

UNIVERSAL REGISTRATION DOCUMENT

2020

INCLUDING ANNUAL FINANCIAL REPORT



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Annual Financial Report items  
are clearly identified in this summary  
with the aid of the AFR pictogram **AFR**

# Profile

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GTT is a technology and engineering group specialised in membrane containment systems dedicated to the transport and storage of liquefied gas. For nearly 60 years, GTT has been developing solutions for the liquefied gas industry, in particular Liquefied Natural Gas (LNG), and builds trusting relationships and lasting partnerships with all its stakeholders: shipyards, ship-owners, gas companies, terminal operators and classification societies.

Thanks to the know-how of its experienced team of engineers and its ongoing efforts in research and development, the Group designs and markets technologies which combine operational efficiency and safety to equip LNG carriers, LNG floating platforms and multi-gas transport vessels.

It also offers solutions for onshore storage tanks, for using LNG as fuel for vessel propulsion, for Smart Shipping, as well as a wide range of services: engineering, support in emergency situations, consultancy, training, maintenance support and production of technical studies. GTT has recently diversified into the electrolyzers sector for the production of green hydrogen.

## Assets



### Core business

- > Unique positioning in its core business
- > Solid economic fundamentals
- > Capacity for innovation and unique know-how
- > Potential for growth in adjacent fields
- > Sustainable development

### Finance

- > High profitability
- > A strong balance sheet
- > High dividend



The French version of this Universal Registration Document was registered on April 27, 2021 with the Autorité des Marchés Financiers (AMF), in its capacity as competent authority pursuant to Regulation (EU) 2017/1129, without prior approval in accordance with Article 9 of said Regulation.

The Universal Registration Document may be used for the purposes of a public offer of financial securities or their admission for trading on a regulated market if it is supplemented by a securities note and, where applicable, a summary and all amendments made to the Universal Registration Document. The entire file made up by all these documents is approved by the AMF in accordance with Regulation (EU) 2017/1129.

This is a translation into English of the Universal Registration Document of the Company issued in French and it is available on the website of the Issuer.

# Interview

## with the Chairman Philippe Berterottière

**GTT is furthering its continuous efforts in R&D to address the needs of its customers for their energy transition and the increased requirements they face.**

### **What would you say about GTT's performance in 2020?**

> 2020 was marked by the global pandemic and an economic slowdown in many countries. Given the conditions, and with many teams working from home, the performance achieved by GTT was remarkable. On this occasion, I would like to congratulate the GTT teams who actively joined forces to face a high level of activity, in order to further innovate and meet the needs of our customers. GTT's major asset is its employees, their multiple skills and unwavering commitment.

From a commercial standpoint, with 51 orders recorded in 2020 across all segments, the year was particularly dynamic. Demand in LNG continued on its upward trend, driven by Asian countries. In addition to the 41 orders for LNG carriers, GTT once again demonstrated, with orders for ethane carriers, FSRUs, FSUs and onshore storage tanks, its ability to cover the entire liquefied gas transport and storage value chain.

After three years marked by numerous commercial successes, our order book is at a high level. Most of the orders for 2020 are for an extended time horizon that gives GTT higher visibility through 2025.

### **You completed three acquisitions in 2020. A record. What is your external growth strategy?**

> 2020 was a dynamic year in terms of external growth for GTT, with the acquisition of Marorka, an Icelandic company specializing in Smart Shipping, and that of OSE Engineering in the field of artificial intelligence. These acquisitions are part of our strategy to support the digital transformation and energy transition of maritime transportation.

In October 2020, GTT acquired Areva H2Gen, now called Elogen, a company specialising in the design and assembly of electrolyzers for the production of green hydrogen. This transaction confirms GTT's commitment to the energy and environmental transition.

Our strategy is to make targeted acquisitions that generate immediate added value and help accelerate our growth.

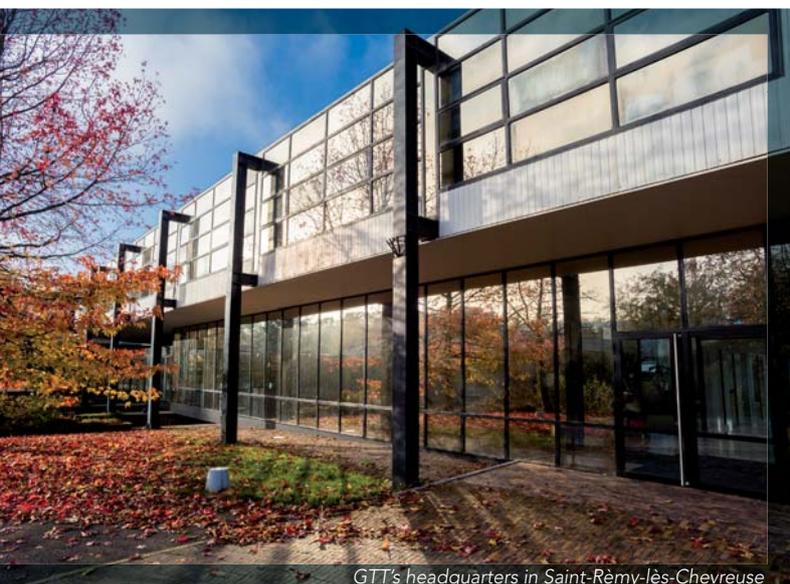
### **Why invest in hydrogen?**

> The acquisition of Elogen enables GTT to expand its technological portfolio with expertise in green hydrogen, an essential component, together with LNG, of the energy mix over the next decades. This acquisition confirms GTT's ambition to continue to develop cutting-edge technologies for improved energy efficiency. It is fully in line with GTT's development strategy, which consists in capitalising on growth drivers that enable it to enhance its expertise in technology development, its know-how in gas handling processes and its understanding of energy production and transport players.

### **You have achieved your financial objectives for 2020 which turned out to be an outstanding year. A genuine achievement during covid?**

> The COVID crisis only had a limited impact on our business. Our financial performance was in line with the objectives we set in February 2020, before the COVID crisis.

Revenue in 2020 was up sharply by 38% compared to 2019, which was already up by 17% compared to 2018. This performance is the result of the particularly high level of orders received in 2018 and 2019. EBITDA for 2020 posted a strong increase of 39%.



GTT's headquarters in Saint-Rémy-lès-Chevreuse



### What are you expecting in 2021?

- GTT plays a leading role with its customers to support them with their challenges in connection with the energy transition and help them cope with growing regulatory and economic pressure. This is why we will continue to keep pushing to develop new technology in 2021.

In terms of outlook for our Company this year, we believe that consolidated revenue for 2021 should range between €285 and €315 million, a historically high level. We expect to achieve consolidated EBITDA of between €150 and €170 million, which corresponds to an implied EBITDA margin of more than 50%, but lower than in previous years. This is due to the staff reinforcements and associated costs. In addition, we are maintaining our commitment to distribute, for the 2021 financial year, a minimum of 80% of our net income.

Regarding the development of our core business, market indicators are very positive. Accordingly, Qatar's decision to invest in a new gas liquefaction plant in February 2021 and all liquefaction projects under construction represent significant order potential for our core business.

The trends in the markets where the Group operates and the development of new projects have led GTT to recruit new talents, particularly in the areas of innovation, R&D and information systems. In 2019, we communicated our intention to increase our R&D spending over the period 2019-2020. This currently represents around 10% of our revenue, which corresponds to technology company standards. These recruitments support the Group's growth and place it on track for the future.

### You are often considered as an oil and gas industry player, but you are more like a technology group, or even a green value?

- GTT is a technological expert. Our *Raison d'être*, adopted in 2020 and laid down in our bylaws, is a reminder of our mission, which is to design cutting-edge technological solutions for improved energy performance, and underlines our commitment to a more sustainable world.

### Can you tell us about your net zero ambition?

- In 2020, GTT embarked on a structured approach to define its decarbonisation ambitions, both within its own scope of emissions, which are limited due to its business, and in the maritime transportation value chain through its new product and service offers.

For its own scope, GTT has defined a Net Zero ambition by 2025. The Group will reduce its greenhouse gas emissions, following a trajectory of 1.5 °C according to the Science-Based Targets Initiative (SBTI) framework. A set of actions to be implemented within three years has already been identified to reduce emissions and incorporated into the business plan.

With regard to the maritime energy transportation value chain, GTT aims to help its customers and industry players achieve the International Maritime Organisation's objective of halving the GHG emissions from international maritime transportation by 2050. I would like to outline that the adoption of LNG as fuel by merchant vessels is of critical importance in terms of reducing CO<sub>2</sub> emissions, since this fuel makes it possible to immediately reduce these emissions by 20 to 25% and eliminate most of the other polluting emissions, in particular sulfur oxides and fine particles. The acquisition of Elogen obviously contributes to the diversification of GTT into low-carbon energy sources.

# Key figures

€ **396** M  
 In consolidated revenues  
 in 2020



**147**  
 Orders in progress<sup>(1)</sup>  
 as at December 31, 2020

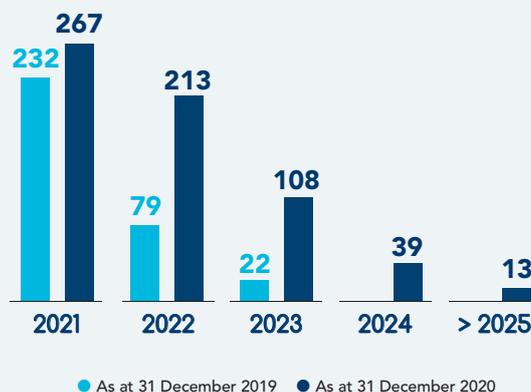
Consolidated revenue (in millions of euros)  
 and net margin (in %)



**553**  
 Employees  
 at end-December 2020

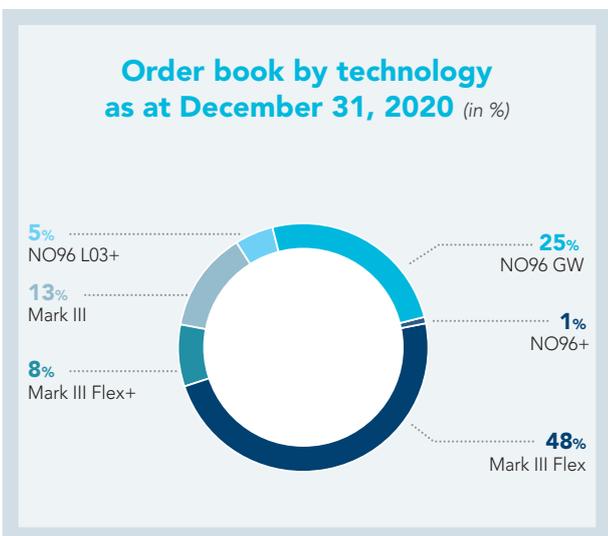
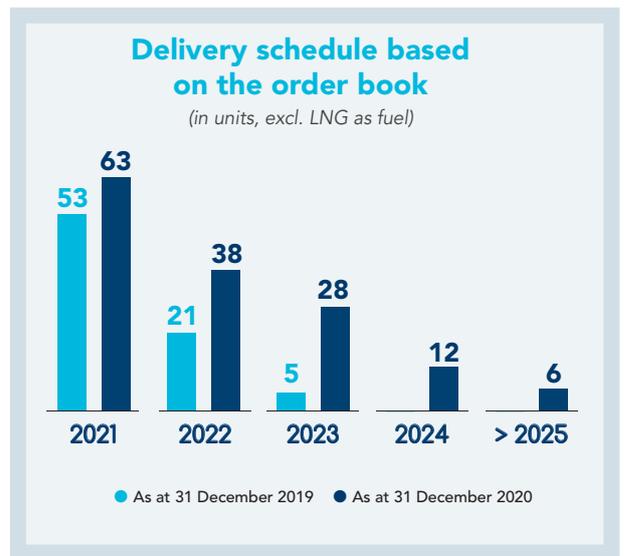
Order book in value

(in millions of euros, excl. LNG as fuel)

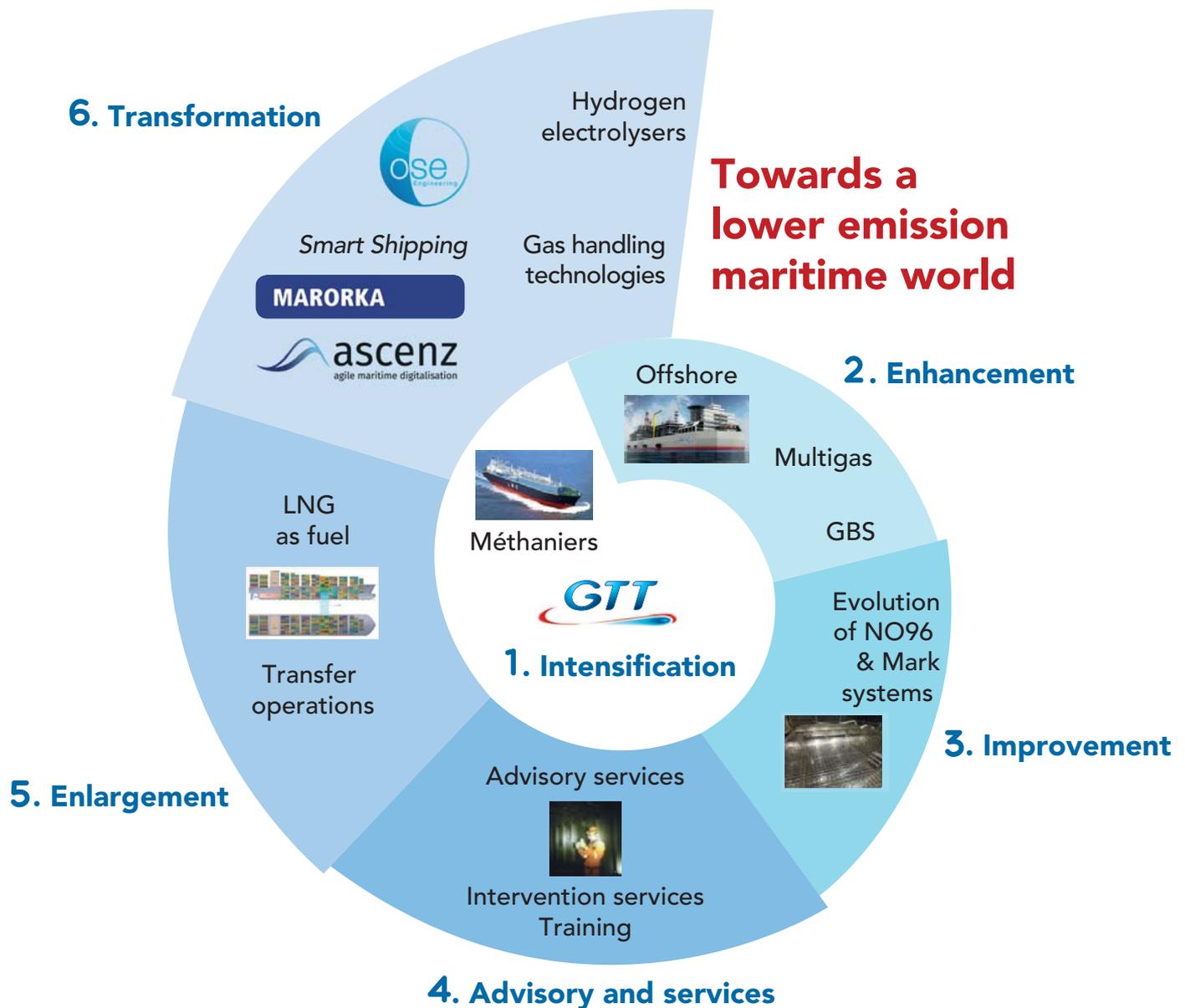


(1) Excluding LNG as fuel.

# 2020



# Challenges and strategy



## Mission statement

The outcome of many months of collaborative working, the GTT mission statement was incorporated into GTT's bylaws in June 2020.

*"Our mission is to conceive cutting edge technological solutions for an improved energy efficiency. We bring our passion for innovation and our technical excellence to our customers, in order to meet their transformation challenges both for today and tomorrow.*

*The GTT teams are the cornerstone of this mission.*

*Committed and united, we are determined to contribute to inventing a sustainable world. "*

## Vision and challenges

Thanks to its innovative technologies, GTT is today a leading player in the design of membrane containment systems for the maritime transportation and storage of liquefied natural gas.

On the strength of this expertise, GTT is continuing its economic growth, predicated on two strong levers: the priority placed on its human capital, a key asset for GTT, and responsible management of its direct and indirect environmental impacts.

The Company's organisation and values are based on this commitment: to anticipate major technological and environmental breakthroughs by supporting transformation of the world's energy landscape and new customer requirements.

## Strategy

### Consolidating the Group's position in the LNG and other liquefied gases industry through innovation

The Group places tremendous emphasis on innovation in order to adapt to the needs of shipyards, ship-owners and terminal operators at every key stage in the chain relating to liquefied gases and in particular LNG. In addition, GTT maintains close relations with the main classification societies and the main worldwide gas companies so that they support and recommend its membrane containment systems. This emphasis on innovation, reflected in a 31% increase in research and development expenditure in 2020, allows the substantial renewal of GTT's portfolio of patents, and helps it to maintain its position in the LNG shipbuilding industry by delivering more value to its customers.

### Capitalising on the expected growth of LNG as fuel, of small and medium-size carriers and of storage

GTT believes that it is in an ideal position to strengthen its presence in the LNG as fuel market, especially with the equipment of large vessels. In this respect, the first order from CMA CGM at the end of 2017 to equip nine giant container vessels represented a major step forward. GTT's membrane technology offers efficiency, safety and cost reductions which are significantly better than those of competing technologies. GTT is also developing its offering intended for medium-size LNG carriers, onshore storage tanks and semi-submerged storage tanks, known as GBSS<sup>(1)</sup>.

### Expanding the service offering

GTT and its subsidiaries support their customers and partners, and more generally the LNG industry as a whole, through all project phases. The Group is present during the construction, operation and maintenance stages to guarantee safety, quality, performance and operational flexibility.

Furthermore, the Group is also seeking to expand its range of services through targeted acquisitions. With the acquisition of Ascenz in January 2018 and Marorka in February 2020, GTT is able to expand its operations in Smart Shipping. Acquired in July 2020, OSE Engineering, which specialises in artificial intelligence, complements the Group's expertise in complex system modelling, which enables to optimise engineering processes and reduce emissions.

### Participating actively in the energy transition

In October 2020, GTT acquired Areva H2Gen, now called Elogen, a company specialising in the design and assembly of electrolyzers for the production of green hydrogen. This transaction confirms GTT's commitment to the energy and environmental transition.

(1) Gravity-Based Systems.

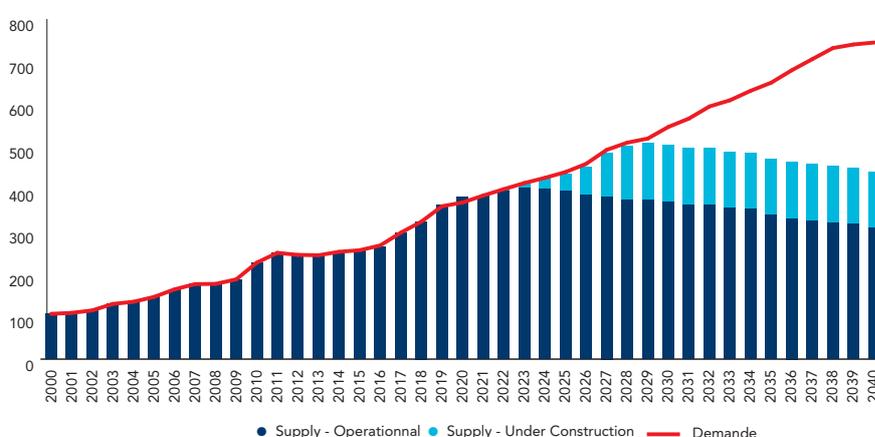
# Business model

GTT (Gaztransport & Technigaz) is a technology and engineering company that specialises in cryogenic membrane containment systems used to transport and store liquefied gas, and LNG (Liquefied Natural Gas) in particular.

## Growing share of gas and LNG in the energy mix

The share of gas in the global energy mix is growing. This dynamic is set to continue over the long term. Resources are abundant, particularly since the discovery in 2008 of American shale gas. This gas is the cleanest of all fossil fuels. It also complements the development of renewable energies (availability, flexibility, price). Demand for gas remains strong, particularly since 2017, and the long-term outlook is favourable. This is notably explained by the decarbonisation policies of the largest urban areas, particularly in Asia. The distance between production sources and the main consumer countries is favourable to LNG and therefore to the LNG carriers market.

Outlook for LNG supply and demand (source Wood Mackenzie Q4 2020)



## Proven technologies

The Company has been designing and marketing technologies for LNG carriers, LNG floating units, and multi-gas transport vessels for nearly 60 years. GTT also develops solutions dedicated to land storage and to the use of LNG as fuel for vessel propulsion, as well as a full range of services.

## Competitive advantage

The technologies offered by GTT combine operational efficiency with safety.

Made using thinner, lighter materials than those used by competitors, the systems designed by GTT help to optimise LNG storage capacity and reduce the construction and operational costs of vessels and tanks.

As of the date of this document, the risks associated with the impact of the Covid-19 epidemic on the global economy, and more specifically on the demand for LNG are still difficult to assess. For more information, refer to section 2.2.2.2 – Economic Environment, of this Universal Registration Document.

## Stakeholders

GTT's membrane containment systems are mainly used by shipyards, ship-owners, gas companies, and terminal operators.

### License agreements with shipyards

The Group gives access to its membrane technologies to the main Korean and Chinese naval shipyards, such as:

- > Samsung Heavy Industries;
- > Hyundai Heavy Industries;
- > Daewoo Shipbuilding & Marine Engineering;
- > and Hudong Zonghua.

### Prescribers and end clients

These shipyards use the Group's technologies as part of the construction of vessels and tanks intended for the transportation and/or storage of LNG, as well as other types of liquid gas, between liquefaction units and import terminals.

The buyers and/or charterers of vessels equipped with the Group's technology are, on the one hand, large gas companies, such as:

- > Qatargas;
- > Shell, BP;
- > Total;
- > Chevron;
- > Eni; and
- > Petronas ;

and on the other hand, ship-owners, such as:

- > GasLog;
- > Golar LNG; and
- > Maran Gas Maritime ;

which order vessels taking into account the requirements formulated by the gas companies.

## Major liquefied gas and maritime transportation trends

Modification of the global energy mix in favour of natural gas

Growing LNG demand, particularly in Asia

Increase in production capacities, particularly in the United States

New Global Sulfur Cap environmental regulations in 2020

Development of LNG as merchant vessel fuel

### Resources

#### Human Capital

553 employees  
—  
80% engineers  
—  
10,000 hours of training in 2020

#### Intellectual Capital

R&D budget of €30M in 2020  
—  
108 employees in the Innovation Division

#### Financial Capital

Order book of €640M  
—  
Potential operational growth  
—  
External growth strategy

#### Societal Capital

Accreditation of suppliers  
—  
Code of ethics  
GTT Training, GTT Hears

#### Environmental Capital

Small footprint  
—  
Limited energy and raw materials consumption



DESIGN



TECHNICAL SUPPORT



SERVICES



MAINTENANCE ASSISTANCE



ENHANCEMENT

### Value creation

#### Human Capital

Employee loyalty  
—  
Equal opportunities  
—  
Attractive compensation system

#### Intellectual Capital

2,150 active patents  
—  
301 patented inventions

#### Financial Capital

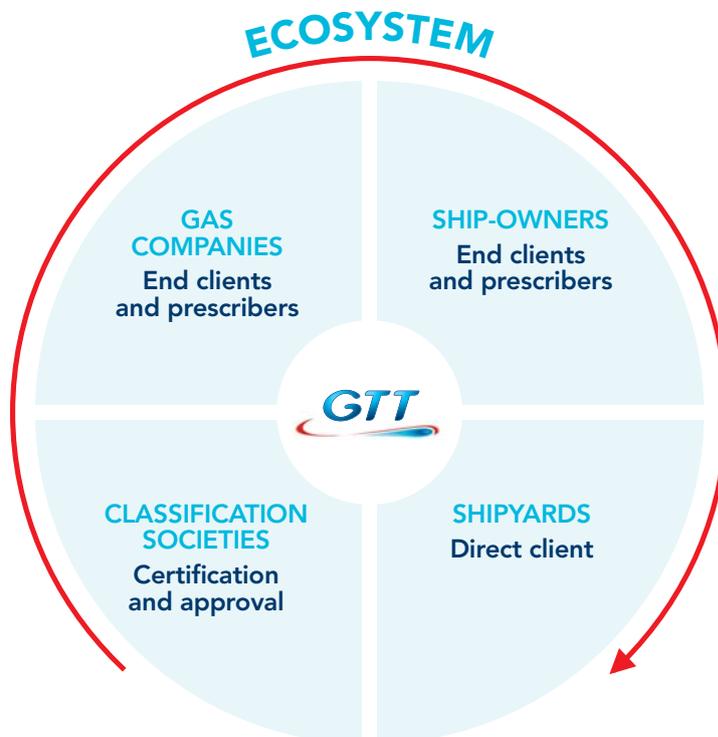
High profitability  
Cash-flow generation  
—  
High dividend  
Solid balance sheet

#### Societal Capital

Safety of installations and crew  
—  
Assistance and training for ship-owners

#### Environmental Capital

Effectiveness and strength of containment systems  
—  
Use of LNG as shipping fuel



# ESG responsibility

## Environment

### **GTT is a green value, all its activities are supported by environmental levers**

The direct emissions of GTT, a technology company, are limited and controlled thanks in particular to measures taken to raise employee awareness on eco-friendly actions, reducing consumption and travel, and the implementation of a policy for managing product end-of-life and waste.

### **2025 Net Zero ambition**

In 2020, GTT launched a structured approach to define its decarbonisation ambitions within its scope and achieve its Net Zero carbon ambition by 2025. The Group will thus reduce its greenhouse gas emissions, following a trajectory of 1.5 °C according to the Science-Based Targets Initiative (SBTI) framework.

A set of additional actions to be implemented within three years has already been identified to reduce emissions and incorporated into the business plan. These actions combine improving energy efficiency, switching to low-carbon energy sources, changing the vehicle fleet and changing business travel practices.

### **An ambition to serve the maritime transportation value chain**

In keeping with its mission statement, GTT aims to help its customers and industry players achieve the International Maritime Organisation's objective of halving the GHG emissions from international maritime transportation by 2050.

The Group is investing in this area in its research and innovation activities (30 million euros in 2020), and aims in particular to improve the energy performance and value in use of the technologies used by GTT. For the past ten years, the continuous improvement of GTT technologies has already reduced the boil-off rate (daily evaporation rate) of cryogenic membrane systems by more than 50%.

### **New product and service offerings**

GTT is also extending its range of products and services to assist its customers and partners and support the maritime industry in its objectives to reduce polluting emissions.

The Group thus meets the needs of LNG maritime transportation operators, who are looking for solutions to optimise their operations. To this end, GTT is developing its presence in LNG as a marine fuel, which reduces greenhouse gas emissions generated by merchant vessels, or in smart shipping services, an essential area to support the maritime industry in its objectives to reduce polluting emissions.

### **GTT's diversification**

GTT is diversifying through the acquisition of targeted companies that enable it to develop and sell cutting-edge technologies for enhanced energy efficiency. In addition to the acquisitions in 2018 and 2020 of companies specialising in smart shipping and artificial intelligence (Ascenz, Marorka and OSE Engineering), in October 2020 GTT also acquired Areva H2Gen, now called Elogen, a company specialising in the design and assembly of proton exchange membrane electrolyzers for the production of green hydrogen. Elogen's activity, which is central to the energy transition, thus contributes to the diversification of GTT into low-carbon energy sources.



# at the core of GTT's DNA



## Social

### Increasing the professional skills of employees

GTT sets out to develop the employability of all by implementing a skills development plan to serve the Group's strategy. Training is a major objective to support the growth of GTT and the development of its employees. This is why GTT once again this year allocated around 5% of its payroll to training with a constantly increasing budget, which reached 513,552 euros in 2020. In addition, GTT ensures that all its employees have access to training initiatives: at least 92% of employees received non-mandatory training over the last three years.

### Promoting diversity within our teams

GTT is committed to promoting diversity within the company. The multicultural dimension of the Group, which employs more than ten different nationalities, thus contributes to its wealth. The company wants to be a responsible employer, by carrying out actions that promote access to employment for all, disability and workplace equality, particularly between men and women. The representation of women within GTT has been the subject of an ambitious policy to compensate for the low representation of women in the engineering sector; in 2018, the signing of a company agreement on workplace equality has slightly increased the share of women in the Group's workforce.



## Governance

### Compliance with the AFEP-MEDEF Code rules

GTT is committed to the application of corporate governance rules by referring to the Corporate Governance Code published by the AFEP and the MEDEF. This code aims in particular to create a better balance and greater transparency of power, its control and the contribution of all hierarchical levels in the management of a company.

### Variable compensation that takes into account the Group's CSR performance

To mark its commitment to the fight against global warming, the Group has introduced CSR performance criteria in the calculation of the variable compensation of executives. Accordingly, the CSR policy is now directly linked to GTT's economic management and is an integral part of the Group's strategy.



# Highlights

## February 2020

- > Acquisition of the company Marorka (Iceland), specialising in Smart Shipping.
- > New service and support contract with the CMA CGM Group for the commissioning, operation and maintenance of its future giant LNG propelled container ships equipped with GTT membrane containment technologies.



## March 2020

New framework service agreement with Exceletrate Technical Management – ETM (United States) for the maintenance and operation of 9 FSRUs equipped with NO96 technology.



## June 2020

- > New Technical Assistance and License Agreement (TALA) with the Russian shipyard Zvezda Shipbuilding Complex, followed by an order for five ice-breaking LNG carriers.
- > GTT takes the lead in the 2019 French list of medium-sized companies filing patents published by the INPI.
- > New order from China Huanqiu Contracting & Engineering Co. Ltd. (HQC) for the design of two very large LNG membrane storage tanks.
- > New order from DSME for the design of the tanks of two large floating LNG storage units (FSUs) on behalf of the Russian company GTLK.



## July 2020

- > Acquisition of OSE Engineering, specialising in artificial intelligence applied to transport.
- > New framework service provision agreement with Knutsen OAS Shipping AS (Norway) and with Fleet Management (Hong Kong).



# 2020



## September 2020

- > Delivery of CMA CGM's first giant containers vessel fuelled by LNG.
- > Contract with the US Department of Defense for the Bulk Fuel Storage Facility at Red Hill, a military fuel storage base located near Honolulu, Hawaii.



## October 2020

- > Acquisition of Areva H2Gen, now called Elogen, specialising in the design and assembly of electrolysers for the production of green hydrogen.
- > Second order from the Russian shipyard Zvezda Shipbuilding Complex (Zvezda) for the design of the tanks of ten ice-breaking LNG carriers.



## December 2020

Order notifications for the design of the tanks for several vessels, bringing the number of LNG carriers ordered in 2020 to 41.



## February 2021

Two approvals in principle obtained from Bureau Veritas. The first approval concerns the "NH3 Ready" feature of the Mark III membrane tanks. The second approval concerns the design pressure raised to "1 barg" for LNG as fuel applications such as large container vessels.

# Applications & services



## Unique technological expertise

The so-called “membrane” technologies created by GTT were originally designed to cut the cost of LNG maritime transportation by loading it, in bulk, into the vessel’s holds.

To keep the gas in a liquid state (-163°C) during transportation, the holds must be coated with a cryogenic lining, or “membrane”. This system ensures a perfect seal between the liquid cargo and the vessel’s hull, while limiting evaporation of the cargo (boil-off).

GTT uses two major technologies for the membrane tanks: Mark and NO, which offer numerous advantages, including:

- > optimisation of the cargo volume carried, by fitting perfectly into the vessel’s hull;
- > reduced vessel construction and operating costs;
- > better energy efficiency;
- > better vessel seaworthiness.

The GTT Group is a key player in the field of liquefied gas and, in particular, Liquefied Natural Gas (LNG). For nearly 60 years, it has been offering established, secure and efficient technologies for the transportation by boat of liquefied gas at low temperatures, or in cryogenic conditions, and the onshore and offshore storage thereof.

GTT’s technologies are approved by international classification societies, they are recognised and recommended by major gas production companies worldwide and enjoy unparalleled level of feedback from actual use at sea. They are also subject to ongoing optimisation to address the many expectations of the LNG industry, whether from ship-owners, shipyards, EPC contractors, etc. Regulatory changes in the sector have also resulted in GTT reinforcing its position as a leading technological player in the LNG chain, thanks to its increasingly ambitious research and development programmes.

The Group is recognised for its unique expertise, and builds trusting relationships with all of the players in the maritime and gas sector: shipyards, ship-owners, gas companies, terminal operators, installers of insulation systems, repair sub-contractors and classification societies. Shipyards and industrial companies access GTT technologies via license contracts. Teams of the licensed partners are then trained by GTT in the principles of membrane installation. This procedure has made it possible to equip more than 400 LNG vessels (LNG carriers, FSRUs and FLNGs) worldwide.

## A wide range of applications

### > LNG transport – GTT's core business

With nearly 60 years of expertise and feedback, GTT is a leading player when it comes to LNG transport by sea and membrane containment technology.

In addition to the 41 orders for LNG carriers received during the year, 2020 was marked by a significant number of orders for ice-breaking type LNG carriers.

At the end of June, GTT received an order from the Russian shipyard Zvezda Shipbuilding Complex for the design of the tanks of five type ARC7 ice-breaking LNG carriers on behalf of a Russian ship-owner. This order was supplemented by a second order for ten ice-breaking LNG carriers in October.

In December, the DSME shipyard placed an order for the design of the tanks of six ARC7 type ice-breaking LNG carriers for the ship-owners MOL and Sovcomflot.

At the end of 2020, the Group's order book included 122 LNG carriers.

### > Solutions for onshore storage

GTT has developed its own membrane solutions tailored to onshore storage, using its GST® technology which can be adapted to suit small and large capacities. Its technology is recognised as being highly operationally efficient and has already been fitted to 38 tanks. 19 EPC contractors are currently licensed to deploy this technology.



GTT received several orders for onshore storage tanks in 2020. The first one, received in June 2020 from Beijing Gas Group (BGG), relates to the design of two full integrity LNG membrane storage tanks as part of the BGG Tianjin Nangang LNG terminal. These two tanks with a capacity of 220,000 m<sup>3</sup> each should be commissioned at the end of 2022 and will be the largest onshore storage tanks in China.

The second order was received at the end of June 2020 from EPC1 China Petroleum Engineering and Construction Corp. North China Company (CPECCNC). This order involves the design of a full integrity onshore membrane LNG membrane storage tank with a capacity of 29,000 m<sup>3</sup>, for the Heijan LNG Peak shaving project, also located in China.

In September 2020, GTT was awarded a contract by the US Department of Defense for the Red Hill bulk fuel storage facility. Red Hill is a military fuel storage facility located near Honolulu, Hawaii, comprising 20 steel-lined fuel tanks with a total capacity of 250 million gallons of fuel, connected to the fuelling docks of Pearl Harbor. The aim is to develop a solution to improve the tanks currently in place by installing double skin liners. This contract was awarded to GTT following a competitive selection strategy launched last spring.

In September 2019, GTT signed a contract for three GBS terminals as part of the Arctic LNG 2 project for the Russian LNG producer PAO Novatek. This is GTT's first GBS development project. These GBS terminals are to be installed on the Gydan peninsula in the Russian Arctic.



### > Solutions for offshore storage

As part of its research and development programme, GTT has developed new solutions for the offshore LNG industry, particularly for floating LNG storage and regasification units (FSRUs), floating LNG production, storage and unloading units (FLNGs) and floating LNG storage units (FSUs).

40 FSRUs are currently in operation around the world. The new LNG importing countries continue to choose these regasification vessels, which constitute an economical alternative to onshore storage that can be used while we wait for shore-based plants to be completed. It is also a rapid and flexible solution. All units currently under construction will be equipped with GTT technologies.

In 2020, GTT received several orders from the Korean shipyard DSME: two FSUs on behalf of the Russian company GTLK which will contribute to the Arctic LNG 2 project of the Russian LNG producer Novatek, and an FSRU of 263,000 m<sup>3</sup> on behalf of the Japanese ship-owner MOL.

At the end of 2020, the Group's order book included four FSRUs, two FSUs and one FLNG.

### > Multi-gas transport

GTT also meets the needs for the transport and storage of liquid gases other than LNG, such as ethane, ethylene, propane, butane and propylene, which have different characteristics in terms of density and temperature.



Seven large-capacity ethane carriers are already in service, using the technologies developed by GTT. In 2020, GTT received an order to design the tanks for four new ethane carriers. These latest-generation ethane carriers will be the largest ever built in the world (98,000 m<sup>3</sup>). This latest order is testament to the viability of GTT's containment systems for the transportation of various types of liquefied gas (other than LNG).

## A new field of application: **the use of LNG** as shipping fuel

With the emergence of the LNG as fuel segment, GTT has adapted its technologies for ship-owners seeking LNG propulsion systems that would enable them to reduce their environmental footprint and to comply with the environmental regulations. These technologies enable be compliant with the environmental regulations of the International Maritime Organization (IMO), in place since January 1, 2020, which requires all vessels worldwide to reduce their sulphur emissions to 0.5% compared to 3.5% previously. To facilitate this energy transition, the Group is also developing solutions dedicated to the entire logistics chain and bunkering operations.



The applications for using LNG as fuel are varied. In addition to proposing its technologies to equip commercial vessel tanks (cargo and passenger), GTT offers solutions for each link in the logistic chain:

- > small and medium-capacity LNG carriers used as refuelling vessels and suitable for inland waterways and coastal zones;
- > bunker barges used to bunker vessels in proximity to ports and coasts, to reduce LNG transfer time from vessel to vessel;
- > floating storage structures and bunkering stations placed on the seabed (Gravity-Based Structure).

GTT supports ship-owners looking to adopt LNG propulsion for their fleets of merchant vessels.

September 2020 was marked by the delivery of the CMA CGM Jacques Saadé, the first in a series of nine giant containers vessels fuelled by LNG. GTT was selected for the design of the 18,600 m<sup>3</sup> LNG tank. This delivery is a world first.

The month of May was marked by the delivery of the bunker vessel equipped with a GTT LNG tank, called Gas Agility, for the bunkering of the nine CMA CGM containers vessels, including the CMA CGM Jacques Saadé.

The first bunkering of the CMA CGM Jacques Saadé by Gas Agility took place successfully in November. GTT prepared and assisted the operator to ensure the smooth running of this operation.



## A range of complementary services

GTT and its subsidiaries support their customers and partners, and more generally the LNG industry as a whole, through all project phases. The Group is present during the construction, operation and maintenance stages to guarantee safety, quality, performance and operational flexibility.

### > Consultancy services

GTT offers consultancy services to help ship-owners make the best decisions in advance of their projects. To support the growth of LNG as a shipping fuel, in 2020 GTT advised several partners and customers on subjects such as gas system design, managing bunkering operations, optimising the positioning and design of tanks in order to limit the impact on cargo, etc.

This advice could lead to engineering studies.

### > Engineering studies

GTT carries out studies into highly specific, technical issues both in the pre-project phase and for vessels or units in service.

They consist of making changes to the characteristics of a vessel in operation, e.g. to convert from an LNG carrier to an FSRU, to install a requalification unit on an LNG carrier, etc.

GTT also offers operations at sea studies to help boost operational flexibility. These studies can notably help estimate the quantity of gas generated during a transfer between two vessels, or assess the risk associated with the sloshing of LNG in tanks in conditions not foreseen in the vessels' design.

### > Operations support

#### Assistance with carrying out operations

To facilitate the development of LNG as a fuel, GTT offers assistance in carrying out initial LNG operations (gas trials, first bunkering operations, etc.).

#### Training services

GTT Training, a Group subsidiary, capitalises on its extremely wide-ranging expertise in issues relating to LNG, to offer the LNG industry a catalogue of training courses adapted both to parties interested in LNG as a shipping fuel, and for companies involved in the maritime transportation of LNG. GTT Training also offers an LNG and liquefied gas operations simulator known as G-Sim. It is used for training officers of both LNG-propelled vessels and LNG carriers.

#### On-board services

Ascenz became a GTT Group subsidiary following its acquisition at the beginning of 2018. Based in Singapore, Ascenz offers the shipping industry solutions for monitoring and improving the energy efficiency of vessels. The acquisition in February 2020 of the company Marorka (Iceland) has helped strengthen GTT's position on this market segment.

#### Emergency response service

GTT provides a telephone hotline service for assistance in emergency situations called HEARS® (Hotline Emergency Assistance & Response Service). The service provides operators and their crews with advice and assistance from Group specialists 24/7



### > Maintenance services

The Group provides technical support for the inspection, maintenance and repair of membrane vessels. GTT has selected a network of approved shipyards to perform maintenance operations in optimum conditions. The Group also provides an on-site maintenance service for fixed units such as FLNGs and certain FSRUs.

Furthermore, CRYOVISION, a subsidiary of the Group, provides the following membrane test services:

- > TAMI™ (Thermal Assessment of Membrane Integrity) makes it possible to test the integrity of secondary membranes, while maintaining continuity of operations, since the tests can be performed during navigation while the tanks are full. CRYOVISION has tested more than 450 tanks using this method since 2012;
- > MOON® (MOtorized BalloON) is a drone-like tool allowing the quick and easy deployment of standard inspection methods for the primary membrane of tanks;
- > TIBIA (Tank Inspection By Integrated Arm) is a tool developed by GTT to carry out maintenance tasks on the primary membrane of GTT technologies on board FLNGs and FSRUs. TIBIA facilitates access to areas which are difficult to access, thereby saving time during maintenance.

### > Digital services

Supported by its subsidiaries, Ascenz and Marorka, and based on advanced LNG modelling techniques, the Group offers added value to ship-owners and operators to make the right decisions.

For more than 30 years, systems have been successfully deployed on more than 1,100 vessels worldwide. We have operations in more than 20 countries on four continents close to all major shipping routes and hubs, enabling us to offer exceptional customer service and support.

It may be a data acquisition system enabling the analysis and optimisation of the vessel's performance (speed, attitude, weather routing, hull and propeller), with the flexible possibility to connect advanced sensors (mass flow meters, gas analyser, movements). This can also be done with tools dedicated to LNG for monitoring and forecasting LNG aging (LNG composition, methane index, retention time, density).

Through our unified platform, we provide in-depth data analytics that can be visualised on board the vessel itself, providing the crew with a better overview and real-time guidance. This data is also available online in our secure cloud for remote monitoring and analysis.

# Governance

## Board of Directors



## Profile

of the Board of Directors

**44.5%**  
women on the Board of  
Directors

**44.5%**  
independent  
directors

**55** years  
average age

**9**  
directors

**7**  
meetings in 2020

## Executive Committee



**Philippe BERTEROTTIÈRE**  
Chairman and CEO



**Éric Dehouck**  
Deputy CEO



**Virginie AUBAGNAC**  
Special advisor to the Chairman



**Lélia GHILINI**  
Secretary general



**Jean-Baptiste BOUTILLIER**  
Innovation Director



**Karim CHAPOT**  
Technical Director



**David COLSON**  
Commercial Director



**Marc HAESTIER**  
Chief Financial Officer



**Anouar KIASSI**  
Chief Digital  
& Information Officer



**Sandrine VIBERT**  
Human Resources Director

## 2 Special Committees

### Audit and Risk Management committee

Since its creation at the time of the initial public offering in 2014, the members of this committee have been selected for their expertise in finance and accounting.

The three members of the Audit and Risk Committee, including the Chairman, have the task of reviewing the financial statements and monitoring issues related to risk management.

Committee Chairman: **Christian GERMA**

Composition : **Isabelle BOCCON-GIBOD**,  
**Christian GERMA** and **Pierre GUIOLLOT**

### Compensation and Nominations Committee

This committee was also created at the time of the initial public offering in 2014.

Consisting of five members, including its Chairman, the committee is responsible for assisting the Board of Directors in selecting the members of the Board, of the Board's Committees and of General Management and for making recommendations on compensation issues to the Board of Directors.

Committee Chairman: **Bruno CHABAS**

Composition : **Isabelle BOCCON-GIBOD**,  
**Bruno CHABAS**, **Christian GERMA**,  
**Pierre GUIOLLOT** and **Andrew JAMIESON**

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## Annual financial report, management report and report of the board of directors on Corporate Governance

This Universal Registration Document includes (i) all elements of the annual financial report mentioned in paragraph I of Article L. 451-1-27 of the French Monetary and Financial Code and Article 222-3 of the AMF General Regulation, (ii) all mandatory mentions of the management report by the Board of Directors to the Annual Shareholders' Meeting of May 27, stated in Article L. 225-100 of the French Commercial Code, and (iii) all elements of the Board of Directors' report on corporate governance mentioned in Article L. 225-37 of the French Commercial Code.

Chapter 9 of this Universal Registration Document features a table of concordance between the documents mentioned by these texts and the corresponding headings in this document.

### Information incorporated by reference

In accordance with Article 19 of (EU) Regulation 2017/1129, this Universal Registration Document incorporates the following information by reference:

- > relating to the Company's financial year ended December 31, 2018: activity report, consolidated and corporate financial statements and related reports by the Statutory Auditors, presented in chapter 3 – Financial statements, on pages 53 to 124 of the Universal Registration Document registered with the AMF on April 30, 2019.
- > relating to the Company's financial year ended December 31, 2019: activity report, consolidated and corporate financial statements and related reports by the Statutory Auditors, presented in chapter 6 – Financial statements, on pages 127 to 224 of the Universal Registration Document registered with the AMF on April 27, 2020.

This information should be read in conjunction with the comparative information presented as at December 31, 2020.

The information included in these Universal Registration Documents, aside from that mentioned above, is, where applicable, replaced or updated by the information presented in this Universal Registration Document. These documents are accessible under the conditions described in section 9.3 – Publicly available documents of this Universal Registration Document.

### Forward-looking statements and market data

This Universal Registration Document contains forward-looking statements, notably in chapter 1 – Presentation of the Group and its activities, chapter 5 – Comments on the financial year and chapter 6 – Financial statements. These statements are not historical data and should not be interpreted as a guarantee that the facts and data presented will occur or that the objectives will be achieved, as by their very nature these are subject to external risks and factors, such as those presented in chapter 2 – Risk factors and internal control.

Unless stated otherwise, the market data presented in this Universal Registration Document is based on internal GTT estimates which are themselves based on publicly available data.

For more information, refer to section 9.8 of this Universal Registration Document.

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#### Note

In this Universal Registration Document, the terms "GTT" and the "Company" mean the société anonyme (joint stock limited liability company) GTT. The term "Group" means GTT and its subsidiaries.

A glossary of the most frequently used technical terms, units of measurement and acronyms is presented in Section 9.6 of this Universal Registration Document.

Copies of this Universal Registration Document are available free of charge from the Company's website ([gtt.fr](http://gtt.fr)), the website of the Autorité des Marchés Financiers ([amf-france.org](http://amf-france.org)) and from GTT in writing at 1, route de Versailles – 78470 Saint-Rémy-lès-Chevreuse (France).

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## 1.1 HISTORY

- 1963: Gazocean (ship-owner owned by Gaz de France and NYK Line) creates Technigaz.
- 1965: Gaztransport is founded by Worms (51%), Forges et Chantiers de la Méditerranée (24%), Ateliers et Chantiers de Dunkerque et Bordeaux (15%) and Gaz de France (10%).
- 1994:
  - GTT is created after the merger of Gaztransport and some Technigaz shipping businesses;
  - change in the shareholding structure: Gaz de France (40%), Total (30%), Bouygues Offshore (30%).
- 2011: launch of the Mark III Flex technology, an improved version of existing Technigaz technology.
- 2012:
  - launch of NO96 Evolution, developed from the historical Gaztransport technology;
  - creation of Cryovision, a subsidiary specialising in innovative services to ship-owners and terminal operators.
- 2013:
  - creation of the GTT North America subsidiary (based in Houston) in order to be part of the rapid growth of the LNG sector in North America (particularly that of bunkering);
  - set up of the "HEARS" hotline (emergency intervention telephone service).
- 2014:
  - GTT initial public offering on Euronext Paris compartment A in February;
  - creation of GTT Training Ltd in the United Kingdom, a subsidiary specialising in training intended for gas officers operating on LNG carriers, as well as simulation tools related to this activity;
  - GTT receives ten orders for ice-breaking LNG carriers;
  - first order for the construction of six VLECs (Very Large Ethane Carriers), "multi-gas" vessels designed to transport ethane, but also several other types of gas in liquid form, such as propane, butane and propylene;
  - launch of SloShield™ a system for real-time monitoring of sloshing in tanks, which allows control of the effects of sloshing in LNG carriers' tanks.
- 2015:
  - Conrad Industries is the Group's first licensed shipyard in the United States since the 1970s;
  - an order for an LNG bunker barge, the first of its kind in the North American offshore market;
  - creation of GTT SEA PTE, a commercial development subsidiary based in Singapore.
- 2016:
  - delivery of the first Floating Liquefied Natural Gas vessel (FLNG) and the first multi-gas vessel for the transport of ethane.
- 2017:
  - delivery of the largest floating unit, the FLNG Prelude;
  - arrival on the LNG as fuel market with a first order by CMA CGM for nine giant container vessels;
  - opening of an office in Shanghai.
- 2018:
  - acquisition of 75% of Ascenz Singapore's shares;
  - order of first LNG powered cruiser icebreaker.
- 2019:
  - order of 3 seabed Gravity Based Structures (GBS) for the Arctic LNG 2 project, a first for GTT;
  - order of 6 giant latest-generation ethane carriers;
  - new name for the Group's latest technology: GTT NEXT1.
- 2020:
  - acquisition of Icelandic company Marorka;
  - acquisition of OSE Engineering;
  - acquisition of Areva H2Gen, now called Elogen;
  - delivery of the first CMA CGM giant containers vessels fuelled by LNG.

## 1.2 MANAGEMENT AND ORGANISATIONAL STRUCTURE

### 1.2.1 EXECUTIVE COMMITTEE PROFILES

- Philippe Berterottière, Chairman and Chief Executive Officer, joined GTT in 2009. He has more than 35 years of experience in advanced technology sectors. He previously held a number of management positions within companies in the aerospace sector: with Airbus as a contract negotiator, then Business Development Director, with Matra as Sales Director within the defence division and with Arianespace, where he held several sales positions before becoming Commercial Director and a member of the Executive Committee. He is a graduate of the HEC (*Hautes Études Commerciales*) business school and of the IEP (*Institut d'Études Politiques*).
- Eric Dehouck, Deputy CEO and Innovation Director joined GTT in April 2020. Eric Dehouck is an entrepreneur, investor and executive of international companies. Between 2002 and 2018, at SUEZ, he acquired extensive functional and operational experience as a business executive in particular in the role of Chief Executive Officer of small and large enterprises and as Vice-President, Director for Research and Innovation of SUEZ Group. In 2018, Eric Dehouck founded his investment firm, Pachyderme, which invests in innovative enterprises. In September 2019, he joined the General Secretariat for Investment (SGPI) under the Prime Minister's Office as Director of the program "Industry and Services". Eric Dehouck is an engineer from Arts et Métiers (French engineering institute), HEC-Entrepreneurs, and Auditor from IHEDN (SN68).
- Lélia Ghilini, Secretary general, joined GTT in 2014 after two years of experience at the Ministry of Economy and Finance as a technical advisor (European Affairs). Admitted to the bars of Paris and New York, she had previously worked for nearly 10 years in mergers & acquisitions in several prominent law firms. Lélia holds a DESS in business law and a legal consultant's degree in business (DJCE) from the University Paris II (Panthéon-Assas). She also holds an LLM from New York University.
- Virginie Aubagnac, Special Advisor to the Chairman, joined GTT in April 2021. A graduate of HEC, she has nearly 20 years of experience in finance. She began her career in the Finance Department of Rallye, then became a project manager for the Deputy Chief Executive Officer of the same company. She then joined the Casino Group's Strategic Planning Department. In 2008, she took part in the foundation of GreenYellow, a company specialising in energy transition B2B solutions (particularly photovoltaics and energy efficiency), where she served as General Counsel and Chief Financial Officer, then as Chief Executive Officer in charge of finance from 2017 to 2020.
- Jean-Baptiste Boutillier, Director of Innovation, joined GTT in January 2021. He has 17 years of experience in the world of maritime transportation and shipbuilding. He began his career at CMA CGM as a New Building Engineer, and then supervised the New Building, R&D and Retrofit teams as well as the IT department of the CMA ships subsidiary. He actively participated in the construction and delivery of more than 130 containers vessels from 1,700 TEUs to 23,000 TEUs, and in particular in the design, building and delivery of the Dual Fuel vessels using GTT technology for LNG tanks. He holds an engineering degree from École Polytechnique (X98) and ENSTA (2003 graduation), as well as an MBA in 2012 (Euromed – Kedge Marseille).
- Karim Chapot, Technical Director, joined GTT as an engineer in 1999 and has worked in the maritime transportation industry for 23 years. In 2002, he became head of structural calculations and was then promoted to Development Director in 2007. Previously, he held various positions at the Cherbourg and Le Havre shipyards. He graduated in naval and offshore architecture from ENSTA Bretagne (*École Nationale Supérieure de Techniques Avancées Bretagne*) and completed the Executive MBA program at HEC (*Hautes Études Commerciales*).
- David Colson, Commercial Director, joined GTT in 2004 and has nearly 30 years of experience, gained primarily in the automotive industry and then with GTT. During his career with GTT, he was a shipyard project manager until 2008 and head of the business development department until 2010, when he was appointed Commercial Director. Previously, he held several positions at APV, ACOME and Valeo Filtration Systems. He graduated in mechanical engineering and business administration from the University of Birmingham (Bachelor of Engineering and Bachelor of Commerce).
- Marc Haestier, Chief Financial Officer, joined GTT in early 2017. He began his career holding several financial positions at the paper group Arjo Wiggins in Belgium and UK, from 1985 to 1997. He then joined the Alstom group in Paris in 1997 as Finance and Treasury Director. He moved to Gaz de France in 2004 as Deputy Chief Financial Officer. He became Chief Financial Officer and Support Functions Director of the ENGIE group's Infrastructure Business Line in 2010. He holds a degree in Applied Economic Sciences and an MBA from the University of Louvain.
- Anouar Kiassi, Digital & IT Director, joined GTT in 2018. He has 12 years' experience in Digitalisation and IT Systems. He previously held various positions in software engineering, and then digital programme management and consulting, before joining the ROUSSELET group where he performed various duties including the digital transformation of the business, project management, and department management. He holds a Software Engineering degree from Télécom ParisTech (Paris) and a Computer Science degree from École Polytechnique (Palaiseau).

# 1 PRESENTATION OF THE GROUP AND ITS ACTIVITIES

## Management and organisational structure

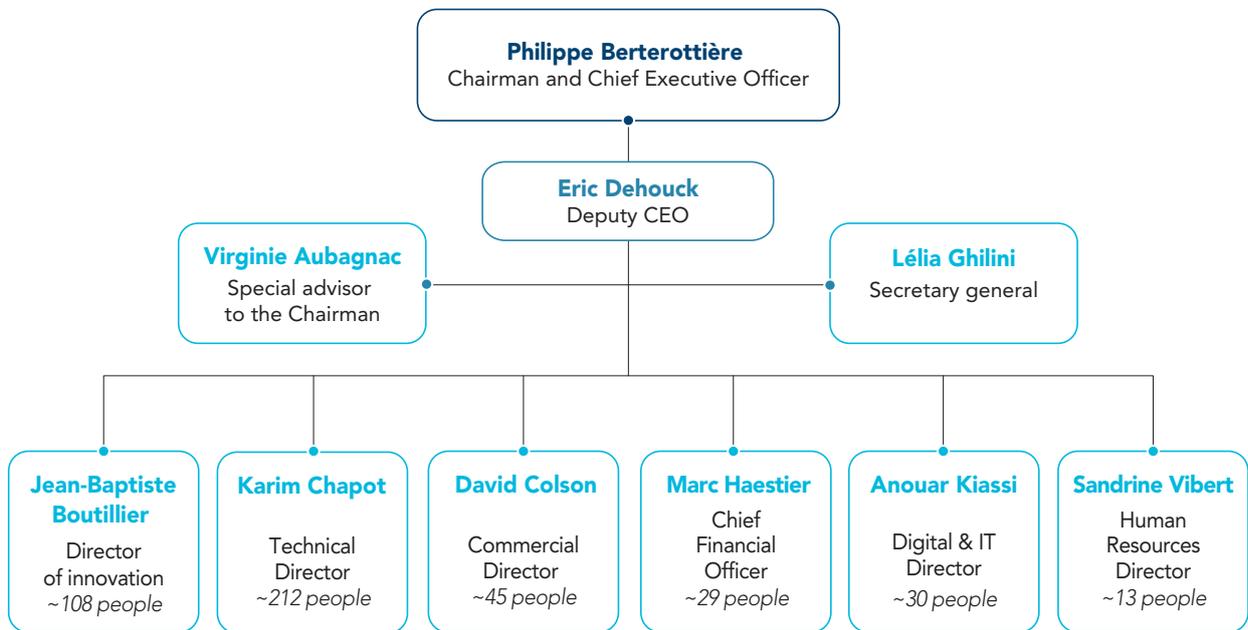
- Sandrine Vibert, Human Resources Director, joined GTT in 2019. She has 23 years of experience in the Oil and Gas and transport engineering sectors. She began her career with various HR positions in the Bouygues Group. With a Coaching and Co-development certification, Sandrine Vibert set up a change management consulting firm, and then joined Systra

as HR Manager for technical and project management functions at Group level. She holds a postgraduate degree (DESS) in Business Strategy and Human Resource Management and a Social and Economic Science Degree from the François Rabelais University in Tours.

## 1.2.2 GROUP STRUCTURE

GTT's registered office – located in Saint-Rémy-lès-Chevreuse, France – is where most of the Group's activities and employees are based.

### Members of the Executive Committee



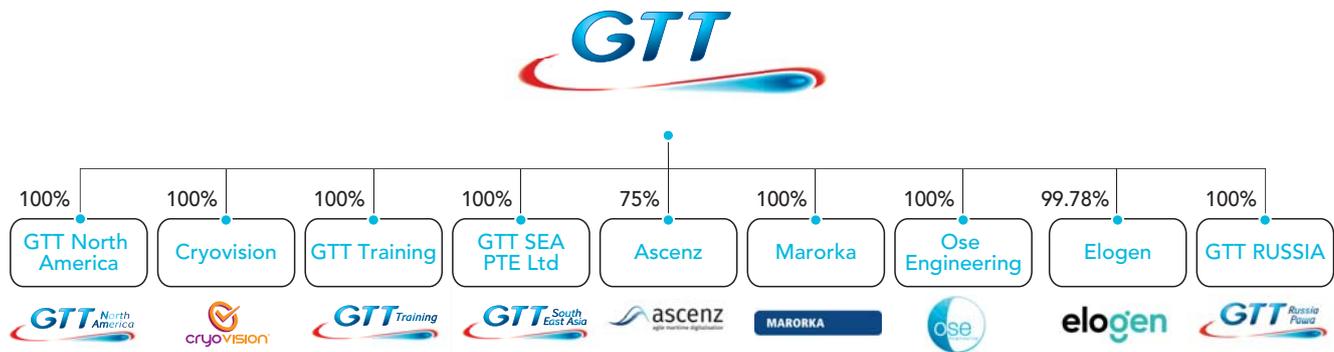
## Subsidiaries

The Group has nine main subsidiaries:

- Cryovision, based in Paris (France), which offers innovative services to ship-owners and terminal operators;
- GTT North America, based in Houston (United States), which enables it to access the rapidly-growing LNG sector in North America (particularly the bunkering market);
- GTT Training Ltd, based in London (United Kingdom), which develops the training business intended to train gas officers operating on LNG carriers, as well as simulation tools related to this activity;
- GTT SEA PTE Ltd, based in Singapore, responsible for commercial development in Asia;
- Ascenz, based in Singapore, specialised in Digital Technology and Smart Shipping (acquisition of a 75% stake in this company in January 2018) and after;

- Marorka, based in Reykjavik (Iceland), specialised in Digital Technology and Smart Shipping (acquired in February 2020);
- OSE Engineering, based in Saint-Rémy-lès-Chevreuse, specialising in artificial intelligence (acquired in July 2020); and
- Elogen, based in Les Ulis specialising in the design and assembly of electrolysers for the production of green hydrogen (acquisition of a 99.78% stake in October 2020).
- GTT Russia, based in Moscow (Russia), specialising in operations services.

At the date of filing of this Universal Registration Document, the Company owns all of the share capital and voting rights of its subsidiaries, except for Elogen in which it holds a 99.78% interest and Ascenz in which it holds a 75% interest.



## 1.3 OBJECTIVES AND STRATEGY

### 1.3.1 A MISSION STATEMENT AND VISION

#### 1.3.1.1 A mission statement

The outcome of many months of collaborative working, the GTT mission statement was incorporated in the by-laws in June 2020.

“Our mission is to conceive cutting edge technological solutions for an improved energy efficiency. We bring our passion for innovation and our technical excellence to our customers, in order to meet their transformation challenges both for today and tomorrow.

The GTT teams are the cornerstone of this mission.

Committed and united, we are determined to contribute to building a sustainable world.”

#### 1.3.1.2 A vision

Thanks to its innovative technologies, GTT is today a leading player in the design of membrane containment systems for the maritime transportation and storage of liquefied natural gas.

On the strength of this expertise, GTT is continuing its economic growth, predicated on two levers: the priority placed on its human capital, a key asset for GTT, and responsible management of its direct and indirect environmental impacts. The Company’s organisation and values are based on this commitment: to anticipate major technological and environmental breakthroughs by supporting transformation of the world’s energy landscape and new customer requirements.

### GTT’s values

#### **Safety**

We operate in liquefied gas transportation and storage technologies and, as a result, we attach great importance to safety. We have a duty to ensure the safety of our employees, our technologies, our services and our customers.

#### **Excellence**

We need to constantly strive for excellence in all our processes, in order to remain present in our markets and maintain our market advantage by satisfying our customers.

#### **Innovation**

GTT was born from innovation. We need to continue our innovation approach at all levels (technologies, organisation) to create a company of opportunities.

#### **Teamwork**

GTT can only succeed through constant teamwork internally, and also with our customers, our customers’ customers and our suppliers.

#### **Transparency**

By strengthening the transparency in our relations, we have established long-term trust-based relationships with our direct customers, final customers and within our workforce.

## 1.3.2 A STRATEGIC POSITIONING THAT MEETS THE CHALLENGES OF THE SECTOR

**Consolidating the Group's position in the LNG and other liquefied gases industry through innovation.** The Group places tremendous emphasis on innovation in order to adapt to the needs of shipyards, ship-owners and terminal operators at every key stage in the chain relating to liquefied gases and in particular LNG. In addition, GTT maintains close relations with the main classification societies and the main worldwide gas companies so that they support and recommend its membrane containment systems. This emphasis on innovation, reflected in a 31% increase in research and development expenditure in 2020, allows the substantial renewal of GTT's portfolio of patents, and helps it to maintain its position in the LNG shipbuilding industry by offering more value to its customers.

**Capitalising on the expected strong growth of LNG as fuel (bunkering), of small- and medium-size carriers and of storage.** GTT believes that it is in an ideal position to strengthen its presence in LNG as fuel market, especially with the equipment of large vessels. In this respect, the first order from CMA CGM

at the end of 2017 to equip nine giant container vessels represented a major step forward. GTT's membrane technology offers efficiency, safety and cost reductions which are significantly better than those of competing technologies.

**Expanding the service offering.** GTT assists its customers and partners, and more generally the LNG industry, throughout the life cycle of a project, during the construction, operation and maintenance phases.

Furthermore, the Group is also seeking to expand its range of services through targeted acquisitions. With the acquisition of Ascenz in January 2020, Marorka in February 2020 and OSE Engineering in July 2020, GTT is able to expand its operations in complementary fields, such as Smart Shipping. Actively participating in the energy transition the acquisition in October 2020 of Elogen, a company specialising in the design and assembly of electrolysers for the production of green hydrogen, complements this strategy focused on energy transition.

## 1.3.3 INNOVATION AT THE HEART OF THE STRATEGY

### 1.3.3.1 Objectives

GTT's research and innovation activities aim to strengthen the position of the Group as a leading technology provider for the LNG chain and deal with our customers' decarbonation issues. The Group is positioned as a supplier of innovative technologies to support the challenges of decarbonising the world of shipping and energy.

Accordingly, its innovation policy pursues three main objectives:

- to remain receptive to the expectations and needs of LNG chain participants and develop innovative technological solutions by enhancing the performance and value in use of the technologies provided by the Group;
- to put the Group in a position of excellence in terms of expertise on key themes such as mechanical characteristics and insulation properties of materials at cryogenic temperatures, modelling of thermal and thermodynamic systems or movements of liquid in the tanks; and
- fostering innovation in GTT's core business and in supporting the global energy transition through the best processes, organisation and skills within the Group.

GTT's innovation policy is based:

- upstream, on a development strategy deriving from relationship with clients, ship-owners, gas companies and academic and private partners, ideas resulting from an in-house policy promoting creativity and internal or external specific expertise; and
- downstream, on a development projects management drawn up in accordance with methods and practices accepted by innovation management experts.

The Group has thus chosen to invest resolutely in developing its skills and motivating its employees as means of fostering innovation.

In particular, an incentive-based policy of rewarding inventions has been introduced to foster innovation within the Group. It has been promoted significantly towards employees and facilitates the emergence and maturing process for new ideas. This approach takes place as part of a cross-departmental program, set up to strengthen the culture of innovation within the Group, promote and sustain the ideation process, and train employees in exploration and brainstorming methods.

Moreover, the Group is putting in place stringent processes for the management of its Intellectual Property policy. These processes ensure the protection of its innovations, whether in its development projects or in its various engineering projects. This intellectual property development strategy enabled the Group to become the leading French medium-sized company, in 2019, in terms of patent applications.

## 1.3.3.2 Resources dedicated to innovation and R&D

For its research and development activities, the Group spent 18.2 million euros during the financial year ended December 31, 2018, 22.6 million euros during the financial year ended December 31, 2019 and 29.6 million euros during the financial year ended December 31, 2020. The Group's research and development activities are mainly financed by the Group's free cash flow.

The amount of research and development expenditure represented 20% of the Group's total operational expenses<sup>(1)</sup> in 2020. The amount of the investments allocated to research and development represented more than 30% of the total combined amount of the Group's investments in the financial years 2018, 2019 and 2020<sup>(2)</sup>.

In respect of the 2019 research tax credit, the Group was able to benefit from an amount of 4,820 thousand euros.

At the end of December 2020, in light of the research and development activity in the 2020 financial year and the amounts already declared, the Group estimated the research tax credit at 5,178 thousand euros for the financial year.

For R&D work, the average headcount (full-time equivalents) is 113 employees, along with the backing of external consultants where required. These employees mainly work in the Innovation Division, as well as in the Technical Division and in the subsidiaries.

The Group continuously invests in new laboratory equipment in order to constantly improve its experimental qualification of the complex physical phenomena – both mechanical and thermal – to be considered in the design and validation of its technologies.

## 1.3.3.3 Development focus and projects

### The development of technologies to meet our customers' needs

The appearance and use of more efficient alternative types of fuels now justifies the need for insulation systems with improved thermal performance, in order to reduce the rate of liquefied gas boil-off from tanks. In addition, the requirements of the market are changing and more resistant insulation systems are necessary to enable operations offshore (FLNG, FSRU, etc.), in order to obtain more operational flexibility or even to transport gases which are heavier than LNG.

The NO and Mark have evolved over the last 50 years, on the basis of significant feedback from operational experience, in order to always meet the needs of the market more closely.

GTT is thereby introducing new systems in order to minimise the guaranteed boil-off rate and to optimise the insulation's dynamic resistance.

### MARK III FLEX+

The Mark III Flex+ technology was developed to offer a significant improvement on the thermal performance of the Mark III Flex system and to provide a boil-off rate of 0.07% per day. This rate is the lowest ever provided. The thermal insulation and the membrane support are provided by prefabricated panels made of reinforced polyurethane foam. The total thickness of the insulation system was increased by 20% compared to the Mark III Flex system. In combination with this increased thickness, a solution to strengthen the system's composite and glued secondary barrier is used to guarantee reliable operation. The Mark III Flex+ system benefits from the considerable feedback about this product family, and constitutes a competitive, reliable solution to meet market needs in terms of a reduced boil-off rate. Several commercial references, at SHI and HHI, were registered by the Group with this technology as part of LNG carrier construction projects. The first vessels equipped with this containment technology have been delivered and the first operational feedback on these vessels is good.

### GTT NEXT1

The aim of the GTT NEXT1 technology is to provide a performance level equivalent to that of the Mark III Flex+ technology while using two metal barriers.

The use of prefabricated reinforced polyurethane foam panels to support the two gas-tight membranes provides the compromise between thermal and mechanical performance. The second gas-tight barrier is made of Invar, and the design of the first barrier relies on a known stainless steel concept, similar to that of the Mark technologies. By activating these design levers, it is possible to offer significant improvements in performance, while using proven materials and components.

The design of this new system and its validation are based on validation methods put in place by the Group. Parts of the validation methods have already been shared with the classification societies. A large experimental validation plan for the system components was carried out in 2020. The results obtained demonstrate the relevance of this new concept of containment technology. Drawing on these first satisfactory experimental results, the final validation of the technology will be done through an experimental campaign involving the conduct of level-1 cryogenic tests. To this effect, the Group has invested in new means of testing, enabling it to conduct this experimental campaign in its laboratories and giving it access to validation that is as representative as possible of real operating conditions. This new test facility was approved in 2020 and the experimental validation phase of GTT NEXT1 will be able to begin before the end of 2021.

(1) Operating expenses consist of personnel expenses, external expenses, consumed purchases and taxes and duties.

(2) Acquisitions of fixed financial assets were subtracted from total capital expenditure.

### NO96 SUPER+

The NO96 SUPER+ technology was developed to offer a daily evaporation rate equal to 0.085%, in line with market requirements. This new containment system is based on the same principles which made the success of the NO96 technologies, in particular the double metallic barrier in Invar. As part of this development, a proven design lever for the NO96 L03 and NO96L03+ containment systems is once again used, namely the use of prefabricated panels in reinforced polyurethane foam. The objective was to make the most of the continuous improvement of the insulating performance of this structuring and insulating material. These prefabricated panels are used for the design of the two insulation spaces (primary and secondary), which makes it possible to achieve a significant step in terms of the overall thermal performance of the tank. The assembly technique is identical to that used for all NO96 technologies, in particular anchoring the panels to the internal hull via a mechanical system of the coupling type. The overall arrangement of the panels in the tank, the corner areas and the special areas have been preserved, thus making it possible to benefit from the excellent feedback from operational experience of the NO96 systems and to facilitate the industrialisation of this new technology. GTT received an "Approval In Principle" from Bureau Veritas in September 2020. The involvement of classification societies will continue in 2021 to review all the technical documentation required to validate the development. The objective is to finalise the approval by classification societies in mid-2021 and to be able to offer this system for future LNG carrier projects.

### LNG as fuel projects

More and more ship-owners are currently considering LNG as fuel for their vessels. This new use for LNG will be accompanied by new technical and industrial challenges, which GTT, based on a solid experience in the gas and shipbuilding fields, is attacking via three vectors for development:

- **adaptation of the membrane technology and development of a high added value product offering dedicated to tanks for LNG as fuel.** Membrane technologies provide for an unequalled level of compactness for the LNG tanks, enabling more space to be used for the ship's trade cargo;
- **implementation of economic bunkering solutions.** Although LNG is relatively cheap, its price delivered on board increases substantially as a result of the cost of the bunkering infrastructures. GTT's aim is to significantly reduce the cost of bunkering through more competitive bunkering solutions; and
- **distribution of LNG as fuel.** The aim is to propose increasingly accessible offers, encouraging the use of LNG as fuel.

These three vectors for development will provide for innovative new responses to the problems of ship-owners or shipyards interested in the use of LNG as fuel. GTT's proximity to its industrial partners will allow it to rapidly propose these innovations to the market.

In September 2020, CMA CGM's "Jacques Saadé" vessel, the largest containers vessel fuelled by LNG and equipped with a tank designed by GTT (Mark III High Density Foam), was delivered by the Chinese shipyard, Hudong-Zhonghua Shipbuilding. This delivery is a success for the Group and shows how relevant GTT's offer is from an operational and industrial perspective. The "Jacques Saadé" is the first in a family of nine vessels, the deliveries of which are due to be carried out until 2021.

In parallel with this containers vessel project, the Group's membrane technology was selected for the design and construction of the LNG bunker vessel chartered by Total "Gas Agility" providing LNG logistics for the CMA CGM Group's containers vessel fleet. The first bunkering operation with Gas Agility was carried out in November 2020. Thanks to its technological offer and its innovations, the Group managed to position itself on different links of the LNG fuel supply chain.

Another commercial project demonstrates the relevance of the innovative approach provided by the Group to support the development of LNG as fuel. The conversion of the MV SAJIR, a very large capacity containers vessel of 15,000 TEUs on behalf of the ship-owner Hapag Lloyd, was completed in 2020. The ship conversion project was carried out in collaboration with the naval architect based at Hamburg TechnoLog, the supplier of maritime solutions MAN Energy Solution, and its subsidiary MAN Cryo. The project design is based on the use of an exoskeleton-type structure. The structure, pre-equipped with the Mark III cryogenic insulation system developed by GTT, was installed and integrated into a container hold of the current vessel. By make use of the vessel's structure, this exoskeleton solution enabled to reduce the weight of the tank and speed up the vessel's conversion. The 6,500 m<sup>3</sup> LNG tank provides optimal space usage for the storage of fuel.

Lastly, the Group is continuing its efforts to develop and optimise its containment technologies to meet the needs of the LNG as fuel market. As such, the Group has received an Approval In Principle (AIP) from Bureau Veritas and DNV-GL for the application of its NO96 containment system on the tanks of large containers vessels. Technologies such as NO96 thereby enhance the Group's offer for this market.

Another very important aspect of the development of the LNG as fuel sector is to be able to provide visibility to vessel operators concerning the future emergence of alternative fuels. The Group initiated validation and justification procedures to demonstrate that the LNG tanks, equipped with Mark III technology, could be selected by considering a future application "Ammonia (NH<sub>3</sub>) – as fuel" and thus provide flexibility to its customers. To this end, Bureau Veritas issued an Approval In Principle "NH<sub>3</sub> ready" acknowledging that the Mark III system is suitable, without major design changes, for the possible containment of ammonia as fuel.

### Support for shipyards

In parallel with its innovative technology development activities, the Group continually provides support in terms of tools and methods for the manufacture of LNG tanks. The expertise and dedication of the Group's teams ensure the security of these first applications with new partners and strengthen the competitiveness of the technological and industrial solutions offered to its customers and partners.

Periodic exchanges with the Group's customers make it possible to capitalise on the experience gained and offer innovations on a regular basis to optimise the industrialisation of technologies.

Since 2019, the Group has offered its customers a new, innovative Non-Destructive Testing method to be used during the installation of Mark III technologies, providing a significant improvement in terms of efficiency and reliability. A prototype of a vacuum chamber – allowing the detection of any assembly-related leaks through the use of tracer gas (Helium) – was presented and is currently the subject of collaborative exchanges with shipyards. This new means of inspection was used in 2020 during the assembly of the LNG tanks of the first hybrid electric exploration vessel fuelled by liquefied natural gas ("*Le Commandant Charcot de la société Ponant*"), equipped with an LNG tank designed by the Group. This industrial implementation phase demonstrated all the benefits of this innovation during the assembly and inspection of membrane tanks.

The Group also offers industrial process upgrades to its network of suppliers. For example, a new process for the manufacturing of reinforced polyurethane foam insulation panels – based on the principle of a double lamination production line – was validated and proposed, thus providing a manufacturing solution with lower production costs. A first license agreement was signed by GTT with a supplier approved by the Group.

## Boil-off and the services

In order to extend the Group's existing offer, since 2014 particular attention has been paid to the development of services dedicated to better management of cargo and of boil-off (evaporation). Better management of boil-off represents a significant operational challenge for players in the chain since, for any given vessel, the losses tied to boil-off are in the order of ten million dollars a year. This means that a 1% saving in boil-off gas represents a value of around 100,000 US dollars per annum<sup>(1)</sup>. The objective of these developments is to propose solutions to optimise boil-off based on models of the thermodynamic behaviour of cargo, validated by operational data.

In 2015, GTT developed and put on the market a tool dedicated to monitoring indicators of the boil-off phenomenon, under the name LNG Advisor™. This provides real-time transmission at sea and on land of reliable data relating to the vessel's energy performance. In addition, LNG Advisor™ and the sloshing management software SloShield™, can be combined to obtain overall visibility concerning the behaviour of the cargo, both from the point of view of the energy efficiency of the ship and control of the sloshing effects in the tanks.

The Group is furthering its innovation activities around these on-board services to improve the systems developed and offer ever more operational value to vessel operators.

## Sloshing

Sloshing, a phenomenon relating to the movement of LNG inside the ship's tanks, continues to be carefully studied by the Group. The Group has recognised expertise in this field, in both modelling and testing.

The Group is continuing its methodological work in this area to better understand these sloshing phenomena, particularly as part of the application of its membrane technologies for LNG as fuel, or the storage of other cryogenic fluids.

For many years, the Group has been at the forefront of fundamental sloshing research. In addition to its expertise laboratory and internal research activity, The Group has taken part in numerous industrial collaborative research projects.

## Onshore and underwater tanks

The Group is also working on its containment technologies for onshore storage tanks to optimise its current technology and increase the cost differential between GTT's technologies and those implemented by its competitors.

This is an important matter, especially for the storage requirements of smaller quantities of LNG (<50,000 m<sup>3</sup>) such as infrastructures for the supply of LNG as shipping fuel which are undergoing strong growth. In this field, the Group's ability to offer competitive technological solutions also contributes to increasing the appeal of LNG as fuel by reducing the cost of distribution and LNG bunkering for this usage.

GTT invested significantly in the development of Gravity Based Structures (GBS). In 2018, GTT was appointed by two major companies to carry out Front End Engineering Design (FEED) studies for new projects. These structures are built around a concrete or steel chambers and membrane containment tanks designed by GTT. They lie on the sea bed and can be installed in a harbour or in an isolated zone, without requiring any additional infrastructure.

In September 2019, GTT announced the signing of a contract with SAREN BV (a joint venture between Renaissance Heavy Industries Russia and Saipem) for three GBS terminals (Gravity Based Structures) dedicated to the Arctic LNG 2 project. The contract concerns the design, construction studies and technical assistance for the membrane containment systems of the LNG and ethane tanks which will be installed inside the three GBS terminals.

(1) GTT analysis based on operational data, and on the basis of an LNG price of 7 US dollars/Mbtu.

The first two GBS terminals will be equipped with two LNG tanks, each with a capacity of 114,500 m<sup>3</sup>, and an ethane tank of 980m<sup>3</sup>. The third GBS terminal will be equipped with two LNG tanks of 114,500 m<sup>3</sup> each. The GBS terminals, which will lie on the seabed, will consist of concrete caissons and membrane containment tanks using GTT's GST® technology. The units will be built in a dry dock at Novatek-Murmansk LLC. They will then be towed and installed in their final location in the Gydan peninsula in Russian Arctic.

## Hydrogen

There is a strong interest in hydrogen as a low-carbon energy driver. Hydrogen is certainly envisaged as a future fuel, but its relevance is mainly based on the fact that the hydrogen molecule is present in the majority of synthetic fuels and energy sources. On this basis, projections show prospects for an increase in production capacity by a multiple ranging from 4 to 10 compared to current capacities by 2050. Producing, storing and transporting hydrogen in large quantities is a challenge for the various players in the sector to support these prospects.

With regard to hydrogen production, the Group acquired "Areva H2Gen", renamed Elogen, a company specialised in the design and assembly of membrane electrolyzers (PEM technology). Drawing on Elogen's technical, scientific and industrial expertise, the Group is looking to position itself as a leading supplier of large-scale electrolysis technologies.

## Red Hill Project

In September 2020, GTT North America was awarded a contract by the US Department of Defense for the bulk storage of fuel at Red Hill, a military fuel storage facility in Hawaii. The aim of this agreement is to develop a solution to improve the tanks currently in place by installing double skin liners. This commercial success evidences what a membrane system can bring to applications other than the storage and transport of cryogenic fluids. The technology proposition offered by the Group makes enables to reinforce the safety and reliability of the rehabilitation solution, in comparison with competing solutions. This new development may be valued on other types of markets.

### 1.3.3.4 Intellectual property

The Group has filed patent applications covering its principal technologies in (i) the countries in which the shipbuilding and repair companies have their registered offices, (ii) emerging countries for LNG (such as India and Russia) and (iii) LNG exporting countries (such as Australia, Russia, the United States and Qatar) and LNG importing countries (such as South Korea, China and Japan). GTT's technologies are protected by an extensive portfolio of patents. As at December 31, 2020, GTT held 2,150 patents, of which 1,152 had been issued and another 998 patent applications were under review in close to 60 countries.

The Group has established an internal procedure that aims to identify and protect inventions and enables the Group to file new patents on a very regular basis. In addition, awareness-raising training on intellectual property has been implemented.

The Group's objective is to maintain a high level of protection for its intellectual property rights, in particular by increasing the number of patents filed and abandoning patents deemed ineffective, which no longer correspond to its customers' needs and requirements.

## Type and scope of patents held by the Group

The number of patents and patent applications reflects the efforts made by the Group to refine its existing technologies and innovate. Almost 363 different inventions are covered by the 2,150 patents and patent applications in force as at December 31, 2020, encompassing the technologies already commercialised by GTT and the additional technologies that may be used by the Group to market its future products.

## Protected territory

The main technologies currently marketed by the Group give rise to patents or patent applications, where applicable based on the specificities of each patent, (i) in countries where the registered office of construction and repair shipyards are located and/or (ii) in emerging LNG countries (such as India and Russia), and/or (iii) in LNG exporting countries (such as Australia, Russia, the United States and Qatar) and in LNG importing countries (such as South Korea, China and Japan).

## Protection of Group employee inventions

The employment contracts of GTT employees assigned to the Group's research and development activities contain a standard clause concerning the ownership of inventions arising from their work. This clause states that their duties entail studies and research assignments and hence include permanent invention-based activities.

The ownership of the inventions arising from their work automatically lies with the Group pursuant to Article L. 611-7 of the French Intellectual Property Code. The specific clause related to inventions arising from their work incorporated in the employment contracts of GTT's employees restates the legal principles attributing to the employer ownership of the intellectual property rights arising from their work and the employee's undertaking to report any invention in line with the internal procedure implemented by GTT. It is being specified that, in accordance with the provisions of the French Intellectual Property Code, the employee has the right in return for additional compensation for any patentable invention, which takes the form of one or more flat-rate payments.

## 1.3.3.5 Protected know-how

### (i) Securing of the Group's information system

The activities of the Group, which are predicated on its know-how and expertise, require protection of all the working documents and information created, classified and exchanged internally via its IT network.

The Group implements the appropriate human, physical and technical resources to ensure the safety and fair use of the information system and backing up of its IT data. All the applicable rules are shared in an internal memo entitled "Charter for the use of GTT's information system", which has been signed by all of the Group's employees and is annexed to its Internal Regulations. The information systems department is responsible for controlling and overseeing the smooth operation of the information system and ensures that the rules in the charter are applied.

The Group's employees are not allowed to connect equipment to both the internal IT network and the Internet at the same time to avoid any unlawful intrusions into GTT's internal network.

### (ii) Contractual protection of the Group's know-how

Aside from the protection of new inventions, the Group monitors the protection of its know-how very carefully. It systematically adds a confidentiality clause to its contracts with third parties. In particular, a confidentiality clause is added to Technical Assistance and Licensing Agreements (TALAs) under which GTT grants its clients rights to its technologies and to a large portion of its know-how. Any disclosure of sensitive information with an external third-party is governed by a confidentiality agreement.

The confidentiality clause stipulated in TALAs prohibits licensees benefiting from GTT's intellectual property rights and know-how from disclosing technical information communicated by the Group without the latter's prior consent. This obligation must be satisfied for the whole term of the TALAs and for a further period of ten years after it is terminated.

Furthermore, the Group's general policy is to add to engineering services or *ad hoc* services contracts, or cooperation, research or partnership agreements confidentiality clauses protecting the Group against the disclosure of information, technical documents, designs or other written or oral information communicated by GTT in connection with its services and research work.

## 1.3.4 FINANCIAL OBJECTIVES FOR THE 2021 FINANCIAL YEAR

After three years marked by multiple business successes, the level of the order book for the core business is high (147 units). Unlike the two past years, orders in 2020 are primarily long-term and provide GTT an outlook until 2025. These orders will not generate significant additional revenue in 2021.

The order book at December 31, 2020 corresponds to a revenue of 640 million euros over the 2021-2025 period<sup>(1)</sup>, broken down according to vessel construction schedules as follows<sup>(2)</sup>: 267 million euros in 2021, 213 million euros in 2022, 108 million euros in 2023, 39 million euros in 2024 and 13 million in 2025.

In addition, as previously announced, to support growth and prepare for the future, the Group continued its research and development and patent filing efforts<sup>(3)</sup>, but also IT development, resulting in increases in headcount and related expenses.

Based on these elements, the Group announces the following objectives for 2021:

- a target of between 285 million euros and 315 million euros in consolidated revenue for 2021;
- a target of 150 million euros to 170 million euros in consolidated EBITDA<sup>(4)</sup> for 2021;
- the payment of dividends amounting to a payout rate of at least 80% of consolidated net income for FY2021<sup>(5)</sup>.

(1) Royalties driven by the main activity, i.e. excluding LNG as fuel and excluding services, according to IFRS 15.

(2) Subject to significant order postponements or cancellations.

(3) GTT, top French medium-sized company in terms of number of patents published by the INPI in 2019.

(4) EBITDA is EBIT, to which depreciation of fixed assets and asset impairment as shown by impairment tests linked to said fixed assets are added, according to IFRS.

(5) Subject to approval of the Shareholders' Meeting and the distributable net income in the GTT SA corporate financial statements.

## 1.4 THE LIQUEFIED GAS SECTOR

The Group operates in the market of cryogenic or very low-temperature containment technologies used for the transport, transfer or storage at sea of liquefied gas, in particular, liquefied natural gas. This market includes several

types of vessels: LNG carriers, FSRUs (Floating Storage Regasification Unit) and FLNGs (Floating Liquefied Natural Gas) as well as multi-gas carrier vessels (ethane, LPG).

### 1.4.1 LIQUEFIED NATURAL GAS

Liquefied natural gas consists of natural gas (methane) liquefied at a temperature of  $-163^{\circ}\text{C}$ . It is odourless, colourless, nontoxic, noncorrosive and represents approximately  $1/600^{\text{th}}$  of the volume of natural gas in gaseous form. Natural gas is liquefied in LNG liquefaction plants, which allow it to be contained and shipped between regions in liquid form within LNG carriers. After shipping, LNG is returned to a gaseous state in regasification terminals in which the liquid is vaporised then gradually warmed until its temperature rises above  $0^{\circ}\text{C}$ , with the natural gas then typically transferred into distribution networks or consumed.

In gaseous form, natural gas is mainly transported by pipeline. Geopolitical, geographic and economic factors can deter investment in and operation of this infrastructure. Hence, LNG is an attractive alternative to natural gas (in gaseous form) in countries that want to avoid pipeline dependence given the associated geopolitical risks, as well as in regions where gas pipelines would be uneconomical (this is particularly the case in Arctic regions and remote field locations). LNG also allows producers operating in saturated energy markets to export natural gas to more commercially attractive locations.

In 2020, the main LNG producing countries were Australia, Qatar and the United States of America, which together accounted for over 50% of the world's supply. The main LNG import region in 2020 was Asia, concentrating over 70% of demand with, in particular, Japan, South Korea and China which accounted for 50% of global demand in 2020.

The second-biggest import region in Europe, accounting for over 20% of global demand in 2020 (mainly Spain, the United Kingdom, France and Italy). The strengthening of LNG in Europe continues to be driven by many factors: geopolitical strategy for greater independence from Russian gas, increasing environmental concerns, supply safety, and also economic opportunities.

#### 1.4.1.1 The LNG market

##### Overview and trends in natural gas

According to BP (Central Scenario – “Business as usual” which contemplates a 10% reduction of  $\text{CO}_2$  emissions by 2050), natural gas consumption is, and is expected to remain, the fastest growing of fossil fuels, with global consumption set to increase by 2050 at an estimated average annual rate of 1% between 2018 and 2050, versus a drop to less than 90 barrels per day (-0.3% per year) for oil and a drop of 0.8% a year for coal. The current crisis caused by Covid-19 has only accelerated an already existing trend towards the energy transition, leaving more room for clean energy. Thus, the share of gas in the global

energy mix should increase from 24% in 2018 to 26% in 2050. According to BP's Central Scenario, gas is currently the third contributor to world energy needs and should overtake coal around 2025 and petrol between 2040 and 2050 thereby becoming the leading source of energy worldwide in 2050.

The high growth of natural gas consumption relative to other fossil fuels is driven by a number of factors:

- abundant reserves, driven by the boom in unconventional gas;
- natural gas is also an attractive fuel for new power generation plants due to its higher average thermal efficiency compared with coal;
- a reduced carbon footprint and lower emissions of gaseous and particulate pollutants compared to other fossil fuels (coal and oil). This makes it an attractive source of fuel in countries where governments are implementing policies to reduce emissions of greenhouse gases and air pollution;
- progressive phasing-out of nuclear power: many countries, such as Germany, Switzerland, Belgium and Italy have accelerated the phasing-out of nuclear power since the Fukushima disaster, or have attempted to reduce the share of nuclear power in their domestic energy mix.

According to BP, gas exports in LNG form will exceed exports by pipeline by the end of the 2020s.

##### LNG supply

The LNG supply includes existing liquefaction projects, with growth driven by new liquefaction projects commencing operations as well as the expansion of existing installations. Between 2010 and 2020, the global LNG supply increased annually by around 5.7% on average, rising from 220 to 385 Mtpa; LNG production increased by an additional 20 Mtpa in 2020, despite the Covid crisis which led to the cancellation of numerous cargo vessels from the United States; US LNG contracts are flexible and can be cancelled up to 60 days in advance by paying only the liquefaction costs. The increase in production is mainly linked to the start and ramp-up of production of many liquefaction units in the United States. In 2020 there was only one investment decision, the Costa Azul liquefaction plant in Mexico (on the Pacific coast). The American Golden Pass project, which is currently under construction, also announced that it will increase its liquefaction project to 18.1Mtpa (compared to an initial 15.6Mtpa) thanks to optimisation. This is due to a record year in 2019 during which investment decisions were made for seven liquefaction plants representing a total capacity of 70 Mtpa. According to BP, LNG supply growth forecasts confirm this trend with an expected average annual growth of 275 Mtpa between 2020 and 2035.

## LNG demand

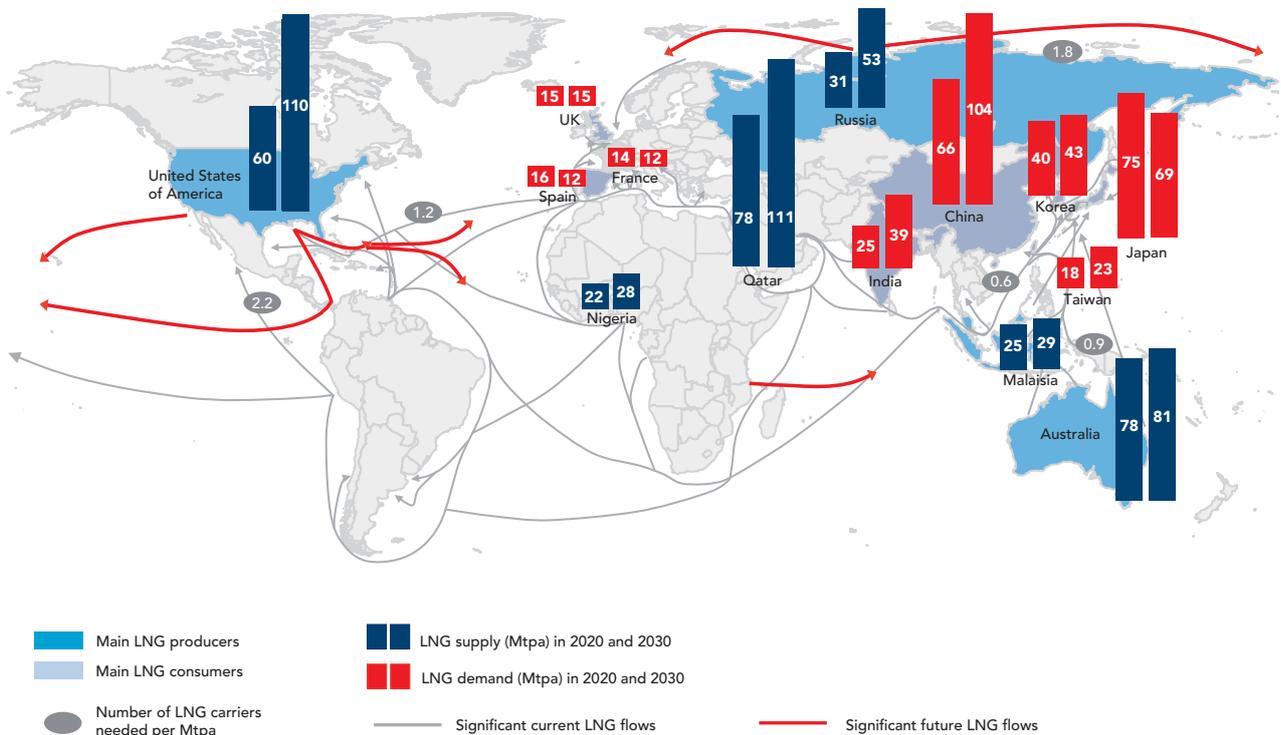
In line with LNG supply, there was a sharp rise in demand between 2010 and 2020, with an average annual growth rate of 5.7%, from 220 to 385 Mtpa. Growth in LNG demand is expected to be strong in the upcoming years, with an increase of 275 Mtpa by 2035. Most of the future consumption increase will come from Asia, particularly from China, which became the

world's second largest LNG importer in 2017, behind Japan, but overtaking South Korea, and it is expected to become the leading importer before 2025. In 2020, despite a year tarnished by Covid and the sharp slowdown in economies and energy consumption for many months, demand for LNG grew by 2.5% in 2020, driven by long-term contracts and very attractive spot prices.

## LNG transport and flows

LNG trade routes in 2020 are illustrated in the map below.

### Map of LNG flows



Source: Company

Sources: Wood Mackenzie Q1 2021 – the data on supply only covers existing projects and those under construction at February 15, 2021/GTT.

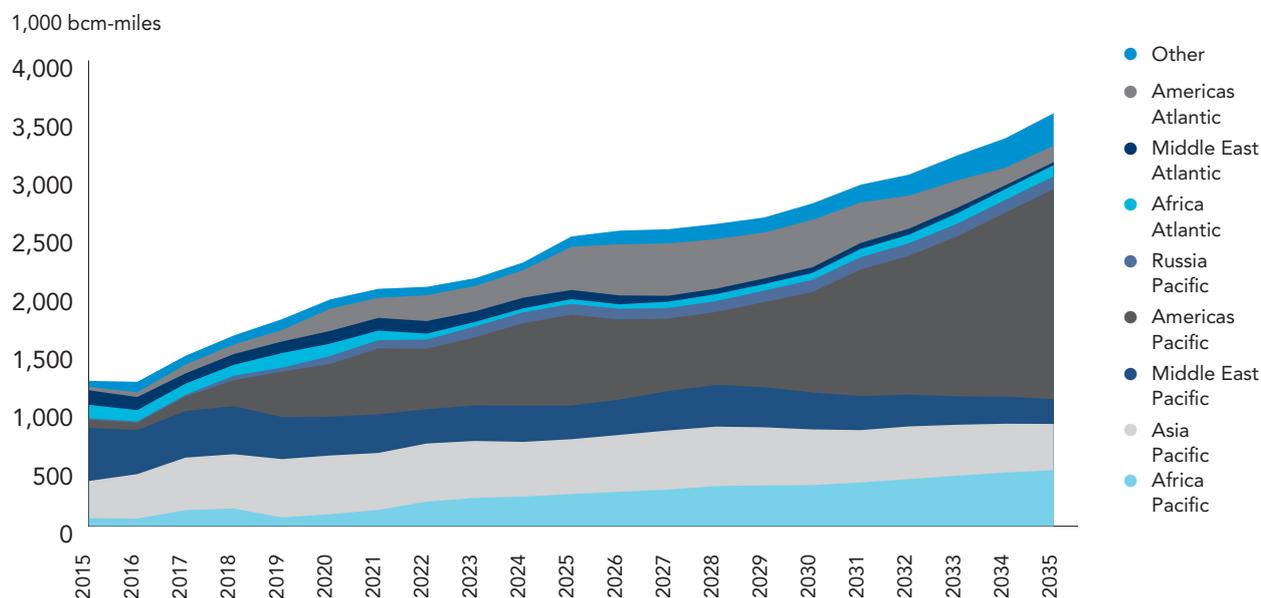
The strong forecast growth in both LNG production and consumption creates a structural need for increased LNG maritime transportation capacities.

The demand for vessels is driven by "utility" importers with fixed-route contracts, and by "portfolio" players who manage numerous supply and delivery contracts.

New players specialising in commodities trading have also emerged in recent years, increasing the demand for vessels.

New liquefaction projects also use dedicated vessels which are ordered in advance of liquefaction installation start-up. The number of vessels required for the project will depend upon the expected supply from the project and the likely targeted export area for the LNG (i.e. the maritime transportation distance and time required to transport the LNG). Furthermore, various technological advances (engine, boil off, payload capacity of the vessels) have created a new demand for vessels to replace ageing, less efficient vessels in terms of energy and cost.

## Transport of LNG



Source: Wood Mackenzie, August 2019

In addition to the underlying growth of LNG, other factors should increase the need for transport capacity. Medium-term forecast growth of LNG exports from the USA to Asia is a significant driver of increased shipping activity. An increase in these exports will lead to increased distances and transport times. Therefore, an increased number of LNG carriers will be needed for these new liquefaction projects.

Furthermore, trade routes are becoming more numerous and complex within LNG shipping, particularly with the development of inter-region trade. LNG contracts now also often include diversion clauses, which provide flexibility over the end destination of the LNG, but are also liable to increase LNG distances and shipping times, and consequently, the number of vessels required for LNG shipping.

Operational costs remain a key driver within LNG shipping, and ship-owners are seeking to overhaul their fleets by investing in highly efficient vessels. Vessels which offer a low boil-off rate have more competitive operating costs. New international regulations and technological advances have also impacted LNG carrier design and construction, with recent developments including improved ballast water management and propulsion system efficiency.

The most modern vessels have a economic advantage over older vessels, thanks to their more efficient engines – their fuel consumption has been almost halved in comparison with that of vessels from the beginning of the 2000s – thanks to a better boil-off rate, particularly following technological improvements by GTT and because of a greater payload capacity. Accordingly, several vessels in service could be replaced by more modern new-build vessels, as was the case in 2018 for seven vessels operated by Shell for the North West Shelf project in Australia, which led to additional growth opportunities for GTT.

## Principal players in LNG

The prescription of containment technologies takes place as follows:

- (1) the classification societies validate the reliability and robustness of the Group's containment technologies, which can then offer them to the shipyards, the direct customers of the Group;
- (2) the gas companies, which purchase the gas from the liquefaction terminals, decide to charter an existing or new LNG carrier;
- (3) the ship-owner of the future LNG carrier issues a call for tender to the shipyards, usually with a precise technical specification for the type of technologies under consideration, and taking account any recommendations by the gas company;
- (4) the shipyards then provide proposals including the technologies appearing on the ship-owner's technical specification. The ship-owner chooses the most attractive offer.

### Oil & Gas Companies

- ▶ End clients and prescribers



### Classification Societies

- ▶ Regulatory oversight of the industry



### Ship-owners

- ▶ End clients and prescribers



### Shipyards

- ▶ Direct clients



#### (A) SHIPYARDS

As at December 31, 2020, South Korean shipyards, chiefly Samsung Heavy Industries, Daewoo Shipbuilding & Marine Engineering and Hyundai Heavy Industries had 70% of the existing fleet of LNG carriers<sup>(1)</sup>.

As at December 31, 2020, Japanese shipyards (such as KHI, Ambari/Koyo, MHI, and MES) had built around 20% of the existing LNG carrier fleet, after seeing their orders decline heavily due to their lack of competitiveness (cost of the containment technology used, high labour costs, strong currency and limited capacity). They have not received an LNG carrier order since 2015.

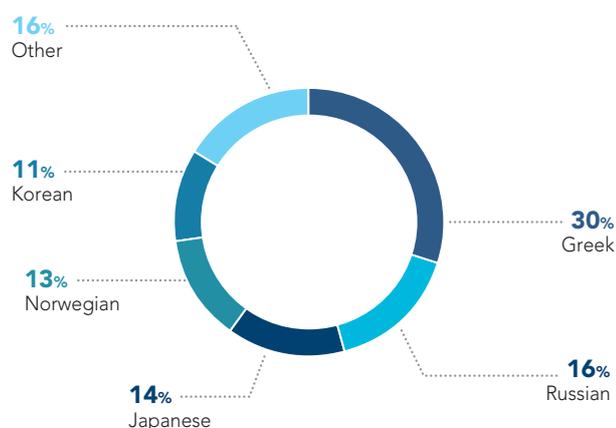
China is continuing to develop its LNG carrier construction activity. Incentive policies have been introduced to promote LNG carrier construction in China, in order to import LNG into the country. Currently, only one shipyard, Hudong Zhonghu, has secured orders, but a number of others have ambitions in the Chinese LNG sector.

#### (B) SHIP-OWNERS

The LNG carrier fleet is mainly controlled by independent owners (ship-owners) and governments. Independent owners typically have long-term charter contracts with companies related to LNG production projects, with LNG consumption utilities, with portfolio players, or more recently with traders.

(1) Source: Clarksons.

### Breakdown of orders by ship-owner nationality as at December 31, 2020<sup>(1)</sup> (%)



Over the last 15 years, over 65 ship-owners have ordered vessels equipped with GTT technology.

#### (C) GAS COMPANIES

With respect to the construction of LNG carriers, gas production companies have the most significant influence in prescription, together with buyers of gas, to the extent that they have an ongoing need to transport the LNG continuously produced by liquefaction plants. They rely on ship-owners that commission large LNG carriers using highly reliable technologies enabling them to reduce the risk of disruption to their gas production and the risk of reputational damage from an LNG transportation accident.

As a result, the gas companies often carry out referencing of the various technologies used in LNG carrier construction, a process by which they select technologies which they believe to be effective and reliable. This process enables ship-owners using approved technology to do business with gas companies.

#### (D) CLASSIFICATION SOCIETIES

Classification societies are nongovernmental organisations that form an integral part of the shipping industry, and are often referred to as "Class". They play two roles:

- they establish safety rules for vessels and make sure that they are implemented through periodic visits and inspections on behalf of ship-owners during the construction and then during the servicing of the vessel;
- they may also be mandated with a public service mission by the government of the registration country to issue certificates of compliance with rules for vessels, that they have sometimes established themselves.

In the course of performing their duties, each classification society establishes and maintains standards for the construction and classification of vessels, confirms that construction designs and calculations meet these rules, checks the quality of a vessel's key components on shipyards' sites (in particular steel, engines and generators) and takes part in trials at sea before issuing a classification certificate, which is required by the insurers. Classification societies also periodically inspect vessels in service to ensure that they continue to comply with the rules and required codes.

Classification societies are grouped in the International Association of Classification Societies (IACS) which comprises 12 members.

#### Members of the International Association of Classification Societies

American Bureau of Shipping	Croatian Register of Shipping
Korean Register of Shipping	Polish Register of Shipping
Bureau Veritas	DNV
Lloyd's Register	RINA
China Classification Society	Russian Maritime Register of Shipping
Nippon Kaiji Kyodai (ClassNK)	Indian Register of Shipping

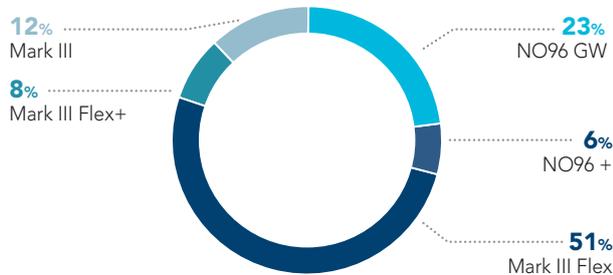
Among these classification societies, the Group uses the services of the American Bureau of Shipping, Bureau Veritas, Lloyd's Register and DNV, which have a particularly strong reputation in the LNG carrier field.

(1) This breakdown does not take into account the orders for GTT's fitting of LNG fuel tanks presented in section 2.3.1 – Vessels fuelled by LNG.

### 1.4.1.2 LNG carriers

GTT is a key player in the market for LNG carrier containment systems.

The 122 LNG carriers on order as at December 31, 2020 will be built with GTT systems, broken down as follows<sup>(1)</sup>:



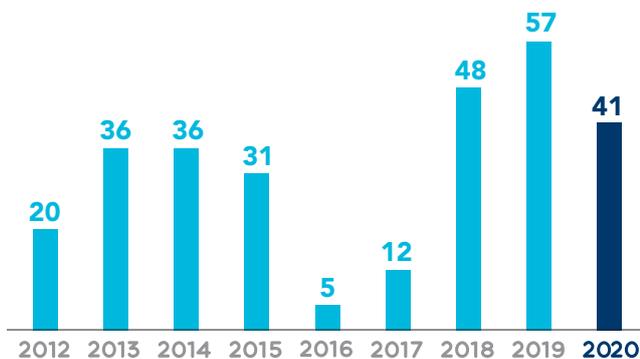
#### Historical trend and order books

The first LNG carriers were built and delivered in the early 1960s. After relatively sluggish growth in LNG carrier construction during the 1960s and 1970s (average of just two orders per year) and a modest number of orders in the 1980s, the pace of construction sped up during the 1990s (five orders per year on average).

Throughout the 2000s, orders increased significantly (an average of 23 orders per year) on the back of strong growth in global demand for natural gas and LNG. However, the number of orders declined between 2008 and 2010, due to the financial crisis and the temporary decline in exports linked to shale gas production in the USA, before picking up again in mid-2011.

#### GTT LNG carrier orders from 2012 to 2020

(in units)



(1) Source: Company.

Between 2012 and 2020, out of the 318 LNG carriers ordered worldwide, 284 use or will use GTT containment systems.

The last three years saw an acceleration in orders for LNG carriers to meet the numerous start-ups of new LNG plants (mainly in the United States), as well as future volumes following the record number of investment decisions taken in 2019 by the liquefaction plants.

At December 31, 2020, 544 LNG carriers of over 50,000 m<sup>3</sup> were in operation. Out of these, 413 were equipped with GTT technology.

On average, it takes two to three years from the time an order is placed to deliver the LNG carrier, which accounts for the difference in any given year between the number of orders and the number of LNG carriers delivered. It should be noted that orders placed with GTT have very rarely been cancelled.

All orders for LNG carriers larger than 50,000 m<sup>3</sup> made since the end of 2015 have used GTT technology.

2020 was marked by:

- the order of 21 ice-breaking vessels for Novatek's Arctic LNG-2 project;
- the order for two LNG carriers of 80,000m<sup>3</sup>. This intermediate size makes it possible to meet draft constraints, particularly for the Chinese market.

#### GTT's technologies faced with competing LNG carrier technologies

The Group faces competition in LNG carriers from certain rival technologies, already developed or under development.

##### MOSS MARITIME TECHNOLOGY

Based in Oslo (Norway), Moss Maritime is a subsidiary of the Eni-Saipem group. Moss Maritime developed its technology in the late 1960s and patented an LNG containment system in 1971 using spherical tanks supported by a single cylinder. The technology is a type B independent containment system (based on the IMO's international classification) consisting of externally insulated welded aluminium spheres.

The first vessels using this technology were built by Norwegian shipyards in 1969 and 1973. Although Moss Maritime was a major player in the 1980s and 1990s, its presence has diminished today. High labour costs and the strong yen have severely reduced the competitiveness of Japanese shipyards in all vessel types. Historically, Japanese shipyards were the main users of the Moss Maritime technology. Only one South Korean shipyard (Hyundai Heavy Industries) used this technology.

The Group believes that Moss Maritime technology has several drawbacks compared with its own membrane technology:

- LNG carriers using Moss Maritime technology are more difficult to navigate due to their higher centre of gravity;
- LNG carriers using Moss Maritime technology are more costly to build as they need more steel and thick aluminium panels. According to the Group, the price of an LNG carrier with a capacity of 170,000 m<sup>3</sup>, built by a South Korean shipyard, is around 10% to 15% more expensive when it uses Moss technology rather than GTT technology;
- LNG carriers using Moss Maritime Technology have more limited capacity due to their shape: the largest LNG carrier using Moss Maritime Technology currently in use has a capacity of 183,500 m<sup>3</sup> (compared with 266,000 m<sup>3</sup> for vessels equipped with GTT technology). In addition, vessels using Moss Maritime technology are also larger and heavier for the same LNG capacity. Consequently, vessels using Moss Maritime do not have the same degree of access to certain ports, which represents a major handicap for them when using the Panama Canal, and they incur higher port charges, Suez Canal fees and fuel costs;
- the LNG spherical tank is heavy and this is detrimental to the vessel's energy efficiency.

#### SPB TECHNOLOGY

The SPB system (type B) was developed by Ishikawajima Harima Heavy Industries, a Japanese engineering and shipbuilding group, at the end of the 1970s. It was first tested on LPG carriers, and then adapted to LNG carriers.

Each tank is subdivided into four spaces by a watertight longitudinal bulkhead and a perforated bulkhead. The aluminium tanks are insulated externally with polyurethane foam panels.

Two small LNG carriers of 87,500 m<sup>3</sup> delivered in 1993 and four LNG carriers of 165,000 m<sup>3</sup> delivered since 2018 are fitted with SPB's technology.

These four large carriers, ordered in 2014 from Japanese shipyard Japan Marine United (JMU), had construction problems associated with tank insulation, resulting in considerable delays and a significant increase in the initially forecast costs. This setback could lead to this technology being abandoned for large LNG carriers.

The Group believes that SPB technology has several drawbacks compared with its own membrane technology:

- less efficient use of space as an inspection space has to be provided all around the tanks;
- higher costs due to the thickness of the tanks' aluminium walls and the difficulty in designing tank supports;
- and little experience in implementing and operating this technology, which is a drawback for the gas companies influencing decisions in this market.

In addition, in 2010, Daewoo Shipbuilding & Marine Engineering developed ACT-IB (Cargo Tank-Independent Type B System), which is also similar to SPB's technology. This system has obtained approval in principle from the classification societies.

These systems are also available for LNG as fuel.

See also section 2.2.2.2.2 – *Competitive environment* in this Universal Registration Document.

#### KC-1 TECHNOLOGY

In South Korea, Kogas has been developing KC-1 technology since 2008. Initially designed as an onshore application (onshore tank) – two tanks are currently in use at the Incheon plant in South Korea – this technology was redirected toward marine structures (ship tanks).

Since March 2014, Kogas has developed its technology to meet the needs of marine structures. The technology has been approved (GASA – General Approval for Ship Application) by various classification societies.

In January 2015, Kogas announced that it had ordered two 170,000 m<sup>3</sup> vessels equipped with KC-1 technology from Samsung Heavy Industries. These two vessels were delivered during Q1 2018 with several months' delay.

Nearly two years after their delivery, because of problems encountered with the containment system during operation, these two vessels are currently being repaired in the Samsung Heavy Industries shipyard. The first vessel has only transported two cargos and the other none at all.

The Group considers, on the basis of published information that its technologies offer major advantages over KC-1. Specifically, KC-1 shows a BOR of 0.12%, which has an impact on the operating costs of the ship. On the basis of the publicly available information about KC-1 technology, GTT estimates, using its own calculation methods that the BOR for this technology is 0.16%.

The Group believes that the containment system promoted by Kogas has little chance of convincing the main gas companies and ship-owners, which are the key parties influencing the choice of containment technologies. Furthermore, since the cost of GTT technology for the containment system is minimal compared with the overall cost of building a vessel (around 4% of the total price of a 174,000 m<sup>3</sup> LNG carrier), the saving derived from using a less expensive technology, such as the KC-1 technology, compared to the Group's technology can be counterbalanced by the risks mentioned above.

See also section 2.2.2.2.2 – *Competitive environment* in this Universal Registration Document.

#### OTHER COMPETING TECHNOLOGIES

As at the date of this Universal Registration Document, other LNG containment technologies have been developed, such as the membrane containment technologies of Samsung Heavy Industries (KC-S), Hyundai Heavy Industries (HiMEX) and of Daewoo Shipbuilding & Marine Engineering (Solidus) but none of them has secured any orders as far as the Group is aware.

Lastly, the Group also has to contend with competition from new technologies that are regularly marketed by maritime engineering companies, shipyards and independent businesses (the LNT – A-Box system, the General Dynamics system, or the FSP LNG system, a partnership between the Breamar LNG engineering company and the General Dynamics-NASSCO shipyard).

The Group believes that these systems, generally based on type A or B self-supporting technologies, have drawbacks, including a lower LNG transport capacity and a higher cost owing to the large amount of metal required for their construction. Irrespective of the interest they have attracted, these new technologies do not represent a viable alternative in the Company's opinion.

Risks related to competing technologies are presented in section 2.2.2.2.2 – *Competitive environment* in this Universal Registration Document.

### Long-term outlook

The Group estimates that it should receive between 290 and 320 orders for LNG carriers between 2021 and 2030, associated with forecasts of strong demand growth and a growing fleet renewal activity.

#### 1.4.1.3 FSRUs, regasification vessels and FSUs

FSRUs are stationary vessels able to receive, store and regasify LNG from LNG carriers. They send the regasified natural gas to land through gas pipelines. Regasification vessels (FRU) have the same regasification function but they directly distribute the gas in the network rather than storing it.

FSUs are used to store LNG, and are used for storage for regasification or liquefaction projects, for storage in "LNG to power projects", or for cargo transshipment between two vessels.

Compared with onshore reception terminals, the advantages of a FSRU are lower costs, shorter construction times and a smaller environmental footprint.

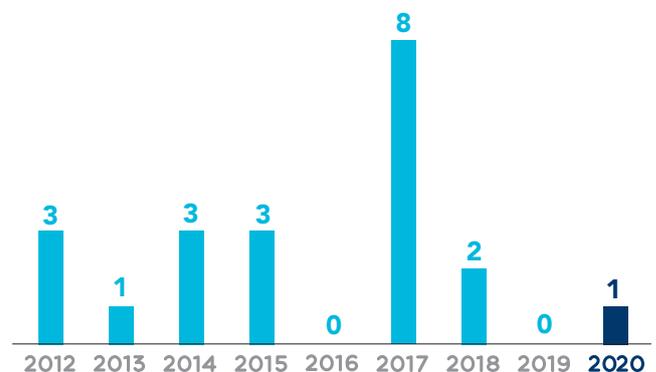
### Historical trend and order books

The development of FSRUs has emerged only recently, with the first unit entering service in 2005; 40 FSRUs are currently in operation (including eight resulting from a conversion). The four FSRUs under construction as at December 31, 2020 are all new units to be equipped with GTT technology and there are four FSRUs under conversion.

GTT received one order for an FSRU in 2020 for the Wilhelmshaven project in Germany. This slowdown observed since 2019 is mainly due to the large number of FSRUs ordered in 2017 and the upturn in conversions of former LNG carriers.

### GTT FSRU orders from 2012 to 2020

(in units)



Growth in FSRUs is driven by strong demand for LNG, greater acceptability levels among local populations, shorter construction times and flexibility:

- FSRUs take less time to build than onshore regasification terminals;
- FSRUs can be used as an alternative to onshore storage terminals and onshore regasification terminals;
- due to their offshore location, FSRUs are less likely to meet resistance from local communities than their onshore counterparts, making it easier to obtain the requisite permits;
- FSRUs can be used on a seasonal basis. They can be chartered during peak demand periods and for a specific location, then used as trading vessels or at another terminal location for the rest of the year;
- FSRUs can be used as interim solutions in order to delay the need for onshore investment. Numerous players are interested in regasification units. Seven of the fourteen new importers of LNG since 2013 used FSRU: Egypt, Jordan, Pakistan, Bangladesh, Lithuania, Israel and Colombia. Other countries, such as Panama, are deciding to use this technology as a rapid start-up solution pending the completion of an onshore installation.

For FSUs, 2020 was marked by the order of two units of more than 360,000 m<sup>3</sup> for Novatek's Arctic projects. The size of these units makes them the largest floating LNG units ever built. These units will be used to tranship LNG at both ends of the Arctic sea route, in Murmansk and in Kamchatka, between icebreaker LNG carriers and conventional LNG carriers, thus reducing the cost of delivery to end customers in Europe and Asia. There are currently six FSUs in operation (including five converted vessels) as well as two FSUs under construction and one under conversion.

### GTT's FSRU technologies faced with competing technologies

The Group believes that GTT's membrane technology has a strong advantage when used in the construction of FSRUs, as it is less expensive than either SPB or Moss Maritime technology.

## Long-term outlook

GTT Technologies were used in all FSRUs newly built with a large capacity.

GTT expects 10 to 20 FSRU orders over the 2021-2030 period. Enabling a more flexible installation and at a controlled price, FSRUs respond to the needs of emerging markets, islands and seasonal needs. However, the Group deems that, in the short term, the FSRU market could consist of conversions of former LNG carriers, rather than new constructions.

### 1.4.1.4 FLNG

FLNGs are floating units that liquefy gas and store it until it is loaded into an LNG carrier.

Demand for FLNGs is driven by the need to monetise "remote" offshore gas reserves or monetise smaller gas fields. FLNGs can be used to tap into deep water oil and gas resources that would not be cost-effective with classic seabed pipelines.

#### Historical trend and order books

At end-2020, three FLNGs were in operation: two new units equipped with the GTT technology, and one unit stemming from the conversion of a Moss vessel (Cameroon FLNG).

In 2016, one FLNG with a storage capacity of 177,000 m<sup>3</sup> and a liquefaction capacity of 1.2 Mtpa equipped with a GTT NO96 system built by Daewoo Shipbuilding & Marine Engineering was delivered to Petronas.

During 2017, the "Prelude" FLNG, equipped with a GTT Mark III system and built by Samsung Heavy Industries, was delivered to Shell for its activities in the Prelude field in Australia. The "Prelude" FLNG is a double-hulled steel barge, 480 metres long and with a breadth of 80 metres, equipped with ten LNG/LPG membrane storage tanks with a total LNG/LPG storage capacity of 326,000 m<sup>3</sup> and 3.6 Mtpa liquefaction capacity. Shell's choice of GTT's containment system for the "Prelude" project reflects

## 1.4.2 MULTIGAS VESSELS

Multi-gas vessels are designed to transport various types of gas, depending on their liquefaction temperature and their density. The two most used types of vessels are ethane and LPG carriers. These vessels can transport other gases in a liquid state, of which the characteristics – liquefaction temperature and density – resemble ethane or LPG, such as in particular ethylene and propylene.

### 1.4.2.1 "Multi-gas" ethane carriers

"Multi-gas" ethane carriers are vessels designed to transport liquid ethane at around -92°C. Furthermore, this characteristic enables them to transport other gases (e.g. propane, butane, propylene and ethylene), whose liquefaction temperature is close to or greater than that of ethane and of which the density is similar. As for LNG carriers with natural gas, ethane carriers

are an economically relevant alternative to transport by pipeline; they allow supply and demand for ethane to be met in a more flexible manner.

its satisfaction with membrane containment technology and preference for this system over others less sea-proven or less cost-effective.

In 2020, Petronas took delivery of its second FLNG. The FLNG will include eight tanks for a total storage volume of 177,000 m<sup>3</sup> and a liquefaction capacity of 1.5 Mtpa.

Lastly, one FLNG is under construction: ENI's Coral FLNG was ordered in 2017 to operate off the Mozambique coast. This 3.4 Mtpa capacity project with 238,700 m<sup>3</sup> in storage volume should be delivered at the end of 2021.

A former Moss LNG carrier is also being converted for the Tortue FLNG project in Senegal/Mauritania

#### GTT's FLNG technologies

The Group believes that GTT's membrane technologies offer significant competitive advantages compared with Moss Maritime technologies due to the large flat deck that can accommodate the liquefaction unit and other related equipment.

According to the Group, the technologies competing with GTT are not necessarily well suited to floating platforms.

The Moss Maritime containment system leaves no room on the platform and therefore makes it hard to install the liquefaction equipment.

#### Long-term outlook

All FLNGs currently under construction use<sup>(1)</sup> GTT technologies.

GTT expects up to five FLNG orders over the 2021-2030 period. The choice of FLNGs is an alternative to onshore facilities, notably in cases where the volume to be produced is smaller, the costs of the installation must be managed, or it is advisable to limit the political risks associated with obtaining the required authorisations.

#### Historical trend and order books

Over the last two years, GTT's membrane technology was selected for the design of six Very Large Ethane Carriers (VLEC) built by the Korean Hyundai Heavy Industries (HHI) and Samsung Heavy Industries (SHI) shipyards on behalf of the Chinese company Zhejiang Satellite Petrochemical. GTT's Mark III membrane containment system was selected for the design of the tanks. The design was optimised to significantly increase the payload capacity within the limit of the standard dimensions of VLECs, thus providing a cargo capacity of over 98,000 m<sup>3</sup> while limiting draught. These second generation VLECs will be the largest ever built in the world.

(1) Does not take conversions into account.

Designed for multi-gas use, *i.e.* to transport ethane as well as several types of gas such as propylene, LPG and ethylene, these ten vessels will also be "LNG ready", offering the possibility of containing LNG in the future without the need to convert the ship's tanks.

As of the date of publication of this document, two of the vessels in this series have been delivered, and liquid ethane loading and unloading operations have taken place.

There are now 16 ethane carriers (in operation or on order) equipped with the GTT technology.

The first multi-gas vessels were built in the '70s in Japan, primarily for the transport of ethylene, with a capacity of about 1,000 m<sup>3</sup>. This business expanded in the '80s, in terms of both fleet and vessel size, reaching capacities greater than 10,000 m<sup>3</sup> and up to more than 20,000 m<sup>3</sup> in the 2000s. At the end of 2020, according to Clarksons Research, the fleet of multi-gas carriers stood at 195 vessels, with a further 17 vessels on order.

This business is seeing a significant increase in the capacity of the vessels, with the delivery in 2016 and 2017 of the largest ethane carriers in the world (six ships of 87,500 m<sup>3</sup>) for the Indian petrochemicals group Reliance. These six vessels, built by the South Korean shipyard Samsung Heavy Industries, are equipped with GTT membrane containment systems, which represents the first order for the Group in this field. These "multi-gas" vessels, equipped with the Mark III technology are designed to transport ethane, as well as several other types of gas in liquid form.

### GTT's ethane carrier technologies faced with competing technologies

Historically, type B and type C technologies were dominant on multi-gas vessels.

As in other maritime segments in which the Group is positioned (LNG carriers, offshore, etc.), the GTT membrane has the advantage of optimising the cargo volume transported for vessels of the same size. The fact that it matches the shape of the ship's hull allows it to take full advantage of the available space, while using the shell as a supporting structure, which reduces both the capital investment and the operating costs.

Nevertheless, the Group will have to face competition from type A, B and C technologies in this market segment. In 2019, the ship-owner Pacific Gas thus ordered two ethane carriers of 98,000 m<sup>3</sup> with Type B technology on behalf of the charterer Ineos, and in 2020, Tianjin Southwest Maritime ordered two 98,000m<sup>3</sup> type B ethane carriers on behalf of Zhejiang Satellite Petrochemical.

### Long-term outlook

The boom in the production of American shale gas is bringing large quantities of low-priced ethane onto the market, offering good prospects for the transport of ethane in liquid form, in particular to the Middle East and China.

The Group estimates that it should receive between 25 and 40 orders for LNG carriers between 2021 and 2030, associated with forecasts of strong growth in demand.

### 1.4.2.2 LPG

Liquefied Petroleum Gas (LPG), are present in natural gas and oil fields. They result from the extraction of oil or gas (60% of global production), or from the refining of crude oil (40% of global production). In addition, LPG combustion does not produce particulate matter and significantly limits NO<sub>x</sub> and CO<sub>2</sub> emissions.

#### The LPG market

The LPG market is driven by the production of oil and natural gas as well as refining activities and not by demand for PNG.

The Middle East is historically the primary LPG exporting region. The USA is a growing exporter, given the development of shale gas.

On the demand side, Asia-Pacific should maintain its top consumer position, with over 70 Mtpa in imports expected in 2025 (around two-thirds of global imports), with demand sustained by Chinese petrochemical companies and individual consumption in India.

Thus, the panorama of LPG trade over the coming years should see strong development in the North America – Asia-Pacific route (18% of trade by 2025 compared with 12% today), increasing the average distance of maritime routes and consequently leading to growing demand for large capacity vessels.

#### GTT's LPG carrier technologies faced with competing technologies

LPGs can be transported in three types of vessels (pressurised, semi-refrigerated and refrigerated), which depend primarily on the size of the vessel. Pressurised and semi-refrigerated vessels are mainly equipped with type C containment technology. Refrigerated vessels are primarily equipped with type A technology. Pressurised and semi-refrigerated vessels generally transport up to 12 different kinds of gases.

MGCs (Multigas Carriers) chiefly transport LPG and ammonia and VLGCs (Very Large Gas Carriers) carry LPG only. In addition, larger capacity vessels are often used on the longest routes.

Mark technologies are adapted to LPG transportation and storage. Various LNG vessels, including the Descartes and the Ben Franklin, transported LPG in the past. Currently, four out of the 10 Prelude FLNG tanks for Shell are designed to store LPG. However, these Mark and NO technologies are optimised for LNG, and not for LPG. The Group has therefore decided to develop a new GTT MARS™ technology to meet the specific needs of this market. It is intended for the transport of all liquefied gases whose boiling point is greater than -55°C and whose density is less than 700 kg/m<sup>3</sup>, at atmospheric pressure. It is intended to reduce construction costs for the shipyards and operating costs for ship-owners while maintaining the same level of performance and the same reliability as Mark III and NO96 technologies.

However, in promoting this technology, the Group must deal with a strong level of conservatism by operators.

## 1.5 ONSHORE AND SEABED STORAGE

Onshore storage tanks are installed next to LNG loading and unloading terminals in order to transport, regasify and distribute the LNG. The installed tanks have a volume of approximately 150,000 m<sup>3</sup> (larger capacities are available, particularly with membrane type tanks) and there are usually several tanks per terminal.

Tanks are designed to withstand cryogenic temperatures, maintain the liquid at a low temperature and minimise evaporation.

GTT's current commercial strategy is to license the onshore storage technology to EPC contractors enabling project sponsors to benefit from competition and lower project costs. GTT aims to strengthen its operations in onshore storage significantly over the next ten years. As at the date of this Universal Registration Document, GTT has 19 licensees.

GTT has also developed an LNG storage solution known as GBS (Gravity Based Structure). In 2019, it received its first order of 3 GBSs for the Russian liquefaction project Arctic LNG-2.

The storage station consists of a concrete or steel chamber and a membrane containment tank designed by GTT. It sits on the seabed and can be installed in a port or isolated area and requires no additional infrastructure. This reduces installation costs while limiting the environmental impact.

In 2020, GTT was awarded, through its GTT North America subsidiary, a contract by the US Department of Defense for the bulk storage of fuel at Red Hill. Red Hill is a military fuel storage facility located near Honolulu, Hawaii, comprising 20 steel-lined fuel tanks with a total capacity of 250 million gallons of fuel (945,000 m<sup>3</sup>), connected to the fuelling docks of Pearl Harbor. As part of this agreement, GTT will work with the Defense Innovation Unit (DIU2) and the US Navy to develop a solution to improve the tanks currently in place by installing double skin liners, which will extend the lifespan of the tanks, originally built in the 1940s.

### 1.5.1 HISTORICAL TREND AND ORDER BOOKS

Technigaz developed a technology for onshore gas storage in the late 1960s, which was used for 33 tanks between 1970 and 2006 (29 for LNG storage, 2 for ethylene storage and 2 for LPG storage).

Since 2006, GTT has won two orders for onshore storage tanks in 2009 and 2012 from Energy World Corporation, in Indonesia and the Philippines. GTT was rewarded in 2014 by an order from CERN for a small storage tank of 17 m<sup>3</sup> intended for liquid argon (-187°C), followed by two orders for 600 m<sup>3</sup> for the same purpose in 2016, then a further order in 2018 for a 12,500 m<sup>3</sup> tank.

In 2020, three onshore storage tanks were ordered in China, two with a very large capacity of 220,000 m<sup>3</sup> and one with a capacity of 29,000 m<sup>3</sup>, marking the entry of GTT into the very promising Chinese market. The two very large capacity tanks will be used for the Beijing Gas import terminal, while the small tank of 29,000 m<sup>3</sup> will be used for power capping purposes by the operator Hebei North.

The 42 onshore storage tanks built or on order employing the GST™ technology developed by Technigaz then GTT are mainly located in Asia (Japan, Taiwan, South Korea and China), France, Switzerland and the United States<sup>(1)</sup>. Three of the largest LNG onshore storage tanks in service around the world are equipped with GTT's membrane technology. These are three 200,000 m<sup>3</sup> in-ground tanks in Japan belonging to Tokyo Gas, the first of which was delivered in 1996.

In 2019, GTT signed a contract with SAREN BV (a joint venture between Renaissance Heavy Industries Russia and Saipem operating in Russian territory on behalf of its subsidiary in Murmansk) for the design and construction of three GBS terminals (Gravity Based Structures) dedicated to the Arctic LNG 2 project, for Russian LNG producer PAO Novatek. The contract concerns the design, construction studies and technical assistance for the membrane containment systems of the LNG and ethane tanks which will be installed inside the three GBS terminals.

The first two GBS terminals will be equipped with two LNG tanks, each with a capacity of 114,500 m<sup>3</sup>, and an ethane tank of 980 m<sup>3</sup>. The third GBS terminal will be equipped with two LNG tanks of 114,500 m<sup>3</sup>.

The GBS terminals, which will lie on the seabed, will consist of concrete caissons with membrane containment tanks using GTT's GST® technology. The units will be built in a dry dock at Novatek-Murmansk LLC. They will then be towed and installed in their final location in the Gydan peninsula in Russian Arctic.

The Group wants to increase its presence in the segment of onshore storage tanks and GBSs over the next ten years.

Demand for LNG storage should continue to increase, supported by the following sector drivers:

- the need for additional storage capacity in connection with the development of new regasification and liquefaction projects;
- the increase in the average size of LNG carriers requires larger storage tanks and the construction of new onshore storage capacity;

(1) Source: Company.

- growth in trading volumes is supporting the construction of numerous projects with lower utilisation rates to take advantage of sector opportunities;
- the liberalisation of certain energy markets is encouraging new players to invest in their own infrastructure;
- the emergence of bunkering and the retail distribution of LNG, which may also justify the construction of new onshore storage facilities to offer re-export services;
- substantial demand for peak-shaving facilities, especially in China and India, where consumption is growing very rapidly;
- the growth of LNG imports on islands where GBSs are particularly suited because of their low impact.

### 1.5.2 GTT'S ONSHORE STORAGE TECHNOLOGIES FACED WITH COMPETING TECHNOLOGIES

Where membrane containment tanks are concerned, GTT has three main competitors: Ishikawajima Harima Heavy Industries and Kawasaki Heavy Industries, which developed their technologies in the 1970s, and Kogas, which developed its technology in the 2000s.

There are currently different types of onshore storage tanks, with the most common types being full integrity containment with thick sheet metal and full integrity membrane containment (GTT and others).

Although GTT has unparalleled experience in maritime LNG containment systems, it has been involved in less than 10% of installed onshore storage tanks.

The change in regulations since 2006 which now classifies above-ground membrane tanks as full integrity (against single integrity previously), thus avoiding the requirement for a

retention basin, has made membrane technology more attractive for this type of above-ground storage.

GTT is confident that it can strengthen its presence given its extensive know-how, the major competitive cost advantage of its onshore storage technology and its revamped marketing efforts since 2009.

Overall, GTT's membrane tanks lead to cost savings of 10% to 35% of total storage costs compared to competing systems<sup>(1)</sup>.

GTT's membrane tanks comply with the European EN 14 620 standard. In 2015, the membrane technology was included in the Canadian CSA Z276 standard and, since December 28, 2015, the US NFPA standard accepted membrane technology. This American standard is applied and considered to be the reference standard in many regions, such as North America, Latin America, Asia-Pacific, the Middle East and Africa.

### 1.5.3 LONG-TERM OUTLOOK

Over the 2021-2030 period, GTT expects between 25 and 30 orders for large storage tanks, principally driven by the expected growth of GBS.

(1) Source: Group

## 1.6 DEVELOPMENT OF NEW ACTIVITIES BY THE GROUP

The Group is devoting special attention to adapting its membrane technology to LNG as fuel for the propulsion of vessels ("bunkering") and the development of small- and medium-sized maritime and river carriers.

Bunkering involves developing storage solutions for the entire logistics chain supplying LNG to merchant vessels other than LNG carriers (which mostly use LNG as fuel). Bunkering allows for the development of LNG as fuel storage solutions and

related systems for these merchant vessels, to replace conventional fuel oils.

The logistics chain comprises onshore storage tanks (bunkering redistribution terminals located in or close to ports), which are supplied by small LNG carriers from existing terminals and bunkering vessels, used in some cases to supply merchant vessels. Small LNG carriers can also be used to supply merchant vessels.

### 1.6.1 VESSELS FUELLED BY LNG

Of the LNG sector segments to which GTT has devoted particular attention in its research program, "bunkering" has significant potential due to a legal and regulatory environment conducive to its development as well as to the attractive cost of LNG compared with the sulphur-free fuels currently used by vessels. The intensification and globalisation of marine environmental regulations, including the limitation of sulphur emissions to 0.5% since January 1, 2020, will significantly stimulate the development of the market for LNG as shipping fuel.

#### Competitive environment

At the end of 2020, over 190 vessels fuelled by LNG (excluding LNG carriers) were in service and over 230 vessels had been ordered, which is less than 1% of the worldwide fleet but 7% of vessels ordered<sup>(1)</sup>.

The fleet has increased at the rate of about thirty orders a year since 2013. Europe is in advance in this area, with 70% of the fleet in service operated by European ship-owners. The market in North America is benefiting from the region's entry into the ECA in 2012 and Asia is also tending to see strong growth, due in particular to the riverboat market in China and the development of local regulations.

2020 saw the delivery of the first four vessels fuelled by LNG equipped with a GTT membrane on behalf of the ship-owner CMA CGM. The first vessel in the series, the Jacques Saadé, became the vessel equipped with the largest LNG tank as fuel (18,600 m<sup>3</sup>), and set a new record in October 2020 by becoming the first vessel to load more than 20,000 containers.

Most of the vessels in service are equipped with type C tanks, for which average capacity is constantly increasing (around 1,000 m<sup>3</sup> in 2015 compared to 200 m<sup>3</sup> in 2005). They can reach almost 4,000 m<sup>3</sup> on cruise ships, a market which is growing strongly.

The main suppliers of type C tanks for these vessels are Wartsila, TGE, Dalian LGM and Chart Industrie. Chart and Dalian LGM are positioned on small and medium capacities (a few hundred m<sup>3</sup> on average). Wartsila and TGE offer the full range of volumes. TGE provides the largest capacity tanks (almost 1,000 m<sup>3</sup> on average).

2020 was marked by the delivery of the first vessels fuelled by LNG equipped with Type B technology to the ship-owner Eastern Pacific Shipping, as well as the first order for two large containers vessels fuelled by LNG equipped with Type C technology.

#### Regulations

In order to comply with the introduction of regulations to reduce sulphur dioxide emissions, since January 1, 2020 vessels are required to switch to propulsion methods that use low-sulphur fuels or process sulphur oxide (SO<sub>x</sub>) and nitrogen oxide (NO<sub>x</sub>) emissions.

From a cost point of view, LNG propulsion is one of the most competitive propulsion solutions, enabling compliance with the reduced emission levels resulting from the new regulations.

##### (a) New regulations encouraging the use of LNG

###### SO<sub>x</sub>

Vessel emissions of sulphur dioxide (SO<sub>x</sub>) are covered by International Maritime Organisation (IMO) regulations, capping these emissions at 0.5% since January 1, 2020.

There are also emission control areas known as "ECAs", where the sulfur content of emissions is capped at 0.1%. There are currently four ECAs in the world: in Canada, the United States, the Channel-North Sea and the Baltic Sea.

(1) Source: DNV GL.

Effective date	Sulphur oxide limit (% mass/total mass)	
	ECA*	Outside the ECA
2010	1.5%	4.5%
July 2010	1.0%	
2012		3.5%
January 1, 2015	0.1%	
2020		0.5%

\* Emission Control Areas comprising the Baltic Sea, North Sea, English Channel, North American coasts and the coasts of certain Caribbean islands as at January 1, 2014.

New ECA (0.1% sulphur) which were mentioned in the past (Norway, the Mediterranean, Japan, etc.) do not appear to be coming into effect.

In order to comply with the new measures, vessels have the option of using one of the following three solutions: (i) be equipped with smoke scrubbers, (ii) be converted to LNG propulsion or (iii) switch to a low-sulphur fuel, such as marine diesel oil, low-sulphur heavy fuel oil (LS-HFO for = 0.5%S zones only), or ultra-low sulphur heavy fuel oil (ULS-HFO, conforming to 0.1% S).

LNG propulsion has been used successfully on LNG carriers since 1964. Using LNG as fuel almost totally eliminates sulphur oxide emissions (SO<sub>x</sub>) compared to fuel oil propulsion. Using LNG is also expected to ensure compliance with the regulations regarding NO<sub>x</sub> and CO<sub>2</sub> emissions and, in particular, with the Marpol international convention.

## NO<sub>x</sub> AND CO<sub>2</sub>

The regulations applicable to certain new vessels in relation to NO<sub>x</sub> emissions are due to be tightened up in ECAs. The applicable rules (called “Tier” rules) on the limitation of NO<sub>x</sub> emissions, summarised in the table below, are set based on the engine speed of the vessel.

Applicable Tier Rules	Date	Limitations to nitrogen oxide emissions (in g/kWh)		
		n <sup>(1)</sup> < 130	130 ≤ n < 2,000	n ≥ 2,000
Tier I	2000	17.0	45 xn -0.2	9.8
Tier II	2011	14.4	44 xn -0.23	7.7
Tier III	2016 <sup>(2)</sup>	3.4	9 xn -0.2	1.96

(1) “n” corresponding to the engine speed of the vessels (revolutions per minute).

(2) In ECAs (Tier II rules will remain applicable outside ECAs).

At the end of 2016, the IMO extended NO<sub>x</sub> controls from the “North America” ECA to the “Northern Europe – Baltic” ECA.

In 2011, the IMO adopted strict measures to reduce the emission of greenhouse gases from international maritime transportation. LNG combustion reduces CO<sub>2</sub> emissions by approximately 20% compared with fuel oil combustion.

Regulations on particle emissions are likely to be extended to other areas, and LNG propulsion has the advantage of totally eliminating particle emissions by comparison with fuel oil.

In addition, all new vessels that have laid the keel after January 1, 2021 (vessel construction phase) must comply with the control of nitrogen oxide emissions (NO<sub>x</sub> Tier III) in the North Sea and Baltic Sea. This regulation will therefore apply to some of the vessels under construction and to all future orders.

In April 2018, the IMO announced a strategy to gradually reduce greenhouse gas emissions and, in particular:

- to reduce CO<sub>2</sub> emissions from all international maritime transport, by an average of 40% by 2030 compared with 2008;
- to reduce the total volume of annual GHG emissions by at least 50% by 2050, compared with 2008.

These targets are currently non-binding.

### (b) LNG and competing technologies

The Group believes that both smoke scrubbers and low-sulphur fuel oil (MDO/MGO and LS/ULS-HFO) have major drawbacks.

### MDO/MGO AND LS/ULS-HFO

These fuels meet regulatory requirements. However, their price remains high compared to alternatives and their carbon footprint is heavy.

In addition, a scrubber will be necessary in order to comply with the Tier III NO<sub>x</sub> limits.

#### Smoke scrubbers

Sulphur oxide smoke scrubbers make it possible to continue using heavy fuel oils (known as HFO or IFO) as a fuel. They have many disadvantages. They are expensive, consume energy which results in overconsumption by the vessel, take up vessel space, require maintenance as well as chemical injection and chemical waste disposal processes (acid sludge). There are two types of smoke scrubbers:

- so-called “open-loop” technologies use seawater to clean the smoke and discharge part of the atmospheric pollution into the sea. Faced with the ecological risk posed, many ports and countries have banned the use of open-loop smoke scrubbers in their territorial waters, including China and two of the three largest bunkering ports in the world: Singapore and Fujairah in the United Arab Emirates. These successive bans should limit the growth of these open loop smoke scrubbers;
- “Closed loop” technologies use a chemical process to clean the smoke. They are more expensive and pose the problem of how to manage the waste water and sludge generated by smoke scrubbing.

However, the technology exists and the bunkering infrastructures for HFO are already in place. By the end of 2020, according to Clarksons Research, more than 4,000 sulphur oxide smoke scrubbers had been installed and nearly 400 vessels were on order.

## Summary

The regulatory compliance of the main fuels and propulsion solutions is summarised in the table below.

Pollutant	Level	Heavy fuel oil (HFO)	Low sulphur heavy fuel oil (LS-HFO)	Ultra low sulphur heavy fuel oil (ULS-HFO)	Diesel oil/ Diesel (MGO/MDO) <sup>(2)</sup>	Smoke scrubber (+HFO)	LNG
SO <sub>x</sub>	3.5%						
	0.5%						
	0.1%						
NO <sub>x</sub> <sup>(2)</sup>	Tier I & II						
	Tier III	+EGR/SCR <sup>(3)</sup>					

- 1) Only DMA and DMB fuel categories
- 2) Depends primarily on the engine/turbine propulsion technology
- 3) EGR: Exhaust Gas Recirculation; SCR: Selective Catalytic Reduction

Compliant: Yes With conditions No

Source : Company.

## Historical trend and order books

In 2019, GTT received an order notification from the Chinese shipyard, Hudong-Zhonghua Shipbuilding, for the design of an LNG tank as part of the conversion of the MV SAJIR, a very large capacity containers vessel of 15,000 TEUs on behalf of the ship-owner Hapag Lloyd: this conversion took place in 2020, and the vessel was delivered to the ship-owner at the start of April 2021.

The project design is based on the use of an exoskeleton-type structure. The structure, which is pre-equipped with a Mark III cryogenic insulation system developed by GTT, was installed and integrated in a container hold of the existing vessel.

By make use of the vessel's structure, this exoskeleton solution will reduce the weight of the tank and will speed up the vessel's conversion. The 6,500 m<sup>3</sup> LNG tank provides optimal space usage for the storage of fuel.

In 2019, GTT also won a contract with CMA CGM to install LNG tanks in 5 container vessels with tanks of 14,000 m<sup>3</sup>.

In 2018, GTT won an order to equip two LNG tanks for the Ponant expedition vessel, "Le Commandant Charcot", using the Mark III technology and with a volume of 4,500 m<sup>3</sup>. GTT is responsible for building the tanks under this contract.

2017 was marked by GTT's first order for LNG-fuelled vessels equipped with a membrane. It is for nine CMA CGM container vessels equipped with 18,600 m<sup>3</sup> tanks. These vessels will have a total consumption of 0.3 Mtpa. This historical order from a leading player marks the beginning of use of LNG as marine fuel over long distances on the high seas. At the end of 2020, four of these vessels had been delivered.

Moreover, the development of the marine fuel's use has a favourable impact on GTT's business: It is a business on its own, it increases activity for LNG carriers transporting LNG to vessel loading locations, and it develops the use of bunker vessels (for which GTT won its first order at the beginning of 2018).

## Outlook

The LNG as fuel solution, subject to past and present considerable rapid expansion in the North European countries, is now seriously considered by major industrial countries such as the USA and China. LNG as fuel for short sea and deep-sea transport is from now on a considered economical solution for the coming years.

The adoption of LNG as shipping fuel is subject to numerous factors: the financial feasibility of construction, the price of LNG relative to traditional marine fuels, the timing of the implementation of regulations, the credibility of control methods and associated sanctions, the development of a wider LNG supply chain and bunkering network at major ports, and the relative effectiveness of alternative solutions in meeting environmental regulations.

The Group believes that the economic and environmental benefits of LNG coupled with those of membrane technologies, including optimum use of vessel volumes, will pave the way for the sector to embrace its technologies rapidly. The Group will thus be in a position to satisfy a higher number of tank design requests for different vessel types.

## Conversions and “LNG ready” vessels

According to a Clarksons Research estimate, around 45% of the merchant fleet of over 2,000 GT spends part of its time at sea in active ECA. The level of exposure varies greatly depending on ship type. For example, the bulk carrier fleet spends relatively small amounts of its time in ECA, while vessels in sectors such as multipurpose vessels, “Ro-Ro”, cruise ships, ferries and offshore support vessels have a relatively higher level of exposure to ECA. Given the current location of ECAs, another important that trade principally in the Atlantic basin are likely to have a higher level of exposure to ECAs than those that operate in the Middle East and the Asia-Pacific.

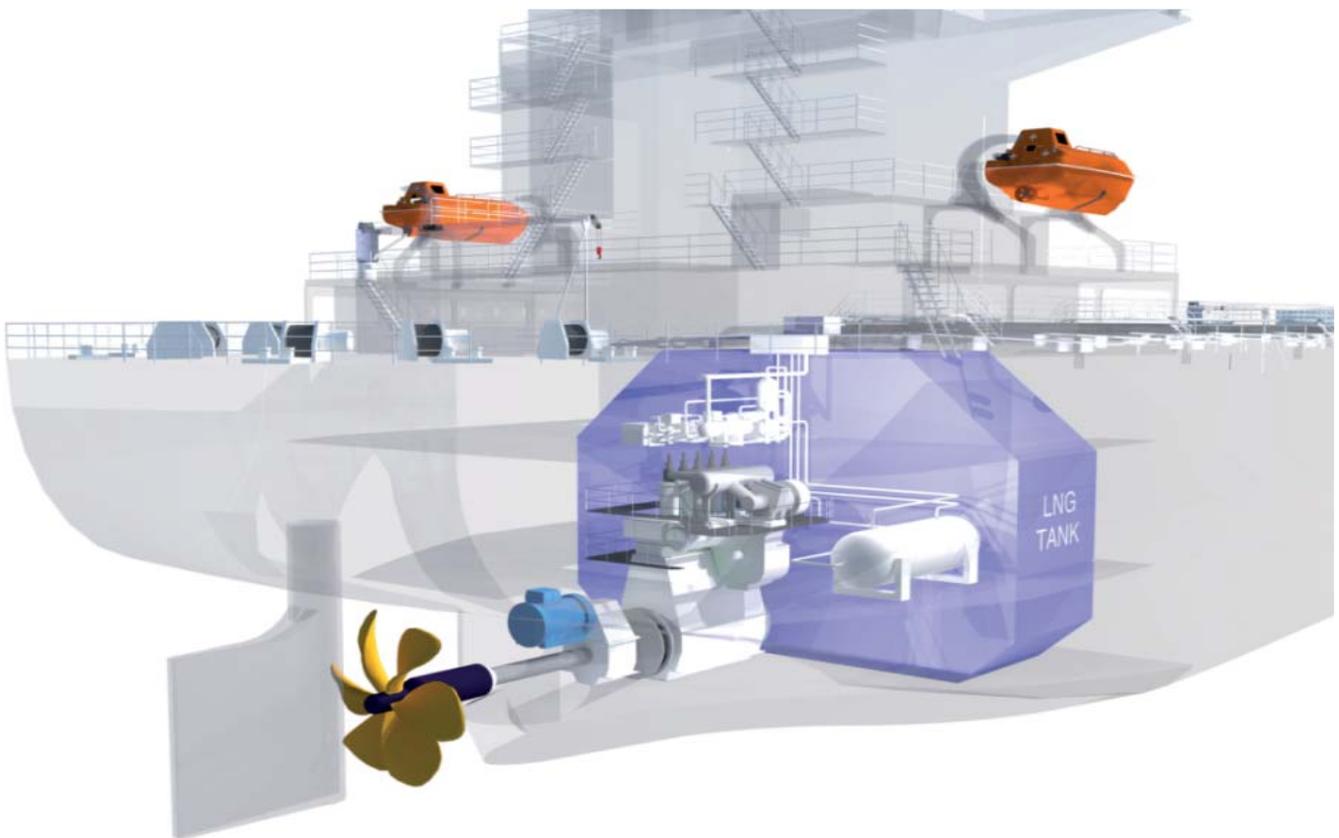
According to the Group, while there has been increasing interest in converting vessels to use LNG as fuel for power, there has been relatively limited conversion activity to date. At the end of 2020, according to DNV, 19 vessels had been converted or were awaiting conversion.

Ship-owners interested in the LNG solution but with no immediate intention of investing are taking an interest in the construction of vessels qualified as “LNG Ready”, which will use traditional marine fuels on delivery but which are designed to be easily converted to LNG if necessary. According to Clarksons, at the end of December 2020, there were 218 “LNG Ready” vessels in service and 40 on order.

## GTT offer

Accordingly, GTT is developing various innovations to adapt its membrane containment technology for use in bunker tanks within merchant vessels. The following charts provide some examples of membrane tanks being installed to store LNG as fuel for this type of propulsion system.

### 1. Example of an LNG tank integrated on a merchant vessel (typically a bulk carrier or oil tanker or a refined/chemical products carrier). Volume varying between 2,000 and 5,000 m<sup>3</sup>



## 2. Example of a large container ship converted by insertion of the LNG fuel tank. Tank volume typically of ween 2,000 and 7,000 m<sup>3</sup>



GTT believes that, starting at a certain volume, GTT's membrane technology offers superior efficiency, reliability and cost savings compared with competing technologies.

In particular, the Group believes that GTT's membrane containment tanks can also fit into unused parts of the ship and optimise cargo volumes with a low level of reduction in the vessel capacity unlike type C tanks which, given their long cylindrical shape, are generally not as efficient in their use of space as membrane tanks.

To comply with the new sulphur emission regulations, ship-owners can choose between refitting the propulsion system of their existing vessels and purchasing a new-build vessel. GTT is looking to position itself in these two segments, both conversions and new builds.

## 1.6.2 SMALL LNG CARRIERS AND LNG VESSELS AND BUNKER BARGES

The potential of this activity encourages GTT to adapt its containment technologies to the transport of LNG in small LNG carriers. The latter are crucial for supplying merchant vessels with LNG, but also to ensure onshore transport and gas power stations in isolated regions.

These small LNG carriers are either part of a small-scale logistical chain (liquefaction terminals with capacity of less than 1 Mtpa, regasification terminals with a capacity of less than 0.5 Mtpa and LNG carriers of less than 30,000 m<sup>3</sup>), or the standard chain. In the second case, small LNG carriers are supplied by liquefaction terminals known as "semi-bulk", which allow for fractioning the LNG received by the large-scale liquefaction terminals, into smaller volumes.

### Competitive environment

According to Clarksons, the fleet of small LNG carriers went from four vessels in 2000 to 11 in 2010, and 20 at the end of 2020. The order book includes eight vessels.

Type C is the most commonly used technology. The majority of the vessels are built in Asian, and particularly, Chinese shipyards. TGE Marine is also a supplier of Type C technology. However, it does not build vessels, rather it assists shipyards with construction. GTT's technologies can be used for small tanks and make it possible to build smaller carriers to meet this need. Even so, the use of GTT's technologies in smaller LNG carriers is less cost-efficient and thus less competitive than in larger LNG carriers. Accordingly, GTT aims to develop its technologies and its partnerships with shipyards and engineering companies to improve their competitiveness.

The bunker barge/vessel activity is continuing to post strong growth. At the end of 2020, there were 12 LNG bunker vessels in operation with capacities ranging between 2,000 and 18,600 m<sup>3</sup>, operating in Europe, Asia and the United States. There were also 11 bunker vessels/barges of more than 2,000 m<sup>3</sup> on order: eight equipped with Type C technology, two with GTT's Mark III technology, and one with SPB technology.

2020 saw the delivery of the Gas Agility, which is currently the largest LNG bunker vessel and is equipped with Mark III technology. This vessel carried out the largest bunkering operation, supplying 17,200m<sup>3</sup> of LNG to the Jacques Saadé container vessel in the port of Rotterdam. This bunkering operation carried out by Total also included 13% of RNG positioning LNG as a sustainable solution in the energy transition.

Two other bunkering vessels equipped with GTT technology are included in the order book for the ship-owner MOL: the first, with a capacity of 12,000 m<sup>3</sup>, chartered by Total and Pavilion in Singapore, will be built at the Sembcorp shipyard; the second, with a capacity of 18,600 m<sup>3</sup>, chartered by Total in Marseille, will be built at the Hudong Zonghua shipyard.

### Trends

The construction of small LNG carriers and LNG bunker vessels/barges will continue to increase, as will LNG-fuelled vessels. There are currently two major drivers of this growth:

- the use of LNG for maritime, river and onshore transportation, against a background of stricter environmental standards (MARPOL, etc.). The numerous infrastructure and bunkering projects (existing and in the course of discussion or approval) will contribute logistical support to small LNG carriers/methane carriers. Singapore, China, Europe and North America are the regions which are actively seeking to develop logistics for the LNG chain, and therefore in which the emergence of small LNG carriers will be facilitated;
- the use of LNG for the production of secondary energy (electricity, heat), with the development of satellite stations for the storage of LNG in order to smooth out peaks in demand ("peak shaving"), and the supply of LNG to isolated regions (most often on islands) for which a connection by pipeline is not economically viable. Southeast Asia, with Indonesia, as well as the Caribbean, are particularly concerned.

## 1.7 SERVICES



CONSULTING



TRAINING



LNG OPERATIONS



EMERGENCY



DIGITAL



MAINTENANCE



TESTS



ENGINEERING

Through their services offering, GTT and its subsidiaries assist their customers and partners, and more generally the LNG industry, throughout the life cycle of a project.

The Group is present during the construction, operation and maintenance phases to guarantee safety, quality, performance and operational flexibility.

These services, which were historically developed for LNG maritime transportation, are being adapted and supplemented in order to respond to the specific needs of LNG as a shipping fuel. The objective is to make LNG simpler and more accessible for the shipping industry.

### 1.7.1 CONSULTANCY SERVICES

GTT offers consultancy services to help ship-owners make the best decisions in advance of their projects. To support the growth of LNG as a shipping fuel, in 2020 GTT advised several partners and customers on subjects such as gas system design,

managing bunkering operations, optimising the positioning and design of tanks in order to limit the impact on cargo, etc.

This advice could lead to engineering studies.

### 1.7.2 ENGINEERING STUDIES

As a recognised expert in the design of LNG storage and handling systems, GTT is also regularly called on for engineering studies. The performance of these services for the leading players in LNG enables GTT to forge stable, long-term relationships with all these players and thus build trust in its technologies, its know-how and its teams. The Group regularly supports shipyards and EPC contractors in their pre-project phase, to ensure the feasibility and optimisation of the solutions selected.

It is also approached to provide its expertise directly to ship-owners and vessel operators, charterers, oil and gas companies, engineering companies and classification societies. They seek engineering support for projects such as:

- making changes to vessels in service: for example, converting an LNG carrier into an FSRU, installing a reliquefaction unit on an LNG carrier, modifying the propulsion system for an LNG propelled vessel, increasing the maximum pressure of an LNG tank, etc.;
- particularly complex operations at sea. These studies provided by GTT are designed to deliver operational flexibility, e.g. in order to predict the quantity of gas generated during a transfer between two vessels and simulate management of the gas, or to assess the risk represented by sloshing of LNG in tanks in conditions not foreseen in the vessel's design.

## 1.7.3 TRAINING SERVICES

### Training programs

GTT Training, a Group subsidiary, capitalises on its extremely wide-ranging expertise in issues relating to LNG, to offer the LNG industry a catalogue of training courses suitable both for parties interested in LNG as a shipping fuel, and for companies involved in the maritime transportation of LNG.

For LNG transportation, GTT offers training courses, such as the G-Sim simulator-based "LNG Cargo Operations" program for officers operating LNG carriers, in accordance with the SIGTTO<sup>(1)</sup> skills standards (management level).

For LNG as a shipping fuel, GTT Training offers G-Sim simulator-based training in LNG bunkering operations, as well as courses introducing LNG as a shipping fuel.

GTT Training also offers more specialised training aimed at, for example, FSRU operations, vessel to vessel LNG transfers and LNG terminal operators.

Lastly, GTT Training offers training on GTT technologies for the representatives of ship-owners, operators, charterers, classification societies and repair shipyards.

The number of training courses provided by GTT Training increased strongly in 2020, in particular concerning the use of LNG as shipping fuel.

### Training simulator

GTT Training develops and markets G-Sim, an LNG operations simulator used for training purposes. G-Sim, which was historically developed for LNG vessels, is increasingly used to train vessel crews using LNG as a fuel.

G-Sim now includes simulators for the majority of LNG carrier configurations and their propulsion systems, as well as modules for managing gas as fuel for vessels equipped with atmospheric and pressurised storage systems.

In early 2020, in order to meet the urgent needs of training providers and deal with travel restrictions, GTT Training developed and implemented the G-Sim Online cloud solution. This allows users to access the system from any location and training providers to continue their training programmes.

## 1.7.4 OPERATIONS SUPPORT

### Assistance with carrying out LNG operations

LNG is something new for many players who have chosen LNG as a shipping fuel. Unlike LNG carrier operators, the transportation and handling of LNG is not a core activity for these players. There is, therefore, a greater need for support in carrying out LNG operations.

To facilitate the development of LNG as fuel, GTT offers assistance in carrying out initial LNG operations. This principally involves gas tests before vessel delivery, initial LNG bunkering operations and specific LNG tank emptying and return to service operations before and after a breakdown.

For example, in 2020, GTT provided assistance to CMA CGM in carrying out the initial gas operations for the commissioning of the tanks and the initial LNG bunkering operations.

### Emergency response service

GTT provides a telephone hotline service for assistance in emergency situations called HEARS<sup>®</sup> (Hotline Emergency Assistance & Response Service). The service provides operators and their crews with advice and assistance from Group specialists 24/7.

2020 was marked by the integration of a new emergency scenario particularly suited to LNG fuel applications.

## 1.7.5 DIGITAL SERVICES

With the acquisition of Ascenz in 2018 and Marorka in 2020, GTT has become a major player in Smart Shipping. The entities' combined expertise places GTT in a privileged position in the field of solutions to improve the energy efficiency of vessels.

GTT's digital solutions have been rolled out to over 1,100 vessels of different types, ranging from LNG carriers to container vessels, crude carriers and service vessels. The systems can be adapted to the different types of propulsion (LNG or conventional fuels), thus placing GTT at the heart of the shipping industry's energy transition and promoting the adoption of LNG as a fuel.

In 2020, GTT acquired cutting-edge skills in artificial intelligence applied to multi-physics issues in the industry. This intelligence fuels in particular our Smart Shipping technologies. More

(1) Society of International Gas Tanker and Terminal Operators.

information on the activities of OSE Engineering can be found on [www.ose-engineering.com](http://www.ose-engineering.com).

Through the entities' technological complementarity, GTT has become one of the rare players offering turnkey solutions on both technical and service levels. Operating in 20 countries across four continents and covering numerous time zones, GTT's entities can equip vessels with instruments, capture on-board data, send them onshore in a secure way, analyse them, and provide relevant advice to on-board and onshore staff.

Since its launch in 2008, Ascenz has been equipping vessels, principally with energy efficiency monitoring solutions. The brand has historically been recognised as a benchmark player for the transparency, traceability and reliability of bunkering

operations and vessel consumption monitoring. Since its acquisition by GTT, Ascenz offers solutions dedicated to LNG carriers concerning the management of LNG sloshing and Boil-Off Gas (BOG) in the tanks, as well as the optimisation of LNG use. Ascenz has its own brand of mass flow meters – Flowmet™. For more information, visit [www.Ascenz.com](http://www.Ascenz.com).

Founded in 2002 and based in Iceland, Marorka designs maritime energy monitoring, operational reporting and

optimisation systems for vessels, thus allowing them to reduce their operating costs and environmental footprint. The solution addresses all sources of inefficiency such as speed, trim, hull condition, engine balance, etc. The company also offers managed services proactively providing a continuous analysis of performance and real-time advice to improve it. For more information: [www.Marorka.com](http://www.Marorka.com)

## 1.7.6 MAINTENANCE SERVICES

### Maintenance assistance for vessels in operation

GTT provides assistance as part of vessel tank maintenance by shipyards. The Group is contractually linked to a number of shipyards worldwide for repairs, as well as to ship-owners and vessel operators, test companies and repair sub-contractors. GTT provides them with technical expertise, access to training and qualifications as well as maintenance and repair procedures.

GTT has selected a network of approved shipyards to perform maintenance operations in optimum conditions. The Group also provides an on-site maintenance service for fixed units such as FLNGs and certain FSRUs.

### TAMI™ intergrity test

Cryovision, a subsidiary of GTT which was formed in January 2012, has developed a method for checking the integrity of secondary barriers using thermal cameras on vessels with Mark, NO and CS1™ membranes. This method known as TAMI™ (Thermal Assessment of Membrane Integrity) is an integrity test classifying secondary barriers for the Mark III technology, as with standard pneumatic tests. Ship-owners must carry out these integrity tests every five years pursuant to the international code for the construction and equipment of vessels carrying liquefied gases in bulk (IGC).

TAMI™ offers significant advantages, in particular with regards to implementation. Indeed, TAMI™ can be carried out at sea with full tanks in advance of a vessel entering dry dock. TAMI™ therefore reduces time spent in dry dock. The cost savings which result are significant for ship-owners.

Cryovision also carries out acoustic emissions tests (AE Tests) on the tanks of LNG carriers, in particular on special zones such as the domes. The AE test is used in addition to the TAMI™ tests, in accordance with the recommendations of the classification societies and/or GTT.

Since being formed, Cryovision has become a major player in its sector. Since 2016, Cryovision has been recognised as a specialist in gas-tightness testing for LNG carriers (thermal and acoustic) under IACS Unified Recommendations Z17. The company obtained the ISO 45001 certification in 2019 (as a replacement to OHSAS 18001), in addition to the ISO 9001 certification obtained in 2013. Cryovision has carried out TAMI™ tests on more than 400 tanks, on all membrane technologies and on vessels of all sizes.

### TIBIA tool for inspection of floating units

TIBIA (Tank Inspection By Integrated Arm) is a tool developed by GTT to carry out maintenance tasks on the primary membrane of the NO96 or Mark technologies on board FLNGs and FSRUs. TIBIA facilitates access to areas which are difficult to access, thereby generating a time-saving during maintenance. TIBIA can be installed in just eight hours by five operators, without the ship being in dry dock or in port. TIBIA is also equipped with an anchoring tool which immobilises the nacelle in relation to the membrane, thus allowing delicate repairs to be carried out, even when sea conditions are not calm. TIBIA provides numerous advantages in comparison with scaffolding: reduced maintenance time, lower operating costs and reduction in handling operations inside the tank.

## 1.7.7 SUPPLIER CERTIFICATION

Suppliers of certain materials used by the shipyards or EPC contractors to build the membrane systems must be approved by GTT and comply with a demanding approval process. Approval is given for a limited period of time and is subject to

renewal. During the approval process, GTT's teams perform tests by random sampling and on-site inspections.

For more information, refer to section 3.6.1.3 – *Supplier certification* of this Universal Registration Document.

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# 2 RISK FACTORS AND INTERNAL CONTROL

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Annual Financial Report items are clearly identified in this summary with the aid of the AFR pictogram **AFR**

The significant and specific risks to which the Group considers that it is exposed are set out below. They are divided into four categories of risks:

- industrial and technological risks;
- operational and commercial risks;
- legal risks;
- non-financial risks.

Pursuant to the provisions of Article 16 of regulation (EU) 2017/1129 of the European Parliament and Council, the risks factors deemed to be the most significant as of the date of this Universal Registration Document are listed first within the aforementioned risk categories, based on an assessment that takes into account their medium-term impact and probability of occurrence, after measures taken to manage the risk.

The risks presented below are the main risks identified by the Group on the date of publication of this document. The Group's

assessment of the materiality of the risk may be changed at any time, particularly if new internal or external facts emerge. Moreover, there is no guarantee that the Group has correctly identified all the risks to which it may be exposed or correctly evaluated its exposure to the risks of which it is aware. The reader's attention is drawn to the fact that other risks may exist or arise, of which the Group is unaware as of the date of this Universal Registration Document, or the materialisation of which is not currently deemed to be likely to have a significant adverse impact on the Group's business, financial situation, profits, image, outlook and/or the GTT share price.

Nor is there any guarantee that any actions taken now or in future by the Group have mitigated or will mitigate the potential occurrence of the risks or the damage the Group might suffer should these risks materialise.

The summary table below shows the most significant risks in each category in decreasing order of criticality (potential medium-term impact x probability of occurrence).

Category	Risk	Criticality level
Industrial and technological risks	(1) Risks related to a possible defect in the Group's technologies	Medium (**)
	(2) Risks related to the Group's intellectual property and know-how	Medium (**)
	(3) Risks in the innovation policy	Medium (**)
Operational and commercial risks	(1) Business development risks	
	- The Group's dependence on the maritime LNG transport business	Medium (**)
	- The uncertainties relating to the development of other more diversified activities	Medium (**)
	(2) Economic environment	
	- Risks related to economic or political factors	Medium (**)
	- Competitive environment: risk of the development of containment systems competing with the Group's technologies	Medium (**)
	- Structure of supply and demand	
	• Main risks influencing the Group's business (impact of Covid-19)	Medium (**)
	• Risks related to investments in gas companies	Medium (**)
	• Risks related to the LNG shipping market	Medium (**)
• Risks related to the Group's dependence on a limited number of suppliers	Medium (**)	
Legal risks	(1) Impact of the regulations on anti-competitive practices	Low (*)
	(2) Risks related to possible noncompliance with statutory and regulatory provisions	Low (*)
	(3) Risks related to the tax environment	Low (*)
Non-financial risks	(1) Risks related to human resources	Low (*)

## 2.1 OVERALL RISK MANAGEMENT POLICY

Every year, the Group performs a risk mapping exercise. This review can identify and update the main risks to which the Group is exposed. This map is validated by the Board of Directors.

Actions were implemented based on the potential impacts of the assessed risks (human, financial, organisational and reputational) and the probability of their occurrence. These action plans are regularly monitored by the Audit and Risk Management Committee and the Board of Directors.

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## 2.2 RISK FACTORS

### 2.2.1 INDUSTRIAL RISKS AND TECHNOLOGICAL RISKS

#### 2.2.1.1 Risks related to a possible defect in the Group's technologies (\*\*)

Although the Group has used its membrane and other technologies for many years, it cannot guarantee a total lack of defects when implementing these technologies or in the use of these technologies over time.

LNG, or any other liquefied gas, contained in the tanks of vessels equipped with the Company's technologies can, because of certain sea conditions, cause deformation in the containment membrane due to collision between the LNG cargo and the walls of the carriers' tanks (a phenomenon known as "sloshing"). Although the Group has taken the measures necessary in order to limit the impact of sloshing on its membrane containment systems, incidents causing damage in the tanks using the Group's technologies could occur in future. The occurrence of such events could damage the Group's image and reputation among ship-owners, shipyards and gas companies.

In addition, some vessels are operating on new shipping routes or under new operating conditions. This could lead to new constraints and could damage the vessels in previously unknown ways. Any such failures could then require adaptations of technologies. In addition, some vessels operate on new routes or under new operational conditions. This could induce new constraints and these possible failures could then require adaptations of technologies.

Emergence of faults in the Group's technology or its implementation in tank construction could expose the Group to claims and litigation from ship-owners, shipyards, and owners and operators of storage tanks, FSRUs, FLNGs, LNGCs, ethane carriers or their beneficiaries and other users of the Group's technology.

As a result, the Group may book provisions in its financial statements. Such provisions may have a material impact on the Group's financial statements and its results, even if the claims or the underlying litigation are unsuccessful. As of December 31, 2020, the Group has not recorded any provisions for litigation related to this risk.

The Group believes that the probability of such risks materialising is low and that the negative impact on the Group should they occur would be high.

#### 2.2.1.2 Risks related to the Group's intellectual property and know-how (\*\*)

The Group's technology relies on its portfolio of patents, for which the average period of validity is 16 years (for a presentation of the Group's intellectual property, please see section 1.3.3.4 of this Universal Registration Document). For the purpose of its activities, the Group must obtain, maintain and enforce its patents in all countries in which it operates; its general policy is to file patent applications in all these countries to ensure maximum protection. The main technologies currently marketed by the Group, namely Mark III Flex (48% of the order book by technology on December 31, 2020) and NO96 GW (25%), are protected by intellectual property rights, (i) in countries where the registered office of construction and repair shipyards are located (such as South Korea and Japan) and/or (ii) in emerging LNG countries (such as India and Russia), and/or (iii) in LNG exporting countries (such as Australia, Russia, the United States and Qatar) and in LNG importing countries (such as South Korea, China and Japan).

The acquisition of Areva H2Gen in October 2020, now called Elogen, supplemented the Group's portfolio of fifteen patent families related to technologies for the production of hydrogen by water electrolysis. The intellectual property protection strategy is one of the components of the subsidiary's consolidation project into the Group.

Although the Group takes substantial steps to ensure the validity of its patents, the Company is not and cannot be aware of all patent applications that have been or will be made by third parties.

Procedures to secure compliance with the Group's patents may be lengthy, time-consuming and expensive, regardless of their merit, and there is no guarantee that the Group will benefit from a favourable outcome.

As a result, the Group cannot guarantee that:

- the Group's patent applications currently being examined (998 at the end of 2020) in all the countries in which it operates its business will result in a patent being granted;
- patents granted to the Group, along with its other intellectual property rights, will not be challenged, invalidated or circumvented;
- the protection provided by patents is sufficient to protect the Group against competition and against the patents of third parties covering technologies with a similar purpose;
- its technologies and products do not infringe on patents belonging to third parties;
- third parties will not claim ownership of patent rights or other intellectual property rights that the Group owns alone or jointly;
- third parties that have entered into license or partnership contracts with the Group and having sufficient experience operating technologies developed by the Group are not developing and will not develop strategies to file applications for patents related to the Group's business and that may be an obstacle to the Group's patent filing strategy and operating technologies;
- court proceedings or proceedings before competent offices or jurisdictions will not be necessary to ensure compliance with the Group's patents or to determine the validity or extent of its rights in this regard.

The trademarks registered by the Group are important elements for the identification of its technologies. Despite registering the brands GTT®, Mark III®, NO96®, Mark Fit®, GST®, LNG Brick®, GTT Mars™ and REACH4™, third parties could use or try to use these brands or other brands of the Group. Such infringement may damage the Group commercially and damage its image.

Furthermore, the Group cannot guarantee that its technologies or their implementation, each of which is based in part on the Company's proprietary know-how, are sufficiently protected and cannot be misappropriated by third parties. When performing license contracts with clients or as part of its partnership contracts, the Group informs its contracting partners of certain elements of its know-how, particularly information relating to the implementation of membrane containment technologies.

Although the Group seeks to limit this communication to the information strictly necessary for its clients to implement its technologies or for the Group to perform its obligations under the aforementioned contracts, it cannot be guaranteed that additional information, including its proprietary know-how, will not be shared in the course of such activities. While the Group takes steps to ensure, through confidentiality agreements and other measures, that third parties who receive such information undertake not to disclose, use or misappropriate it, the Company cannot guarantee that such steps will be successful or respected by its clients or partners.

In particular, the Group cannot guarantee that (i) its contracting partners will fulfil their commitments and not develop technologies inspired by those developed by the Group (see section 2.2.2.2.1 – *Competitive environment* in this Universal Registration Document) or (ii) in the event that these commitments are not fulfilled, the Group will be informed and be able to take appropriate measures or steps allowing it to gain full compensation for the damage suffered. The Group draws the attention of readers to the fact that 95% of its revenue is from royalties from its portfolio of patents.

The Group believes that the probability of such risks materialising is low and that the negative impact for the Group, should this occur, would be moderate.

### 2.2.1.3 Risks in the innovation policy (\*\*)

The constantly changing economic environment in which the Group operates requires that anticipating the changes and new technologies required to maintain its position as a major player in its industry. To respond to these changes, the Group invests very heavily in innovation to be able to propose appropriate solutions to its customers and ensure its future growth in order to further develop existing technology, such as LNG fuel projects and support to shipyards, etc. In 2020, the Group had spent 30 million euros on R&D, which represents 19% of the total amount of operating expenses<sup>(1)</sup>.

Research and development are essential to the Group, which wants to provide its customers with the most relevant and innovative customised solutions (refer to section 1.3.3 – *Innovation at the heart of the strategy* in this Universal Registration Document for more information on the Group's R&D policy). This emphasis on innovation was, for example, reflected in a 31% increase in research and development expenditure in 2020, allowing the substantial renewal of the Group's portfolio of patents, and its position in the LNG shipbuilding industry to be maintained. Any delays, errors or failures of its innovation policy, any failure to anticipate the consequences for the Group of a new technology implemented by others in the Group's area of expertise or in a technology field with the potential to have applications in the Group's markets could render the Group's products or technologies less competitive or result in the Group having less success than anticipated with its clients, leading the Group to lose its competitive advantage and potentially resulting in impairments or reducing the Group's revenues.

Although the Group's innovation policy, which is indispensable to ensure its growth, requires particularly high levels of investment, which are an expense for GTT, notably in terms of research and development, it cannot be assumed to be a certain source of positive results for the Group.

The Group believes that the probability of such risks materialising is relatively low and that the negative impact for the Group, should this occur, would be moderate.

(1) Operating expenses consist of personnel expenses, external expenses, consumed purchases and taxes and duties.

## 2.2.2 OPERATIONAL AND COMMERCIAL RISKS

### 2.2.2.1 Business development risks

#### 2.2.2.1.1 The dependence of the Group on the maritime LNG business (\*\*)

At the date of filing of this Universal Registration Document, almost all of the Group's revenue came from activities related to the storage and maritime transportation of LNG (94% of 2020 revenue), which depends on global demand for LNG.

The development of the Group's business will thus depend on its ability to retain its position in containment systems intended for LNG/ethane carriers (86% of 2020 revenue), FLNG (1%), and FSRU (6%), to improve its presence in containment systems integrated into onshore and undersea storage tanks (1%). See chapter 1 – *The Group and its activities* in this Universal Registration Document.

This development will depend on various factors, including the Group's ability to retain the confidence of shipyards, ship-owners and charterers (gas companies), along with the Group's ability to meet demand for its technologies and membrane containment systems if demand increases significantly.

Although the Group attaches great importance to relations with shipyards, ship-owners and charterers (gas companies), it cannot guarantee that these relations will not deteriorate, in particular in the event of problems experienced by the Company or its subsidiaries in fulfilling their obligations towards shipyards, in particular if customers' demand is significantly higher than forecasted, which could have adverse consequences on the entities that own or use the vessels built or scheduled to be built using GTT's technologies. Any difficulties in meeting demand for the Group's technologies may harm the Group's image and may encourage current and potential customers of the Company to encourage the development of new technologies or to seek alternatives to the Company's technology.

In contractual terms, GTT gives shipyards access to its technologies within the framework of a TALA (Technical Assistance and License Agreement) which defines the general relationship between the parties and in particular, sets out the method for calculating royalties in accordance with the number of vessels built by the shipyard, as well as the royalty payment methods.

Each TALA is entered into for a specific period of time and may be terminated early, in certain cases, by either party. The Company therefore negotiates, in the normal course of business, conditions for the renewal and/or extension of TALAs nearing their expiry date, and in the event that a TALA is terminated early. Should the parties fail to come to an agreement in these circumstances, the Company could lose one or more clients, given that the rights and obligations of each party survive the expiry of the TALA for the purposes of and until the final completion of projects of which the Company was aware prior to its termination.

In addition, in 2020, the Korea Fair Trade Commission (KFTC) concluded that certain provisions of the TALA had violated Korean competition rules since 2016. Accordingly, the Commission asked GTT to authorise Korean shipyards that so request, to provide all or part of the technical support services that are currently included in the technology licence. GTT believes that the technology licence and technical support together form a service as a whole, that ensures the integrity of the technology and whose separation could result in a prejudice for all LNG carriers across the industry.

GTT filed an appeal with the Seoul High Court against the decision of the KFTC with a request for suspensive effect. In January 2021, the High Court decided to suspend the effects of the KFTC's decision. The decision is currently under review by the Supreme Court of Korea pursuant to the appeal filed by the KFTC.

As of the date on which this Universal Registration Document was filed, the Supreme Court had not handed down any decision. If the Supreme Court were to confirm the KFTC's decision, GTT would not have to initiate a new negotiation of the TALA with the Korean shipyards before the end of their contracts. In the event that the Supreme Court overturns the High Court's decision, GTT and the Korean shipyards that so request would have to agree on the contractual, financial and commercial consequences of the separation of all or part of the technical support services and the technology license.

The Company does not anticipate any significant financial or industrial impact in the short or medium term. The Company will reassess the effects on its activities following the conclusions of the appeal proceedings.

Moreover, while in the past the Group has demonstrated its ability to meet a strong and rapid rise in demand by using subcontractors and by hiring additional staff on fixed-term employment contracts or temporary employment contracts for "production" work, it cannot guarantee that it will always be able to meet all increases in activity. Additional measures taken by the Group to meet increases in demand or other spikes in activity may involve additional costs to those typically experienced by the Group.

The Group believes that the probability of such risks materialising is medium and that the negative impact for the Group, should this occur, would be moderate.

#### 2.2.2.1.2 Uncertainties relating to the development of other more diversified activities (\*\*)

At the date of filing of this Universal Registration Document, almost all of the Group's revenue came from activities related to the storage and maritime transportation of LNG (94% of 2020 revenue), which depends on global demand for LNG.

Although the Group is taking steps to diversify its business in the medium term by adapting to new applications for technologies that are already developed or under development (particularly LNG as a fuel which is 2% of 2020 revenues), there is no guarantee that the Group will be able to successfully market any new technologies or continue to be successful in commercialising its current technologies.

The Group considers that a significant part of its diversification efforts will depend on its ability to adapt its containment technologies in order to implement the use of LNG fuel (see section 1.5 – *Development of new activities by the Group* in this Universal Registration Document). There is no guarantee, however, that the LNG fuel activity will develop in the timeframe or at the rate anticipated by the Group, and any deviation from the projections set forth in this Universal Registration Document may have a material impact on the Group's growth and diversification prospects and financial results. Low oil prices could furthermore weaken the competitiveness of LNG in comparison with oil-based fuels.

Given the cost associated with adapting its technologies, their complexity and the cost of building the logistics infrastructure enabling the refuelling of vessels with LNG from smaller LNG carriers, the Group cannot guarantee the success of its technologies in the LNG fuel sector, or their adoption by players that may prefer alternative, less complex technologies that require a lower level of operational control, or other fuels (MDO).

In addition, the Group's strategy of diversification into new activities may lead to a change in its business model, exposing it to new risks, for example, execution risks likely to have a significant impact on its financial situation and its earnings.

In addition, in 2020, the Group completed the acquisition of a company specialising in the design and construction of electrolyzers. Technological developments and industrialisation efforts in the short and medium term may generate additional costs that are necessary for the positioning of this entity on the market for the production of green hydrogen. This market is driven by favourable regulations, particularly in Europe, but is in the process of being structured and the Group cannot guarantee the success of Elogen's technologies due to competition from other electrolyser suppliers.

The Group believes that the probability of such risks materialising is medium and that the negative impact for the Group, should this occur, would be small.

## 2.2.2.2 Economic environment

### 2.2.2.2.1 Risks related to economic or political factors (\*\*)

The Group's direct clients are primarily shipyards in South Korea, China and Japan, and its end-clients are ship-owners and international gas companies.

In 2020, 88% of the Company's sales revenues came from South Korean customers. (see note 18.2 of section 6.1.5 – *Information relating to geographical areas* of this Universal Registration Document"). At that date, four South Korean shipyards (Samsung Heavy Industries, Daewoo Shipbuilding & Marine Engineering, Hyundai Heavy Industries and Hyundai Samho Heavy Industries) that are customers of the Company (in numbers of orders<sup>(1)</sup>) represented 94% of the "LNG vessels" order books. The Group considers that this distribution of its customer base and its sales revenues is unlikely to change significantly in the next few years.

As a result, any event – particularly political or military – affecting South Korea or other Asian countries may have an impact on the Group's financial situation, its liquidity, results and growth prospects.

The Group believes that the probability of such risks materialising is very low and that the negative impact for the Group, should this occur, would be major.

### 2.2.2.2.2 Competitive environment

GTT is exposed to risks related to its competitive position in membrane containment systems.

#### RISKS OF CONTAINMENT SYSTEMS BEING DEVELOPED THAT COMPETE WITH THE GROUP'S TECHNOLOGIES

Although the Group's technologies have a significant share in the LNG maritime transportation and storage industry (94% of the Group's revenue at December 31, 2020), competing technologies and containment systems may appear or be further developed, to the detriment of the Group.

In addition, competing technologies currently being developed, being approved by classification societies, such as those developed by Samsung Heavy Industries, Hyundai Heavy Industries, Daewoo Shipbuilding and Marine Engineering and Kogas (see section 1.4.1.2 – *LNG carriers* of this Universal Registration Document), or being referenced by gas companies, or which are currently unknown to the Group, could in the future be used by shipyards and reduce the Company's presence in LNG maritime transportation and its ability to sell its own technologies successfully.

However, the Group considers that due to the still relatively low level of development of the membrane containment technology developed by Samsung Heavy Industries (technology known as KCS "Korean Containment System"), Hyundai Heavy Industries and Daewoo Shipbuilding and Marine Engineering (systems known as Solidus and DCS16) or the difficulties they have encountered (technology known as KC-1 developed by Kogas), it is unlikely that these technologies will have a significant impact on the Group's presence in LNG maritime transportation in the medium term.

There has been renewed interest in traditional systems, known as "type B" (spherical Moss and prismatic SPB), since 2013, but this has been primarily restricted to Japanese projects (charterers, ship-owners and Japanese shipyards), which limits their scope. Note also that none of these "type B" technologies were ordered in 2020 to be used in LNG carrier construction.

The risks related to the different technologies are presented in section 1.4.1.2 – *LNG carriers* of this Universal Registration Document.

(1) The five largest customers over this period in terms of revenue are not the same entities as the five largest customers in terms of number of orders as a result of the revenue recognition method.

In the LNG as fuel segment, competition is more intense. Most of the vessels in service are equipped with type C tanks, for which average capacity is constantly increasing (around 1,000 m<sup>3</sup> in 2015 compared to 200 m<sup>3</sup> in 2005). They can reach almost 4,000 m<sup>3</sup> on cruise ships, a market which is growing strongly. The year 2020 was marked by the delivery of the first LNG-powered vessels equipped with Type B technology on behalf of the ship-owner Eastern Pacific Shipping, as well as the first order for two large LNG-powered container vessels equipped with Type C technology.

In spite of the significant resources that it devotes to research and development (30 million euros during the financial year ending on December 31, 2020) and active monitoring of the appearance of competing technologies (see section 1.3.3 – *Innovation at the heart of the strategy* in this Universal Registration Document, for more information on the Group's R&D policy), the Group cannot guarantee that new competing technologies for the containment of LNG will not be developed and successfully marketed and that the technologies of the Group will remain the leaders in their field. The Group does not and cannot know all of the plans of its current and future competitors, and there is no guarantee that the Group will be able to successfully compete with these technological developments in the future. In particular, the Group could be exposed to breaches related to developments involving not only cryogenic containment systems, but all components or sub-components interacting directly or indirectly with these containment systems such as, for example, the propulsion systems of LNG carriers, energy and cargo management and optimisation systems on the vessels or the materials used in cryogenic applications.

The Group believes that the probability of such risks materialising is medium and that the negative impact for the Group, should this occur, would be moderate.

### 2.2.2.2.3 Structure of supply and demand

The Group is exposed to risks related to a reduction or an increase in the demand for LNG carriers, ethane carriers, FSRUs, FLNGs and onshore tanks.

#### RISKS INFLUENCING THE GROUP'S BUSINESS (IMPACT OF COVID-19) (\*\*)

The Group's revenue and its operating income have historically been subject to significant variations, notably in 2008 with the appearance of shale gas in the United States and, conversely, the accident at Fukushima favouring imports of LNG to Japan, which could occur in future and have an unfavourable impact on the financial situation and prospects of the Group.

From January 2020, the coronavirus epidemic caused an unprecedented crisis, initially in Asian countries where GTT generates virtually all of its revenue (South Korea: 88%, China: 7%), then in the Western countries. The WHO declared a pandemic on March 12, 2020.

For GTT, the main risk of the coronavirus epidemic consists of possible delays to the timetable for the construction of vessels, which may lead to a shift in the recognition of revenue from one financial year to another. On the date of this document, GTT has not ascertained any delay in the vessel construction timetable.

To date, risks related to the impact of the epidemic on the global economy remain difficult to assess. They may relate to demand for LNG, liquefaction projects and ship-owners whose orders may be suspended or cancelled. The Group nevertheless reiterates that the LNG market is mainly based on long-term prospects and financing and that, at the date of publication of this document, the situation has improved in Asian countries, which represent more than 60% of worldwide imports of LNG.

Also, the Group has 553 employees<sup>(1)</sup>, of whom 81 are seconded to shipyards (South Korea and China) and 30 employees are present in the subsidiaries of the Group in Asia (3 in China and 27 in Singapore). GTT considers their health and that of their families to be very important. From the beginning of the crisis, the Group first made recommendations to employees abroad, then at head office, in line with those of the French Foreign Affairs Ministry and the Ministry of Health, specifically, remote working arrangements for almost all employees. If these were to be extended, such general measures could have an impact on the Group's productivity.

The Group believes that the probability of such risks materialising is high and that the negative impact for the Group, should this occur, would be moderate.

#### RISKS RELATED TO INVESTMENTS IN GAS COMPANIES (\*\*)

The coronavirus crisis could also have an impact on the investment decisions of gas companies. Certain liquefaction unit projects under construction have been delayed as well as investment decisions, in Qatar and Mozambique. However, investment decisions were made in late 2020 and early 2021 for two projects, including Qatar North Field East LNG, for a total of 36 Mtpy of LNG, i.e. around 10% of 2020 production.

The Group believes that the probability of such risks materialising is high and that the negative impact for the Group, should this occur, would be moderate.

#### RISKS RELATED TO THE LNG SHIPPING MARKET (\*\*)

- Ship-owners may, even on a temporary basis, optimise the use of their vessel fleet, rather than order new builds (increase in the average speed of vessels, delay fleet upgrades, extend the life of vessels, etc.);
- Industrial and commercial agreements between operators can have an impact on the use of the vessel fleet (pooling of vessel fleets, alliances, etc.);
- Decreases in the leasing prices of vessels on the spot market may result in a sense of overcapacity and lead ship-owners to delay part of their investment;
- The uncertainty resulting from the lack of a destination clause in LNG purchase contracts and the decrease in the length of contracts can be a brake on investment decisions;
- Variations in LNG prices between geographical areas can result in significant variations in LNG trades on the spot market.

At the date of filing of this Universal Registration Document, factors related to the shipping market do not negatively affect the Group's medium- and long-term outlook, but they could delay when orders are placed and lead to differences in orders from one year to the next and, accordingly, the realisation of the associated revenues.

(1) As at December 31, 2020.

The Group believes that the probability of such risks materialising is low and that the negative impact for the Group, should this occur, would be moderate.

### **RISKS RELATED TO THE GROUP'S DEPENDENCE ON A LIMITED NUMBER OF SUPPLIERS (\*\*)**

The Group has approved certain suppliers as qualified suppliers for the shipyards that are its customers (for a presentation of the qualified suppliers of the Group, refer to section 3.6.1.3 – *Supplier accreditation* of this Universal Registration Document).

These qualified suppliers provide the materials required to implement the Group's technologies, and sell these materials to shipyards that seek to implement GTT's technologies. They are located primarily in Asia and particularly in South Korea, where the Group's main shipyard clients are located.

Currently, a limited number of industrialists are capable of providing the materials used in implementing the Group's technologies (82 suppliers on December 31, 2020, 33 of which are located in Korea). In order to reduce this dependency, the

Group is working on the diversification of its supplier panel, both in terms of materials and geographical regions.

As a result, the use of Group technologies by shipyards (i) depends on the capacity of the Group's approved industrial companies to supply some of the materials needed, and (ii) may be affected by any event in the countries or affecting the industrial sites where the approved industrial suppliers are located, events likely to restrict access to the materials required (political, military, weather events, etc.). Although the Group has never had to cope with this kind of situation, in the event that the Group's qualified suppliers cannot supply the materials needed to implement these technologies, there is no guarantee that alternative suppliers can be found or found quickly enough, which could affect the Group's reputation, financial position and order book.

The Group believes that the probability of such risks materialising is low and that the negative impact for the Group, should this occur, would be moderate.

## **2.2.3 LEGAL RISKS**

### **2.2.3.1 Impact of the regulations on anti-competitive practices (\*)**

In the jurisdictions where it conducts its activities, the Group is subject to legal and regulatory provisions applicable in matters concerning anticompetitive practices. In 2020, following the investigation into possible abuse of the Company's dominant position in South Korea, the Korea Fair Trade Commission (KFTC) concluded that certain of the Company's business practices violated Korean competition rules since 2016.

Accordingly, the Commission asked GTT to authorise Korean shipyards that so request, to provide all or part of the technical support services that are currently included in the technology licence. GTT believes that the technology licence and technical support together form a service as a whole, that ensures the integrity of the technology and whose separation could result in a prejudice for all LNG carriers across the industry. GTT filed an appeal with the Seoul High Court against the decision of the KFTC with a request for suspensive effect.

In January 2021, the High Court decided to suspend the effects of the KFTC's decision. The decision is currently under review by the Supreme Court of Korea pursuant to the appeal filed by the KFTC.

As of the date on which this Universal Registration Document was filed, the Supreme Court had not handed down any decision. If the Supreme Court were to confirm the KFTC's decision, GTT would not have to initiate a new negotiation of the TALA with the Korean shipyards before the end of their contracts.

However, if the Supreme Court were to overturn the High Court's decision, GTT and the Korean shipyards would have to agree on the contractual, financial and commercial consequences of the separation of all or part of the technical assistance services and the technology license. If an agreement could not be reached, the parties would have to resort to ICC (International Chamber of Commerce) arbitration.

The Company does not anticipate any significant financial or industrial impact in the short or medium term.

The Company will reassess the effects on its activities following the conclusions of the appeal proceedings. Furthermore, the Company cannot exclude the possibility that similar investigations may be initiated in other jurisdictions where the Group operates.

### **2.2.3.2 Risks related to possible noncompliance with statutory and regulatory provisions (\*)**

The supply of oil-related goods and services to some countries, including LNG and LNG-related materials, is currently subject to several sanction regimes, particularly from the United States and the European Union.

At the filing date of this document, US and EU sanctions on Russia and/or some Russian gas companies have had no negative impact on the Group's activities in Russia and/or for Russian clients, and do not hinder its development projects in Russia.

In addition, GTT won several orders in 2020 for equipping tanks of ice-breaking LNG carriers from the Russian shipyard Zvezda Shipbuilding Complex (Zvezda). These orders follow the signature at the end of June 2020 of a license and technical support agreement between GTT and Zvezda. At the end of 2020, the Group also received six orders for icebreaker LNG carriers from DSME as part of the Russian projects, three of which were for the Japanese ship-owner Mitsui OSK Lines Ltd. (MOL) and three on behalf of the Russian ship-owner Sovcomflot (SCF).

The Group cannot, however, be excluded that the current sanctions applied to Russia and/or Russian companies involved in the project are made more severe (both in their nature and in their scope), resulting in delays to, or the suspension of ongoing projects in Russia, not affecting the launch of new projects in this zone, or more generally not threatening its prospects for commercial development in Russia.

The Group believes that the probability of such risks materialising is low and that the negative impact for the Group, should this occur, would be small.

## 2.2.4 NON-FINANCIAL RISKS

### 2.2.4.1 Risks related to human resources (\*)

The Group's performance over time is based, in particular, on the quality of its employees, their expertise, their know-how and their motivation.

The Group's business requires a high level of technological expertise and advanced skills and know-how, which are

### 2.2.3.3 Risks related to the tax environment (\*)

The Company benefits from some specific tax arrangements. In France, the Company pays tax at a specific rate on royalties from some industrial property rights, and receives tax credits in relation to some R&D spending and deductions on withholding taxes paid on royalties from foreign sources. These specific tax regimes could be called into question or modified, which would be likely to have an impact on the Group's tax charge, financial situation and earnings. The Group regularly keeps itself abreast of changes in tax regulations.

However, the Group cannot rule out the possibility that the tax regimes promoting innovation may be modified, which could have a negative impact on its earnings, financial situation or outlook.

The Group believes that the probability of such risks materialising is low and that the negative impact for the Group, should this occur, would be small.

constantly changing to meet a range of needs. The need to constantly find new employees, train the engineers in new expertise and retain them creates a risk for the Group if it is unable to mobilise the resources needed within the time-frames required.

The Group believes that the probability of such risks materialising is low and that the negative impact for the Group, should this occur, would be small.

## 2.2.5 INSURANCE AND RISK COVERAGE

The Group has subscribed insurance policies covering the general and specific risks to which it believes it is exposed.

Given the specific nature of its activity and the insurance policies subscribed by the Group and described below, the Group takes the view that it has a level of coverage that is appropriate for the risks inherent in its business.

However, there is no guarantee that the insurance policies taken out by the Group will suffice to cover all the risks to which the Group is currently exposed or may be exposed or that it will be capable, in the future, of maintaining adequate insurance policies at reasonable rates and on acceptable terms.

In addition, the ability of these insurance policies to effectively mitigate the risks they cover depends on the financial capacity of the counterparty insurers, and the Group cannot guarantee that such counterparty insurers will be able to perform adequately or at all their obligations under such insurance policies.

The Group's main insurance policies cover risks related to the Group's civil liability, executive's liability and damage to the Group's movable property and real estate.

The Group also has insurance policies covering other, more specific risks, such as policies covering its automobile fleet and its expatriate and seconded staff.

### 2.2.5.1 Civil liability insurance

The Group has a civil liability insurance policy intended to cover it against the financial consequences of any liability for personal injuries, material or immaterial property damages caused to third parties during the course of its business activities. The Group's civil liability insurance policy was renegotiated in 2019 to ensure the best match with the Group's needs. Some risks are expressly excluded from the insurance policies described and so are not covered.

In addition to the Group's civil liability program, each subsidiary also has a local civil liability insurance policy as required by law and practice in their markets.

## 2.2.5.2 Executive liability insurance

The Group's executives are covered by liability insurance to protect them against the pecuniary consequences of breaches of statutory or regulatory provisions or provisions of the by-laws of the Company, mismanagement, errors, omissions or negligence by them with respect to third parties (excluding intentional and wilful misconduct, criminal offences and breaches of tax or customs law). This insurance policy covers the cost of defence, prevention, psychological assistance, communication and efforts to restore the image of the Group's executives.

## 2.2.5.3 Multi-risk insurance

The Group has a 'multi-risk' insurance policy covering damage to its immovable property and real estate, subject to exclusions stated expressly in the policy.

## 2.3 RISK MANAGEMENT

### 2.3.1 ORGANISATION

#### 2.3.1.1 Organisation of internal audit

Internal control is an attitude and a responsibility for each employee of the Group.

The internal control system consists of a set of procedures and internal control standards describing the processes of the different activities and the related key controls. These standards cover activities of the Group such as the management of purchases and sales, accounting and cash management, human resource and payroll management, information systems management.

The system particularly aims to ensure:

- compliance with applicable laws and regulations;
- the application of instructions and directions as set by management;
- the proper functioning of the Company's internal processes;
- the reliability of financial information.

The quality management system which also contributes to controlling operational and/or compliance risks.

At the internal level, checks are carried out and formalised by employees, in particular of sensitive transactions and year-end transactions.

Every year, an internal control review of one process and one subsidiary is carried out by the Statutory Auditors in order to draw up a risk analysis, to analyse the system and to define improvement actions.

#### 2.3.1.2 Definition, objectives and frame of reference

GTT, because of its consulting business with global players in the liquefied gas industry, is exposed to various types of risks.

These risks are either purely exogenous (changes in LNG, geopolitical risks, maritime transportation activity, etc.) or endogenous (organisation, information systems, failure of technologies, protection of know-how, etc. (see the description of these risks in chapter 2 – Risk factors in this Universal Registration Document).

To address these potential risks inherent in its business, GTT has established an internal control system tailored to its activity and its size. This device is also a management tool for its strategy and its business model that contributes to the reliability of the data and deliverables provided to its customers as well as to team effectiveness.

The internal audit system is specifically intended to ensure that:

- activities are performed in accordance with the law, regulations and internal procedures;
- management acts correspond to the guidelines set by the governing bodies;
- property, plant and equipment, and intangible assets have adequate protection;
- risks arising from business activities are properly assessed and adequately controlled; and
- that internal procedures, which contribute to the preparation of financial information, are reliable.

This internal audit system provides effective protection against major risks identified, even if it does not ensure comprehensive coverage of all risks to which the Group may be exposed.

#### 2.3.1.3 Internal audit players

**The Board of Directors:** the Chairman of the Board of Directors of GTT is, in accordance with the provisions of Article L. 225-37 of the French Commercial Code, the person who must report on the internal audit and risk management procedures put in place by the Company.

**The Audit and Risk Management Committee:** the duties of this specialised Board of Directors' committee include monitoring issues relating to the preparation and control of accounting and financial information. The Audit and Risk Management Committee is also responsible for verifying the effectiveness of the Company's internal control and risk management systems. Its duties are described in section 4.1.3.2 (i) – *Audit and Risk Management Committee* of this Universal Registration Document.

**The Chairman and Chief Executive Officer:** he or she sets up the organisation they believe to be the most effective to adapt the internal audit system to the missions entrusted to it.

**The Executive Committee:** consisting of the Company's Chairman and CEO its Deputy Chief Executive Officer and its Managers, it provides coordination and consultation among its members for each decision or operation that is important for the general running of the Group.

**The Administrative and Financial Division:** has among other duties, those of carrying out all accounting operations, preparing the financial statements, handling tax matters, supervising the financial statements of the subsidiaries, and

implementing and monitoring budget control and cost accounting. It actively contributes to strengthening the Group's internal audit by providing and updating the internal audit procedures within the Administrative and Financial Division.

**The Quality team:** ensures that the requirements of ISO 9001 2015 are met: in order to secure the Company's operational activities and improve customer satisfaction, by defining and auditing the processes of each activity, organising their management and ensuring their continuous improvement.

**The employees:** employees have a monitoring and proposal role for updating the internal audit system and processes applicable to their activities.

## 2.3.2 PROCEDURES

### 2.3.2.1 Procedure for related-party and routine agreements

The Group has set up a procedure for identifying and evaluating the regular and routine character of agreements. The Board of Directors decided to put this procedure in place at its meeting of April 17, 2020. Routine agreements will be validated annually by the Board of Directors.

### 2.3.2.2 Internal control and risk management procedures

The internal audit and risk management plan applies to GTT SA as well as to its Cryovision, GTT Training Ltd, GTT North America, GTT SEA PTE Ltd, Ascenz and Marorka subsidiaries (for which acquisition was finalised in February 2020), OSE Engineering (acquired in July 2020), GTT Russia (created in 2020) and Elogen (acquired in October 2020). The activity of the subsidiaries is still limited compared to the Group. The first three have a simple internal audit and risk management plan specific to them, notably for the segregation of duties.

The Group relies primarily on a set of internal procedures intended to cover all of its activities, which was implemented during the ISO 9001 certification process in 2010. GTT SA has been ISO 9001 certified since 2010. In 2016, GTT took the opportunity to validate the transition ISO 9001: 2008 to ISO 9001: 2015. Which emphasises agility, risk management and performance. This certification was renewed in October 2019 and the annual surveillance audit in 2020 confirmed the compliance of the system with the requirements of ISO 9001:2015. This certification attests to the Group's commitment in terms of quality, and enables the continuous improvement of its performance to be measured. The benefits of ISO 9001 certification concern both internal and external stakeholders.

This is complemented by a business continuity plan and disaster recovery plan to allow the Company to continue to access its critical IT infrastructures within a specified timeframe in the event of a major incident. Crisis management procedures, activation of the disaster recovery plan for dealing with incidents and the emergency plan are therefore in place.

The business continuity plan was implemented at GTT SA level in March 2020 to cope with the coronavirus crisis and organise work from home for most employees.

The internal audit plan is based on different components.

#### Delegations of powers and responsibility

Delegations of powers are in place and are updated as the organisation evolves.

This delegation system allows better organisation of the Company and a greater balance between operational and legal responsibilities. It also establishes a separation of powers inherent in ensuring segregation of duties and therefore an internal quality audit. The system of delegation of powers concerns in particular:

- banking signature authority (to make bank transfers and payments to third parties);
- commitment delegations (purchases, orders, contracts); and
- authority in the field of health, safety and the environment, particularly concerning accident prevention plans when subcontractors work on site, and fire permits.

#### Effective and secure information systems

The Company has implemented software tools that provide the teams (finance and accounting, purchasing, HR, contracts) with functionalities adapted to their activities, enabling them to meet strict management and reporting requirements.

The security of financial transactions is ensured by:

- separation of the scheduling and launching of disbursements;
- individual payment ceilings (limited to members of the Company's Executive Committee) and a double signature requirement above the ceilings; and
- validation of disbursements from the Company's main bank by digital signature only with authentication using personal electronic certificates.

The Company has also digitised a large part of its operational activities, in particular to (i) make the document validation processes more reliable through predetermined workflows, and (ii) secure access by employees or service providers to the Company's documents.

Finally, the Company has put in place an IT back-up plan to ensure business continuity in the event of a major incident on the computer system (network failure, malicious act, cyberattack, etc.). IT engineers can, depending on the nature of the incident, resolve incidents related to the central systems (if need be, with support from the supplier concerned), treat a virus if necessary by contacting a computer security expert and/or decontaminating infected systems, and in the event of destruction or corruption of data, perform data restorations. Periodic backups are performed specifically for this purpose.

A business continuity plan can also be activated in the event of fire or water damage in the Company's computer rooms, or on the occurrence of any event resulting in evacuation of the premises (pandemic, pollution, alarm, sabotage, etc.).

For example, the main risks identified in terms of potential severity are related to incidents in the computer rooms or vandalism or hacking to the Company's facilities, as well as technical failures, or prolonged unavailability of IT resources, and environmental events or natural disasters.

### Updated, disseminated and accessible procedures

The procedures in place are the responsibility of their writers and the quality team.

Anyone in the Group may, through the Quality team, request the creation of a procedure. The Quality team decides the relevance and validity of the request and also creates or modifies, if necessary, the procedure. It may be assisted or delegate the task by agreement with the writer's line manager and/or the applicant. The writer of the document is responsible for its content, application of the model and the application of this procedure. The workflow actors are determined by the quality team and the line manager. The writer and validating person cannot be one and the same. Any procedure is signed by a writer, a validating person, guarantor of compliance with business rules, and a member of the Quality team, who ensures that the document complies with ISO 9001 V2015.

When a procedure is approved, it becomes accessible to all Group employees. The Quality team usually distribute procedures and forms by email, but also via the Company's Intranet.

Procedures common to the Group are available for viewing in a common quality Directory in the Company's Electronic Document Management System. Procedures associated with a given process are also available in this System. All these procedures are accessible to all people working in the Group. However, changes are limited to duly appointed persons (including one person from the Quality team).

The procedures are reviewed periodically by the same functions as when they were created.

They are also updated due to:

- recommendations from audit tasks or newly identified risks;
- the transposition of new processes, or new rules in existing processes.

Processes and procedures in place are generally presented in an awareness session dealing with the quality management system for new employees during the new employee orientation organised by Human Resources.

Within each Division, a Quality officer is also responsible for presenting in detail the procedures that apply in particular in the entity in question.

The Intranet portal enables all staff to access approved procedures. A link is made with the electronic document management system.

### Best practices

In addition to the procedures outlined above, and to define the behaviour and best practices to be adopted, the Company has various charters:

- the Internal Regulations of the Board of Directors, specifying the rights and duties of the Directors, particularly regarding the prevention of insider trading and the operating procedures of the Board of Directors. The Internal Regulations were last modified in February 2020.

The Board of Directors' Internal Regulations are regularly reviewed and were modified in particular following changes in legislation and self-evaluations by the Board of Directors, and also as part of the annual status report by the Board of Directors on its operation. The Internal Regulations were last modified on February 20, 2019;

- an ethics charter, adopted in 2015 and reviewed on a regular basis, is disseminated to all of the Group's employees customers and service providers.. It defines the principles according to which GTT conducts its business, and must be, for each, a standard for behaviour and action, whether collective or individual. This charter applies to all GTT's stakeholders, particularly employees (whether permanent or temporary), as well as to any person seconded to GTT by a third party provider. It reflects GTT's vision and values for ethics, particularly in the Group's commitments to the fight against corruption. This charter was supplemented by the creation of various procedures and policies (details of which can be found in section 3.6.2 of this Universal Registration Document), particularly the formalisation of a whistleblowing alert procedure to enable stakeholders to send queries to the Ethics Officer in complete confidentiality in the event of any doubt about the actions they should take or to report any issues. No alert was given leading to an investigation in 2020. Since 2018, GTT has been ISO 37001 certified, confirming that its anti-corruption risk management system is satisfactory.

- an IT charter defining access conditions and rules for the use of IT resources and GTT communication systems. This charter also aims to make users aware of risks related to the use of these resources in terms of integrity and confidentiality of the data processed. It appears in an appendix to the Company's Internal Regulations that each employee receives on his or her arrival in the Group and was updated in November 2020 to incorporate changes made to the Group's IT environment;
- a charter relating to the possession and use of inside information is available on the Intranet to raise awareness of all employees concerning the concept of inside information, the associated consequences of holding such information and legal obligations and sanctions. In addition, a procedure to manage insider information was drawn up in 2016.

### Dissemination of information

Various meetings are held in the functional and operational entities in order to allow the flow of information necessary for the smooth running of the Group: team meetings, monthly meetings of the Company's Executive Committee, bimonthly meetings with key managers of the Company, regular meetings with the Chairman and Chief Executive Officer open to all employees in order to present the Group's situation, key developments and results, meetings with management to present strategy, action plans, and human resources' achievements and updates.

As the case may be, presentations are made available to managers for relaying the information provided.

### Risk assessment and governance

In accordance with the governance rules, the most important decisions, exceeding certain amounts, fall within the jurisdiction of the Board of Directors:

- acquisitions and disposals;
- significant cooperation agreements;
- patent title assignments;
- conclusion of loans;
- approval of business plans and budget targets; and
- major strategic decisions.

Other decisions fall to the Chairman and CEO.

Every year, the Group performs a risk mapping exercise. This review, mainly carried out through interviews with the Executive Committee, can identify and update the main risks to which the Group is exposed and define the corresponding priority action plans. This map is reviewed yearly by the Audit and Risk Management Committee, then by the Board of Directors.

Actions were implemented based on the potential impacts of the assessed risks (human, financial, organisational and reputational) and the probability of their occurrence.

### Audit activities

The operational (Sales Management, Engineering, Innovation, and LNG Fuel) and functional (Administration and finance, Human Resources, and General Secretary) divisions are subject to regular reviews *via* suitable indicators aimed at monitoring:

- the quality of services provided to customers both in terms of the quality of the deliverables provided and in terms of time;

- the correct allocation of human and financial resources based on the projects;
- monitoring of the research and development project portfolio;
- monitoring of sales prospecting and the order book;
- monitoring of key risks and ongoing and potential litigation; and
- control of expenditure and compliance with their budget.

Control of differences between the "actual" budget and estimates, as well as indicators and the dashboard are reviewed, at the very least, at quarterly business meetings at which members of the Executive Committee are present.

### 2.3.2.3 Audit procedures relative to the preparation and processing of financial and accounting information

Internal audit of accounting and financial reporting by GTT and its subsidiaries is one of the major elements of the internal audit system. It aims to ensure:

- compliance with applicable regulations for the financial statements and the accounting and financial information;
- the reliability of the published financial statements and the information provided to the market;
- implementation of the instructions given by General Management; and
- prevention and detection of fraud and accounting irregularities.

### Scope

GTT has been presenting consolidated financial statements since the 2017 financial year. For the 2020 financial year, the consolidated subsidiaries with the following: Cryovision, GTT Training, GTT North America, GTT SEA and the Ascenz, OSE Engineering, GTT Russia and Elogen. At the date of filing of this Universal Registration Document, the Company owns all of the share capital and voting rights of its subsidiaries, except for Ascenz in which it holds a 75% interest and Elogen in which it holds a 99.78% interest. The scope of the Group's accounting and financial internal control includes GTT and its subsidiaries, whether the latter form part of the consolidation scope or not.

### Audit players

As parent company, GTT defines and oversees the processes to prepare the accounting and financial information for the Group entities. The direction of this process is the responsibility of the Chief Financial Officer, and is provided by the finance department.

Two actors in particular are involved:

- **the Chairman and CEO** is responsible for the organisation and implementation of internal and financial auditing, as well as for the preparation of the financial statements. He presents the financial statements (interim and annual) to the Audit and Risk Management Committee and the Board of Directors, which approves them. He ensures that the process of preparing accounting and financial information produces reliable information and gives a fair picture of the results and the financial position of the Company;

- the **Audit and Risk Management Committee** performs the checks and audits it deems appropriate.

Furthermore, the **Administrative and Financial Division** has, among other tasks:

- to perform all accounting operations: bookkeeping, receivables and payables, fixed assets, and payments,
- to draw up the annual and quarterly financial statements and deal with tax matters,
- to supervise the financial statements of subsidiaries,
- to implement accounting and tax standards and procedures, and monitor cash management,
- to implement and monitor budget control and cost accounting,
- to assist the operational divisions in defining the financial, human and technical resources to be provided, including setting up the management information system (budgeting and monitoring reports),
- to participate in the implementation of various economic studies, and
- to contribute actively to strengthening the Group's internal audit by providing and updating the internal audit procedures within the Administrative and Financial Division.

### Risks concerning the production of accounting and financial information

The quality of the financial statements production process comes from:

- formalisation of the accounting procedures adapted to recurring jobs and to closing the accounts. The documentary references consist of:
  - a business chart identifying each accounting activity, which players are involved and what documents are used,
  - a list of priority accounting checks made, validated periodically by the duly appointed persons, and
  - procedures and methods for the players involved in the finance department or elsewhere in the Group (closure instructions, in particular),
- the accounting software for managing records and producing financial statements,
- the validation and updating of accounting procedures,
- the justification of balances and the usual reconciliations for validation and controls, in conjunction with management audit,

- cost accounting reviews that validate, with the operational divisions, changes to the main line items in the balance sheet and income statement,
- the separation of tasks requiring commitment authority (bank authorities or spending commitment authority) from those related to bookkeeping activities; if need be, compensating controls are put in place,
- periodic audit of each subsidiary to ensure that the accounting policies implemented are correct, and
- review of tax impacts and litigation.

### Reviews and audit of financial and accounting information

Within the finance department, bookkeeping by employees is reviewed by the head of department. The accounting treatment of IFRS restatements, complex operations and the accounts closing work are submitted to an independent public accountant (who is not the Statutory Auditor) and approved by the Chief Financial Officer at meetings to prepare the financial statements. Some specific adjustments are proposed by the public accountant and verified by the Company.

The CFO coordinates the financial statements and forwards them to the Board of Directors, which notes the report by the Chairman of the Audit and Risk Management Committee.

The CFO defines the financial communication strategy. Press releases relating to the financial and accounting information in the interim and annual financial statements are subject to approval by the Board.

The financial and accounting information is shaped by the investor relations department of the Administrative and Financial Division, which ensures compliance with AMF recommendations on the matter.

### 2.3.2.4 Description of improvements to processes

In 2021, the Company will primarily ensure that:

- continue the improvement of IT tools for simplifying and optimising processes;
- continue updating and formalising procedures;
- it follows any recommendations made by the Board of Directors and the Statutory Auditors following the review of the internal control procedures in place and formalises the procedures and circulates them within the Group; and
- it ensures that action plans resulting from recommendations made following internal or external audits are implemented.

# 3 STATEMENT OF NON-FINANCIAL PERFORMANCE

AFR

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Annual Financial Report items are clearly identified in this summary with the aid of the AFR pictogram **AFR**

## 3.1 OVERALL APPROACH AND METHODOLOGY

### 3.1.1 GOVERNANCE OF THE SUSTAINABLE DEVELOPMENT APPROACH

Corporate Social and Environmental Responsibility (CSR) is the subject of a sustainable development policy and communication on non-financial information overseen by the Company's General Management.

### 3.1.2 PARTICULAR CONTEXT OF THE STATEMENT OF NON-FINANCIAL PERFORMANCE

With the entry into effect of Order no. 2017-1180 of July 19, 2017, regarding the publication of non-financial information, and setting the thresholds for listed companies, GTT is no longer subject to Article L. 225-102-1 of the French Commercial Code.

GTT is still required to present non-financial information, particularly information regarding environmental and employee issues (CSR), in its management report (Article L. 225-100-1 paragraph 2 of the French Commercial Code), but the presentation of this information is no longer subject to verification by an independent third party.

In order to comply with the highest standards of non-financial information, GTT has decided to prepare a Statement of Non-Financial Performance on a voluntary basis. This approach has therefore been adopted in accordance with Article R. 225-105 of the French Commercial Code and its

Decree no. 2017-1265 of August 9, 2017, issued pursuant to Order no. 2017-1180 of July 19, 2017.

#### Reporting scope

The scope of social reporting covers the GTT Company only. The workforces of the Cryovision, GTT North America, GTT Training Ltd., GTT SEA PTE Ltd., Cryometrics, Ascenz and Marorka subsidiaries are detailed separately. The workforce does not take into account temporary workers.

The scope of Health and Safety reporting includes the GTT Group (the Company and its subsidiaries excluding Ascenz and Marorka). Temporary workers are included in the Health and Safety reporting. The scope of environmental reporting only includes the registered office of GTT in Saint-Rémy-lès-Chevreuse.

### 3.1.3 GTT'S SUSTAINABLE DEVELOPMENT COMMITMENTS

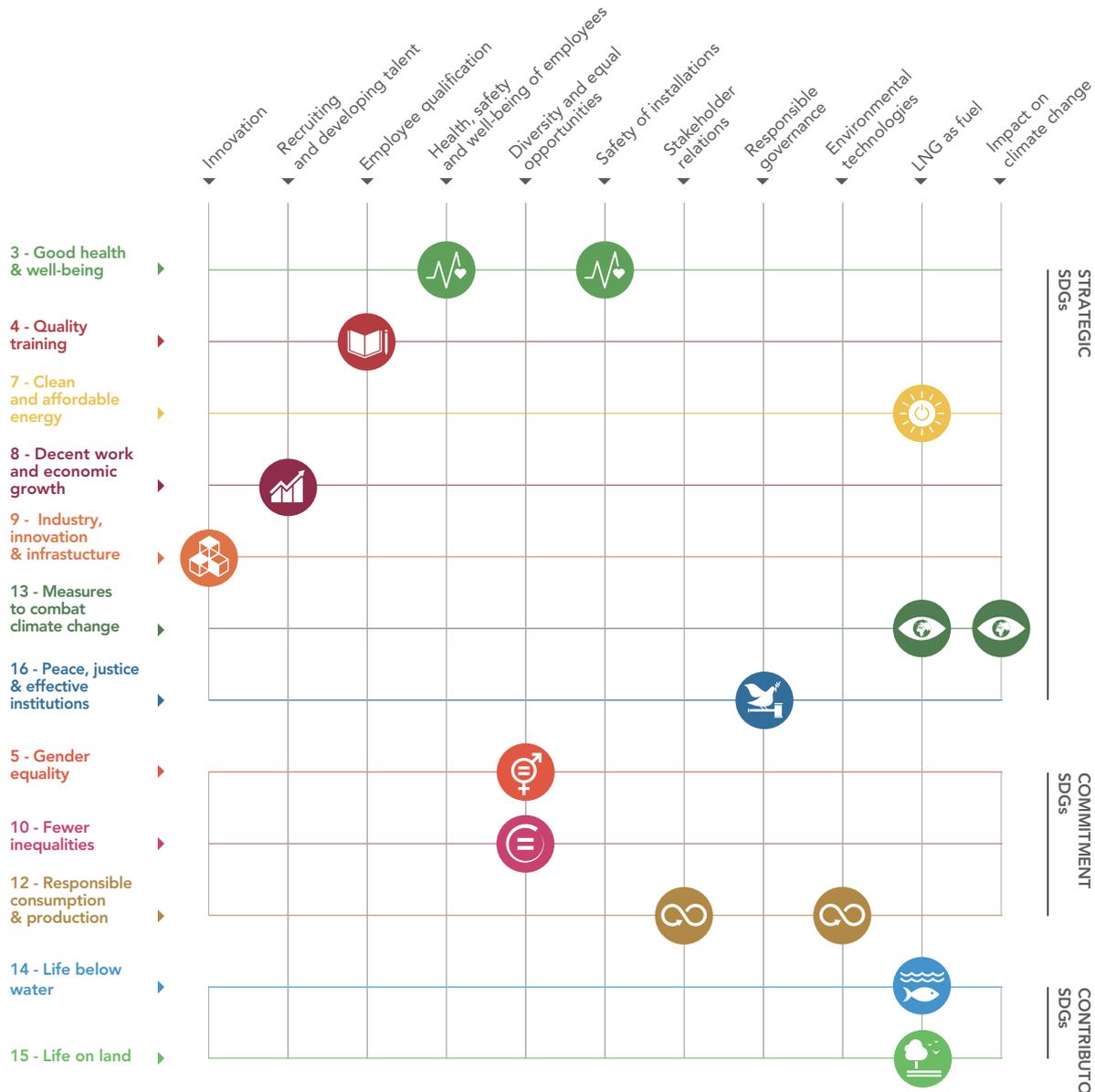
## SUSTAINABLE DEVELOPMENT GOALS



In 2015, the United Nations adopted a new program comprising 17 Sustainable Development Goals (SDGs). The SDGs have been confirmed as the new global framework for priority areas and these are translated for companies by means of the Global Compact<sup>(1)</sup>, the WBCSD<sup>(2)</sup> and the GRI<sup>(3)</sup> which form a new and comprehensive CSR framework. GTT has used this framework in order to identify its principal CSR issues.

## CORRESPONDENCE OF SUSTAINABLE DEVELOPMENT GOALS AND ISSUES

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The assessment of CSR issues was carried out in 2019 through a consultation exercise involving individual interviews with the technical, innovation, and human resources departments, the head of Quality, the head of Health & Safety and the Environment (HSE), as well as several operational managers. In addition to this assessment, the following stages allowed the materiality for the Group to be assessed:

- performing industry benchmarking;
- comparison with the financial risks assessment;
- internal assessment of the principal expectations of internal and external stakeholders.

(1) The Global Compact is an initiative of the United Nations launched in 2000 to encourage companies throughout the world to adopt a socially responsible approach by undertaking to incorporate and promote several principles in relation to human rights, international employment standards, the environment and combating corruption.

(2) World Business Council For Sustainable Development.

(3) Global Reporting Initiative.

### 3.1.4 REPORTING METHODOLOGY

#### Method for reporting social, societal and environmental indicators

The social indicators are subject to a precise, uniform definition. The human resources department is responsible for collecting this information. Health and safety indicators are monitored by the operating divisions and by the relevant departments (General Services, Human Resources and Accounting) under the overall responsibility of the HSE department.

Environmental indicators are mainly obtained from supplier data and are consolidated within the internal reporting system. The reporting of environmental indicators is carried out under the responsibility of the general services department.

GTT's CSR commitment is part of a continuous improvement approach.

## 3.2 BUSINESS MODEL

The detailed business model is presented in the introductory part of this Universal Registration Document. It is summarised in this chapter by way of a reminder of the Group's values and mission

### MISSION STATEMENT

The outcome of many months of collaborative working, the GTT mission statement was incorporated in the by-laws in June, 2020.

"Our mission is to conceive cutting edge technological solutions for an improved energy efficiency. We bring our passion for innovation and our technical excellence to our customers, in order to meet their transformation challenges both for today and tomorrow.

The GTT teams are the cornerstone of this mission.

Committed and united, we are determined to contribute to building a sustainable world."

### GTT'S VISION

Thanks to its innovative technologies, GTT is today a leading player in the design of membrane containment systems for the maritime transportation and storage of liquefied natural gas.

On the strength of this expertise, GTT is continuing its economic growth, predicated on two levers: the priority placed on its human capital, a key asset for GTT, and responsible management of its direct and indirect environmental impacts.

The Company's organisation and values are based on this commitment: to anticipate major technological and environmental breakthroughs by supporting transformation of the world's energy landscape and new customer requirements.

### 3.3 GTT GROUP'S RISKS AND CHALLENGES

The business-related risks presented in this chapter are essentially of a technological and human nature. They are described in economic terms in chapter 2 – Risk Factors of this Universal Registration Document. They have been allocated to the different Sustainable Development Goals in order to monitor the Group's contribution in the area of CSR and to assess the associated policies and performance.

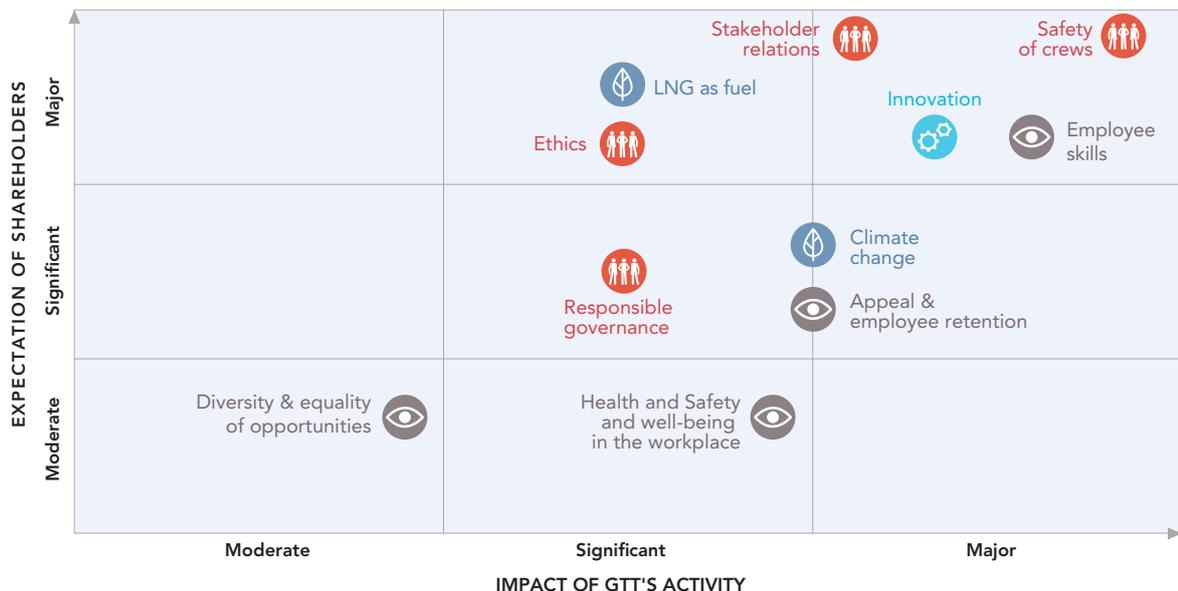


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### GTT GROUP'S MATERIALITY MATRIX

GTT Group's materiality matrix represents the CSR issues identified as a priority for the Group.

#### MATERIALITY MATRIX



## 3.4 INNOVATION, AT THE HEART OF THE GROUP'S STRATEGY

### 3.4.1 THE CHALLENGES OF INNOVATION

Innovation is the focal point for developing all of the Group's businesses and products. GTT's research and development activities aim to strengthen the Group's position as a leading technology player in the LNG supply chain.

GTT's innovation policy pursues **three main objectives**:

- to remain receptive to the expectations and needs of LNG chain participants and develop innovative technological solutions by enhancing the performance and value in use of the technologies provided by the Group. With its expertise in energy storage and transport issues, the Group is positioning itself as a supplier of innovative technologies to support the challenges of decarbonising the world of shipping and energy;
- to establish the excellence of the Group's expertise in key areas such as how materials behave at cryogenic temperatures, thermodynamic system modelling and liquid motion in tanks; and
- to promote innovation by ensuring processes, organisation and skills of the highest level within the Group.

Thanks to the know-how of its experienced team of engineers and its ongoing efforts in research and development, the Group designs and markets technologies which combine operational efficiency and safety to equip LNG carriers, LNG floating platforms and multi-gas transport vessels. It also offers solutions for using LNG as fuel for vessel propulsion and for onshore storage tanks, as well as a wide range of services: engineering, support in emergency situations, consultancy, training, maintenance support and production of technical studies.

The Group is constantly pursuing its innovation activities at all levels in order to create a "company of opportunities". Investing in innovation has enabled GTT to renew its portfolio of patents and helped it to preserve its position in the LNG shipping industry. The intellectual property strategy implemented enabled the Group to become the leading French medium-sized company in terms of patent filings in 2019.

In 2020, GTT allocated a budget of 29.6 million euros to R&D.

For further information please refer to section 1.2.3 – *Innovation at the heart of the strategy* and section 2.2.3 – *Innovation policy risks* of this Universal Registration Document.

### 3.4.2 AN INTERNAL ORGANISATION FOCUSED ON INNOVATION

#### 3.4.2.1 The innovation department

Engineers make up a significant proportion of the teams, whose expertise and experience constitutes the Group's added value. 108 people, or 24% of the workforce work within the Innovation Division. In 2020, research and development expenditure represented 20% of GTT's operating expenditure.

#### 3.4.2.2 Approach to innovation

A cross-departmental process called "Innovation Dynamic", driven by the Innovation Division, promotes the proliferation of ideas and their transformation into new products and services or patents. Employees are invited to submit their ideas via a dedicated platform. Each idea is reviewed by the Arbitration Committee which proposes an initial evaluation of its relevance and which methodologically oversees its further examination so as to refine this evaluation and quantify the value of the idea or concept for the business.

As part of this cross functional approach, several initiatives were organised to maintain and improve the culture of innovation within the Group. The main examples of this are brain storming sessions, training courses, conferences and internal challenges.

The basis of this upstream innovation activity is primarily internal creativity. In addition, directed creativity processes, which target requirements and issues identified by customers, are organised to take advantage of the expertise of GTT's engineer-researchers and provide customers with appropriate responses.

As at December 31, 2020, GTT owned 2,150 patents that were active or in the process of being filed in almost 60 countries, corresponding to 363 inventions. The average term of validity of patents in the portfolio is 16 years.

An incentive policy to reward inventions has also been introduced. It has been promoted significantly towards employees and facilitates the emergence and maturing process for new ideas.

For more information please refer to section 1.2.3 – *Innovation at the heart of the strategy* of this Universal Registration Document.

### 3.4.3 NEW TECHNOLOGY DEVELOPMENT PROCESS

The development strategy is accordingly prepared on the basis of high quality and attentive external relationships with customers, ship-owners, gas companies and academic partners. The ideas identified and selected are therefore worked on internally, through encouraging creativity and with the support of specific internal or external expertise.

The development of new solutions is carried out in accordance with methods and practices accepted by innovation management experts.

For more information please refer to section 1.2.3 – *Innovation at the heart of the strategy* of this Universal Registration Document.

### 3.4.4 SHARING INNOVATION WITH PARTNERS

GTT supports innovation and works on research projects in partnership with engineering companies, research centres, universities and engineering schools

### 3.4.5 QUALITY SUPPORTING INNOVATION

GTT has accumulated considerable experience in the liquefied natural gas field and has become one of the leading players in the gas supply chain. The Group is committed to providing high quality technologies and services in accordance with its commitments to satisfying its customers. This certification attests to the Group's commitment in terms of quality, and

enables the continuous improvement of its performance to be measured. The benefits of ISO 9001 certification concern both internal and external stakeholders.

In November 2020, the annual external monitoring audit did not give rise to any noncompliance.

### 3.4.6 INTELLECTUAL PROPERTY

Knowing how to protect the Company against any form of malicious attack is a major issue for GTT. The activities of the Group, which are predicated on its know-how and expertise, require protection of its inventions and of all the working documents and information created, classified and exchanged internally via its IT network.

The Group's policy is to file new patents on a very regular basis to protect its inventions. Accordingly, in 2020, 62 new inventions were protected.

A confidentiality clause is added to Technical Assistance and Licensing Agreements (TALAs) under which GTT grants its customers rights to its technologies and to a large portion of its know-how. Any disclosure of sensitive information with an external third-party is governed by a confidentiality agreement.

For further information please refer to section 1.2.3 – *Innovation at the heart of the strategy* and section 2.2.1.2 *Risks related to intellectual property* of this Universal Registration Document.

## 3.5 PEOPLE-DRIVEN INNOVATION AND GROWTH

Innovation is a key driver in the development of all of GTT's business activities and products. This development could not take place without its highly qualified teams which are suited to the specific nature of its activities.

GTT's success is based on strong, shared human values. This major human asset allows the Group to build long-term relationships with its customers.

The Group pays particular attention to development of its employees, to the transmission of know-how, and to the implementation of a comprehensive, competitive and equitable compensation policy.

### 3.5.1 AN EVOLVING GROUP



On December 31, 2020, the Group employed 553 staff, 83% within the GTT parent company, the head office of which is located in France at Saint-Rémy-lès-Chevreuse.

#### 3.5.1.1 GTT workforce

As at December 31, 2020, the Company had 457 employees, representing an increase of 13% in the workforce compared to December 31, 2019.

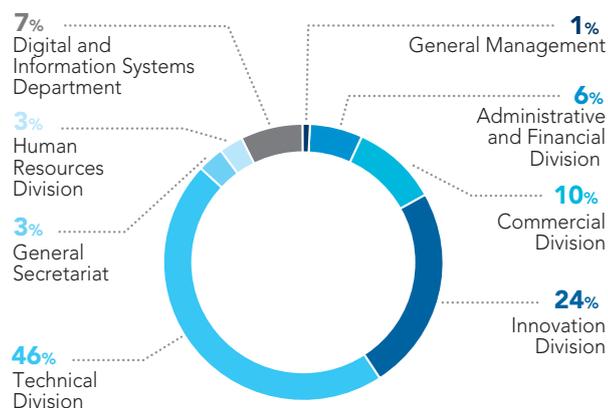
Headcount	2018	2019	2020
Total employees at 31/12	349	405	457
Permanent	304	329	371
Non-permanent*	45	76	86

\* Permanent, fixed-term, interns, apprentices.

Type of contracts	2018	2019	2020	Change
Permanent (CDI)	304	329	371	+12.8%
Fixed-term (CDD)	11	12	7	-41.7%
Project duration (CDC)	27	46	58	+26.1%
Internships	1	4	0	-100%
Work experience/apprenticeship contracts	6	14	21	+50%
<b>TOTAL</b>	<b>349</b>	<b>405</b>	<b>457</b>	<b>+12.8%</b>

It is important to point out that GTT has "project duration contracts" whose purpose is to support vessel-building projects.

### Breakdown of employees by division



### 3.5.1.2 Subsidiaries' workforces

At December 31, 2020 the employees of the nine subsidiaries were broken down as follows:

- Cryovision, created in 2012: 8 employees (based in France) on permanent contracts;
- GTT North America, created in 2013: 1 GTT expatriate, 2 employees (based in the United States in Houston). The expatriate is included in the GTT workforce;
- GTT Training Ltd. was created in 2014: 6 employees (based in the United Kingdom);
- GTT SEA PTE Ltd, created in 2015: 1 expatriate included in the GTT headcount;
- Ascenz, shareholding acquired in January 2018: 1 GTT expatriate, 27 employees;
- Marorka, a company acquired in February 2020: 7 employees;
- OSE Engineering, a company acquired in July 2020: 7 employees;
- Elogen, a company acquired in October 2020: 37 employees.
- GTT Russia, company founded in 2020: two expatriates included in the GTT workforce.

### 3.5.1.3 Geographical breakdown of workforces

To support the activity of GTT, some employees of the Company are seconded to the sites of customers (shipyards) in South Korea and China.

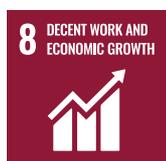
At December 31, 2020, in addition to the seven expatriates of GTT North America, GTT SEA PTE and the China , Ascenz and GTT Russia office, 81 employees of the Company were seconded outside France.

### 3.5.1.4 Breakdown of employees by status

	2019	2020	%
Employees	19	28	6.1%
Supervisors	95	108	23.6%
Executive	287	321	70.2%
Interns	4	0	0%
<b>TOTAL</b>	<b>405</b>	<b>457</b>	<b>100%</b>

It should be noted that 70.24% of the total workforce are executives and are covered by the collective agreement for metallurgy engineers and executives and non-executive employees are covered by the collective agreement for metallurgy industries (workers, technicians and supervisors) applicable to the Paris region.

## 3.5.2 ATTRACTING AND MANAGING TALENT



GTT's people are a major asset the Group. Their commitment to GTT and our ability to develop skills are a major objective of our growth.

Our HR ambition is to recruit potential and the best experts and to set up training plans to develop and ensure the employability of all our staff.

We also have a career management policy to promote the development of our employees and encourage internal transfers.

It seeks both people with technical experts (engineers and technicians in areas of instrumentation process, fluids mechanics, calculation etc.) and people with a general background. Engineers are mainly graduates from the top engineering schools or scientific universities. Technicians contribute expertise in computer-assisted design, drawing or laboratory tests.

### 3.5.2.1 Internal and external recruitment policy

GTT's recruitment policy has two components, a first concerning the internal policy on transfers and a second on external recruitment.

The core of the recruitments concerns technical experts, technicians or engineers who are capable of working in fields such as naval architecture, fluid mechanics and many other areas. The Group also sets out to recruit talent capable of supporting the technical teams in their success.

To respond to these various recruitment requirements, the Group has a dedicated team within the Human Resources Division.

The Group's expertise in its area of activity, combined with its multicultural dimension, contributes to building its reputation and attractiveness.

### 3.5.2.2 Recruitment and departures

Recruitment	2019	2020
Permanent	51	48
Non-permanent*	61	46
<b>TOTAL RECRUITMENT</b>	<b>112</b>	<b>94</b>

\* Excluding interns (as opposed to the other indicators in this report).

Departures	2019	2020
Permanent	29	15
Non-permanent*	30	24
<b>TOTAL DEPARTURES</b>	<b>59</b>	<b>39</b>

\* Non-permanent contracts: including summer jobs and fixed term/project duration contracts, excluding interns (as opposed to the other indicators in this report).

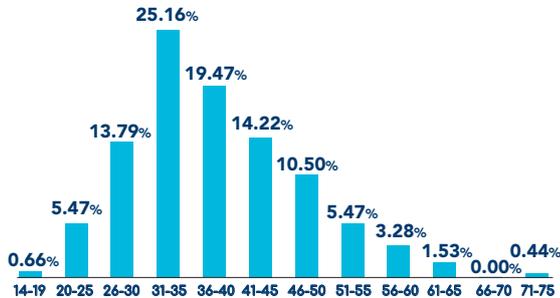
The number of departures is explained by the natural attrition inherent to the Group's activities, and the expiry of Non-permanent contracts (CDD/CDC). The recruitment and skills on-boarding and retention programme helps to retain permanent employees as shown by the relatively low turnover

rate of 0.69%<sup>(1)</sup> (3 resignations) in 2020 (4.03% in 2019 compared with 16 resignations). This performance is notable in comparison with the average of 15% in the engineering sector<sup>(2)</sup>.

(1) The departures that were recorded were resignations. (number of leavers/average monthly headcount x100).

(2) Source Syntec Ingénierie: socio-demographic study of the digital, engineering and consulting branch. Summary report on the engineering sector, September 2014

### 3.5.2.3 Diversity for enhanced skills and expertise



Gaztransport and Technigaz are committed to recruiting skills and potential in order to maintain the expected level of excellence. For this, cultural diversity is crucial and the Group acts to recruit people of all backgrounds. The solutions that the Group seeks to support its activities, and GTT's requirements for development, lead us to seek mature skills that we wish to still further improve. For this reason, the Group is committed to an inter-generational management policy for GTT employees. 89.3% of the Group's workforce are employees aged under 50 and the average age is 38 years. Whilst this youth constitutes a vital force of GTT, it is also necessary to capitalise on the knowledge of seniors and pass on know-how and key skills.

As at December 31, 2020, GTT had 49 employees aged 50 years or more, *i.e.* more than 10.7% of the workforce.

A two-tier policy was put in place since 2019. GTT sought to recruit experts to handle the new challenges of its business, while retaining an active policy to recruit profiles aged under 30. In 2020, they represented 29% of the volume of the Group's recruitments.

GTT is also committed to developing a work-experience policy to develop young talent. The number of interns in 2020 grew 50% (see section 3.5.1.1 – *GTT's workforce* of this Universal Registration Document).

GTT is acting in favour of the feminisation of jobs in an industrial environment. The Group takes part in events related to the promotion of technical jobs to women from the high school onwards, presenting female engineers and technicians who are flourishing in their work. Our intention is to arouse interest in careers as early as possible amongst these young women. We also publish articles on our social networks showing testimonials of women working for GTT. The excellence of GTT relies on the diversity of its profiles and their everyday commitment.

### 3.5.2.4 Career management policy

The success of GTT is largely based on the commitment of its staff, their expertise and their involvement in the current and future projects of the Company.

The Group considers that the management of the careers of its employees is very important, in order to retain talent, develop key skills and offer careers that are in line with the aspirations of employees and the requirements of the Company.

Different systems are used to hold discussions with employees on their development: professional interviews, individual career interviews with dedicated HR staff and, to support their development in terms of responsibilities, process of promotion and access to managerial status.

More overall career management also takes place through a skills map accompanied by an individual development plan and examination of succession plans.

Since 2019, the development strategy for adjacent businesses enabled GTT to diversify its range of professions and offer career opportunities and increased responsibilities in these new areas.

Our objective is to maintain and develop the same level of expertise while retaining excellence at all levels of the Company.

The Group also continues to promote international transfers, offering secondment to shipyards abroad and transfers between sites and subsidiaries.

### 3.5.3 HIGHLY QUALIFIED EMPLOYEES AND SKILLS DEVELOPMENT



Training is a major objective to support the growth of GTT and the development of its employees.

GTT sets out to develop the employability of all by implementing a skills development plan to serve the Group's strategy.

A driver of the development and professionalisation of GTT's staff, the training strategy responds to numerous key issues and objectives:

- enable employees to maintain and develop their professional skills;
- enable employees to adapt to the requirement to remain at the leading edge of new technologies and developments in our specific fields;
- strengthen and develop practices in project management and leadership;
- digitise our range of training courses.

To do this, GTT has allocated more than 5% of its payroll to training, with an increasing budget, which reached 513,552 euros in 2020, against 498,425 euros in 2019. GTT employees received more than 9,000 hours of training.

This year, the Group again focussed on organising collective bespoke training courses, led by expert training bodies, and on individual training courses tailored to employees' specific needs.

GTT ensures that all of its employees have access to training activities. As a result, at least 92% of employees received non-mandatory training over the last three years.

Training indicators	2019	2020
Amount of training costs	€498,425	€513,552
Salary costs for the trained employees	€469,856	€418,738
Training costs/MS	5.62%	4.69%
Compulsory FPC contribution paid to the OPCA	€331,502	€290,018
Number of training hours*	10,243	9,175
Number of employees trained*	372	396
<i>Executive</i>	260	274
<i>Non-executive</i>	112	122

\* Mandatory training included.

In 2020, GTT adapted to the health context and continued to offer quality training to its employees, focusing more on remote learning via on-line classrooms and/or e-learning courses.

The Company focused on the following training sessions:

- technical training, software and the oil and gas environment, which represent more than half of the relevant budget: high level bespoke training programs were discussed and designed with qualified organisations to enable the Company's technicians and engineers to develop and improve their discipline-specific skills;
- practical training, with courses dedicated to cargo operations on simulator;
- the creation of a specific training programme for project managers aimed at acquiring and adopting new project management tools and methodology;
- anticorruption training in order to raise the awareness of all of the Company's employees and to reinforce the current ethical policy;
- educational programs to develop employees' language skills;
- intercultural training focused on collaboration, communication and business relationships with customers or counterparts from different cultures;
- personal development actions, on topics such as public speaking, sales presentations, communication and tutoring, etc.;
- as safety is a core concern for us, training for registered office employees (training in chemical risks, electrical certifications, etc.) and for employees working at shipyards or at sites (survival at sea, work in confined spaces, first aid training etc.);
- general Data Protection Regulation (GDPR) awareness-raising and training for all employees in the context of the new regulation.

## 3.5.4 COMPENSATION AND BENEFITS POLICY



To attract and retain its talents, GTT has implemented a very attractive overall remuneration policy, composed:

- of a basic salary, coherent with the market;
- of individual variable elements (performance bonuses, compensation, payment of days put in the time savings plan and topped up by the Company, patent bonuses, out-of-hours duty bonuses, etc.);
- of collective remuneration (profit-sharing, incentive schemes and employer top-up);
- of financing social-security coverage (payment of part of the health insurance contributions and almost all of the personal risk insurance contributions);
- of free shares, through various assignment plans intended for employees.

### 3.5.4.1 Salary and bonus policy

Every year, the salary situation of each employee is reviewed, coherent with individual interviews. Budgets are dedicated for annual increases, for exceptional measures (support to promotions and job changing) and for bonuses.

## 3.5.5 EMPLOYEE SAVINGS

The profit sharing and incentive schemes in force at GTT are intended to have employees share in the profits of the Company in order to strengthen their involvement in the corporate project. Employees can also subscribe to the Group saving scheme.

At December 31, 2020, 582 employees still in employment or who had left the workforce held rights in the corporate mutual fund (FCPE) of the Group Savings Plan and 244 in the PERCOG.

### 3.5.5.1 Group employee savings scheme – PEG

A group savings scheme was set up on March 26, 2012, for an indeterminate period, pursuant to the provisions of Articles L. 3331-1 *et seq.* of the French Labour Code. It cancelled and replaced the previous scheme dated May 26, 2000. The scheme covers GTT and all Group companies in which GTT directly or indirectly holds or will hold 50% of the share capital.

All employees with at least three months' service with the Company and any retirees or early retirees who still hold shares may participate in the scheme.

Former employees who have left the Company while affiliated to the plan following retirement or early retirement may continue to make payments to the PERCOG as long as the payments are made to the plan before the date of retirement and their accounts have not been settled. These payments cannot be topped up by the Company.

### 3.5.4.2 Personal risk insurance coverage

As part of its overall compensation policy, GTT supports its employees through improved social welfare measures that are advantageous and based on:

- additional health insurance offering the freedom to choose from several levels of cover; and
- a benefit agreement covering risks of illness, disability and death. GTT offers a contribution split that is very advantageous for employees.

### 3.5.4.3 CET ("time savings plan") system associated with a collective retirement savings plan

The introduction of a CET from 2011 allows the Group's employees to transfer days which may then be topped up at 35% and paid to employees upon their request.

In line with the CET, GTT introduced a collective retirement savings plan at Group level (PERCOG) as of March 26, 2012.

Former employees of the Company who left for a reason other than retirement or early retirement may continue to make new and voluntary payments to the present plan. However, this possibility is not open to employees who have access to a collective retirement plan (PERCO/PERCOI – inter-company) in the new company where they are employed. These payments do not receive any top up that may be paid by the employer (see Article 3.4 of the plan) and the expenses for their management are exclusively payable by the former employee who makes these payments.

When profit-sharing or incentive schemes are paid pursuant to the last period of activity of employees and these payments are made after their departure from the Company, these payments may be assigned to the plan. The payment of the incentive bonus or profit-sharing entitlement is not subject to any top-up paid by the employer.

The Group savings scheme may be used to invest the following sums:

- voluntary payments by beneficiaries;
- amounts contributed by the Company and a complementary "top-up" payment equal to less than 8% of the annual Social Security ceiling per year and per employee, and less than three times the amount of the beneficiary's voluntary contributions. The employee savings scheme dated March 26, 2012 is adjusted to the legal ceiling, *i.e.* an annual top-up of 300% of the voluntary contributions of employees (incentive bonus and profit-sharing entitlement included); and

(iii) the transfer of sums held in another employee savings plan or time savings plan.

Sums deposited in the Group employee savings scheme are invested in shares of a corporate mutual fund (FCPE). Employees may choose between five FCPEs, including one socially responsible fund as required by the provisions of Article L. 3332-17 of the French Labour Code.

The shares of FCPE are locked up for a period of five years although early release is possible in certain specific circumstances set out in the applicable laws and regulations.

The Group employee savings scheme was amended in order to allow the implementation of the capital increase reserved for employees, the procedures of which are described in the prospectus accompanying the Company's initial public offering.

In particular, Article 6 of the Group savings scheme on the use of amounts paid to the Group savings scheme was completed to include a Company-dedicated FCPE entitled "GTT Actionnariat". A new Article Relating to the capital increase proposed to employees at the Company's market introduction was created. Article 7 on the capitalisation of revenues was modified to specify the consequences of the employee's choice for the payment of dividends or their capitalisation in the FCPE in Company securities.

Employees who have left the Company (other than retirees or early retirees) may no longer make voluntary contributions to the scheme but may still contribute their incentive bonus or profit-sharing entitlement. In this case, neither the incentive bonus nor the profit-sharing entitlement will be eligible for the employer's top-up.

### 3.5.5.2 Group collective retirement savings plan – PERCOG

A Group collective retirement savings plan (PERCOG) was concluded on February 27, 2012 for an indeterminate period. It cancelled and replaced the previous scheme dated September 5, 2011. The scheme covers GTT and all Group companies in which GTT directly or indirectly holds or will hold 50% of the share capital.

All employees with at least three months' service with the Company and any retirees or early retirees who still hold shares may participate in the scheme.

Payments may be made to the PERCOG by:

- (i) voluntary payments by beneficiaries;
- (ii) contributions from the Company, the complementary payment of a "top-up" fixed at:
  - 25% of amounts paid (giving entitlement to the top-up) arising from payments from the transfer of days of paid leave, extra days off pursuant to the French law on the reduction of working time, days when on-site representatives are stood down, and days of compensatory leave for the current year not taken from the employees time savings account. They are limited to 14 days per year,
  - 100% of voluntary payments from employees limited to 100 euros;
- (iii) the transfer of sums held in another employee savings plan or time savings plan.

The amounts thus paid to the PERCOG are invested in units of a corporate mutual fund. Employees may choose between five FCPEs, including one socially responsible fund as required by the provisions of Article L. 3332-17 of the French Labour Code. The holders of units can choose between free administration or managed administration.

The corporate mutual fund units are unavailable until the unit holder's pension is settled, but early redemption may occur in the case of the occurrence of specific events specified by the applicable legal and regulatory provisions

### 3.5.5.3 Employee incentive agreement

2020 is covered by an employee incentive agreement within GTT and CRYOVISION. Any beneficiary employee may allocate all or part of their incentive bonus to the Group employee savings scheme (PEG) or the Group retirement savings plan (PERCOG).

#### 3.5.5.3.1 Within GTT

GTT concluded an employee incentive agreement dated June 26, 2018, effective on January 1, 2018 for a term of three years and ending on December 31, 2020. It is being renegotiated. All employees with at least three months' service as of December 31, 2020 are entitled to benefit from this agreement. The aggregate incentive entitlement is allocated on the basis of salary corresponding to an effective length of service. The incentive entitlement is allocated to beneficiaries subject to a certain level of net margin and provided that at least one objective is achieved from among four objectives relating to (i) ethics within the Company (ISO 37001 certification), (ii) the number of patents filed, (iii) customer satisfaction and (iv) penetration of the LNG Fuel market. If all objectives are achieved, the maximum amount that may be released stands at 10% of the payroll expense. In application of the agreement of June 26, 2018, the gross amount of the incentive which must be paid for the financial year ended December 31, 2020 amounts to 1,238,014 euros gross.

#### 3.5.5.3.2 Within Cryovision

Cryovision concluded a new employee incentive agreement on June 15, 2018, effective on January 1, 2018 for a term of three years ending on December 31, 2020. is being renegotiated. All employees with at least three months' service as of December 31, 2020 are entitled to benefit from this agreement. The aggregate incentive entitlement is allocated on the basis of salary corresponding to an effective length of service. It is allocated to the beneficiaries provided that Cryovision's net income for the year is positive, after deduction of the incentive bonus and providing that at least one objective has been achieved amongst the five related objectives (i) TAMI™ revenue, (ii) revenue from other activities, (iii) quality management within the Company (ISO 9001 certification), (iv) ethics (ISO 37001 certification) and (v) maintenance of the OHSAS 18001 certification (ISO 45001 certification). If all objectives are achieved, the maximum amount that may be released stands at 10% of the payroll expense. In application of the agreement of June 26, 2018, the gross amount of the incentive which must be paid in respect of the financial year ended December 31, 2020 amounts to 18,777 euros gross.

### 3.5.5.4 Company profit-sharing agreement

GTT entered into a voluntary profit-sharing agreement on March 6, 2000. An alternative formula to the legal benchmark formula is used to calculate the amount of the special profit-sharing reserve. The agreement was amended on March 26, 2012 to transform the Company agreement into a group agreement to include Cryovision. On April 13, 2012, after a referendum, Cryovision became a party to the profit-sharing agreement as established pursuant to the amendment dated March 26, 2012, it being effective for the first time as of 2012. This agreement was concluded for a term of one year with effect from January 1, 2012, renewal by tacit agreement and by

financial year. In respect of the year ended December 31, 2020, the gross amount which must be paid for the constitution of a company profit-sharing reserve amounted to 8,035,990 euros, of which 7,888,863 euros for GTT and 147,128 euros for Cryovision. As is the case for the incentive agreement, the employees concerned must have been present in the Company in 2020 and benefit from a minimum of three months of seniority as of December 31. Beneficiaries represent 480 employees at GTT and 8 employees at Cryovision. The breakdown of the amount of the Special Profit-sharing Reserve between the beneficiaries was made in proportion to the gross salaries reported to the administration by the two entities (GTT and Cryovision). The breakdown thus made corresponds to 30.67% of the amount of salaries thus recorded for each beneficiary.

3

## 3.5.6 SOCIAL RELATIONS

### 3.5.6.1 Social dialogue

The Economic and Social Council, which brings together all of the personnel representative bodies, the personnel representatives, the works council and the health, safety and working conditions committee within a single new body, has now been in place for a little over a year within GTT. This new body, whose members (11 permanent members and eight replacements) were partly renewed, follow on from what existed previously. Discussions with said Council are constructive, allowing Management to perpetuate the high-quality relationships already in place with the former the former personnel representative bodies. Consequently, the Economic and Social Council met 12 times during the year and during four meetings, subjects dealt with more specifically by the Health, Safety and Working Conditions Committee were put on the agenda, in accordance with legal provisions. During the last elections, the trade union representatives changed, as a new list presented by the UNSA emerged, with membership of 53.8%. Two union representatives were designated. They are the privileged interlocutors of the General Management in the negotiations carried out each year between unions and management. The dialogue established between the management and the representatives within the Economic and Social Council always takes place as part of a constructive and open process, in both routine or mandatory consultations and negotiations covering specific issues, as was the case in 2020 for the signature of an agreement for supplemental healthcare and personal risk insurance coverage. In the very specific context of 2020 with Covid-19, the CHSCT met very regularly to share with its members the specific and adapted measures implemented within the Company to protect employees and ensure safe

working conditions for those who cannot work from home. However, the Elogen subsidiary, newly acquired by GTT, has an Economic and Social Council made up of two elected representatives, with whom relations are also very good and constructive. They validated and submitted a positive opinion on the organisational changes implemented during the change of governance.

There are no personnel representative bodies within the other Group subsidiaries. However, the personnel of Cryovision benefit from the social work of GTT's Economic and Social Council.

### 3.5.6.2 Workplace integration

GTT rejects all types of discrimination during the recruitment process and is committed to allowing access for disabled workers to all positions open to recruitment. At the end of 2020, the Company had one disabled employee. For several years, GTT has worked in partnership with a sheltered workshop, ESAT Communauté de l'Arche, located in Saint-Rémy-lès-Chevreuse. This association employs and welcomes disabled workers. Hence, in 2020 15 people were responsible for various services at the Company's registered office, particularly the maintenance of the gardens. In 2020, the Company also organised two market garden and artisanal product sales from this ESAT, enabling employees at GTT's headquarters to meet and discuss with these disabled workers. As the Group envisaged, health constraints did not allow us to negotiate an agreement on disability aimed at raising employee awareness on this topic. If the situation allows, this will be carried out in 2021.

### 3.5.6.3 Work organisation

Employees located in France, except for executive Directors, had the benefit of “RTT days” involving reductions in working time. In 2020, 96% of the total workforce of the Group was working full-time. Employees who work part-time do so at their own request.

Organisation of working time	2019	2020	%
Number of full-time contracts women	75	85	-19%
Number of full-time contracts men	319	355	-78%
Number of part-time contracts women	8	11	-2%
Number of part-time contracts men	3	6	-1%

## 3.5.7 HEALTH AND SAFETY AND WELL-BEING IN THE WORKPLACE

### 3.5.7.1 Health and safety

Whilst the risk of serious accidents is limited and the frequency rate low due to the type of activity at GTT (mainly engineering studies carried out in offices using IT tools), as in all activities, the Group is responsible for identifying the potential dangers and risks present on each of its sites, and evaluating their impact on the health of employees.

The Group’s HSE management system – hygiene, safety and environment – includes all aspects necessary to prevent work-related accidents and protect its employees and those of subcontractors. A particular focus is given to the management of near misses, following a policy of prevention rather than cure.

Only the Cryovision Group’s subsidiary is certified ISO 45001 (the transition with OHSAS 18001 having occurred in 2019). Cryovision employees carry out checks inside tanks, work with high temperatures and come into contact with ballast water and other sludges that may be contaminated. There are more risks associated with their activities and a recommendation was made to secure this certification. On the other hand, the Group has based part of its HSE policy on the ISO 45001 standard introduced in March 2018 and future replacement (by 2021) of OHSAS 18001.

The CHSCT and HSE department work to identify and assess high-risk activities, in particular. These checks include:

- procedures;
- work instructions;
- specific risk awareness-raising activities; and
- regular HSE meetings.

The single general risk assessment document is updated on an annual basis. The Group has identified the nature of the risk for each work unit, process or machine. Preventive measures associated with action plans are implemented for each work unit.

In the same way, an evaluation of chemical risks is carried out periodically, in particular by means of an inventory and the location of chemical products on the GTT site and the use of the Seirich software. Part of this specific evaluation is added to the fire service file, forwarded to the fire stations liable to

intervene on the GTT site. The fire-fighters from the fire station responsible for GTT’s site make periodic visits to improve their intervention procedure and knowledge of the GTT site. This visit was particularly important given the frequent turnover of volunteer personnel working as fire-fighters.

Specific safety procedures have been developed, reinforced and multiplied within the departments and activities which are most exposed to risk, taking account of changes in the regulations and technical changes, including:

- the research and testing laboratories designed to carry out fluid dynamics tests in real conditions using wave simulators (hexapods), grouped into a single building developed and constructed with safety issues in mind;
- the test laboratory dedicated to characterising the thermal and mechanical properties of materials and sub-assemblies, in particular in cryogenic conditions, and thermo-mechanical tests of materials and assembly in cryogenic conditions. There is a high risk of gas leaks and anoxia in some laboratories and employees are well-trained and have specific PPEs such as portable oxygen detectors;
- the joinery and metallurgy workshops;
- the industrialisation tooling development laboratory; and
- foreign shipyards.

In 2020, to prevent the risks of accident or injury, but also health risks in the particular context of this year, following a risk assessment the Group put in place action plans including:

- the drafting of a specific procedure for managing co-activity on site;
- the strengthening of prevention measures in chemical product storage areas;
- the drafting of a dedicated procedure dealing with the action to be taken in the event of a gas alarm;
- the installation of communication terminals at the meeting points of employees during fire evacuations, thereby enabling better reactivity during exercises or real cases;
- awareness raising on psychoactive substances in the form of a tutorial;

- management of the Covid-19 health crisis: compliance of the site in line with the corporate health protocols issued since the start of the crisis, management of lockdown lifting, communication with employees, provision of appropriate masks (including for transport), provision of hydro-alcoholic gel (collective dispensers and individual doses). Following these measures, no contamination linked to on-site presence was recorded.

In 2020, 120 man-days HSE training were provided, i.e. 175 people trained in workplace health and safety. Training focused on the following topics:

- health, safety and working conditions;
- first-aid for GTT personnel in South Korea and China;
- first-aiders at work;
- first-aid workers facing Covid-19;
- first response teams on extinguisher handling;
- handling of specific fire extinguishers for laboratory personnel;
- handling and risk assessment of chemicals;
- chemical risk management (Seirich software);
- awareness raising on the risks associated with LNG;
- instruction on chemical risks (notably those related to the use of liquid nitrogen);
- working at heights;
- electrical and recycling accreditation;
- use of overhead cranes;
- using pallet trucks.

The work begun in 2018 was continued in 2019 on near miss declaration: 32 declarations (37 in 2019 and 24 in 2018), which generated 25 action plans (55 in 2019 and 15 in 2018).

### 3.5.7.2 Health and safety of employees seconded abroad

As of December 31, 2020, 81 employees were seconded outside France, mainly to South Korean and Chinese shipyards; it should be noted that this year, four of them were seconded to the Norwegian shipyard Vard as part of the construction of the Ponant passenger vessel. These employees are subject to the various local health and safety regulations. The health and safety risks related to working conditions in naval shipyards are identified and examined each year by the CHSCT and the HSE department.

Health and safety policies are different at the various shipyards and are verified locally by the ship-owners. In order to ensure the best possible working conditions for its employees and to support local policies, GTT has deployed a network of health and safety managers at each shipyard whom GTT employers can ask for advice.

### 3.5.7.3 GTT's health and safety policy performance

GTT measures the performances in terms of safety by the frequency of work-related accidents with lost time.

These indicators include employees (on permanent, temporary and project contracts) and trainees of the Company. In 2020, GTT had 6 commuting accidents (including two with lost time) and 10 workplace accidents (including two with lost time). The results demonstrate the quality of safety management within the Group and the quality of the associated training.

HSE indicators	Definition	2019	2020
Number of hours worked	Hours	651,231	802,070
Number of workplace accidents with lost time	Scope including temporary workers, unlike the social indicators	1	2
Number of commuting accidents		4	6
Number of occupational illnesses		0	0
Frequency rate of accidents with lost time	Number of accidents with lost time/hours worked x 1,000,000	1.54	2.49
Severity rate of accidents with lost time	Number of days lost/hours worked x 1,000	0.017	0.016
Number of employees seconded outside France	As at December 31	60	81
Number of hours of safety training		95	120
Number of near miss declarations		37	32
Number of action plan generated following near miss declarations		25	29

### 3.5.7.4 Well-being at work

The well-being of employees is a major priority for GTT. Well-being at work is a motivating factor for any employee and benefits the competitiveness and performance of the business.

The HR and HSE departments worked in 2020 on the implementation of e-learning courses on the quality of life at work. These e-learning courses should be offered to managers and employees as from the first quarter of 2021.

The HSE department and the CSSCT also work with the occupational health service to improve quality of life and prevent psycho-social risks and occupational diseases. As in 2019, the HSE department continued to make noise cancelling headphones available to employees for whom noise is an issue

at their workstations (open spaces, shared offices). The provision of these headphones helped employees in their remote work during the lockdown periods.

### 3.5.7.5 Absenteeism rate

The rate of absenteeism at GTT in 2020 was 1.9%. This rate is the result of measures taken internally regarding working conditions.

The absences taken into account are: sickness, exceptional leave, workplace and commuting accidents, paternity leave, maternity leave, sick children leave, parental education leave and leave without pay.

## 3.5.8 DIVERSITY AND EQUAL OPPORTUNITIES



GTT is faithful to its fundamental values which include diversity and respect for others. GTT is committed to promoting diversity within the business.

This commitment is led by its General Management and the Executive Committee.

The Group's multicultural dimension contributes to its wealth of diversity. In 2020, the Group employed more than ten different nationalities.

GTT wishes to be a responsible employer and is committed to actions to support:

- workplace equality;
- people with disabilities;
- access to employment for everybody.

### 3.5.8.1 Representation of women at GTT

Traditionally, the engineering professions have had a relatively low proportion of female employees. This low representation can be explained by the low number of women graduating from engineering schools, from which the majority of employees come.

The 2017 negotiations with trade union representative accompanied by two employees led to the signature of a company agreement on gender equality in the workplace in 2018.

The purpose of the agreement is to ensure that men and women are treated on an equal basis within GTT, and to develop actions to maintain this equality. A certain number of monitoring indicators have been defined, and will make it possible to verify the effectiveness of the actions undertaken.

The agreement on equal opportunities for men and women identified the following objectives:

- equal compensation;
- access to employment/diversity.

### GTT's diversity policy

Since the Company's initial public offering in 2014, women's representation on the Executive Committee, which is GTT's main management body, has thus ranged between 30 and 50%. Following a number of changes and organisational improvements, it reached 22% in March 2021. This remains in line with the gender parity ratios in GTT (20.5%) and to the industry. GTT's diversity policy aims to achieve a balanced and coherent representation.

Keen to pursue human resources development policies aimed at fostering the emergence and development of talented people, especially women, GTT has embarked on a proactive policy to develop diversity in all positions of responsibility.

In this context, the Group has made the following decisions regarding the diversity policy of its governing bodies:

- set itself the objective of gradually increasing the representation of women on the Executive Committee to at least 30% of women by 2023 and 40% by 2026, compared to 22% today;
- increase the representation of women in the top ten positions of responsibility, *i.e.* the members of the Executive Committee as well as the managers under the direct supervision of the members of the Executive Committee - so that this group has 23% women by 2023 and 25% by 2026, compared to 21% now.

To achieve these objectives, GTT intends to pursue a human resources policy to develop and retain talent in order to support the succession plans of senior management bodies. GTT will conduct a committed policy to combat discrimination in all its forms and promote equal opportunities. An action plan based on these elements was approved by the Board of Directors, on the proposal of the Compensation and Nominations Committee.

The achievement of these targets concerns recruitment, women's promotion within the Group and compensation. The Group has thus undertaken to have at least one female applicant for any management job opening, to allocate part of its apprenticeship tax to associations supporting women in the field of engineering and to ensure gender equity within the framework of the mandatory annual appraisal meetings.

In 2020, 94 employees were recruited, 32% of whom were women. The policy carried out by GTT has slightly increased the share of women in the Group's workforce.

Breakdown of employees by gender	2019	%	2020	%
Men	322	79.5%	361	79%
Women	83	20.5%	96	21%
<b>TOTAL EMPLOYEES</b>	<b>405</b>	<b>100%</b>	<b>457</b>	<b>100.0%</b>

### Access to identical training for men and women

Access to vocational training is, in effect, a decisive factor in ensuring genuine equal opportunity in people's career paths and the professional development of men and women. The Company ensures that men and women take part in the same types of training both for the development of individual and vocational skills and for adapting to corporate developments.

### Workplace promotion

In 2020, two women were Directors and represented 22% of the Executive Committee.

In 2020, 12% of employees saw their career progress, of whom 12% were women.

Breakdown of GTT employees by gender and status	2019	2020
<b>Men</b>	<b>322</b>	<b>361</b>
Executive	234	260
Non-executive	88	101
<b>Women</b>	<b>83</b>	<b>96</b>
Executive	53	61
Non-executive	30	35

### Workplace equality index

GTT's workplace equality index for 2020 is 64/100, mainly due to indicator no. 2 "Differences in increase rates" with a score of 0/20. This score is explained by the high number of persons recruited at the end of 2019 and the beginning of 2020, who did not benefit from salary measures in the same year. Excluding these persons, the score obtained would have been 20/20 for indicator no. 2 and 87/100 for the Company.

		Score obtained	Scale
Indicator 1	Compensation differences	39	40
Indicator 2	Differences in increase rates	0	20
<b>INDICATOR 3</b>	<b>DIFFERENCES PROMOTION RATES</b>	<b>10</b>	<b>15</b>
Indicator 4	Percentage of employees having received an increase upon return from their maternity leave	NA	15
Indicator 5	Number of employees of the underrepresented sex amongst the 10 highest-paid	5	10
<b>TOTAL</b>		<b>64</b>	<b>100</b>

**Indicator no. 1: difference in compensation. Our score is 39/40.**

Overall, there is no gender pay gap at GTT, either by age group or by category.

**Indicator no. 2: differences in increase rates. Our score is 0/20.**

Out of 399 employees covered by the analysis, 86 were not eligible for annual salary measures: hired between the end of 2019 and the beginning of 2020, they had no salary increases or bonuses that year.

Amongst the 86 persons who are not eligible, 30% are women, while the breakdown between men and women working at GTT is 80/20. Excluding non-eligible people from the calculation, the score obtained for indicator no. 2 would have been 20/20, amongst the 313 persons eligible, 92% obtained an increase, fairly distributed among women and men.

**Indicator 3: Differences in promotion rates**

The analysis covers people who changed category or coefficient during the year. It thus includes:

- Supervisors promotions;
- Managers promotions: in 2020, three men were promoted managers;

- the automatic change of Manager coefficient: 58 people in 2020, including nine women. The collective agreement for managers in the metal industry provides that the coefficients change every year for the PI position, then every three years for the PII position. Therefore, GTT cannot modify this mechanism.

**Indicator no. 5: highest compensation. Our score is 5/10.**

In 2020, three women are among the ten highest paid employees.

As the index obtained in 2020 was down by 75 points, the Company will implement corrective measures, in line with the Economic and Social Council.

### 3.5.8.2 Workplace and employment conditions

#### GTT's role in integrating disabled workers

GTT rejects all types of discrimination during the recruitment process and is committed to allowing access for disabled workers to all positions open to recruitment. The Company had one disabled employee at the end of 2020.

For several years, GTT has worked in partnership with a sheltered workshop, ESAT Communauté de l'Arche, located in Saint-Rémy-lès-Chevreuse. This association employs and

welcomes disabled workers. Hence, in 2020, 15 people were responsible for various services at the Company's registered office, particularly the maintenance of the gardens.

In 2020, the Company also organised two market garden and artisanal product sales from this ESAT, enabling employees at GTT's headquarters to meet and discuss with these disabled workers.

## 3.6 RESPONSIBLE BEHAVIOUR AND ONGOING STAKEHOLDER RELATIONS

### 3.6.1 SAFETY OF INSTALLATIONS AND CREW

There are a number of guidelines and recommendations intended to ensure the safe operation of LNG facilities and personnel in the maritime sector.

Transport safety represents a priority in the liquefied gas industry, due to the high cost of the cargo and the very high level of safety required by maritime authorities. This involves extremely rigorous temperature and pressure checks, continuous monitoring to ensure that there is no oxygen in cargo areas, and strict procedures for inspecting the tanks, etc. Piloting, operating and maintaining LNG carriers requires professionalism and constant vigilance by specially trained crews. The safety of people and technologies is at the heart of the concerns of the Group, which invests heavily in R&D to prevent any risks associated with its technologies. As an important player in the LNG sector, GTT is responsible for supplying carriers with optimal transportation conditions, associated with an extremely safe technology.

Since the first LNG carriers were delivered by Technigaz in 1964, tens of thousands of LNG shipments have been made without a single incident of an LNG cargo being lost. This is the result of a rigorous risk prevention system, continuous improvement in procedures, and a regular awareness-raising and training program for customers in transporting and handling the LNG cargo.

#### 3.6.1.1 LNG training courses: GTT Training Ltd

GTT Training Ltd., a subsidiary of GTT, was created in 2014 in order to supervise the Group's external training activities. Piloted by an English-speaking team, this entity is intended to strengthen customers' skills and expertise. It has the task of providing LNG training at the Group's registered office and also at customers' premises internationally. There are two types of training provided by GTT and GTT Training:

- license holders – GTT technologies:
  - GTT offers a training program for new license holders to enable them to understand and master the technologies, as well as their construction methodologies,
  - GTT has provided training for engineer representatives of ship-owners, gas companies, classification societies and repair shipyards four times a year for over 15 years. The training programs are directly related to the Group's business. They cover membrane containment systems and GTT services and are provided by a *quorum* of experienced speakers and engineers specially trained for this purpose. Training on the solutions available for LNG as fuel and the benefits provided by the Group's technologies were also offered to potential license holders in 2020;

- LNG in operation:
  - since 2014, training programs covering different aspects of LNG operations and GTT technologies have been provided for gas officers operating on LNG carriers, operators of LNG vessels and LNG terminals. The programs include an “LNG Cargo Operations” training course in compliance with the training standards recommended by SIGTTO<sup>(1)</sup> and other training courses on activities specific to LNG management, in particular operation of LNG Floating Storage and Regasification Units (FSRUs) and LNG terminals. Training in LNG operations is carried out on a simulator designed by GTT Training, audited and validated by a Norwegian qualification society. It enables officers and participants to experience numerous LNG operational situations in an extremely realistic environment; LNG as fuel and bunkering,
  - training courses in the use of LNG as a fuel and for bunkering: introductory modules for operators planning on using LNG as a fuel, relating mainly to and operating vessels and associated bunkering operations. In 2020, this training was significantly increased to include training for vessel crews using LNG as a fuel, particularly the sessions on LNG operations, delivered using a simulator, and sessions enabling crew to comply with STCW<sup>(2)</sup> standards. LNG fuel simulation gives participants an understanding of how LNG is used as a fuel in practical situations. The programmes are now approved by a number of states and approval authorities.

In 2020, 360 customers and partners were trained in the specific characteristics of LNG. GTT is one of the few companies in the liquefied gas industry to offer this type of service.

### 3.6.1.2 HEARS hotline

In 2014, the Group opened a hotline called “HEARS” which enables ship-owners and operators to contact a dedicated team

of GTT specialists 24/7 to deal with emergency situations concerning the systems developed by the Company to carry LNG. 2020 was marked by the integration of a new emergency scenario particularly suited to LNG as fuel applications.

These experts have undergone intensive training for two years to prepare for the six incident scenarios identified by GTT, validated by a qualification exam. In-service training, including exercises based on real situations, is then obligatory in order to maintain their qualification. On December 31, 2020, GTT’s HEARS service had 121 affiliated vessels (+25% compared to 2019) including nine LNG-powered container vessels.

The experts involved are on stand-by duty at home with two on each shift.

### 3.6.1.3 Supplier certification

GTT provide each manufacturer (particularly shipyards) with a list of certified suppliers of materials. A specific GTT department is responsible for supplier qualification. Its mission consists in making a rigorous selection of suppliers who provide the materials used in GTT technologies.

The latter must meet the requirements provided in the materials specifications. A Selection Committee approves the launch of the approval process for a new material following a thorough analysis of the file sent by the materials supplier. The decision is based on the quality of the supplier, the means of production, the characteristics of the material, the state of the market, and the effort made to provide materials which are increasingly environmentally friendly. After analysing the material safety data sheets, the Selection Committee will not propose materials if they are less environmentally friendly than those already available on the market.

For example, the regulation of blowing agents used in polyurethane foams is very closely monitored by GTT. A range of products using the latest generation of blowing agents is already available for GTT technologies.

### Number of certified suppliers and materials

	2019	2020
Number of materials suppliers and subcontractors	72	76
Number of component suppliers and subcontractors	13 <sup>(1)</sup>	14 <sup>(2)</sup>
Number of approved materials	421	525
Number of approved components	40	52
Number of new materials approved by GTT	29	109
Number of new components approved by GTT	15	19

(1) Including nine identical materials.

(2) Including 8 identical materials.

To date, 577 materials and components have been approved based on GTT requirements to meet the needs of membrane technologies,

They involve 82 suppliers: 33 in South Korea, 17 in China, 10 in France, 5 in Japan and 17 in the rest of the world.

(1) Society of International Gas Tanker and Terminal Operators.

(2) Safety, Training & Certification of Watchkeepers.

## Geographical breakdown of suppliers

	2019	2020
Materials suppliers China	13	16
Components suppliers China	3	4
Materials suppliers Korea	29	28
Components suppliers Korea	10	10
Materials suppliers Japan	5	5
Components suppliers Japan	0	0
Materials suppliers France	9	10
Components suppliers France	0	0
Materials suppliers rest of world	13	17
Components suppliers rest of world	0	0

Supplier accreditation is subject to an audit to ensure performance of materials and compliance with social and environmental criteria. According to the results, some audits are repeated and, if the results are not satisfactory, suppliers may be excluded from the list of accredited suppliers.

The accreditation process is carried out well in advance of projects and GTT does not play a part in financial negotiations

between suppliers and shipyards. This approach to listing materials has a real leverage effect on shipyards' purchases.

The majority of suppliers are located in Korea and China. For logistical reasons and in order to reduce the transportation of high-volume parts, GTT supports the accreditation of local suppliers.

## 3.6.2 RESPONSIBLE STAKEHOLDER DIALOGUE PROMOTING A CULTURE OF INTEGRITY

For the Group, responsible behaviour and continuous relations with all stakeholders are the basis for durable, sustainable growth. It is for this reason that GTT is particularly attentive to the following commitments:

- the transparency of information with respect to key stakeholders;
- customer satisfaction and listening to customers;
- support for local development by promoting local recruitment and partnerships; and
- support for innovation by working on research projects in partnership with engineering companies, research centres, universities and engineering schools.

### 3.6.2.1 Conditions for dialogue with stakeholders

To ensure its long-term development, GTT develops a continuous, constructive dialogue with its professional and economic environment. GTT forms close relationships with a large number of stakeholders including:

- the main new builds and repair shipyards;
- ship-owners;
- terminal operators;
- classification societies;
- gas companies;
- suppliers of the materials used by the Group's technologies;
- the Group's suppliers (service providers, suppliers of products and materials);

- the maritime regulatory authorities such as the IMO, the United Nations agency responsible for defining the regulatory framework for maritime transportation, both for safety and environmental protection;
- employees, candidates;
- higher education establishments, research institutes;
- the media; and
- shareholders, financial institutions, analysts.

For each of these families of stakeholders, GTT implements specific modes of dialogue.

The Internet site, formal and informal meetings – individual interviews, conferences, round tables, workshops – surveys and satisfaction questionnaires are some of the tools for dialogue and consultation implemented by the Group. GTT SA has been ISO 9001 certified since 2010. In September 2016, the second re-certification audit took place (triennial cycle), and GTT took the opportunity to validate the transition ISO 9001: 2008 to ISO 9001:2015 which promotes agility, risk management and performance. This certification was renewed in October 2019 and the annual surveillance audit in 2020 confirmed the compliance of the system with the requirements of ISO 9001:2015. This certification attests to the Group's commitment in terms of quality, and enables the continuous improvement of its performance to be measured. The benefits of ISO 9001 certification concern both internal and external stakeholders.

As part of its quality management system, GTT regularly carries out satisfaction surveys with its internal and external customers. GTT carried out an external survey in 2020 to analyse satisfaction levels among its active license customers (shipyards and outfitters).

This survey looked at the quality of service provided by the Company, from upstream (order) to downstream (delivery) with active shipyards. Customers were asked about the entire “production process” including the pertinence and quality of deliverables – system plans, calculation notes, reports from deliverables. The challenge is to respect lead-times, remain attentive to quality and the reactivity of responses provided by the GTT teams and always listen to our customers’ needs. A customer satisfaction level 94% was achieved.

### 3.6.2.2 Sharing best practices

One of GTT’s main areas of focus in terms of dialogue with stakeholders is to share best practices in efficiency, and human and LNG installation safety. Every six months, the Group brings together managers of maritime companies and classification societies to work constructively together with the aim of continuous improvement.

These meetings are the opportunity to exchange on possible dysfunctions and create working groups to deal with them and resolve them. This feedback is collected in a database accessible by all stakeholders. Information transparency is a key element for GTT. This transparency provides the confidence and search for excellence carried out by the Group.

### 3.6.2.3 Fair practices, promoting a culture of integrity

The Group’s management, in particular the Chairman and Chief Executive Office, the Secretary General and all members of the Executive Committee, support and supervise GTT’s ethics and compliance policy, and ensure its proper enforcement.

A strong message of “zero tolerance” for all forms of fraud and corruption is consistently supported by the Chairman and Chief Executive Officer. The same message is supported by all managers at all levels.

GTT’s principles of action are based on major international reference texts, particularly in terms of the fight against corruption and fraud, respect for human rights and protection of personal data.

Ethics and compliance within the Group are overseen by the Board of Directors and managed by the General Secretariat, which also deals with compliance in terms of ethical matters, protection of personal data, export and embargo controls, representation of company interests and business secrecy.

Assessing ethical risks is the subject of an annual mapping, which includes corruption, violations of human rights, failure to observe the rules of competition and/or embargoes, processing of personal data and the risk of noncompliance with GDPR

(General Data Protection Regulations). This assessment is subject to an annual action plan, submitted to the Board of Directors, which leads to improving the effectiveness of GTT’s ethics programme.

GTT’s ethics and compliance programme is aimed at developing an ethics culture and practice based on:

- the ethics charter, which establishes the general framework for the professional behaviour of each employee. Furthermore, it outlines the Group’s ethics and compliance organisation;
- policies and procedures dedicated to the prevention of fraud, corruption and influence peddling (business consultants, gifts and invitations, ethical due diligences on stakeholders, conflicts of interest, etc.).

In 2018, the primary policies were updated, or new ones were issued in order to meet new national and international requirements: embargo/export controls; due diligences for investment projects, subcontracting suppliers.

The Group’s new policy pertaining to whistle-blowers was defined in 2017, incorporating the legal requirements of the Sapin 2 law, which allows any employee to report suspicions or breaches of ethical rules. There were no reports leading to an investigation being initiated in 2020.

The Group is conducting a series of awareness and training measures, including a mandatory seminar to raise awareness of the risk of fraud or corruption for employees considered the most at risk.

Monitoring the implementation of policy in terms of ethics and compliance relies upon an annual compliance process and a scoreboard to monitor primary indicators (dissemination of ethics documents, training, implementation of ethics policies, etc.).

Internal audits are conducted in order to assess the effective implementation of policies and of the compliance program, and to define, where appropriate, measures for improvement.

In 2018, the Group obtained ISO 37001 certification with regard to its anticorruption management systems. This certification was issued by ETHIC Intelligence, a certification agency specialised in certification of corruption prevention programmes, which comply with the requirements of ISO v17021-1 & 9 standards. The audit certification was conducted at the level of GTT SA. In September 2020, a re-certification audit confirmed the initial ISO 37001 certification.

The Group’s adherence to international standards pertaining to human rights, including personal health and safety, and to the environment are the basic foundation of GTT’s commitment, which it intends to apply wherever it operates.

## 3.7 PRINCIPAL ENVIRONMENTAL CHALLENGES

GTT is an engineering company specialising in liquefied gas containment systems. Natural gas benefits from a reduced carbon footprint compared with other hydrocarbon fuels, in particular coal and oil. This makes it an attractive source of fuel in countries where governments are implementing policies to reduce emissions of greenhouse gases. Transported in liquid form in LNG carriers, it is odourless, colourless, nontoxic and noncorrosive.

As an essential link in the LNG chain, GTT's ambition is to contribute to the development of this fuel that is cleaner than other fossil energies, in order to provide energy to the greatest number of people.

However, managing the environmental impact of LNG throughout its value chain goes beyond GTT's sphere of influence.

For further information, please refer to section 1.2 – *The liquefied gas sector* of this Universal Registration Document.

In this context, the main environmental challenges of the Group are:

- direct impacts: to limit its impacts in terms of resource and energy consumption, greenhouse gas emissions and waste production on the Saint-Rémy-lès-Chevreuse site. In addition, no sites are ICPE – Installations Classified for the Protection of the Environment – or SEVESO classified;
- indirect impacts: to help its final customers – ship-owners, gas companies – to transport or store liquid methane safely, whilst managing their environmental footprint; and
- to promote LNG as fuel for the propulsion of merchant vessels, in order to respect the current international marine regulations.

### 3.7.1 TECHNOLOGIES DEVELOPED BY GTT STAND OUT FOR THEIR ENVIRONMENTAL CRITERIA

The technologies developed by GTT allow ship-owners to optimise the thermal performance and safety of the membrane tanks that transport or store LNG. Continuous improvements in these technologies have reduced the boil-off rate of cryogenic membrane systems by more than 50% in 10 years. The decrease in the boil-off rate represents a real added value for gas

companies and ship-owners to the extent that such a decrease reduces the operating costs of vessels. There is also a very significant reduction in CO<sub>2</sub> emissions per cubic metre transported (-43% in 10 years). The boil-off rate of LNG on a vessel is one of the parameters for assessing the operating performance of the LNG containment system that it carries.

#### Comparison of two LNG carriers in 2010 (Steam Turbine) and 2020 (MEGI/XDF) – Source GTT

Engine type	LNG tank	Boil off per day	Size	Daily consumption	Savings of CO <sub>2</sub> per m <sup>3</sup> transported
Steam Turbine	Mark III	0.15%	145,000 m <sup>3</sup>	110 tonnes	-
MEGI/XDF	Mark III Flex+	0.07%	174,000 m <sup>3</sup>	75 tonnes	43%

By providing a high performance and robust technology, GTT is reducing its customers' energy losses, and this improvement was made possible by being innovative in terms of the products in the technologies on offer.

The Group gives access to its membrane technologies to the main naval shipyards around the world under license agreements. Nevertheless, in order to limit the risks arising from the installation and use of the technologies developed by GTT, the GTT teams present in the shipyards have developed strong skills in engineering, innovation and R&D to support the implementation of its solutions and products in these shipyards. GTT's engineers also assist customers during the construction of vessel tanks and onshore storage tanks, provide technical

advice and ensure the compatibility of the implementation of GTT's technologies by the license holder.

The specialised qualification service for suppliers' products allows GTT to offer a range of quality products with a lower environmental impact.

#### The principal materials used in GTT membranes

The membranes developed by GTT are composed of different materials selected by GTT's teams for their technical and environmental performance. The membranes have a lifespan equivalent to that of an LNG carrier, namely 40 years.

### Polyurethane foams (R-PUF)

These foams allow the thermal conductivity in the tanks and therefore LNG losses to be reduced. They contain blowing agents and GTT is monitoring technical and regulatory developments related to them, in order to offer better solutions in terms of performance and environmental impact.

For example, R-PUFs with latest generation HFO blowing agents are already approved and offered in GTT technologies while R-PUFs expanded with HCFC-141b have been removed from the range.

Work has been carried out during production over the last two years on reducing loss rates from foams. The loss rate has dropped from 25% to 5%. This improved process has been offered for sale to the principal shipyard suppliers.

The foams are top of the range materials whose performance will not change over a 40-year period (the lifespan of an LNG carrier). There is no recycling stream for them and they cannot be reused. However, fibre reinforced foams can be incinerated, with the smoke being treated, and can therefore be used as fuel in some cases. Suppliers have adjustable furnaces intended for this purpose.

### Plywood

GTT uses suppliers from northern Europe and ensures that deforestation is offset by responsible and sustainable operations, by buying wood from environmentally accredited forestry concerns that are PEFC<sup>(1)</sup> and FSC<sup>(2)</sup> certified.

### Metallic membranes

The metallic membranes in GTT tanks are made from Invar (Fe-36%Ni) and stainless steel (Fe-Ni-Cr). APERAM, GTT's supplier, is ISO 14001 certified and produces 100% recyclable Invar and stainless steel in accordance with European standards. Metal materials are recycled by the suppliers whose policy is to buy back metal sheets at raw material cost.

### Other products used

Chemical products, such as adhesives, mastics, paints, etc., are also used. These products are subject to:

- a complete assessment that is recorded on Material Safety Data Sheets (MSDS);
- a central record of the risks recorded on MSDS;
- easy access to MSDS for all employees through the internal documentation system;
- the automatic inclusion of complete MSDS in an appendix to materials accreditation reports;
- a reminder in pictogram form at the beginning of reports;
- a follow-up with suppliers in order to reduce the risk level;
- the replacement of products containing materials identified as carcinogenic (CMR);
- alternative solutions being proposed to the extent this is possible.

In addition, within the chemical testing laboratory, a collection tank with a sufficient depth has been installed to avoid all leaks into the soil.

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## 3.7.2 GTT'S DIRECT ENVIRONMENTAL IMPACT

### 3.7.2.1 Consumption of raw materials and water

GTT's laboratories do not consume a significant amount of raw materials and water.

The Group uses nitrogen to test the resistance of materials in cryogenic conditions. Nitrogen consumption was near stable, rising by 1%.

In litres	2019	2020	Change
Consumption of nitrogen	1,090,677	1,103,880	+1%

Water consumed by GTT's activity includes consumption required to carry out materials testing, but is mainly related to internal use in the Company restaurant, water fountains, drinks machines and sanitary facilities.

In 2020, the posted a decrease of 29% in its consumption due to lockdown measures and a base effect associated with the work carried out in buildings in 2019.

GTT has also implemented a policy aiming to reduce water consumption, by the installation of water consumption detectors installed in the sanitary facilities, and the progressive installation of sub-metering for water to better detect possible leaks.

In m <sup>3</sup>	2019	2020	Change
Water consumption	4,308	3,073	-29%

(1) Program for the Endorsement of Forest Certification.

(2) Forest Stewardship Council.

### 3.7.2.2 End of life of products and waste

As described above, the end of life management of products is the responsibility of the ship-owner who has a "greenbook" listing all of the materials and products on a vessel.

Internally, the Group has installed systems for the selective sorting, collection and recycling of its waste, such as electrical and electronic equipment, batteries and accumulators, chemical waste, paper and organic waste.

This system encourages employees to adopt responsible processes and acts in terms of traceability and waste management.

- **Chemical waste** – glues, aerosols, antifreeze, resins, soiled products, hydraulic oils – are recovered by a specialist partner. This partner created its own materials recycling channel to recycle all types of waste, including hazardous and complex waste.

In 2020, GTT generated 3.1 tonnes of chemical waste, compared with 3.6 tonnes in 2019. This was related to the lockdown period.

- **Organic waste** is collected by a regional organisation, specialising in the collection and treatment of waste.

Waste	2019	2020	Change
Chemicals (in tonnes)	3.6	3.1	-14%
Organic (in litres)	89,760	101,640	+13%
Paper (in tonnes)	7.5	6.0	-19%
Electrical and electronic equipment (in units)	481	70	N/A

### 3.7.2.3 GTT Group's direct impact on climate change

GTT does not consider that it is directly exposed to the impacts of climate change in the short and medium term. However, risks such as extreme weather events (risks of tsunamis, rise in water levels, etc.) could impact certain key partners (shipyards in particular).

Energy consumption on-site includes heating, lighting and air-conditioning of offices.

GTT aims to implement more efficient management of its consumption via the following measures:

- raising awareness of employees to eco-gestures;
- installing presence detectors;
- improving office layouts to limit energy consumption; and
- using low energy-consumption light bulbs.

GTT generated 101,640 litres of organic waste in 2020, a 13.2% drop compared to 2019. In addition, the Company generated 10,901 kilos of food waste, i.e. an average of 52 kilos per working day. Food waste is composted on site.

- For security and confidentiality reasons, **paper** is recovered by a specialist partner that destroys and recycles the paper fragments after destruction. 20 bins are installed on the Saint-Rémy-lès-Chevreuse site for employees to place their documents.

In 2020, approximately 6.03 tonnes of paper was recovered and recycled by the business, compared with 7.47 tonnes in 2019. This change is due in particular to the digitisation and clearance of the archives in the recovered spaces. Each year, the partner provides an environmental certificate indicating the number of trees saved – 97 in 2020 – with this service.

**Electrical and electronic equipment waste** are collected and recycled by a specialist partner. This waste concerns essentially fixed and portable computers, servers, printers and copiers and video projectors. In 2020, 70 pieces of equipment were recycled. GTT has also donated 10 pieces of computer hardware in working condition to an educational establishment.

- **Printer and toner cartridges** are also collected by a specialist service provider.

#### Net Zero ambition by 2025

In 2020, GTT embarked on a structured approach to define its decarbonisation ambitions, both within its own scope of emissions and in the maritime transport value chain through its new product and service offers

For its own scope, GTT defined a Net Zero ambition by 2025<sup>(1)</sup>: the Group will reduce its GHG emissions following a trajectory of 1.5°C according to the Science-Based Targets Initiative (SBTI) framework. A set of actions to be implemented within three years has already been identified to reduce emissions and incorporated into the business plan. These actions combine improving energy efficiency, switching to low-carbon energy sources, changing the vehicle fleet and changing business travel practices.

In 2020, GTT recorded a 23% increase in its electricity consumption compared to 2019, due to the installation of temporary buildings. Gas consumption increased by 6% and fuel oil consumption fell by around 25% due to lower use of the building concerned.

(1) Baseline year: 2019.

Consumption of heating and electricity in permanent installations	2019	2020	Change
Electricity (kWh)	2,611,421	3,215,001	+23%
Gas (kWh)	2,263,074	2,404,608	+6%
Fuel (in litres)*	5,000	3,768	-25%

\* Volume estimated based on invoicing. Does not take account of emergency diesel generator consumption.

The Company's activities that generate significant greenhouse gases, are classified in three families of emissions (called "scopes"):

- scope 1 – direct emissions;
- scope 2 – energy-related indirect emissions;
- scope 3 – other indirect emissions.

### Scope 1

The Company's vehicle fleet consists of ten vehicles. In addition, five vehicles have been provided for employees on the Saint-Rémy-lès-Chevreuse site for professional travel essentially in the Paris region.

Furthermore, in order to encourage employees to limit the use of their personal vehicles for journeys to work, a carpooling

system is offered via the Group's Intranet site. In addition, since 2015, an electric shuttle bus service has been in place for employees between the regional express metro station (RER) and the site. A second shuttle bus was recently introduced between the Versailles Chantier station and the site.

	kWh	Total tCO <sub>2</sub> eq.
Gas	2,404,608	405.0
	Litres	Total tCO <sub>2</sub> eq.
Fuel	3,768	10.2
	Litres	Total tCO <sub>2</sub> eq.
Company cars and vehicles provided	10,368	25.9
<b>TOTAL SCOPE 1</b>		<b>441.9</b>

### Scope 2

	Total tCO <sub>2</sub> eq.
Electricity	134.4

### Scope 3

The significant sources of greenhouse gas emissions resulting from GTT activities include uses linked to the GTT licenses awarded and employee travel by aeroplane to visit naval shipyards, notably in Asia, and to manage on-going projects abroad.

GTT has been monitoring emissions from employee travel by train and aeroplane for several years now. In 2020, these reached 861 tonnes of CO<sub>2</sub>, against 3,605 tonnes in 2019, representing a fall of 76%, reflecting the travel restrictions imposed in the wake of Covid-19.

In tonnes of CO <sub>2</sub>	2019	2020	Change
Emissions related to employee travel (train, aeroplane)	3,605	861	-76%

To limit business travel, GTT encourages employees to use video-conference equipment as much as possible.

Concerning uses associated with the granting of licenses (vessel construction, commissioning by ship-owners and charterers), the Group is working actively to improve the performance of its systems and reduce polluting emissions, originating particularly from the manufacture of the materials that make up its systems.

GTT aims to help its customers and industry players achieve the IMO's objective of halving the GHG emissions from international maritime transportation by 2050 (currently around 900 million tonnes of CO<sub>2</sub>eq).

In addition, the acquisition of Elogen, a company specialising in the design and assembly of electrolysers for the production of green hydrogen, contributes to the diversification of GTT in low-carbon energy sources.

### 3.7.3 LNG FUEL: A MAJOR ENVIRONMENTAL OPPORTUNITY

The Group estimates that its development efforts in the burgeoning LNG as fuel market will significantly contribute to reducing the greenhouse gas emissions generated by merchant vessels, thanks to the replacement of oil by LNG.

For example, CMA CGM estimates the improvement in the energy efficiency index of a vessel fuelled with LNG compared to a vessel using fuel at 20%.

#### 3.7.3.1 Energy transition plan instigated by the shipping sector

These development efforts are in line with the energy transition plan instigated within the shipping sector. Since 2008, the International Maritime Organisation (IMO) has been introducing pollution reduction initiatives that are gradually entering into force worldwide, particularly on the coasts of North America and Europe (Baltic Sea, North Sea and the English Channel).

At the end of 2016, the IMO confirmed the implementation in 2020 of the Global Sulphur Cap which will limit sulphur emissions in the world's oceans to 0.5%.

The next stage involves the extension of nitrogen oxide emissions controls (NO<sub>x</sub> Tier III) to the North Sea and Baltic Sea in January 2021.

Moreover, in April 2018, the IMO announced a strategy to gradually reduce greenhouse gas emissions and, in particular:

- to reduce CO<sub>2</sub> emissions from all international maritime transport, by an average of 40% by 2030 compared with 2008;
- to reduce the total volume of annual GHG emissions by at least 50% by 2050, compared with 2008.

#### 3.7.3.2 The advantages of LNG as fuel

Amongst the solutions proposed, the conversion of merchant vessels to LNG propulsion is an alternative way of complying with current regulatory and environmental provisions.

Using LNG as fuel almost totally eliminates sulphur oxide emissions (SO<sub>x</sub>) compared to fuel oil propulsion. Furthermore, it makes it possible to comply with regulations concerning emissions of nitrogen oxide, sulphur oxide, CO<sub>2</sub>, as well as particulate emissions and, in particular, the international Marpol convention<sup>(1)</sup>.

By way of illustration, GTT considers that choosing LNG to propel a large container vessel can result in savings of 30,000 tonnes of CO<sub>2</sub> a year.

#### Comparison of emissions for two fuel types

Type of fuel	Energy density Mmbtu/tonne	Engine yield g/kWh	Overconsumption %	SO <sub>x</sub> %m/m	NO <sub>x</sub> g/kWh	Particles g/kg fuel	CO <sub>2</sub> Kg/kWh
Low-sulphur-content oil or scrubber <sup>(1)</sup>	40 -42	140	2-3% (if scrubber)	0.5%	7 -15	1 -1.5	0.27 -0.28
LNG as fuel	48	180		0% <1.5 (MEGI)		0	0.21
LNG vs. Oil comparison	+15 to 20% denser	+5 to 7% more efficient	+2 to 3% gain vs. scrubber	No SO <sub>x</sub> for LNG	NO <sub>x</sub> : -80 to 90%	No particles for the LNG	CO <sub>2</sub> -20 to 25%

(1) Smoke scrubber.

The Group focuses on the biggest vessels (container vessels, bulk carriers etc.) which represented a fleet of around 6,700 at the end of 2019.

The Group estimates that around 95,000 merchant vessels are affected by this transition.

For more information, please refer to section 1.5 – *Development of new activities by the Group* of this Universal Registration Document.

(1) International Convention for the Prevention of Pollution from Ships (known as the MARPOL convention).

### 3.7.4 NON-SIGNIFICANT ITEMS FOR GTT

Combating food waste is not particularly an issue for GTT. Not all of the Group's companies have a company restaurant. Where they do, they are operated by an external service provider. With regards to the GTT restaurant at Saint-Rémy-lès-Chevreuse, which affects the majority of the workforce, a system for selectively sorting and recycling food waste was introduced at the end of 2018.

The following issues do not generally apply to GTT:

- combating food poverty;
- responsible, fair and sustainable food;
- respect for animal welfare.

## 3.8 GOVERNANCE

Information relative to the governance of GTT is given in section 4.1 – *Presentation of the governance* of this Universal Registration Document.

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# 4 CORPORATE GOVERNANCE

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Annual Financial Report items are clearly identified in this summary with the aid of the AFR pictogram **AFR**

## INTRODUCTION

The Board of Directors' report on corporate governance was prepared in accordance with:

- the provisions of Articles L. 225-37, last paragraph and L. 22-10-10 of the French Commercial Code;
- the recommendations of the AFEP-MEDEF corporate governance code as last revised in January 2020 as well as its application guide.

This report is intended to reflect the composition of the Board of Directors, the application of the principle of equal representation of women and men within it and within the executive bodies, the conditions of preparation and organisation of the Board's work, any limitations that the Board of Directors has made to the powers of the CEO, specific

modalities for the participation of shareholders in Shareholders' Meetings, the compensation of corporate officers as well as to present the draft resolutions on the corporate officer compensation policy. It covers the period between January 1 and December 31, 2020.

This report was presented to the Compensation and Nominations Committee regarding the elements relating to the composition of the Board of Directors, application of the principle of equal representation of women and men, the conditions for the preparation and organisation of the Board's work, the limitations that the Board of Directors placed on the powers of the CEO and other information related to corporate governance.

## 4.1 PRESENTATION OF GOVERNANCE

### 4.1.1 CORPORATE GOVERNANCE CODE

In accordance with Article L. 22-10-10 paragraph 4 of the French Commercial Code, the Company has the obligation to publish a statement mentioning the Corporate Governance Code to which it refers voluntarily and states, where appropriate, the provisions of that Code from which it diverges and the reasons for doing so.

#### 4.1.1.1 Application of the AFEP-MEDEF Code

The Company continues to endeavour to apply corporate governance rules. It refers to the Corporate Governance Code for listed companies published by AFEP and MEDEF (the AFEP-MEDEF Code), which may be viewed on the AFEP ([www.afep.com](http://www.afep.com)) and MEDEF ([www.medef.com](http://www.medef.com)) websites.

#### 4.1.1.2 Divergences from the AFEP-MEDEF Code

In accordance with the "apply or explain" principle described in Article L. 22-10-10 of the French Commercial Code, the table below presents the Company's explanations for not applying some of the AFEP-MEDEF Code's recommendations.

AFEP-MEDEF Code -Article	Explanation
Article 11.3 (Board meetings and Committee meetings)	For 2020, the Board of Directors did not organise any meetings in the absence of executive officers. The Company specifies that the conditions for the compensation of executive officers are subject to discussions in the Compensation and Nominations Committee without the executive officers being present. Furthermore, the Audit and Risk Management Committee met once with the Statutory Auditors without the executive corporate officers being present.

## 4.1.2 MANAGEMENT BODIES

Under the by-laws and the Internal Regulations of the Board of Directors, the person responsible for the General Management of the Company is either the Chairman of the Board of Directors who shall bear the title of Chairman and Chief Executive Officer, or another person appointed by the Board of Directors among its members or outside, who shall bear, in this case, the title of Chief Executive Officer.

The Board of Directors decides which of the two options it wishes to adopt by a majority vote of the directors present or represented.

If the Board of Directors decides to separate the offices of Chairman of the Board of Directors and Chief Executive Officer, it appoints a Chief Executive Officer.

When the Chairman of the Board of Directors is responsible for the Company's General Management, all of the provisions applying to the Chief Executive Officer also apply to the Chairman.

At the proposal of the Chief Executive Officer, the Board of Directors may appoint, among its members or outside of the Board, one or two persons to assist the Chief Executive Officer, who bear the title of Chief Operating Officer.

### (i) General management practices and limitations of authority

By a decision made on December 11, 2013, the Board of Directors decided not to separate the functions of Chairman of the Board of Directors and of Chief Executive Officer and to entrust the Management of the Company to the Chairman of the Board of Directors, who thus carries the title of Chairman of the Board and Chief Executive Officer.

As at the date of filing this Universal Registration Document, Philippe Berterottière performs the duties of Chairman and Chief Executive Officer of the Company.

The Board of Directors considered that the unified accounting mode was best for the organisation, operation and activity of the Company and allowed it to create a direct link between Management and the shareholders. Furthermore, the current composition of the Board of Directors and its committees ensures a balance of power within the Company's bodies, given the high proportion of independent directors on the Board and the committees, the full involvement of the directors in the work of the Board and its committees and the diversity of their profiles, skills and expertise.

### (ii) Executive Committee

The role of the Executive Committee is to assist the General Management in defining and implementing the Company's strategic orientations. The functions represented on the Executive Committee are:

- Chairman and Chief Executive Officer;
- Deputy CEO;
- Special advisor to the Chairman;
- General Secretary;
- Chief Financial Officer;
- Commercial Director;
- Chief Digital & Information Officer;
- Innovation Director;
- Human Resources Director;
- Technical Director.

The composition of the Executive Committee is presented in Chapter 1, section 1.2.

The Executive Committee meets twice a month.

### (iii) Balanced representation of women and men on management committees and gender balance in positions of greater responsibility

Keen to pursue human resources development policies aimed at fostering the emergence and development of talent, especially women, GTT has adopted a pro-active policy to encourage diversity and at all levels of responsibility.

In this context, the Group has made the following decisions regarding the diversity policy of its governing bodies:

- to set itself the objective of gradually increasing the representation of women on the Executive Committee to at least 30% women by 2023 and 40% by 2026, compared to 22% at December 31, 2020 (stable compared to the previous year);
- to increase the representation of women in the top ten positions of responsibility, *i.e.* the members of the Executive Committee as well as the managers under the direct supervision of the members of the Executive Committee - so that this group has 23% women by 2023 and 25% by 2026, compared to 21% at December 31, 2020 (stable compared to the previous year).

To achieve these objectives, GTT intends to pursue a human resources policy (particularly in terms of recruitment, training, coaching, career management, events) to develop and retain talent in order to support the succession plans of senior management bodies. GTT will conduct a committed policy to combat discrimination in all its forms and promote equal opportunities. An action plan based on these elements was approved by the Board of Directors, on the proposal of the Compensation and Nominations Committee.

A more detailed description of the diversity policy and diversity indicators in general and the measures taken can be found in Chapter 3, Section 3.5.8.

## 4.1.3 BOARD OF DIRECTORS, COMPOSITION AND WORK

### 4.1.3.1 Composition

#### ESG responsibility at the heart of GTT's DNA

#### SUMMARY PRESENTATION OF THE COMPOSITION OF THE BOARD OF DIRECTORS AT THE FILING DATE

Board of Directors	9 members
Independent directors	44.5%
Diversity	F: 44.5% / M: 55.5%
Average age	55 years
Average length of service on the Board	4 years

#### (I) DIRECTORS IN OFFICE

The Company is a "société anonyme à Conseil d'administration" (joint stock limited liability company with a Board of Directors) governed by the applicable laws and regulations and by its by-laws.

Director	Age/ Gender	Nationality	Number of shares	Date of initial appoint- ment	Expiry of current term of office	Attendance rate at meetings of the Board of Directors	Audit and Risk Manage- ment Committee (meeting attendance rate)	Compensation and Nominations Committee (meeting attendance rate)	Offices held in other listed companies
Philippe Berterottière Chairman and Chief Executive Officer	63/M	French	95,940	2013	2022	100%	N/A	N/A	
Michèle Azalbert	54/F	French	100	2015	2023	100%	N/A	N/A	
Bruno Chabas Independent director	56/M	French/ Swiss	100	2018	2022	100%	N/A	Chairman (100%)	1
Isabelle Boccon-Gibod* Independent director	53/F	French	100	2020	2024	100%	Member (100%)	Member (100%)	2
Christian Germa Independent director	51/M	French	100	2015	2023	100%	Chairman (100%)	Member (100%)	
Pierre Guiollot**	53/M	French	100	2020	2023	100%	Member (80%)	Member (89%)	
Andrew Jamieson Independent director	73/M	British	500	2015	2021	100%	N/A	Member (100%)	2
Cécile Prévieu	45/F	French	100	2016	2023	86%	N/A	N/A	
Sandra Roche-Vu Quang***	50/F	French	100	2020	2021	50%	N/A	N/A	
Benoît Mignard Non-voting member****	61/M	French	100	2017	2023	100%	N/A	N/A	

\* Isabelle Boccon-Gibod was co-opted by the Board of Directors at its meeting of April 17, 2020 to replace Françoise Leroy, who resigned.

\*\* Pierre Guiollot was co-opted by the Board of Directors at its meeting of February 27, 2020 to replace Judith Hartmann, who resigned.

\*\*\* Sandra Roche-Vu Quang was co-opted by the Board of Directors at its meeting of July 29, 2020 to replace Ana Busto, who resigned.

\*\*\*\* Benoît Mignard was regularly invited to Audit and Risk Management Committee meetings as a non-voting member.

### Diverse and complementary expertise represented on the Board

The Board aims to maintain the diversity and complementarity of technical expertise and experience. Some members have strategic expertise and others have financial or more specific expertise (in particular the energy sector, financial communication and managerial experience). The diversity and

complementarity of the experience and expertise of the members of the Board of Directors allow for fast and in-depth understanding of GTT's development challenges, as well as quality decision-making within the Board.

The skills matrix of the various members of the Board as of December 31, 2020, as reviewed by the Compensation and Nominations Committee, is provided below

	Experience in the energy sector	Managerial experience	International experience	Finance	Human resources, governance (and CSR)
Philippe Berterottière Chairman and Chief Executive Officer	x	x	x	x	x
Michèle Azalbert	x	x	x	x	
Isabelle Boccon-Gibod		x	x	x	x
Sandra Roche-Vu Quang	x	x	x		x
Bruno Chabas	x	x	x	x	x
Christian Germa	x	x		x	x
Pierre Guiollot	x	x		x	x
Andrew Jamieson	x	x	x		x
Cécile Prévieu	x	x		x	

### (II) CHANGES IN THE COMPOSITION OF THE BOARD OF DIRECTORS

#### Change in the composition of the Board in 2020

The composition of the Board of Directors has changed since the Shareholders' Meeting of June 2, 2020:

Upon proposal from ENGIE, the Board of Directors meeting on July 29, 2020, co-opted Sandra Roche-Vu Quang as a director, replacing Ana Busto, who resigned;

The Board of Directors of the Company has, at the date of filing of this Universal Registration Document, nine members including four independents, and a non-voting member.

For purposes of their terms of office, the members of the Board of Directors are domiciled at the Company's registered office.

#### Directors whose term of office expires at the close of the Shareholders' Meeting held to approve the financial statements for the financial year ended December 31, 2020

As the term of office of Andrew Jamieson, as independent director, and the term of office of Sandra Roche-Vu Quang, co-opted on the Board to replace Ana Busto<sup>(1)</sup>, who resigned, will expire at the end of the Shareholders' Meeting called to approve the financial statements for the financial year ended December 31, 2020, the Board of Directors decided to propose their reappointments, to the Shareholders' Meeting of May 27, 2021, for a period of four years.

### (III) INDEPENDENCE OF THE DIRECTORS IN OFFICE – CONFLICTS OF INTEREST

The independence criteria set by the AFEP-MEDEF Code are reiterated hereafter.

Following the proposal by the Compensation and Nominations Committee, the Board of Directors, at its meeting held on

April 13, 2021, carried out the annual evaluation of the directors' position in the light of all the independence criteria defined by the AFEP-MEDEF Code on the corporate governance of listed companies to which the Company refers.

It should be noted that the Company is controlled by ENGIE within the meaning of Article L. 233-3 of the French Commercial Code since, as a result of the voting rights that it holds, it is in a position to exercise actual control over the Company. In addition, ENGIE holds more than 40% of the Company's voting rights, with no shareholder holding a greater fraction.

In accordance with the recommendations of the AFEP-MEDEF Code, GTT's Board of Directors is composed of at least one third of independent directors.

The criteria to be reviewed by the Compensation and Nominations Committee and the Board of Directors and that shall be cumulatively fulfilled to qualify a director as independent, are as follows:

- is not and has not been an employee or executive officer (dirigeant mandataire social) of the Company or an employee or director of its parent company or one of its consolidated companies over the past five years;
- is not a corporate officer (dirigeant mandataire social) of a company in which the company directly or indirectly appoints a director, or in which an employee appointed as such or a corporate officer of the Company (current or over the past five years) is a director or a member of the Supervisory Board;
- is not a material customer, supplier, investment banker, advisor or commercial banker for the Company or the Group, or for which the Company or the Group accounts for a significant part of the business;

(1) Sandra Roche-Vu Quang was co-opted by the Board of Directors on July 29, 2020 for the remaining term of office of Ana Busto.

- in respect of directors holding terms of office in one or more banks, has not participated (i) in preparing or soliciting an offer of services by one of those banks to the Company or a Group company, (ii) in the work done by one of those banks pursuant to a mandate given to the bank by the Company or a Group company or (iii) in voting on any resolution involving a project in which the relevant bank has or could have an interest as adviser;
- is not related by close family ties to a corporate officer of the Company or a Group company;
- has not been a Statutory Auditor of the Company over the past five years; and
- has not been a director of the Company for more than 12 years, it being specified that the loss of independent status will only occur at the end of the term of office during which the 12-year limit is reached.

For directors holding 10% or more of the Company's share capital or voting rights, or representing a legal entity that holds 10% or more of the Company's share capital or voting rights, the Board of Directors shall, based on a report prepared by the Compensation and Nominations Committee, decide whether or not the director is independent in the light of the Company's ownership structure and the existence of any potential conflicts of interest.

The Board of Directors may, however, consider that a particular director, although meeting all the above criteria, cannot be considered as independent due to his or her specific situation.

The table below shows the qualification used for each Director following this review.

	Company employee or executive officer over the past five years	Existence or non-existence of overlapping terms of office	Existence or non-existence of significant business relations	Existence of family ties with a corporate officer	Has not been a Statutory Auditor of the Company over the past five years	Has not been a director of the Company for more than 12 years	Status of major shareholder (10% share capital/voting rights)	Qualification
Philippe Berterottière	X	✓	✓	✓	✓	✓	X	Not independent
Michèle Azalbert	✓	✓	✓	✓	✓	✓	X	Not independent
Bruno Chabas	✓	✓	✓	✓	✓	✓	✓	Independent
Isabelle Boccon-Gibod	✓	✓	✓	✓	✓	✓	✓	Independent
Christian Germa	✓	✓	✓	✓	✓	✓	✓	Independent
Pierre Guiollot	✓	✓	✓	✓	✓	✓	X	Not independent
Andrew Jamieson	✓	✓	✓	✓	✓	✓	✓	Independent
Cécile Prévieu	✓	✓	✓	✓	✓	✓	X	Not independent
Sandra Roche-Vu Quang	✓	✓	✓	✓	✓	✓	X	Not independent

The Board of Directors concluded that, from the examination of the independence situation of the directors with regard to the criteria laid down by the AFEP-MEDEF Code, on April 17, 2020, four directors out of nine are independent (44.5%); *i.e.* a percentage greater than recommended by the AFEP-MEDEF code in relation to controlled companies.

This strong presence of independent directors ensures different opinions and balanced powers within the Board. This representation also ensures effective control of the executive body, particularly within the framework of the limitations of the powers of the Chairman and Chief Executive Officer as described above.

The two Board Committees are mostly composed of and chaired by independent directors. In addition, in accordance with best corporate governance practices, the Board may entrust ad hoc committees composed exclusively of independent directors with discussions on any subject, including the study or monitoring of major strategic transactions. These ad hoc committees may then be assisted by external advisors of their choice to carry out their duties.

To the Company's knowledge, there are no family ties between the members of the Board of Directors of the Company identified above.

#### **Assessment on a case-by-case basis of the significance of business relationships**

The Board of Directors examined, with particular vigilance and in the same way as the other criteria, the business relations that may exist between the Group and/or the entity or group from which each independent director originates (regarding application of the other independence criteria). After having made a quantitative and qualitative examination and looked at the situation of each independent director with regard to the recommendations of the AFEP-MEDEF Code, none of them, or the entity or group to which they belong and within which they hold office as executive officer, have any business relations with the Company, its Group or its management, in application of the criteria presented above. Over the past five years, none of the members of the Company's Board of Directors identified above:

- have been convicted of fraud, of a criminal offence or had an official public sanction issued against them by the statutory or regulatory authorities;
- have been involved in a bankruptcy, receivership or liquidation as an executive or corporate officer; or
- have been prevented by a court from acting in his or her capacity as a member of an administrative, management or supervisory body or from being involved in the management or conduct of an issuer's business affairs.

As at the filing date of this Universal Registration Document and to the Company's knowledge, there is no current or potential conflict of interest between the duties in respect of the Company of the persons referred to in this section – *Information regarding Directors in office* of this Universal Registration Document and their private interests and other duties.

Nevertheless, it should be noted that:

- in accordance with the provisions of Article 7 of the Internal Regulations of the Board of Directors and Proposal 22 *bis* of AMF Recommendation no. 2012-05, directors are required to declare all conflicts of interest, potential or otherwise, and shall, in such circumstances, refrain from taking part in deliberations and voting. For more details, refer to section 4.1.3.2 (iii) – *Directors' duties* of this Universal Registration Document;
- five directors were appointed on the proposal of ENGIE (including Philippe Berterottière, Chairman and Chief Executive Officer of the Company since 2009, who may cast the deciding vote in the event of a tie).

There are no restrictions accepted by the members of the Board of Directors as regards the sale of their shareholding in the Company, except for the rules laid down in section 4.1.3.2 (iii) – *Directors' duties* of this Universal Registration Document relating to the prevention of insider trading and section 4.2.1.3.2 – *Allocation of free shares and performance shares* with respect to commitments to retain shares acquired by General Management.

#### **(IV) REQUIREMENT FOR DIRECTORS TO BE SHAREHOLDERS**

Pursuant to Article 11 of the Company's Internal Regulations, each director is required to hold at least 100 shares of the Company in pure registered form.

#### **(V) TRAINING OF DIRECTORS**

The Board of Directors ensures that each Director receives, if he or she deems it necessary, additional training on the specificities of the Company, its business lines, its industry and its social and environmental issues.

#### **(VI) SELECTION PROCESS**

When one or more seats of independent directors become available, the role of the Compensation and Nominations Committee is to select potential members of the Board of Directors who meet the independence criteria and submit the list to the Board of Directors.

To this end, it formalises the criteria for selecting the persons likely to become Company directors in view of the balance and diversity desired for the composition of the Board. On the basis of these criteria, the Committee steers the research and selection process for new directors, and carries out the necessary verifications. Interviews with these candidates may then be conducted by the members of the Compensation and Nominations Committee with a view to making a recommendation to the Board of Directors.

INFORMATION REGARDING DIRECTORS IN OFFICE

**PHILIPPE BERTEROTTIÈRE**

**Chairman and Chief Executive Officer\***

**Age:** 63 years old

**Sex:** M

**Nationality:** French

**Date of initial appointment:** Appointed by the Shareholders' Meeting of December 11, 2013

**Term of office:** Expiry of term of office following the Annual Ordinary Shareholders' Meeting convened to approve the annual financial statements for financial year ending December 31, 2021

**Number of Company shares held**

95,940 shares, of which 10,000 shares acquired at the time of the Company's initial public offering on the stock market.

**Address**

GTT 1, route de Versailles

78470 Saint-Rémy-lès-Chevreuse

**Mandates and offices held within the Group over the past five years**

Chairman and Chief Executive Officer of GTT

**Biography**

Philippe Berterottière, Chairman and Chief Executive Officer, joined GTT in 2009. He has more than 35 years of experience in advanced technology sectors. He previously held a number of management positions within companies in the aerospace sector: with Airbus as a contract negotiator, then Business Development Director, with Matra as Sales Director within the defence division and with Arianespace, where he held several sales positions before becoming Commercial Director and a member of the Executive Committee. He is a graduate of the *Hautes Études Commerciales* business school and of the *Institut d'Études Politiques*.

CURRENT TERMS OF OFFICE

Companies	Mandates and offices held outside the Group
SARL SOFIBER	Manager
SCI MATHIAS DENFERT	Manager
SARL SOFISTE	Manager
SCI LA GERMANOPRATINE	Manager
SARL LA PHILIPPINE	Manager

PAST TERMS OF OFFICE OVER THE PAST FIVE YEARS

Companies	Mandates and offices held outside the Group
None	

\* Director appointed on the recommendation of ENGIE.

## MICHÈLE AZALBERT

### Director\*

**Age:** 54 years old

**Sex:** F

**Nationality:** French

**Date of initial appointment:** Appointed by the Shareholders' Meeting of May 19, 2015

**Term of office:** Expiry of term of office following the Annual Ordinary Shareholders' Meeting convened to approve the annual financial statements for financial year ending December 31, 2022

### Number of Company shares held

100 shares.

### Address

ENGIE 1, place Samuel-de-Champlain  
92400 Courbevoie

### Mandates and offices held within the Group over the past five years

Director of GTT

### Biography

An IT engineer and HEC graduate, Michèle Azalbert occupied a number of treasury, finance and market risk management positions at Elf Aquitaine from 1992 to 1996, Sanofi from 1996 to 1999, then at Suez from 1999 to 2005. She served as Treasurer for the Suez group from 2005 to 2008. In 2008, she was appointed Chief Operating Officer of Gaselys. From 2011 to 2013, she was Chief Operating Officer of ENGIE Global Market (formerly GDF SUEZ Trading), responsible for Support Functions. From 2013 to 2017, she occupied the position of Chief Operating Officer of the Global LNG business unit of ENGIE, responsible for contract management & trading in Liquefied Natural Gas. On January 1, 2018, Michèle Azalbert took over the General Management of a new ENGIE business unit dedicated to renewable hydrogen.

CURRENT TERMS OF OFFICE	
Companies	Mandates and offices held outside the Group
ENGIE HYDROGEN INTERNATIONAL SAS	Chairman

PAST TERMS OF OFFICE OVER THE PAST FIVE YEARS	
Companies	Mandates and offices held outside the Group
COLON LNG MARKETING	Alternate Director
ENGIE GLOBAL LNG DOWNSTREAM	Chairman
ENGIE GLOBAL LNG HOLDING SARL	Manager
GDF SUEZ LNG (LUXEMBOURG) SARL	Manager
GAZOCEAN SA	Director
GLOBAL LNG SUPPLY	Director

\* Director appointed on the recommendation of ENGIE.

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**ISABELLE BOCCON-GIBOD**

**Independent director**

**Age:** 53 years old

**Sex:** F

**Nationality:** French

**Date of initial appointment:** co-opted by the Board of Directors of April 17, 2020. Co-option ratified and term of office renewed by the Shareholders' Meeting of June 2, 2020

**Term of office:** Expiry of term of office following the Annual Ordinary Shareholders' Meeting convened to approve the annual financial statements for financial year ending December 31, 2023

**Number of Company shares held**

100 shares.

**Address**

GTT 1, route de Versailles  
78470 Saint-Rémy-lès-Chevreuse

**Mandates and offices held within the Group over the past five years**

None

**Biography**

Isabelle Boccon-Gibod, a graduate of École Centrale and Columbia University in New York (United States), began her career in 1991 with the International Paper Group. She joined the Packaging Division, where she managed various operations in the United States of America until 1996, then in the United Kingdom from 1997 to 2001, before taking charge of strategic development for Europe for the entire group until 2004. She joined Sequana in 2006 where she was appointed Deputy Chief Executive Officer and Executive Director of the Arjowiggins Group in 2009. She left Sequana in 2013 and was a Director from 2016 to 2019.

**CURRENT TERMS OF OFFICE**

Companies	Mandates and offices held outside the Group
ARKEMA <sup>(1)</sup>	Director
PAPREC	Director
GROUPE LEGRAND <sup>(2)</sup>	Director
ARC HOLDINGS	Director
SILMACH	Director
ADIE FUNDS	Director
DEMETER	Chairperson
OBSERVATOIRE CONSEIL	Chairperson

**PAST TERMS OF OFFICE OVER THE PAST FIVE YEARS**

Companies	Mandates and offices held outside the Group
SEQUANA	Director
CENTRE TECHNIQUE DU PAPIER	Director

(1) Listed company.

(2) Listed company.

## CHRISTIAN GERMA

### Independent director

**Age:** 51 years old

**Sex:** M

**Nationality:** French

**Date of initial appointment:** Appointed by the Shareholders' Meeting of May 19, 2015

**Term of office:** Expiry of term of office following the Annual Ordinary Shareholders' Meeting convened to approve the annual financial statements for financial year ending December 31, 2022

### Number of Company shares held

100 shares.

### Address

GTT 1, route de Versailles  
78470 Saint-Rémy-lès-Chevreuse

### Mandates and offices held within the Group over the past five years

Director of GTT

### Biography

Christian Germa is an engineering graduate of the *École Polytechnique* (1992) and the *École Nationale des Ponts et Chaussées* (1995).

He began his career at the French Ministry for the Economy and Finance, within the Treasury Department, where he worked for several years on the CIRI (*Comité Interministériel de Restructuration Industrielle*), the Interministerial Committee on Industrial Restructuring, where he served as Deputy Secretary-General.

In 2000, he joined the investment company FD5 as head of investment. From 2002 to 2014, Christian Germa gained experience within the Vinci group, where he successively held positions as Director of construction projects, then Director of public-private partnerships for Vinci Construction France.

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CURRENT TERMS OF OFFICE	
Companies	Mandates and offices held outside the Group
ONET ET HOLDING REINIER	Member of the Supervisory Boards
ONET SA	Member of the Audit, Compensation and Strategy Committees

PAST TERMS OF OFFICE OVER THE PAST FIVE YEARS	
Companies	Mandates and offices held outside the Group
FAIVELEY TRANSPORT	Member of the Supervisory Board and Chairman of the Audit Committee
VODAFONE SA	Director

## PIERRE GUIOLLOT

### Director\*

**Age:** 53 years old

**Sex:** M

**Nationality:** French

**Date of initial appointment:** co-opted by the Board of Directors of February 27, 2020. Co-option ratified by the Shareholders' Meeting of June 2, 2020

**Term of office:** Expiry of term of office following the Annual Ordinary Shareholders' Meeting convened to approve the annual financial statements for financial year ending December 31, 2023

### Number of Company shares held

100 shares.

### Address

ENGIE 1, place Samuel-de-Champlain  
92400 Courbevoie

### Mandates and offices held within the Group over the past five years

Director of GTT

### Biography

Pierre Guiollet is a graduate of the School of Political Science, Paris, public service section. His career started as an external audit manager at KPMG between 1992 and 1997. In 1997, he joined the Suez group, where he occupied various positions: deputy manager of the consolidation of the Suez group between 1997 and 2004, manager of the accounts department for Suez and Tractebel between 2004 and 2006, Vice-President accounting and consolidation for GDF Suez between 2006 and 2013, Financial Director of GDF Suez International between 2013 and 2015, then Deputy Financial Director for the ENGIE group since 2015.

### CURRENT TERMS OF OFFICE

Companies	Mandates and offices held outside the Group
INTERNATIONAL POWER LTD IP	Director
ENGIE IT SA	Director
ENGIE Energy Management (EEM)	Director
ENGIE Energy Management (EEM)	Chairman
ENGIE INVEST INTERNATIONAL	Chairman
ENGIE CORP Luxembourg	Chairman
ENGIE CORP Luxembourg	Manager
ENGIE Brasil Energia SA	Director
GDF SUEZ INFRASTRUCTURES	Chairman
ENGIE INVEST INTERNATIONAL	Director
TRUSTENERGY BV	Managing Director
ENGIE CC	Director

### PAST TERMS OF OFFICE OVER THE PAST FIVE YEARS

Companies	Mandates and offices held outside the Group
GLOW IPP 2 HOLDING COMPANY LIMITED	Director
GLOW ENERGY PUBLIC COMPANY LTD	Director
GLOW COMPANY LIMITED	Director
GLOW SPP 1 COMPANY	Director
GLOW SPP 2 COMPANY	Director
GLOW SPP 3 COMPANY	Director
GLOW IPP COMPANY LIMITED	Director
GLOW SPP 11 COMPANY LIMITED	Director
NORMANBRIGHT (UK CO 5) LIMITED	Director
INTERNATIONAL POWER LUXEMBOURG HOLDINGS LIMITED	Director

INTERNATIONAL POWER (FAWKES)	Director
INTERNATIONAL POWER CONSOLIDATED HOLDINGS LIMITED	Director
INTERNATIONAL POWER FINANCE (2010) LIMITED	Director
INTERNATIONAL POWER (ZEBRA) LIMITED	Director
INTERNATIONAL POWER (FALCON) LIMITED	Director
INTERNATIONAL POWER AUSTRALIA FINANCE	Director
INTERNATIONAL POWER LEVANTO INVESTMENTS LIMITED	Director
IP (AIRE) LIMITED	Director
IP (HUMBER) LIMITED	Director
IP MALAYSIA LIMITED	Director
IPM ENERGY TRADING LIMITED	Director
NORMANFRAME (UK CO 6) LIMITED	Director
NATIONAL POWER AUSTRALIA FINANCE LIMITED	Director
INTERNATIONAL POWER LTD IP	Director
IP (SWALE) LIMITED	Director
IPR CENTRAL SERVICES (NO 1) LIMITED	Director
ENERLOY PTY LTD	Director
INTERNATIONAL POWER (IMPALA)	Director
INTERNATIONAL POWER LUXEMBOURG FINANCE LIMITED	Director
INTERNATIONAL POWER LUXEMBOURG HOLDINGS LIMITED	Director
IPM TRI GEN BV	Director
IPR GUERNSEY INVESTMENTS LIMITED	Director
PRINCEMARK LIMITED	Director
INTERNATIONAL POWER SA	Director

\* Director appointed on the recommendation of ENGIE.

## ANDREW JAMIESON

### Independent director

**Age:** 73 years old

**Sex:** M

**Nationality:** British

**Date of initial appointment:** Co-opted at the Board of Directors' meeting on October 14, 2015, to replace Laurent Maurel who resigned. Co-option approved by the Shareholders' Meeting of May 18, 2017

**Term of office:** Expiry of term of office following the Annual Ordinary Shareholders' Meeting convened to approve the annual financial statements for financial year ending December 31, 2020

### Number of Company shares held

500 shares

### Address

GTT 1, route de Versailles  
78470 Saint-Rémy-lès-Chevreuse

### Mandates and offices held within the Group over the past five years

Director of GTT

### Biography

Andrew Jamieson is a chemical engineer by training with a Ph.D. from Glasgow University.

Andrew Jamieson has extensive experience in the energy sector, particularly in Liquefied Natural Gas (LNG). After occupying various positions within the Shell group in Europe, Australia and Africa, Andrew Jamieson was appointed, in 2005, as its Executive Vice-President of "Gas and Projects" operations and a member of the "Gas and Energy" Executive Committee, positions he held until his retirement in 2009. Andrew Jamieson currently holds several terms of office as a director of companies in the energy sector. Andrew Jamieson is an Officer of the British Empire and member of the Royal Academy of Engineering. Andrew Jamieson was President of Royal Institute of Chemical Engineers from 2015 to 2016.

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CURRENT TERMS OF OFFICE	
Companies	Mandates and offices held outside the Group
HOEGH LNG PARTNERS <sup>(1)</sup> (USA)	Director
HOEGH LNG HOLDINGS <sup>(2)</sup> (Norway)	Director
Kerogen Capital (Hong Kong)	Director

PAST TERMS OF OFFICE OVER THE PAST FIVE YEARS	
Companies	Mandates and offices held outside the Group
SEVEN ENERGY INTERNATIONAL 5 (UK/Nigeria)	Chairman of the Board of Directors
CHRYSAOR HOLDINGS (UK)	Director
WOODSIDE PETROLEUM LTD (Australia)	Director
INSTITUTION OF CHEMICAL ENGINEERS	Chairman
LEIF HOEGH SHIPPING COY. LTD	Director
OXFORD CATALYST GROUP (UK)	Director
VELOCYS Plc (USA/UK)	Director

(1) Listed company.

(2) Listed company.

## CÉCILE PRÉVIEU

### Director\*

**Age:** 45 years old

**Sex:** F

**Nationality:** French

**Date of initial appointment:** Co-opted at the Board of Directors' meeting on October 13, 2016, to replace Jacques Blanchard who resigned. Co-option approved by the Shareholders' Meeting of May 18, 2017

**Term of office:** Expiry of term of office following the Annual Ordinary Shareholders' Meeting convened to approve the annual financial statements for financial year ending December 31, 2022

### Number of Company shares held

100 shares.

### Address

STORENGY 12, rue Raoul-Nordling  
92270 Bois-Colombes

### Mandates and offices held within the Group over the past five years

Director of GTT

### Biography

Cécile Prévieu is, since 1 February 2021, Deputy CEO of the ENGIE Group in charge of customer solutions.

Cécile Prévieu is also interim CEO of Storengy. She joined the ENGIE group in 2010, first reporting to the Chief Operating Officer heading the Infrastructures Branch. She then moved to Storengy in 2011 as Chief Financial and Legal Officer.

Cécile Prévieu began her career in 2002, within the French Public Administration. She held various positions at the Ministry of the Economy, Finance and Industry, then at the Prime Minister's Office, in the energy and transport sectors.

Cécile Prévieu is a graduate of the *École Polytechnique*, the *École Nationale des Ponts et Chaussées* and the *Institut d'Études Politiques* in Paris.

#### CURRENT TERMS OF OFFICE

Companies	Mandates and offices held outside the Group
Storengy SAS	Executive Chairwoman
Storengy BU	Chief Executive Officer
Storengy Deutschland	Chairman of the Board of Directors
Gas Storage Europe (GSE) and of Gas Infrastructure Europe (GIE)	Member of the Board
TechnicAtome	Director appointed to the Board of Directors on proposal of the State and Chairman of the Tender Evaluation Committee
Storengy France	Director on the Board

#### PAST TERMS OF OFFICE OVER THE PAST FIVE YEARS

Companies	Mandates and offices held outside the Group
Storengy Northern Europe	Director
Storengy International	Director
Storengy China	Director
Storengy UK	Chairman of the Board of Directors
Compagnie Parisienne de Chauffage Urbain (CPCU)	Member of the Board of Directors

\* Director appointed on the recommendation of ENGIE.

## BRUNO CHABAS

### Independent director

**Age:** 56 years old

**Sex:** M

**Nationality:** French/Swiss

**Date of initial appointment:** Appointed by the Shareholders' Meeting of May 17, 2018

**Term of office:** Expiry of term of office following the Annual Ordinary Shareholders' Meeting convened to approve the annual financial statements for financial year ending December 31, 2021

### Number of Company shares held

100 shares.

### Address

GTT 1, route de Versailles  
78470 Saint-Rémy-lès-Chevreuse

### Mandates and offices held within the Group over the past five years

Director of GTT

### Biography

Bruno Chabas was the Chief Operating Officer (COO) of SBM Offshore and a member of the Management Board from May 2011 until January 2012 when he became the Chief Executive Officer (CEO).

Before joining SBM Offshore, Bruno Chabas worked 18 years at Acergy SA (now Subsea 7). From November 2002 until January 2011, he was Chief Operating Officer of Acergy, where he was responsible for all commercial and operations activities worldwide. He also held the position of Financial Director from June 1999 to October 2002. From 1992 to 2002, he held a number of different management positions in companies in the United Kingdom, France and the United States. Bruno Chabas has also been an independent director of Foraco International SA since August 2007. He received his MBA from Babson College in Massachusetts.

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CURRENT TERMS OF OFFICE	
Companies	Mandates and offices held outside the Group
SBM Offshore NV <sup>(1)</sup>	Chief Executive Officer/CEO
Foraco International SA	Independent director
SBM Holding Inc. SA	Chairman
SINGLE BUOY MOORINGS Inc.	Chairman
SNV Offshore Limited	Chairman and Director

PAST TERMS OF OFFICE OVER THE PAST FIVE YEARS	
Companies	Mandates and offices held outside the Group
None	

(1) Listed company

## SANDRA ROCHE-VU QUANG

### Director\*

**Age:** 50 years old

**Gender:** F

**Nationality:** French

**Date of initial appointment:** co-opted by the Board of Directors of July 29, 2020. Co-optation for which the ratification will be proposed to the Shareholders' Meeting of May 27, 2021

**Term of office:** Expiry of term of office following the Annual Ordinary Shareholders' Meeting convened to approve the annual financial statements for financial year ending December 31, 2020

### Number of Company shares held

100 shares

### Address

ELENGY

Bâtiment EOLE

11, avenue Michel Ricard TSA 90100

92276 Bois-Colombes

### Mandates and offices held within the Group over the past five years

Director of GTT

### Biography

Sandra Roche-Vu Quang has been CEO of Elengy since June 2019.

Sandra Roche-Vu Quang was previously Chief Business Development Officer of the Northern, Southern and Eastern Europe Business Unit, also in charge of the development and management of activities in the new regions and countries (Russia, Ukraine and the Nordic countries). Sandra Roche-Vu Quang joined the GDF SUEZ Group (Suez Environnement) in 2006 as Director of Operations at Degrémont Industry (turnkey water treatment plants for industrials). She worked as Deputy Vice-President of Projects for GDF SUEZ Exploration & Production. Then appointed Senior Vice-President of New Gases, she spent two years designing and promoting the Group's medium- and long-term green gas strategies (biogas, hydrogen, etc.). Before joining the Group, she held various management positions in oil and gas projects for international Engineering, Procurement and Construction (EPC) companies. (Technip, Sofregaz, Saipem), in several countries (West Africa, North Sea, Gulf of Mexico, China) and sectors, notably in onshore/offshore upstream and LNG regasification. She is a graduate of the Ecole Centrale de Nantes with a specialisation in offshore design and naval architecture.

### CURRENT TERMS OF OFFICE

Companies	Mandates and offices held outside the Group
ELENGY	Chief Executive Officer/CEO
STORENGY SAS	Member of the Strategy Committee
STORENGY DEUTSCHLAND	Director
IFP SCHOOL	Member of the Process Improvement Committee

### PAST TERMS OF OFFICE OVER THE PAST FIVE YEARS

Companies	Mandates and offices held outside the Group
NIL GRT Gas	Director

\* Director appointed on the recommendation of ENGIE.

## BENOÎT MIGNARD

### Non-voting member\*

**Age:** 61 years old

**Sex:** M

**Nationality:** French

**Date of initial appointment:** Appointed by the Shareholders' Meeting of May 18, 2017

**Term of office:** Expiry of term of office following the Annual Ordinary Shareholders' Meeting convened to approve the annual financial statements for financial year ending December 31, 2022

### Number of Company shares held

100 shares.

### Address

GRTgaz Bora building 6, rue Raoul-Nordling  
92277 Bois-Colombes Cedex

### Mandates and offices held within the Group over the past five years

Director of GTT\*

### Biography

Benoît Mignard is a graduate of the *École des Mines de Paris*. Benoît Mignard has held various positions in the research and development department of EDF and he joined Gaz de France in 1992 and took over the management of the Trading Room and the Budget Office. In 1999, Benoît Mignard was put in charge of negotiating gas supply agreements, then given oversight of economic studies. In 2002, Benoît Mignard began to develop the "structured gas and LNG transactions" activity that occurred simultaneously with the opening of the energy markets in Europe. In 2006, Benoît Mignard joined the Financial Division as Director of Acquisition Investment and he remained there after the merger with GDF SUEZ in 2008. In 2012, Benoît Mignard became Deputy Director and Chief Financial Officer and Strategy Director of the Global Gas and LNG Business Line of ENGIE. In 2014, Benoît Mignard joined GDF SUEZ E&P International as Deputy CEO. In 2016, he was appointed Operational Finance Director. Since the beginning of 2019, Benoît Mignard has been Deputy Chief Executive Officer of GRTgaz. Benoît Mignard had already served as a director of GTT from 2012 to 2014, then from 2016 to 2017.

CURRENT TERMS OF OFFICE	
Companies	Mandates and offices held outside the Group
None	

PAST TERMS OF OFFICE OVER THE PAST FIVE YEARS	
Companies	Mandates and offices held outside the Group
ENGIE E&P Netherlands (ProNed)	Member of the Supervisory Board
ENGIE E&P International (EPI)	Director
ENGIE E&P Norge (EPN)	Director
ENGIE E&P UK (Gas UK)	Director
ENGIE E&P Deutschland GmbH (DExPro)	Member of the Supervisory Board
ELENGY	Director and Chairman of the Audit Committee
ENGIE GLOBAL MARKETS SAS	Director and Chairman of the Audit Committee
REGAZ Bordeaux SAEML	Director and Vice-President
GLOW CO. LTD	Director

\* Director appointed on the recommendation of ENGIE.

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### 4.1.3.2 Conditions for the preparation and organisation of work

#### Practices and procedures of the Board of Directors

The main legal provisions, the by-laws and the Internal Regulations of the Board of Directors are set out in substance below. It is stipulated that all of these documents are available at the registered office of the Company and on the Company's website (www.gtt.com).

#### (I) COMPOSITION OF THE BOARD OF DIRECTORS

##### Number of directors and number of independent directors

The Company is governed by a Board of Directors comprising no less than three and no more than eighteen members. The maximum number of eighteen members may be increased, where applicable, by the number of directors representing the employee shareholders, appointed in accordance with Article 14.8 of the Company's by-laws.

The composition of the Board of Directors aims to ensure balanced representation of women and men, notably in accordance with the provisions of Article L. 225-17 of the French Commercial Code.

In accordance with the AFEP-MEDEF Code, the Internal Regulations of the Board of Directors state that a director is independent when he or she has no relationship of any kind whatsoever with the Company, any company or entity directly or indirectly controlled by the Company within the meaning of Article L. 233-3 of the French Commercial Code (a Group company) or their Management that could compromise the exercise of his or her freedom of judgement. The Internal Regulations of the Board of Directors also requires the Compensation and Nominations Committee to discuss each year the independent status of each individual director and the Board of Directors to review this on a case-by-case basis in light of the independence criteria set out below. In addition, the qualification as independent director is also discussed when an independent director is appointed and reappointed. The Board of Directors' conclusions on the qualification as independent director are reported to the shareholders in the Chairman's report to the Annual Ordinary Shareholders' Meeting of the Company.

##### Directors' term of office

Subject to the provisions of the applicable laws and regulations in case of temporary appointment by the Board of Directors, the directors are appointed for a term of four years.

Certain directors may exceptionally be appointed by the Shareholders' Meeting for a term of less than four years for the purpose of organising the gradual renewal of the terms of directors.

A director's term of office ends at the close of the Ordinary Shareholders' Meeting called to approve the financial statements for the previous financial year and held during the year in which his or her term expires.

Directors may be reappointed.

#### Age limit

The number of directors (whether individuals or representatives of legal entities) over the age of 70 may not be more than one quarter of the total number of directors in office, rounded up where necessary to the next whole number.

No person over the age of 70 may be appointed as director if it would cause the number of directors over the age of 70 to be more than one quarter of the total number of directors in office, rounded up where necessary to the next whole number.

If the proportion of one quarter is exceeded and none of the directors over the age of 70 resigns, the oldest director shall automatically be deemed to have resigned.

#### (II) NON-VOTING BOARD MEMBERS

##### Appointment of the non-voting Board members

The Ordinary Shareholders' Meeting may appoint, among shareholders or outside, non-voting Board members to the Board of Directors.

There may be a maximum of three non-voting members.

Non-voting members are appointed for three years, it being specified that the Company's Ordinary Shareholders' Meeting may revoke them at any time. Their terms end at the close of the Ordinary Shareholders' Meeting called to approve the financial statements for the previous financial year and held during the year in which their term expires.

Non-voting members may be re-elected.

Any non-voting member that reaches the age of 70 is automatically deemed to have resigned.

The non-voting Board members duties and, if applicable, compensation fall within the competence of the Board of Directors and are described in the Internal Regulations of the Board of Directors.

##### Non-voting Board members powers and duties

The non-voting Board members are notified to attend all the meetings of the Board of Directors. They attend the meetings of the Board of Directors as scrutineers and may be consulted by the Board of Directors. The Board of Directors may ask the non-voting Board members to carry out specific assignments.

They participate in the deliberations of the Board of Directors in a consultative capacity only.

Non-voting members are required to respect the confidentiality obligations set out in Article 10 of the Internal Regulations.

#### (III) DIRECTORS' DUTIES

The Internal Regulations of the Board of Directors supplements the provisions of the law and the by-laws on the rights and duties of directors and takes into account the recommendations made in the AFEP-MEDEF Code. Directors are bound by the duties summarised below.

The Internal Regulations published on the GTT website define the directors' duties in more detail.

Bonds	Description
General obligations	Before accepting the office, each member of the Board of Directors shall ensure that he or she is acquainted with the general and specific duties incumbent to him or her. In particular, he or she shall be acquainted with the legal and regulatory provisions governing the office of director, the Company's by-laws and the Board of Directors' Internal Regulations in all its provisions which are applicable to him or her.
Duty of loyalty and management of conflicts of interest	The members of the Board of Directors shall act in an honest, diligent, active and involved way and shall under no circumstances seek their own personal benefit instead of that of the Company. The Chairman of the Board of Directors ensures the implementation of the procedures to identify and analyse potential conflict of interest situations. Each director shall notify the Chairman of the Board of Directors of any current or potential conflict of interest situation, even if it is indirect, between himself or herself and the Company or any company in which the Company has an equity interest or any company in which the Company plans to enter into an agreement of any kind. The Chairman of the Board determines the provisions to be implemented to avoid such a conflict and decides whether the Board of Directors should be informed. The relevant director shall not attend or take part in the Board of Directors' discussions or vote on the resolutions involving the conflict of interest, except where it involves an ordinary business agreement entered into on arm's length basis.
Non-compete obligation	Throughout their term of office, each director shall not occupy any position in a competing entity with the Company or a Group company without the prior consent of the Chairman of the Board of Directors.
General information obligation	In accordance with the French and European Union statutory and regulatory provisions, each member of the Board of Directors is required to provide the Board of Directors with full information about any compensation and any benefits received from the Company or a Group company, their directorships or offices in other companies or legal entities and any previous convictions.
Confidentiality obligation	As a general rule, all documents and matters discussed at Board meetings and all information obtained during or outside Board meetings about the Group, its business and prospects are, without exception, strictly confidential even if they have not been expressly presented as such. Beyond the simple duty of discretion laid down by the applicable statutory and regulatory provisions, each member of the Board of Directors shall consider himself or herself to be bound by a genuine duty of professional secrecy.
Duty regarding the disclosure of holdings of financial instruments issued by the Company	In accordance with the applicable statutory and regulatory provisions, each director shall abide by the rules on disclosures to be made to the AMF.
Duty of care	Directors shall devote the time and attention necessary to fulfil their duties. Save in case of unavoidable unavailability, each director undertakes to attend all Board meetings, Shareholders' Meetings and relevant Board Committee meetings of which he or she is a member, either in person or, if permitted, by videoconferencing or other means of electronic communication.
Obligation to inform themselves	Directors have a duty to inform themselves. The Board of Directors and all directors may request or otherwise obtain all information or documents they believe useful or necessary to fulfil their duties. They should address their requests for information to the Chairman of the Board of Directors, who is responsible for ensuring that their requests have been satisfied.

#### (IV) POWERS OF THE BOARD OF DIRECTORS

The Board of Directors is responsible for defining the Company's business strategy and monitoring its implementation. Subject to those powers expressly vested in the Shareholders' Meetings and within the limits of the Company's corporate purpose, the Board of Directors considers and settles all matters involving the proper functioning of the Company through the adoption of resolutions. It performs all controls and verifications it considers appropriate within the limit of its duties.

In addition to the Board of Directors' duties under the applicable laws, regulations and by-laws, the Internal Regulations of the Board of Directors provide that, as part of the Group's internal organisation, the following transactions and decisions require the Board of Directors' express prior approval before being implemented by the Company's Chief Executive Officer or, if applicable, a Chief Operating Officer:

- decisions to set up a significant operation in France or abroad either directly, by creating an establishment, a business, branch, direct or indirect subsidiary or indirectly by acquiring an equity interest;

- decisions to close down such operations in France or abroad;
- any significant merger, demerger, partial contribution of assets or any significant similar operation, with the exception of operations concerning internal reorganisations of the Group;
- the conclusion, modification or termination of any significant commercial or industrial cooperation agreement, joint venture, consortium or partnership with a third party (excluding agreements concluded in the normal course of business or as part of a strategic development previously approved by the Board) likely to have a significant impact on the activity of the Group;
- significant transactions likely to affect the Group's strategy and alter its financial structure or the scope of its business;
- significant transactions likely to significantly affect the Group's strategy and significantly change its financial structure or scope of activity;
- transfers of ownership of patents used for the Company's key technologies, the granting of any license relating to these key technologies outside the normal course of business;
- acquisitions or disposals of equity interests in any existing or future company, equity investments in the creation of any company, consortium or organisation, subscriptions to any issue of equities, shares or bonds, excluding treasury transactions, of an amount greater than or equal to three (3) million euros per operation and five (5) million euros per series of operations during a calendar year;
- granting of collateral on corporate assets for an amount greater than or equal to three (3) million euros per operation and five (5) million euros per series of operations during a calendar year;
- any significant industrial or commercial project.

The assessment of the significant impact of the transactions referred to above is made, under his responsibility, by the Chief Executive Officer or any other person duly authorised to implement such transactions.

The Board of Directors gives prior approval to each of the following operations or decisions, providing that such an operation or decision entails, for the Company or for one of the companies of the Group<sup>(1)</sup>, investment or disinvestment of an amount greater than or equal to three million euros per operation and five million euros per series of operations during a calendar year:

- acquisition or disposal of buildings;
- exchanges, with or without a cash balance, of any goods, securities or financial instruments, excluding treasury transactions;
- in case of litigation, the conclusion of all agreements and transactions, the recourse to any arbitration and compromise; the conclusion of all loans, borrowing, credits and advances with the exception of intragroup transactions;
- acquiring or selling receivables by any means with the exception of intragroup transactions.

## (V) DELIBERATIONS OF THE BOARD OF DIRECTORS

### Convocation

The Board of Directors' meetings are held as often as the interests of the Company require and at least once a quarter upon convening notice of its Chairman or, in the event of his/her death or temporary unavailability, of at least one third of the directors, by any written means, ten calendar days before the date of the meeting; this period may be shortened in case of duly justified emergency.

The Board of Directors may nevertheless validly deliberate even in the absence of notice of meeting if all members are present or represented.

At least one third of the directors may request the Chairman to convene the Board of Directors, or directly convene the Board of Directors on a specific agenda, if the meeting of the Board of Directors has not been held for more than one month. The Chief Executive Officer or, if appropriate, the Chief Operating Officer may also request the Chairman to convene the Board of Directors on a specific agenda. In both cases, the Chairman is bound by the requests he/she receives and shall convene the Board of Directors within the seven following days of the request, this period being shortened in the case of duly justified emergency.

The Board of Directors' meetings are chaired by the Chairman of the Board of Directors. In his/her absence, the Board of Directors appoints, among its directors, a Chairman of the meeting.

### Deliberations

At least half of the directors shall be present in order for the Board of Directors to validly deliberate. Decisions of the Board of Directors are adopted by simple majority voting of the directors present or represented; each director may represent only one director. In the event of a tied vote, only the current Chairman of the Board of Directors shall have a casting vote. If the Chairman of the Board of Directors does not attend the meeting of the Board of Directors, the *ad hoc* Chairman of the meeting shall not have a casting vote.

Directors attending the meeting by videoconferencing or other electronic means that satisfy legal and regulatory provisions shall be deemed to be present for the purposes of calculating the *quorum* and majority, in accordance with the terms and conditions set out in the Internal Regulations of the Board of Directors.

(1) However, this prior approval procedure does not apply to transactions and decisions that will lead to the conclusion of agreements exclusively involving entities controlled by the Company and the Company itself.

**(VI) DIRECTORS' FEES**

The Board of Directors, following a proposal from the Compensation and Nominations Committee, proceeds with the breakdown of the annual overall amount of compensation allocated by the Shareholders' Meeting. The allocation rules specified in the Internal Regulations of the Board of Directors are as follows:

- one budget for the Board of Directors and a budget for each of the Board of Directors' committees;
- a fixed portion which takes into account membership of a committee;

- a predominantly variable portion, in accordance with the recommendations of the AFEP-MEDEF Code, according to objective criteria defined by the Board of Directors, based on a proposal from the Compensation and Nominations Committee;
- a fixed portion and a larger variable portion for the Chairman of the Board of Directors and the Chairmen of the Board of Directors' committees.

Furthermore, under the Internal Regulations of the Board of Directors, each member of the Board of Directors is entitled to be reimbursed for all travel expenses he or she incurs in the course of his or her duties, subject to presentation of supporting documents.

**(VII) ACTIVITIES OF THE BOARD OF DIRECTORS DURING THE FINANCIAL YEAR ENDED DECEMBER 31, 2020**

The Company's Board of Directors met seven times during the 2020 financial year: February 27, April 17, June 2, July 29, September 10, October 30 and December 10. The average attendance rate in person or by proxy of the members of the Board of Directors during the financial year was 93%.

The main items discussed by the Board of Directors during the 2020 meetings are presented in the following table:

Themes	Agenda items
Financial policy, budgetary and accounting reporting, dividend	<ul style="list-style-type: none"> <li>● Review of the work of the Audit Committee</li> <li>● Examination of the corporate and consolidated financial statements at December 31, 2020 and related documents</li> <li>● Examination of the consolidated financial statements at June 30, 2020 and related documents</li> <li>● Review of revenue information for the first and third quarters of 2020 and related documents</li> <li>● Proposed appropriation of income</li> <li>● Drafting of financial communication</li> <li>● Preparation of the interim financial position</li> <li>● Update on the 2020 budget</li> <li>● Review of the Group's financial position</li> <li>● Consultation of forecast management documents</li> <li>● Review of the share buyback programme</li> <li>● Distribution of dividends</li> <li>● Review of Committee reports</li> <li>● Update on Group activity</li> <li>● Financial policy review</li> <li>● Update on Group activity Financial policy review</li> </ul>
Strategy	<ul style="list-style-type: none"> <li>● Review of the Group's strategic opportunities</li> <li>● Development of risk mapping</li> </ul>
Investments/divestments	<ul style="list-style-type: none"> <li>● Review of related-party agreements entered into and authorised by the Board of Directors in previous financial years and which have continued</li> <li>● Review of current agreements with related parties</li> <li>● Authorisations of sureties, endorsements and guarantees</li> </ul>
Governance	<ul style="list-style-type: none"> <li>● Approval of the Company's purpose</li> <li>● Co-optation of directors</li> <li>● Appointment of a director</li> <li>● Review of the composition of the Board of Directors and its committees*Review of directors' independence</li> <li>● Review of CSR topics</li> <li>● Review of CSE opinion/corporate strategy</li> <li>● Preparation of the governance report</li> <li>● Review of statutory amendments</li> <li>● Review of documents submitted to the Shareholders' Meeting</li> </ul>
Compensation policy and talent review	<ul style="list-style-type: none"> <li>● Setting of directors' compensation</li> <li>● Review of the compensation conditions for the Chairman and Chief Executive Officer for 2019 and 2020</li> <li>● Compensation policy for corporate officers</li> <li>● Assessment of the performance conditions of the free share plans</li> <li>● Performance of talent reviews</li> </ul>

#### (VIII) ASSESSMENT OF THE BOARD OF DIRECTORS

In accordance with Article 9.3 of the AFEP-MEDEF Code, the Board of Directors has a formal assessment of its functioning carried out every three years by an external consultant under the supervision of the Compensation and Nominations Committee.

In the first quarter of 2020, a specialised external firm thus conducted an assessment of the functioning of the Board of Directors and its committees in 2019, in order to assess its ability to meet shareholders' expectations based on a questionnaire covering the following topics: a general assessment of the governance, composition, organisation and functioning of the Board of Directors and its committees, the areas of competence of the Board, the communication and quality of information, the quality of the discussions within the Board, the personal contributions of the directors, and the Board's relations with the Committees and General Management.

The Board's dynamics and operating procedures as well as the actual contribution of each director to the work of the Board

and of the committees, where applicable, were reviewed and the findings were presented to the Board at its meeting of April 17, 2020.

This assessment shows that GTT is among those applying good governance practices, both in terms of the functioning of the Board and the organisation of discussions during its meetings. The frequency and duration of Board meetings, as well as the composition of its committees are considered satisfactory by its members. Some areas for improvement, relating to the preparation and reports on the work of the committees, were identified and the Board made proposals in this respect.

Similarly, the Board's self-assessment was the subject of an agenda item at a meeting in 2021.

#### The committees

The Board of Directors has set up an Audit and Risk Management Committee and a Compensation and Nominations Committee. The duties of the committees are to prepare the decisions of the Board of Directors, make recommendations and issue opinions in their areas of

competence. The composition, procedures and powers of the committees are set out in the Internal Regulations of the Board of Directors.

It may also decide to create any other Board of Directors' committee it deems appropriate to examine issues referred to it by the Board of Directors or its Chairman for examination.

The duties of the committees are to prepare the decisions of the Board of Directors, make recommendations and issue opinions in their areas of competence.

The composition, procedures and powers of the committees are set out in the Internal Regulations of the Board of Directors.

#### (I) AUDIT AND RISK MANAGEMENT COMMITTEE

##### Composition of the Audit and Risk Management Committee

The Audit and Risk Management Committee is composed of at least three members, including its Chairman. They are selected from among the non-executive officers other than the Chairman of the Board of Directors.

Two-thirds of the Audit and Risk Management Committee's members, including its Chairman, shall be independent directors on the basis of the criteria described in section 6.1.2.1 (ii) – *Independence of directors in office* – conflicts of interest of this Universal Registration Document.

Members of the Audit and Risk Management Committee shall have specific expertise in finance or accounting.

All Audit and Risk Management Committee members shall, upon their appointment, be given information about the Company's specific accounting, financial and operational features.

In 2020, 66% of members of the Audit and Risk Management Committee were independent directors: Christian Germa, independent director and Chairman of the Committee, Françoise Leroy, succeeded by Boccon-Gibod<sup>(1)</sup>, independent director, and Judith Hartmann, succeeded by Pierre Guiollot<sup>(2)</sup>.

Benoît Mignard was regularly invited to Audit and Risk Management Committee meetings as a non-voting member.

Members	Attendance rate at committee meetings
Christian Germa Chairman	100%
Isabelle Boccon-Gibod	100%
Pierre Guiollot	80%

(1) Co-opted by the Board of Directors at its meeting of April 17, 2020 whose appointment was ratified by the Shareholders' Meeting of June 2, 2020.

(2) Co-opted by the Board of Directors at its meeting of February 27, 2020 whose appointment was ratified by the Shareholders' Meeting of June 2, 2020.

**Responsibilities of the Audit and Risk Management Committee**

Mission	Responsibilities
Review of financial statements	As such, the Committee is responsible for: <ul style="list-style-type: none"> <li>● reviewing the draft annual and half-yearly corporate and IFRS financial statements prior to their presentation to the Board of Directors, and in particular:</li> </ul>
Preparation and control of accounting and financial information	<ul style="list-style-type: none"> <li>- ensuring the relevance and consistency of accounting methods used to prepare the corporate and consolidated financial statements,</li> <li>- examining any difficulties encountered in applying the accounting methods, and</li> <li>- examining in particular significant transactions in connection with which a conflict of interest could have arisen;</li> </ul> <ul style="list-style-type: none"> <li>● reviewing the financial documents disclosed by the Company for the annual and half-yearly financial statements;</li> <li>● reviewing the draft financial statements prepared for specific transactions such as contributions, mergers, demergers or interim dividend payments;</li> <li>● reviewing, on a financial level, certain of the operations proposed by the Chief Executive Officer, such as capital increases, acquisitions of equity interests and acquisitions or disposals, and referred to the Board of Directors, some for prior approval;</li> <li>● assessing the reliability of systems and procedures used to prepare the financial statements and forecasts and the validity of positions taken for the treatment of significant transactions;</li> <li>● ensuring the external audit of the annual and consolidated financial statements by the Statutory Auditors;</li> <li>● reviewing methods and procedures for reporting and restating accounting information originating from the Group's foreign subsidiaries; and</li> <li>● in the context of the task of monitoring the preparation process for the financial information, formulating recommendations, where appropriate, to guarantee the integrity of this process.</li> </ul>
Verification of the effectiveness of the Company's internal control, risk management and internal audit systems	It is responsible for: <ul style="list-style-type: none"> <li>● assessing the Group's internal control systems in conjunction with the persons responsible for these activities;</li> <li>● reviewing the following, in conjunction with the persons responsible for these activities at Group level:                             <ul style="list-style-type: none"> <li>- internal control objectives, audit and action plans,</li> <li>- the outcome of audits and actions taken by the relevant responsible persons in the Group, and</li> <li>- recommendations and follow-up to these audits and actions by the relevant responsible persons;</li> </ul> </li> <li>● reviewing internal audit methods and results;</li> <li>● verifying whether internal audit procedures contribute to ensuring that the Company's financial statements:</li> <li>● reviewing the relevance of analysis procedures and risk monitoring and ensuring the implementation of a process for identifying, quantifying and preventing the main risks inherent to the Group's business;</li> <li>● reviewing and controlling the rules and procedures applicable to conflicts of interest; and</li> <li>● reviewing the draft report of the Board of Directors on corporate governance.</li> </ul>
Verification of the effectiveness of the Company's external control and the independence of the Statutory Auditors	As such, it is responsible for: <ul style="list-style-type: none"> <li>● managing the Statutory Auditors selection procedure and having recourse, where necessary, to a call for tenders, supervising the call for tenders and conducting it in accordance with legal provisions;</li> <li>● issuing a recommendation on the Statutory Auditors proposed for appointment or renewal by the Company's Shareholders' Meeting, drawn up in accordance with the relevant legislation, justified and comprising at least two possible choices for such appointment, and indicating among these possibilities the duly justified preference of the committee for one of the two;</li> <li>● reviewing the following with the Statutory Auditors on an annual basis:                             <ul style="list-style-type: none"> <li>- their audit plan and conclusions, and</li> <li>- their recommendations and follow-up;</li> </ul> </li> <li>● monitoring the Statutory Auditors' performance of their mission;</li> <li>● verifying the independence of the Statutory Auditors of the Company;</li> <li>● reviewing the Statutory Auditors' fees, which shall not be of a nature to jeopardise their independence and objectivity; and</li> <li>● ensuring that rotation rules are respected and evaluating the need for rotation of the Statutory Auditors;</li> <li>● to approve the provision by the Statutory Auditors or their affiliates, to the Company or its Subsidiaries, of services other than the certification of financial statements and all other services than those legally required. For this purpose, the Committee must first assess the risks, if any, to the independence of the Statutory Auditors, and the measures put in place by the Statutory Auditors to address these risks.</li> </ul>

In order to enable the committee to monitor, throughout the term of the Statutory Auditors, the independence and objectivity of the latter, the Audit and Risk Management Committee shall in particular be provided each year with:

- a statement of independence from the Statutory Auditors;
- the amount of fees paid to the Statutory Auditors' network by companies controlled by the Company and its parent company for services not directly related to the duties of the Statutory Auditors' assignment; and
- information on all directly audit-related services provided by the Statutory Auditors.

The statutory audit engagement shall be exclusive of any other work that is not directly audit-related. The selected Statutory Auditors shall renounce for themselves and the network to which they belong any provision of consultancy services (legal, tax, IT, etc.) either directly or indirectly to the Company that appoints them or the companies controlled by it. However, following prior approval by the Audit and Risk Management Committee, services other than legal verification of the financial statements can be performed, such as acquisition or post-acquisition audits, but only provided that these services are not prohibited and to the exclusion of assessment and consultancy services.

The Audit and Risk Management Committee regularly reports to the Board of Directors:

- on the performance of its missions;
- on the results of the financial statement certification assignment;
- on the manner in which this assignment contributed to the integrity of the financial information and on the role that it played in this process; and
- informs it without delay of any difficulties encountered.

Its reports are either inserted in or attached to the minutes of the relevant meetings of the Board of Directors.

#### Operation of the Audit and Risk Management Committee

The Audit and Risk Management Committee meets as often as required and, in any event, at least four times a year at the request of its Chairman, a majority of its members, the Chairman of the Board of Directors or one third of the directors.

The Audit and Risk Management Committee can only hold a meeting if more than half its members are present. Its opinions, proposals or recommendations are adopted by simple majority vote of the members of this committee. In the event of a tie vote, the committee Chairman does not have a casting vote.

In accordance with the applicable legal and regulatory provisions and the provisions of the by-laws and these Internal Regulations, in order to fulfil its duties, the Audit and Risk Management Committee, in general, and each of its members in particular, may request to be provided with any information they consider relevant, useful or necessary to fulfil their duties.

The Audit and Risk Management Committee can ask to interview the Statutory Auditors or Company personnel, including members of the Company's General Management, financial management, internal audit or any other management personnel. Any interviews with the Statutory Auditors may take place, if required, without the presence of General Management members.

(1) Co-opted by the Board of Directors at its meeting of April 17, 2020 whose appointment was ratified by the Shareholders' Meeting of June 2, 2020.

(2) Co-opted by the Board of Directors at its meeting of February 27, 2020 whose appointment was ratified by the Shareholders' Meeting of June 2, 2020.

The committee may also initiate any independent investigation it considers appropriate, with the assistance of outside experts, for example.

The Audit and Risk Management Committee reports regularly to the Board of Directors on its work and informs the Board of Directors promptly of any difficulties it encounters. Its reports are either inserted in or attached to the minutes of the relevant meetings of the Board of Directors.

Each member of the Audit and Risk Management Committee has recognised financial or accounting expertise, given their training or their careers described in section 4.1.3.1 – *Information regarding directors in office* of this Universal Registration Document.

#### Activities of the Audit and Risk Management Committee during the financial year ended December 31, 2020

The Audit and Risk Management Committee met five times during the 2020 financial year, with an attendance rate of 93%: February 25, April 16, July 27, October 26 and December 15.

During these meetings, the Audit and Risk Management Committee addressed customary matters relating to consolidated financial statements prepared in accordance with IFRS and French standards, the interim financial statements and report, quarterly revenue, and within this framework, audit issues noted by the Statutory Auditor and related press releases.

The Audit and Risk Management Committee also discussed other topics related to (i) accounting and cash (including the Company's forward-looking management accounts), (ii) monitoring of the effectiveness of internal control and risk management systems, notably the draft procedure relating to regulated agreements of an ongoing nature (please refer to section 2.3.2.1 of this document) and (iii) review of acquisition projects.

Finally, the Audit and Risk Management Committee defined its working agenda for 2021.

#### (II) COMPENSATION AND NOMINATIONS COMMITTEE

##### Composition of the Compensation and Nominations Committee

The Compensation and Nominations Committee is composed of at least three members, including its Chairman.

The Chairman of the Board of Directors and the Chief Executive Officer, in the event that the duties of the Chief Executive Officer are performed by a director other than the Chairman of the Board of Directors, may not be members of the Compensation and Nominations Committee.

The majority of the Compensation and Nominations Committee's members, including its Chairman, shall be independent directors on the basis of the criteria described in section 4.1.3.1 (iii) – *Independence of directors in office* – conflicts of interest of this Universal Registration Document.

In 2020, 80% of members of the Compensation and Nominations Committee were independent directors: Bruno Chabas (independent director), also Chairman of the Committee, Christian Germa (independent director), Françoise Leroy, succeeded by Isabelle Boccon-Gibod<sup>(1)</sup>, independent director, Andrew Jamieson (independent director), and Judith Hartmann, succeeded by Pierre Guiollot<sup>(2)</sup>.

Members	Attendance rate at committee meetings
Bruno Chabas	
Chairman	100%
Isabelle Boccon-Gibod	100%
Christian Germa	100%
Pierre Guiollot	89%
Andrew Jamieson	100%

## The responsibilities of the Compensation and Nominations Committee

	Attributions
Appointment	<ul style="list-style-type: none"> <li>● assist the Board of Directors in its choice of:               <ul style="list-style-type: none"> <li>- members of the Board of Directors,</li> <li>- members of the Board of Directors' committees, and</li> <li>- members of the Board of Directors' committees, and</li> </ul> </li> <li>● select potential members of the Board of Directors who meet the independence criteria and submit the list to the Board of Directors;</li> <li>● consider each year, prior to publication of the Company's annual report, the independence of each director and submit its opinion to the Board of Directors for the Board's own independence review; and</li> <li>● prepare the succession of :               <ul style="list-style-type: none"> <li>- the Company's management team;</li> <li>- the members of the Company's General Management, and the Chairman of the Board of Directors, the Chief Executive Officer and, if applicable, the Chief Operating Officer(s).</li> </ul> </li> </ul>
Compensation	<p>Formulation, to the Board of Directors, of recommendations and proposals concerning, for the members of the Board of Directors who would be beneficiaries:</p> <ul style="list-style-type: none"> <li>● allocation of the board annual compensation;</li> <li>● all other components of compensation, including any termination benefits;</li> <li>● fees allocated to the non-voting members, if any;</li> <li>● changes to or potential developments in the pension, health and protection schemes;</li> <li>● benefits in kind and other miscellaneous pecuniary benefits; and</li> <li>● if applicable:               <ul style="list-style-type: none"> <li>- granting subscription or share purchase options, and</li> <li>- allocation of free shares.</li> </ul> </li> </ul>
Other	<p>The Compensation and Nominations Committee also makes recommendations and proposals to the Board of Directors on:</p> <ul style="list-style-type: none"> <li>● the executive compensation policy, including the criteria for determining their variable compensation, which must be consistent with the Group's strategy; and</li> <li>● incentive mechanisms, by any means, for employees of the Company and, more broadly, Group companies, including:               <ul style="list-style-type: none"> <li>- employee savings schemes,</li> <li>- supplementary pension schemes,</li> <li>- reserved issues of transferable securities giving access to the capital,</li> <li>- granting subscription or share purchase options, and</li> <li>- allocation of free shares.</li> </ul> </li> </ul>

The Compensation and Nominations Committee considers each year, prior to publication of the Company's annual report, the independence of each director and submit its opinion to the Board of Directors for the Board of Directors' own independence review.

Lastly, the Internal Regulations of the Board of Directors require the Compensation and Nominations Committee to ensure periodically that its practices and procedures assist the Board of Directors effectively in adopting decisions in its area of competence.

#### **Compensation and Nominations Committee practices and procedures**

The Compensation and Nominations Committee meets as often as necessary and, in any event, at least three times a year at the request of its Chairman, the majority of its members, the Chairman of the Board of Directors or one third of the directors.

The meeting of the Compensation and Nominations Committee is validly held if more than half of its members are present. Its opinions, proposals or recommendations are adopted by simple majority vote of the committee members present. In the event of a tie vote, the committee Chairman does not have a casting vote.

In exercising its duties, the Compensation and Nominations Committee may propose to the Board of Directors to undertake, at the Company's expense, any external or internal studies which are likely to inform the deliberations of the Board of Directors.

It may interview one or more members of General Management of the Company, including the Chief Executive Officer and, if applicable, the Chief Operating Officer(s).

The Compensation and Nominations Committee reports to the Board of Directors on its work at each meeting of the Board of Directors.

#### **Activities of the Compensation and Nominations Committee during the financial year ended December 31, 2020**

The Compensation and Nominations Committee met nine times during the 2020 financial year, with a member attendance rate of 98%: January 15, January 31, February 27, March 30, April 17, June 2, July 29, October 30 and December 11.

In the course of these meetings, the Compensation and Nominations Committee made recommendations concerning the variable compensation of the Chairman and Chief Executive Officer in respect of the 2019 financial year, as well as the fixed and variable compensation of the Chairman and Chief Executive Officer in respect of the 2020 financial year. The Chairman and Chief Executive Officer did not attend sessions during which his own compensation was discussed. The Committee also reviewed the compensation policy for the Company's executive team.

The Compensation and Nominations Committee also carried on with the preparation of a succession plan aimed to ensure that the Group has the necessary expertise, particularly in the event of the departure or unforeseen absence of its corporate officers or a member of the executive team.

The Committee also reviewed the functioning of the Board of Directors and its committees, identified pathways for improvement and made recommendations for the attention of the Board of Directors. The Committee reviewed the status of each director with regard to the independence criteria and decided on the allocation of the directors' fees in respect of the 2020 financial year.

Lastly, having taken note of the rejection of the 14<sup>th</sup> resolution submitted to the Shareholders' Meeting of May 18, 2019, and the concerns expressed on that occasion by certain investors and proxy advisers, the Board of Directors designated the Compensation and Nominations Committee to provide a rapid and satisfactory response. The Committee thus identified and supervised the improvement measures implemented by the Company for this purpose. After this review and adjustments, the approval rating regarding the Chairman and Chief Executive Officer's compensation increased sharply, from 68.31% as of the Shareholders' Meeting of May 23, 2019 to 93.67% as of the Shareholders' Meeting of June 2, 2020.

The Compensation Committee reviewed the diversity policy, including in the Company's governing bodies, as described in section 4.1.2 (iii) above.

Finally, the Committee finalised its working agenda for 2021.

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## 4.2 COMPENSATION AND BENEFITS

In accordance with applicable legal and regulatory provisions, this section contains the description of the elements of compensation of corporate officers for the financial year ended December 31, 2020, as well as the compensation policy applicable to corporate officers for the 2021 financial year.

### 4.2.1 COMPENSATION OF CORPORATE OFFICERS FOR THE 2020 FINANCIAL YEAR

In accordance with Article L. 22-10-34 of the French Commercial Code, the Shareholders' Meeting gives a ruling on the information mentioned in item I of Article L. 22-10-9 of the French Commercial Code (overall *ex post* say on pay). The Shareholders' Meeting of May 27, 2021 will therefore be invited to vote on this information according to the terms of the 8th proposed resolution.

#### 4.2.1.1 Compensation of the members of the Board of Directors (including the information incorporated in I of Article L. 22-10-9 of the French Commercial Code)

##### Reminder of the procedures for fixing the compensation of the members of the Board of Directors in 2020

The procedures for dividing the overall amount allocated by the Shareholders' Meeting to directors in compensation for their activity in this capacity in respect of the 2020 financial year were set by the Board of Directors upon proposal from, and after examination by, the Compensation and Nominations Committee.

The overall maximum amount allocated to directors in compensation for their activity in this capacity in respect of the 2020 financial year was set at 454,230 euros in accordance with the 9th resolution of the Shareholders' Meeting of May 23, 2019 and the 12<sup>th</sup> resolution of the Shareholders' Meeting of June 2, 2020. This amount is identical to the previous financial year. It is reiterated that this compensation is paid in year N+1 pursuant to year N.

The allocated sum was assigned by the Board of Directors, after the opinion of its Compensation and Nominations Committee, applying the following distribution rules:

- a budget for the Board and a budget for each of the Board's Committees;

- a fixed portion, which takes into account the membership of a committee; a preponderant variable portion based on, and in accordance with the recommendations of the Afep-Medef Code), effective participation in Board meetings and meetings of the Board's committees;
- a predominant variable portion, in accordance with the recommendations of the AFEP-MEDEF Code, according to objective criteria defined by the Board of Directors upon proposal from the Compensation and Nominations Committee;
- a fixed portion and a larger variable portion for the Chairman of the Board of Directors and the Chairmen of Committees.

The distribution is calculated taking into account, within each body (*i.e.* Board and Committees), (i) the normative number of meetings and members over twelve consecutive months (ii) the nature of the body considered and (iii) the position held (Chairperson or member). The variable portion allocated to a director present at all meetings of the Board can reach twice the fixed portion. The variable portion allocated to the Chairman of each body represents about 140% of that of a member. The amount allocated to each director also depends on the actual duration of the latter's term of office, and is adjusted on a *prorata temporis* basis. If the budget is not fully used based on these rules, the balance is not reallocated.

#### 4.2.1.1.2 Compensation assigned or paid to members of the Board of Directors

The table below summarises the list of beneficiaries and the amounts of compensation paid to them over the last two financial years and allocated pursuant to the last two financial years.

Summary of compensation of each member of the Board of Directors<sup>(1)</sup>

Members of the Board of Directors <i>In thousands of euros</i>	Gross amounts paid during the 2019 financial year <i>(in euros)</i>	Gross amounts allocated in respect of the 2019 financial year <i>(in euros)</i>	Gross amounts paid during the 2020 financial year <i>(in euros)</i>	Gross amounts allocated in respect of the 2020 financial year <i>(in euros)</i>
<b>Philippe Berterottière</b>				
Compensation for term of office as director	49,245	45,750	45,750	50,725
Other compensation	-	-	-	-
<b>Michèle Azalbert</b>				
Compensation for term of office as director	35,280	29,205	29,205	36,345
Other compensation	-	-	-	-
<b>Ana Busto</b>				
Compensation for term of office as director	28,350	18,495	18,495	-
Other compensation	-	-	-	-
<b>Isabelle Boccon-Gibod</b>				
Compensation for term of office as director	-	-	-	45,332
Other compensation	-	-	-	-
<b>Bruno Chabas</b>				
Compensation for term of office as director	30,510	57,625	57,625	66,595
Other compensation	-	-	-	-
<b>Christian Germa</b>				
Compensation for term of office as director	65,937	68,910	68,910	77,130
Other compensation	-	-	-	-
<b>Pierre Guiollot</b>				
Compensation for term of office as director	-	-	-	65,240
Other compensation	-	-	-	-
<b>Didier Holleaux</b>				
Compensation for term of office as director	45,935	20,611	20,611	-
Other compensation	-	-	-	-
<b>Judith Hartmann</b>				
Compensation for term of office as director	-	23,140	23,140	-
Other compensation	-	-	-	-
<b>Andrew Jamieson</b>				
Compensation for term of office as director	43,572	48,440	48,440	57,680
Other compensation	-	-	-	-
<b>Françoise Leroy</b>				
Compensation for term of office as director	62,259	64,105	64,105	5,781
Other compensation	-	-	-	-
<b>Cécile Prévieu</b>				
Compensation for term of office as director	31,815	29,205	29,205	32,775
Other compensation	-	-	-	-
<b>Philippe Salle</b>				
Compensation for term of office as director	-	-	-	-
Other compensation	28,920	-	-	-
<b>Sandra Roche-Vu Quang</b>				
Compensation for term of office as director	-	-	-	12,023
Other compensation	-	-	-	-
<b>Benoît Mignard</b>				
Compensation for term of office as director	23,400	-	-	-
Other compensation	-	-	-	-
<b>TOTAL</b>	<b>378,083</b>	<b>405,486</b>	<b>405,486</b>	<b>449,626</b>

No other compensation was paid by the Company in respect of the 2020 financial year to the non-executive officers shown in the above table.

The Company has not recognised any provision corresponding to compensation and benefits for directors.

(1) Table no. 3 shown in the appendix to the AFEF-MEDEF Code.

## 4.2.1.2 Compensation of the Chairman and Chief Executive Officer (including the information incorporated in I of Article L. 22-10-9 of the French Commercial Code)

### 4.2.1.2.1 Reminder of the general principles of the 2020 policy

The Compensation and Nominations Committee is in charge of proposing to the Board of Directors the compensation elements for the executive officers, while ensuring the rules for determining these compensation elements are consistent with the annual individual performance assessment of the Company's executive officers, which it compares with the Company's performance. It also takes into account the alignment of these objectives with the medium-term strategy and shareholders' interests.

The Compensation and Nominations Committee examined the regulatory changes and best practice relating to good governance and the level of transparency of the executive officers' compensation elements.

The Compensation and Nominations Committee was particularly attentive to compliance with the recommendations of the AFEF-MEDEF Code to which the Company refers and has therefore overseen compliance with the following fundamental principles:

- comparability: the compensation elements are assessed in the context of the Company's specific activity and benchmark market;
- comprehensiveness and balance: all of the component elements of compensation as listed above are reviewed each year and their respective weights are analysed;
- simplicity and coherence: on the basis of the recommendation of the Compensation and Nominations Committee, the Board of Directors takes care to implement a simple, understandable and consistent executive officer compensation policy from one financial year to the next; and
- motivation and performance: on the basis of the recommendation of the Compensation and Nominations Committee, the Board of Directors takes care to (i) propose a compensation policy appropriate for each individual's responsibilities and corresponding to the practices of companies operating in the same field as the Company and (ii) preserve this balance between motivation and performance.

The steps involved in determining the compensation policy for the Chairman and Chief Executive Officer are presented in the table below, in chronological order:

**After the Shareholders' Meeting of year N-1 and during the first quarter of year N**

Compensation and Nominations Committee	<p>1. The Compensation and Nominations Committee analyses the applicable governance rules and changes in this area.</p> <p>2. In application of the principle of comparability recommended by the AFEP-MEDEF Code, the Committee endeavours to regularly examine, possibly with the help of an external consultant, the practices of companies of a size and activity comparable to GTT in order to verify (i) the adequacy of the compensation of the Chairman and Chief Executive Officer with regard to the experience and results obtained by the latter as well as (ii) the competitiveness of the compensation offered by GTT compared to comparable companies.</p> <p>The Committee examines the level of satisfaction of the performance conditions for the calculation of the short-term variable compensation for the year N-1 of the Chairman and Chief Executive Officer, as well as the performance levels achieved under the long-term incentive plans.</p> <p>The Committee then reviews the following elements to make its recommendations to the Board of Directors concerning the compensation policy:</p> <ul style="list-style-type: none"> <li>● General structure of the compensation of the Chairman and Chief Executive Officer</li> <li>● Annual fixed compensation</li> <li>● Short-term variable compensation</li> <li>● Long-term incentive plans</li> <li>● Benefits in kind</li> </ul>
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**During the first quarter of year N**

Board of Directors	<p>Based on the work of the Compensation and Nominations Committee and its recommendations:</p> <ul style="list-style-type: none"> <li>● The Board of Directors defines the compensation policy for the Chairman and Chief Executive Officer for the year N.</li> <li>● With regard to the short-term variable compensation for the year N-1 of the Chairman and Chief Executive Officer, the Board assesses his performance. As regards the quantitative criteria, this assessment is made on the basis of the consolidated financial statements approved by the Board of Directors. With regard to qualitative criteria, this assessment is based on the report of the Compensation and Nominations Committee.</li> <li>● For long-term incentive plans that have expired, the Board notes the performance levels achieved. As the criteria are quantitative, this assessment is made by applying the performance grid applicable to the plans concerned.</li> </ul>
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**May-June of year N**

Shareholders' Meeting	<p>The compensation policy for year N is submitted to the vote of the Shareholders' Meeting (ex ante say on pay). Compensation and benefits paid during year N-1 or granted in respect of year N-1 (i) to all corporate officers and (ii) to the Chairman and Chief Executive Officer (ex post say-on-pay) are also submitted to the vote of the Shareholders' Meeting.</p>
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**After the Shareholders' Meeting in year N**

Compensation and Nominations Committee then Board of Directors	<p>The Compensation and Nominations Committee, then the Board of Directors, on the basis of the Committee's work, draws up an assessment of the Shareholders' Meeting (including analysis of the vote on resolutions, analysis of investor comments and proxy advisors).</p>
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**4.2.1.2.2 Compensation paid to the during the 2020 financial year or allocated in respect of this financial year to the Chairman and Chief Executive Officer**

The elements of the compensation of the Chairman and Chief Executive Officer presented below comply with the principles and criteria for the compensation of the Chairman and Chief Executive Officer, as approved by the Shareholders' Meeting of June 2, 2020 and contribute to the long-term performance of GTT. In particular, the performance criteria applicable to the variable compensation of the Chairman and Chief Executive Officer were established taking into account the strategic development policies of the Company shown in section 1.2.2 – *A strategic position that responds to the challenges of the sector in this Universal Registration Document.*

The Shareholders Meeting of June 2, 2020 approved, at 96.14% (versus 68.45% in 2019), the elements of fixed, variable and exceptional compensation composing the total compensation and benefits of any kind paid or allocated to Philippe Berterottière, Chairman and Chief Executive Officer, in respect of the financial year ended December 31, 2019.

This percentage was taken into account by the Board of Directors when preparing the compensation policy applicable to the Chairman and Chief Executive Officer, as described in section 4.2.2.3.

**FIXED COMPENSATION**

The annual gross fixed compensation of Philippe Berterottière as Chief Executive Officer of GTT stood at 400,000 euros in respect of the 2020 financial year.

## VARIABLE COMPENSATION

Annual variable compensation paid during the 2020 financial year (in respect of 2020) that was approved by the Shareholders' Meeting of June 2, 2020

Based on the work of the Compensation and Nominations Committee, the Board of Directors, at its meeting of February 27, 2020 set the variable compensation of the Chairman and Chief Executive Officer for the 2019 financial year at 357,642 euros, representing 89.4% of his fixed compensation corresponding to a level of achievement of objectives 107% (see page 122 of GTT's 2019 Universal Registration Document). This compensation was approved under the 10<sup>th</sup> resolution of the Shareholders' Meeting of June 2, 2020.

Annual variable compensation allocated for the 2020 financial year, subject to the approval of the Shareholders' Meeting of May 27, 2021

The annual variable compensation for the 2020 financial year was determined by the Board of Directors at its meeting of February 18, 2021 upon proposal from the Compensation and Nominations Committee in application of the compensation policy approved by the Shareholders' Meeting of June 2, 2021.

As a reminder, the target variable compensation for 2020 is set at 333,000 euros, or 83.25% of the fixed annual compensation for 2020 and can reach 400,000 euros, or 100% of the fixed compensation for 2020 in case of outperformance.

On the basis of the recommendations from the Compensation and Nominations Committee, the Board of Directors took note that the majority of the objectives set for 2020 have been met and, as a result, set the variable compensation of the Chairman and Chief Executive Officer at 281,385 euros, representing 70.34% of the 2020 fixed compensation, representing an overall rate of achievement of 84.5% of the objective set.

The rate of achievement of the various criteria is as follows:

Type of criterion	Quantitative component				Rate of achievement		Amount in euros
	Target		Maximum		As a % of fixed compensation	As a % of target variable compensation	
	As a % of fixed compensation	Base 100	As a % of fixed compensation	Base 100			
<b>Financial performance of the Group</b>							
<b>EBITDA</b>							
Consolidated EBITDA for 2020 stands at €252.2m (restated for non-recurring items), within the range communicated to the market in line with the target.	25%	30%	28%	34%	25%	30%	99,900
<b>Core business</b>							
Market share in the segments LNGC, FSRU and FLNG	21%	25%	28%	33%	27%	32.5%	108,225
<b>Diversification/Digital services and Smart Shipping</b>							
Revenue generated by Ascenz and Marorka	7%	8%	7%	8%	0%	0%	0
<b>Non-financial performance of the Group</b>							
Orders received in the LNG as fuel segment	12%	15%	19%	23%	0%	0%	0
<b>TOTAL</b>	<b>65%</b>	<b>78%</b>	<b>82%</b>	<b>98%</b>	<b>52%</b>	<b>62.5%</b>	<b>208,125</b>

Type of criterion	Qualitative component				Rate of achievement		Amount in euros
	Target		Maximum		As a % of fixed compensation	As a % of target compensation	
	As a % of fixed compensation	Base 100	As a % of fixed compensation	Base 100			
<b>Safety</b>							
Objective of the work-related accident frequency rate less than or equal to 3	3%	4%	3%	4%	3%	4%	13,320
<b>Technology</b>							
Progress in using new technologies	8%	10%	8%	10%	8%	10%	33,300
Development initiatives, including sustainable marine transport	7%	8%	7%	8%	7%	8%	26,640
<b>TOTAL</b>	<b>18%</b>	<b>22%</b>	<b>18%</b>	<b>22%</b>	<b>18.31%</b>	<b>22%</b>	<b>73,260</b>
<b>TOTAL QUANTITATIVE + QUALITATIVE</b>	<b>83%</b>	<b>100%</b>	<b>100%</b>	<b>120%</b>	<b>70.34%</b>	<b>84.5%</b>	<b>281,385</b>

\* Note: given the specifics of the market in which the Company operates and the close correlation between the criteria adopted and the strategy of the Company, the Board considers that the target levels achieved cannot be communicated, even after the fact, without harming the interests of the Company, and that they constitute strategic and economically sensitive information. The rate of achievement is, however, communicated for each of the quantitative and qualitative criteria. In any case, variable compensation is limited to 100% of fixed compensation.

#### BENEFITS IN KIND

The benefits in kind paid to the Chairman and Chief Executive Officer in 2020 also include the benefit of the health-insurance and personal risk insurance collective agreements covered hereafter (i) the contribution for GSC loss of employment insurance (social guarantee for business managers and executives) defined according to the declared compensation and options chosen; and (ii) the benefit of a company car. These benefits in kind are valued at 39,617 euros.

#### COMPENSATION IN RESPECT OF THE FUNCTIONS OF CHAIRMAN AND MEMBER OF THE BOARD OF DIRECTORS

In 2020, Philippe Berterottière received or was assigned, in respect of his functions as member and Chairman of the Board of Directors exercised in 2020, compensation determined in accordance with the rules shown in section 4.2.1.1.1 and the amount of which is reiterated in the table in section 4.2.1.1.2.

#### PERFORMANCE SHARES

##### Performance shares allocated in 2020

24,000 performance shares were allocated to the Chairman and Chief Executive Officer under free share allocation plan no. 11 (performance shares) on June 2, 2020, authorised by the Shareholders' Meeting of June 2, 2020. This allocation has the following main characteristics:

- total valuation of the performance shares allocated in application of IFRS standards: 1,336,080 euros;
- 46% of the total allocation;
- 0.06% of the share capital;

- obligation for retention: 25% of shares to be kept registered until the end of the term of office;
- presence condition (and case where it can be lifted): The vesting of allocated shares depends on the presence of the beneficiary concerned within the Group until the end of the vesting period. In case of the departure of the beneficiary before the expiration of the planned duration for assessing the performance conditions, the retention of the benefit of the allocated shares is subject to the assessment of the Board of Directors, which will apply the following rules:
  - in case of departure following a resignation, dismissal for misdemeanour or the non-renewal of the term of office of an executive officer, all performance shares for which the vesting period is not terminated on the date of departure will be lost by the interested party,
  - in case of departure following dismissal for just cause, but without this just cause characterising a misdemeanour, the Board of Directors will lift the condition of presence for a number of shares determined on a *pro rata* basis, meaning in proportion to the vesting period that has already run from the departure date, it being understood that the performance conditions will remain applicable to the shares concerned and will be measured at the end of the vesting period,
  - in case of cessation of functions following invalidity (namely an absolute inability to work according to the meaning of items 2 or 3 of Article L. 341-4 of the French social-security Code), death or retirement, the presence condition will be lifted for all shares, it being understood that the performance conditions will remain applicable to the shares concerned and will be measured when the vesting period ends;

- performance conditions: The number of shares vested will be determined at the end of a period of three years, in accordance with the performance conditions assessed over the same period of three years, with all of the shares thus allocated being subject to meeting the performance conditions determined with regard to the quantitative objectives of the Company. The applicable performance conditions are demanding and concern both the intrinsic and market financial performance of the Group.
- This award is in line with the compensation policy for 2020 as amended to provide for an increase in the award ceiling from 300% to 350% of the fixed compensation. This increase in the ceiling (which relates to the maximum budget allocation) is justified by the intention of the Board of Directors, upon recommendation from the Compensation and Nominations Committee, to recognise the significant growth in the results and market performance of the Company over the last few financial years and to encourage the motivation of the Chairman and Chief Executive Officer in continuing and consolidating the successful trajectory of the Company. It was decided to favour an approach consisting of increasing the maximum amount of the long-term variable portion, in order to allow compensation to play its role of retention and motivation, and to promote the search for value creation for the benefit of all stakeholders and participate in aligning the interests of the manager with the interests of shareholders;
- In addition, the number of shares allocated was determined taking into account an IFRS valuation of the share equal to 55.67 euros (i.e. a total amount of 1,336,080 euros, compared with the allocation of 18,121 shares under plan 10 for a total amount of 1,199,973 euros taking into account an IFRS share value of 66.22 euros).

Conditions	Weighting	Scale of assessment of achievement
<p><b>Internal performance:</b> Assessed based on a consolidated net income objective determined by comparison with the average consolidated net income over a period of three consecutive financial years from allocation.</p>	40%	The vesting of shares under this condition is triggered when the target is achieved and capped at 40% of the total allocation. Given the demanding nature of the targets set, the upper limit for obtaining the entire allocation under this criterion corresponds to a target exceeding of 6%. No shares allocated if the objective is not met.
<p><b>CSR performance:</b> Assessed based on a consolidated revenue target (excluding revenue from LNGC, FSRU and FLNG) in new markets (specifically, LNG as fuel and services), assessed by comparison with the average volume of activity ascertained over a period of three consecutive financial years from allocation. With regard to the actual nature of the activities in these new markets, related to the energy transition and obligations to reduce polluting emissions, this criterion is directly correlated with the Group's Non-financial performance.</p>	30%	The vesting of shares under this condition is triggered when the target is achieved and capped at 30% of the total allocation. Given the demanding nature of the targets set, the upper limit for obtaining the entire allocation under this criterion corresponds to a target exceeding of 23%. No shares allocated if the objective is not met.
<p><b>Absolute and relative stock-market performance:</b> Assessed based on an objective determined according to the total yield for shareholders of the Company over a period of three years from allocation (the "GTT TSR"), in relation to the average yield of (i) the STOXX 600 Oil &amp; Gas index and (ii) the Euronext Paris SBF 120 index, assessed over the same period (the "Reference TSR"). For the requirements of this condition:</p> <ul style="list-style-type: none"> <li>• the GTT TSR corresponds to the change (in percentage) between the average price of the Company's share during the last 20 trading days of the first financial year of the three-year period in question, including cumulative dividends, and the average price of the Company's share during the last 20 trading days of the last financial year of the three-year period in question, including cumulative dividends;</li> <li>• The Reference TSR corresponds to the arithmetic average of the change (in percentage) between the average values of the reference indices, including cumulative dividends, during the last 20 trading days of the first financial year of the three-year period in question and the average values of the reference indices of the last 20 trading days of the last financial year of the three-year period in question, including cumulative dividends.</li> </ul>	30%	The vesting of shares under this condition is triggered if the GTT TSR reaches 85% of the Reference TSR and is limited to 30% of the total allocation if the GTT TSR reaches 110% of the Reference TSR; if the GTT TSR is equal to the Reference TSR, the shares acquired would represent 20.4% of the total allocation under the plan.

\* The target levels specified in respect of the first two of the aforementioned performance conditions are strategically and economically sensitive information which cannot be made public. The level of achievement of the objectives will be communicated once the actual performance has been assessed.

#### Performance shares that became available in 2020

During the financial year, 22,733 shares became available out of the 31,250 allocated to Philippe Berterottière under Plan no. 2 series 4, i.e. 72.7% of the initial award (see table 7 section 4.2.1.3.1).

#### COMPENSATION IN THE EVENT OF CESSATION OF FUNCTIONS

On February 10, 2014, the Board of Directors, upon recommendation from the Compensation and Nominations Committee, authorised the grant to Philippe Berterottière of compensation in the event of a forced departure subject to compliance with three performance conditions assessed over several financial years, at one third of the total amount of the compensation each, and related to (i) an objective of market share of the Company, (ii) an objective of net margin over revenues, and (iii) the level of variable compensation of Philippe Berterottière during the 12 months preceding his date of departure. The Board of Directors of April 12, 2018, upon recommendation from the Compensation and Nominations Committee, renewed this authorisation following the proposal for the renewal of the term of office as Chairman and Chief Executive Officer of Philippe Berterottière during the Shareholders' Meeting of May 17, 2018. At this time, the second performance condition was replaced by the EBITDA target. The Shareholders' Meeting of May 17, 2018, approved the continuation of these commitments in favour of Philippe Berterottière.

The amount of the compensation that Philippe Berterottière may benefit from is set at twice the amount of the overall gross compensation (fixed and variable portions) received by him for duties within GTT during the last twelve months preceding the date of his departure.

#### NON COMPETITION COMMITMENT

On February 10, 2014, the Board of Directors, upon recommendation from the Compensation and Nominations Committee, approved, as consideration for a noncompetition undertaking given by Philippe Berterottière, the principle of paying, from that date of his ceasing to be a corporate officer, monthly compensation equal to 5/10 (increased to 6/10 in case of dismissal, except in case of serious misconduct) of the monthly average of salaries and benefits and contractual payments received during his last 12 months with the Company (the noncompetition undertaking is for two years from the effective termination date of Philippe Berterottière's term of office as Chairman and Chief Executive Officer).

If his severance pay and noncompetition compensation described above are both applicable, the combination of these two indemnities shall not exceed two years of compensation (fixed and variable received over the last 12 months preceding the date of his departure) by Philippe Berterottière.

The Shareholders' Meeting of May 17, 2018, approved the continuation of these commitments in favour of Philippe Berterottière when it renewed his term of office.

#### SUPPLEMENTARY PENSION SCHEME

The commitments benefiting the Chairman and Chief Executive Officer in terms of pension are taken into account in determining his overall compensation.

The Board of Directors of February 10, 2014, upon recommendation from the Compensation and Nominations Committee, authorised the affiliation of Philippe Berterottière, as Chairman and Chief Executive Officer, to the mutual collective health, personal risk and supplementary top-up pension schemes known as "Article 83" (defined contribution pension scheme) to maintain the social benefits granted to Philippe Berterottière in the capacity of employee.

The Board of Directors of April 12, 2018, upon recommendation from the Compensation and Nominations Committee, renewed this authorisation following the proposal for the renewal of the term of office as Chairman and Chief Executive Officer of Philippe Berterottière during the Shareholders' Meeting of May 17, 2018.

The Shareholders' Meeting of May 17, 2018, approved the continuation of these commitments in favour of Philippe Berterottière.

The Chairman and Chief Executive Officer therefore benefits from this defined benefit scheme, for which the contribution base is gross annual compensation and the contribution rates are: 5% Tranche A (1x the Social Security ceiling), 8% Tranche B (3x the Social Security ceiling), 8% Tranche C (4x the Social Security ceiling).

**Date upon which the pension entitlements may be payable**  
October 31, 2022

#### Procedures for financing monthly contributions

The contributions are fully payable by the Company

In 2020, the amount of contributions paid in respect of the 2019 financial year stood at 112,262 euros. The amount of tax and social security charges associated with the commitment paid by the Company on the excess of supplementary pension contributions amounted to 25,686 euros.

**Estimate of retirement benefits as at December 31, 2020**  
28,769 euros.

This scheme applies, more generally, to Company employees whose compensation is greater than or equal to four times the annual Social Security ceiling, and the contributions allocated to the scheme are equal to a percentage of the compensation of the employees concerned.

## EVOLUTION AND COMPARABILITY OF THE COMPENSATION OF THE CHAIRMAN AND CHIEF EXECUTIVE OFFICER; COMPARISON WITH THE PERFORMANCE OF THE COMPANY AND THE AVERAGE AND MEDIAN COMPENSATION OF EMPLOYEES

### Changes to aggregates

	2016	2017	2018	2019	2020
<b>Philippe Berterottière</b>					
<b>Chairman and Chief Executive Officer</b>					
(Change in compensation for the Chairman and Chief Executive Officer compared to the previous financial year) in %	+1.15%	+5.33%	+187.75%	-2.94%	+14.80%
(Change in employee compensation compared to the previous financial year) in %	+1.38%	+10.17%	+14.86%	-0.42%	-4.57%
<b>Ratio in relation to the average compensation of employees</b>	<b>8.76</b>	<b>8.37</b>	<b>20.97</b>	<b>20.44</b>	<b>24.59</b>
(Change compared to the previous financial year) in %	-0.23%	-4.39%	+150.52%	-2.53%	+20.30%
<b>Ratio in relation to the median compensation of employees</b>	<b>9.94</b>	<b>9.65</b>	<b>25.83</b>	<b>24.47</b>	<b>28.74</b>
(Change compared to the previous financial year) in %	+0.50%	-2.92%	+167.70%	-5.25%	+17.42%
Consolidated net income (in €M)	119.9	116.2	142.8	143.4	198.9
(Change compared to the previous financial year) in %	+2.1%	-3.0%	+22.8%	+0.4%	+38.7%

In accordance with paragraphs 6 and 7 of section I of Article L. 22-10-9 of the French Commercial Code, the table above shows the ratios between the level of compensation paid to the Chairman and Chief Executive Officer and, firstly, the average compensation, on a full-time equivalent basis, of employees of the Company (excluding expatriate employees) other than the corporate officers, and secondly, the median compensation, on a full-time equivalent basis, of employees of the Company (excluding expatriate employees) other than corporate officers, as well as the annual evolution of the compensation of the Chairman and Chief Executive Officer, the performance of the Company and the average compensation, on a full-time equivalent basis, of employees of the Company (excluding expatriate employees), other than senior management and the aforementioned ratios, during the five most recent financial years.

The compensation of the Chairman and Chief Executive Officer used for the requirements of the table above includes all elements of compensation and benefits of any kind paid, or in the case of performance shares, allocated during the financial years 2016 to 2020 and the ratios presented above were calculated based on the median and the average of the compensation paid or, concerning performance shares, allocated during the financial years 2016 to 2020 to employees of the Company.

The overall compensation paid to the Chairman and Chief Executive Officer pursuant to 2020 stood at 2,179,089 euros up by 14.80% compared to that allocated pursuant to 2019.

This change is mainly related to the increase in the annual variable compensation of the Chairman and Chief Executive Officer paid in 2020 in respect of 2019, which was determined in consideration of the rate of achievement of the performance conditions and the valuation in IFRS standard for the allocation of performance shares in 2020. No change in fixed compensation was decided over this period. The change observed is, therefore, mainly a reflection of the good economic and operational performance of the Company in 2019 (insofar as the methodology used takes into account the variable compensation paid during the year (and not the compensation awarded in respect of the year in question) for the executive corporate officer and employees.

This change is to be compared with a growth in net consolidated profit of +0.4% (+12.6% excluding non-recurring items), in operating income of +6.3%, an increase in the share price of +27.2% during 2019, growth in consolidated net income of +38.7% in 2020.

The significant change in the overall compensation of the Chairman and Chief Executive Officer paid or awarded in 2018 is due to the fact that the compensation paid in previous years did not include any component of long-term compensation.

The decrease in the overall compensation of the Chairman and Chief Executive Officer over this period is mainly explained by the allocations of performance shares. In addition, the slight decrease in the percentage change in employee compensation between 2019 and 2020 is due to the impact of the exceptional purchasing power bonus, known as the "Macron bonus", defined by Article 1 of the law of December 24, 2018 on "economic and social emergency measures".

It should be noted that each year, an analysis is carried out to assess the compensation of the Chairman and Chief Executive Officer in relation to that of his peers. The results of this analysis conclude that the total compensation allocated to the Chairman and Chief Executive Officer is positioned in the last quartile of compensation paid to executive officers in SBF 120 companies.

The following methodological elements must be emphasised:

- the Company applied the guidelines published by the AFEP-MEDEF, revised in February 2021;
- in order to be representative, the scope adopted is that of GTT SA, using full time equivalents employees on permanent or fixed-term contracts present both on December 31 of the financial year concerned and December 31 of the preceding financial year. For illustrative purposes, this workforce represents, on December 31, 2020, about 81% of the average annual GTT Group workforce in France on permanent or fixed-term contracts throughout the calendar year<sup>(1)</sup>;
- the following elements were used: fixed compensation, variable compensation paid for the year in question, profit-sharing and incentive payments, exceptional bonus and IFRS valuation of performance shares allocated in respect of the year in question, benefits in kind. Severance

(1) Elogen, acquired in the last quarter of 2020, and Cryovision, which is not material, were not included.

pay, noncompetition payments and supplementary pension schemes were excluded.

#### 4.2.1.2.3 Elements of compensation paid or allocated to the Chairman and Chief Executive Officer, for the 2020 financial year

In accordance with Article L. 22-10-34 II of the French Commercial Code, the Shareholders' Meeting will be called to

decide on the fixed, variable and exceptional elements composing the total compensation and benefits of any kind paid in the financial year or allocated in respect of the same financial year to the Chairman and Chief Executive Officer under the 9<sup>th</sup> resolution.

The elements of compensation paid in or allocated in respect of the 2020 financial year to Philippe Berterottière, Chairman and Chief Executive Officer, are detailed below.

#### Elements of compensation due or allocated in respect of the financial year ended December 31, 2020 to Philippe Berterottière, Chairman and Chief Executive Officer, subject to the vote of shareholders

Element of compensation subject to vote	Amount paid during the financial year	Amounts allocated pursuant to the financial year or book value	Observations
Fixed compensation	€400,000	€400,000	The annual gross fixed compensation of Philippe Berterottière as Chief Executive Officer of GTT stood at 400,000 euros in respect of the 2020 financial year. This compensation was paid in 2020.
Annual variable compensation	€357,642	€281,385	The annual variable compensation in respect of the 2020 financial year was determined by the Board of Directors which met on February 18, 2021, on the basis of the recommendation from the Compensation and Nominations Committee. The target variable compensation is set at 333,000 euros, or 83.25% of the fixed annual compensation for 2020 and can reach 400,000 euros, or 100% of the fixed compensation for 2020 in case of outperformance.  On the basis of the recommendations from the Compensation and Nominations Committee, the Board of Directors took note that the majority of the objectives set for 2020 have been met and, as a result, set the variable compensation of the Chairman and Chief Executive Officer at 281,385 euros, representing 70.34% of the 2020 fixed compensation, representing an overall rate of achievement of 84.5% of the objective set.  Details on the achievement rate of the quantitative and qualitative criteria are provided in section 4.2.1.2.2 of this document.
Multi-year variable compensation	None	None	Not applicable.
Exceptional compensation	None	None	Not applicable.

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Element of compensation subject to vote	Amount paid during the financial year	Amounts allocated pursuant to the financial year or book value	Observations
Stock options, performance shares or any other long-term benefit (share subscription warrants, etc.)	None	€1,336,080	<p>Philippe Berterottière benefited, in respect of the 2020 financial year, from the free share allocation plan No.11 (performance shares) as described in section 4.2.1.2.2. If the performance conditions are fulfilled, he may benefit from a maximum of 24,000 performance shares.</p> <p>The main characteristics of this allocation is as follows:</p> <ul style="list-style-type: none"> <li>● 46% of the total allocation;</li> <li>● 0.06% of the share capital;</li> <li>● allocation entirely subject to the performance conditions mentioned in section 4.2.1.2.2 that must be fulfilled at the end of the vesting period of three years;</li> <li>● 25% of the shares to be held in bearer form until the end of his term of office as corporate officer;</li> <li>● presence condition (and eventual waiver): cf. section 4.2.1.2.2.</li> </ul> <p>This award is in line with the compensation policy for 2020 as amended to provide for an increase in the award ceiling from 300% to 350% of the fixed compensation. This increase in the ceiling (which relates to the maximum budget allocation) is justified by the intention of the Board of Directors, upon recommendation from the Compensation and Nominations Committee, to recognise the significant growth in the results and market performance of the Company over the last few financial years and to encourage the motivation of the Chairman and Chief Executive Officer in continuing and consolidating the successful trajectory of the Company. It was decided to favour an approach consisting of increasing the maximum amount of the long-term variable portion, in order to allow compensation to play its role of retention and motivation, and to promote the search for value creation for the benefit of all stakeholders and participate in aligning the interests of the manager with the interests of shareholders.</p> <p>In addition, the number of shares allocated was determined taking into account an IFRS valuation of the share equal to 55.67 euros (i.e. a total amount of 1,336,080 euros, compared with the allocation of 18,121 shares under plan 10 for a total amount of 1,199,973 euros, taking into account an IFRS share value of 66.22 euros).</p>
Compensation as member and Chairman of the Board of Directors	45,750	50,725	Philippe Berterottière receives compensation for his functions as member and Chairman of the Board of Directors (refer to section 4.2.1.1.2).
Benefits of any kind	39,617	39,617	Philippe Berterottière benefits (i) from GSC employment loss insurance (social guarantee for business managers and executives), defined according to the declared compensation and options chosen, and (ii) a company car.

Element of compensation subject to vote	Amount paid during the financial year	Amounts allocated pursuant to the financial year or book value	Observations
Compensation for taking on or ceasing functions	-	-	<p>On February 10, 2014, the Board of Directors, upon recommendation from the Compensation and Nominations Committee, authorised the grant to Philippe Berterottière of compensation in the event of a forced departure subject to compliance with three performance conditions assessed over several financial years, at one third of the total amount of the compensation each, and related to (i) an objective of market share of the Company, (ii) an objective of net margin over revenues, and (iii) the level of variable compensation of Philippe Berterottière during the 12 months preceding his date of departure.</p> <p>The Board of Directors of April 12, 2018, upon recommendation from the Compensation and Nominations Committee, renewed this authorisation following the proposal for the renewal of the term of office as Chairman and Chief Executive Officer of Philippe Berterottière during the Shareholders' Meeting of May 17, 2018. At this time, the second performance condition was replaced by the EBITDA target. The Shareholders' Meeting of May 17, 2018, approved the continuation of these commitments in favour of Philippe Berterottière.</p> <p>The maximum amount of this compensation is equal to twice the total gross compensation (fixed and variable) received by Philippe Berterottière in the 12 months preceding the date of his departure.</p>
Non competition commitment	-	-	<p>On February 10, 2014, the Board of Directors, upon recommendation from the Compensation and Nominations Committee, approved, as consideration for a noncompetition undertaking given by Philippe Berterottière, the principle of paying, from that date of his ceasing to be a corporate officer, monthly compensation equal to 5/10 (increased to 6/10 in case of dismissal, except in case of serious misconduct) of the monthly average of salaries and benefits and contractual payments received during his last 12 months with the Company (the noncompetition undertaking is for two years from the effective termination date of Philippe Berterottière's term of office as Chairman and Chief Executive Officer). If his severance pay and noncompetition compensation described above are both applicable, the combination of these two indemnities shall not exceed two years of compensation (fixed and variable received over the last 12 months preceding the date of his departure) by Philippe Berterottière.</p> <p>The Board of Directors of April 12, 2018, upon recommendation from the Compensation and Nominations Committee, renewed this authorisation following the proposal for the renewal of the term of office as Chairman and Chief Executive Officer of Philippe Berterottière during the Shareholders' Meeting of May 17, 2018. The Shareholders' Meeting of May 17, 2018, approved the continuation of these commitments in favour of Philippe Berterottière.</p>

Element of compensation subject to vote	Amount paid during the financial year	Amounts allocated pursuant to the financial year or book value	Observations
Social-security protection/ Supplementary pension scheme	-	-	<p>Philippe Berterottière does not benefit from a defined-contribution supplementary pension scheme. In his capacity as a salaried employee, he had social-security benefits including the additional supplementary pension scheme known as "Article 83" (defined contributions plan), in addition to the pension entitlements of the mandatory plans.</p> <p>The Board of Directors, at its meeting of February 10, 2014, upon recommendation from the Compensation and Nominations Committee, authorised the affiliation of Philippe Berterottière, as Chairman and Chief Executive Officer, to the collective health and personal risk insurance contracts known as "Article 83" additional supplementary pension plan (defined contributions plan) in order to maintain the social-security benefits of Philippe Berterottière.</p> <p>The Board of Directors of April 12, 2018, upon recommendation from the Compensation and Nominations Committee, renewed this authorisation following the proposal for the renewal of the term of office as Chairman and Chief Executive Officer of Philippe Berterottière during the Shareholders' Meeting of May 17, 2018. The Shareholders' Meeting of May 17, 2018, approved the continuation of these commitments in favour of Philippe Berterottière. The Chairman and Chief Executive Officer benefits from the defined contribution pension scheme (Article 83), for which the contribution base is gross annual compensation and the contribution rates are: 5% Tranche A (1x the Social Security ceiling), 8% Tranche B (3x the Social Security ceiling), 8% Tranche C (4x the Social Security ceiling).</p> <p>This scheme applies, more generally, to Company employees whose compensation is greater than or equal to four times the annual Social Security ceiling, and the contributions allocated to the scheme are equal to a percentage of the compensation of the employees concerned.</p> <p>In this scheme, the Company's obligation is limited solely to the payment of a contribution, but does not include a commitment by the Company in respect of the level of services supplied. The contributions paid are expenses for the year. For information, in 2020, the amount of contributions paid amounted to 112,262 euros.</p>

### 4.2.1.3 Standardised presentation of compensation of executive officers

#### 4.2.1.3.1 Presentation tables

The tables below are based on the 2021-02 position/recommendation of the AMF and the AFEP-MEDEF Code, which recommend a standardised presentation of the

compensation of executive officers of companies whose shares are traded on a regulated market (table no. 3 is shown in section 4.2.1.1.2 on the compensation of directors and tables 5 and 10 are not applicable).

**Table 1 – Overview of the compensation and options and shares allocated to each executive officer**

Overview table of compensation and options and shares allocated to the executive officers

<i>In euros</i>	Year ended December 31, 2019	Year ended December 31, 2020
<b>Philippe Berterottière, Chairman and CEO</b>		
Compensation allocated in respect of the financial year (broken down in Table 2)	844,315	771,727
Valuation of the multi-year variable compensation allocated during the financial year <sup>(1)</sup>	0	0
Valuation of the subscription or share purchase options allocated during the financial year <sup>(2)</sup>	0	0
Valuation of the performance shares allocated in respect of the financial year <sup>(3)</sup>	1,199,973	1,336,080
<b>TOTAL</b>	<b>2,044,288</b>	<b>2,107,807</b>

(1) Philippe Berterottière does not benefit from any multi-year variable compensation mechanism.

(2) Philippe Berterottière does not benefit from subscription or share purchase options.

(3) For information, IFRS expense for the financial year was 700,363 euros for 2020 and 737,696 euros for 2019.

**Table 2 – Breakdown of the compensation allocated to the Chairman and Chief Executive Officer**

Table summarising the compensation allocated to the executive officers

<i>In euros</i>	Year ended December 31, 2019		Year ended December 31, 2020	
	Amount allocated	Amount paid	Amount allocated	Amount paid
<b>Philippe Berterottière</b> (Chairman and Chief Executive Officer)				
Fixed compensation <sup>(1)</sup>	400,000	400,000	400,000	400,000
Annual variable compensation	357,642	208,000	281,385	357,642
Exceptional compensation	-	-	-	-
Other remuneration	-	-	-	-
Compensation allocated for term of office as director <sup>(2)</sup>	45,750	49,245	50,725	45,750
Benefits in kind <sup>(3)</sup>	40,923	40,923	39,617	39,617
<b>TOTAL</b>	<b>844,315</b>	<b>698,168</b>	<b>771,727</b>	<b>843,009</b>

(1) The gross fixed compensation before tax includes the fixed compensation received by the Chairman and CEO under his term of office.

(2) Philippe Berterottière receives compensation for his terms of office as director and Chairman of the Board of Directors.

(3) Benefits in kind are of two types: (i) GSC loss of employment insurance (social guarantee for company managers and executives) defined according to the declared compensation and options chosen; and (ii) company car.

**Table 3 – Summary of compensation of each member of the Board of Directors**

Refer to section 4.2.1.1.2.

**Table 4 – Subscription or share purchase options granted during the year to each corporate officer by the issuer and any Group company**

No subscription or share purchase options were granted to the corporate officers or the members of the Board of Directors by the Company or any Group company during the 2020 financial year.

**Tableau 5 – Subscription or share purchase options exercised during the year by each corporate officer**

Not applicable.

**Table 6 – Performance shares granted during the year to each corporate officer by the issuer and any Group company**

Corporate officer	No. and date of the plan	Number of shares granted during the year	Valuation of shares under the method used for the consolidated financial statements	Date of acquisition	Date of availability	Performance conditions
Philippe Berterroitière	AFS 11 - June 2, 2020	24,000	€55.67,	June 2, 2023	June 2, 2023 *	Positive change in consolidated net income for financial years 2020, 2021 and 2022. Increase in consolidated revenue in 2020, 2021 and 2022 (excluding LNGC, FSRU and FLNG revenue). Positive change in the weighted relative performance of the GTT share price compared to the Stoxx 600 Oil & Gas index and the SBF 120 index.

\* The Chairman and Chief Executive Officer must retain in pure registered form, from the vesting date until he ceases to serve as a corporate officer, 25% of the number of ordinary shares that will have been allocated to him under AFS Plan no. 11.

**Table 7 – Performance shares that became available during the 2020 financial year for each corporate officer**

Free allocated shares that became available for each corporate officer	No. and date of the plan	Number of shares that became available during the financial year	Vesting conditions
Philippe Berterroitière	Plan no. 2 – Series 4*	22,733	No other vesting conditions than those stipulated above have been set by the Board of Directors when awarding the free shares under Plan no. 2.
<b>TOTAL</b>		<b>22,733</b>	

\* These shares were vested in 2018 and subject to a lock-up obligation of two years, i.e up to 10 February 2020..

**Table 8 – History of allocations of subscription or share purchase options**

Not applicable.

**Table 9 – Shares allocated during the 2020 financial year by the Company, and by any other company included in the allocation scope of GTT shares, to the ten employees who are not corporate officers who received the largest awards from the issuer and its companies**

Total number of allocated shares	Value of the share* (in euros)	Issuing company
18,200	55.67	GTT AFS Plan no. 11

\* Average weighted value, according to the method selected for the consolidated financial statements.

**Table 10 – Information on performance shares allocated to executive officers on the date of filing of this Universal Registration Document – History of allocations of performance shares**

	Plan no. 2 (series 3)	Plan no. 2 (series 4)	Plan no. 9	Plan no. 10
Date of Shareholders' Meeting	February 10, 2014	May 17, 2018	November 14, 2019	June 2, 2020
Date of allocation by the Board of Directors	February 10, 2014	October 25, 2018	November 29, 2019	June 2, 2020
Total number of allocated shares under the relevant Plan	62,500	59,000	53,621	52,000
including those allocated to Philippe Berterottière (Chairman and Chief Executive Officer)	31,250	25,000	18,121	24,000
Rights acquisition date	February 10, 2018	October 25, 2021	November 29, 2022	June 2, 2023
End date of the lockup period	February 10, 2020	October 25, 2021	November 29, 2022	June 2, 2023
Performance conditions	Performance criteria related to: <ul style="list-style-type: none"> <li>the growth of GTT shares;</li> <li>the Company's net margin;</li> <li>the relative performance of GTT's weighted share price against the Stoxx 600 Oil &amp; Gas index</li> </ul>	Performance criteria related to: <ul style="list-style-type: none"> <li>positive order book growth compared with the average of the 2018, 2019, 2020 financial years;</li> <li>increases in revenue from the "GTT Services" and LNG fuel sectors;</li> <li>positive change in the GTT weighted share price performance compared with the Stoxx 600 Oil&amp;Gas and SBF 120 indices.</li> </ul>	Performance criteria related to: <ul style="list-style-type: none"> <li>positive order book growth compared with the average of the 2019, 2020, 2021 financial years;</li> <li>the increase in consolidated revenue (excluding revenue from LNGC, FSRU and FLNG);</li> <li>positive change in the GTT weighted share price performance compared with the Stoxx 600 Oil&amp;Gas and SBF 120 indices.</li> </ul>	Performance criteria related to: <ul style="list-style-type: none"> <li>the positive evolution of the consolidated net income compared to the average of the 2020, 2021 and 2022 financial years;</li> <li>the increase in consolidated revenue (excluding revenue from LNGC, FSRU and FLNG);</li> <li>positive change in the GTT weighted share price performance compared with the Stoxx 600 Oil&amp;Gas and SBF 120 indices.</li> </ul>
Number of shares acquired at the date of filing of this Universal Registration Document under the relevant Plan	34,099	0	0	0
including the number finally allocated to Philippe Berterottière (Chairman and Chief Executive Officer)	22,733	0	0	0
Cumulative number of shares cancelled or expired in respect of the Plan in question	28,401	13,000	3,500	0
Performance shares remaining at the end of the financial year	None	46,000	50,121	52,000

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**Table 11 – Table 11 Summary table of multi-year variable compensation of each executive officer**

Not applicable.

**Table 12 – Employment contracts, pension benefits and compensation in the event of termination of executive officers' functions at the date of filing of this Universal Registration Document**

Executive officers	Employment contract		Supplementary pension scheme		Indemnities or benefits due or likely to become payable as a result of the cessation or change in duties		Compensation under a noncompetition clause	
	Yes	No	Yes	No	Yes	No	Yes	No
Philippe Berterottière (Chairman and Chief Executive Officer)		X <sup>(1)</sup>	X <sup>(2)</sup>		X <sup>(3)</sup>		X <sup>(4)</sup>	

(1) In accordance with the AFEP-MEDEF -Code, the Chairman and Chief Executive Officer no longer has an employment contract with the Company since the IPO of the Company.

(2) On February 10, 2014, the Company's Board of Directors also authorised Philippe Berterottière's membership in the supplementary pension scheme. At the time of the proposal to renew Philippe Berterottière's term of office as Chairman and Chief Executive Officer during the Shareholders' Meeting of May 17, 2018, this authorisation was renewed by the Board of Directors on April 12, 2018. This supplementary pension scheme, the main characteristics of which are defined in section 4.2.1.2.2, gave rise to the recording of an expense of 112,262 euros for the 2020 financial year.

(3) On February 10, 2014, the Board of Directors of the Company authorised the granting of compensation to Philippe Berterottière in the event of his departure. This commitment is subject to performance conditions and are described in more detail below in point 4.2.1.2.2. At the time of the proposal to renew Philippe Berterottière's term of office as Chairman and Chief Executive Officer during the Shareholders' Meeting of May 17, 2018, this authorisation was renewed by the Board of Directors on April 12, 2018.

(4) On February 10, 2014, in return for the noncompetition commitment made by Philippe Berterottière, the Board of Directors of the Company authorised the principle of a payment as from the termination of his corporate office of a monthly noncompetition indemnity, the main characteristics of which are defined in section 4.2.1.2.2. At the time of the proposal to renew Philippe Berterottière's term of office as Chairman and Chief Executive Officer during the Shareholders' Meeting of May 17, 2018, this authorisation was renewed by the Board of Directors on April 12, 2018.

#### 4.2.1.3.2 Details of performance shares allocations

##### ALLOCATION DATED FEBRUARY 10, 2014

The Combined Shareholders' Meeting held on February 10, 2014, under the terms of the eighth resolution, authorised the Board of Directors, which may delegate under legal conditions, to proceed, according to Articles L. 225-197-1 et seq. of the French Commercial Code, on one or more occasions, with a free issue of shares of the Company (existing or to be issued) to salaried employees of the Company or related companies within the meaning of Article L. 225-197-2-I, paragraph 1 of the French Commercial Code and certain of the Company's corporate officers, capped at 0.69% of the share capital existing at the time of the decision to allocate by the Board of Directors, provided that the free shares allotted to the Chairman and CEO may not represent more than 50% of all allotted shares.

The Board of Directors' meeting held on October 25, 2014, on the basis of the authorisation of the Combined Shareholders' Meeting of February 10, 2014, decided, under the terms of the seventh resolution, to:

- (i) allocate free shares of the Company to salaried employees of the Company or related companies within the meaning of Article L. 225-197-2-I paragraph 1 of the French Commercial Code, excluding corporate officers.

The Board of Directors established the terms of the GTT 2014 free share allocation plan, and in particular, the terms and conditions of the free share allocation, the list of beneficiaries and the number of shares allocated to each of them (the AFS Plan no. 1).

At the date of filing of this Universal Registration Document and since February 10, 2018, in accordance with the AFS Plan no. 1, following the expiry of the two-year lockup period from the final vesting of the shares, i.e. February 10, 2016, the free shares allocated in respect of the AFS Plan no. 1 may be freely sold;

- (ii) allocate free performance shares.

The Board of Directors established the terms of the GTT 2014 free performance share allocation plan, and in particular the terms and conditions of the free performance share allocation, the list of beneficiaries and the number of performance shares allocated to each of them (the AFS Plan no. 2).

Under the AFS Plan no. 2, five people, including the Chairman and Chief Executive Officer, were granted a total of 250,000 performance shares, subject to (i) a condition of presence and (ii) performance criteria (as defined below in Table 10).

The Board of Directors decided that the Chairman and CEO must keep in his own name at least 25% (after taxes) of performance shares that are assigned to him until the date of termination of his term of office as Chairman and CEO in GTT. The Chairman and CEO has undertaken not to use hedging on performance shares until the end of the lockup period of the shares.

The performance shares awarded to Philippe Berterottière, Chairman and CEO, may be sold only after the expiry of a lockup period of two years starting from the final allocation of the shares.

In accordance with the AFS Plan no. 2 and after recognition of the fulfilment of the condition of presence and the performance criteria evaluated after the years ended December 31, 2014 (Series 1) and December 31, 2015 (Series 2), the Board of Directors, at its meeting on February 18, 2016, noted the final vesting on February 10, 2016 of the Series 1 and 2 performance shares, as described below.

In accordance with the AFS Plan no. 2 and after recognition of the fulfilment of the condition of presence and the performance criteria evaluated after the year ended December 31, 2016 (Series 3), the Board of Directors, at its meeting on February 23, 2017, noted the final vesting, on February 10, 2017, of the Series 3 performance shares as described below.

In accordance with the AFS Plan no. 2 and after recognition of the fulfilment of the condition of presence and the performance criteria evaluated after the year ended December 31, 2017 (Series 4), the Board of Directors, at its meeting on February 16, 2018, noted the final vesting, on February 10, 2018, of the Series 4 performance shares as described below.

As of the filing of this Universal Registration Document in accordance with AFS Plan no. 2 and following the expiry of the lock-up periods stipulated by AFS Plan no. 2 as to Series 1, 2 since February 10, 2018 and 3 for series 3 since February 10, 2019, the free shares granted under AFS Plan no. 2 (Series 1, 2 and 3) may be sold without restriction provided the preceding has been fulfilled.

#### ALLOCATION DATED MAY 18, 2016

The Combined Shareholders' Meeting held on May 18, 2016 in its fourteenth resolution authorised the Board of Directors, with the option of sub-delegation within legal conditions, to carry out, in accordance with Articles L. 225-197-1 *et seq.* of the French Commercial Code, in one or more operations, free allocations of existing or new shares in the Company, in favour of salaried employees of the Company or associated companies within the meaning of Article L. 225-197-2-I paragraph 1 of the French Commercial Code and certain corporate officers of the Company.

The Board of Directors' meeting held on May 18, 2016, decided, on the basis of the fourth decision, and by delegation granted by the Combined Shareholders' Meeting of May 18, 2016, to:

**(i) allocate free performance shares intended for new members of the Executive Committee.**

The Board of Directors established the terms of the free share allocation plan, and in particular, the terms and conditions of the free share allocation, the list of beneficiaries and the number of shares allocated to each of them (the *AFS Plan no. 3*).

The AFS Plan no.3 provides for allocation of 16,000 performance shares in favour of two new members of the Executive Committee, subject to equivalent performance conditions to those applicable to Series 3 and 4 of AFS Plan no. 2, adopted by the Board of Directors on February 10, 2014. The Board of Directors, at its meeting on February 16, 2018, noted the final vesting on February 10, 2018 of the shares that may be allocated in respect of the AFS Plan no. 3.

On the date of filing of this Universal Registration Document and since February 10, 2020, in accordance with the AFS Plan No. 3, following the expiry of the lock-up periods specified pursuant to AFS Plan No. 3, the free shares granted under this plan may be freely sold;

**(ii) allocate free performance shares of the Company intended for certain managers.**

The Board of Directors established the terms of the free share allocation plan, and in particular, the terms and conditions of the free share allocation, the list of beneficiaries and the number of shares allocated to each of them (the *AFS Plan no. 4*).

The AFS Plan no. 4 provides for allocation of 15,150 shares in favour of ten managers, subject to attainment of conditions of presence and performance conditions.

Except in cases of disability or death of the beneficiary, the free shares may be sold on the expiry of a lockup period of two years from the final vesting of the shares on May 18, 2019. Accordingly, the free shares may be sold on or after May 18, 2020;

**(iii) allocate free performance shares of the Company intended for all employees.**

The Board of Directors established the terms of the free share allocation plan, and in particular, the terms and conditions of the free share allocation, the list of beneficiaries and the number of shares allocated to each of them (the *AFS Plan no. 5*).

The AFS Plan no. 5 provides for the allocation of 15 shares for the benefit of employees subject to a condition of presence on April 1, 2019. It is not planned that there will be a lock-up period following the final vesting of the shares, *i.e.* May 18, 2019.

#### ALLOCATION DATED FEBRUARY 23, 2017

The Board of Directors' meeting held on February 23, 2017, on the basis of the authorisation of the Combined Shareholders' Meeting of May 18, 2016, decided, under the terms of the twelfth resolution, to:

**(i) allocate free performance shares of the Company intended for new members of the Executive Committee.**

The Board of Directors established the terms of the free share allocation plan, and in particular, the terms and conditions of the free share allocation, the list of beneficiaries and the number of shares allocated to each of them (the *AFS Plan no. 6*).

The AFS Plan no. 6 provides for the allocation of 7,800 shares in favour of Group employees, subject to the attainment of a condition of presence and performance conditions.

On the date of filing of this Universal Registration Document and since February 23, 2020, in accordance with the AFS Plan No. 6, following the expiry of the lock-up periods specified pursuant to AFS Plan No. 6, the free shares granted under this plan may be freely sold;

**(ii) allocate free performance shares of the Company intended for certain managers of the Group.**

The Board of Directors established the terms of the free share allocation plan, and in particular, the terms and conditions of the free share allocation, the list of beneficiaries and the number of shares allocated to each of them (the *AFS Plan no. 7*).

The AFS Plan no. 7 provides for the allocation of 14,200 shares in favour of Group employees, subject to the attainment of a condition of presence and performance conditions.

Except in cases of disability or death of the beneficiary, the free shares may be sold on the expiry of a lockup period of one year from the final vesting of the shares on February 23, 2020. Accordingly, the free shares may be sold on or after February 23, 2021.

#### **ALLOCATION DATED APRIL 12, 2018**

The Board of Directors' meeting held on April 12, 2018, decided, on the basis of the tenth resolution, and by delegation granted by the Combined Shareholders' Meeting of May 18, 2016, to award free performance shares of the Company to some of the Group's employees.

The Board of Directors established the terms of the free share allocation plan, and in particular, the terms and conditions of the free share allocation, the list of beneficiaries and the number of shares allocated to each of them (the AFS Plan no. 8).

The AFS Plan no. 8 provides for the allocation of 9,200 shares in favour of certain managers of the Group, subject to the attainment of a condition of presence and performance conditions.

Except in cases of disability or death of the beneficiary, the free shares may be sold on the expiry of a lockup period of one year from the final vesting of the shares on April 12, 2021. Accordingly, the free shares may be sold on or after April 12, 2022.

#### **ALLOCATION DATED OCTOBER 25, 2018**

The Board of Directors' meeting held on October 25, 2018, decided, on the basis of the ninth resolution, and by delegation granted by the Combined Shareholders' Meeting of May 17, 2018 to award free performance shares of the Company to one or more employees and/or corporate officers.

The Board of Directors established the terms of the free share allocation plan, and in particular, the terms and conditions of the free share allocation, the list of beneficiaries and the number of shares allocated to each of them (the AFS Plan no. 9).

Under the AFS Plan no. 9, eight senior executives, including the Chairman and Chief Executive Officer, were granted a total of 59,000 performance shares, subject to (i) a condition of presence and (ii) performance criteria (as defined above in Table 10).

Except in cases of disability, retirement or death of the beneficiary, the free shares may be sold as of February 1, 2021. However, (i) from the vesting date forward until he or she leaves his or her position, every beneficiary must retain in his or her name up to three thousand (3,000) ordinary shares that have fully vested to him or her under AFS Plan no. 9 and (ii) from the vesting date forward until he ceases to serve as a corporate officer, the Chairman and Chief Executive Officer must retain in his name 25% of the number of ordinary shares that will have been fully vested to him under AFS Plan no. 9.

#### **ALLOCATION DATED NOVEMBER 29, 2019**

The Board of Directors' meeting on November 29, 2019 decided, according to the terms of the first resolution and according to the delegation given by the Extraordinary Shareholders' Meeting of November 14, 2019, to allocate free performance shares of the Company for the benefit of one or more employees and/or corporate officers.

The Board of Directors established the terms of the free share allocation plan, and in particular, the terms and conditions of the free share allocation, the list of beneficiaries and the number of shares allocated to each of them (the AFS Plan no. 10).

The AFS Plan no. 10 provides for the allocation of 53,621 shares in favour of one or more Group employees and/or corporate officers, subject to (i) a condition of presence and (ii) performance criteria (as defined above in Table 10). The share allocated to the Chairman and Chief Executive Officer is 18,121 shares. The share reserved for the senior management and salaried managers of the Group (about 15% of the workforce on permanent contracts CDI) is 35,500 shares.

Except in cases of disability, retirement or death of the beneficiary, the free shares may be sold as soon as they are fully vested, namely on November 29, 2022.

Lock-up obligation: The Chairman and Chief Executive Officer must retain in pure registered form, from the vesting date until he ceases to serve as a corporate officer, 25% of the number of ordinary shares that will have been allocated to him under AFS Plan No. 10.

#### **ALLOCATION DATED JUNE 2, 2020**

The Board of Directors' meeting on June 2, 2020 decided, according to the terms of the fifth resolution and according to the delegation given by the Extraordinary Shareholders' Meeting of June 2, 2020, to allocate free performance shares of the Company for the benefit of one or more employees and/or corporate officers.

The Board of Directors approved the terms and conditions of the free share allocation plan, including the terms and conditions for the allocation of free shares, the list of beneficiaries and the number of shares allocated to each one (the AFS Plan no. 11) it being specified that the Chairman and Chief Executive Officer has been delegated the power to allocate a maximum of 15,000 shares to employee managers of the Group.

The AFS Plan no. 11 provides for the allocation of 52,000 shares in favour of one or more Group employees and/or corporate officers, subject to the fulfilment of continued employment and performance conditions. The share that will be allocated to the Chairman and Chief Executive Officer is 24,000 shares. The share reserved for the senior management and salaried managers of the Group (about 15% of the workforce on permanent contracts) is 28,000 shares.

Details of the performance conditions applicable to this plan are provided in section 4.2.1.2.2

Lock-up obligation: The Chairman and Chief Executive Officer must retain in pure registered form, from the vesting date until he ceases to serve as a corporate officer, 25% of the number of ordinary shares that will have been allocated to him under AFS Plan no. 11.

## 4.2.2 POLICY ON THE COMPENSATION OF CORPORATE OFFICERS FOR THE 2021 FINANCIAL YEAR

The Board meeting of February 18, 2021, according to the recommendations of the Compensation and Nominations Committee, reviewed and approved the policy on the compensation of corporate officers for the 2021 financial year, which will be submitted, in accordance with Article L. 22-10-8 of the French Commercial Code, for the authorisation of the annual Shareholders' Meeting under the framework of resolutions 10 and 11.

This policy set outs all the components of the compensation of corporate officers and explains the decision-making process followed for its determination, revision and implementation.

### 4.2.2.1 Principles common to all corporate officers

#### General principles and decision-making process used to determine, review and implement the compensation policy

The compensation policy applicable to corporate officers is determined by the Board of Directors based on the proposals of the Compensation and Nominations Committee. Within this context, the Board of Directors and the Compensation and Nominations Committee may take into account studies of comparables as well as, where applicable, missions assigned to the corporate officer concerned outside the general duties and responsibilities specified by the law and/or his/her contribution to the performance of the Company, to its proper organisation or proper functioning. The Compensation and Nominations Committee proposes to the Board of Directors the compensation elements for the corporate officers, while ensuring the rules for determining these compensation elements are consistent with the annual individual performance assessment of the Company's executive officers, which it compares with the Company's performance. To avoid conflicts of interest, the Chairman and Chief Executive Officer is not present during deliberations concerning his personal case at the Compensation and Nominations Committee and does not take part in the vote thereon at the Board of Directors meeting. Section 4.1.3.2 details the rules applicable to the management of conflicts of interest within the Board of Directors of GTT.

The compensation policy is adopted once the Board of Directors is assured, firstly, of its compliance with the corporate interest of the Company and, secondly, of its coherence with the Group's development strategy as reflected in the three-yearly business plan determined annually by the Board of Directors and communicated by the Company. To this end, the Board of Directors endeavours to periodically review the compensation policy to check that the level of compensation remains in line with the performance achieved, both by the Company and by the person concerned, and that the compensation policy remains attractive in relation to compensation practices in the market, mainly within comparable companies in the sector, in order to attract and retain talent within its governing bodies.

The compensation policy is then submitted to the vote of the Shareholders' Meeting according to the terms of separate resolutions for each category of corporate officers.

This policy and the elements of its implementation comply, to the extent that they are applicable and relevant, with the provisions of the following texts:

- the Corporate Governance Code for listed companies from the AFEP and the MEDEF (the "AFEP-MEDEF Code") revised in January 2020 and all of the principles that are laid down within it;
- the provisions of the law no. 2016-1691 dated December 9, 2016 on transparency, the fight against corruption and the modernisation of economic life (known as the **Sapin 2 law**);
- the provisions of law no. 2019-486 dated May 22, 2019 on the growth and transformation of companies (**Pacte law**); and
- the provisions of ruling no. 2019-1234 dated November 27, 2019 on the compensation of corporate officers of listed companies and of decree no. 2019-1235 dated November 27, 2019 transposing directive (EU) 2017/828 dated May 17, 2017 modifying directive 2007/36/EC in view of promoting the long-term commitment of shareholders.

The Compensation and Nominations Committee is particularly careful to comply with the recommendations of the AFEP-MEDEF Code to which the Company refers and thus ensures in particular that the following fundamental principles are respected:

- comparability: the compensation elements are assessed in the context of the Company's specific activity and benchmark market;
- comprehensiveness and balance: all elements constituting the compensation are reviewed each year and their respective weights are analysed;
- simplicity and coherence: on the basis of the recommendation of the Compensation and Nominations Committee, the Board of Directors takes care to implement a simple, understandable and consistent corporate officer compensation policy from one financial year to the next; and
- motivation and performance: on the basis of the recommendation of the Compensation and Nominations Committee, the Board of Directors takes care to propose a compensation policy appropriate for each individual's responsibilities, and corresponding to the practices of companies operating in the same field as the Company, and preserve this balance between motivation and performance.

The compensation policy is established by the Board of Directors after having obtained prior proposals from the Compensation and Nominations Committee, mainly composed of independent directors and chaired by an independent director. Any revision and implementation of the compensation policy is established by the Board of Directors' ruling by majority of members present and represented. The directors are required to comply with the principles laid down in the Internal Regulations of the Board of Directors, notably concerning the management of potential conflict of interest (for a description of the rules on managing conflicts of interest, see section 4.1.3.2 (iii) – *Directors' duties above*).

The proposals and work of the Compensation and Nominations Committee on the compensation policy for corporate officers that are submitted to the Board of Directors are based on consideration and analysis of the conditions of compensation

and employment of employees of GTT. The long-term performance criteria thus retained by the Board of Directors based on the recommendation of the Compensation and Nominations Committee are applicable to all beneficiaries including, besides the executive officers, members of the Executive Committee and the vast majority of managers of the Company (around 15% of the workforce) in order to ensure team cohesion and commitment to the Group's priority strategic objectives. With a view to ensuring that the Company's workplace conditions continue to offer a very high level of safety, the Committee thus recommended the inclusion of a safety criterion which is regularly reviewed.

Finally, the Compensation and Nominations Committee relies on the Company's Human Resources Division in order to gather relevant information on employment and compensation conditions.

In order to determine the extent to which the corporate officers satisfy the performance conditions specified for variable monetary compensation and compensation in shares, the Board of Directors relies on the proposals and work of the Compensation and Nominations Committee, which sets out to prepare and check whether each of the performance criteria are achieved, where applicable with the assistance of the Statutory Auditors and the internal services of the Company. This check is documented and made available to members of the Board of Directors.

The stipulations of the compensation policy applicable to corporate officers, subject to their approval by the annual Shareholders' Meeting called to approve the financial statements of the year ended December 31, 2020, are intended to apply also to newly-appointed corporate officers or those whose term of office is renewed at the Shareholders' Meeting.

The current compensation policy applicable to the Chairman and Chief Executive Officer applies whether the Group's executive acts in the capacity of Chairman and Chief Executive Officer or, if circumstances so require, or that of Chief Executive Officer. In such circumstances, the Chairman, in this separate capacity, would benefit from a fixed compensation excluding any variable compensation.

Furthermore, in the event of appointment of a Deputy CEO, the compensation policy applicable to the latter would be determined on the basis of the policy applicable to the Chief Executive Officer of the Company, taking into account the difference in levels of responsibility between the two.

In the event of appointment of a new executive officer, the allocation of a compensation for assumption of duties may be decided on an exceptional basis by the Board of Directors to make it possible for an executive from a group external to GTT to join and to compensate for the loss of benefits to which the executive was entitled.

In accordance with the applicable legal and regulatory provisions, the Board of Directors reserves the option, after having received the prior opinion of the Compensation and Nominations Committee, of temporarily derogating from application of the compensation policy put in place, in case of duly-justified exceptional circumstances (such as the unplanned departure of an executive officer during a financial year), providing that this derogation is compliant with the corporate

interest and is necessary to ensure the long-term viability of the Group.

This power of derogation granted to the Board of Directors may concern the fixed remuneration, the percentage that the fixed remuneration represents in relation to the variable remuneration, or even the exceptional remuneration of the corporate officer concerned.

In such a situation, the elements of compensation that were subject to temporary derogation by the Board of Directors from the compensation policy duly put in place will be subject to the vote of shareholders under the *ex post* say on pay vote. As necessary, it should be noted that this waiver option was not implemented by the Board of Directors in 2020 in the context of the health crisis.

### 4.2.2.2 Components of the compensation for members of the Board of Directors

The compensation policy for members of the Board of Directors includes, firstly, the elements common to all corporate officers presented above, and secondly, the specific elements explained below.

The compensation policy for members of GTT's Board of Directors is intended to reward the competence and involvement of its members up to an amount that matches the scarcity of corresponding profiles in an international and highly-competitive business sector.

#### Overall amount of compensation

In accordance with the legal and regulatory provisions in force as well as the provisions of the Company's by-laws, the Shareholders' Meeting may allocate an annual overall amount to members of the Board of Directors, in compensation for their activities. The directors, whose term of office is four years, are exclusively compensated by this means.

At the Shareholders' Meeting of May 27, 2021, shareholders are asked to set the total annual compensation of the members of the Board of Directors at 600,000 euros. This increase is submitted in order to account for the increasing work load of Directors in connection with the preparation of both Board and Committee meetings, as reflected in the number of meetings held in 2020. This increase would also enable to anticipate the recruitment of new independent directors, whose intervention may be required in the event of a change in the Company's share ownership structure. The proposed amount is in line with the results of a study of compensation on the Boards of Directors of companies comparable in size, activity and financial profile.

The breakdown of the annual overall amount between the directors is decided by the Board of Directors upon proposal from the Compensation and Nominations Committee in application of the rules in Article 23 of the Internal Regulations of the Board of Directors. This breakdown takes the following principles into account:

- a budget for the Board and a budget for each of the Board's Committees;

- a fixed portion and a variable portion according to effective participation in the Board meetings and the meetings of the Board's committees;
- a predominantly variable portion, in accordance with the rules set out by the AFEP-MEDEF Code, according to objective criteria defined by the Board of Directors, based on a proposal from the Compensation and Nominations Committee; and
- a fixed portion and a larger variable portion for the Chairman of the Board of Directors and the Chairmen of Committees.

Compensation allocated to directors pursuant to year N is paid in year N+1.

Payment of the amount allocated to directors and compensation for their activities may be suspended (i) pursuant to the second subparagraph of Article L. 225-45 of the French Commercial Code, when the Board of Directors is not composed in accordance with the first paragraph of Article L. 225-18-1 of this Code, and (ii) under the conditions of item I of Article L. 22-10-34 of the French Commercial Code, when the Shareholders' Meeting does not approve the draft resolution concerning the information mentioned in item I of Article L. 22-10-9 of the French Commercial Code.

Travel costs may be reimbursed by the Company.

#### Non recurring compensation

In accordance with Article 17.3 of the Company's by-laws, the Board of Directors may allocate non recurring compensation for specific missions or mandates assigned to its members.

This compensation is determined by the Board of Directors, taking into account the duration and complexity of the mission after advice from the Compensation and Nominations Committee.

#### 4.2.2.3 Elements of the compensation of the executive officers

The compensation policy applicable to executive officers includes a share of the elements common to all corporate officers presented in section 4.2.2.1 above, and secondly, specific elements explained below, which will, for each of the beneficiaries concerned, be submitted each year to the Shareholders' Meeting. On the date of this Universal Registration Document, the sole executive officer is Philippe Berterottière, Chairman and Chief Executive Officer. His term of office was renewed on May 17, 2018 for a period of four years, until the end of the Annual Shareholders' Meeting in 2022, held to approve the financial statements for the year ending December 31, 2021.

The structure of the compensation of executive officers is in line with that implemented during previous financial years. The Board of Directors noted the concerns expressed by certain investors and shareholder voting research providers at the Shareholders' Meeting of May 23, 2019 and appointed the Compensation and Nominations Committee to establish and supervise improvements that can respond to them, in particular, improving the explanations on the various elements composing the compensation of executive officers and the details of the performance conditions attached to the variable compensation (short term and long term).

After this review and adjustments, the approval rating regarding the Chairman and Chief Executive Officer's compensation increased sharply, from 68.31% as of the Shareholders' Meeting of May 23, 2019 to 93.67% as of the Shareholders' Meeting of June 2, 2020. The Board of Directors favours an approach in which the portion represented by variable compensation (short-term and long-term) in the total compensation is predominant and also ensures that, within the variable compensation, long-term compensation remains preponderant. Also, as the long-term compensation is based on the achievement of operational and financial objectives as well as the stock-market performance of the Company, it promotes the search for value creation for the benefit of all stakeholders and helps to align the interests of the manager with the interests of shareholders.

The changes made to the compensation policy are as follows:

Component	Comments	Change in 2021 compared to 2020
Fixed compensation	The fixed compensation of the Chairman and Chief Executive Officer remains unchanged.	Unchanged
Variable compensation	<p>The Board of Directors decided to introduce new criteria based, in particular, on the performance of the Chairman and Chief Executive Officer in terms of CSR, in line with the latest recommendations of the High Committee on Corporate Governance.</p> <p>As such, from the financial year 2021, the criteria used to determine the variable compensation will remain mainly quantitative (representing 76% of the target compensation) and will be based on the measurement of (i) the Group's performance through the application of an EBITDA target, (ii) the Group's market share target in its core business activities, (iii) revenue generated in digital services activities, which are a strategic area of development and (iv) a CSR target linked to order intake in the LNG fuel segment.</p> <p>The qualitative component will be capped at 24% of the target compensation and will now include new criteria to promote long-term growth. These criteria are linked, in particular, to the initiatives taken to transform the Group's business model and in the social and environmental fields.</p>	<p>Compensation structure (cap and weighting of quantitative/qualitative criteria) unchanged</p> <p>Addition of new performance criteria, particularly in terms of CSR</p>
Long-term incentive	<p>For 2021, the vesting of performance shares will remain subject to continued employment and performance conditions assessed over a three-year period:</p> <ul style="list-style-type: none"> <li>● internal performance: consolidated net income target indexed to a commonly used financial aggregate;</li> <li>● CSR performance: business volume target in new markets;</li> <li>● stock market performance: rate of return of GTT shares (TSR) compared to an index of comparable companies.</li> </ul>	Unchanged

### Fixed compensation

The amount of the fixed compensation is determined by the Board of Directors of the Company upon recommendation from the Compensation and Nominations Committee, taking into account the level and difficulty of responsibilities, experience in the function, seniority in the Company and practices in groups or companies of comparable size and according to the recommendations of the AFEP-MEDEF Code. This amount is established based on an analysis of market practices carried out by a specialised external consultant, including companies that are comparable due to their activities, size or financial profile.

This amount is only reviewed at relatively long intervals (duration of the term of office). However, exceptional circumstances may cause it to be reviewed more frequently following changes to the scope of responsibility or significant changes occurring within the Company or market. In specific situations, the adjustment to the fixed compensation and its reasons will be made public.

Payment of elements of fixed compensation is not dependent on the approval of the annual Shareholders' Meeting held to approve the financial statements for the financial year ending on December 31, 2021 (no *ex post* say on pay).

For the 2021 financial year, it is planned to maintain the fixed compensation of the Chairman and Chief Executive Officer granted in respect of 2020, namely 400,000 euros (unchanged since the 2019 financial year).

### Variable compensation

The short-term variable compensation rewards the performance of the manager for the elapsed year in line with the operational strategy and performance of the Group over the period in question.

### Procedures for determining variable compensation

The variable part is expressed as a percentage of the annual fixed compensation. This variable part will be calculated based on the degree of achievement of objectives set at the beginning of the year by the Board of Directors, upon recommendation from the Compensation and Nominations Committee, according to the various quantitative and qualitative, diversified and demanding, precise and pre-established criteria concerning objectives on the three-year business plan adopted each year by the Board, enabling a full analysis of performance.

In accordance with the AFEP-MEDEF Code, the variable compensation is limited to a percentage of fixed compensation and cannot exceed the maximum levels defined by the compensation policy. No minimum amount is guaranteed.

For each criterion, evaluation of the performance of the Chairman and Chief Executive Officer will result from the comparison between the result obtained and the defined target.

Assessment of achievement of the target, which will be done by the Board of Directors upon recommendation of the Compensation and Nominations Committee, with the assistance, where necessary, of the Statutory Auditors and the internal services of the Company, will take into account the competitive environment and the economic context and may require, in case of necessity or change of circumstances (for

example, related to the health crisis concerning the Covid-19 epidemic), an adjustment of the measurement of certain criteria, notably to take into account any revisions to the business plan on the basis of which the objectives were set.

The performance criteria adopted by the Board of Directors must contribute to the objectives of the compensation policy and contribute to the Group's development strategy, notably via a periodic review to check whether the level of compensation remains in line with the performance achieved, both by the Company and by the person concerned, while seeking to remain attractive in relation to the compensations available in the market, mainly in companies that are comparable through their activities and/or financial profile, in order to attract and retain talent within its governing bodies.

The performance criteria proposed for the variable compensation of the Chairman and Chief Executive Officer for the 2021 financial year are the following:

Description	Target as a % of fixed compensation	Maximum as a % of fixed compensation	Target as % of base 100	Maximum as % of base 100	Explanation of the appropriateness of indicators and procedures for use
<b>QUANTITATIVE CRITERIA</b>					
Financial quantitative criteria					
IFRS consolidated EBITDA target (at constant scope and exchange rates and excluding nonrecurring elements)	25%	33%	30%	39.9%	<p>This indicator aims to express the performance of the Group. The EBITDA is one of the main indicators upon which GTT communicates to the market half-yearly. The objective measures the performance of the Group with regard to the EBITDA achieved in December of the year in question in relation to the forecasts in the business plan.</p> <p>The formula adopted by the Board of Directors enables calculation of the amount of the variable share due (within the limit of a maximum), taking into account the level of EBITDA in relation to the set target. The target objective is demanding as it is preestablished based on the 2021/2023 business plan of the Group and set in accordance with the objective announced by GTT to the market. As a reminder, GTT's EBITDA objective for 2021 is located within a range between 150 and 170 million euros, taking into account the level of the order book for 2021 but also the efforts made by the Group to sustain growth and prepare for the future.</p> <p>A floor is set at of the lower boundary of the range. The achievement of the objective corresponds to 107% of the lower boundary of the range communicated to the market. Achievement of the maximum, in case of outperformance, corresponds to the higher boundary of the range communicated to the market. The amount is calculated by a straight-line interpolation between these thresholds.</p>

Description	Target as a % of fixed compensation	Maximum as a % of fixed compensation	Target as % of base 100	Maximum as % of base 100	Explanation of the appropriateness of indicators and procedures for use
Objective of the market share in the segments LNGC, FSRU, FLNG,	20%	26%	24%	31.2%	<p>This indicator is intended to reflect the strategic objective of the development of the Group in its core business activities. The formula adopted by the Board of Directors enables calculation of the amount of the variable share due (within the limit of a maximum), taking into account the value achieved in the criterion in relation to the set target. The target objective is demanding as it is preestablished based on the 2021/2023 business plan of the Group and was set taking into account the market share obtained by the Company in the segments in 2020, as well as growth forecasts (by volume) in these market segments on existing applications for the transport of LNG (LNGCs).</p> <p>A floor is set if the objective is achieved at 94.5% to take into account the demanding character of the criterion. The target amount of the variable compensation in respect of this condition is paid if the objective is achieved. The maximum amount of the variable compensation in respect of this condition is paid if the objective is reached at 105%. The amount is calculated by a straight-line interpolation between these thresholds.</p>
Objective of revenue made by Ascenz- , Marorka and OSE Engineering	7%	10%	8%	12%	<p>This indicator is intended to measure the development of the digital services activities, one of the strategic development policies of the Group.</p> <p>The formula adopted by the Board of Directors enables calculation of the amount of the variable share due, taking into account the value achieved in the criterion in relation to the set target. The target objective is demanding as it was preestablished based on the plans for the various entities concerned.</p>
Quantitative CSR criterion					
Objective for new orders in the LNG as fuel segment	11%	17,5%	14%	21%	<p>This indicator is intended to reflect the strategic objective of developing the activities of the Group in the "LNG as fuel" segment, which can reduce polluting emissions from the propulsion of vessels. The formula adopted by the Board of Directors enables calculation of the amount of the variable share due (within the limit of a maximum), taking into account the value achieved in the criterion in relation to the set target. The target objective is demanding as it was preestablished based on the 2021-2023 business plan of the Group.</p> <p>A floor is set if the objective is achieved at 67%. The target amount of the variable compensation in respect of this condition is paid if the objective is achieved. The maximum amount of the variable compensation in respect of this condition is paid if the objective is reached at 166%. The amount is calculated by a straight-line interpolation between these thresholds.</p>
<b>TOTAL QUANTITATIVE CRITERIA</b>	<b>63%</b>	<b>86.5% (CAPPED AT 80%)</b>	<b>76%</b>	<b>104% (CAPPED AT 96%)</b>	

Description	Target as a % of fixed compensation	Maximum as a % of fixed compensation	Target as % of base 100	Maximum as % of base 100	Explanation of the appropriateness of indicators and procedures for use
<b>QUALITATIVE CRITERIA</b>					
Progress in using new technologies	7%	7%	8%	8%	<p>This indicator is intended to measure the momentum of the Group in terms of innovation, through the filing of new patents.</p> <p>The criterion is achieved at 100% if the Group files more than 60 new patents (inclusive) in 2021, it being understood that (i) if the number of patents is below 50 (inclusive), the percentage of the variable compensation based on this objective will be weighted by a factor of 0; (ii) the weighting will be determined using a straight-line interpolation between these thresholds</p> <p>The demanding character of the objective can be seen in the light of past performance (an average of 49 patents filed per year during the last five years, the average R&amp;D period of a new technical solution).</p>
Business model development and evolution initiative	3%	3%	4%	4%	This indicator targets the Company's ability to take initiatives that will change the Group's business model or portfolio of activities in order to ensure profitable and sustainable growth, in particular through acquisitions or the launch of new products or services.
Development of Elogen technology	2.6%	2.6%	3%	3%	Following the acquisition of Areva H2Gen, renamed Elogen, this indicator aims to measure the development of the Group's activities in the green hydrogen sector, in order to accelerate the energy and environmental transition, in line with the Group strategy and purpose.
Human resources	4%	4%	5%	5%	This indicator measures the effectiveness of the Group's human resources policy through two indicators: (i) talent management: the policy put in place must aim to retain the best profiles and (ii) the implementation of an employee engagement survey.
Frequency rate of work-related accidents	1.7%	1.7%	2%	2%	<p>This indicator is intended to measure the effectiveness of the safety measures implemented.</p> <p>The objective is achieved if the frequency rate of work-related accidents within the Company in 2021 is less than or equal to 2.6 (corresponding, based on the headcount of the Company as at December 31, 2020, on a maximum of 1 work-related accident on an industrial site).</p>
Governance and compliance	1.7%	1.7%	2%	2%	This indicator aims to measure the implementation of best governance practices and, in particular, the implementation of the compliance and ethics policy in all Group subsidiaries.
Total qualitative criteria	20%	20%	24%	24%	
<b>TOTAL QUANTITATIVE + QUALITATIVE CRITERIA</b>	<b>83%</b>	<b>106.5% (CAPPED AT 100 %)</b>	<b>100%</b>	<b>128% (CAPPED AT 120%)</b>	

In total, the CSR criteria represent 26% of annual variable compensation, in line with the Company's desire to contribute to building a sustainable world. With regard to the characteristics of the markets in which the Company operates, the levels of objectives set, pursuant to some of the above criteria, constitute strategic and economically-sensitive information that cannot be made public. Achievement of 100% of the targets above would give rise to a gross annual amount of 333,000 euros, or 83% of the fixed compensation proposed in respect of 2021. In the event of outperformance, this amount may increase to a maximum of 400,000 euros (representing 100% of fixed compensation).

#### PROCEDURES FOR POSTPONING THE VARIABLE COMPENSATION

Not applicable

#### PROCEDURES FOR PAYING THE VARIABLE COMPENSATION

In accordance with the provisions of Article L. 225-100 III of the French Commercial Code, a proposal will be made to the annual Shareholders' Meeting called to approve the financial statements of the year ending December 31, 2021, to approve the elements of variable compensation due or allocated in respect of the 2021 financial year and the payment of these elements of variable compensation depends upon the approval of the annual Shareholders' Meeting called to approve the financial statements of the year ending December 31, 2021.

#### Exceptional compensation

No exceptional compensation is planned, except in the case of very specific circumstances, for example, due to their importance for the Company, the commitment that they demand or the difficulties that they present. Reasons for any exceptional compensation would be given by the Board of Directors and this could not represent more than 150% of annual fixed compensation. The payment of elements of exceptional compensation would, in any case, be dependent on the *ex post* approval of the annual Shareholders' Meeting called to take place during the financial year following allocation.

#### Compensation for the activities of director

Executive officers who are also directors receive compensation as directors of the Company see section 4.2.2.2 above).

#### Benefits of any kind

The executive officers benefit from a company car. The Chairman and Chief Executive Officer also benefits from a subscription to the ACF. From 2021, the GSC job loss insurance (social guarantee for company managers) will be phased out.

#### Elements of long-term compensation

The Company's long-term compensation policy is part of a competitive overall strategy to secure the loyalty and motivation of its executive officers, with respect to market practices, in accordance with the objectives of the

compensation policy established by the Board of Directors, namely respect for the corporate interest and contribution to the strategy and long-term development of the Group.

Allocations of performance shares are decided annually by the Board of Directors under the delegation conditions granted to it by the Extraordinary Shareholders' Meeting of June 2, 2020. The total number of shares thus allocated may not exceed a determined percentage of the share capital specified at the time of the delegation granted by the Shareholders' Meeting to the Board (and, in any case, 1% of the share capital (excluding cases of adjustment)). Also, the total number of shares allocated to executive officers of the Company may not exceed a defined percentage of all allocations made by the Board (and in any case, 50% of all allocations made based on an authorisation by the Shareholders' Meeting (excluding cases of adjustment)).

The motivation and retention of executive officers are taken into account by the Board of Directors, which considers them decisive to achieve the medium-term objectives of the Company and to successfully carry out the major changes necessary to the development of the Group. To this end, the Board of Directors endeavours to plan long-term compensation that is particularly motivating for the executive officers, notably the Chairman and Chief Executive Officer, whose skills and recognised expertise in the industry in which the Company operates have been decisive in the ongoing development of the Company.

Pursuant to the allocation that will be made in 2021, the market value of the performance shares allocated under each plan to the corporate officers may not exceed a ceiling that will be brought to 350% the same as in 2020. Any free allocation of shares to corporate officers would therefore be subject to a double ceiling, by volume and value.

The vesting period that will be set by the Board of Directors will be of at least three years and will, where applicable, be associated with a lock-up period. The Board of Directors may also make the vesting of shares by all or some of the beneficiaries dependent upon a condition of presence in the Group upon expiration of the vesting period.

The number of shares definitively acquired by the beneficiaries will be determined after a period of at least three years, in application of the performance conditions which will be assessed over the same period of at least three years, with all shares thus allocated being subject to respect for the performance conditions determined with regard to the quantitative objectives of the Company. The applicable performance conditions will be demanding and will concern both the intrinsic financial performance and stock-market performance of the Group so as to contribute to the objectives of the compensation policy in that these are demanding conditions, likely to encourage the achievement of the strategic objectives of the Group notably in the domain of new markets related to the energy transition, and to encourage the creation of value over the long term.

The conditions will be determined according to the procedures below:

Criteria	Weighting	Rate of achievement
<p><b>Internal performance:</b> determined on base of a consolidated income target determined by reference to a usual financial aggregate (EBITDA, net profit, etc.), assessed by comparison with the average of the aggregate in question over three consecutive financial years from allocation</p>	40%	Vesting begins from achievement of the target. The rate of achievement will be determined based on the 2021-2023 business plan, which was adopted in February 2021. The target achievement rate and the maximum achievement rate (enabling allocation at 100% in respect of this criterion) will be demanding and set according conditions consistent with the AGA Plan 11 put in place in June 2020 and described in section 4.2.1.3.2.
<p><b>CSR performance:</b> based on an objective of a volume of activity (determined by reference to revenue or the order book) in the new markets (in particular the activities of "LNG as fuel" and services), assessed by comparison with the average volume of activity ascertained over a period of three consecutive financial years from the allocation.</p> <p>With regard to the actual nature of the activities in these new markets, related to the energy transition and obligations to reduce polluting emissions, this criterion is directly correlated with the Group's Nonfinancial performance.</p>	30%	Vesting begins from achievement of the target. The rate of achievement will be determined based on the 2021-2023 business plan, which was adopted in February 2021. The target achievement rate and the maximum achievement rate (enabling allocation at 100% in respect of this criterion) will be demanding and determined according to conditions consistent with the AGA Plan 11 put in place in June 2020 and described in section 4.2.1.3.2.
<p><b>Relative stock-market performance:</b> based on an objective determined according to the total yield for shareholders of the Company over a period of 3 years from allocation (the "GTT TSR"), in relation to the average yield of (i) the STOXX 600 Oil &amp; Gas index and (ii) the Euronext Paris SBF 120 index, assessed over the same period (the "Reference TSR").</p>	30%	Vesting begins from achievement of the target. The vesting of shares under this condition would be triggered if the GTT TSR reaches 85% of the Reference TSR and is limited to 30% of the total allocation if the GTT TSR reaches 110% of the Reference TSR; if the GTT TSR is equal to the Reference TSR, the shares acquired would represent 20.4% of the total allocation under the plan.

For the requirements of this condition:

- the GTT TSR corresponds to the change (in percentage) between the average price of the Company's share during the last 20 trading days of the first financial year of the three-year period in question, including cumulative dividends, and the average price of the Company's share during the last 20 trading days of the last financial year of the three-year period in question, including cumulative dividends;
- the Reference TSR corresponds to the arithmetic average of the change (in percentage) between the average values of the reference indices, including cumulative dividends, during the last 20 trading days of the first financial year of the three-year period in question and the average values of the reference indices of the last 20 trading days of the last financial year of the three-year period in question, including cumulative dividends.

\* It should be noted that, since the initial public offering of GTT, there has never been an allocation of shares in respect of the condition as the TSR target has never been reached. It is also specified that in the context of the renewal of the authorization to grant performance shares in 2022, the Board of Directors, on the recommendation of the Compensation & Nominations Committee, will re-examine the stock market performance criterion.

The level of achievement of the objectives will be communicated once the actual performance has been assessed. Given the specifics of the market in which the Company operates, the Board will determine case-by-case whether the level of the objective in question can be communicated without harming the interests of the Company, or whether it constitutes strategic and economically-sensitive information which cannot be made public.

In case of departure following a resignation, dismissal for misdemeanour or the non-renewal of the term of office of an executive officer, all performance shares for which the vesting period is not terminated on the date of departure will be lost by the interested party.

In case of departure following dismissal for just cause, but without this just cause characterising a misdemeanour, the condition of presence will be lifted for a number of shares determined on a *pro rata* basis, meaning in proportion to the vesting period that has already run from the departure date, it being understood that the performance conditions will remain applicable to the shares concerned and will be measured at the end of the vesting period.

By exception to the aforementioned and concerning all beneficiaries of the plan, in case of cessation of functions following invalidity (namely an absolute inability to work according to the meaning of items 2 or 3 of Article L. 341-4 of the French social-security Code or any equivalent under foreign law), death or retirement, the presence condition will be lifted for all shares, it being understood that the performance conditions will remain applicable to the shares concerned and will be measured when the vesting period ends.

The executive officers must undertake not to use transactions to hedge their risks on the performance shares that are assigned to them, and this until the end of the lock-up period of the shares that may be set by the Board of Directors.

#### OBLIGATION FOR RETENTION AND HOLDING

The Board of Directors may (i) decide that the shares allocated to executive officers may not be disposed of by the interested parties before the cessation of their functions, or (ii) set the number of performance shares that they are required to hold registered until the cessation of their functions.

#### ABSTENTION PERIODS

The executive officers are subject to restrictions relating to transactions on GTT securities, notably by compliance with abstention (or "blackout") periods before results are published<sup>(1)</sup>. Generally, they must make sure, before any transaction, that they are not in a situation of being insiders.

#### Compensation for cessation of functions – Severance pay

The Board of Directors may decide to grant, subject to compliance with the conditions specified by Article R. 22-10-14 of the French Commercial Code and Article 25.5 of the AFEP-MEDEF Code, compensation in case of cessation of functions to an executive officer.

In case of forced departure related to a change of control or strategy, the executive officer will be entitled to this severance pay. Conversely, in case of situations of voluntary departure (resignation), forced departure for gross or serious misconduct, change of functions within the Group or retirement, the executive officer will not be entitled to this severance pay.

The performance conditions set for this compensation are assessed over at least two financial years. They are demanding and contribute to the objectives of the compensation policy established by the Board of Directors, namely compliance with the corporate interest and contribution to the strategy and long-term development of the Group.

For each executive officer, the severance pay will not exceed, where applicable, two years of compensation (fixed and variable received during the last 12 months preceding the date of departure).

The amount of the compensation that Philippe Berterottière may benefit from is set at twice the amount of the overall gross compensation (fixed and variable portions) received by him in respect of his functions exercised within GTT during the last twelve months preceding the date of his departure.

In addition, the payment of this indemnity will be subject to the following performance conditions:

- a third of the compensation is related to the achievement by the Chairman and Chief Executive Officer of the market share objective of the Company in the LNGC, FLNG and FSRU segments set for the variable short-term compensation during the two financial years preceding departure;
- a third of the compensation is related to the achievement by the Chairman and Chief Executive Officer of the EBITDA objective set for the variable short-term compensation during the two financial years preceding departure;
- one third of the indemnity will be paid if the variable portion of Mr. Philippe Berterottière's remuneration during the two years preceding the departure is at least equal to two thirds of its maximum amount.

(1) The regulations on market abuse prohibit any person having managerial responsibilities within the issuer from making transactions relating to shares or debt securities of the issuer during a period of a minimum of 30 calendar days before the publication of press releases announcing annual or half-yearly results. The AMF, in its position – recommendation on ongoing information and the management of privileged information, also recommends that blackout periods of at least 15 days be established before the publication of quarterly or interim financial information (or quarterly or interim financial statements).

### Non-compete compensation

The Board of Directors may decide to grant compensation for the commitment for noncompetition by the Chairman and Chief Executive Officer.

On February 10, 2014, the Board of Directors, upon recommendation from the Compensation and Nominations Committee, approved, as consideration for a noncompetition undertaking given by Philippe Berterottière, the principle of paying, from that date of his ceasing to be a corporate officer, monthly compensation equal to 5/10 (increased to 6/10 in case of dismissal, except in case of serious misconduct) of the monthly average of salaries and benefits and contractual payments received during his last 12 months with the Company (the noncompetition undertaking is for two years from the effective termination date of Philippe Berterottière's term of office as Chairman and Chief Executive Officer).

If his severance pay and noncompetition compensation described above are both applicable, the combination of these two indemnities shall not exceed two years of compensation (fixed and variable received over the last 12 months preceding the date of his departure) by Philippe Berterottière.

The Board of Directors of April 12, 2018, upon recommendation from the Compensation and Nominations Committee, renewed this authorisation following the proposal for the renewal of the term of office as Chairman and Chief Executive Officer of Philippe Berterottière during the Shareholders' Meeting of May 17, 2018. The Shareholders' Meeting of May 17, 2018, approved the continuation of these commitments in favour of Philippe Berterottière.

The Company, acting through its Board of Directors, reserves the option, notably in case of manifest negligence or major

financial difficulties, of unilaterally renouncing this commitment for noncompetition on the date of cessation of the functions of the executive officer, in which case the latter will be free of all commitments and no compensation will be due to him/her in this regard.

The non-compete obligation is not applicable/the compensation is not paid in the case where the executive officer exercises his/her retirement entitlements or takes up functions within the same Group. In this case, no compensation will be due to him/her.

In any case, no compensation may be paid beyond the age of 65.

### Social-security protection/Supplementary pension scheme

The overall compensation of the Chairman and Chief Executive Officer was determined taking into account, where applicable, the benefit represented by a supplementary pension scheme. The Board of Directors has authorised the affiliation of executive officers to collective contracts for health insurance and personal risk insurance, as well as a defined-benefit supplementary pension scheme ("Article 83").

This scheme applies, more generally, to Company employees whose gross compensation is greater than or equal to four times the annual Social Security ceiling, and the contributions allocated to the scheme are equal to a percentage of the compensation of the employees concerned.

In this scheme, the Company's obligation is limited solely to the payment of a contribution, but does not include a commitment by the Company in respect of the level of services supplied. The contributions paid are expenses for the year.

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## 4.3 RELATED-PARTY TRANSACTIONS

Information about transactions with related parties during the 2020 financial year appears in the special report of the Statutory Auditors on related-party agreements referred to hereafter in section 4.3.1 – *Statutory Auditors' special report on related-party agreements for the financial year ended December 31, 2020* in this Universal Registration Document, as well as in note 19 of section 6.1.5 – *Consolidated financial statements prepared according to IFRS for the financial year ended on December 31, 2020* in this Universal Registration Document.

### 4.3.1 STATUTORY AUDITORS' REPORT ON RELATED PARTY AGREEMENTS

#### General meeting of shareholders held to approve the financial statements for the year ended December 31, 2020

This is a translation into English of a report issued in French and it is provided solely for the convenience of English-speaking users.

This report should be read in conjunction with, and construed in accordance with, French law and professional standards applicable in France.

To the General Meeting of Shareholders of Gaztransport & Technigaz - GTT,

In our capacity as Statutory Auditors of your Company, we hereby report on certain related party agreements.

We are required to inform you, on the basis of the information provided to us, of the terms and conditions of those agreements indicated to us, or that we may have identified in the performance of our engagement as well as the reasons justifying why they benefit the Company. We are not required to comment as to whether they are beneficial or appropriate or to ascertain the existence of any such agreements. It is your responsibility, in accordance with Article R. 225-31 of the French Commercial Code (*Code de commerce*), to evaluate the benefits resulting from these agreements prior to their approval.

In addition, we are required, where applicable, to inform you in accordance with Article R. 225-31 of the French Commercial Code (*Code de commerce*) concerning the continuation of the implementation, during the year, of the agreements already approved by the General Meeting of Shareholders.

We performed those procedures which we considered necessary to comply with professional guidance issued by French Institute of Statutory Auditors (*Compagnie nationale des commissaires aux comptes*) relating to this type of engagement. These procedures consisted in verifying that the information provided to us is consistent with the documentation from which it has been extracted.

#### 1. Agreements submitted for approval to the General Meeting of Shareholders

In accordance with Article L. 225-40 of the French Commercial Code (*Code de commerce*), we were informed of the following agreement entered into during the past year that received prior approval from your board of directors.

#### WITH ENGIE, SHAREHOLDER OWNING 40.41% OF YOUR COMPANY

##### Confidentiality and cooperation agreement

###### Nature, purpose and conditions

On December 10, 2020, the Board of Directors authorized the signing of a cooperation agreement between your company and Engie related to the possible change to the ownership structure following Engie's announcement of its intention to sell all or part of its participation in your company.

##### Reasons justifying why the Company benefits from this agreement

###### Your Board of Directors gave the following reasons:

This agreement organizes the exchange of confidential information about the project and your company in accordance with applicable regulations.

This agreement was signed on December 10, 2020 for a two-year term and has not any financial impact

#### 2. Agreements already approved by the General Meeting of Shareholders

In accordance with article R. 225-30 of the French Commercial Code (*Code de commerce*), we have been advised that the implementation of the following agreements which were approved by the General Meeting of Shareholders in prior years continued during the year.

#### WITH CRIGEN, COMPANY CONTROLLED BY ENGIE, SHAREHOLDER OWNING 40.41% OF YOUR COMPANY

##### Service provision agreement on the performance of studies

###### Nature, purpose and conditions

On November 18, 2014, your company and CRIGEN signed a service provision agreement, authorized by the Board of Directors on October 27, 2014, amounting to €320,000 excluding tax, for CRIGEN to perform several studies on the development and marketing of products and services based on nano-technologies. This agreement stipulates that your company will be assigned certain intellectual property rights for the development and marketing of systems for the transportation, transfer or storage of liquefied gases, specifically fixed and mobile cryogenic storage tanks, pipelines and bunkering masts.

As at December 31, 2020, this agreement has not any financial impact.

**WITH ANGIE COFELY, COMPANY CONTROLLED  
BY ENGIE, SHAREHOLDER OWNING 40.41%  
OF YOUR COMPANY**

**Framework agreement on the management of the  
Company's headquarters**

*Nature, purpose and conditions*

The Board of Directors' meeting of October 13, 2016 authorized the execution of a draft framework service agreement with Engie Cofely for the management of the Company's headquarters. This agreement states that Engie Cofely will

subcontract the catering activities to Elior, whose Chairman and Chief Executive Officer is also a Director of your Company. The agreement was signed on November 4, 2016, for a 3-year term, and provides for an initial global annual price of 1,589,664 €.

The agreement expired in November 2019 and has not been renewed. As at December 31, 2020, a charge of € 105,353 excluding taxes has been registered in your company's accounts.

Paris-La Défense and Paris, April 23, 2021

The statutory auditors

French original signed by

ERNST & YOUNG Audit  
Aymeric de La Morandière

Cailliau Dedouit et Associés  
Rémi Savournin

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# 5 COMMENTS ON THE FINANCIAL YEAR

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Annual Financial Report items are clearly identified in this summary with the aid of the AFR pictogram **AFR**

## 5.1 ANALYSIS OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR

### 5.1.1 ACTIVITY & INCOME STATEMENT

#### Condensed income statement

<i>In thousands of euros</i>	2020	2019	Change	%
<b>Revenues from operating activities</b>	<b>396,374</b>	<b>288,224</b>	<b>108,150</b>	<b>37.5%</b>
Costs of sales	(8,703)	(7,102)	(1,601)	22.5%
External expenses	(68,472)	(53,924)	(14,548)	27.0%
Personnel expenses	(64,885)	(51,623)	(13,262)	25.7%
Taxes	(6,390)	(5,128)	(1,262)	24.6%
Depreciation, amortisations and provisions	(17,295)	(4,624)	(12,671)	274.0%
Other operating income and expenses	5,684	4,209	1,475	35.0%
<b>Operating income (EBIT)</b>	<b>236,314</b>	<b>170,033</b>	<b>66,281</b>	<b>39.0%</b>
<b>EBIT margin on revenue (%)</b>	<b>59.6%</b>	<b>59.0%</b>	<b>0.6%</b>	
Financial income	(203)	124	(327)	-264.0%
Share in the income of associated entities	-	-	-	
Profit before tax	236,111	170,157	65,954	38.8%
Income tax	(37,249)	(26,804)	(10,445)	39.0%
<b>Net income</b>	<b>198,862</b>	<b>143,353</b>	<b>55,508</b>	<b>38.7%</b>
<b>Net margin on revenue (%)</b>	<b>50.2%</b>	<b>49.7%</b>	<b>0.4%</b>	
Basic earnings per share ( <i>in euros</i> )	5.36	3.87	1.50	38.7%
Calculated indicator				
<b>EBITDA *</b>	<b>242,656</b>	<b>174,318</b>	<b>68,338</b>	<b>39.2%</b>
<b>EBITDA margin on revenue (%)</b>	<b>61.2%</b>	<b>60.5%</b>	<b>0.7%</b>	

\* EBITDA is EBIT, to which depreciation of fixed assets and asset impairment as shown by impairment tests linked to said fixed assets are added, according to IFRS.

Net profit stands at 198,862 thousand euros for the 2020 financial year, up 55,508 thousand euros compared to the previous year. The net margin rate is down 0.4 points compared to 2019.

The change in profit compared to 2019 is mainly due to the growth in business activity in 2020 offset to a lesser extent by the provision for the administrative fine of 9,521 thousand euros as part of the investigation of the KFTC (Korea Fair Trade

Commission) and the increase in external expenses, personnel expenses and tax expense.

Revenue increased by 108,150 thousand euros (+37.5%) and costs of sales, external expenses and personnel expenses by 29,426 thousand euros (+26.1%), linked to the growth in new construction and the continuation of research and development and software development projects to meet the Company's development and diversification challenges.

## Evolution and distribution of revenues (see "operating activities" in the income statement)

<i>In thousands of euros</i>	2020	2019	Change	%
<b>Revenue</b>	<b>396,374</b>	<b>288,224</b>	<b>108,150</b>	<b>37.5%</b>
<b>Of which vessels under construction</b>	<b>381,677</b>	<b>273,353</b>	<b>108,324</b>	<b>39.6%</b>
LNG carriers/VLEC	339,968	230,961	109,007	47.2%
FSRU	24,170	25,264	(1,094)	-4.3%
FLNG	4,014	4,986	(972)	19.5%
Onshore storage	1,073	1,955	(882)	45.1%
GBS	2,871	533	2,338	438.7%
Vessels fuelled by LNG	9,582	9,654	(72)	-0.7%
<b>From services</b>	<b>14,697</b>	<b>14,871</b>	<b>(174)</b>	<b>-1.2%</b>
Vessels in operation	9,539	11,596	(2,056)	-17.7%
Accreditation	2,422	1,954	468	24.0%
Studies	1,785	724	1,061	146.5%
Training	434	438	(5)	-1.0%
Other	516	159	357	224.8%

Revenue increased from 288,224 thousand euros in 2019 to 396,374 thousand euros in 2020, a rise of 37.5% during the period. The change is explained by the 39.6% increase in revenues relating to vessels under construction and the 1.2% decrease in services revenues.

The year 2019 was marked by an increase in activity with 51 orders recorded, comprising 41 LNG carriers, two FSUs, four VLECs, one FSRU and three onshore storage tanks

In 2020 the Group's revenues for LNG Carriers/VLEC was 339,968 thousand euros, up 47.2%, corresponding to 86% of total revenues (compared to 80% in 2019). In 2019, 18% of revenues for LNG carriers was generated by orders prior to 2017, 23% by vessels ordered in 2017, 57% by vessels ordered in 2018 and 2% by vessels ordered in 2019. In 2020, 4% of revenues for LNG carriers/VLEC came from orders prior to 2018, 57% from vessels ordered in 2018, 39% from vessels ordered in 2019 and 1% from vessels ordered in 2019.

Revenues from orders for FSRUs (Floating Storage and Regasification Units) rose by 4.3% to 24,170 thousand euros. In 2020, 80% of revenues came from orders received in 2017, 20% from orders received in 2018 and 20% from orders received in 2018.

Revenues from FLNG (Floating Liquefied Natural Gas) orders amounted to 4,014 thousand euros. In 2020, 7% of this revenue

originated from an order placed in 2014 and 93% of this revenue originated from an order placed in 2017.

Revenues related to onshore storage tanks amounted to 1,073 thousand euros in 2020. They came from three orders received in 2020.

Revenues from GBS (Gravity Based Structure) offshore storage tanks ordered in 2019, which generated 2,871 thousand euros in revenues.

Revenues related to vessels fuelled by LNG amounted to 9,582 thousand euros. 37% of this revenue came from orders before 2018, 24% from vessels ordered in 2018 and 39% from vessels ordered in 2019.

Revenues from services were down 1.2% during the financial year, increasing from 14,871 thousand euros to 14,697 thousand euros. This change is mainly due to a decrease in services to vessels in operation, amounting to 3,878 thousand euros in connection with the slowdown in maritime transportation activities, in the context of the Covid-19 crisis, offset by the by (i) an increase revenues from non-new construction studies of 1,061 thousand euros, (ii) an increase in revenues from supplier certification of 468 thousand euros, and (iii) revenues from companies acquired in 2020 for an amount of 1,174 thousand euros, of which 902 thousand euros through the consolidation of Marorka and 272 thousand euros for the manufacture and design of electrolyzers (presented in the Other category).

## Composition of operating income

### External expenses

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019	Change	%
Tests and studies	15,575	10,837	4,738	43.7%
Sub-contracting	22,592	15,884	6,707	42.2%
Fees	11,075	7,443	3,633	48.8%
Leasing, maintenance and insurance	6,553	4,839	1,714	35.4%
Transport, travel and reception expenses	7,008	9,552	(2,554)	-26.6%
Other	5,670	5,369	301	5.6%
<b>EXTERNAL EXPENSES</b>	<b>68,472</b>	<b>53,924</b>	<b>14,548</b>	<b>27.0%</b>
<b>% of revenues from operating activities</b>	<b>17.3%</b>	<b>18.7%</b>	<b>-1.4%</b>	<b>-7.7%</b>

The Group's external expenses rose from 53,924 thousand euros in 2019 to 68,472 thousand euros in 2020, an increase of 27%.

The increase in tests and studies is attributable to further research and development projects and the acceleration of the patent activity. The increase in subcontracting expenses is mainly related to (i) engineering subcontracting following

orders in 2019 and 2020, and (ii) the development of IT projects. Fee expenses are increasing to support the Company in its external growth and to strengthen its legal expertise. The decrease in transport, travel and hospitality expenses is a consequence of the Covid-19 crisis.

External expenses represented 17.3% of revenues in 2020 compared to 18.7% in 2019.

### Personnel expenses

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019	Change	%
Wages, salaries and payroll taxes	52,961	42,082	10,879	25.9%
Share-based payments	2,558	2,255	303	13.4%
Profit-sharing and incentives scheme	9,366	7,286	2,080	28.5%
<b>PERSONNEL EXPENSES</b>	<b>64,885</b>	<b>51,623</b>	<b>13,262</b>	<b>25.7%</b>
<b>% of revenues from operating activities</b>	<b>16.4%</b>	<b>17.9%</b>		

Personnel expenses rose from 51,623 thousand euros in 2019 to 64,885 thousand euros in 2020, i.e. an increase of 26% over the period.

This increase is mainly explained by (i) the increase in the workforce – the Group's average full-time equivalent workforce

increased from 418 in 2019 to 488 in 2020, or 70 employees, including 19 in subsidiaries acquired in 2020, by (ii) expenses of 303 thousand euros related to the free shares plan and (iii) the increase in profit-sharing expenses linked to the increase in net income.

### Depreciation, amortisation and provisions

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019	Change	%
Allocations for depreciation of fixed assets	5,848	4,009	1,839	45.9%
Provisions (reversals)	10,953	339	10,614	ns
Impairments for loss of value	494	276	218	79.0%
<b>AMORTISATION AND PROVISIONS (REVERSAL)</b>	<b>17,295</b>	<b>4,624</b>	<b>12,671</b>	<b>274.0%</b>

The increase in depreciation of fixed assets is linked to the consolidation of new subsidiaries for 429 thousand euros, the increase in real estate and equipment investments for 392 thousand euros, and to the IFRS 16 restatement for 1,018 thousand euros. Provisions net of reversals totalled 10,953 thousand euros in 2020, and consisted mainly of (i) an addition for the administrative fine as part of the KFTC (Korea Fair Trade Commission) investigation for 9,521 thousand euros,

(ii) an addition for doubtful debt in the amount of 783 thousand euros, (iii) an addition for pension obligations in the amount of 400 thousand euros, (iv) a provision for employee disputes of 658 thousand euros, (v) an addition of 893 thousand euros offset by a reversal of 1,239 thousand euros for projects with losses on completion.

The impairment loss recognised in the amount of 494 thousand euros corresponds to the impairment of an intangible asset.

## Other operating income and expenses

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019	Change	%
Research tax credit	5,178	4,142	1,036	25.0%
Other operating income/expense	506	67	439	652.2%
<b>OTHER OPERATING INCOME AND EXPENSES</b>	<b>5,684</b>	<b>4,209</b>	<b>1,475</b>	<b>35.0%</b>

Other operating income and expenses essentially consist of the research tax credit. The estimated amount for the current year is based on projects considered eligible according to the criteria for the research tax credit. Expenses for research projects are recognised in accordance with applicable

regulations. In 2020, the estimated research tax credit for the current year shows a change of 243 thousand euros, and the additional research tax credit of previous years represented an increase of 761 thousand euros.

## Change in operating profit (EBIT) and EBITDA

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
EBITDA	242,656	174,318
EBITDA margin (%) – EBITDA as a ratio of revenues	61.2%	60.5%
Operating income (EBIT)	236,314	170,033
EBIT margin (%) – EBIT or operating income as a ratio of revenue	59.6%	59.0%

The Group's EBIT was up 66,281 thousand euros from 170,033 thousand euros in 2019 to 236,314 thousand euros in 2020. This change is mainly explained by the 108,150 thousand euro increase in revenues, offset by (i) the increase in operating expenses for 27,936 thousand euros, (ii) the increase in depreciation and provisions for 12,671 thousand euros, and

(iii) the increase in taxes for 1,262 thousand euros. The EBIT margin on revenue was down, from 59% in 2019 to 59.6% in 2020. In 2020, the difference between EBIT and EBITDA related to depreciation and impairment of fixed assets in connection with impairment losses.

## Composition of financial income

<i>In thousands of euros</i>	2020	2019	Change	%
Exchange gains and losses	(289)	(102)	(187)	183%
Other financial products and charges	(161)	(54)	138	-46%
Financial income on short term investments	326	245	(164)	-33%
Income from equity investments	-	-	-	ns
Proceeds on disposal of securities	-	-	-	ns
Effects of discounting/undiscounting	-	(5)	5	ns
Changes in the fair value of financial assets	(57)	51	(108)	ns
Changes in the fair value of retirement plan assets (see note 15.2)	(23)	(11)	(12)	ns
<b>FINANCIAL INCOME</b>	<b>203</b>	<b>124</b>	<b>(327)</b>	<b>-264%</b>

The decrease in financial income is mainly due to (i) the increase in foreign exchange losses related to Group loans in foreign currencies, (ii) the decrease in income short-term investments in 2020.

## Income tax

### Analysis of income tax

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019	Change	%
Current tax	(37,732)	(26,182)	(11,550)	44%
Deferred tax	495	(141)	636	ns
Adjustment of tax due on prior period income	(9)	(31)	22	ns
Net provisions for income tax disputes	(4)	(450)	446	ns
<b>Income tax on profit</b>	<b>(37,249)</b>	<b>(26,803)</b>	<b>(10,446)</b>	<b>39%</b>
Distribution tax	-	-	-	ns
<b>TOTAL INCOME TAX</b>	<b>(37,249)</b>	<b>(26,803)</b>	<b>(10,446)</b>	<b>39%</b>

GTT operations taxed at the ordinary rate generate deficits every year as, essentially, it is a taxation on services and charges for the financial year. Given its activity, the Group is mostly taxed at the reduced rate applicable to long-term capital gains applied to its net revenue from license royalties.

**Current income tax:** the increase in current income tax between 2019 and 2020 (37,732 thousand euros versus 26,182 thousand euros) is essentially due to the increase in the Group's taxable income in 2020.

In 2020, a provision reversal was recorded following the reimbursement settling the dispute on tax of 450 thousand.

**Deferred tax:** the amount recognised in income for the period includes in particular the effect from temporary differences in connection with non-tax deductible provisions.

## Composition of net income and earnings per share

	December 31, 2020	December 31, 2019
Net income ( <i>in euros</i> )	198,861,928	143,353,445
Average number of shares outstanding (excluding treasury shares)	37,071,013	37,069,480
Number of diluted shares	37,226,434	37,197,480
<b>BASIC EARNINGS PER SHARE</b> ( <i>in euros</i> )	<b>5.36</b>	<b>3.87</b>
<b>DILUTED EARNINGS PER SHARE</b> ( <i>in euros</i> )	<b>5.34</b>	<b>3.85</b>

The Group's net income increased from 143,353 thousand euros in 2019 to 198,862 thousand euros in 2020.

Basic earnings per share was calculated on the basis of 37,226,434 shares, corresponding to the average weighted number of ordinary shares outstanding (excluding treasury shares) during the period.

Therefore, basic earnings per share rose from 3.87 euros to 5.36 euros over the period.

Diluted earnings per share is calculated as per share. The calculation of diluted earnings per share factors in free share allocations decided by the Group. At December 31, 2020, the Group had allocated 52,000 free shares, in addition to the previous plans, for a total of 155,421 free shares used to calculate net diluted earnings per share. Net diluted earnings per share rose from 3.85 euros to 5.34 euros.

## 5.1.2 ANALYSIS OF THE CONSOLIDATED BALANCE SHEET

### Non-current assets

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019	Change	%
Intangible assets	4,981	2,757	2,134	77.4%
Goodwill	15,365	4,291	11,074	258.1%
Property, plant and equipment	29,170	20,198	8,972	44.4%
Non-current financial assets	4,833	5,084	(251)	-4.9%
Deferred tax assets	3,485	3,031	454	15.0%
<b>NON-CURRENT ASSETS</b>	<b>57,744</b>	<b>35,360</b>	<b>22,383</b>	<b>63.3%</b>

The change in non-current assets between December 31, 2019 and December 31, 2020 is mainly due to (i) the increase in intangible assets of 2,134 thousand euros related to the acquisition of Marorka, (ii) goodwill in connection with the acquisitions of Marorka, OSE Engineering and Areva H2Gen for 11,074 thousand euros and the increase in property, plant and equipment of 8,972 thousand euros, including 2,102 thousand

euros in rights-of-use related to the application of IFRS 16, 1,515 thousand euros of Areva H2Gen fixed assets and 12 thousand euros in fixed assets for Ose, 5,343 thousand euros of operating assets. Non-current financial assets were fairly stable, rising from 5,084 thousand euros to 4,833 thousand euros, in line with the amounts paid to the service provider in charge of the liquidity of GTT shares.

### Current assets

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019	Change	%
Inventories	10,653	10,854	(201)	-1.9%
Customers	103,822	83,392	20,430	24.5%
Current tax receivable	41,633	41,771	(138)	-0.0%
Other current assets	9,215	8,496	720	8.5%
Current financial assets	43	16	27	171.2%
Cash and cash equivalents	141,744	169,016	(27,273)	-16.1%
<b>CURRENT ASSETS</b>	<b>307,110</b>	<b>313,545</b>	<b>(6,434)</b>	<b>-2.1%</b>

\* In 2020, deferred income and accrued income recognised based on the shipbuilding progress of each vessel within a series of vessels is from now on offset within the same series, in order to obtain a single net item in assets or liabilities. Accordingly, the 2019 financial statements were restated with a 56 million euro reduction in "Customers" and "other current liabilities". This restatement had no impact on the Company's equity and income.

Current assets decreased between December 31, 2019 and December 31, 2020, from 313,545 thousand euros to 307,110 thousand euros.

This change is mainly due to the increase in trade receivables for 20,430 thousand euros related to increased business and vessels at the end of construction stage and the decrease in cash of 27,273 thousand euros related to the payment of more significant interim dividends in 2020 of 35,589 thousand euros.

### Total equity

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019	Change	%
Share capital	371	371	-	0.0%
Share premium	2,932	2,932	-	0.0%
Treasury shares	(110)	(11)	(99)	900.0%
Reserves	42,253	55,614	(13,361)	-24.0%
Revenue	198,878	143,377	55,500	38.7%
Equity Group Share	244,324	202,284	42,041	20.8%
Total equity – share attributable to non-controlling interests	(7)	(3)	(4)	ns
<b>TOTAL EQUITY</b>	<b>244,317</b>	<b>202,280</b>	<b>42,037</b>	<b>20.8%</b>

The increase in equity between December 31, 2019 (202,280 thousand euros) and December 31, 2020 (244,317 thousand euros) is mainly due to the change in reserves and the increase in profit for the year. The change in

reserves during the financial year is attributable to the appropriation of comprehensive income for 2019 in the amount of 143,377 thousand euros offset by the payment of dividends in the amount of 157,569 thousand euros.

## Changes in equity

<i>In thousands of euros</i>	Weighted average number of shares	Share capital	Share premium	Treasury shares	Reserves	Revenue	Conversion differences	Equity Group Share	Minority interests	Total equity
<b>As at December 31, 2018</b>	<b>37,043,099</b>	<b>371</b>	<b>2,932</b>	<b>(1,529)</b>	<b>34,766</b>	<b>142,798</b>	<b>86</b>	<b>179,424</b>	<b>17</b>	<b>179,442</b>
Profit for the period	-	-	-	-	-	143,377	-	143,377	(25)	143,353
Other items of comprehensive income	-	-	-	-	(1,528)	-	65	(1,463)	-	(1,463)
Allocation of the profit from the previous financial period	-	-	-	-	142,798	(142,798)	-	-	-	-
(Purchases)/sales of treasury shares	-	-	-	518	68	-	-	586	-	586
Delivery of treasury shares to the beneficiaries	-	-	-	1,000	(1,000)	-	-	-	-	-
Share-based payments	-	-	-	-	2,255	-	-	2,255	-	2,255
Distribution of dividends	-	-	-	-	(121,896)	-	-	(121,896)	-	(121,896)
Other impacts	-	-	-	-	-	-	-	-	4	4
Scope effects	-	-	-	-	-	-	-	-	-	-
<b>As at December 31, 2019</b>	<b>37,069,480</b>	<b>371</b>	<b>2,932</b>	<b>(11)</b>	<b>55,463</b>	<b>143,377</b>	<b>151</b>	<b>202,283</b>	<b>(3)</b>	<b>202,280</b>
Profit for the period	-	-	-	-	-	198,878	-	198,878	(16)	198,862
Other items of comprehensive income	-	-	-	-	(41)	-	(151)	(192)	-	(192)
Allocation of the profit from the previous financial period	-	-	-	-	143,377	(143,377)	-	-	-	-
(Purchases)/sales of treasury shares	-	-	-	(1,386)	(165)	-	-	(1,551)	-	(1,551)
Delivery of treasury shares to the beneficiaries	-	-	-	1,287	(1,284)	-	-	3	-	3
Share-based payments	-	-	-	-	2,557	-	-	2,557	-	2,257
Distribution of dividends	-	-	-	-	(157,569)	-	-	(157,569)	-	(157,569)
Other impacts	-	-	-	-	(86)	-	-	(86)	-	(86)
Scope effects	-	-	-	-	-	-	-	-	12	12
<b>AS AT DECEMBER 31, 2020</b>	<b>37,071,013</b>	<b>371</b>	<b>2,932</b>	<b>(110)</b>	<b>42,252</b>	<b>198,878</b>	<b>0</b>	<b>244,323</b>	<b>(7)</b>	<b>244,317</b>

## Non-current liabilities

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019	Change	%
Non-current provisions	15,167	5,001	10,166	203.3%
Financial liabilities – non-current part	5,229	2,089	3,139	150.2%
Deferred tax liabilities	100	120	(20)	-16.7%
<b>NON-CURRENT LIABILITIES</b>	<b>20,496</b>	<b>7,210</b>	<b>13,285</b>	<b>184.2%</b>

Provisions at end 2020 consist mainly of:

- a provision of 9.5 million euros for the administrative fine as part of the KFTC (Korea Fair Trade Commission) investigation;
- a provision corresponding to a risk on a construction project of 2.4 million euros; and
- a provision for severance benefits for 3 million euros.

Financial liabilities – non-current part consist of:

- a 1.6 million euros debt recognised as part of the acquisition of the Ascenz Group for the purchase on maturity of 25% of the shares held by minority shareholders;
- debt in the amount of 2.5 million euros relating to the earn-outs recognised for Marorka and Ose;
- of the balance of the advances from the Hydrocarbon Support Fund not yet falling due in the amount of 0.1 million euros a 1.1 thousand euros debt (long term share) related to the treatment of IFRS 16 leases.

## Current liabilities

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019 *	Change
Trade and other payables	18,160	16,791	1,369
Tax and social security payables	28,051	22,668	5,383
Deposits & advance payments received on orders	14	15	(1)
Other debts	462	266	196
Deferred income	45,286	91,882	(46,597)
Other current nonfinancial liabilities	73,813	114,832	(41,019)
Current provisions	4,170	1,583	2,587
Current tax debts	3,044	6,192	(3,149)
Current financial liabilities	856	16	840
<b>TOTAL</b>	<b>100,042</b>	<b>139,414</b>	<b>(39,373)</b>

\* In 2020, deferred income and accrued income recognised based on the shipbuilding progress of each vessel within a series of vessels is from now on offset within the same series, in order to obtain a single net item in assets or liabilities. Accordingly, the 2019 financial statements were restated with a 56 million euro reduction in "Customers" and "other current liabilities". Therefore, this restatement had no impact on the Company's equity and profit.

This balance sheet item dropped from 139,414 thousand euros at end 2019 to 100,042 thousand euros at end 2020. This change is partly due to the increase in trade payables, tax and social security payables and mainly the decrease in deferred income in connection with the recognition of revenue based on the progress of vessel construction.

Current provisions in the amount of 4,170 thousand euros consist of provisions for litigation and for loss upon completion. The Group recognises this type of provision when the estimated margin on a given project is judged to be negative.

Current financial liabilities correspond in particular to short-term debt related to the application of IFRS 16 to leases.

## 5.1.3 DEPT AND EQUITY

The Group's equity was 244,317 thousand euros at December 31, 2020, compared with 202,280 thousand euros at December 31, 2019. The change in equity over this period is presented in section 5.1.2 – *Analysis of the consolidated balance sheet of this Universal Registration Document*.

The Group has no medium- or long-term financial debt.

Activities of the Group generate significant cash-flow from operating activities, which enable it to finance its investments.

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Marketable securities	15,473	25,794
Cash and cash equivalent	126,271	143,222
<b>Cash in balance sheet</b>	<b>141,744</b>	<b>169,016</b>
Bank overdrafts and equivalent	-	-
<b>CASH AND CASH EQUIVALENTS</b>	<b>141,744</b>	<b>169,016</b>

### Financing by capital

No capital increase or issuance of securities giving or capable of giving access to capital is expected in the short and medium term, to finance the development of the Group.

### Other Financing

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Advances repayable to the HSF	111	229
Financial liabilities evaluated at fair value through P&L	4,089	1,589
IFRS 16 & Finance lease	1,662	-
Bank borrowings	223	287
Bank overdrafts	-	-
<b>FINANCIAL LIABILITIES</b>	<b>6,084</b>	<b>2,105</b>

Between 1987 and 2001, the Group received repayable subsidies from the Hydrocarbon Support Fund (HSF). These subsidies were intended to finance investment projects in the framework of research programs approved by the French Government.

The repayment of these advances is based on the sales generated by the relevant projects which have been funded. They are recognised as "Other non-current liabilities" and "Other current liabilities" for the portion at less than one year. The advances due were gradually recorded as income, and there was an accounting discount of 2% per year. This should lead to a gradual settlement of this liability.

Financial liabilities measured at fair value through P&L correspond to a debt recognised as part of the acquisition of the Ascenz group for the purchase on maturity of 25% of the shares held by minority shareholder in the amount of 1,589 thousand euros and 2,500 thousand euros of earn-outs recognised for the acquisitions of Marorka and Ose Engineering.

Liabilities related to the IFRS 16 restatement and finance leases amounted to 1,662 thousand euros, including 1,551 thousand euros for IFRS 16 and 151 thousand euros for finance leases.

### Financing by research tax credits

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Research tax credit	5,178	4,142
Employment and competitiveness tax credit (CICE)	0	138

The amounts booked as research tax credits are provisional amounts which differ from the amounts actually declared to the tax authorities after year-end.

At the end of December 2020, in light of the research and development activity in 2020, the Group estimated the research tax credit at 5.1 million euros for the financial year.

## Off-balance sheet commitments

The Group signed contracts for lines of credit for a total amount of 50 million euros with three banks during the 2016 financial year:

- on June 30, 2016, GTT SA agreed to a line of credit with BNP Paribas in the amount of 25 million euros for a period of five years renewable for two years, with a *pari passu* clause, with no guarantees, sureties or financial covenants, without restrictions on the allocation of dividends and with limited reasons for default. During 2017, the end of this line of credit was extended by one year, until 2022;

- on July 6, 2016, GTT SA agreed to a line of credit with Crédit du Nord in the amount of 15 million euros for a period of seven years, without guarantees, sureties or financial covenants, without restrictions on the allocation of dividends and with limited reasons for default;

- on July 12, 2016, the GTT SA Company took out a credit line contract with the Société Générale bank for the amount of 10 million euros, for a duration of five years with possible renewal over two years, with a *pari passu* clause, without guarantee or surety, without financial covenant, without restriction on distribution of dividends and with limited default cases. During 2017, the end of this line of credit was extended by one year, until 2022.

These lines of credit were not used during 2020.

## 5.1.4 CASH FLOW

The Group's business model is characterised by its strong ability to generate cash flow mainly due to:

- high operating margin levels;
- capital expenditure requirements related mainly to research and development; and

- a negative working capital requirement for a large part of the construction of the vessel because the amounts are billed and collected prior to recognition in the accounts as revenue.

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### Cash flow from operating activities

The following table presents the reconciliation of the net income of the Group to cash flow from operations.

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019*	Change
Company profit for the year	198,862	143,353	55,508
Removal of income and expenses with no cash impact:			-
● Depreciation, amortisation and provisions	16,707	1,599	15,108
● Proceeds on disposal of assets	-	7	(7)
Financial expense (income)	203	(124)	327
Tax expense (income) for the financial year	37,249	26,804	10,445
Free shares	2,557	2,255	302
Cash-flow	255,578	173,894	81,684
Tax paid out in the financial year	(39,906)	(35,220)	(4,686)
Change in working capital requirement:			-
● Inventories and works in progress	691	(3,460)	4,151
● Trade and other receivables	(18,689)	12,612	(31,301)
● Trade and other payables	3,733	5,371	(1,639)
● Other operating assets and liabilities	(47,773)	(24,880)	(22,893)
<b>NET CASH FLOW GENERATED BY THE BUSINESS (TOTAL I)</b>	<b>153,633</b>	<b>128,317</b>	<b>25,315</b>

\* In 2020, deferred income and accrued income recognised based on the shipbuilding progress of each vessel within a series of vessels is from now on offset within the same series, in order to obtain a single net item in assets or liabilities. Accordingly, the 2019 financial statements were restated with a 56 million euro reduction in "Customers" and "Other current liabilities". Therefore, this restatement had no impact on the Company's equity and profit.

Between financial years 2019 and 2020, cash flow from operations decreased by 51.8 million euros.

In 2020, the change in working capital requirements for cash flow from operations was negative at 62.1 million euros. The working capital requirement is negative during the initial stages of vessel construction (from notification until the vessel is

launched). Conversely, the working capital requirement is positive during the last construction stage (from launch to delivery). In 2020 shipyard activity was more sustained than in 2019 on the latest vessel construction milestones, leading to a change in working capital requirement, which has the effect of reducing operating cash flow.

## Cash flow from investing activities

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019	Change
Acquisition of non-current assets	(13,738)	(9,021)	(4,716)
Disposal of non-current assets			-
Control acquired on subsidiaries net of cash and cash equivalents acquired	(8,042)	(0)	(8,042)
Financial investments	(1)	(1,904)	1,903
Disposal of financial assets	172	-	172
Treasury shares	(1,563)	585	(2,148)
Change in other fixed financial assets	(7)	13	(20)
<b>NET CASH FLOW FROM INVESTMENT OPERATIONS (TOTAL II)</b>	<b>(23,178)</b>	<b>(10,327)</b>	<b>(12,851)</b>

During the 2020 financial year, the cash flow generated by investment activities rose by 12,851 thousand euros.

This is mainly explained by:

- the acquisitions of Marorka, OSE Engineering and Areva H2Gen for an amount of 9.2 million euros, less their acquired cash for 1 million euros;
- increases in capital expenditure on goods and equipment for 4.7 million euros.

## Cash flow from financing activities

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019	Change
<b>Financing operations</b>			-
Dividends paid to shareholders	(157,569)	(121,980)	(35,589)
Repayment of financial liabilities	(2,162)	(65)	(2,096)
Increase of financial liabilities	2,274	10	2,265
Interest paid	(154)	(54)	(100)
Interest received	326	245	82
Change in bank lending	-	(273)	273
<b>NET CASH-FLOW FROM FINANCE OPERATIONS (TOTAL III)</b>	<b>(157,284)</b>	<b>(122,118)</b>	<b>(35,166)</b>

During the 2020 financial year, the cash flow generated by financing activities increased by 35,166 thousand euros, mainly due to dividends paid to shareholders.

The treatment of IFRS 16 real estate contracts translated into an increase in financial liabilities for an amount of 2,274 thousand euros.

The repayment of financial liabilities primarily relates to the repayment of a bank loan contracted by Marorka for 1,200 thousand euros and the decrease in liabilities related to the IFRS 16 restatement for 654 thousand euros.

## 5.2 KEY FIGURES – FIRST QUARTER AND EVENTS AFTER THE REPORTING PERIOD

### Key figures – First Quarter 2021

Consolidated revenue for the first quarter of 2021 stood at 87.6 million euros, down 15% compared to H1 2020, which had reaped the full benefit of the increase in orders in 2018 and 2019.

- Revenue from new construction stood at 82.8 million euros, up 17%.
  - Royalties from LNG carriers and ethane carriers amounted to 72.2 million euros, FSRUs to 3.4 million euros, FSUs to 2.0 million euros and FLNGs to 0.7 million euros.
  - Other royalties posted a significant increase compared to 2019. These include royalties from LNG as fuel for 3.1 million euros (+81%) and from GBS for 1.0 million euros (+93%).
- Revenue from services came to 4.7 million euros, up by 55% compared to the first quarter of 2020, thanks in particular to the acquisitions completed. Maintenance and assistance services for vessels in operation, pre-engineering studies and training services are also growing.

### Changes to the order book

Since January 1, 2021, GTT's order book, excluding LNG as fuel, which at the time stood at 147 units, has evolved as follows:

- 19 deliveries of LNG carriers;
- 4 deliveries of LNG carriers;
- 1 FSRU delivery;
- 2 LNG carrier orders.

At March 31, 2021, the order book, excluding LNG as fuel, stood at 125 units, of which:

- 105 LNG carriers;
- 5 ethane carriers;
- 2 FSUs;
- 3 FSRUs;
- 1 FLNG;
- 3 GBS;
- 6 onshore storage tanks.

With regard to LNG as fuel, with the deliveries two CMA CGM giant containers vessels, the number of vessels on order at March 31, 2021 amounted to 12 units.

### Change in business activity

#### New orders for LNG carriers and ethane carriers

Following the numerous orders received at the very end of 2020, GTT recorded two orders for LNG carriers during the first

quarter of 2021. In addition, the Group received, in April, an order for an intermediate-sized LNG carrier (79,960 m<sup>3</sup>) for the local Chinese market, and three orders for 174,000 m<sup>3</sup> LNG carriers. These will all be equipped with recent GTT technology (Mark III Flex and NO96 L03+). Delivery is scheduled between the first quarter of 2023 and the third quarter of 2024.

In April 2021, GTT also received an order from Hyundai Heavy Industries (HHI) for the design of the tanks for two large-capacity ethane carriers (VLEC), with a total cargo capacity of 98,000 m<sup>3</sup>, on behalf of an Asian ship-owner. The tanks will be fitted with GTT's Mark III membrane containment system. The delivery of the vessels will take place in the fourth quarter of 2022 and the first quarter of 2023.

#### Development of new technologies

In early 2021, GTT received an approval in principle from the Bureau Veritas classification companies and DNV GL for the application of its NO96 containment system on tanks of very large container vessels. Thanks to these authorisations, GTT's technology for LNG tanks of very large container vessels achieved a new milestone.

On February 15, 2021, GTT obtained two approvals in principle from Bureau Veritas. The first approval concerns the "NH3 Ready" feature of the Mark III membrane tanks. The second approval concerns the design pressure raised to "1 barg" for LNG as fuel applications such as large container vessels. This approval provides ship-owners greater flexibility in all their operations.

On April 6, 2021, GTT obtained approval in principle from Bureau Veritas for the use of a digital solution to assess sloshing, in the context of classification society studies, in order to optimise the frequency of maintenance operations on membrane LNG tanks. Coupled with a relevant risk analysis, this solution can be used to support alternative inspection plans aimed at optimising tank maintenance while complying with strict safety standards. This will result in increased operational flexibility and substantial savings for ship-owners.

On April 16, 2021, GTT announced the development of NO96 Super+, an evolution in the cargo containment system, which recently received an approval in principle from the classification society Bureau Veritas. Thanks to this innovation, GTT once again reduces the evaporation of cargo during operations, with NO96 Super+ guaranteeing a daily boil-off rate (BOR) of 0.085% in volume, compared with 0.10% in volume with NO96 L03+. The first mock-up using the NO96 Super+ technology was produced in February 2021 and validated the appropriate assembly of the cargo containment system. Final approval is expected to be obtained by mid-2021.

### New contract for Elogen

On April 12, Elogen announced the signing of a contract with the German energy company E.ON, as part of its major SmartQuart project. Elogen will supply E.ON with a container electrolyser with a capacity of 1 MW and a production capacity of 200 m<sup>3</sup> of hydrogen per hour. The electrolyser will be equipped with a transformer and a compression unit. The integration of this equipment will allow the electrolyser to achieve an unequalled level of efficiency and produce hydrogen for multiple uses. The electrolyser will be delivered to the Kaisersesch site in Germany and commissioned in the second half of 2022.

The partnership also provides for the development by Elogen of a hydrogen purification unit. This innovative equipment will be

developed by Elogen teams in Les Ulis, France, and will be installed in the electrolyser delivered by Elogen to E.ON. It will enable to achieve a purity level of 99.999%.

Through this order, Elogen affirms its ambition to be at the forefront of R&D in hydrogen systems.

### Events after the reporting period

On January 6, 2021, the Seoul High Court decided to suspend the effects of the KFTC decision. This decision in favour of GTT is currently under review by the Supreme Court, following an appeal filed by the KFTC on January 14, 2021.

## 5.3 SUMMARY OF ORDERS RECEIVED IN 2020 AND 2021

The orders received by the Group during 2020 are set out in the table below:

Type	Technology	Shipyard/ Manufacturer	Ship-owner/End-customer	Delivery
LNG carrier	Mark III Flex	HSHI	Confidential	2022
LNG carrier	Mark III Flex	HHI	SK Shipping	2022
LNG carrier	NO96 L03+	Hudong-Zhongua	"K" Line	2022
LNG carrier	NO96 L03+	Hudong-Zhongua	"K" Line	2022
FSRU	NO96	DSME	MOL	2023
Onshore storage	GST	HQC	BGG	2022
Onshore storage	GST	HQC	BGG	2022
FSU	NO96 GW	DSME	GTLK	2022
FSU	NO96 GW	DSME	GTLK	2022
LNG carrier	Mark III	Zvezda	Confidential	2023
LNG carrier	Mark III	Zvezda	Confidential	2023
LNG carrier	Mark III	Zvezda	Confidential	2023
LNG carrier	Mark III	Zvezda	Confidential	2023
LNG carrier	Mark III	Zvezda	Confidential	2023
LNG carrier	NO96 L03+	Hudong-Zhongua	COSCO	2022
LNG carrier	NO96 L03+	Hudong-Zhongua	COSCO	2023
LNG carrier	NO96 L03+	Hudong-Zhongua	COSCO	2023
Onshore storage	GST	CPECCNC	Confidential	2021
LNG carrier	Mark III Flex	HSHI	Confidential	2023
LNG carrier	Mark III Flex	HSHI	Confidential	2023
LNG carrier	Mark III Flex	HHI	Confidential	2023
LNG carrier	Mark III Flex	HHI	Confidential	2023
LNG carrier	Mark III Flex	HHI	Confidential	2023
LNG carrier	Mark III Flex	HHI	Confidential	2023
VLEC	Mark III	SHI	Confidential	2022
VLEC	Mark III	SHI	Confidential	2022
VLEC	Mark III	HHI	Confidential	2022
VLEC	Mark III	HHI	Confidential	2022
LNG carrier	Mark III	Zvezda	Confidential	2024
LNG carrier	Mark III	Zvezda	Confidential	2024
LNG carrier	Mark III	Zvezda	Confidential	2024
LNG carrier	Mark III	Zvezda	Confidential	2025
LNG carrier	Mark III	Zvezda	Confidential	2025
LNG carrier	Mark III	Zvezda	Confidential	2025
LNG carrier	Mark III	Zvezda	Confidential	2025
LNG carrier	Mark III	Zvezda	Confidential	2025
LNG carrier	Mark III	Zvezda	Confidential	2025
LNG carrier	Mark III	Zvezda	Confidential	2025
LNG carrier	NO96 GW	DSME	Sovcomflot	2023
LNG carrier	NO96 GW	DSME	Sovcomflot	2023
LNG carrier	NO96 GW	DSME	Sovcomflot	2023
LNG carrier	NO96 GW	DSME	Sovcomflot	2023

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Type	Technology	Shipyard/ Manufacturer	Ship-owner/End-customer	Delivery
LNG carrier	NO96 GW	DSME	Sovcomflot	2023
LNG carrier	NO96 GW	DSME	Sovcomflot	2023
LNG carrier	Mark III Flex	HHI	Confidential	2022
LNG carrier	Mark III Flex	HHI	Confidential	2023
LNG carrier	Mark III Flex	SHI	Confidential	2023
LNG carrier	Mark III Flex	HSHI	Confidential	2024
LNG carrier	Mark III Flex	HHI	Confidential	2024
LNG carrier	Mark III Flex	HHI	Confidential	2024
LNG carrier	Mark III Flex	HHI	Confidential	2024

Orders received by the Group from January 1, 2021 to the date of filing of this Universal Registration Document:

Type	Technology	Shipyard/Manufacturer	Ship-owner/End-customer	Delivery
LNG carrier	Mark III Flex	SHI	Pan Ocean	2023
LNG carrier	Mark III Flex	HSHI	Confidential	2023
VLEC	Mark III	HHI	Confidential	2022
VLEC	Mark III	HHI	Confidential	2023
LNG carrier	NO96 L03+	Hudong-Zhonghua	ShenZhen Gas	2023
LNG carrier	Mark III Flex	HHI	Confidential	2024
LNG carrier	Mark III Flex	HHI	Confidential	2024
LNG carrier	Mark III Flex	HHI	Confidential	2024

An overview of current orders received by the Company at March 31, 2021 is presented in section 5.2 – Key figures – First quarter 2021 and events after the reporting period of this Universal Registration Document.

## 5.4 DEVELOPMENTS AND OUTLOOK

### 5.4.1 ASSUMPTIONS

The Group has prepared the forecasts presented below on the basis of:

- (i) the status of its order book at December 31, 2020;
- (ii) the revenue recognition method defined in note 23 of this appendix to the consolidated financial statements, and in application of the new IFRS 15 standard; and
- (iii) the consolidated financial statements for the 2019 financial year prepared according to IFRS.

In addition, the Group included assumptions about the evolution of the business such as:

- the growth of LNG Fuel markets;
- the progress made by research and development programs.

The costs, mainly the personnel and sub-contracting resources, were calculated on the basis of the business assumptions adopted.

### 5.4.2 CONSOLIDATED FORECASTS FOR THE 2021 FINANCIAL YEAR

After three years marked by numerous commercial successes, the order book of the main activity is at a high level (147 units). Unlike the previous two years, most of the orders for 2020 relate to an extended timeframe that gives GTT visibility until 2025. These orders will not generate significant additional revenue in 2021.

The order book at December 31, 2020 corresponds to revenue of 640 million euros over the 2021-2025<sup>(1)</sup> period, broken down according to the shipbuilding schedules as follows<sup>(2)</sup>: 267 million euros in 2021, 213 million euros in 2022, 108 million euros in 2023, 39 million euros in 2024 and 13 million euros in 2025.

In addition, as previously announced, to support growth and prepare for the future, the Group continued its efforts in research and development, patent filings<sup>(3)</sup>, and IT development, which resulted in increases in headcount and associated expenses. On the basis of these elements, the Group announces the following objectives for 2021:

- a target of between 285 million and 315 million euros in consolidated revenue for 2021;
- a target of 150 million to 170 million euros in 2021 consolidated EBITDA<sup>(4)</sup>;
- a dividend target for the 2021 financial year corresponding to a minimum pay-out rate of 80% of consolidated net income<sup>(5)</sup>.

(1) Subject to significant order postponements or cancellations.

(2) GTT, top French medium-sized company in terms of number of patents published by the INPI in 2019.

(3) Royalties driven by the main activity, i.e. excluding LNG as fuel and excluding services, according to IFRS 15.

(4) EBITDA is EBIT, to which depreciation of fixed assets and asset impairment as shown by impairment tests linked to said fixed assets are added, according to IFRS.

(5) Subject to approval of the Shareholders' Meeting and the distributable net income in the GTT SA corporate financial statements.

## 5.5 COMPANY RESULTS OVER THE PAST FIVE FINANCIAL YEARS

<i>In euros</i>	2016	2017	2018	2019	2020
<b>Share capital at the end of the financial year</b>					
Share capital	370,784	370,784	370,784	370,784	370,784
Number of shares	37,078,357	37,078,357	37,078,357	37,078,357	37,078,357
<b>Operations and results for the financial year</b>					
Revenue excluding taxes and royalties	235,551,659	228,978,878	238,655,320	289,558,214	390,712,447
Revenue before tax, amortisations and provisions	142,515,425	144,863,123	155,642,032	173,586,292	243,910,652
Income tax	17,750,856	14,140,423	13,772,492	21,945,669	32,398,119
Employee profit-sharing due in respect of the financial year	5,932,509	4,530,134	5,914,942	5,913,250	7,779,891
Net income after taxes and charges to amortisation and provisions	117,463,841	114,118,870	150,542,826	150,221,065	200,837,717
Distributed earnings	98,559,807	98,510,981	98,548,063	120,506,923	159,056,942
<b>Earnings per share</b>					
Net income after taxes and before depreciation and provisions	3	4	4	4	6
Net income after taxes and charges to amortisation and provisions	3	3	4	4	5
Net dividend allocated to each share	3	3	3	3	4
<b>Personnel</b>					
Average salaried workforce	376	345	345	381	437
Payroll amount	24,674,634	22,594,640	22,352,591	27,455,268	31,261,827
Amount paid for social benefits during the financial year	12,518,399	12,011,064	12,953,008	15,100,976	17,512,388

# 6 FINANCIAL STATEMENTS

AFR

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Annual Financial Report items are clearly identified in this summary with the aid of the AFR pictogram **AFR**

## 6.1 CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements prepared in accordance with IFRS for the financial year ended December 31, 2019 are included by reference in this Universal Registration Document. They are available on the Group's website ([www.gtt.fr](http://www.gtt.fr)) and on the website of the *Autorité des Marchés Financiers* ([www.amf-france.org](http://www.amf-france.org)).

### CONSOLIDATED FINANCIAL STATEMENTS PREPARED ACCORDING TO IFRS FOR THE FINANCIAL YEAR ENDED DECEMBER 31, 2020

#### 6.1.1 STATEMENT OF CONSOLIDATED FINANCIAL POSITION

##### Balance sheet

<i>In thousands of euros</i>	Notes	December 31, 2020	December 31, 2019*
Intangible assets	6.1	4,891	2,757
Goodwill	6.2	15,365	4,291
Property, plant and equipment	7	29,170	20,198
Non-current financial assets	8.2	4,833	5,084
Deferred tax assets	17.6	3,485	3,031
<b>Non-current assets</b>		<b>57,744</b>	<b>35,360</b>
Inventories	9.1	10,653	10,854
Customers	9.1	103,822	83,392
Current tax receivable		41,633	41,771
Other current assets	9.1	9,215	8,496
Current financial assets	8.1	43	16
Cash and cash equivalents	10	141,744	169,016
<b>Current assets</b>		<b>307,110</b>	<b>313,545</b>
<b>TOTAL ASSETS</b>		<b>364,854</b>	<b>348,905</b>

\* In 2020, deferred income and accrued income recognised based on the shipbuilding progress of each vessel within a series of vessels is from now on offset within the same series, in order to obtain a single net item in assets or liabilities. Accordingly, the 2019 financial statements were restated with a 56 million euro reduction in "trade receivables" and "other current liabilities". Therefore this restatement had no impact on the Company's equity and profit.

<i>In thousands of euros</i>	Notes	December 31, 2020	December 31, 2019*
Share capital	11.1	371	371
Share premium		2,932	2,932
Treasury shares		(110)	(110)
Reserves		42,253	55,614
Net income		198,878	143,377
<b>Total equity - Group share</b>		<b>244,324</b>	<b>202,284</b>
Total equity - share attributable to non-controlling interests		(7)	(3)
<b>Total equity</b>		<b>244,317</b>	<b>202,280</b>
Non-current provisions	16	15,167	5,001
Non-current financial liabilities		5,229	2,089
Deferred tax liabilities	17.6	100	120
<b>Non-current liabilities</b>		<b>20,496</b>	<b>7,210</b>
Current provisions	16	4,170	1,583
Suppliers	9.2	18,160	16,791
Current tax debts		3,044	6,192
Current financial liabilities		856	16
Other current liabilities	9.2	73,813	114,832
<b>Current liabilities</b>		<b>100,042</b>	<b>139,414</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>364,854</b>	<b>348,905</b>

\* In 2020, deferred income and accrued income recognised based on the shipbuilding progress of each vessel within a series of vessels is from now on offset within the same series, in order to obtain a single net item in assets or liabilities. Accordingly, the 2019 financial statements were restated with a 56 million euro reduction in "trade receivables" and "other current liabilities". Therefore this restatement had no impact on the Company's equity and profit.

## 6.1.2 STATEMENT OF CONSOLIDATED COMPREHENSIVE INCOME

### Comprehensive income

<i>In thousands of euros</i>	Notes	December 31, 2020	December 31, 2019
<b>Revenue from operating activities</b>	18	<b>396,374</b>	<b>288,224</b>
Costs of sales		(8,703)	(7,102)
External expenses	4.2	(68,472)	(53,924)
Personnel expenses	4.1	(64,885)	(51,623)
Taxes		(6,390)	(5,128)
Depreciations, amortisations and provisions	4.3	(16,801)	(4,348)
Other operating income and expenses	4.4	5,684	4,209
Impairment following value tests		(494)	(276)
<b>Operating profit</b>		<b>236,314</b>	<b>170,033</b>
Financial income	5	(203)	124
<b>Profit before tax</b>		<b>236,111</b>	<b>170,157</b>
Income tax	17.5	(37,249)	(26,804)
<b>Net income</b>		<b>198,862</b>	<b>143,353</b>
Net income - Group share		198,878	143,377
Net earnings of noncontrolling interests		(16)	(25)
Basic earnings per share ( <i>in euros</i> )	12	5.36	3.87
Diluted earnings per share ( <i>in euros</i> )	12	5.34	3.85
Average number of shares		37,071,013	37,069,480
Number of diluted shares		37,226,434	37,197,480

<i>In thousands of euros</i>	Notes	December 31, 2020	December 31, 2019
<b>Net income</b>		<b>198,862</b>	<b>143,353</b>
<b>Items that will not be reclassified to profit or loss</b>			
Actuarial gains and losses			
Gross amount	15.1	(46)	(1,731)
Deferred tax		5	203
<b>Total amount, net of tax</b>		<b>(41)</b>	<b>(1,528)</b>
<b>Items that may be reclassified subsequently to profit or loss</b>			
Conversion differences		(151)	65
<b>Other comprehensive income for the year, net of tax</b>		<b>(192)</b>	<b>(1,463)</b>
<b>COMPREHENSIVE INCOME</b>		<b>198,670</b>	<b>141,890</b>

## 6.1.3 STATEMENT OF CHANGE IN CONSOLIDATED CASH FLOWS

### Cash flow statement

<i>In thousands of euros</i>	Notes	December 31, 2020	December 31, 2019 *
Company profit for the year		198,862	143,353
<b>Removal of income and expenses with no cash impact:</b>			
Allocation (Reversal) of amortisation, depreciation, provisions and impairment		16,707	1,599
Proceeds on disposal of assets		-	7
Financial expense (income)		203	(124)
Tax expense (income) for the financial year	17.5	37,249	26,804
Free shares		2,557	2,255
<b>Cash-flow</b>		<b>255,578</b>	<b>173,894</b>
Tax paid out in the financial year	17.1	(39,906)	(35,220)
Change in working capital requirement:			
● Inventories and works in progress		691	(3,460)
● Trade and other receivables		(18,689)	12,612
● Trade and other payables		3,733	5,371
● Other operating assets and liabilities		(47,773)	(24,880)
<b>Net cash-flow generated by the business (Total I)</b>		<b>153,633</b>	<b>128,317</b>
<b>Investment operations</b>			
Acquisition of non-current assets		(13,738)	(9,021)
Disposal of non-current assets			
Control acquired on subsidiaries net of cash and cash equivalents acquired		(8,042)	(0)
Financial investments	8	(1)	(1,904)
Disposal of financial assets	8	172	-
Treasury shares		(1,563)	585
Change in other fixed financial assets		(7)	13
<b>Net cash-flow from investment operations (Total II)</b>		<b>(23,178)</b>	<b>(10,327)</b>
<b>Financing operations</b>			
Dividends paid to shareholders	11.2	(157,569)	(121,980)
Repayment of financial liabilities		(2,162)	(65)
Increase of financial liabilities		2,274	10
Interest paid		(154)	(54)
Interest received		326	245
Change in bank lending		-	(273)
<b>Net cash-flow from finance operations (Total III)</b>		<b>(157,284)</b>	<b>(122,118)</b>
Effect of changes in currency prices (IV)		(444)	(37)
<b>Change in cash (I + II + III + IV)</b>		<b>(27,274)</b>	<b>(4,164)</b>
Opening cash	10	169,016	173,179
Closing cash	10	141,744	169,016
<b>Cash change</b>		<b>(27,274)</b>	<b>(4,163)</b>

\* In 2020, deferred income and accrued income recognised based on the shipbuilding progress of each vessel within a series of vessels is from now on offset within the same series, in order to obtain a single net item in assets or liabilities. Accordingly, the 2019 financial statements were restated with a 56 million euros reduction in "trade receivables" and "other current liabilities". Therefore, this restatement had no impact on the Company's equity and profit.

## 6.1.4 STATEMENT OF CHANGES IN CONSOLIDATED EQUITY

### Statement of changes in equity

<i>In thousands of euros</i>	Weighted average number of shares	Share capital	Share premium	Treasury shares	Reserves	Revenue	Conversion differences	Equity - Group Share	Minority interests	Total equity
<b>As at December 31, 2018</b>	<b>37,043,099</b>	<b>371</b>	<b>2,932</b>	<b>(1,529)</b>	<b>34,766</b>	<b>142,798</b>	<b>86</b>	<b>179,424</b>	<b>17</b>	<b>179,442</b>
Profit for the period	-	-	-	-	-	143,377	-	143,377	(25)	143,353
Other items of comprehensive income	-	-	-	-	(1,528)	-	65	(1,463)	-	(1,463)
Allocation of the profit from the previous financial period	-	-	-	-	142,798	(142,798)	-	-	-	-
Sales/(Purchases) of treasury shares	-	-	-	518	68	-	-	586	-	586
Delivery of treasury shares to the beneficiaries	-	-	-	1,000	(1,000)	-	-	-	-	-
Share-based payments	-	-	-	-	2,255	-	-	2,255	-	2,255
Distribution of balance of dividends	-	-	-	-	(121,896)	-	-	(121,896)	-	(121,896)
Other impacts	-	-	-	-	-	-	-	-	4	4
Scope effects	-	-	-	-	-	-	-	-	-	-
<b>As at December 31, 2019</b>	<b>37,069,480</b>	<b>371</b>	<b>2,932</b>	<b>(11)</b>	<b>55,463</b>	<b>143,377</b>	<b>151</b>	<b>202,283</b>	<b>(3)</b>	<b>202,280</b>
Profit for the period	-	-	-	-	-	198,878	-	198,878	(16)	198,862
Other items of comprehensive income	-	-	-	-	(41)	-	(151)	(192)	-	(192)
Allocation of the profit from the previous financial period	-	-	-	-	143,377	(143,377)	-	-	-	-
Sales/(Purchases) of treasury shares	-	-	-	(1,386)	(165)	-	-	(1,551)	-	(1,551)
Delivery of treasury shares to the beneficiaries	-	-	-	1,287	(1,284)	-	-	3	-	3
Share-based payments	-	-	-	-	2,557	-	-	2,557	-	2,557
Distribution of balance of dividends	-	-	-	-	(157,569)	-	-	(157,569)	-	(157,569)
Other impacts	-	-	-	-	(86)	-	-	(86)	-	(86)
Scope effects	-	-	-	-	-	-	-	-	12	-
<b>As at December 31, 2020</b>	<b>37,071,013</b>	<b>371</b>	<b>2,932</b>	<b>(110)</b>	<b>42,252</b>	<b>198,878</b>	<b>0</b>	<b>244,323</b>	<b>(7)</b>	<b>244,317</b>

## 6.1.5 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### DETAILED SUMMARY OF THE NOTES TO THE FINANCIAL STATEMENTS

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## NOTE 1 — GENERAL INFORMATION

Gaztransport et Technigaz – GTT is a Group whose parent company, Gaztransport & Technigaz SA, is a *société anonyme* (joint stock limited liability company) under French law, whose registered office is domiciled in France, at 1, route de Versailles, 78470 Saint-Rémy-lès-Chevreuse. The Group is specialised in services related to the construction of storage and transport facilities for liquefied gas, in particular Liquefied Natural Gas (LNG). It offers engineering services, technical assistance and patent licenses for the construction of LNG tanks installed mainly on LNG carriers. The Group operates mainly with shipyards in Asia.

The Group presents its consolidated financial statements since December 31, 2017. These include the accounts of the parent company as well as those of its 21 subsidiaries: Cryovision,

which offers maintenance services for vessels equipped with GTT membranes, GTT Training in charge of the Group's training activities, GTT North America and GTT South East Asia responsible for business development activities in their respective geographical areas and the Ascenz group comprising 11 entities specialising in the design of operational reporting and vessel performance optimisation systems, Marorka a company specialising in Smart Shipping, Ose Engineering specialising in artificial intelligence applied to transport, GTT Russia in charge of operations services and Elogen, which includes three entities specialising in the design and manufacture of electrolysers. These financial statements are presented for the period beginning on January 1, 2020, ended December 31, 2020.

## NOTE 2 — ACCOUNTING RULES AND METHODS

### 2.1 Basis of preparation of the financial statements

The accounts were prepared in compliance with IFRS as adopted by the European Union applicable on December 31, 2020, and this applies for all the presented periods.

These periods are available on the European Commission website: <https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX:32002R1606>

The financial statements are presented in thousands of euros, rounded to the nearest thousand euros, unless otherwise indicated.

The Group applied the following standards, amendments of standards and interpretations adopted by the European Union and applicable as of January 1, 2020:

#### **New standards whose application is mandatory as of January 1, 2020**

Standard No.	Name
Amendments to IFRS 16	"Covid-19 rent reductions" (applicable from June 1, 2020)
Amendments to IFRS 3	"Definition of a "business"
Amendments to IFRS 9, IAS 39, and IFRS 7	"Reform of benchmark interest rates-Phase 1"
Amendments to IAS 1 and IAS 8	Definition of the term "significant"
Amendments to references to the conceptual framework in standards	

These standards, interpretations and amendments whose application is mandatory as of January 1, 2020 have no material effect on the Group's financial statements. The Group has

elect not to apply by anticipation the standards, interpretations and amendments whose application is not mandatory in these financial statements.

#### **New standards whose application is mandatory as of January 1, 2021**

Standard No.	Name
Amendments to IFRS 4 (insurance contracts)	"Extension of the temporary exemption from the application of IFRS 9"
Amendments to IAS 39, IFRS 4, IFRS 7, IFRS 9 and IFRS 16	"Reform of benchmark interest rates-Phase 2"

## 2.2 Use of judgements and estimates

In preparing these interim financial statements in accordance with IFRS, management has made judgments, estimates and assumptions that affect the book value of assets and liabilities, income and expenses, and the information mentioned in the notes.

Certain financial accounting information has required significant estimations to be made, notably the value of goodwill, deferred tax assets, provisions for risks and retirement benefit plans.

## 2.3 Significant events during the period

### Business activity

In 2020, the Group demonstrated its ability to cover the entire liquefied gas transport and storage value chain, with a significant number of orders for LNG carriers combined with emblematic orders in the field of very large capacity ethane carriers, FSUs, FSRUs and onshore storage tanks.

#### LNG ORDERS CONTINUED AT HIGH LEVELS

During the 2020 financial year, GTT's business activity was marked by multiple successes, particularly in the field of LNG carriers. In addition to the 12 LNG carrier orders booked during the first half of the year, there were an additional 29 orders in the second half of 2020. The delivery of these 41 LNG carriers will take place between 2022 and 2025.

It is worth noting, among these orders, those of two medium-capacity LNG carriers on behalf of the ship-owner "K" LINE destined for the Chinese market and 15 ice-breaking LNG carriers following the signing of a license agreement at the end of June 2020 and technical assistance (TALA) with the Russian shipyard Zvezda Shipbuilding Complex (Zvezda).

#### NEW ORDERS FOR FOUR LATEST GENERATION ETHANE CARRIERS

In September 2020, GTT's membrane technology was selected for the design of four Very Large Ethane Carriers (98,000m<sup>3</sup>) built by the Korean shipyards Hyundai Heavy Industries (HHI) and Samsung Heavy Industries (SHI). This follows an order for six ethane carriers a year earlier.

Designed for multi-gas use, *i.e.* to transport ethane as well as several types of gas such as propylene, LPG and ethylene, these six vessels will also be "LNG ready", offering the possibility of containing LNG in the future without the need to convert the ship's tanks.

#### A YEAR ALSO MARKED BY ORDER DIVERSIFICATION THROUGHOUT THE LNG CHAIN

- In early June 2020, GTT received an order from the Korean shipyard Daewoo Shipbuilding & Marine Engineering (DSME) to equip a storage and regasification unit (FSRU) on behalf of Japanese ship-owner Mitsui OSK Lines Ltd. (MOL). This FSRU with a capacity of 263,000 m<sup>3</sup> will be positioned in Wilhelmshaven, Germany.
- In June 2020, GTT received an order from China Huanqiu Contracting & Engineering Co. Ltd. (HQC) for the design of two LNG membrane storage tanks, using GST<sup>®</sup> technology developed by GTT. Each with a capacity of 220,000 m<sup>3</sup>, they will be the largest onshore storage tanks in China. They will be located in the southern industrial zone of the port of Tianjin in China.

- At the end of June 2020, GTT received an order from the Korean shipyard Daewoo Shipbuilding & Marine Engineering (DSME) to design tanks for two floating LNG storage units (FSUs), the largest units ever built (361,600 m<sup>3</sup>), on behalf of the Russian company GTLK. These two FSUs will contribute to the Yamal and Arctic LNG 2 projects of Russian LNG producer Novatek.
- At the end of June, GTT also received an order from China Petroleum Engineering and Construction Corp. North China Company (CPECCNC), for the design of a membrane onshore LNG storage tank that will incorporate GTT's GST<sup>®</sup> technology. With a capacity of 29,000 m<sup>3</sup>, this tank is intended for the Heijan LNG Peak shaving project, located in the Chinese province of Hebei.

#### CONTRACT WITH THE US DEPARTMENT OF DEFENSE

In September 2020, GTT North America was awarded a contract by the US Department of Defense for the bulk storage of fuel at Red Hill, a military fuel storage facility near Honolulu in Hawaii. The aim of this agreement is to develop a solution to improve the tanks currently in place by installing double skin liners.

#### FOUR NEW SERVICE CONTRACTS WITH SHIP-OWNERS WITH SHIP-OWNERS

The Group offers ship-owners framework agreements which include a wide range of services for the operation and maintenance of vessels equipped with GTT's systems.

- In February 2020, GTT signed a service and support contract with the CMA CGM Group for the commissioning, operation and maintenance of its future giant LNG propelled container ships equipped with GTT membrane containment technologies. The GTT service provides training for the crews of the CMA CGM fleet through the provision of the G-Sim<sup>®</sup> training simulator, specially adapted to replicate the LNG operations of CMA CGM vessels.
- In March 2020, GTT announced the signing of a framework service provision agreement between its subsidiary GTT North America and the shipowner Excelerate Energy. GTT will assist Excelerate Technical Management – ETM with the maintenance and operation of 9 FSRUs equipped with NO96 technology. This agreement provides on-site technical assistance to GTT teams during inspections, maintenance, repairs, operations and engineering, as well as access to the HEARS<sup>®</sup> emergency hotline.
- In July 2020, GTT signed a framework service provision agreement with the Norwegian shipowner Knutsen OAS Shipping AS. This new contract covers a fleet of 17 vessels by 2022 (12 currently in service and 5 under construction), all equipped with Mark III Flex or NO96 technologies, developed by GTT. GTT will assist Knutsen with the maintenance and operation of the vessels. Knutsen will also have access to the HEARS<sup>®</sup> emergency hotline.

- At the end of July 2020, GTT announced the signing of a new framework service provision contract with Fleet Management, based in Hong Kong, for the construction monitoring, maintenance and operation of vessels under management. Fleet Management is currently overseeing the construction of the next generation of very large capacity ethane carriers in Korea.

## TECHNOLOGY DEVELOPMENT

In early 2021, GTT received an approval in principle from the Bureau Veritas classification companies and DNV GL for the application of its NO96 containment system on tanks of very large container vessels. Thanks to these authorisations, GTT's technology for LNG tanks of very large container vessels achieved a new milestone.

## TARGETED ACQUISITIONS

GTT announced three acquisitions in 2020:

- Marorka in February 2020. This company, based in Iceland and specialised in Smart Shipping, designs operational reporting and energy performance improvement systems aimed at reducing the environmental footprint of vessels. This company complements Ascenz, a Singapore company acquired in 2018.
- OSE Engineering in July 2020. Based in France, this company specialises in artificial intelligence for transportation operations. This acquisition complements the Group's expertise in modelling complex systems, optimising engineering processes.
- Areva H2Gen in October 2020, renamed Elogen. As French leader in PEM electrolysis, the company specialises in the design and assembly of electrolyzers for the production of green hydrogen. Elogen uses proton exchange membrane technology (known as "PEM"). It is the only company that manufactures electrolyzers in France.

## COVID-19

### Health of GTT employees and their families

No severe cases were identified and GTT continues to strictly apply the recommendations of the health authorities and regularly update them as the situation evolves.

### Group operations

At the head-office, remote work is more than encouraged, in particular for at risk employees or employees with an at-risk family member. Certain exemptions are allowed depending on professional or personal constraints. In the subsidiaries and for seconded employees, GTT implements a policy identical to that of the registered office, subject to local directives.

### Main risks

For GTT, the main risk resulting from the Covid-19 epidemic relates to delays in the construction schedules of vessels, which could lead to defer the recognition of revenues from one financial year to another.

The risks related to the impact of the epidemic on the worldwide economy, and particularly in the LNG market, are currently difficult to assess. The Group stresses that the LNG market relies primarily on long-term financing and prospects.

GTT's core businesses are thus running normally, despite a particularly challenging context. The Group is carefully monitoring any changes that could affect the markets in which it operates.

## 2.4 Foreign currencies

The financial statements are presented in euros, which is the Group's functional currency. Almost all of the Group's transactions are denominated in euros.

## 2.5 Revenue recognition – IFRS 15

Contracts between GTT and shipyards are based on royalties, whereby the shipyards pay royalties for the use of the Group's technology. GTT also provides experts (engineers and technicians) in order to accompany shipyards (GTT's customers) that apply its technology.

A general contract/TALA (Technical Assistance and License Agreement) defines the general relationship between the parties. The contract sets out the basis for calculating the royalties (based on the number of vessels built by the shipyard) and also indicates the terms of payment of royalties.

Subsequently, for each order, a special contract/MoU (Memorandum of Understanding) is signed which defines the specific conditions of application of the general contract.

Under licensing agreements for the construction of tanks with shipyards, GTT:

- carries out engineering studies for the implementation of its patents, and delivers to the shipyard detailed specifications (including plans and nomenclature necessary to build the tanks using GTT's patented technology) at the moment of steel cutting;
- grants a nonexclusive license to use patents with the support of its engineers and technicians for the construction of tanks (from the steel cutting phase); and
- performs technical assistance services by providing skilled engineers and technicians for a contractually defined number of man-days from the launch phase until receipt of the final order equipped with tanks which comply with the GTT technology as ordered by the ship-owner, being the shipyard's customer.

All of these services are billed in the form of recurring royalties the amount of which is in proportion to the m<sup>3</sup> of tanks under construction for studies, technical assistance and the license and functions with the application of adjustments in the event of construction of a series of identical LNG carriers. The billing is payable following a contractual schedule based on the key phases of the construction of the LNG carrier:

- effective date of the contract;
- steel cutting;
- keel laying;
- launching;
- delivery.

In accordance with IFRS 15, GTT provides a unique overall service corresponding to technology transfer under license to ship-yards in the context of construction of the tanks for a single vessel or a series of vessels:

- the royalties invoiced with respect to a series of vessels in the context of a firm order placed by a shipyard for the construction of tanks will be recorded *prorata temporis* as revenue from operating activities for the duration of the construction of each vessel (between the steel cutting date and the delivery date of each vessel). The amount of revenue from operating activities allocated to each vessel in the series will be identical;
- in addition, revenue recognition during vessel construction results in deferred income and accrued income. The latter is recognised based on the shipbuilding progress of each vessel within a series of vessels is offset within the same series, in order to obtain a single net item in assets or liabilities;
- costs incurred by GTT during the studies phase prior to the steel cutting date for the first vessel in the series will be recorded on the asset side as work in progress. This work in progress will be recorded *prorata temporis* as an expense for the duration of construction of each vessel (between the steel cutting date and the delivery date of each vessel). The amount of work in progress allocated to each vessel will be identical;
- the costs incurred by GTT after the steel cutting date of the first vessel in the series (including technical assistance costs associated with making engineers and technicians available) shall be recorded as expenses when they are incurred.

Finally, beyond the volume of contractual technical assistance, GTT can offer further technical assistance, upon request, which is recognised as the revenues when such assistance is effectively performed by the engineers and technicians on-site.

## 2.6 Other revenue

Other revenues include the amounts for the Research Tax Credit (CIR) granted to companies by the French Tax Authorities in order to encourage technical and scientific research activities.

Companies that justify eligible expenses receive a tax credit that can be credited against the income tax due for the period in which the expenditure was incurred. Any unutilised amount may be carried forward for offset in the following three years, with any excess beyond this date, being reimbursed. Only research expenditure is taken into account for the basis of calculating the research tax credit.

## 2.7 Business combinations

The transferred consideration (acquisition cost) is valued at the fair value of the assets delivered, equity issued and liabilities incurred at the transaction date. The identifiable assets and liabilities of the acquired company are valued at their fair at the acquisition date. The expenses directly attributable to the taking of control are recognised in "Other operating expenses".

Any surplus in the transferred consideration on the Group's share of the net fair value of identifiable assets and liabilities of the acquired company leads to a recognition of goodwill.

For each controlling interest acquired involving a stake of less than 100%, the non-acquired fraction of interest (investments not giving control) is valued:

- either at its fair value: in this case, goodwill is recognised for the share of investments not giving control (full goodwill method);
- or at its share of the identifiable net asset of the acquired entity: in this case, only goodwill for the share acquired is recognised (partial goodwill method).

The option chosen for one transaction does not predefine the choice that can be made for subsequent transactions.

In the case of an acquisition in stages, the previously held investment is subject to revaluation at fair value at the date control is taken. The difference between the fair value and the net book value of that investment is directly entered in income.

The amounts recognised at the acquisition date lead to an adjustment, on condition that it originates in the facts and circumstances prior to the acquisition date and newly brought to the knowledge of the acquirer. Beyond the valuation period (of a maximum duration of 12 months after the date of taking control of the acquired entity), the goodwill cannot be subject to any adjustment; the subsequent acquisition of noncontrolling interests does not lead to the recognition of additional goodwill.

In addition, earn-outs are included in the consideration transferred at fair value at the acquisition date and regardless of their probability of occurrence. During the valuation period, later adjustments are reflected in goodwill when they are related to facts and circumstances existing at the time of the acquisition; when absent, and beyond that period, earn-out adjustments are recognised directly in income, unless the earn-outs had an equity instrument as consideration. In this last case, the earn-out is not revalued at a later time.

## 2.8 Intangible assets

Intangible assets are recorded at their acquisition cost less any accumulated amortisation and any accumulated impairment losses. Intangible assets with finite lives are amortised over their useful economic life, using the straight-line method.

### Research and development costs

The Group regularly incurs research and development costs. Research costs are expensed as incurred. Development expenditures are recognised as an intangible asset when the Group can demonstrate:

- the technical feasibility required for completion of the development project;
- its intention to complete and its ability to use or sell the asset;
- the capacity to use the intangible asset;

- the probability of future economic benefits being generated;
- the availability of technical, financial and other resources to complete the project; and
- the ability to reliably measure the development expenditure.

At the date these financial statements were prepared, the Group considered that these criteria had not been met before the costs were incurred.

As a result, development costs have been recognised as an expense in the period in which they were incurred.

The Group spent 29 million euros on research and development during the financial year ended December 31, 2020, compared with 23 million euros in the financial year ended December 31, 2019.

## Software

Software acquired from third parties is capitalised and amortised over a period of three years.

At the year-end, intangible assets recorded in the balance sheet mainly comprise software.

## 2.9 Goodwill

Goodwill is evaluated as being the amount in excess of the total of:

- the transferred counter-party; and
- the amount of any noncontrolling interest in the acquired business compared to the net balance of the fair values of the identifiable acquired assets and assumed liabilities.

The goodwill amount recognised when the business is taken over cannot be adjusted after the assessment period.

Goodwill amounts relating to shareholdings in associates are included in the values of the shareholdings in businesses accounted for under the equity method.

Goodwill amounts are not amortised, but value loss tests are carried out on them once a year or more frequently if indications of value loss are identified.

The arrangements for performing these value loss tests are shown in section 2.12 – *Impairment of non-financial assets*.

Losses of value pertaining to goodwill are not reversible and are shown on the "Loss of value" line of the income statement.

## 2.10 Property, plant and equipment

Property, plant and equipment are initially accounted for at their acquisition cost.

With regard to the building used since 2003 as the registered office of the Group, its historical cost under the first time application of IFRS, has been determined using the transfer price paid by GTT in January 2003 to the previous tenant in order to obtain the rights and obligations relative to the leasing contract of this building, increased by the outstanding capital element of the lease at the date of the lease transfer, to be amortised over the remaining term of the lease contract. GTT became the owner of this building at the end of the contractual lease period in December 2005.

Amortisation, calculated from the date of commissioning of the building, is recognised as an expense to reduce the book value of assets over their estimated useful lives, on a straight-line basis over the following period:

- buildings: 20 years;
- assets acquired via financial lease: 15 years;
- technical installations: 6 years/10 years;
- other assets:
  - transport vehicles: 3 years,
  - IT and office equipment: 3 years/5 years,
  - office furniture: 6 years.

Amortisation expense is recognised within the Income Statement as "Amortisations".

## 2.11 Leases

Assets financed through finance lease contracts which transfer substantially all the risks and rewards due to ownership of the leased item to the Group, are recognised in the balance sheet at the lower of (i) the fair value of the assets or (ii) the present value of the minimum lease payments. The corresponding debt is recognised as a financial liability.

Leases where the lessor retains substantially all the risks and rewards of ownership of the asset are operating leases. The operating lease payments are recognised as an expense in the income statement over the lease term on a straight-line basis, corresponding to the useful life of the asset.

In accordance with IFRS 16 "Leases", the Group analysed all leases and service contracts to which the standard applies. This standard had no significant impact on the financial statements or the presentation of the financial statements at December 31, 2019.

In 2020, the Group identified four leases with very limited impacts.

## 2.12 Impairment of non-financial assets

When events or changes to the market environment or internal factors indicate there is a risk of an asset losing value, principally relating to intangible or tangible assets, they undergo a value loss test. In the case of non-amortised intangible assets, the value loss tests are performed annually. These tests are performed at the level of the Cash Generating Units (CGUs) to which these goodwill amounts and intangible assets belong. A CGU is defined as being the smallest group of assets, the use of which generates cash inflows independently from the Group's other assets or groups of assets.

The main indicators of value loss adopted by the Group are:

- major changes occurring in the economic, technological, regulatory or political environment or the market in which the asset is operating;
- obsolescence or deterioration of equipment not foreseen in the amortisation plan;
- performance worse than predicted.

In a case where the recoverable value is less than the net book value, a loss of value is recognised for the difference between these two amounts. The loss of value is applied first and foremost to goodwill amounts, then non-current assets in the CGU (tangible and intangible assets) *pro rata* to their book value.

The book value is the highest:

- of its fair value minus selling costs, which corresponds to its net realisable value, assessed on the basis of observable data if they exist (recent transactions, offers received from potential buyers, multiples of stock exchange values of comparable businesses), or an analysis performed by experts inside or outside the Group; and
- its useful value, equal to its value updated with the forecast cash flows it generates, plus its "terminal value" corresponding to its value infinitely updated with the "normative" year's cash flows estimated at the end of the period covered by the forecast cash flows;
- the goodwill recognised at the time of the acquisition of Ascenz and Marorka was tested for impairment at December 31, 2020. No impairment was recognised. A comparison between the value in use thereby determined and the net book value is carried out and is subject to sensitivity analyses according to the main parameters including ;
  - discount rates,
  - perpetual growth rate;
- no impairment would be recognized on the goodwill tested in the event of a reasonably possible change in the assumptions used in 2020. A calculation of the value in use for each of the CGUs would not give rise to impairment by using:
  - a discount rate of up to 0.9 points above the base rates used, or
  - a perpetual growth rate of up to 1.2 points below the base rates used.

Other goodwill was not tested for impairment in 2020 given its recent acquisition and the absence of adverse events since the acquisition.

## 2.13 Financial assets and liabilities – IFRS 9

IFRS 9 "Financial Instruments", whose application is mandatory as of January 1, 2018 includes the following three main components:

- classification and evaluation of financial assets and financial liabilities: the standard requires financial assets to be classified according to their type, the characteristics of their contractual cash flows and the business model followed in managing them;
- impairment: IFRS 9 determines the principles and methodology to apply to evaluate and account for the credit losses expected on the financial assets, the commitments on loans and the financial guarantees;
- hedge accounting: the new text aims for better alignment between hedge accounting and risk management by establishing an approach that is founded more upon the principles of risk management.

Application of IFRS 9 provisions has no significant impact on the financial statements as at December 31, 2020.

As the Group does not have a hedging instrument, it was not impacted by the last part of the standard. The second part of the standard, relating to depreciation, also did not have an impact on the Group's financial statements.

The available-for-sale assets were themselves reclassified in "Assets at fair value through profit or loss".

### Financial assets at fair value through profit or loss

These represent the assets held for transaction purposes that are assets destined for short-term uses. They are valued at fair value and the changes in fair value are recognised in the income statement.

### Financial liabilities at fair value through profit or loss

These represent the liabilities held for transaction purposes that are liabilities that are destined for short-term uses. They are valued at fair value and the changes in fair value are recognised in the income statement.

### Loans and receivables

Loans and receivables are measured at amortised cost less any necessary impairment charge.

### Trade payables and financial liabilities

Financial liabilities and trade payables are measured at amortised cost. Interest is calculated using the effective interest rate and is recognised as financial expense in the income statement.

## 2.14 Inventories

Inventories consist of the costs incurred GTT during the studies phase prior to the steel cutting date for the first vessel in the series. This ongoing work is recognised *prorata temporis* as an expense for the duration of the construction of each vessel (between the steel cutting date and the delivery date for each vessel). The amount of ongoing work allocated to each vessel in a series is identical.

## 2.15 Trade and other receivables

A provision for depreciation is recognised when there are objective indicators which indicate that the amounts due cannot be recovered fully or partially. In particular, the process of assessing the recoverable amount of receivables balances due at the balance sheet date is subject to individual consideration and the necessary provisions are recognised if there is a risk of non-recovery. Their accounting amount corresponds to a reasonable approximation of their fair value.

## 2.16 Cash and cash equivalents

The item "Cash and cash equivalents" includes cash and readily available money market investments, subject to a negligible risk of change in fair value, which can be readily used to meet existing cash outflow requirements.

Monetary investments are valued at their market value at the balance sheet date. Changes in value are recorded in "Other financial income" or "Other financial expenses".

## 2.17 Share capital

Ordinary shares are classified as equity instruments.

## 2.18 Personnel benefits

### Retirement indemnities

The Group applies the relevant legal obligations or provides customary supplementary pension schemes or other long-term benefits to employees. The Group offers these benefits through defined contribution plans.

Contributions relating to defined contribution plans are expensed as and when they become due for services rendered by employees.

Indemnities within the collective agreement which apply to the Group relate to retirement benefits or benefits due in the case of voluntary departure or their forced retirement. Such indemnities are considered to be defined benefit plans.

Liabilities arising from defined benefit plans and their costs are determined using the projected unit actuarial valuation method. Valuations are carried out annually. Actuarial calculations are provided by external consultants.

These plans are funded, and the residual obligation may be recognised as a pension asset in the balance sheet.

The main plan concerns retirement benefits paid upon retirement. The change in the liability and the plan assets includes:

- the cost of the services rendered and the amortisation of the cost of past services recognised as operating expenses;
- the reduced financial cost of the return on plan assets, recognised as financial income; and
- actuarial gains and losses directly recognised in "Other comprehensive income".

The actuarial differences come from changes in the assumptions and from the difference between the estimations according to the actuarial assumptions and the actual results of the revaluations.

## 2.19 Other provisions

A provision is recognised when, at the end of the period, the Group has a present obligation (legal or implied) arising from past events and it is probable that an outflow of future economic benefits will be required to settle the obligation.

Litigation is provided for when an obligation of the Group to a third party exists at the balance sheet date. The measurement of provision is based on the best estimate of projected expenditure.

Contingent liabilities represent potential obligations arising from past events whose existence will be confirmed only by the occurrence of uncertain future events which are not under the control of the entity or existing obligations where an outflow of resources is not probable. With the exception of those recognised as a result of a business combination, contingent liabilities are not recognised in the accounts but are described in a note to the financial statements.

## 2.20 Government grants and conditional advances

Between 1987 and 2001, the Group received advances subject to reimbursement conditions from the Hydrocarbons Support Fund (HSF). These advances were intended to finance investment projects in the framework of research programs approved by the French State.

The repayment of these advances is based on the sales generated by the relevant projects which have been funded. They are recorded in "Other non-current liabilities" and "Other current liabilities" at their present value discounted at a rate of 2%, being amortised as reimbursements are made.

No repayments will be required at the end of the 20<sup>th</sup> year following the year of approval of the funding, the amount of nonrepayable advances being recognised as other income on that date.

## 2.21 Income tax

"Income tax expense" includes current income taxes payable and deferred tax.

Deferred tax is recognised, using the liability method, for temporary differences existing at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts; and tax losses.

A deferred tax asset is recognised for tax losses and unused tax credits when it is probable that the Group will have future taxable profits against which these tax losses and unused tax credits can be utilised.

Deferred tax assets & liabilities are measured at the tax rates expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been adopted or substantively adopted at the balance sheet date.

Deferred taxes are recognised as income or expense in the income statement except where it relates to a transaction or event that is recognised directly in equity.

Deferred tax assets and liabilities are presented in specific balance sheet items included in non-current assets and liabilities.

Given its activity, GTT is taxed at the reduced rate applicable to long-term capital gains applied on its net revenue from license royalties. The tax losses available at the normal rate are offset against profits taxed at the reduced tax rate in accordance with French tax rules. The valuation of deferred taxes generated by temporary differences takes into account this allocation mechanism to reflect the charge or tax savings that will actually be supported or obtained (at the normal rate or at the reduced rate) when the liability is settled or the asset is realised.

## 2.22 Segment reporting

The Group does business in a single operational sector: the provision of services relating to the construction of liquefied gas storage and transportation facilities.

Assets and liabilities are located in France. Fees and services rendered are invoiced to companies predominantly based in Asia.

## 2.23 Other items of comprehensive income

Income and expenses in the period which are not recognised in the income statement are presented as "Other comprehensive income" in total comprehensive income.

## 2.24 Earnings per share

Earnings per share are calculated by dividing net income by the weighted average number of parent company shares outstanding after restatement for treasury shares.

Diluted earnings per share is calculated by dividing net income by the weighted average number of shares outstanding after restatement for treasury shares, taking into account the maximum number of shares that could be outstanding given the probability of current or future dilutive instruments being converted.

The weighted average number of shares is the average of shares outstanding (excluding treasury shares) at the end of each month.

## 2.25 Free shares

The agreed plans result in the recognition of an expense relating to the projected benefit granted to beneficiaries of the plans. The expense is offset by an increase in reserves.

For free share plans, the valuation is based on the share price on the date of allocation, weighted or not by the reasonable estimate of share allocation criteria being met. The benefit is distributed over the vesting period (two to four years).

## NOTE 3 PRINCIPAL SUBSIDIARIES AT DECEMBER 31, 2020

The list of subsidiaries included in the consolidated financial statements is shown below. The acronym IG denotes the full consolidation method and EM denotes the equity-accounted consolidation method.

Name	Activity	Country	Interest %		Consolidation method	
			December 31, 2020	December 31, 2019	December 31, 2020	December 31, 2019
Cryovision	Maintenance services	France	100.0	100.0	IG	IG
Cryometrics	On-board services	France	0.0	100.0	-	IG
GTT Training	Training services	United Kingdom	100.0	100.0	IG	IG
GTT North America	Commercial office	United States of America	100.0	100.0	IG	IG
GTT SEA	Commercial office	Singapore	100.0	100.0	IG	IG
Ascenz	Holding	Singapore	100.0	100.0	IG	IG
Ascenz Solutions	On-board services	Singapore	100.0	100.0	IG	IG
Ascenz Solutions O&G	On-board services	Malaysia	100.0	100.0	IG	IG
Flowmet Pte Ltd	Distribution of equipment	Singapore	70.0	70.0	IG	IG
Shinsei Co, Ltd	Commercial office	Japan	51.0	51.0	IG	IG
Ascenz Solutions GmbH	Commercial office	Germany	100.0	100.0	IG	IG
Ascenz Taiwan Co. Ltd	On-board services	Taiwan	100.0	100.0	IG	IG
Ascenz Korea Co. Ltd	Commercial office	Korea	49.0	49.0	EM	EM
Ascenz Indonesia Pte Ltd	On-board services	Singapore	50.0	50.0	EM	EM
Ascenz Myanmar Co. Ltd	On-board services	Myanmar	99.99	99.99	IG	IG
Ascenz HK Co. Ltd	Commercial office	Hong Kong	60.00	60.0	IG	IG
Marorka	On-board services	Iceland	100.00	-	IG	-
Ose Engineering	Engineering	France	100.00	-	IG	-
GTT Russia	Digital services operations	Russia	100.00	-	IG	-
Areva H2Gen France	Design, manufacture of electrolyzers	France	99.78	-	IG	-
Areva H2Gen GmbH	Commercial office	Germany	99.78	-	IG	-
Hydep	Engineering firm	Italy	79.82	-	IG	-

### Acquisition of Marorka

On February 20, 2020, GTT acquired Marorka.

The measurement and allocation of goodwill did not show the difference between the amount acquired including the earn-out and the value of the net assets at the date of acquisition was therefore recognised in goodwill.

### Acquisition of OSE Engineering

On July 27, 2020, GTT acquired OSE Engineering.

The measurement and allocation of goodwill did not show the difference between the amount acquired including the earn-out and the value of the net assets at the date of acquisition was therefore recognised in goodwill.

### Acquisition of Areva H2Gen, renamed Elogen

On October 15, 2020, GTT acquired a 99.78% stake in Areva H2Gen for a price paid in full on the acquisition date.

The goodwill measurement and allocation evidenced unrecognised liabilities in the financial statements at the acquisition date corresponding to the valuation of inventory of products and services and losses on completion of projects. Goodwill was written down in full at the acquisition date. The difference between the amount acquired and the estimated value of the net assets at the date of acquisition was recognised in goodwill.

### Universal asset transfer from Cryometrics

A universal transfer of assets from Cryometrics was carried out in favour of GTT SA on August 31, 2020.

## Information relating to the income statement

### NOTE 4 OPERATING PROFIT

#### 4.1 Personnel expenses

The amount of personnel expenses for the period is detailed below:

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Wages, salaries and payroll taxes	52,961	42,082
Share-based payments	2,558	2,255
Profit-sharing and incentives scheme	9,366	7,286
<b>PERSONNEL EXPENSES</b>	<b>64,885</b>	<b>51,623</b>

#### 4.2 External expenses

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Tests and studies	15,575	10,837
Sub-contracting	22,592	15,884
Fees	11,075	7,443
Leasing, maintenance and insurance	6,553	4,839
Transport, travel and reception expenses	7,008	9,552
Other	5,670	5,369
<b>EXTERNAL EXPENSES</b>	<b>68,472</b>	<b>53,924</b>

#### 4.3 Depreciation, amortisation and provisions

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Allocations (reversals) for depreciation of fixed assets	5,848	4,009
Provisions (reversals)	10,953	339
Impairment following value tests	494	276
<b>AMORTISATION AND PROVISIONS (REVERSAL)</b>	<b>17,295</b>	<b>4,624</b>

The increase in depreciation of fixed assets is linked to the consolidation of new subsidiaries for 429 thousand euros, the increase in real estate and equipment investments for 392 thousand euros, and to the IFRS 16 restatement for 1,018 thousand euros. Provisions net of reversals totalled 10,953 thousand euros in 2020, and consisted mainly of (i) an addition for the administrative fine as part of the KFTC (Korea Fair Trade Commission) investigation for 9,521 thousand euros,

(ii) an addition for doubtful debt in the amount of 783 thousand euros, (iii) an addition for pension obligations in the amount of 400 thousand euros, (iv) a provision for employee disputes of 658 thousand euros, (v) an addition of 893 thousand euros offset by a reversal of 1,239 thousand euros for projects with losses on completion. The impairment loss recognised in the amount of 494 thousand euros corresponds to the impairment of an intangible asset.

#### 4.4 Other operating income and expenses

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Research tax credit	5,178	4,142
Other operating income (expenses)	506	67
<b>OTHER OPERATING INCOME AND EXPENSES</b>	<b>5,684</b>	<b>4,209</b>

## NOTE 5 FINANCIAL INCOME

<i>In thousands of euros</i>	2020	2019
Exchange gains and losses	(289)	(102)
Other financial products and charges	(161)	(54)
Financial income on short term investments	326	245
Income from equity investments	-	-
Proceeds on disposal of securities	-	-
Financial income and expenses under IFRS 16	-	-
Effects of discounting/undiscounting	-	(5)
Changes in the fair value of financial assets	(57)	51
Changes in the fair value of retirement plan assets (see note 15)	(23)	(11)
<b>FINANCIAL INCOME</b>	<b>(203)</b>	<b>124</b>

## Information relating to the balance sheet

## NOTE 6 INTANGIBLE ASSETS

### 6.1 Intangible assets

<i>In thousands of euros</i>	Software	Assets in progress	Other	Net value
Values as at 31/12/2018	448	1,269	740	2,457
Acquisitions/allocations	85	214	(38)	261
Disposals/reversals	-	-	-	-
Reclassifications	186	(186)	-	-
Other variations	1	19	18	38
Values as at 31/12/2019	721	1,316	720	2,757
Acquisitions/allocations	450	(208)	(236)	6
Disposals/reversals	-	-	-	-
Reclassifications	-	(375)	375	-
Other variations	9	(34)	2,153	2,129
<b>VALUES AS AT 31/12/2020</b>	<b>1180</b>	<b>700</b>	<b>3,012</b>	<b>4,891</b>

Intangible assets are mainly comprised of software. The change of 2,153 thousand euros is mainly related to the acquisition of Marorka.

### 6.2 Goodwill

The increase in goodwill is related to the three acquisitions made in 2020.

## NOTE 7 PROPERTY, PLANT AND EQUIPMENT

<i>In thousands of euros</i>	Land and buildings	Technical installations	Assets in progress	Fixed assets under finance leases (IFRS 16)	Other	Total
<b>Gross value as at 31/12/2018</b>	<b>14,160</b>	<b>16,124</b>	<b>1,517</b>	<b>-</b>	<b>24,106</b>	<b>55,907</b>
Acquisitions	-	1,183	3,770	-	1,941	6,894
Disposals	-	-	-	-	(192)	(192)
Reclassifications	-	75	(299)	-	208	(16)
Other variations	18	0	-	-	15	33
<b>Gross value as at 31/12/2019</b>	<b>14,177</b>	<b>17,383</b>	<b>4,988</b>	<b>-</b>	<b>26,078</b>	<b>62,626</b>
Acquisitions	-	1,988	5,219	2,586	2,593	12,386
Disposals	-	-	-	-	-	-
Reclassifications	(3,593)	453	(532)	3,593	(808)	(887)
Other variations	(39)	2,304	303	(8)	2,248	4,808
<b>Gross value as at 31/12/2020</b>	<b>7,333</b>	<b>22,127</b>	<b>9,978</b>	<b>6,171</b>	<b>33,323</b>	<b>78,933</b>
<b>Accumulated depreciation as at 31/12/2018</b>	<b>(4,947)</b>	<b>(13,468)</b>	<b>-</b>	<b>-</b>	<b>(20,858)</b>	<b>(39,273)</b>
Allocation	(588)	(1,109)	-	-	(1,653)	(3,350)
Reversal	-	-	-	-	192	192
Reclassifications	-	-	-	-	16	16
Other variations	(2)	(0)	-	-	(11)	(13)
<b>Accumulated depreciation as at 31/12/2019</b>	<b>(5,538)</b>	<b>(14,577)</b>	<b>-</b>	<b>-</b>	<b>(22,313)</b>	<b>(42,428)</b>
Allocation	(408)	(1,203)	-	(1,018)	(2,162)	(4,791)
Reversal	-	-	-	-	-	-
Reclassifications	3,054	39	-	(3,054)	893	932
Other variations	6	(2,265)	-	3	(1,220)	(3,476)
<b>Accumulated depreciation as at 31/12/2020</b>	<b>(2,886)</b>	<b>(18,006)</b>	<b>-</b>	<b>(4,069)</b>	<b>(24,802)</b>	<b>(49,763)</b>
<b>Net value as at 31/12/2018</b>	<b>9,212</b>	<b>2,656</b>	<b>1,517</b>	<b>-</b>	<b>3,248</b>	<b>16,634</b>
<b>Net value as at 31/12/2019</b>	<b>8,639</b>	<b>2,806</b>	<b>4,988</b>	<b>-</b>	<b>3,765</b>	<b>20,198</b>
<b>NET VALUE AS AT 31/12/2020</b>	<b>4,448</b>	<b>4,121</b>	<b>9,978</b>	<b>2,102</b>	<b>8,521</b>	<b>9,170</b>

In the absence of external debt related to the construction of property, no interest expense was capitalised in accordance with IAS 23 – Borrowing Costs.

Assets acquired under finance leases correspond to the building complex used since 2003 as the registered and head operations office of the Group, described in note 2.10 – Property, plant and equipment in section 6.1.5 – Notes to the consolidated financial statements of this Appendix.

For the first time application of IFRS, the historical cost of the building was determined using the price paid by GTT in January 2003 to the previous tenant in order to obtain the rights and obligations relative to the leasing contract of this building, increased by the outstanding capital element at the date of the lease transfer, to be amortised over the remaining term of the lease contract. GTT became the owner of this building at the end of the contractual lease period in December 2005.

## NOTE 8 FINANCIAL ASSETS

### 8.1 Current

<i>In thousands of euros</i>	Loans and receivables	Financial assets at fair value through profit or loss	Total
Values as at 31/12/2018	16	-	16
Acquisitions	15	-	15
Disposals	(15)	-	(15)
Reclassification as current	-	-	-
Other variations	0	-	0
Values as at 31/12/2019	16	-	16
Acquisitions	-	-	-
Disposals	(11)	-	(11)
Reclassification as current	-	-	-
Other variations	38	-	38
<b>VALUES AS AT 31/12/2020</b>	<b>43</b>	<b>-</b>	<b>43</b>

### 8.2 Non-current

<i>In thousands of euros</i>	Loans and receivables	Available-for-sale financial assets	Financial assets at fair value through profit or loss	Total
Values as at 31/12/2018	144	-	3,014	3,158
Acquisitions	49	-	1,838	1,887
Disposals	(17)	-	-	(17)
Reclassification as current	-	-	-	-
Other variations	2	-	54	56
Values as at 31/12/2019	177	-	4,906	5,084
Acquisitions	5	-	-	5
Disposals	(13)	-	(179)	(192)
Reclassification as current	-	-	-	-
Other variations	(6)	-	(57)	(63)
<b>VALUES AS AT 31/12/2020</b>	<b>162</b>	<b>-</b>	<b>4,670</b>	<b>4,833</b>

Increases and decreases of "Financial assets at fair value through profit or loss" corresponds to purchases and sales of UCITS as part of the liquidity contract (note 11.4).

## NOTE 9 WORKING CAPITAL REQUIREMENT

### 9.1 Trade receivables and other current assets

Gross value (in thousands of euros)	December 31, 2020	December 31, 2019	Change
Inventories	10,653	10,978	(325)
Trade and other receivables	105,718	84,489	21,229
Trade and other operating receivables	553	183	369
Tax and social security receivables	5,642	5,363	279
Prepaid expenses	3,058	2,989	69
Total other current assets	9,252	8,535	717
<b>TOTAL</b>	<b>125,624</b>	<b>104,002</b>	<b>21,621</b>

Decrease in value (in thousands of euros)	December 31, 2020	December 31, 2019	Change
Inventories	-	(124)	124
Trade and other receivables	(1,896)	(1,097)	(799)
Trade and other operating receivables	(37)	(40)	3
Tax and social security receivables	-	-	-
Other receivables	-	-	-
Prepaid expenses	-	-	-
Total other current assets	(37)	(40)	3
<b>TOTAL</b>	<b>(1,933)</b>	<b>(1,261)</b>	<b>(672)</b>

Net book value (in thousands of euros)	December 31, 2020	December 31, 2019*	Change
Inventories	10,653	10,854	(201)
Trade and other receivables	103,822	83,392	20,430
Trade and other operating receivables	516	144	372
Tax and social security receivables	5,642	5,363	279
Other receivables	-	-	-
Prepaid expenses	3,058	2,989	69
Total other current assets	9,215	8,496	720
<b>TOTAL</b>	<b>123,691</b>	<b>102,742</b>	<b>20,949</b>

\* In 2020, deferred income and accrued income recognised based on the shipbuilding progress of each vessel within a series of vessels is from now on offset within the same series, in order to obtain a single net item in assets or liabilities. Accordingly, the 2019 financial statements were restated with a 56 million euro reduction in "Customers" and "Other current liabilities". Therefore, this restatement had no impact on the Company's equity and profit.

The book value of trade receivables corresponds to a reasonable approximation of their fair value.

The breakdown of trade receivables by maturity as at December 31, 2020 is presented below:

In thousands of euros	December 31, 2020	December 31, 2019	Change
Not yet falling due	81,194	72,074	9,121
Due for 3 months or more	12,674	9,283	3,392
Due for 3 months but less than 6 months	1,973	840	1,133
Due for 6 months but less than 1 year	2,929	597	2,332
Due for 1 year	5,052	599	4,453
Total amount falling due	22,628	11,318	11,310
<b>TOTAL</b>	<b>103,822</b>	<b>83,392</b>	<b>20,431</b>

## 9.2 Trade payables and other current liabilities

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019 *	Change
Trade and other payables	18,160	16,791	1,369
Prepayments received	14	15	(1)
Tax and social security payables	28,051	22,668	5,383
Other debts	462	266	196
Deferred income	45,286	91,882	(46,597)
Other current liabilities	73,813	114,832	(41,019)
<b>TOTAL</b>	<b>91,972</b>	<b>131,623</b>	<b>(39,651)</b>

## 9.3 Other operating assets and liabilities

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019 *	Change
Tax and social security receivables	5,642	5,363	279
Other receivables	516	144	372
Prepaid expenses	3,058	2,989	69
<b>Total other current assets</b>	<b>9,215</b>	<b>8,496</b>	<b>720</b>
Deferred income	(45,286)	(91,882)	46,597
Tax and social security payables	(28,051)	(22,668)	(5,383)
Deposits & advance payments received on orders	(14)	(15)	1
Other debts	(462)	(266)	(196)
Other current liabilities	(73,813)	(114,832)	41,019
<b>TOTAL</b>	<b>(64,597)</b>	<b>(106,336)</b>	<b>41,739</b>

\* In 2020, deferred income and accrued income recognised based on the shipbuilding progress of each vessel within a series of vessels is from now on offset within the same series, in order to obtain a single net item in assets or liabilities. Accordingly, the 2019 financial statements were restated with a 56 million euro reduction in "trade receivables" and "other current liabilities". Therefore this restatement had no impact on the Company's equity and profit.

## NOTE 10 CASH AND CASH EQUIVALENTS

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Marketable securities	15,473	25,794
Cash and cash equivalent	126,271	143,222
Cash in balance sheet	141,744	169,016
Bank overdrafts and equivalent	-	-
<b>NET CASH POSITION</b>	<b>141,744</b>	<b>169,016</b>

Marketable securities mainly comprise term accounts and medium-term notes (MTN), stated at fair value (level 2) and meeting the criteria for classification as cash equivalents.

## NOTE 11 — TOTAL EQUITY

### 11.1 Share capital

As at December 31, 2020, the share capital was composed of 37,078,357 shares with a nominal unit value of 0.01 euro.

### 11.2 Dividends

The Shareholders' Meeting held on June 2, 2020 approved the payment of an ordinary dividend of 3.25 euros per share for the year ended December 31, 2019 payable in cash. As an interim dividend payment was paid on September 27, 2019 in the amount of 55,620,195 euros, the balance was paid on May 10, 2020 in the total amount of 64,872,903 euros.

The Board of Directors, meeting on July 29, 2020, decided to make an interim dividend payment of 2.50 euro for the shares outstanding. The interim dividend was paid on November 5, 2020 for an amount of 92,696,075 euros.

Dividends paid in 2020 thus correspond to the sum of the amounts described above (balance paid for the 2019 financial year and the interim payment for the 2020 financial year), i.e. 157,568,978 euros.

### 11.3 Share-based payments

#### Allocation of Free Shares (AFS)

Date of allocation*	Plan no.	Vesting period	Minimum lock-up period	Shares originally allocated	Share price on date of allocation	Fair value of the share under IFRS	Expired shares	Shares allocated at the end of the vesting period	Existing shares at December 31, 2020
February 23, 2017	AGA n° 7	3 years	1 an	14,200	€39	€32	2,500	11,700	-
April 12, 2018	AGA n° 8	3 years	1 an	9,200	€55	€44	1,900	-	7,300
October 25, 2018	AGA n° 9	3 years	variable**	59,000	€64	€51	8,000	5,000	46,000
November 29, 2019	AGA n° 10	3 years	Variable	53,621	€80	€66	3,500	-	50,121
June 2, 2020	AGA n° 11	3 years	Variable	52,000	€74	€56	-	-	52,000

\* The allocation date corresponds to the date on which the Board of Directors approved these allocation plans.

\*\* Recipients must retain between 3,000 shares and 25% of the shares acquired until they leave the Company.

For these plans, the Board of Directors set the following acquisition conditions:

- AFS Plans no. 7 and no. 8: 100% of the share allocation is contingent on:
  - 20% of shares are subject to presence at the end of the vesting period,
  - 80% of shares are allocated subject to the achievement of performance criteria measured at the end of the financial year preceding the end of the vesting period.

These criteria concern: increases in revenue and the order book, the performance of GTT shares compared to the Stoxx 600 Oil & Gas index (Price), the ratio of net profit to revenues;

- AFS Plan no. 9:
  - 20% of shares are subject to presence at the end of the vesting period,
  - 80% of shares are allocated subject to the achievement of performance criteria measured at the end of the financial year preceding the end of the vesting period.

These criteria concern:

- increases in revenue and the order book, the performance of GTT shares compared to the Stoxx 600 Oil & Gas index (Price) & the SBF 120 index;
- AFS Plan no. 10:
  - presence at the end of the vesting period,
  - 80% of shares are allocated subject to the achievement of performance criteria measured at the end of the financial year preceding the end of the vesting period.

These criteria concern:

- increases in revenue and the order book, the performance of GTT shares compared to market indices;
- AFS Plan no. 11:
  - presence at the end of the vesting period, 80% of shares are allocated subject to the achievement of performance criteria measured at the end of the financial year preceding the end of the vesting period.

These criteria concern: increases in revenue and consolidated net income, and the performance of GTT shares compared to market indices.

## Calculating the charge for the period

Pursuant to IFRS 2, an expense representative of the benefit granted to beneficiaries of these plans is recorded under "Personnel expenses" (Operating income). For free share plans open to all employees, the unit value is based on the share price on the allocation date and takes into account the change in the beneficiary headcount. For the other free share plans, the unit value is based on the share price on the allocation date weighted by the reasonable estimation of attaining the share allocation criteria.

The expense is calculated by multiplying these unit values by the estimated number of free shares to be allocated. It is spread over the rights vesting period following the date of the decision by the Board of Directors on each plan, and according to the probability of performance criteria fulfilment, excluding the market.

For the period from January 1, to December 31, 2020, the expense recognised for the free share allocation plans was 2,558 thousand euros. At December 31, 2019, an expense was recorded in the amount of 2,255 thousand euros.

## 11.4 Treasury shares

The Group signed a new liquidity contract on December 21, 2018 with effect from January 2, 2019.

In accordance with IAS 32, the buyback of treasury shares is deducted from equity. Treasury shares held by the entity are not taken into account when calculating earnings per share.

As at December 31, 2020, the Company held 0 shares by virtue of the liquidity contract and 1,127 shares by virtue of the AFS plans, i.e. a total of 1,127 treasury shares representing a total amount of 110 thousand euros.

## NOTE 12 EARNINGS PER SHARE

	31/12/2020	31/12/2019
Net income (in euros)	198,861,928	143,353,445
Average number of shares outstanding (excluding treasury shares)	37,071,013	37,069,480
AFS Plan no. 4	-	-
AFS Plan no. 5	-	-
AFS Plan no. 6	-	-
AFS Plan no. 7	-	13,100
AFS Plan no. 8	7,300	8,400
AFS plan no. 9	46,000	54,000
AFS Plan no. 10	50,121	53,621
AFS Plan no. 11	52,000	-
Number of diluted shares	37,226,434	37,198,601
Basic net earnings per share (in euros)	5.36	3.87
Diluted net earnings per share (in euros)	45.34	3.85

At December 31, 2020, earnings per share were calculated based on share capital made up of 37,071,013 shares, which corresponds to the average weighted number of ordinary shares outstanding excluding treasury shares during the period.

At December 31, 2020, the Group had allocated 52,000 free shares, in addition to the previous plans, for a total of 155,412 free shares used to calculate diluted earnings per share.

## NOTE 13 INFORMATION ON FINANCIAL STATEMENTS MEASURED AT FAIR VALUE

Information relative to the fair value of financial instruments concerns only cash and short-term investments that are measured at fair value (level 2).

## NOTE 14 MANAGEMENT OF FINANCIAL RISKS

### 14.1 Credit risk

The direct customers of the GTT Group are essentially shipyards. At December 31, 2020, 29 shipyards were licensed, located mainly in China, Japan, South Korea and Singapore. Of these 29 shipyards, eight are active customers that have, either in construction or in their order book, vessels for which the order was sent to GTT.

Due to the small number of customers, most of whom are long-standing customers with whom the Group has developed strong partnerships, and since there have not been any payment incidents for ten years, the Group assesses its credit risk in a non-statistical manner. The Group confirms that it has never had significant payment problems with its customers.

Furthermore, in the case of late payment from the shipyard, the TALA (license agreement) may be cancelled, which prevents the shipyard to commercialise the Group's technologies. In case of order cancellation, the amount corresponding to the services performed are due and payable by the client.

From this point of view, the fact of billing in accordance with 5 milestones helps to spread the risk. Billing is aligned with construction milestones of the vessel; any delay in the construction automatically causes a postponement of billing.

### 14.2 Interest rate risk

The Group has no debt and consider therefore not to be exposed to a risk of change in interest rates. Cash consists primarily of short-term deposit accounts with maturities of between one and 60 months and remunerated at variable rates (the majority of which are 100% capital guaranteed).

### 14.3 Foreign exchange risk

Purchases and sales are carried out almost entirely in euros, which is also the functional currency of the Group. Most contracts are denominated in euros.

The Group therefore considers that it is not exposed to significant exchange rate risk.

### 14.4 Liquidity risk

The Group's cash position enables it to meet its commitments as at the closing date of the financial statements. The Group considers that it is not exposed to any significant liquidity risk.

## NOTE 15 PROVISIONS FOR EMPLOYEE BENEFITS

### 15.1 Commitments under defined benefit plans

Provisions for retirement benefit plans are as follows:

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Closing balance of the value of the commitments	(4,554)	(4,090)
Closing balance of the fair value of the assets	1,495	1,500
Financial plan assets	(3,060)	(2,590)
Cost of unrecognised past services		
Other		
<b>PROVISIONS AND PREPAID EXPENSES</b>	<b>3,060</b>	<b>2,590</b>

The change in value of the commitments and of the fair value of the retirement plan assets is as follows:

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Opening balance of the commitment value	(2,591)	(664)
Normal cost	(400)	(234)
Interest expense	(23)	(11)
Cost of past services	-	48
Actuarial (gains) and losses	(47)	(1,730)
Asset repayments requested	-	-
<b>CLOSING BALANCE OF THE VALUE OF THE COMMITMENTS</b>	<b>(3,060)</b>	<b>(2,591)</b>

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Value of the commitments of fully non-financed plans		-
Value of the commitments of fully or partially financed plans	(4,554)	(4,090)

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Opening balance of the fair value of the assets	1,494	1,494
Expected yield	24	24
Actuarial (losses) and gains	(18)	(18)
<b>CLOSING BALANCE OF THE FAIR VALUE OF THE ASSETS</b>	<b>1,500</b>	<b>1,494</b>

## 15.2 Cost for the period

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Normal cost	(400)	(234)
Interest expense	(23)	(11)
Cost of past services	-	48
<b>CHARGE FOR THE PERIOD</b>	<b>(423)</b>	<b>(196)</b>

The actuarial assumptions used are as follows:

Assumptions	December 31, 2020	December 31, 2019
Discount rate*	0.90%	0.90%
Salary increase rate	2.00%	2.00%

\* Discount rates are determined using the yield rate of bonds issued by companies rated AA+, with the same maturity as the commitments.

## 15.3 Monitoring of actuarial gains and losses

Actuarial differences have been recognised under "Other comprehensive income" since the 2013 financial year. They accumulate as follows:

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Cumulative actuarial differences at the start of the financial year	(1,051)	642
Actuarial differences generated on the commitment	(28)	(1,712)
Actuarial differences generated on the assets	(18)	(18)
<b>CUMULATIVE ACTUARIAL DIFFERENCES AT THE END OF THE FINANCIAL YEAR</b>	<b>(1,061)</b>	<b>(1,051)</b>

The actuarial differences are analysed as follows:

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Actuarial (losses) and gains	(1,061)	(1,051)
Experience variances	(588)	(588)
Differences due to changes in assumptions	(473)	(463)

## 15.4 Analysis of dedicated assets

At December 31, 2020, plan assets were placed in a euro fund of the Group governed by the QUATREM Insurance Code and belonging to the Malakoff Médéric Group. The breakdown of the fund is as follows:

Asset categories	December 31, 2020	December 31, 2019
Shares	15.80%	6.4%
Bonds	71.00%	73.5%
Funds	2.20%	1.1%
Property	10.50%	10%
Other	0.50%	9.0%

## 15.5 Sensitivity

The following table shows a sensitivity study to the discount rate on the actuarial debt and on the expense:

	December 31, 2020	December 31, 2019
<b>Effect of a half-percentage-point increase in discount rates on:</b>		
The normal cost and financial cost	(32)	(21)
The value of the commitment	(378)	(346)

	December 31, 2020	December 31, 2019
<b>Effect of a half-percentage-point decrease in discount rates on:</b>		
The normal cost and financial cost	34	22
The value of the commitment	424	389

	December 31, 2020	December 31, 2019
<b>Effect of a percentage-point increase in discount rates on:</b>		
The normal cost and financial cost	(63)	(41)
The value of the commitment	(725)	(655)

	December 31, 2020	December 31, 2019
<b>Effect of a percentage-point decrease in discount rates on:</b>		
The normal cost and financial cost	68	46
The value of the commitment	888	826

## 15.6 Other information

	December 31, 2020	December 31, 2019
Contribution expected for plan assets	28	24

## NOTE 16 — OTHER PROVISIONS

<i>In thousands of euros</i>	Total	Provisions for litigation	Provision for retirement compensation	Current	Non-current
<b>Values as at 31/12/2018</b>	<b>7,447</b>	<b>6,783</b>	<b>664</b>	<b>3,372</b>	<b>4,075</b>
Provisions	1,363	1,168	195	1,168	195
Reversal	(3,957)	(3,957)	-	(2,957)	(1,000)
Reversal – unused	-	-	-	-	-
Other variations	1,731	-	1,731	-	1,731
Transfer current – non-current	-	-	-	-	-
<b>Values as at 31/12/2019</b>	<b>6,584</b>	<b>3,994</b>	<b>2,590</b>	<b>1,583</b>	<b>5,001</b>
Provisions	11,683	11,259	424	1,563	10,120
Reversal	(1,251)	(1,251)	-	(1,251)	-
Reversal – unused	-	-	-	-	-
Other variations	2,321	2,275	46	2,275	46
Transfer current – non-current	-	-	-	-	-
<b>VALUES AS AT 31/12/2020</b>	<b>19,337</b>	<b>16,277</b>	<b>3,060</b>	<b>4,170</b>	<b>15,167</b>

The main litigation is described in note 22 of the appendix to the financial statements. Non-current provisions at December 31, 2020 consist of:

- a provision of 9.5 million euros for the administrative fine as part of the KFTC (Korea Fair Trade Commission) investigation
- a provision corresponding to a risk on a construction project for loss upon completion in the amount of 2.4 million euros; and

- a provision for severance benefits for 3 million euros.

Current provisions at December 31, 2020 consist of:

- a provision for loss upon completion for 3.2 million euros, including 2.6 million for the design and manufacturing of electrolyzers and 0.6 million euros for the construction of vessels onshore storage tanks;
- a provision of 0.9 million euros for employee disputes.

## NOTE 17 — INCOME TAX

### 17.1 Analysis of income tax

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Current tax	(37,732)	(26,182)
Deferred tax	495	(141)
<b>Adjustment of tax due on prior period income</b>	<b>(13)</b>	<b>(31)</b>
Net provisions for income tax disputes	-	(450)
<b>Income tax on profit</b>	<b>(37,249)</b>	<b>(26,803)</b>
Distribution tax	-	-
<b>Total income tax</b>	<b>(37,249)</b>	<b>(26,803)</b>
Research tax credit	5,178	4,142
Other tax credit	-	138
<b>TOTAL TAX EXPENSE NET OF TAX CREDITS</b>	<b>(32,071)</b>	<b>(22,523)</b>

Current income tax: the increase in current income tax between 2019 and 2020 (26,182 thousand euros versus 37,732 thousand euros) is essentially due to the increase in the Group's taxable income in 2020. In 2020, a reversal of the provision for tax disputes in the amount of 450 thousand euros was recorded following the successful outcome of our claim.

The distribution tax is a tax on the dividends paid.

Tax paid out with respect to the financial year of 37,249 thousand euros in the cash flow statement corresponds to the total of the complete tax burden presented above (37,732 thousand euros), taxes directly recognised in equity (244 thousand euros) and the change in current or deferred tax receivables and debts in the balance sheet.

## 17.2 Taxes and fees

In accordance with the application of IFRIC 21, property tax and the social solidarity contribution are recorded in full on January 1 of their year of payment.

## 17.3 Current taxes payable and deferred taxes

The current tax expense is equal to the income tax due to the tax authorities for the financial year, based on the rules and tax rates present in the various countries.

The applicable tax rates are:

- royalties are taxed at a reduced rate of 10%;
- other operations are taxed at the ordinary tax rate of 33.33%.

## 17.5 Reconciliation of income tax expense

*In thousands of euros*

	December 31, 2020	December 31, 2019
Net income	198,862	143,353
Income tax	37,249	26,804
<b>Notional taxable income</b>	<b>236,111</b>	<b>170,157</b>
Ordinary tax rate	10.00%	10.00%
<b>Notional tax charge</b>	<b>23,611</b>	<b>17,016</b>
Difference between parent company's standard rate/other standard rates	(519)	(133)
Permanent differences for the corporate financial statements	1,095	65
Permanent differences for the consolidated financial statements	(184)	-
Non taxation of goodwill impairments	-	-
Result subject to tax at a reduced rate or not subject to tax	115	107
Tax saving/supplement on income taxed abroad	4,033	2,280
Tax credits, other reductions	-	(413)
Flat-rate taxes, other tax supplements	1,017	1,198
Savings due to tax consolidation	-	35
Effect of changes in tax rate (including rate corrections)	-	901
Capping of DTA	8,592	5,723
Tax adjustment on prior period income (excluding rate corrections)	-	24
Reversal or use of capping of DTA	-	-
Research tax credit	(511)	-
<b>TOTAL INCOME TAX EXPENSE</b>	<b>37,249</b>	<b>26,803</b>

The valuation of deferred tax assets and liabilities is based on the way that the Group expects to recover or settle the carrying amount of assets and liabilities, using tax rates expected to apply to the year in which the asset is realised or the liability settled.

At the end of the period, any eventual tax loss at the rate of 33.33% is offset against income taxable at 10%, net of withholding tax levied on payments received for activities performed in China and South Korea.

The current tax liability is obtained by reducing the tax expense by the amount of withholding tax levied on payments received for activities performed in China and South Korea, in accordance with agreements concluded between France and these countries. Operating losses carried forward do not fall under the patent tax regime, they are subject to a 33.33% tax rate and amounted to 132 million euros at December 31, 2020. These losses are not recognised in the balance sheet due to the lack of prospects of use over a reasonable timeframe.

Deferred taxes identified in the balance sheet and income statement are calculated at the reduced rate of 10%, which corresponds to the tax rate of GTT's principal activity.

## 17.4 Tax on added value

The tax on the added value generated by the Company (CVAE) is recognised as an operating expense under "Taxes".

## 17.6 Deferred tax assets and liabilities

The following table presents the deferred tax assets and liabilities in the balance sheet:

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
<b>Deferred tax assets</b>	<b>3,485</b>	<b>3,031</b>
On differences between the tax/book values of (in)tangible assets	-	-
On provisions for non-deductible risks (excluding IAS 19)	15	132
On retirement obligation	306	259
On financial lease	-	-
On other temporary difference	2,527	2,137
On losses carried forward	637	503
On financial instruments	-	-
<b>Deferred tax liabilities</b>	<b>100</b>	<b>120</b>
On differences between the tax/book values of (in)tangible assets	71	60
On financial lease	27	58
On other temporary difference	-	-
On financial instruments	2	2

The other timing differences relate mainly to non-deductible provisions (provision for risks, company profit-sharing scheme).

## NOTE 18 — SEGMENT REPORTING

The Group has only one operating segment as defined in IFRS 8 – “Operating Segments”.

### 18.1 Information on products and services

The Group’s activities are closely linked and relate to services for construction of installations for the storage and transport of liquefied gas. To date, there is no “Main operational decision-maker” to whom specific reports would be submitted, presenting several types of products and services.

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
<b>Revenue</b>	<b>396,374</b>	<b>288,224</b>
<b>Of which vessels under construction</b>	<b>381,677</b>	<b>273,353</b>
LNG carriers/VLEC	339,967	230,961
FSRU	24,170	25,264
FLNG	4,014	4,986
Onshore storage	1,073	1,955
GBS	2,871	533
Barges	0	-
Vessels fuelled by LNG	9,582	9,654
<b>From services</b>	<b>14,697</b>	<b>14,871</b>

## 18.2 Information on geographical areas

Almost all customers are located in Asia. Total revenue is broken down geographically as follows:

	December 31, 2020	December 31, 2019
South Korea	88%	85%
China	7%	10%
Other	4%	5%

Assets and liabilities are located almost exclusively in France.

## 18.3 Information relating to major customers

Concentration within the shipbuilding sector reduces the number of customers.

In 2020, one customer contributed 28% of total Group sales, and five customers contributed 94%.

	December 31, 2020	December 31, 2019
One customer	28%	31%
The next 4 customers	66%	61%
<b>TOTAL</b>	<b>94%</b>	<b>92%</b>

## NOTE 19 RELATED-PARTY TRANSACTIONS

### 19.1 Transactions with shareholders

The GTT financial statements are consolidated according to the full consolidation method in the consolidated financial statements prepared by ENGIE.

Transactions with shareholder companies are detailed below:

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Suppliers	26	123
Customers	-	1

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Studies (Income)	-	-
Personnel expenses (Income)	-	-
Supplies and maintenance (Expenses)	49	1,014
Seconded personnel (Expenses)	22	29
Outsourced tests and studies (Expenses)	85	148
Electricity supply (Expenses)	87	227
Equipment rental (Expenses)	15	19

### 19.2 Compensation of executive Directors

<i>In thousands of euros</i>	December 31, 2020	December 31, 2019
Wages and bonuses	843	698
Expenses for payments in shares (IFRS 2)	1,108	700
Other long-term benefits	112	92
<b>TOTAL</b>	<b>2,063</b>	<b>1,490</b>

The compensation shown above corresponds to the compensation for Philippe Berterottière, Chairman and Chief Executive Officer. The total compensation allocated to members of the Board of Directors was 405 thousand euros in 2020.

## NOTE 20 GROUP WORKFORCE

	2020	2019
GTT Group average workforce	512	442

The average workforce, as defined in article D 123-200 of the French Commercial Code, is the arithmetic average of the number of employees at the end of each quarter of the calendar year (or of the financial year if different from the

calendar year) – these employees were related to the Company through an employment contract.

The GTT Group's average workforce increased from 442 people in 2019 to 512 in 2020.

## NOTE 21 TABLE OF STATUTORY AUDITORS' FEES

In thousands of euros	EY				Cailliau Dedouit et Associés				Other Statutory Auditors			
	Amount (excluding tax)		%		Amount (excluding tax)		%		Amount (excluding tax)		%	
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
<b>Statutory audit, certification, examination of individual and consolidated financial statements</b>												
Issuer	107	100	78%	63%	113	101	97%	97%				
Fully consolidated subsidiaries	27	55	20%	35%			0%	0%	48	12	66%	100%
<b>Services other than certification of the financial statements</b>												
Issuer	3	3	2%	2%	3	3	3%	3%			0%	0%
Fully consolidated subsidiaries	0		0%	0%			0%	0%	24		34%	0%
<b>Sub-total</b>	<b>137</b>	<b>158</b>	<b>100%</b>	<b>100%</b>	<b>116</b>	<b>104</b>	<b>100%</b>	<b>100%</b>	<b>73</b>	<b>12</b>	<b>100%</b>	<b>100%</b>
<b>Other services provided by the networks to the fully consolidated subsidiaries</b>												
Legal, tax, employee-related			NA	NA			NA	NA			NA	NA
Other			NA	NA			NA	NA			NA	NA
<b>Sub-total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TOTAL</b>	<b>137</b>	<b>158</b>	<b>100%</b>	<b>100%</b>	<b>116</b>	<b>104</b>	<b>100%</b>	<b>100%</b>	<b>73</b>	<b>12</b>	<b>100%</b>	<b>100%</b>

## NOTE 22 DISPUTES AND COMPETITION

As part of the normal execution of its activities, the Group is involved in a certain number of litigation cases and proceedings with respect to competition with third parties or to judicial and/or administrative authorities (including tax authorities).

The amount of provisions for litigation as at December 31, 2020 stands at 16,277 thousand euros compared to 3,994 thousand euros as at December 31, 2019.

The main litigation cases and arbitrations presented below are recorded as liabilities, or depending on the case, constitute contingent liabilities or contingent assets.

As part of its activities, the Group is involved in a certain number of investigations and cases of litigation before government jurisdictions, courts of arbitration and regulatory authorities. The investigations and litigation that may have a significant impact on the Group are presented below.

## 22.1 Investigation by the Korean Fair Trade Commission

In November 2020, the Korea Fair Trade Commission (KFTC) concluded that some of GTT's business practices were in breach of Korean competition rules since 2016, imposing corrective measures which consist in allowing Korean shipyards who so

request, to perform all or part of the technical assistance services currently included in the technology license. This decision is accompanied by an administrative fine of approximately 9.5 million euros.

GTT is contesting the grounds for this decision and filed an appeal with the Seoul High Court on December 31, 2020, with a request for suspensive effect.

## NOTE 23 OFF-BALANCE SHEET COMMITMENTS

### 23.1 Commitments for lines of credit

The Group signed contracts for lines of credit for a total amount of 50 million euros with three banking institutions during the 2016 financial year.

On June 30, 2016, the Group agreed to a line of credit with BNP Paribas in the amount of 25 million euros for a period of five years renewable for two years, with a *pari passu* clause, with no guarantees, sureties or financial covenants, without restrictions on the allocation of dividends and with limited reasons for default. During 2017, expiration of the contract was postponed for one additional year, *i.e.* until 2022.

On July 6, 2016, the Group agreed to a line of credit with Crédit du Nord in the amount of 15 million euros for a period of seven years, without guarantees, sureties or financial covenants, without restrictions on the allocation of dividends and with limited reasons for default.

On July 12, 2016, the Group agreed to a line of credit with Société Générale in the amount of 10 million euros for a period of five years renewable for two years with a *pari passu* clause, with no guarantees, sureties or financial covenants, without restrictions on the allocation of dividends and with limited reasons for default. During 2017, expiration of the contract was postponed for one additional year, *i.e.* until 2022.

## NOTE 24 EVENTS AFTER THE REPORTING PERIOD

On January 6, 2021 the Seoul High Court decided to suspend the effects resulting from the KFTC's ruling. This decision in

favour of GTT is currently under review by the Supreme Court, following an appeal filed by the KFTC on January 14, 2021.

## 6.1.6 STATUTORY AUDITORS' REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS

Year ended December 31, 2020

This is a translation into English of the statutory auditors' report on the consolidated financial statements of the Company issued in French and it is provided solely for the convenience of English speaking users. This statutory auditors' report includes information required by European regulation and French law, such as information about the appointment of the statutory auditors or verification of the information concerning the Group presented in the management report and other documents provided to shareholders. This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.

To the Annual General Meeting GTT.

### Opinion

In compliance with the engagement entrusted to us by your Annual General Meetings, we have audited the accompanying consolidated financial statements of GTT for the year ended December 31, 2020.

In our opinion, the consolidated financial statements give a true and fair view of the assets and liabilities and of the financial position of the Group as at December 31, 2020 and of the results of its operations for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

The audit opinion expressed above is consistent with our report to the Audit Committee.

### Basis for Opinion

#### Audit Framework

We conducted our audit in accordance with professional standards applicable in France. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Recognition of recurring royalties as operating revenues

#### Key Audit Matter

As at December 31, 2020, recurring royalties recognized under license agreements for the construction of tanks with shipyards, represent M€ 382 of your Group's operating revenues.

As stated in Note 2.5 "Revenue recognition – IFRS 15" to the consolidated financial statements, recurring royalties represent a single global service corresponding to the transfer of licensed technologies to shipyard as part of the construction of the ship tanks or a series of ships. The recurring royalties invoiced for a series of ships, as part of a binding order placed by a shipyard for the construction of tanks, are recognized pro rata temporis as operating revenue over the construction period of each ship (between the date of steel cutting and the date of the ship delivery), the amount of the revenue allocated to each ship in the series being identical.

We considered the recognition of recurring royalties as operating revenue to be a key audit matter due to their significant importance in your Group's accounts and their sensitivity to shipbuilding milestones.

Our responsibilities under those standards are further described in the *Statutory Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report.

#### Independence

We conducted our audit engagement in compliance with independence requirements of the French Commercial Code (*Code de commerce*) and the French Code of Ethics (*Code de déontologie*) for statutory auditors for the period from January 1 to the date of our report and specifically we did not provide any prohibited non-audit services referred to in Article 5(1) of Regulation (EU) No 537/2014.

### Justification of Assessments - Key Audit Matters

Due to the global crisis related to the Covid-19 pandemic, the financial statements of this period have been prepared and audited under specific conditions. Indeed, this crisis and the exceptional measures taken in the context of the state of sanitary emergency have had numerous consequences for companies, particularly on their operations and their financing, and have led to greater uncertainties on their future prospects. Those measures, such as travel restrictions and remote working, have also had an impact on the companies' internal organization and the performance of the audits.

It is in this complex and evolving context that, in accordance with the requirements of Articles L. 823-9 and R. 823-7 of the French Commercial Code (*Code de commerce*) relating to the justification of our assessments, we inform you of the key audit matters relating to risks of material misstatement that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period, as well as how we addressed those risks.

These matters were addressed in the context of our audit of the consolidated financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on specific items of the consolidated financial statements.

#### Our response

Our work consisted mainly in:

- examining the procedures implemented by your Group on the royalty recognition process;
- reconciling the accounting data with the data taken from the royalty calculation table;
- obtaining, on a sample of shipbuilding projects, direct confirmation from shipyards regarding the reality of portfolio transactions and milestones updating in relation to shipbuilding progress;
- testing, on a sample of shipbuilding projects, the pro rata temporis calculation of the recurring royalties, between the date of steel cutting and the delivery date of each ship.

Furthermore, we assessed the appropriateness of the information provided in the Notes to the consolidated financial statements.

## Specific verifications

We have also performed, in accordance with professional standards applicable in France, the specific verifications required by laws and regulations of the information given in the Board of Director's Group management report.

We have no matters to report as to their fair presentation and their consistency with the consolidated financial statements.

## Report on Other Legal and Regulatory Requirements

### Format of presentation of the consolidated financial statements intended to be included in the annual financial report

We have also verified, in accordance with the professional standard applicable in France relating to the procedures performed by the statutory auditor relating to the annual and consolidated financial statements presented in the European single electronic format, that the presentation of the consolidated financial statements intended to be included in the annual financial report mentioned in Article L. 451-1-2, I of the French Monetary and Financial Code (*Code monétaire et financier*), prepared under the responsibility of the CEO, complies with the single electronic format defined in the European Delegated Regulation No 2019/815 of 17 December 2018. As it relates to consolidated financial statements, our work includes verifying that the tagging of these consolidated financial statements complies with the format defined in the above delegated regulation.

Based on the work we have performed, we conclude that the presentation of the consolidated financial statements intended to be included in the annual financial report complies, in all material respects, with the European single electronic format.

We have no responsibility to verify that the consolidated financial statements that will ultimately be included by your company in the annual financial report filed with the AMF are in agreement with those on which we have performed our work.

### Appointment of the Statutory Auditors

We were appointed as statutory auditors of Gaztransport & Technigaz - GTT by your annual general meeting held on May 18 for CAILLIAU DEDOUIT ET ASSOCIES and on June 30, 1998 for ERNST & YOUNG Audit.

As at December 31, 2020, CAILLIAU DEDOUIT ET ASSOCIES and ERNST & YOUNG Audit were in the 4<sup>th</sup> year and 23<sup>rd</sup> year of total uninterrupted engagement, which are the 7<sup>th</sup> year since securities of the Company were admitted to trading on a regulated market.

## Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards as

adopted by the European Union and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless it is expected to liquidate the Company or to cease operations.

The Audit Committee is responsible for monitoring the financial reporting process and the effectiveness of internal control and risks management systems and where applicable, its internal audit, regarding the accounting and financial reporting procedures.

The consolidated financial statements were approved by the Board of Directors.

## Statutory Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

### Objectives and audit approach

Our role is to issue a report on the consolidated financial statements. Our objective is to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with professional standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As specified in Article L. 823-10-1 of the French Commercial Code (*Code de commerce*), our statutory audit does not include assurance on the viability of the Company or the quality of management of the affairs of the Company.

As part of an audit conducted in accordance with professional standards applicable in France, the statutory auditor exercises professional judgment throughout the audit and furthermore:

- identifies and assesses the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, designs and performs audit procedures responsive to those risks, and obtains audit evidence considered to be sufficient and appropriate to provide a basis for his opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- obtains an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control;

- evaluates the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management in the consolidated financial statements;
- assesses the appropriateness of Management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. This assessment is based on the audit evidence obtained up to the date of his audit report. However, future events or conditions may cause the Company to cease to continue as a going concern. If the statutory auditor concludes that a material uncertainty exists, there is a requirement to draw attention in the audit report to the related disclosures in the consolidated financial statements or, if such disclosures are not provided or inadequate, to modify the opinion expressed therein;
- evaluates the overall presentation of the consolidated financial statements and assesses whether these statements represent the underlying transactions and events in a manner that achieves fair presentation;
- obtains sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. The statutory auditor is responsible for the direction, supervision and performance of the audit of the consolidated financial statements and for the opinion expressed on these consolidated financial statements.

## Report to the Audit Committee

We submit to the Audit Committee a report which includes in particular a description of the scope of the audit and the audit program implemented, as well as the results of our audit. We also report, if any, significant deficiencies in internal control regarding the accounting and financial reporting procedures that we have identified.

Our report to the Audit Committee includes the risks of material misstatement that, in our professional judgment, were of most significance in the audit of the consolidated financial statements of the current period and which are therefore the key audit matters that we are required to describe in this report.

We also provide the Audit Committee with the declaration provided for in Article 6 of Regulation (EU) No 537/2014, confirming our independence within the meaning of the rules applicable in France such as they are set in particular by Articles L. 822-10 to L. 822-14 of the French Commercial Code (*Code de commerce*) and in the French Code of Ethics (*code de déontologie*) for statutory auditors. Where appropriate, we discuss with the Audit Committee the risks that may reasonably be thought to bear on our independence, and the related safeguards.

Paris and Paris-La Défense, April 23, 2021

The Statutory Auditors

French original signed by

CAILLIAU DEDOUIT ET ASSOCIÉS

Rémi Savournin

ERNST & YOUNG Audit

Aymeric de La Morandière

## 6.2 CORPORATE FINANCIAL STATEMENTS

### 6.2.1 BALANCE SHEET

#### Balance sheet assets

In euros Items	Gross value	Amortisation/ depreciation	Net (N) December 31, 2020	Net (N - 1) December 31, 2019
Subscribed capital, uncalled				
<b>Intangible assets</b>				
Start-up costs				
Development costs				
Concessions, patents and similar rights	602,950	571,132	31,818	117,558
Goodwill	914,694	914,694	-	
Other intangible assets	9,027,988	5,930,887	3,097,101	970,980
Deposits & advance payments made on intangible assets				
<b>Total intangible assets</b>	<b>10,545,632</b>	<b>7,416,714</b>	<b>3,128,918</b>	<b>1,088,537</b>
<b>Property, plant and equipment</b>				
Land	2,066,152	-	2,066,152	2,066,152
Buildings	7,961,165	2,804,524	5,156,641	5,554,269
Technical installations, equipment and industrial tooling	18,846,428	15,033,265	3,813,163	2,686,486
Other property, plant and equipment	27,093,879	22,960,382	4,133,497	3,536,691
Assets in progress	9,434,000	1,462,975	7,971,025	4,717,544
Deposits & advance payments				
<b>Total property, plant and equipment</b>	<b>65,401,623</b>	<b>42,261,146</b>	<b>23,140,477</b>	<b>18,561,142</b>
<b>Fixed financial assets</b>				
Investments in associates				
Other shareholdings	21,828,771	6,383,000	15,445,771	3,705,475
Receivables from equity interests	7,296,355	-	7,296,355	3,175,509
Other investment securities	-	-	-	-
Loans	-	-	-	-
Other fixed financial assets	2,917,218	-	2,917,218	3,109,243
<b>Total fixed financial assets</b>	<b>32,042,344</b>	<b>6,383,000</b>	<b>25,659,344</b>	<b>9,990,228</b>
<b>FIXED ASSETS</b>	<b>107,989,599</b>	<b>56,060,860</b>	<b>51,928,740</b>	<b>29,639,907</b>

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<i>In euros</i>			Net (N)	Net (N - 1)
<b>Inventories and works in progress</b>	Gross value	Amortisation/ depreciation	December 31, 2020	December 31, 2019
Raw materials and supply				
Inventory work in progress - goods				
Inventory work in progress - services	9,923,021		9,923,021	10,718,372
Inventory of intermediate and finished goods				
Inventory of goods bought for resale				
<b>Total inventories and work in progress</b>	<b>9,923,021</b>		<b>9,923,021</b>	<b>10,718,372</b>
<b>Receivables</b>				
Advance payments made on orders	161,806		161,806	118,751
Trade and other receivables	102,514,219	1,817,549	100,696,670	140,014,783
Other receivables	49,390,040		49,390,040	47,235,112
Subscribed capital, called and unpaid				
<b>Total receivables</b>	<b>152,066,065</b>	<b>1,817,549</b>	<b>150,248,516</b>	<b>187,368,646</b>
<b>Cash and cash equivalents</b>				
Marketable securities	17,136,256	139,276	16,996,979	27,326,273
Cash	120,074,119		120,074,119	138,161,450
Prepaid expenses	2,452,873		2,452,873	2,826,728
<b>Total cash and cash equivalents</b>	<b>139,663,248</b>	<b>139,276</b>	<b>139,523,971</b>	<b>168,314,451</b>
<b>CURRENT ASSETS</b>	<b>301,652,333</b>	<b>1,956,826</b>	<b>299,695,508</b>	<b>366,401,469</b>
Debt issuance costs to be amortised				
Bond redemption premiums				
Foreign exchange gains				
<b>OVERALL TOTAL</b>	<b>409,641,933</b>	<b>58,017,685</b>	<b>351,624,247</b>	<b>396,041,376</b>

## Balance sheet liabilities

<i>In euros</i> Items	Net (N) December 31, 2020	Net (N - 1) December 31, 2019
<b>Net position</b>		
Share capital or individual capital	370,784	370,784
Issue, merger or contribution premiums	2,932,122	2,932,122
Revaluation differences of which equity method evaluation difference		
Legal reserve	37,078	37,078
Statutory or contractual reserves		
Regulated reserves		
Other reserves	138,174,329	108,530,100
Retained earnings	(92,696,075)	(55,620,195)
<b>Profit for the year</b>	<b>200,837,717</b>	<b>150,221,065</b>
<b>Total net position</b>	<b>249,655,956</b>	<b>206,470,954</b>
<b>Investment subsidies</b>		
<b>Regulated provisions</b>	<b>721,035</b>	<b>653,030</b>
<b>Total equity</b>	<b>250,376,991</b>	<b>207,123,984</b>
Income from issues of equity securities		
Conditional advances	118,339	235,724
<b>Other equity</b>	<b>118,339</b>	<b>235,724</b>
Provisions for risks	12,939,313	3,993,487
Provisions for charges	6,859,338	4,688,458
<b>Provisions for risks and charges</b>	<b>19,798,651</b>	<b>8,681,945</b>
<b>Financial liabilities</b>		
Convertible bonds		
Other bonds		
Loans and debts with credit institutions		
Other loans and financial liabilities		
<b>Total financial liabilities</b>	<b>2,500,000</b>	
<b>Deposits &amp; advance payments received on current orders</b>	<b>2,500,000</b>	
<b>Other liabilities</b>		
Trade and other payables	12,506,752	11,033,500
Tax and social security payables	30,729,101	27,759,311
Amounts payable on fixed assets and related accounts		
Other debts	4,527,125	5,605,789
<b>Total other liabilities</b>	<b>47,762,977</b>	<b>44,398,600</b>
<b>Deferred income</b>	<b>31,067,290</b>	<b>135,601,123</b>
<b>Debt</b>	<b>81,330,267</b>	<b>179,999,723</b>
Unrealised foreign exchange gains		
<b>OVERALL TOTAL</b>	<b>351,624,247</b>	<b>396,041,376</b>

## 6.2.2 INCOME STATEMENT

### Income statement (first part)

<i>In euros</i>			Net (N)	Net (N - 1)
Items	France	Export	December 31, 2020	December 31, 2019
Sales of merchandise				
Goods produced and sold		2,261,000	2,261,000	2,839,250
Services produced and sold	678,838	55,327,568	56,006,406	47,373,569
<b>Net revenue</b>	<b>678,838</b>	<b>57,588,568</b>	<b>58,267,406</b>	<b>50,212,819</b>
Production taken into inventory		-	795,351	3,529,480
Capitalised production				
Operating subsidies			131,386	55,298
Reversals of depreciation and provisions, transfers of expenses			4,666,367	1,404,834
Other revenue			332,445,234	239,345,919
<b>Operating income</b>			<b>394,715,042</b>	<b>294,548,351</b>
<b>External expenses</b>				
Purchases of goods (and customs duties)			1,856,657	2,107,721
Changes in inventory of goods purchased for resale				
Purchases of raw materials and other supplies			1,351,936	1,006,283
Change in inventory of raw materials and supplies				
Other purchases and external expenses			71,609,952	57,791,278
<b>Total external expenses</b>			<b>74,818,546</b>	<b>60,905,282</b>
<b>Taxes, duties and other levies</b>			<b>6,543,229</b>	<b>5,034,269</b>
<b>Personnel expenses</b>				
Wages and salaries			31,874,170	28,008,988
Social security costs			19,463,326	15,233,207
<b>Total personnel expenses</b>			<b>51,337,496</b>	<b>43,242,195</b>
<b>Allocations to depreciation &amp; provisions</b>				
Allocations for depreciation of fixed assets			4,061,054	3,468,473
Allocations for provisions for fixed assets				
Allocations for provisions for current assets			783,312	355,495
Provisions for risks and charges			674,700	1,167,931
<b>Total allocations to depreciation &amp; provisions</b>			<b>5,519,066</b>	<b>4,991,899</b>
<b>Other operating expenses</b>			<b>981,068</b>	<b>925,087</b>
<b>Operating expenses</b>			<b>139,199,404</b>	<b>115,098,731</b>
<b>OPERATING PROFIT</b>			<b>255,515,637</b>	<b>179,449,620</b>

## Income statement (second part)

<i>In euros</i> Items	Net (N) December 31, 2020	Net (N - 1) December 31, 2019
<b>Operating profit</b>	<b>255,515,637</b>	<b>179,449,620</b>
<b>Profits allocated or losses transferred</b>		
Losses incurred or profits transferred		
Financial revenue		
Financial products from equity interests		
Income from other securities and fixed asset receivables		
Other interest received and similar proceeds	315,673	238,466
Reversals of provisions and transfers of expenses		132,633
Foreign exchange gains	52,482	76,618
Net income on disposals of marketable securities		
<b>Total financial revenue</b>	<b>368,155</b>	<b>447,717</b>
<b>Financial expenses</b>		
Financial allocations for depreciation and provisions	57,439	81,837
Interest and similar expenses	3,246,218	123
Foreign exchange losses	336,911	150,481
Net charges on disposal of marketable securities		
<b>Total financial expenses</b>	<b>3,640,568</b>	<b>232,441</b>
<b>Financial income</b>	<b>3,272,413</b>	<b>215,276</b>
<b>Profit/loss from ordinary activities before taxes</b>	<b>252,243,224</b>	<b>179,664,896</b>
<b>Nonrecurring income</b>		
Non-recurring income on management operations		3,000
Non-recurring income on equity transactions		73,343
Reversals of provisions and transfers of expenses	1,911,313	4,011,129
<b>Total non-recurring income</b>	<b>1,911,313</b>	<b>4,087,472</b>
<b>Nonrecurring expenses</b>		
Non-recurring expenses on management transactions	85,403	2,797,014
Non-recurring expenses on equity transactions	1,463,210	1,000,847
Exceptional allocations for depreciation, amortisation and provisions	10,166,436	644,129
<b>Total non-recurring expenses</b>	<b>11,715,049</b>	<b>4,441,990</b>
<b>Nonrecurring income</b>	<b>(9,803,736)</b>	<b>(354,518)</b>
Employee profit-sharing	9,203,652	7,143,644
Income tax	32,398,119	21,945,669
<b>Total revenues</b>	<b>396,994,510</b>	<b>299,083,540</b>
<b>Total expenses</b>	<b>196,156,793</b>	<b>148,862,475</b>
<b>PROFIT (LOSS)</b>	<b>200,837,717</b>	<b>150,221,065</b>

## 6.2.3 ACCOUNTING RULES AND METHODS

The financial statements as at December 31, 2020 were prepared in accordance with the provisions of the French Commercial Code (Articles L. 123-12 to L. 123-28), ANC regulation no. 2014-03 of 2014 amended and supplemented by ANC regulation no. 2018-02 of 2018, and the regulations of the Accounting Regulation Committee (CRC).

General accounting conventions were applied in line with the principle of prudence, according to the following basic assumptions:

- going concern;
- consistent accounting methods from one financial year to the next;
- independence of financial years; and
- in accordance with general guidelines for the preparation and presentation of annual financial statements.

The basic method used when stating the value of items in the financial statements is the historical cost method.

The main methods used are as follows:

### Intangible assets

Intangible assets are valued at their acquisition cost (purchase price plus related expenses, excluding fixed asset acquisition expenses) or at their production cost.

Depreciation is calculated on a straight-line basis over estimated useful economic life.

Normal depreciation periods applied:

Software	3 years
Patents	5 years

### Intangible assets in progress

Intangible assets in progress correspond to advance payments made on software ordered that is in the process of being developed, and for which delivery was not completed by the end of the financial year.

### Property, plant and equipment

Property, plant and equipment is valued at acquisition cost (purchase price plus related expenses, excluding fixed asset acquisition expenses) or at production cost.

Depreciation is calculated on a straight-line basis over estimated useful economic life.

Normal depreciation periods applied:

Buildings	20 years
Transport vehicles	3 years
Equipment and tools	3-5 years
IT and office equipment	3-5 years
Fittings and fixtures	6 years & 8 months-10 years
Furniture	6 years & 8 months

Since the French tax authorities accept depreciation based on useful life, exceptional depreciation is recorded in nonrecurring expenses for equipment and tooling used for scientific and technical research.

### Property, plant and equipment in progress

Property, plant and equipment in progress corresponds to advance payments made on works or equipment ordered that is in the process of being carried out/built, and for which delivery was not completed by the end of the financial year.

### Fixed financial assets

Fixed financial assets consist of equity investments.

The category of equity investments comprises securities, the long-term holding of which is judged to be useful for GTT's business, in particular because it makes it possible to exert influence over the Company issuing the securities or to secure control of it.

The inventory value of the equity investments is assessed on the basis of the proportion of the Company's net position adjusted according to latent capital gains, its profitability and its future outlook.

Assumptions and estimates are made to determine the recoverable value of the equity investments. These relate to the market outlook necessary to evaluate the cash flows, and which are more sensitive in certain activities, and also to the discounting rate to be applied. Any modification of these assumptions could have a significant impact on the amount of the recoverable value and could lead to changing the losses of value to be recognised.

Depreciation of equity investments is recognised when the inventory value of the securities becomes lower than their gross book value.

Fixed financial assets also consist of security deposits, loans to employees, subsidiaries' equity investments, to cash advances granted as per the loan agreements signed with our subsidiaries, and to money market (SICAV) and treasury share subscriptions as part of a liquidity contract signed on December 21, 2018 with effect from January 2, 2019.

### Marketable securities

These are recorded at their acquisition cost excluding acquisition expenses and valued at their inventory value at the end of each financial year. If necessary, a provision for impairment is recorded for the difference between the book value and the inventory value.

In 2020, they consisted primarily of short-term remunerated deposit accounts with maturities of between 1 and 60 months.

## Inventories

Inventory work in progress consists of the costs incurred by GTT during the studies phase prior to the steel cutting date for the first vessel in the series. This ongoing work was then recognised *pro rata temporis* as an expense for the duration of construction of each vessel (between the steel cutting date and the delivery date for each vessel).

## Royalties recorded in operating revenue

The contracts agreed between GTT and shipyards enable the latter to use the Company's technology, in return for recurring royalties. GTT also provides experts (engineers and technicians) in order to accompany shipyards (GTT's customers) that apply its technology.

A general contract/TALA (Technical Assistance and License Agreement) defines the general relationship between the parties. The contract sets out the basis for calculating the royalties (based on the number of vessels built by the shipyard) and also indicates the terms of payment of royalties.

Subsequently, for each order, a special contract/MoU (Memorandum of Understanding) is signed which defines the specific conditions of application of the general contract.

Under licensing agreements for the construction of tanks with shipyards, GTT:

- carries out engineering studies for the implementation of its patents, and delivers to the shipyard detailed specifications (including plans and nomenclature necessary to build the tanks using GTT's patented technology) at the moment of steel cutting;
- grants a nonexclusive license to use patents with the support of its engineers and technicians for the construction of tanks (from the steel cutting phase); and
- performs technical assistance services by providing skilled engineers and technicians for a contractually defined number of man-days from the launch phase until receipt of the final order equipped with tanks which comply with the GTT technology as ordered by the ship-owner, being the shipyard's customer.

All of these services are invoiced on a "recurring royalties" basis. The invoice amounts are proportional to the number of cubic metres of tanks under licensed construction and based on a man-day rate for technical assistance, which may be adjusted for example, if a series of identical LNG carriers is to be constructed. The billing is payable following a contractual schedule based on the key phases of the construction of the LNG carrier:

- effective date of the contract;
- steel cutting;
- keel laying;
- launching;
- delivery.

The accounting treatment is as follows:

- GTT provides a unique overall service corresponding to technology transfer under license to ship-yards in the context of construction of the tanks for a single vessel or a series of vessels;
- the royalties invoiced with respect to a series of vessels in the context of a firm order placed by a shipyard for the construction of tanks will be recorded *pro rata temporis* as revenue from operating activities for the duration of the construction of each vessel (between the steel cutting date and the delivery date of each vessel). The amount of revenue from operating activities allocated to each vessel in the series will be identical;
- costs incurred by GTT during the studies phase prior to the steel cutting date for the first vessel in the series will be recorded on the asset side as work in progress. This work in progress will be recorded *pro rata temporis* as an expense for the duration of construction of each vessel (between the steel cutting date and the delivery date of each vessel). The amount of work in progress allocated to each vessel will be identical;
- the costs incurred by GTT after the steel cutting date of the first vessel in the series (including technical assistance costs associated with making engineers and technicians available) shall be recorded as expenses when they are incurred.

Beyond the volume of contractual technical assistance, GTT can offer further technical assistance, upon request, which is recognised as operating revenue when such assistance is effectively performed by the GTT engineers and technicians on-site.

In 2020, deferred income and accrued income recognised based on the shipbuilding progress of each vessel within a series of vessels is from now on offset within the same series, in order to obtain a single net item in assets or liabilities.

## Long-term contracts

In 2018, GTT concluded an EPC contract (engineering, procurement, construction) with a shipyard. This contract was processed in accounting terms as a long-term contract.

In 2019, GTT signed a TALA contract with a shipyard. This contract was processed in accounting terms as a long-term contract. In 2020, GTT signed a TALA contract with a shipyard. This contract was processed in accounting terms as a long-term contract. The revenue was determined by applying the progress percentage method. This rate of progress is determined based on the progress of costs.

As at December 31, 2020, losses on completion amounted to 598 thousand euros (see "Provisions for risks and charges").

## Receivables

Receivables are valued at their nominal value. An impairment provision is made on client accounts when it appears that payment is unlikely. The amount of this provision is determined according to the circumstances and exercising prudence.

## Paid leave

The provision for paid leave was calculated based on the days due at December 31, 2020.

## Retirement benefits

The Company's commitment to payment of retirement benefits is not recognised in the financial statements as at December 31, 2020. The gross amount of this commitment was estimated at approximately 4,554 thousand euros. This calculation is based on the projected unit credit actuarial method. This method consists of determining the probable value of future services provided and discounted for each employee when he/she retires (retirement benefits – voluntary

departure scheme). The main actuarial assumptions used to determine this commitment are the following:

- discount rate: 0.90%;
- salary increase rate: 2.00%;
- retirement age: 63 for managers and 62 for non-managers.

It should be noted that the amount of the commitment thereby evaluated at closing is today covered by external funds and on December 31, 2020 stood at 1,495 thousand euros.

## Share-based payments

### Allocation of Free Shares (AFS)

Date of allocation *	Plan no.	Vesting period	Minimum lockup period	Shares originally allocated	Share price on date of allocation	Share price used on closing date	Expired shares	Shares allocated at the end of the vesting period	Existing shares at December 31, 2020
February 23, 2017	AFS no. 7	3 years	1 year	14,200	€39	-	2,500	11,700	-
April 12, 2018	AFS no. 8	3 years	1 year	9,200	€55	€79	1,900	-	7,300
October 25, 2018	AFS no. 9	3 years	variable**	59,000	€64	€75	8,000	5,000	46,000
November 29, 2019	AFS no. 10	3 years	variable	53,621	€80	€67	3,500	-	50,121
June 2, 2020	AFS no. 11	3 years	variable	52,000	€74	€63	-	-	52,000

\* The allocation date corresponds to the date on which the Board of Directors approved these allocation plans.

\*\* Recipients must retain between 3,000 shares and 25% of the shares acquired until they leave the Company.

\*\*\* Share price used at the closing date including performance criteria.

For these plans, the Board of Directors set the following acquisition conditions:

- AFS plans no. 7 and no. 8: 100% of the share allocation is contingent on:
  - 20% of shares are subject to presence at the end of the vesting period,
  - 80% of shares are allocated subject to the achievement of performance criteria measured at the end of the financial year preceding the end of the vesting period. These criteria concern:
    - increases in revenue and the order book,
    - the performance of GTT shares on the Stoxx 600 Oil & Gas index (Price),
    - the ratio of net profit to revenues;
- AFS plan no. 9:
  - the employees being present at the end of the vesting period,
  - fulfilment of performance criteria measured at the end of the preceding financial year prior to the end of the vesting period. These criteria concern:
    - increases in revenue and the order book,
    - the performance of GTT shares compared to market indices;

- AFS Plan no. 10:
  - the employees being present at the end of the vesting period,
  - fulfilment of performance criteria measured at the end of the preceding financial year prior to the end of the vesting period. These criteria concern:
    - the increase in revenues and consolidated net income,
    - the performance of GTT shares compared to market indices,
- AFS plan no. 11:
  - the employees being present at the end of the vesting period,
  - fulfilment of performance criteria during the financial year prior to the end of the vesting period. These criteria concern:
    - the increase in revenues and consolidated net income,
    - the performance of GTT shares compared to market indices.

GTT believes it is likely shares allocated to beneficiaries as part of free shares plans will be purchased on the market (and not issued).

GTT therefore recognises a provision which is:

- estimated taking into account the probability of beneficiaries receiving shares;
- constituted gradually over the period of acquisition of rights by beneficiaries.

## Treasury shares

The Company signed a new liquidity contract on December 21, 2018 with effect from January 2, 2019. As at December 31, 2020, the Company held 0 shares by virtue of the liquidity contract and 1,127 shares by virtue of the AFS plans, i.e. a total of 1,127 treasury shares representing a total amount of 110,436 euros.

## Treasury shares destined for employees

	31/12/2019	Acquisitions/ allocations	Disposals/ Buybacks	Cancellation of shares	31/12/2020
Number of shares	227	14 000	13 100		1 127
Decrease in value (in thousands of euros)	-	-	-	-	-
<b>NET (in thousands of euros)</b>	<b>11</b>	<b>1,383</b>	<b>1 284</b>		<b>110</b>

## Prov. for risks and charges

A provision is recognised when for GTT there exists a current legal or implicit obligation, resulting from a past event and when it is likely that it will lead to an outflow of resources that can be reliably estimated. The provisioned amount corresponds to the best possible estimate of the obligation valued at the date of closing of the financial statements.

## Taxes

The following table gives a summary of the deferred taxes and the temporary differences between the accounting and tax treatments used.

## Increases and decreases in the future tax debt

In thousands of euros	Amount	Tax
Increases: regulated provisions	(721)	(72)
Subsidies to be added back to income		
Decreases: provisions which cannot be deducted in the year of their recording	(13 436)	(344)
Total operating deficits carried forward		
Total deferred depreciation		
Total long-term losses		

## Fees paid to the Statutory Auditors

The amount of Statutory Auditors' fees shown in the income statement stands at:

2020 financial year (in thousands of euros)	E.Y. Fees	Cailliau Dedouit et Associés fees
Statutory audit, certification of financial statements	107	113
Other related assignments and other auditing assignments	-	-
<b>Sub-total</b>	<b>107</b>	<b>113</b>
Services other than the certification of financial statements (SACC)	3	3
<b>AUDIT TOTAL</b>	<b>110</b>	<b>116</b>

## Events after the reporting period

See significant events during the period on the Investigation by the Korea Fair Trade Commission (KFTC).

## Fixed assets

<i>In euros</i> Items	Gross value at start of financial year	Acquisitions by revaluation	Acquisitions' contributions, creation transfers
<b>Intangible assets</b>			
Start-up and development fees			
Other intangible assets*	7,265,390		3,280,242
<b>Total intangible assets</b>	<b>7,265,390</b>		<b>3,280,242</b>
<b>Property, plant and equipment</b>			
Land	2,066,152		
Buildings on own land	7,961,165		
Buildings on third-party land			
Buildings – general installations			
Technical installations, equipment and industrial tools	16,654,125		2,230,401
General installations, fittings and fixtures and other	19,399,623		701,396
Transport vehicles	105,511		
Office equip., computer equip., and furnishings	5,849,456		1,923,141
Recoverable packaging and others			
Property, plant and equipment in progress	4,717,544		5,205,560
Deposits & advance payments			
<b>Total property, plant and equipment</b>	<b>56,753,575</b>		<b>10,060,498</b>
<b>Fixed financial assets</b>			
Investments accounted for under the equity method			
Other shareholdings	13,268,984		16,142,564
Other investment securities			
Loans and other fixed financial assets	3,109,243		16,051,671
<b>Total fixed financial assets</b>	<b>16,378,228</b>		<b>32,194,235</b>
<b>OVERALL TOTAL</b>	<b>80,397,193</b>		<b>45,534,975</b>

\* Including receivables related to equity investments.

<i>In euros</i> Items	Gross value at start of financial year	Acquisitions by revaluation	Acquisitions' contributions, creation transfers	Legal revaluations
<b>Intangible assets</b>				
Start-up and development fees				
Other intangible assets*			10,545,632	
<b>Total intangible assets</b>	-	-	10,545,632	
<b>Property, plant and equipment</b>				
Land			2,066,152	
Buildings on own land			7,961,165	
Buildings on third-party land				
Technical installations, industrial equipment and tools		38,098	18,846,428	
General installations, fittings and fixtures and other			20,101,018	
Transport vehicles			105,511	
Office equip., computer equip., and furnishings		885,248	6,887,349	
Recoverable packaging and others				
Property, plant and equipment in progress	489,105		9,434,000	
Deposits & advance payments				
<b>Total property, plant and equipment</b>	489,105	923,346	65,401,623	
Investments accounted for under the equity method				
Other shareholdings*	286,422		29,125,126	
Other investment securities				
Loans and other fixed financial assets**	8,724	16,234,973	2,917,218	
<b>Total fixed financial assets</b>	295,145	16,234,973	32,042,344	
<b>OVERALL TOTAL</b>	<b>784,250</b>	<b>17,158,319</b>	<b>107,989,599</b>	

\* Including receivables related to equity investments.

\*\* Including fixed assets transferred following the universal transfer of the Cryometrics portfolio in August 2020:

- Software: 650,708 euros,
- Office and IT equipment: 62,144 euros,
- Assets in progress: 1,462,975 euros,
- Security deposits: 406 euros.

## Depreciation

### Financial position and movements during the financial year

<i>In euros</i> Depreciable assets	Amount at start of financial year	Acquisitions provisions	Transfer*	Disposals reversal	Amount end of financial year
<b>Intangible assets</b>					
Start-up and development fees					
Other intangible assets	5,262,158	589,154	650,708		6,502,020
<b>Total intangible assets</b>	<b>5,262,158</b>	<b>589,154</b>	<b>650,708</b>		<b>6,502,020</b>
<b>Property, plant and equipment</b>					
Land					
Buildings on own land	2,406,896	397,629			2,804,524
Buildings on third-party land					
Buildings – general installations	13,967,639	1,103,724		38,098	15,033,265
Technical installations, equipment and industrial tools	16,936,446	1,103,724			17,988,294
Transport vehicles	105,511				105,511
Office equip., computer equip., and furnishings	4,775,942	918,700	56,965	885,030	4,866,576
Recoverable packaging and others					
<b>Total property, plant and equipment</b>	<b>38,192,433</b>	<b>3,471,900</b>	<b>56,965</b>	<b>923,128</b>	<b>40,798,171</b>
<b>TOTAL OVERALL</b>	<b>43,454,591</b>	<b>4,061,054</b>	<b>707,673</b>	<b>923,128</b>	<b>47,300,190</b>

### Breakdown of allocations to depreciation and amortisation for the financial year

<i>In euros</i> Depreciable assets	Depreciation (straightline)	Depreciation (accelerated)	Depreciation (exceptional)
<b>Intangible assets</b>			
Start-up and development fees			
Other intangible assets	589,154		
<b>Total intangible assets</b>	<b>589,154</b>		
<b>Property, plant and equipment</b>			
Land			
Buildings on own land	397,629		
Buildings on third-party land			
Buildings – general installations			
Technical installations, equipment and industrial tools	1,103,724		
General installations, fittings and fixtures and other	1,051,848		
Transport vehicles			
Office equip., computer equip., and furnishings	64,959	853,741	
Recoverable packaging and others			
<b>Total property, plant and equipment</b>	<b>2,618,159</b>	<b>853,741</b>	
Equity investment acquisition fees			
<b>TOTAL</b>	<b>3,207,313</b>	<b>853,741</b>	

\* Corresponds to the amortisation of fixed assets transferred following the transmission of Cryometrics' Universal portfolio in August 2020

## Provisions reported on the balance sheet

<i>In euros</i> Items	Amount at start of financial year	Acquisitions provisions	Transfer*	Disposal's reversal	Amount at end of financial year
Provisions for extraction site rehabilitation					
Provisions for investment					
Provisions for price increases					
Exceptional depreciation	653,030	245,557		177,552	721,035
Of which exceptional 30% premiums					
Provisions for start-up loans					
Other regulated provisions					
<b>Regulated provisions</b>	<b>653,030</b>	<b>245,557</b>		<b>177,552</b>	<b>721,035</b>
Provisions for litigation	2,675,487	9,870,980		205,154	12,341,313
Provisions for guarantees given to clients	-				-
Provisions for losses on futures markets	1,318,000	325,000		1,045,000	598,000
Provisions for fines and penalties	-				-
Provisions for foreign exchange losses	-				-
Provisions for pensions and similar obligations	-				-
Provisions for taxes	450,083			450,083	0
Provisions for fixed asset replacement	-				-
Provisions for large-scale maintenance and major overhauls	-				-
Provisions for social security and tax costs on paid leave	-				-
Other provisions for risk and charges	4,238,375	4,260,110		1,639,147	6,859,338
<b>Provisions for risks and charges</b>	<b>8,681,945</b>	<b>14,456,090</b>		<b>3,339,384</b>	<b>19,798,651</b>
Provisions on intangible assets	914,694				914,694
Provisions on tangible assets	-	399,598	1,063,377		1,462,975
Provisions for equity-method investment assets					-
Provisions for equity investment assets	6,388,000			5,000	6,383,000
Provisions on other fixed financial assets	-				-
Provisions for inventory and works in progress	-				-
Provisions for client accounts	4,224,573	783,312		3,190,336	1,817,549
Other provisions for impairment	81,837	57,439			139,276
<b>Provisions for impairment</b>	<b>11,609,104</b>	<b>1,240,350</b>	<b>1,063,377</b>	<b>3,195,336</b>	<b>10,717,495</b>
<b>OVERALL TOTAL</b>	<b>20,944,079</b>	<b>15,941,997</b>	<b>1,063,377</b>	<b>6,712,272</b>	<b>31,237,181</b>

\* Corresponds to impairments on fixed assets transferred following the universal transfer of Cryometrics' portfolio in August 2020

## Statement of receivables and payables by maturity

*In euros*

Statement of receivables	Gross amount	1 year at most	More than 1 year
<b>Fixed assets</b>			
Receivables from equity interests	7,296,355		7,296,355
Loans			
Other fixed financial assets	2,917,219	2,800,062	117,158
<b>Total fixed assets</b>	<b>10,213,574</b>	<b>2,800,062</b>	<b>7,413,513</b>
<b>Current assets</b>			
Doubtful and disputed trade receivables	1,824,217	1,824,217	
Other trade receivables	100,690,002	100,690,002	
Receivables representing shares that are loaned or held as collateral			-
Personnel and related accounts	5,890	5,890	
Social security and other welfare agencies	1,396	1,396	
State – Income tax	42,102,202	42,102,202	
State – Value-Added Tax	6,491,763	6,491,763	
State – Other taxes, duties and levies	-	-	
State – Miscellaneous	-	-	
Group and associates	252,408	252,408	
Sundry accounts receivable	536,381	536,381	
<b>Total current assets</b>	<b>151,904,259</b>	<b>151,904,259</b>	<b>-</b>
<b>Prepaid expenses</b>	<b>2,452,873</b>	<b>2,452,873</b>	
<b>OVERALL TOTAL</b>	<b>164,570,706</b>	<b>157,157,193</b>	<b>7,413,513</b>

*In euros*

Statement of debts	Gross amount	1 year at most	More than 1 year and up to 5 years	More than 5 years
Convertible bonds				
Other bonds				
With credit institutions:				
• 1 year maximum at inception				
• more than 1 year at inception				
Other loans and financial liabilities	2,500,000		2,500,000	
Trade and other payables	12,506,752	12,506,752		
Personnel and related accounts	17,193,228	17,193,228		
Social security and other welfare agencies	7,472,853	7,472,853		
Income tax	3,461,367	3,461,367		
Value-added tax	19,680	19,680		
Guaranteed bonds				
Other taxes, duties and other levies	2,581,973	2,581,973		
Amounts payable on fixed assets and related accounts				
Group and associates				
Other debts	4,527,125	4,527,125		
Securities borrowed				
Deferred income	31,067,290	31,067,290		
<b>OVERALL TOTAL</b>	<b>81,330,267</b>	<b>78,830,267</b>	<b>2,500,000</b>	

## Goodwill

<i>In euros</i> Type	Amount of components			Global	Amount of impairment
	Purchased	Revalued	Received as contribution		
Business			914,694	914,694	914,964
<b>TOTAL</b>			<b>914,694</b>	<b>914,694</b>	<b>914,964</b>
Reminder: Goodwill				914,694	(914,694)

## Accruals

<i>In euros</i> Amount of accruals included in the following balance sheet items	Amount
Convertible bonds	
Other bonds	
Loans and debts with credit institutions	
Other loans and financial liabilities	
Trade and other payables	8,519,458
Tax and social security payables	22,693,981
Amounts payable on fixed assets and related accounts	
Cash, accruals	
Other debts	4,527,125
<b>TOTAL</b>	<b>35,740,564</b>

## Accrued income

<i>In euros</i> Amount of accrued income included in the following balance sheet items	Amount
<b>Fixed financial assets</b>	
Receivables from equity interests	
Other fixed financial assets	
<b>Receivables</b>	
Trade and other receivables	59,129,213
Personnel	5,890
Welfare agencies	
State	
Other, accrued income	50,000
<b>Other receivables</b>	
Marketable securities	13,819
<b>TOTAL</b>	<b>59,198,923</b>

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## Deferred income and prepaid expenses

<i>In euros</i>		
Items	Expenses	Income
Operating income or expenses	2,452,873	31,067,290
Financial income or expenses		
Nonrecurring income or expenses		
<b>TOTAL</b>	<b>2,452,873</b>	<b>31,067,290</b>

<i>In euros</i>		
Nonrecurring income	Amount	Allocated to account
Transfer of expenses related to free share distributions	1,283,678	797,100
<b>TOTAL</b>	<b>1,283,678</b>	

<i>In euros</i>		
Nonrecurring expenses	Amount	Allocated to account
Tax penalties and fines	85,403	671,200
NAV of financial assets sold	179,314	675,600
Net book value of property, plant and equipment sold	218	675,200
Losses on treasury share buybacks	1,283,678	678,300
<b>TOTAL</b>	<b>1,548,613</b>	

## Breakdown of financial income and expenses

FINANCIAL INCOME	Amount
Financial income on term investments	315,673
Foreign exchange gains	52,482
<b>TOTAL</b>	<b>368,155</b>

FINANCIAL EXPENSES	Amount
Impairment of marketable securities	57,439
Interest and similar expenses <sup>(1)</sup>	3,246,218
Foreign exchange losses	336,911
<b>TOTAL</b>	<b>3,640,568</b>

*(1) Including 3,242,054 euros from the negative goodwill linked to the universal transfer of Cryometrics' portfolio in August 2020. This negative goodwill is offset by the reversal of provisions for Cryometrics receivables of 3,190,336 euros (see note on impairment of receivables).*

## Breakdown of exceptional income and expenses

NON-RECURRING INCOME	Amount	Allocated to account
Transfer of expenses related to free share distributions	1,283,678	797,100
<b>TOTAL</b>	<b>1,283,678</b>	

NON-RECURRING EXPENSES	Amount	Allocated to account
Tax penalties and fines	85,403	671,200
NAV of financial assets sold	179,314	675,600
Net book value of property, plant and equipment sold	218	675,200
Losses on treasury share buybacks	1,283,678	678,300
<b>TOTAL</b>	<b>1,548,613</b>	

## Average headcount

Workforce	Personnel employees	Personnel seconded to the Company
Executive	307	0
Technicians and supervisors	108	2
Employees	22	
Workers		
<b>TOTAL</b>	<b>437</b>	<b>2</b>

## Detail of expenses reallocated

*In euros*

Type	Amount
Treasury share buybacks	-
Reimbursement CPAM-Prévoyance (national insurance agency)	78,801
Insurance reimbursement	2,350
Air France-reimbursement of transport costs	75,177
Rebilling of miscellaneous costs	69,548
<b>TOTAL</b>	<b>225,877</b>

## Structure of share capital

Share categories	Number	Value (nominal)
1 – Shares that make up the share capital at the beginning of the financial year	37,078,357	0.01
2 – Shares issued during the financial year		
3 – Shares redeemed during the financial year		
4 – Shares that make up the share capital at the end of the financial year	37,078,357	0.01

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## Changes in equity

<i>In euros</i>	Share capital	Premiums	Reserves	Regulated provisions	Revenue	Total equity
As at December 31, 2019	370,784	2,932,122	52,946,982	653,030	150,221,065	207,123,984
Profit for the year					200,837,717	200,837,717
Allocation of the profit from the previous financial period			150,221,065		(150,221,065)	0
Capital increase						0
Distribution of dividends			(64,956,640)			(64,956,640)
Provisions for investment			-			0
Exceptional depreciation				68,005		68,005
Interim dividend payment			(92,696,075)			(92,696,075)
Changes in scope						0
<b>AS AT DECEMBER 31, 2020</b>	<b>370,784</b>	<b>2,932,122</b>	<b>45,515,332</b>	<b>721,035</b>	<b>200,837,717</b>	<b>250,376,991</b>

<i>In euros</i>	Book value of securities held		Loans and advances granted by the Company and not yet repaid	Amount of guarantees and sureties granted by the Company	Dividends received by the Company during the financial year	Observations
Subsidiaries and shareholdings	Gross	Net				

### A. Detailed information regarding subsidiaries and shareholdings

#### 1. Subsidiaries (over 50% of capital held by the Company)

a) French subsidiaries						
Cryovision	50,000	50,000	29,223			
OSE Engineering	2,033,040	2,033,040			-	
Areva H2Gen	5,458,133	5,458,133	1,650,000			
b) Foreign companies						
GTT Training	1	1	163,755		-	
GTT NA	3,743	3,743	-		-	
GTT SEA	1	1	223,185			
Ascenz	10,034,722	3,651,722	3,702,600		-	
Marorka	4,249,000	4,249,000	1,580,000			
GTT Russia	123	123	200,000			

#### 2. Shareholdings (10 to 50% of capital held by the Company)

### B. General information regarding other subsidiaries or equity interests

#### 1. Subsidiaries not included in § A

- a) French subsidiaries (combined)
- b) Foreign subsidiaries (combined)

#### 2. Shareholdings not included in § A

- a) In French companies (combined)
- b) In foreign companies (combined)

## OTHER INFORMATION

### Other information for a clearer understanding of the annual financial statements

Of operating revenues (excluding reversals of provisions and operating subsidiaries) amounting to 390,143,166 euros. Intellectual property income amount to 332,445,041 euros. Total taxable income was taxed at a rate of 10%.

Withholding tax of 37,534,175 euros was applied mainly on our activities in South Korea and China. The agreements between France and these countries allowed us to charge all of this amount against taxes in France.

### Prov. for risks and charges

As part of the management of its current activities, the Company is involved in, or has initiated, various legal proceedings regarding the protection of intellectual property rights, technical disputes, labour disputes with employees, and other issues that are linked to its business activities. The Company believes that the provisions it has made to cover these risks, litigations or disputes that are known or in progress as of the end of the financial year are sufficient, and that its financial situation would not be materially affected if the outcome were not in its favour.

The amount of provisions made for risks and charges changed as follows in 2020:

<i>In euros</i> Items	Amount at start of financial year	Allocation	Rev. prov. used	Rev. not used	Amount at end of financial year
Provisions for litigation	2,675,487	9,870,980	93,000	112,154	12,341,313
Prov. loss upon completion	1,318,000	325,000	1,045,000		598,000
AFS provision	4,238,375	4,260,110	1,639,147		6,859,338
Other R&C provisions	450,083		85,403	364,680	-
<b>TOTAL</b>	<b>8,681,945</b>	<b>14,456,090</b>	<b>2,862,550</b>	<b>476,834</b>	<b>19,798,651</b>

### Receivables' depreciation

<i>In euros</i>	Amount at start of financial year	Increases, provisions	Disposals, reversals	Amount at end of financial year
Provision for doubtful debts	4,224,573	783,312	3,190,336	1,817,549
<b>TOTAL DEPRECIATION</b>	<b>4,224,573</b>	<b>783,312</b>	<b>3,190,336</b>	<b>1,817,549</b>

### Research & Development expenditure

The amount of eligible R&D expenditure provisioned with respect to the 2020 CIR (Research Tax Credit) stands at roughly 15.1 million euros, giving entitlement to a tax credit in the amount of 4.5 million euros for 2020. In addition, the amount of research tax credits not allocated to income tax as at December 31, 2020 stands at roughly 0.2 million euros.

### Information on affiliates

GTT carries out transactions that are not material, or that are carried out under normal terms and conditions, or that are excluded from the scope of application as described in the regulations of the ANC 2010-02 concerning related parties.

## Intragroup operations with ENGIE

*In thousands of euros*

Trade payables	26
Studies (Income)	0
Personnel expenses (Income)	0
Supplies and maintenance (Expenses)	(49)
Seconded personnel (Expenses)	(22)
Outsourced tests and studies (Expenses)	(85)
Electricity supply (Expenses)	(87)
Small furniture (charges)	(1)
Equipment rental (Expenses)	(15)
Patents (expenses)	(2)
Fixed assets	(9)

## Income tax

The breakdown of income tax between current and nonrecurring elements is as follows:

<i>In euros</i>	Accounting income	Net fiscal income	Tax	Net income
Current income	252,243	323,533	(37,595)	214,648
Nonrecurring income	(9,804)	(647)	65	(9,739)
Profit-sharing and incentive scheme	(9,204)			(9,204)
Tax credits			5,132	5,132
Allocation of tax credits				8,297
Allocation of deficits carried forward				
Tax consolidation income				29

## Consolidated financial statements

GTT financial statements are consolidated using the full consolidation method in the consolidated financial statements prepared by ENGIE, Tour T1 – 1, place Samuel-de-Champlain – Faubourg de l’Arche – 92930 Paris La Défense Cedex – SIREN 54210765113030.

## Tax consolidation

GTT opted for the tax consolidation system for the Cryovision and Cryometrics subsidiaries in 2019. A tax consolidation agreement was signed for each Group entity in order to determine the distribution of tax expenses within the consolidated Group formed by the parent company in

accordance with Article 223 A of the French General Tax Code, which allowed each subsidiary to have the tax burden they would have borne if the tax consolidation agreement were not in place.

The Group’s tax expense under the tax consolidation agreement amounted to 37,559,380 euros.

Cryovision will pay GTT an amount equal to the tax that it would be subject to alone, *i.e.* 22,223 euros, as its contribution to the payment of income taxes.

Cryometrics recorded a loss of 1 million euros that can be offset against the Group’s profit within the limits and conditions stipulated in the third paragraph of section I of article 209 of the French General Tax Code (CGI).

## Information on the income statement

### Breakdown of revenue in 2020

<i>In euros</i>	Royalties	Technical support	Other services	Total
France	838	390	910	2,138
South Korea	304,705	39,934	2,496	347,136
China	23,849	4,533	1,610	29,992
Russia	2,652	491	88	3,232
Norway			3,136	3,136
Singapore	400	175	601	1,176

<i>In euros</i>	Royalties	Technical support	Other services	Total
United States of America			893	893
United Kingdom			888	888
Malaysia			428	428
Greece			355	355
Qatar			315	315
Other Export			1,024	1,024
<b>TOTAL</b>	<b>332,445</b>	<b>45,524</b>	<b>12,744</b>	<b>390,712</b>

## Compensation of the management and control bodies

Compensation of all types paid in 2019 to the executive officers:

*In thousands of euros*

### Compensation of executive Directors

Compensation allocated to the members of the management bodies	843
Amount of advance payments and credits allocated to the members of the management bodies	0
Amount of commitments contracted for retirement pensions benefiting the members of the management bodies	112

The members of the Board of Directors elected by the Shareholders' Meeting receive compensation for their office, the gross amount of which in 2020 was 405 thousand euros.

## Significant events during the period

### Business activity

In 2020, the Group demonstrated its ability to cover the entire liquefied gas transport and storage value chain, with a significant number of orders for LNG carriers combined with emblematic orders in the field of very large capacity ethane carriers, FSUs, FSRUs and onshore storage tanks.

- LNG carrier orders maintained at high levels

In 2020, GTT's business activity was marked by multiple successes, particularly in the field of LNG carriers. In addition to the 12 orders booked during the first half of the year, there were an additional 29 orders in the second half of 2020, for a total of 41 LNG carrier orders in 2020. The delivery of these 41 LNG carriers will take place between 2022 and 2025.

It is worth noting, among these orders, those of two medium-capacity LNG carriers on behalf of the ship-owner "K" LINE destined for the Chinese market and 15 ice-breaking LNG carriers following the signing of a license agreement at the end of June 2020 and technical assistance (TALA) with the Russian shipyard Zvezda Shipbuilding Complex (Zvezda).

- New orders for four latest generation ethane carriers

In September 2020, GTT's membrane technology was selected for the design of four Very Large Ethane Carriers (98,000m<sup>3</sup>) built by the Korean shipyards Hyundai Heavy Industries (HHI) and Samsung Heavy Industries (SHI). This follows an order for six ethane carriers a year earlier.

Designed for multi-gas use, *i.e.* to transport ethane as well as several types of gas such as propylene, LPG and ethylene, these six vessels will also be "LNG ready", offering the possibility of containing LNG in the future without the need to convert the ship's tanks.

- A year also marked by order diversification throughout the LNG chain
  - In early June 2020, GTT received an order from the Korean shipyard Daewoo Shipbuilding & Marine Engineering (DSME) to equip a storage and regasification unit (FSRU) on behalf of Japanese ship-owner Mitsui OSK Lines Ltd. (MOL). This FSRU with a capacity of 263,000 m<sup>3</sup> will be positioned in Wilhelmshaven, Germany.
  - In June 2020, GTT received an order from China Huanqiu Contracting & Engineering Co. Ltd. (HQC) for the design of two LNG membrane storage tanks, using GST<sup>®</sup> technology developed by GTT. Each with a capacity of 220,000 m<sup>3</sup>, they will be the largest onshore storage tanks in China. They will be located in the southern industrial zone of the port of Tianjin in China.
  - At the end of June 2020, GTT received an order from the Korean shipyard Daewoo Shipbuilding & Marine Engineering (DSME) to design tanks for two floating LNG storage units (FSUs), the largest units ever built (361,600 m<sup>3</sup>), on behalf of the Russian company GTLK. These two FSUs will contribute to the Yamal and Arctic LNG 2 projects of Russian LNG producer Novatek.
  - At the end of June, GTT also received an order from China Petroleum Engineering and Construction Corp. North China Company (CPECCNC), for the design of a membrane onshore LNG storage tank that will incorporate GTT's GST<sup>®</sup> technology. With a capacity of 29,000 m<sup>3</sup>, this tank is intended for the Heijan LNG Peak shaving project, located in the Chinese province of Hebei.

- **Contract with the US Department of Defence**

In September 2020, GTT North America was awarded a contract by the US Department of Defense for the bulk storage of fuel at Red Hill, a military fuel storage facility near Honolulu in Hawaii. The aim of this agreement is to develop a solution to improve the tanks currently in place by installing double skin liners.

### Four new service provision agreements with ship-owners.

The Group offers ship-owners framework agreements which include a wide range of services for the operation and maintenance of vessels equipped with GTT's systems.

- In February 2020, GTT signed a service and support contract with the CMA CGM Group for the commissioning, operation and maintenance of its future giant LNG propelled container ships equipped with GTT membrane containment technologies. The GTT service provides training for the crews of the CMA CGM fleet through the provision of the G-Sim® training simulator, specially adapted to replicate the LNG operations of CMA CGM vessels.
- In March 2020, GTT announced the signing of a framework service provision agreement between its subsidiary GTT North America and the shipowner Excelerate Energy. GTT will assist Excelerate Technical Management – ETM with the maintenance and operation of 9 FSRUs equipped with NO96 technology. This agreement provides on-site technical assistance to GTT teams during inspections, maintenance, repairs, operations and engineering, as well as access to the HEARS® emergency hotline.
- In July 2020, GTT signed a framework service provision agreement with the Norwegian shipowner Knutsen OAS Shipping AS. This new contract covers a fleet of 17 vessels by 2022 (12 currently in service and 5 under construction), all equipped with Mark III Flex or NO96 technologies, developed by GTT. GTT will assist Knutsen with the maintenance and operation of the vessels. Knutsen will also have access to the HEARS® emergency hotline.
- At the end of July 2020, GTT announced the signing of a new framework service provision contract with Fleet Management, based in Hong Kong, for the construction monitoring, maintenance and operation of vessels under management. Fleet Management is currently overseeing the construction of the next generation of very large capacity ethane carriers in Korea.

### Technology development

In early 2021, GTT received an approval in principle from the Bureau Veritas classification societies and DNV GL for the application of its NO96 containment system on tanks of very large containers vessels. Thanks to these approvals, GTT's technology for the LNG tanks of very large container vessels has reached a new milestone.

### Targeted acquisitions

GTT announced three acquisitions in 2020:

- Marorka in February 2020. This company, based in Iceland and specialised in Smart Shipping, designs operational reporting and energy performance improvement systems aimed at reducing the environmental footprint of vessels. This company is a good complement to Ascenz, a Singaporean company acquired in 2018.
- OSE Engineering in July 2020. Based in France, this company specialises in artificial intelligence for transportation operations. This acquisition complements the Group's expertise in modelling complex systems, optimising engineering processes.
- Areva H2Gen in October 2020. As French leader in PEM electrolysis, the company specialises in the design and assembly of electrolyzers for the production of green hydrogen. Areva H2Gen uses the proton exchange membrane technology. It is the only company that manufactures electrolyzers in France.

### Covid-19

#### Health of GTT employees and their families

No severe cases were identified and GTT continues to strictly apply the recommendations of the health authorities and regularly updates them as the situation evolves.

#### Group operations

At the head office, remote work is encouraged, in particular for at-risk employees or employees with an at-risk family member. Certain exemptions are allowed depending on professional or personal constraints. In the subsidiaries and for seconded employees, GTT implements a policy identical to that of the registered office, subject to local directives.

#### Principal risks

For GTT, the main risk of the coronavirus epidemic consists of possible delays to the timetable for the construction of vessels, which may lead to a shift in the recognition of revenue from one financial year to another. The risks related to the impact of the epidemic on the worldwide economy, and particularly in the LNG market, are currently difficult to assess. The Group stresses that the LNG market relies primarily on long-term financing and prospects. GTT's core businesses are thus running normally, despite a particularly challenging context. The Group is carefully monitoring any changes that could affect the markets in which it operates.

### Investigation by the Korean Fair Trade Commission

In November 2020, the Korea Fair Trade Commission (KFTC) concluded that some of GTT's business practices have been in breach of Korean competition rules since 2016, ordering corrective measures which consist in allowing shipyards Korean navies who so request, to perform all or part of the technical assistance services currently included in the technology license. This decision is accompanied by an administrative fine of approximately 9.5 million euros.

GTT is contesting the grounds for this decision and appealed to the Seoul High Court on December 31, 2020, with a request for suspensive effect.

On January 6, 2021, the Seoul High Court decided to suspend the effects of the KFTC decision. This decision in favour of GTT is currently under review by the Supreme Court, following an appeal filed.

## Off-balance sheet commitments

The Group signed contracts for lines of credit for a total amount of 50 million euros with three banking institutions during the 2016 financial year.

- on June 30, 2016, the Company GTT SA agreed to a line of credit with BNP Paribas in the amount of 25 million euros for a period of five years renewable for two years, with a *pari passu* clause, with no guarantees, sureties or financial covenants, without restrictions on the allocation of dividends and with limited reasons for default. During 2017, the end of this line of credit was extended by one year, until 2022;

- on July 6, 2016, the Company GTT SA agreed to a line of credit with Crédit du Nord in the amount of 15 million euros for a period of seven years, without guarantees, sureties or financial covenants, without restrictions on the allocation of dividends and with limited reasons for default;
- on July 12, 2016, the Company GTT took out a credit line contract with the Société Générale bank for the amount of 10 million euros, for a duration of five years with possible renewal over two years, with a *pari passu* clause, without guarantee or surety, without financial covenant, without restriction on distribution of dividends and with limited default cases. During 2017, the end of this line of credit was extended by one year, until 2022.

These lines of credit were not used during 2020.

## Supplier and customer payment terms

### Suppliers – invoices received not settled on the date of closure of the financial year for which the term has expired

Maturity	0 day	1 to 30 days	31 to 60 days	61 to 90 days	91 days or more	Total
Total amount of invoices concerned including tax	2,601,724	564,128	10,782	1,392	17,006	3,195,031
% of total amount of purchases including tax for the financial year	2.90%	0.63%	0.01%	0.00%	0.02%	3.56%

### Customers – invoices not settled on the date of closure of the financial year for which the term has expired

Maturity	0 day	1 to 30 days	31 to 60 days	61 to 90 days	91 days or more	Total
Total amount of invoices concerned excluding tax	21,761,924	8,318,216	1,335,646	2,081,239	8,063,764	41,560,789
% of the total amount of sales excluding tax for the financial year	5.57%	2.13%	0.34%	0.53%	2.06%	10.64%

## 6.2.4 STATUTORY AUDITORS' REPORT ON THE FINANCIAL STATEMENTS

Year ended December 31,2020

This is a translation into English of the statutory auditors' report on the financial statements of the Company issued in French and it is provided solely for the convenience of English speaking users. This statutory auditors' report includes information required by European regulation and French law, such as information about the appointment of the statutory auditors or verification of the management report and other documents provided to the shareholders. This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.

To the Annual General Meeting of GTT,

### Opinion

In compliance with the engagement entrusted to us by your Annual General Meetings, we have audited the accompanying financial statements of GTT for the year ended December 31,2020.

In our opinion, the financial statements give a true and fair view of the assets and liabilities and of the financial position of the Company as at December 31, 2020 and of the results of its operations for the year then ended in accordance with French accounting principles.

The audit opinion expressed above is consistent with our report to the Audit Committee.

### Basis for Opinion

#### Audit Framework

We conducted our audit in accordance with professional standards applicable in France. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the *Statutory Auditors' Responsibilities for the Audit of the Financial Statements* section of our report.

### Recognition of recurring royalties as operating revenues

#### Key Audit Matter

As at December 31, 2020, recurring royalties recognized under license agreements for the construction of tanks with shipyards, represent M€ 378 of your Company's operating revenues.

As stated in "Royalties recorded in operating revenue "paragraph of "Accounting rules and methods" Note to the financial statements, recurring royalties represent a single global service corresponding to the transfer of licensed technologies to shipyard as part of the construction of ship tanks of a or a series of ships. The recurring royalties invoiced for a series of ships, as part of a binding order placed by a shipyard for the construction of tanks, are recognized pro rata temporis as operating revenue over the construction period of each ship (between the date of steel cutting and the date of the ship delivery), the amount of the revenue allocated to each ship in the series being identical.

We considered the recognition of recurring royalties as operating revenue to be a key audit matter due to their significant importance in your Company's accounts and their sensitivity to shipbuilding milestones.

### Independence

We conducted our audit engagement in compliance with independence requirements of the French Commercial Code (*Code de commerce*) and the French Code of Ethics (*Code de déontologie*) for statutory auditors for the period from January 1 to the date of our report and specifically we did not provide any prohibited non-audit services referred to in Article 5(1) of Regulation (EU) No 537/2014.

### Justification of Assessments - Key Audit Matters

Due to the global crisis related to the Covid-19 pandemic, the financial statements of this period have been prepared and audited under specific conditions. Indeed, this crisis and the exceptional measures taken in the context of the state of sanitary emergency have had numerous consequences for companies, particularly on their operations and their financing, and have led to greater uncertainties on their future prospects. Those measures, such as travel restrictions and remote working, have also had an impact on the companies' internal organization and the performance of the audits.

It is in this complex and evolving context that, in accordance with the requirements of Articles L. 823-9 and R. 823-7 of the French Commercial Code (*Code de commerce*) relating to the justification of our assessments, we inform you of the key audit matters relating to risks of material misstatement that, in our professional judgment, were of most significance in our audit of the financial statements of the current period, as well as how we addressed those risks.

These matters were addressed in the context of our audit of the financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on specific items of the financial statements.

#### Our response

Our work consisted mainly in:

- examining the procedures implemented by the Company on the royalty recognition process;
- reconciling the accounting data with the data taken from the royalty calculation table;
- obtaining, on a sample of shipbuilding projects, direct confirmation from shipyards regarding the reality of portfolio transactions and the milestones updating in relation to shipbuilding progress;
- testing, on a sample of shipbuilding projects, the prorata temporis calculation of the recurring royalties, between the date of steel cutting and the delivery date of each ship.

Furthermore, we assessed the appropriateness of the information provided in the Notes to financial statements.

## Specific verifications

We have also performed, in accordance with professional standards applicable in France, the specific verifications required by laws and regulations.

### Information given in the management report and in the other documents with respect to the financial position and the financial statements provided to the shareholders

We have no matters to report as to the fair presentation and the consistency with the financial statements of the information given in the management report of the Board of Directors and in the other documents with respect to the financial position and the financial statements provided to the shareholders.

We attest the fair presentation and the consistency with the financial statements of the information relating to payment deadlines mentioned in Article D.441-6 of the French Commercial Code (*Code de commerce*).

### Report on Corporate Governance

We attest that the Board of Directors' Report on Corporate Governance sets out the information required by Articles L. 225-37-4 et L. 22-10-10 [L. 225-37-4, L. 22-10-10 et L. 22-10-9] of the French Commercial Code (*Code de commerce*).

Concerning the information given in accordance with the requirements of Article L. 22-10-9 of the French Commercial Code (*Code de commerce*) relating to remunerations and benefits received by, or allocated to the directors and any other commitments made in their favor, we have verified its consistency with the financial statements, or with the underlying information used to prepare these financial statements and, where applicable, with the information obtained by your Company from companies controlled thereby, included in the consolidation scope. Based on these procedures, we attest the accuracy and fair presentation of this information.

### Other information

In accordance with French law, we have verified that the required information concerning the purchase of investments and controlling interests and the identity of the shareholders and holders of the voting rights has been properly disclosed in the management report.

## Report on Other Legal and Regulatory Requirements

### Format of presentation of the financial statements intended to be included in the annual financial report

We have also verified, in accordance with the professional standard applicable in France relating to the procedures performed by the statutory auditor relating to the annual and consolidated financial statements presented in the European single electronic format, that the presentation of the financial statements intended to be included in the annual financial report mentioned in Article L. 451-1-2, I of the French Monetary and Financial Code (*Code monétaire et financier*), prepared under the responsibility of the CEO, complies with the single electronic format defined in the European Delegated Regulation No 2019/815 of 17 December 2018.

Based on the work we have performed, we conclude that the presentation of the financial statements intended to be included in the annual financial report complies, in all material respects, with the European single electronic format.

We have no responsibility to verify that the financial statements that will ultimately be included by your company in the annual financial report filed with the AMF are in agreement with those on which we have performed our work.

### Appointment of the Statutory Auditors

We were appointed as statutory auditors of Gaztransport & Technigaz – GTT by your annual general meeting held on May 18, 2017 for CAILLIAU DEDOUIT ET ASSOCIES and on June 30, 1998 for ERNST & YOUNG Audit.

As at December 31, 2020, CAILLIAU DEDOUIT ET ASSOCIES and ERNST & YOUNG Audit were in the 4<sup>th</sup> year and 23<sup>rd</sup> year of total uninterrupted engagement, which are the 7<sup>th</sup> year since securities of the Company were admitted to trading on a regulated market.

## Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with French accounting principles and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless it is expected to liquidate the Company or to cease operations.

The Audit Committee is responsible for monitoring the financial reporting process and the effectiveness of internal control and risks management systems and where applicable, its internal audit, regarding the accounting and financial reporting procedures.

The financial statements were approved by the Board of Directors.

## Statutory Auditors' Responsibilities for the Audit of the Financial Statements

### Objectives and audit approach

Our role is to issue a report on the financial statements. Our objective is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with professional standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As specified in Article L. 823-10-1 of the French Commercial Code (*Code de commerce*), our statutory audit does not include assurance on the viability of the Company or the quality of management of the affairs of the Company.

As part of an audit conducted in accordance with professional standards applicable in France, the statutory auditor exercises professional judgment throughout the audit and furthermore:

- identifies and assesses the risks of material misstatement of the financial statements, whether due to fraud or error, designs and performs audit procedures responsive to those risks, and obtains audit evidence considered to be sufficient and appropriate to provide a basis for his opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- obtains an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control;
- evaluates the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management in the financial statements;
- assesses the appropriateness of Management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. This assessment is based on the audit evidence obtained up to the date of his audit report. However, future events or conditions may cause the Company to cease to

continue as a going concern. If the statutory auditor concludes that a material uncertainty exists, there is a requirement to draw attention in the audit report to the related disclosures in the financial statements or, if such disclosures are not provided or inadequate, to modify the opinion expressed therein;

- evaluates the overall presentation of the financial statements and assesses whether these statements represent the underlying transactions and events in a manner that achieves fair presentation.

### Report to the Audit Committee

We submit to the Audit a report which includes in particular a description of the scope of the audit and the audit program implemented, as well as the results of our audit. We also report, if any, significant deficiencies in internal control regarding the accounting and financial reporting procedures that we have identified.

Our report to the Audit Committee includes the risks of material misstatement that, in our professional judgment, were of most significance in the audit of the financial statements of the current period and which are therefore the key audit matters that we are required to describe in this report.

We also provide the Audit Committee with the declaration provided for in Article 6 of Regulation (EU) No 537/2014, confirming our independence within the meaning of the rules applicable in France such as they are set in particular by Articles L. 822-10 to L. 822-14 of the French Commercial Code (*Code de commerce*) and in the French Code of Ethics (*code de déontologie*) for statutory auditors. Where appropriate, we discuss with the Audit Committee the risks that may reasonably be thought to bear on our independence, and the related safeguards.

Paris and Paris-La Défense, April 23, 2021

The Statutory Auditors

French original signed by

CAILLIAU DEDOUIT ET ASSOCIÉS

Rémi Savournin

ERNST & YOUNG AUDIT

Aymeric de La Morandière

# 7 SHARE CAPITAL AND SHAREHOLDING STRUCTURE

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## 7.1 SHAREHOLDING STRUCTURE

### 7.1.1 PRINCIPAL SHAREHOLDERS

#### 7.1.1.1 Change in shareholding structure

To the best of the Company's knowledge, the breakdown of capital and voting rights of the Company is as follows, at March 31, 2021:

Shareholding	Number of shares	% of the capital	% of voting rights
ENGIE	14,858,380	40.07	40.14
GDF International	123,200	0.33	0.33
Managers and employees of the Company	198,509	0.54	0.54
Public	21,840,041	58.90	58.99
Treasury shares	58,227	0.16	0.00
<b>TOTAL</b>	<b>37,078,357</b>	<b>100.00</b>	<b>100.00</b>

At March 31, 2021, the Company's share capital comprised 37,078,357 shares, representing as many theoretical voting rights<sup>(1)</sup> and 37,020,130 net voting rights<sup>(2)</sup>.

At the end of financial years 2020, 2019 and 2018, the share capital and voting rights were broken down as follows:

Shareholding	Situation as at 31/12/2020			Situation as at 31/12/2019			Situation as at 31/12/2018		
	Number of shares	% of the capital	% of voting rights	Number of shares	% of the capital	% of voting rights	Number of shares	% of the capital	% of voting rights
ENGIE	14,858,380	40.07	40.07	14,858,380	40.07	40.07	14,858,380	40.07	40.10
GDF International	123,200	0.33	0.33	123,200	0.33	0.33	123,200	0.33	0.33
Managers and employees of the Company	203,554	0.55	0.55	192,075	0.52	0.52	191,682	0.52	0.52
Public	21,892,096	59.05	59.05	21,904,475	59.08	59.08	21,878,080	59.00	59.05
Treasury shares	1,127	0.00	0.00	227	0.00	0.00	27,015	0.07	0.00
Total	37,078,357	100.00	100.00	37,078,357	100.00	100.00	37,078,357	100.00	100.00

#### 7.1.1.2 Shareholders' agreements, lock-up commitments and concert parties

To the knowledge of the Company, there is no currently valid shareholder's agreement.

(1) This total number of voting rights is calculated on the basis of all shares to which voting rights are attached, including shares without voting rights.

(2) After deduction of treasury shares.

## 7.1.2 VOTING RIGHTS

The provisions relating to the voting rights attached to the Company's shares are specified in section 7.1.2.3 – *Rights, preferences, restrictions and obligations attached to the shares* in this Universal Registration Document.

## 7.1.3 CONTROL

At the time of the Company's initial public offering, ENGIE acquired, in equal shares from H&F Luxembourg 1 SARL and Total Gas & Power Actifs Industriels, 170,380 shares in the Company, in such a way that ENGIE and GDF International together hold 40.4% of the Company's shares on a fully-diluted basis after taking into account the new shares issued as part of the offer reserved for employees and the shares awarded free of charge in application of the two plans approved by the Board of Directors on February 10, 2014 (see section 4.2.1.3.2 – *Details of allocations of performance shares* in this Universal Registration Document).

GTT believes that ENGIE is able to exercise *de facto* control. However, it considers that there is no risk that such control may be exercised in an abusive way. In this respect, it is reminded that GTT complies with the recommendations of the AFEP-MEDEF Code, as applicable to controlled companies. Therefore, pursuant to such recommendations, at least one-third of GTT's members on the Board of Directors are independent directors. AFEP-MEDEF recommendations

relating to corporate governance and in particular to the composition of the Board of Directors' committees protects minority shareholders' interests.

ENGIE indicated, at the time of the Company's initial public offering that, as part of its LNG strategy, it would continue to support and promote the development of the Company and more generally its strategy, under the direction of its managers, who have proven in past years their skill and their ability to make the Company grow.

### Arrangements that could result in a change of control of the Company

To the Company's knowledge, at the date registration of this Universal Registration Document, there are no arrangements, whose implementation could subsequently result in a change of control.

## 7.1.4 ITEMS LIKELY TO HAVE AN IMPACT IN THE EVENT OF A PUBLIC OFFER

None of the elements referred to in Article L. 225-37-5 of the French Commercial Code comprises information likely to have an impact in the event of a public offer, and will not be listed in this Universal Registration Document.

## 7.1.5 TRANSACTIONS ON SECURITIES BY SENIOR MANAGEMENT

The transactions carried out in the 2020 financial year on GTT securities and related financial instruments, by corporate officers, executive Directors and other persons in charge and those related to them, as mentioned in paragraphs a) to c) of Article L. 621-18-2 of the French Monetary and Financial Code and of which the Company has knowledge, are the following:

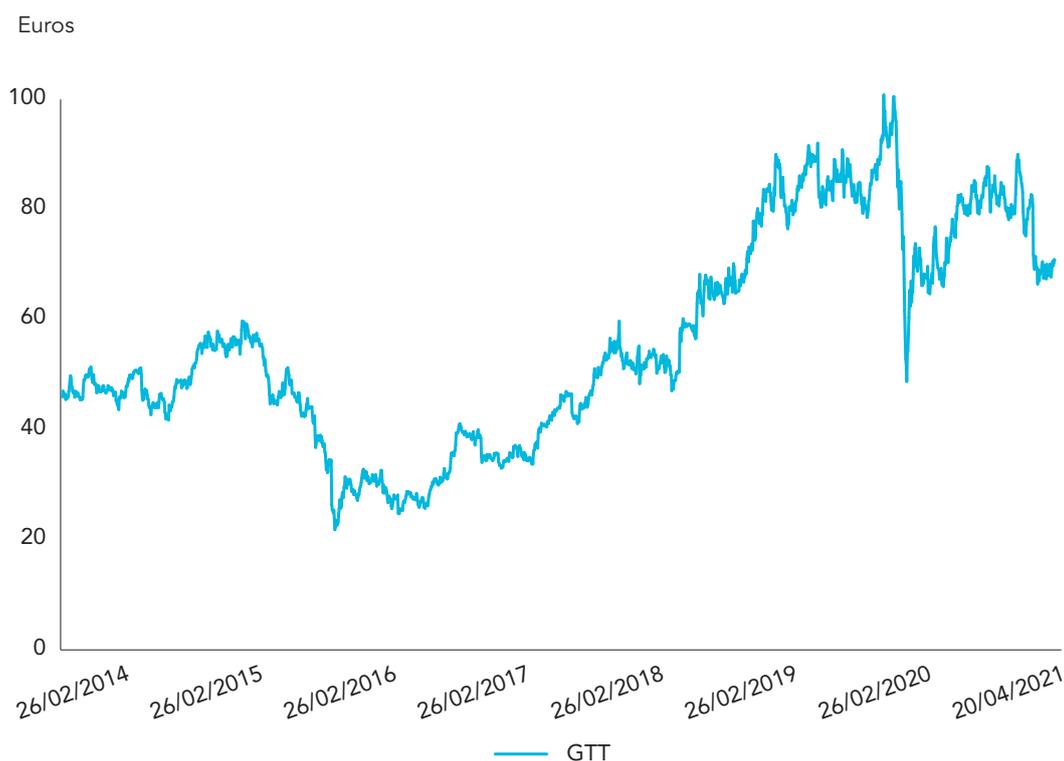
Declarer	Type of transaction	Value date	Number of securities	Average unit price per share (in euros)
David Colson	Sale	02/01/2020	1,500	87.59
Philippe Berterottière	Acquisitions	13/03/2020	355	64.00
Philippe Berterottière	Sale	06/04/2020	1	66.40
Lélia Ghilini	Sale	03/08/2020	3,000	80.00

## 7.2 STOCK-MARKET DATA

### 7.2.1 THE GTT SHARE

The GTT share (ISIN code FR0011726835 – mnemonic: GTT) has been listed in compartment A of the Euronext Paris market since February 27, 2014.

Since June 23, 2014, the GTT share is part of the SBF 120, CAC Mid 60, CAC Mid & Small and CAC All-tradable indices.



### 7.2.2 CHANGES TO STOCK-MARKET PRICES AND TRADING VOLUMES

Main market data 2018	2020
Number of shares at December 31	37,078,357
Share price at December 31 (in euros)	79.2
Higher (in euros)	102.70
Lower (in euros)	48.76
Market capitalisation at December 31 (in millions of euros)	2,936,605,874

Change in the stock market price between March 2020 and February 2021	Average price <sup>(1)</sup> (in euros)	Higher (in euros)	Lower (in euros)	Average daily transaction (in number of shares)	Average market capitalisation <sup>(2)</sup> (in millions of euros)
March 2020	66.114	85.05	48.76	130,398	2,451,402
April	69.565	73.80	63.20	59,946	2,579,356
May	67.098	69.65	64.70	48,083	2,487,865
June	70.123	76.85	66.00	73,402	2,600,036
July	74.478	79.20	69.95	63,417	2,761,532
August	80.929	82.75	78.90	36,179	3,000,698
September	82.059	85.25	79.20	44,782	3,042,616
October	84.002	87.80	79.55	46,336	3,114,666
November	83.076	86.10	80.65	63,192	3,080,329
December	80,252	84.25	78.15	43,157	2,975,622
January 2021	83.880	90.00	75.40	71,716	3,110,133
February	77.185	82.70	69.15	89,641	2,861,893

(1) Arithmetical average of closing prices.

(2) On 37,078,357 shares comprising the share capital over the period under consideration.

## 7.3 COMMUNICATION WITH SHAREHOLDERS

### 7.3.1 SHAREHOLDER AND INVESTOR CONTACTS

Investor relations department  
1, route de Versailles  
78470 Saint-Rémy-lès-Chevreuse  
Telephone: +33 1 30 23 20 87  
Fax: +33 1 30 23 47 00  
information-financiere@gtt.fr  
[www.gtt.fr](http://www.gtt.fr)

Indicative dates for GTT's financial reporting are as follows:

Shareholder's meeting	May 27, 2021
H1 2021 results	July 28, 2021
Activity in the third quarter of 2021	October 28, 2021

## 7.3.2 KEY FIGURES FOR INVESTOR RELATIONS IN 2020

- **Two publications of results:** GTT General Management presented the half-year and annual results during meetings transmitted as webcasts on its website.
- **Two publications of information relating to the 1<sup>st</sup> quarter and the first nine months of the year:** the Chief Financial Officer presented the period's activity via telephone conferences.
- **More than 400 investor meetings** were held with members of the Executive Committee or the Investor Relations team.
- **8 days of road shows** mostly via video-conference.
- Participation in **9 industry specific or generalist conferences mostly via video-conference.**
- Coverage of the share by **10 stock market companies.**

## 7.3.3 THE GTT.FR WEBSITE

The **gtt.fr** website is an essential tool for communication with shareholders, analysts and investors.

In particular, it contains:

- the published financial documents;
- the regulated information.

## 7.4 DIVIDENDS

### DIVIDENDS PAID IN THE LAST FIVE FINANCIAL YEARS

The Group paid the following dividends over the past five financial years:

<i>In euros</i>	Financial year ended December 31				
	2019	2018	2017	2016	2015
Total dividend payout	120,576,836	115,579,898	98,572,329	98,559,807	98,550,583
Net dividend per share	3.25	3.12	2.66	2.66	2.66

In accordance with GTT's dividend distribution policy, on the basis of a decision by the Board of Directors on July 29, 2020, an interim dividend of an amount of 92,696,075 euros, or

2.50 euro per share was paid entirely in cash. This ex-dividend date for this interim dividend was November 3, 2020 and it was paid on November 5, 2020.

## 7.5 SHARE BUYBACK PROGRAMME

The Combined Shareholders' Meeting of June 2, 2020 authorized the Board of Directors, with the option of subdelegation, for a period of 18 months, under the conditions set by law, in accordance with the provisions of Article L. 225-209 of the French Commercial Code, as well as with European Regulation No. 596-2014 of the European Parliament and of the Council of April 16, 2014, to purchase shares of the Company in accordance with the conditions and obligations laid down by the provisions applicable laws and regulations.

This authorisation is intended in particular to enable:

- the implementation of any share purchase option plan of the Company under the provisions of Articles L. 225-177 *et seq.* of the French Commercial Code, or any similar plan;
- the allocation or sale of shares to employees or corporate officers of the Company or of Group companies under the conditions and in accordance with the procedures allowed by law, notably with respect to Company profit-sharing; or the implementation of any employee savings scheme under the conditions provided for by law, specifically Articles L. 3332-1 *et seq.* of the French Labour Code, the sale of shares previously acquired by the Company pursuant to this resolution or providing for the free allocation of these shares in the form of a top-up of Company securities and/or to replace the discount;
- the delivery of shares upon the exercise of rights attached to securities giving right to repayment, conversion, exchange, presentation of a warrant, or any other means of allocating shares of the Company;
- more generally, to honour the obligations linked to share option programs or other plans for allocation of shares to employees or corporate officers of the Company or those of an associated company;
- the retaining and later delivery of shares (in exchange, payment or other) as part of an acquisition transaction, limited to 5% of the number of shares comprising the share capital;
- the cancellation of all or part of the repurchased shares; and
- the stimulation of the secondary market or the liquidity of the shares by an investment services provider acting under a liquidity contract in compliance with the market practice accepted by the *Autorité des Marchés Financiers*.

This share buyback programme would also be intended to allow the Company to operate for any other authorised purpose or purpose that would be authorised by any applicable laws or regulations in force and to implement any practice that would be allowed by the *Autorité des Marchés Financiers*. In such event, the Company would inform its shareholders through a press release.

The number of shares that are liable to be acquired under this authorisation may not exceed 10% of the number of shares composing the share capital, or, for indicative purposes 3,707,835 shares on the basis of the capital at December 31, 2020, with the specification that when the shares are bought back to stimulate trading as part of a liquidity contract, the number of shares taken into account for the calculation of the 10% limit corresponds to the number of shares purchased, less the number of shares sold over the period of the authorisation.

The Company cannot directly or indirectly own more than 10% of its share capital.

On December 21, 2018, GTT concluded a new liquidity contract with Rothschild Martin Maurel. A liquidity account in the amount of 2.9 million euros (allocated in 5,325 shares and 2,552,810 euros) was thereby opened to allow Rothschild Martin Maurel to perform the actions stipulated by the liquidity contract as from January 2, 2019.

At December 31, 2020, the Company held no GTT shares under the terms of its liquidity contract and 1,127 GTT shares outside the liquidity contract.

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## 7.6 INFORMATION ON SHARE CAPITAL

### AMOUNT OF THE SHARE CAPITAL

At the date of registration of this Universal Registration Document, the Company's share capital is 370,783.57 euros, divided into 37,078,357 shares with a par value of 0.01 euro each, fully subscribed and paid up, and all of the same class.

### NON-EQUITY SECURITIES

At the date of registration of this Universal Registration Document, the Company has not issued any securities not representing the share capital.

### PLEDGES OF SHARES

To the best of the Company's knowledge, no shares of the Company are pledged at December 31, 2020.

### POTENTIAL CAPITAL

None.

### AUTHORISATIONS RELATING TO THE CAPITAL

The table below presents the financial resolutions and authorisations in effect which have been approved by the Shareholders' Meeting.

Resolution of the relevant Shareholders' Meeting	Purpose of the resolution	Maximum nominal amount	Term of the authorisation	Utilisation of the authorisation	Nullity of the authorisation and expiry date
13 <sup>th</sup>	Authorisation to be granted to the Board of Directors to carry out transactions on the Company's shares (Report from the Combined Shareholders' Meeting of June 2, 2020)	10% of the share capital	18 months as of the date of the Combined Shareholders' Meeting of June 2, 2020	No shares held by GTT on December 31, 2020	December 1, 2021
15 <sup>th</sup>	Authorisation to give to the Board of Directors to reduce the share capital through cancellation of the Company's treasury shares (Minutes of the Combined Shareholders' Meeting of June 2, 2020)	10% of the share capital per period of 24 months	24 months as of the date of the Combined Shareholders' Meeting of June 2, 2020	Not used	June 1, 2022
14 <sup>th</sup>	Authorisation to allow the Board of Directors to proceed with the allocation of existing free shares or shares to be issued to all or some of the employees and corporate officers of the Company (Report from the Extraordinary Shareholders' Meeting of June 2, 2020)	1% of the share capital	24 months from the date of the Extraordinary Shareholders' Meeting of June 2, 2020	52,000 shares granted on May 27, 2021	June 1, 2022

## INFORMATION CONCERNING THE COMPANY'S OR ITS SUBSIDIARIES' SHARE CAPITAL SUBJECT TO AN OPTION OR A CONDITIONAL OR UNCONDITIONAL AGREEMENT TO BE SUBJECT TO AN OPTION AND DETAILS OF SUCH OPTIONS (INCLUDING THE IDENTITY OF THE RELATED BENEFICIARIES)

None.

## CHANGES IN THE SHARE CAPITAL

The modifications made to the share capital of the Company during the last five years appear in section 5.5 – *Company results over the past five financial years* in this Universal Registration Document.

## DECLARATIONS OF CROSSING OF LEGAL AND STATUTORY THRESHOLDS RECEIVED DURING THE FINANCIAL YEAR

Date	Crossing	Company	% of the capital	% of voting rights
31/12/2019	Increase	BlackRock	2.03%	2.03%
02/01/2020	Decrease	BlackRock	1.95%	1.95%
17/01/2020	Increase	BlackRock	2.02%	2.02%
20/01/2020	Decrease	BlackRock	1.99%	1.99%
05/02/2020	Increase	Axa Investment Management	1.10%	1.10%
07/02/2020	Increase	Mondrian	2.00%	1.64%
12/02/2020	Increase	Amundi	2.00%	2.00%
14/02/2020	Decrease	Amundi	1.99%	1.99%
19/02/2020	Increase	Amundi	2.00%	2.00%
21/02/2020	Decrease	Amundi	1.97%	1.97%
24/02/2020	Increase	BlackRock	2.03%	2.03%
25/02/2020	Decrease	BlackRock	1.97%	1.97%
26/02/2020	Increase	BlackRock	2.01%	2.01%
27/02/2020	Increase	Amundi	2.11%	2.11%
28/02/2020	Decrease	BlackRock	1.99%	1.99%
02/03/2020	Increase	BlackRock	2.04%	2.04%
06/03/2020	Decrease	BlackRock	1.91%	1.91%
09/03/2020	Increase	BlackRock	2.03%	2.03%
09/03/2020	Increase	Schroders	1.08%	1.08%
10/03/2020	Decrease	BlackRock	1.92%	1.92%
13/03/2020	Increase	Covéa	1.02%	1.02%
27/04/2020	Decrease	Norges	1.98%	1.98%
12/05/2020	Decrease	Janus Henderson	0.99%	0.99%
01/06/2020	Increase	BlackRock	2.03%	2.03%
22/06/2020	Decrease	BlackRock	1.95%	1.95%
24/06/2020	Increase	BlackRock	2.04%	2.04%
30/06/2020	Decrease	BlackRock	1.89%	1.89%

## 7 SHARE CAPITAL AND SHAREHOLDING STRUCTURE

### INFORMATION ON SHARE CAPITAL

Date	Crossing	Company	% of the capital	% of voting rights
10/07/2020	Decrease	Neon Liberty	0.99%	0.99%
22/07/2020	Increase	Allianz	1.01%	1.01%
14/09/2020	Decrease	Allianz	0.98%	0.98%
19/10/2020	Decrease	CDC	3.17%	3.17%
22/10/2020	Increase	Citigroup	1.10%	1.10%
03/11/2020	Decrease	ASU	0.91%	0.91%
17/11/2020	Decrease	Schroders	0.99%	0.99%
20/11/2020	Decrease	Invesco	1.94%	1.94%
23/11/2020	Decrease	Covéa	0.93%	0.93%
14/12/2020	Increase	Janus Henderson	1.03%	1.03%
15/12/2020	Decrease	Citigroup	0.47%	0.47%
16/12/2020	Decrease	Janus Henderson	0.98%	0.98%

The Company has no knowledge of any other shareholders holding at least 1% of GTT's share capital and which have sent to it a declaration of crossing legal or bylaw thresholds for the 2020 financial year.

# 8 SHAREHOLDERS' MEETING

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## 8.1 AGENDA OF THE COMBINED SHAREHOLDERS' MEETING

### 8.1.1 RESOLUTIONS THAT FALL WITHIN THE AUTHORITY OF THE ORDINARY SHAREHOLDERS' MEETING

- Approval of the annual financial statements for the financial year ended December 31, 2020.
- Approval of the consolidated financial statements for the financial year ended December 31, 2020.
- Appropriation of net income for the financial year ended December 31, 2020.
- Approval of the related-party agreements subject to Articles L. 225-38 *et seq.* of the French Commercial Code.
- Ratification of the co-option of Sandra Roche-Vu Quang as director.
- Renewal of the term of office of Sandra Roche-Vu Quang as director.
- Renewal of the term of office of Andrew Jamieson as director.
- Approval of the information relating to the compensation of the Chairman and Chief Executive Officer and the members of the Board of Directors mentioned in Article L. 22-10-9, I. of the French Commercial Code included in the report on corporate governance.
- Approval of the fixed, variable and exceptional elements composing the total compensation and benefits of any kind paid during the 2020 financial year or allocated in respect of the same year to Philippe Berterottière, Chairman and Chief Executive Officer.
- Approval of the policy on compensation of the Chairman and Chief Executive Officer for the 2021 financial year.
- Approval of the compensation policy for the members of the Board of Directors for the 2021 financial year.
- Determination of the total amount of the annual compensation of directors.
- Authorisation to be granted to the Board of Directors to carry out transactions on the Company's shares.

### 8.1.2 RESOLUTIONS THAT FALL WITHIN THE AUTHORITY OF THE EXTRAORDINARY SHAREHOLDERS' MEETING

- Authorisation to be given to the Board of Directors for a period of 24 months to reduce the share capital by cancelling treasury shares.
- Delegation of authority to be given to the Board of Directors for a period of 26 months to decide on the issue with preferential subscription rights of shares and/or securities giving access to the capital of the Company or its subsidiaries and/ or securities giving entitlement to the allocation of debt securities.
- Delegation of authority to be given to the Board of Directors for a period of 26 months to decide on the issue with cancellation of the preferential subscription rights of shares and/or securities giving access to the share capital of the Company or its subsidiaries and/ or securities giving entitlement to the allocation of debt securities, by public offer other than those mentioned in Article L. 411-2, 1° of the French Monetary and Financial Code.
- Delegation of authority to be given to the Board of Directors for a period of 26 months to decide on the issue with cancellation of the preferential subscription rights of shares and/or securities giving access to the Company's share capital and/or securities granting entitlement to the allocation of debt securities, by private placement referred to in Article L. 411-2, 1° of the French Monetary and Financial Code.
- Delegation of authority to be granted for a period of 26 months to the Board of Directors to increase the number of shares to be issued in the event of the issuance of ordinary shares and/or securities giving access to the share capital of the Company, any subsidiary and/or any other company with maintenance or cancellation of preferential subscription rights.
- Delegation of authority to be granted to the Board of Directors for a period of 26 months to issue shares and/or securities giving access to the share capital without preferential subscription rights in consideration for contributions in kind relating to shares and/or securities giving access to the share capital.
- Delegation of authority to be given to the Board of Directors for a period of 26 months to decide to increase the share capital by incorporation of premiums, reserves, profits or other items.
- Delegation of authority to be given to the Board of Directors for a period of 26 months to decide on the issue, with cancellation of preferential subscription rights, of shares or securities giving access to the capital reserved for members of savings plans.
- Overall limit on authorisations for issuing shares and securities giving access to the share capital.
- Powers for formalities.

## 8.2 BOARD OF DIRECTORS' REPORT ON THE PROPOSED RESOLUTIONS

Dear Shareholders, we have called you to this Annual Shareholders' Meeting in accordance with the conditions stipulated by law and our bylaws in order, in particular, to submit for your approval the resolutions covering the annual financial statements for the financial year ended December 31, 2020.

Your Board of Directors submits the following 23 resolutions for your approval.

### 8.2.1 RESOLUTIONS THAT FALL WITHIN THE AUTHORITY OF THE ORDINARY SHAREHOLDERS' MEETING

#### Approval of the corporate financial statements for the financial year ended December 31, 2020 (1<sup>st</sup> resolution)

You are asked to approve the Company's corporate financial statements for the financial year ended December 31, 2020, as well as non-tax deductible expenses and charges. The Company's corporate financial statements show a profit of 200,837,716.85 million euros.

#### Approval of the consolidated financial statements for the financial year ended December 31, 2020 (2<sup>nd</sup> resolution)

You are asked to approve the Group's consolidated financial statements for the financial year ended December 31, 2020, which show a profit of 198,861,928 euros.

#### Allocation of profit and setting of the dividend amount (3<sup>rd</sup> resolution)

After noting that the corporate financial statements for the financial year ended December 31, 2020 show a profit of 200,837,716.85 euros, your Board of Directors proposes the following allocation of this profit:

Profit for the financial year	€200,837,716.85
Other reserves	-
Retained earnings	€(92,696,075)
<b>Distributable profits</b>	<b>€108,141,641.85</b>
<b>Allocation</b>	
Dividend <sup>(1)</sup>	€66,368,241.70
Retained earnings	€41,773,400.15

(1) The amount of the above distribution is calculated based on the number of shares giving entitlement to a dividend on December 31, 2020, namely 37,077,230 shares and may vary if the number of shares giving entitlement to dividends changes between January 1, and the ex-dividend date, notably depending on the number of treasury shares, and definitive allocations of free shares.

Accordingly, the dividend to be distributed would be 4.29 euros per share.

An interim dividend payment of 2.50 euros per share was paid on November 5, 2020. The balance due, 1.79 euro per share, should be paid on June 3, 2021, it being stipulated that the ex-dividend date will be June 1, 2021.

In accordance with the requirements of Article 243 bis of the French General Tax Code, shareholders are informed that, under the conditions defined by current law and regulations, this gross dividend will be subject to a single fixed-rate withholding tax paid at an overall rate of 30% (i.e. 12.8% for income tax and 17.2% for social contributions), unless they opt for the progressive income tax scale, which would, in this case, apply to all revenue from capital received in 2020. If the option for the progressive scale is taken, it will entitle the beneficiary to the 40% proportional rebate stipulated in point 2 of Paragraph 3 of Article 158 of the French General Tax Code, i.e.

1.716 euro per share. This regime is applicable to natural persons that are resident in France for tax purposes.

Your Board of Directors suggests that the unpaid amount of the dividend attributable to treasury shares as of the payment date be allocated to retained earnings.

#### Approval of the related-party agreements subject to the provisions of Articles L. 225-38 et seq. of the French Commercial Code (4<sup>th</sup> resolution)

During the financial year 2020, your Board of Directors authorised the signing of a cooperation and confidentiality agreement between the Company and ENGIE, falling within the scope of Article L. 225-38 of the French Commercial Code, which it justified and notified to the Statutory Auditors.

The purpose of this agreement is to organise cooperation between ENGIE and the Company in the context of the possible restructuring of its shareholding structure following the announcement by ENGIE of its intention to sell all or part of its stake in the Company. This agreement also makes it possible to organise the exchange of confidential information about the project and the Company, in accordance with the applicable regulations. This two-year agreement does not involve any financial commitments by the Company.

This agreement is the subject of the Statutory Auditors' special report on regulated agreements. Under the 4<sup>th</sup> resolution, your Board of Directors proposes that you approve this report in all its terms as well as the new agreement referred to therein, having been authorised by the Board of Directors during the financial year ended December 31, 2020.

### **Ratification of the co-option of Sandra Roche-Vu Quang as director and renewal of her term of office as director (5<sup>th</sup> and 6<sup>th</sup> resolutions)**

Ana Busto resigned from her duties as director with effect from July 29, 2020.

On the proposal of ENGIE and following recommendation of the Compensation and Nominations Committee, on July 29, 2020, your Board of Directors co-opted Sandra Roche-Vu Quang as a director to replace Ana Busto, who resigned.

Sandra Roche-Vu Quang would hold office for the remainder of her predecessor's term of office, *i.e.* until the end of this Shareholders' Meeting.

It is also proposed, pursuant to the 6<sup>th</sup> resolution, that Sandra Roche-Vu Quang's term of office is renewed for a period of four (4) years, *i.e.* until the end of the Shareholders' Meeting called in 2025 to approve the financial statements of the year ending December 31, 2024.

Sandra Roche-Vu Quang is a graduate of the Ecole Centrale de Nantes with a specialisation in offshore design and naval architecture. She has been CEO of Elengy since June 2019. She was previously Chief Business Development Officer of the Northern, Southern and Eastern Europe Business Unit, also in charge of the development and management of activities in the new regions and countries (Russia, Ukraine and the Nordic countries). Sandra Roche-Vu Quang joined the GDF SUEZ Group (Suez Environnement) in 2006 as Director of Operations at Degrémont Industry (turnkey water treatment plants for manufacturers). Before joining the Group, she held various management positions in oil and gas projects for international Engineering, Procurement and Construction (EPC) companies (Technip, Sofregaz, Saipem), in several countries (West Africa, North Sea, Gulf of Mexico, China) and sectors, particularly in upstream onshore/offshore and LNG regasification.

At the date of this report, Ms Sandra Roche-Vu Quang holds 100 shares in the Company.

The mandates and offices held by Sandra Roche-Vu Quang outside the GTT Group over the last five years are listed in Appendix 1 to this chapter.

Under the 5<sup>th</sup> resolution, your Board of Directors proposes that you ratify the co-option of Sandra-Roche-Vu Quang, then, under the 6<sup>th</sup> resolution, that you reappoint her.

### **Renewal of the term of office of Andrew Jamieson as director (7<sup>th</sup> resolution)**

The term of office of Andrew Jamieson expires at the end of this Shareholders' Meeting.

Andrew Jamieson is an engineer by training and holds a doctorate in philosophy. After occupying various positions within the Shell group in Europe, Australia and Africa, he was appointed, in 2005, as its Executive Vice-President of "Gas and Projects" operations and a member of the "Gas and Energy" Executive Committee, positions he held until his retirement in 2009. He is an Officer of the Order of the British Empire and a member of the Royal Academy of Engineering. He chaired the Royal Institute of Chemical Engineers from 2015 to 2016.

The mandates and offices held by Andrew Jamieson outside the GTT Group over the last five years are listed in Appendix 2 to this chapter.

Under the terms of the 7<sup>th</sup> resolution, your Board of Directors asks you to renew Andrew Jamieson's term of office as director for a term of four (4) years, *i.e.*, until the end of the Shareholders' Meeting held in 2025 to approve the financial statements for the financial year ending December 31, 2024.

### **Approval of the information stipulated in Article L. 22-10-9, I of the French Commercial Code provided in the corporate governance report (8<sup>th</sup> resolution)**

In accordance with law No. 2019-486 of May 22, 2019 (the "Pacte" law) and Order No. 2019-1234 of November 27, 2019, you are asked to approve the 8<sup>th</sup> resolution concerning information on the compensation of the Company's corporate officers listed in Article L. 22-10-9, I of the French Commercial Code.

The information provided relates in particular to the amount of total compensation and benefits of any kind paid in 2020 or allocated to the corporate officers in respect of 2020, as well as information allowing to analyse the compensation of the executive officer with regard to the Company's performance.

This information is presented in the Board of Directors' report on corporate governance contained in chapter 4 of the 2020 Universal Registration Document, pages sections 4.2.1.1 and 4.2.1.2.

## **Approval of the fixed, variable and exceptional elements composing the total compensation and benefits of any kind paid during the 2020 financial year or allocated in respect of the same year to Philippe Berterottière, Chairman and Chief Executive Officer (9<sup>th</sup> resolution)**

In the 9<sup>th</sup> resolution, you are asked, pursuant to Article L. 22-10-34 paragraph II of the French Commercial Code, to approve the fixed, variable and exceptional elements composing the total compensation and benefits of any kind paid during the 2020 financial year, or allocated in respect of the same year, to Philippe Berterottière, Chairman and Chief Executive Officer, as presented in the Board of Directors' report on corporate governance in chapter 4 of the 2020 Universal Registration Document, section 4.2.1.2.

These compensation elements were determined in accordance with the principles and criteria for determining, dividing and allocating the fixed, variable and exceptional elements included in the total compensation and benefits of any kind attributable to the executive officers approved by the Shareholders' Meeting of June 2, 2020, in its 11<sup>th</sup> resolution, under the conditions provided for in Article L. 22-10-8 of the French Commercial Code.

In accordance with Article L. 22-10-34 of the French Commercial Code, the variable and exceptional components of the compensation of the Chairman and Chief Executive Officer will only be paid if this resolution is approved.

## **Approval of the policy on compensation of the Chairman and Chief Executive Officer for the 2021 financial year (10<sup>th</sup> resolution)**

In the 10<sup>th</sup> resolution, you are asked, pursuant to Article L. 22-10-8 II of the French Commercial Code, based on the Board of Directors' report on corporate governance, to approve the compensation policy applicable to the Chairman and Chief Executive Officer for the 2021 financial year, as presented in chapter 4 of this Universal Registration Document, sections 4.2.2.1 and 4.2.2.3.

## **Approval of the policy on compensation of the members of the Board of Directors pursuant to the 2021 financial year (11<sup>th</sup> resolution)**

In the 11<sup>th</sup> resolution, you are asked, pursuant to Article L. 22-10-8 II of the French Commercial Code, based on the report on corporate governance, to approve the compensation policy applicable to members of the Board of Directors for the 2021 financial year, as presented in chapter 4 of this Universal Registration Document, sections 4.2.2.1 and 4.2.2.2.

## **Determination of the total annual compensation of the members of the Board of Directors (12<sup>th</sup> resolution)**

Under the 12<sup>th</sup> resolution, your Board of Directors proposes that you set the total annual amount of compensation allocated to the Board of Directors, *i.e.* 600,000 euros, for the financial year beginning January 1, 2021, representing an increase of 32% compared to the previous year.

This increase is proposed to take into account the increasing work load of Directors in connection with the preparation of both Board and Committee meetings, as reflected in the number of meetings held in 2020. This increase would also help anticipate the recruitment of new independent directors, which may be required in the event of a change in the Company's shareholding structure. The amount proposed to your approval is in line with the results of a study of remuneration in boards of directors of companies comparable in size, activity and financial profile.

This decision and the total annual amount of compensation allocated to the Board of Directors would be maintained for subsequent years until a new decision is adopted by the Shareholders' Meeting.

## **Authorisation to be granted to the Board of Directors to carry out transactions on the Company's shares (13<sup>th</sup> resolution)**

The Company requires adequate flexibility to allow it to respond to financial market fluctuations by purchasing shares.

To that end, we ask that you renew the authorisation granted to the Board of Directors, for a period of 18 months, so that they may implement a share buyback program, as follows.

The total number of shares purchased by the Company since the beginning of the buyback programme (including those that were the subject of said buyback) shall not exceed 10% of the shares composing the Company's share capital, *i.e.* for illustrative purpose 3,707,835 based on the share capital as of December 31, 2020, it being understood that (i) the number of shares acquired for the purpose of retention and subsequent transfer in a merger, demerger or contribution transaction cannot exceed 5% of its share capital; and (ii) when the shares are bought back to improve liquidity under the conditions defined by the AMF General Regulation, the number of shares used for calculating the above-specified 10% limit shall correspond to the number of shares bought, less the number of shares sold during the period of the authorisation.

The Company shall not directly or indirectly own more than 10% of its share capital.

The acquisition, transfer or disposal of shares could be carried out, on one or more occasions, by any means authorised by applicable laws or regulations, including over-the-counter transactions, the trading of blocks of securities for all or part of the program and the use of any derivative financial instrument. We propose that you fix the maximum purchase price per share at 120 euros (or the equivalent value of this amount at the same date in any other currency). The overall amount of funds that can be allocated to this share buyback programme cannot exceed 444,940,200 euros.

This authorisation would be intended in particular to allow for the following objectives:

- cancellation of shares up to a limit of 10% of the share capital per period of 24 months;
- to cover the commitment to deliver shares, for example in connection with the issue of securities giving access to the capital or the granting of stock options or free shares;
- allocation to employees;
- external growth transaction;
- implementation of a liquidity contract by an investment services provider acting independently; and
- retention and remittance in payment or exchange in the context of a merger, demerger or contribution operation;

The Board of Directors may not use this authorisation during the offer period in the event of a tender offer initiated by a third party for the Company's securities, without the prior authorisation of the Shareholders' Meeting. The authorisation shall be granted for a period of eighteen months from the date of this Shareholders' Meeting. It would replace the authorisation previously granted by the Shareholders' Meeting of June 2, 2020 (13<sup>th</sup> resolution).

## 2020 Review of the previous share buyback programme approved by the Shareholders' Meeting

During the 2020 financial year, the cumulative repurchase of shares as part of the liquidity contract entered into with Rothschild Martin Maurel amounted to 192,826 shares at an average price of 83.99 euros.

Cumulative sales in relation to the liquidity contracts referred to above related to 192,826 GTT shares at an average price of 83.06 euros. During this financial year, no shares previously purchased by the Company were cancelled. As of December 31, 2020, GTT did not hold any of its own shares under the liquidity contract and held 1,127 GTT shares excluding the liquidity contract.

Detailed information relating to this share repurchase program authorised by the Shareholders' Meeting is set out in chapter 7, section 7.5 – Share buyback programme of this Universal Registration Document.

## 8.2.2 RESOLUTIONS THAT FALL WITHIN THE AUTHORITY OF THE EXTRAORDINARY SHAREHOLDERS' MEETING

### Authorisation to be granted to the Board of Directors to reduce the share capital through the cancellation of the Company's treasury shares (14<sup>th</sup> resolution)

You are asked to grant the Board of Directors the authorisation to cancel, through a reduction of share capital, all or part of the treasury shares held by the Company, both following the execution of the share buyback programs that were authorised by the Shareholders' Meeting in the past, and as part of the buyback program that you are asked to approve in the 13<sup>th</sup> resolution.

In accordance with legal provisions, the amount of shares cancelled cannot exceed 10% of the share capital within a period of 24 months. This authorisation would be granted for a period of 24 months. It would replace the authorisation previously granted by the Shareholders' Meeting of June 2, 2020 (15<sup>th</sup> resolution). You are asked to grant the Board of Directors the authorisation to cancel, through a reduction of share capital, all or part of the treasury shares held by the Company, both following the execution of the share buyback programs that were authorised by the Shareholders' Meeting in the past, and as part of the buyback program that you are asked to approve in the 13<sup>th</sup> resolution.

## Financial authorisations (15<sup>th</sup> to 22<sup>st</sup> resolutions)

The purpose of resolutions 15 to 22 is to empower the Board of Directors to take certain decisions related to increases in the Company's capital. The purpose of these financial authorisations is to authorise the Board of Directors to issue securities under certain circumstances and on certain conditions, depending on the needs of the Company and the opportunities offered by the financial markets.

The Board of Directors would be authorised to issue securities, with or without preferential subscription rights, as appropriate.

These resolutions can be divided into two main categories:

- those which give rise to capital increases with preferential subscription rights and
- those which give rise to capital increases without preferential subscription rights.

As a reminder, any cash capital increase gives rise, in principle, to a preferential subscription right for new shares, enabling shareholders to subscribe, for a certain period, to a number of shares proportional to their stake in the share capital. This preferential subscription right can be separated from the shares and can be traded for the duration of the subscription period. Some of the authorisations submitted to the vote of the

Shareholders' Meeting would give rise to capital increases without preferential subscription rights.

Depending on market conditions and the type of securities issued, it may be necessary to cancel the preferential subscription rights so as to realise a placement of the securities under the best possible conditions, particularly when speed is essential to an offer's success. The authorisations requested are in line with market practices. These authorisations are limited in their period of validity and issue ceilings. In particular, these authorisations are given within the limit of an overall nominal cap of 121,500 euros (*i.e.* nearly 32.8% of the Company's share capital at December 31, 2020) common to all capital increases achieved by the issue of shares and/or securities giving access to the share capital, and a sub-cap of 35,000 euros (*i.e.* nearly 9.5% of the Company's share capital at December 31, 2020) common to capital increases through the issue of shares and/or securities giving access to the share capital with cancellation of preferential subscription rights.

In addition, the resolutions may not be used by the Board of Directors as from the filing by a third party of a tender offer for the shares of the Company until the end of the offer period. The main characteristics of the financial authorizations submitted for the approval of the General Meeting are presented in the table below:

Reso- lution	Purpose	Purpose of the authorisation	Ceiling	Preservation of pre- ferential sub- scrip- tion rights	Methods for determining the issue price of securities	Suspension of autho- risation during a tender offer for GTT shares	Term of the authorisation-
No. 15	Issue of shares and/or securities giving access to the share capital of the Company or its subsidiaries and/or securities giving entitlement to the allocation of debt securities.	The use of this authorisation could enable the Board of Directors to strengthen the financial structure and equity of GTT, and/or to finance development.	Maximum nominal amount of the Company's capital increases likely to be carried out immediately or in the future: 75,000 euros (i.e. 20%)  Maximum nominal amount of debt securities that may be issued immediately or in the future: 300,000,000 euros. The authorisation is also deducted from (i) the overall maximum nominal ceiling for capital increases of 121,500 euros and (ii) the overall maximum nominal cap for debt securities issues of 300,000,000 euros (resolution 22).	Yes	In the event of an immediate or future issue of shares, the Board of Directors may decide the issue price and any premium on the issue.	Yes	26 months
Nos. 16/17	Issue of shares and/or securities giving access to the share capital of the Company or its subsidiaries and/or securities giving entitlement to the allocation of debt securities, by public offer other than those mentioned in Article L. 411-2, 1° of the French Monetary and Financial Code  Issue of shares and/or securities giving access to the Company's share capital and/or securities giving entitlement to the allocation of debt securities, by private placement referred to in Article L. 411-2, 1° of the French Monetary and Financial Code.	The Company could thus access financing by calling on the Company's investors or shareholders; this diversification of funding sources may prove useful.  The Company could thus access faster financing methods than in the event of a public offering and could also access qualified investors more easily.	Maximum nominal amount of the Company's capital increases likely to be carried out immediately or in the future: 35,000 euros (i.e. 9.5%)  Maximum nominal amount of debt securities that may be issued immediately or in the future: 300,000,000 euros.  The authorisations are also deducted from (i) the overall maximum nominal ceiling for capital increases of 121,500 euros and (ii) the overall maximum nominal cap for debt securities issues of 300,000,000 euros (resolution 22).	No  No	Shares: the price will be at least equal to the minimum stipulated by applicable regulations at the time of the issue (currently, the weighted average price on the Euronext Paris regulated market on the last three trading sessions prior to the start of the public offering less a maximum discount of 10%);  Securities giving access to the share capital: the issue price of the securities giving access to the share capital and the number of shares to which each security may give rise through conversion, redemption or other type of transformation, shall be such that the amount received by the Company immediately, plus any further amount to be received subsequently, shall be for each share derived from these securities, at least equal to the minimum subscription price defined in the previous paragraph.	Yes	26 months
No. 18	Increase in the number of securities to be issued in the event of the issue of ordinary shares and/or securities giving access to the share capital of the Company, any subsidiary and/or any other company, in the event of excess demand.	This measure makes it possible to avoid pro-rata allotment to subscriptions in the event of high demand, by increasing the original issue volume.	The applicable ceilings are those set by the resolution pursuant to which the initial issue is carried out. In addition, the over-allotment may only take place within the periods and limits stipulated by applicable regulations at the time of the issue (currently, within thirty calendar days of the closing date for subscriptions and up to 15% of the initial issue volume).	Yes or no, depending on the initial issue to which the over-allocation relates.	Application of the price used for the initial issue.	Yes	26 months

Reso- lution	Purpose	Purpose of the authorisation	Ceiling	Preservation of pre- ferential sub- scrip- tion rights	Methods for determining the issue price of securities	Suspension of autho- risation during a tender offer for GTT shares	Term of the authorisation-
No. 19	Issue of shares and/or securities giving access to the Company's share capital as consideration for contributions in kind relating to equity securities and/or securities giving access to the share capital.	This authorisation makes it possible to carry out mergers or acquisitions in France or abroad, or to buy out minority interests within the Group, without impacting GTT's cash flow.	Limit of 10% of the share capital. The maximum nominal amount of capital increases that may be carried out will be deducted from: the ceiling of 35,000 euros (resolutions 16 and 17); and the ceiling of 121,500 euros (resolution 22). The maximum nominal amount of debt securities that may be issued will be deducted from the ceiling of 300,000,000 euros (resolutions 16, 17 and 22).	No	The Board of Directors will be required to approve the report of the contribution appraiser(s) that may be appointed, to set the exchange ratio.	Yes	26 months
No. 20	Increase in share capital through the incorporation of premiums, reserves, profits or other items.	This transaction would result in the issue of new shares allocated to all shareholders or by an increase in the nominal value of the shares (or by the joint use of these two processes).	Maximum nominal amount of the Company's capital increases that may be carried out in this respect: 75,000 euros. The authorisation is also deducted from the ceiling of 121,500 euros for the overall maximum nominal amount of capital increases (resolution 22).	Yes	Depending on the procedures implemented to carry out the capital increase, the use of this delegation would not necessarily result in the issue of new shares.  In the event of a share issue, the Board of Directors may determine the issue price and the amount of the premium.	Yes	26 months
No. 21	Capital increase for the benefit of employee savings scheme members.	This authorisation makes it possible to carry out capital increases for the benefit of members of a Company or Group employee savings scheme.	Maximum nominal amount of the Company's capital increases likely to be carried out immediately or in the future: 11,500 euros (i.e. 3%).  The authorisation is also deducted from the maximum nominal amount of capital increases (resolution 22).	Yes	Depending on the procedures implemented to carry out the capital increase, the use of this delegation would not necessarily result in the issue of new shares. In the event of a share issue, the Board of Directors may determine the issue price and the amount of the premium.	Yes	26 months
No. 22	Overall limit on authorisations for issuing shares and securities giving access to the share capital.	Not applicable.	Maximum nominal amount of the Company's capital increases that may be carried out immediately or in the future: 121,500 euros.  Maximum nominal amount of debt securities that may be issued immediately or in the future: 300,000,000 euros.	No	The maximum discount authorised in relation to the Reference Price (as defined in the resolution) is 20% (30% if the scheme imposes a lock-in period of ten years or more).	Yes	26 months

## Powers for carrying out formalities (23<sup>rd</sup> resolution)

The 23<sup>rd</sup> resolution covers the powers necessary for completion of the publication and legal formalities relating to this Shareholders' Meeting.

We ask that you adopt the resolutions submitted for your approval

On behalf of the Board of Directors Philippe Berterottière,

Chairman and Chief Executive Office

### APPENDIX 1

Offices and positions outside the GTT Group held by Sandra Roche-Vu Quang over the past five years. For a presentation of Sandra Roche-Vu Quang, please refer to section 4.1.3.1 of the Company's Universal Registration Document.

#### Current terms of office

Companies	Mandates and offices held outside the Group
ELENGY	Chief Executive Officer/CEO
STORENGY SAS	Member of the Strategy Committee
STORENGY DEUTSCHLAND	Director
IFP SCHOOL	Member of the Process Improvement Committee

#### Past terms of office over the past five years

Companies	Mandates and offices held outside the Group
GRT Gaz	Director

### APPENDIX 2

Offices and positions outside the GTT Group held by Andrew Jamieson over the past five years. For a presentation of Andrew Jamieson, refer to section 4.1.3.1 of the Company's Universal Registration Document.

#### Current terms of office

Companies	Mandates and offices held outside the Group
HOEGH LNG PARTNERS (USA)*	Director
HOEGH LNG HOLDINGS (Norway)*	Director
KEROGEN CAPITAL (Hong Kong)	Director

#### Past terms of office over the past five years

Companies	Mandates and offices held outside the Group
SEVEN ENERGY INTERNATIONAL 5 (UK/Nigeria)	Chairman of the Board of Directors
WOODSIDE PETROLEUM LTD (Australia)	Director
CHRYSAOR HOLDINGS (UK)	Director
INSTITUTION OF CHEMICAL ENGINEERS	Chairman
LEIF HOEGH SHIPPING COY. LTD	Director
OXFORD CATALYST GROUP (UK)	Director
VELOCYS Plc (USA/UK)	Director

\* Listed company

## 8.3 DRAFT RESOLUTIONS

### 8.3.1 RESOLUTIONS THAT FALL WITHIN THE AUTHORITY OF THE ORDINARY SHAREHOLDERS' MEETING

#### First resolution *(Approval of the corporate financial statements for the financial year ended December 31, 2020)*

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Ordinary Shareholders' Meetings, and having reviewed the Board of Directors' and Statutory Auditors' reports, approves the statement of assets and liabilities and the annual financial statements, *i.e.*, the balance sheet, the income statement and the notes thereto, at December 31, 2020, as they are presented, together with the transactions reflected in these financial statements or described in these reports, showing a profit of 200.8 million euros.

In application of Article 223 *quater* of the French General Tax Code, the Shareholders' Meeting notes that no expense or charge was incurred relating to Article 39-4 of said Code.

#### Second resolution *(Approval of the consolidated financial statements for the financial year ended December 31, 2020)*

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Ordinary Shareholders' Meetings, and having reviewed the Board of Directors' and Statutory Auditors' reports, approves the consolidated financial statements of the Company for the financial year ended December 31, 2020, as they are presented, together with the transactions reflected or summarised in these reports, showing net income of 198.9 million euros.

#### Third resolution

#### *(Appropriation of net income for the financial year ended December 31, 2020)*

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Ordinary Shareholders' Meetings, after having ascertained that the corporate financial statements for the financial year ending December 31, 2020 show a profit of 200,837,716.85 euros, decides to allocate the 2020 profit as follows:

<b>Profit for the financial year</b>	<b>€200,837,716.85</b>
Other reserves	-
Retained earnings	€(92,696,075)
<b>Distributable profits</b>	<b>€108,141,641.85</b>
Allocation	-
<b>Dividend *</b>	<b>€66,368,241.70</b>
Retained earnings	€41,773,400.15

\* The total amount of the above distribution is calculated based on the number of shares giving entitlement to a dividend on December 31, 2020, namely 37,077,230 shares and may vary if the number of shares giving entitlement to dividends changes between January 1, 2021 and the ex-dividend date, notably depending on the number of treasury shares, and definitive allocations of free shares.

Consequently, the distributed dividend is fixed at 4.29 euros per share for each of the 37,077,230 shares entitled to a dividend. An interim dividend payment of 2.50 euros per share was paid on November 5, 2020. The balance to be paid, representing 1.79 euro, will be paid on June 3, 2021, with an ex-dividend date of June 1, 2021. It should be noted that, when these dividends are paid, if the Company holds any treasury shares, the amounts corresponding to unpaid dividends for the number of these shares will be assigned to retained earnings. In accordance with the requirements of Article 243 *bis* of the French General Tax Code, shareholders are informed that, under the conditions defined by current law and regulations, this gross dividend will be subject to a single fixed-rate

withholding tax paid at an overall rate of 30% (*i.e.* 12.8% for income tax and 17.2% for social contributions), unless they opt for the progressive income tax scale, which would, in this case, apply to all revenue from capital received in 2020. If the option for the progressive scale is taken, it will entitle the beneficiary to the 40% proportional rebate stipulated in point 2 of 3 of Article 158 of the French General Tax Code, *i.e.* 1.716 euros per share. This regime is applicable to natural persons that are resident in France for tax purposes. The Shareholders' Meeting decides that the unpaid amount of the dividend attributable to treasury shares as of the payment date will be allocated to Retained earnings.

It notes that the Company, in respect of the past three financial years, carried out the following dividend distributions:

In euros	Financial year ended December 31,		
	2019	2018	2017
Total dividend pay-out	120,576,836	115,579,898	98,572,329
Net dividend per share	3.25	3.12	2.66

**Fourth resolution** (*Approval of the related-party agreements subject to the provisions of Articles L. 225-38 et seq. of the French Commercial Code*)

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Ordinary Shareholders' Meetings, having reviewed the special report of the Statutory Auditors on agreements subject to the provisions of Articles L. 225-38 and L. 225-40-1 of the French Commercial Code, approves this report in all its provisions as well as the new agreement mentioned therein and acknowledges the agreements entered into and previously approved by the Shareholders' Meeting which continued during the past financial year.

**Fifth resolution** (*Ratification of the co-option of Sandra Roche-Vu Quang as director*)

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Ordinary Shareholders' Meetings, having reviewed the Board of Directors' report, ratifies the co-option by the Board of Directors of Sandra Roche-Vu Quang as director, in replacement of Ana Busto, who resigned, for the remainder of her term of office, i.e. until the end of this Shareholders' Meeting.

**Sixth resolution** (*Renewal of the term of office of Sandra Roche-Vu Quang as director*)

The Shareholders' Meeting, noting that Sandra Roche-Vu Quang's term of office has ended, and acting under the conditions of quorum and majority required for Ordinary Shareholders' Meetings, after reviewing the management report of the Board of Directors, renews the term of office of Sandra Roche-Vu Quang for a term of four years, i.e. until the end of the Shareholders' Meeting to be held in 2025 to approve the financial statements for financial year 2024.

**Seventh resolution** (*Renewal of the term of office of Andrew Jamieson as director*)

The Shareholders' Meeting, noting that Andrew Jamieson's term of office has ended, and acting under the conditions of quorum and majority required for Ordinary Shareholders' Meetings, after having read the report of the Board of Directors, renews the term of office as director of Andrew Jamieson for a term of four years, i.e., until the end of the Shareholders' Meeting held in 2025 to approve the financial statements for 2024.

**Eighth resolution** (*Approval of the information relating to the compensation of the Chairman and Chief Executive Officer and the members of the Board of Directors mentioned in Article L. 22-10-9, I. of the French Commercial Code included in the corporate governance report*)

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Ordinary Shareholders' Meetings, after having read the report from the Board of Directors on corporate governance covered by Article L. 225-37 of the French Commercial Code, approves, in accordance with Article L. 22-10-34 I of the French Commercial Code, the information regarding compensation of the Chairman and Chief Executive officer and members of the Board of Directors in Article L. 22-10-9 I. of the French Commercial Code, as presented in the Board of Directors' report on corporate governance shown in chapter 4 of the 2020 Universal Registration Document, sections 4.2.1.1 and 4.2.1.2.

**Ninth resolution** (*Approval of the fixed, variable and exceptional elements composing the total compensation and benefits of any kind paid during the 2020 financial year or allocated in respect of the same year to Philippe Berterottière, Chairman and Chief Executive Officer*)

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Ordinary Shareholders' Meetings, having read the Board of Directors' report on corporate governance covered by Article L. 225-37 of the French Commercial Code, approves, in accordance with Article L. 22-10-34 II. of the French Commercial Code, the fixed, variable and exceptional elements composing the total compensation and benefits of any kind paid during the 2020 financial year or allocated in respect of the same financial year to Philippe Berterottière, Chairman and Chief Executive Officer, as presented in the report on corporate governance shown in chapter 4 of the 2020 Universal Registration Document, section 4.2.1.2.3.

**Tenth resolution** (*Approval of the policy on compensation of the Chairman and Chief Executive Officer for the 2021 financial year*)

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Ordinary Shareholders' Meetings, after having read the Board of Directors' report on corporate governance covered by Article L. 225-37 of the French Commercial Code, approves, in accordance with Article L. 22-10-8 II of the French Commercial Code, the policy

on the compensation of the Chairman and Chief Executive Officer of the Company established by the Board of Directors for the 2021 financial year, as presented in sections 4.2.2.1 and 4.2.2.3 of the Company's Universal Registration Document.

### **Eleventh resolution** (*Approval of the compensation policy for the members of the Board of Directors for the 2021 financial year*)

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Ordinary Shareholders' Meetings, after having read the Board of Directors' report on corporate governance covered by Article L. 225-37 of the French Commercial Code, approves, in accordance with Article L. 22-10-8 II of the French Commercial Code, the policy on compensation of members of the Board of Directors established by the Board of Directors for the 2021 financial year, as presented in sections 4.2.2.1 and 4.2.2.2 of the Company's Universal Registration Document.

### **Twelfth resolution** (*Determination of the total amount of the annual compensation of directors*)

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Ordinary Shareholders' Meetings, having reviewed the Board of Directors' report, sets the total annual amount of compensation allocated to the Board of Directors for the financial year beginning January 1, 2021 at 600,000 euros. This amount will be distributed according to the allocation defined by the Board of Directors' Internal Regulations. This decision and the total annual amount of compensation allocated to the Board of Directors will be maintained for subsequent years until a new decision is adopted by the Shareholders' Meeting.

### **Thirteenth resolution** (*Authorisation to be granted to the Board of Directors to carry out transactions on the Company's shares*)

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Ordinary Shareholders' Meetings, having reviewed the report of the Board of Directors, authorises the Board of Directors, with the option to sub-delegate as provided for by law, in accordance with the provisions of Articles L. 22-10-62 *et seq.* and Articles L. 225-210 *et seq.* of the French Commercial Code, and European regulation no. 596-2014 of the European Parliament and of the Council of April 16, 2014, to carry out or arrange purchases of shares in the Company according to the conditions and requirements fixed by the applicable legal and regulatory provisions.

This authorisation is intended in particular to enable:

- the implementation of any share purchase option plan of the Company under the provisions of Articles L. 225-177 *et seq.* and L. 22-10-56 *et seq.* of the French Commercial Code, or any similar plan;

- the allocation or sale of shares to employees or corporate officers of the Company or of Group companies under the conditions and in accordance with the procedures allowed by law, notably with respect to Company profit-sharing; or the implementation of any employee savings scheme under the conditions provided for by law, specifically Articles L. 3332-1 *et seq.* of the French Labour Code, the sale of shares previously acquired by the Company pursuant to this resolution or providing for the free allocation of these shares in the form of a top-up of Company securities and/or to replace the discount;
- the delivery of shares upon the exercise of rights attached to securities giving right to repayment, conversion, exchange, presentation of a warrant, or any other means of allocating shares of the Company;
- more generally, to honour the obligations linked to share option programs or other plans for allocation of shares to employees or corporate officers of the Company or those of an associated company;
- the retaining and later delivery of shares (in exchange, payment or other) as part of an acquisition transaction, limited to 5% of the number of shares comprising the share capital;
- the cancellation of all or a part of the shares bought back, subject to authorisation from the Shareholders' Meeting pursuant to the 14<sup>th</sup> resolution; and
- the stimulation of the secondary market or the liquidity of the shares by an investment services provider acting under a liquidity contract in compliance with the market practice recognized by the *Autorité des marchés financiers*.

This share buyback programme would also be intended to allow the Company to operate for any other authorised purpose or purpose that would be authorised by any applicable laws or regulations in force and to implement any practice that would be allowed by the *Autorité des Marchés Financiers*. In such event, the Company would inform its shareholders through a press release.

The acquisition, sale or transfer of shares may be carried out, on one or more occasions, by any means authorised by the legal and regulatory provisions in force, on regulated markets, multilateral trading facilities, systematic internalisers or over-the-counter, including by acquisition or sale of blocks of shares (without limiting the portion of the buyback program that may be carried out by this means), by tender offer or exchange offer, or by use of options or other forward financial instruments or by delivery of shares following the issue of securities giving access to the Company's capital by conversion, exchange, redemption, exercise of a warrant or in any other manner, either directly or indirectly through an investment services provider.

The Board of Directors may use this authorisation at any time, within the limits authorised by legal and regulatory provisions and those provided for in this resolution (except during a period of tender offer for the Company's shares).

The total number of shares purchased by the Company since the beginning of the buyback program (including those that were the subject of the said buyback) does not exceed 10% of the shares composing the capital of the Company, representing, for illustrative purpose, 3,707,835 based on the capital on December 31, 2020, it being understood that (i) the number of shares acquired for retention and their subsequent presentation in a merger, split or contribution transaction cannot exceed 5% of its share capital; and (ii) when the shares

are bought back to improve liquidity under the conditions defined by the general regulations of the *Autorité des Marchés Financiers*, the number of shares used for calculating the above-specified 10% limit corresponds to the number of shares bought, less the number of shares sold during the period of the authorisation.

The Company cannot directly or indirectly own more than 10% of its share capital.

The maximum unit purchase price may not exceed 120 euros (or the equivalent value of this amount on the same date in any other currency) excluding acquisition costs, this maximum price being applicable only to acquisitions decided on or after the date of this Shareholders' Meeting and not to forward transactions concluded pursuant to an authorisation granted by a previous Shareholders' Meeting and providing for share acquisitions after the date of this Meeting. In the event of a capital transaction, in particular a share split or reverse share split or free allocation of shares, or a transaction affecting shareholders' equity, the aforementioned amount will be adjusted to take into account the impact of the value of these transactions on the value of the share.

In accordance with the provisions of Article R. 225-151 of the French Commercial Code, the maximum overall amount of funds which can be allocated to the share buyback program cannot exceed 444,940,200 euros, corresponding to a maximum number of 3,707,835 shares acquired on the basis of the maximum unit price of 120 euros authorised above.

The Shareholders' Meeting gives full powers to the Board of Directors, with the option to sub-delegate under the conditions set by law, to decide upon and carry out the implementation of this share buyback program to determine its terms if necessary, to decide upon the procedures, carry out any adjustments necessary related to capital transactions, to issue trading orders, enter into all agreements, especially for keeping records of purchases and sales of shares, to make any statements to the *Autorité des marchés financiers* or any other body, to carry out any formalities, and generally, to do everything necessary. This authorisation would be granted for a period of 18 months as from the date of this Shareholders' Meeting. As of this date, it terminates for the unused portion, the authorisation for the same purpose granted to the Board of Directors by the Shareholders' Meeting of June 2, 2020 (13<sup>th</sup> resolution).

### 8.3.2 RESOLUTIONS THAT FALL WITHIN THE AUTHORITY OF THE EXTRAORDINARY SHAREHOLDERS' MEETING

#### **Fourteenth resolution** (*Authorisation to be given to the Board of Directors for a period of 24 months to reduce the share capital by cancelling treasury shares*)

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Extraordinary Shareholders' Meetings,

- (i) after having read the report of the Board of Directors and the report of the Statutory Auditors;
  - (ii) subject to the adoption of the thirteenth resolution by this Shareholders' Meeting;
1. authorises, in accordance with the provisions of Articles L. 22-10-62 *et seq.* of the French Commercial Code and of Article L. 225-213 of the same Code, the Board of Directors to reduce the share capital, on one or more occasions, in the proportions and at the times it decides, by cancelling of all or part of the shares acquired by the Company, within the limit, per period of 24 months, of 10% of the share capital as observed at the end of this Shareholders' Meeting;

2. grants all powers to the Board of Directors, with the option to delegate as provided for by law, to:
  - carry out these cancellations and reductions of the share capital,
  - set the final amount, set the terms and note the achievement,
  - decide the final amount, determine the terms and conditions and acknowledge their fulfilment,
  - charge the difference between the book value of the cancelled shares and their nominal amount to all reserves and premiums,
  - make the corresponding modification of the bylaws and, generally, do the necessary, all in accordance with the legal provisions in force when using this authorisation;
3. decides that this authorisation is granted for a period of 24 months beginning on the date of this Shareholders' Meeting. As of the date of this Shareholders' Meeting, it terminates the authorisation for the same purpose granted to the Board of Directors by the Shareholders' Meeting of June 2, 2020 (15<sup>th</sup> resolution).

**Fifteenth resolution** (*Delegation of authority to be given to the Board of Directors for a period of 26 months to decide on the issue with preferential subscription rights of shares and/or securities giving access to the share capital of the Company or its subsidiaries and/or securities giving entitlement to the allocation of shares and/or securities giving access to the share capital of the Company or its subsidiaries. debt securities*)

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Extraordinary Shareholders' Meetings, having reviewed the report of the Board of Directors and the report of the Statutory Auditors, and in accordance with the provisions of Articles L. 225-129 to L. 225-129-6 of the French Commercial Code, Articles L. 228-91 *et seq.*, and Articles L. 22-10-49 *et seq.* of the said Code:

1. delegates to the Board of Directors, with the option of subdelegation under the conditions laid down by law, regulations and the bylaws, its authority to decide the issue, with maintenance of the preferential subscription right, on one or more occasions, in France or abroad, in the proportion and at the times that it shall decide, either in euros or in any other currency or monetary unit established by reference to several currencies, (i) of ordinary shares in the Company, (ii) of securities governed by Articles L. 228-91 *et seq.* of the French Commercial Code, which are equity securities of the Company giving access to other equity securities of the Company, and/or giving entitlement to receive debt securities of the Company, (iii) securities representing a right of debt, whether governed or not by Articles L. 228-91 *et seq.* of the French Commercial Code, giving access to or which may give access to equity securities to be issued by the Company, or that may give access to existing equity securities and/or debt securities of the Company, (iv) securities, which are equity securities of the Company, giving access to equity securities, current or to be issued in future, of companies and/or debt securities of companies, in which the Company will hold directly or indirectly, at the time of issue, more than half of the share capital, or securities that may give access to existing equity securities and/or debt securities of the Company and/or (v) securities which are equity securities of the Company giving access to existing equity securities and/or debt securities of other companies in which the Company will not directly or indirectly hold more than half of the share capital at the time of issue, or, that as the case may be may give access to existing equity securities and/or to debt securities, it being specified that the subscription of shares and other securities may be made either in cash or as consideration for other receivables;
2. resolves to set as follows the limits of the amounts of capital increases authorised in the event of use by the Board of Directors of this delegation of authority:
  - the maximum nominal amount of the Company's capital increases that may be carried out immediately or in the future under this delegation is set at 75,000 euros or the equivalent in any other currency or monetary unit established by reference to several currencies, it being specified that this amount will be deducted from the overall ceiling on capital increases by the Company provided for in

resolution 22 proposed to this Shareholders' Meeting or, any subsequent overall ceiling provided for in any similar resolution that may replace said resolution during the period of validity of this delegation. To this ceiling will be added, where applicable, the nominal amount of any additional shares to be issued, in the event of new financial transactions, in order to preserve, in accordance with the law and, where applicable, contractual provisions, the rights of the holders of securities giving access to the share capital, share subscription or purchase options or free share allocation rights,

- in the event that debt securities are issued under this delegation of authority, the maximum nominal amount of debt securities that may be issued immediately or in the future under this delegation may not exceed 300,000,000 euros or the equivalent in any other currency or monetary unit established by reference to several currencies on the date of issue, this amount being increased, if applicable, by any redemption premium above par, it being specified that this amount will be deducted from the overall ceiling applicable to the issuance of debt securities provided for in resolution 22 proposed to this Shareholders' Meeting, or, where applicable, against the overall ceiling that may be provided for by any similar resolution that may succeed said resolution during the period of validity of this delegation,

3. If the Board of Directors uses this delegation of authority:
  - decides that the issue(s) will be reserved by preference for shareholders who may subscribe on an irreducible basis in proportion to the number of shares then owned by them,
  - acknowledges that the Board of Directors has the option of instituting a subscription right on a reducible basis,
  - acknowledges that any decision to issue securities under this delegation of authority shall automatically entail, for the benefit of the holders of the securities issued giving access to the share capital or potentially giving access to future equity securities to be issued by the Company, the waiver by the Company's shareholders of their preferential subscription rights to the shares to be issued to which these securities will create immediate or future entitlement,
  - notes that any decision to issue, under this delegation of authority, securities referred to in point 1 (iv) above will require, if these securities give access to equity securities to be issued by a company in which the Company holds or will hold, directly or indirectly, more than half of the share capital, approval by the extraordinary shareholders' meeting of the company concerned;
  - decides, in the event of an issue of ordinary shares and/or securities, in accordance with Article L. 225-134 of the French Commercial Code, that subscriptions on an irreducible basis and, where applicable, on a reducible basis have not absorbed the entire issue, the Board of Directors may apply, under the conditions provided for by law and in the order it determines, one or more of the following options:
    - freely distribute all or part of the shares or, in the case of securities giving access to the share capital, those securities whose issue has been approved but which remain unsubscribed,
    - offer to the public all or part of the unsubscribed shares or, in the case of securities giving access to the share capital, unsubscribed securities, on the French or a foreign market,

- in general, including in the two cases referred to above, limit the issue to the amount of subscriptions, provided that this amounts to at least three-quarters of the increase decided,
  - resolves that the issues of warrants to subscribe for shares in the Company may be carried out by subscription offer, but also by free allocation to the owners of the existing shares, it being specified that the allocation rights forming fractional shares will not be negotiable or transferable and the corresponding securities will be sold;
4. resolves that the Board of Directors shall have full powers, with the option of subdelegation under the conditions set by law and the bylaws, to implement this delegation of authority, in particular to:
- decide on the issue and determine the securities to be issued,
  - decide, in the event of an immediate or future issue of shares, the amount of the capital increase, the issue price and the amount of the premium that may, if applicable, be requested upon issue,
  - determine the dates and terms of the issue, and the nature, number and characteristics of the securities to be created,
  - decide, in addition, in the case of bonds or other debt securities (including securities giving entitlement to the allocation of debt securities referred to in Article L. 228-91 of the French Commercial Code), whether or not they are subordinated, set their interest rate and provide, where appropriate, for mandatory or optional cases of suspension or non-payment of interest, provide for their duration (fixed or indefinite), the possibility of reducing or increasing the par value of the securities and the other terms of issue and amortisation; where applicable, these securities may be accompanied by warrants giving entitlement to the allocation, acquisition or subscription of bonds or other debt securities or provide for the option for the Company to issue debt securities (equivalent or not) in payment of interest whose payment would have been suspended by the Company or take the form of complex bonds as defined by the stock market authorities;
  - modify, during the life of the securities concerned, the terms and conditions referred to above, in compliance with the applicable formalities,
  - determine the method of payment for shares or securities giving access to the share capital to be issued immediately or in the future,
- set, if applicable, the terms and conditions for exercising the rights attached to the shares or securities and, in particular, to set the date, which may be retroactive, from which the new shares to be issued will carry dividend rights, as well as any other terms and conditions for carrying out the issue,
  - determine the terms and conditions under which the Company may, where applicable, purchase or exchange on the stock market, at any time or during specified periods, the securities issued or to be issued immediately or in the future, with a view to cancelling them or not, in accordance with legal provisions,
  - provide an option to suspend the exercise of the rights attached to these securities in accordance with the legal and regulatory provisions; - at its sole initiative, charge the costs of the capital increase to the amount of the related premiums and deduct the sums necessary to provision the legal reserve,
  - determine and make any adjustments to take into account the impact of transactions on the Company's share capital and take any other steps to ensure, where applicable, the preservation of the rights of the holders of securities giving access to the share capital (including by cash adjustments) in accordance with law, regulations and any applicable contractual provisions,
  - if appropriate, have the shares or securities to be issued admitted for trading on a regulated market,
  - record the completion of each capital increase and amend the bylaws accordingly,
  - in general, enter into any agreement, in particular to successfully complete the planned issues, take all measures and carry out all formalities necessary for the issuance, listing and financial service of the securities issued under this delegation and the exercise of the rights attached thereto;
5. resolves that the Board of Directors may not, without prior authorisation by the Shareholders' Meeting, make use of its authority under this delegation to hold a tender offer for the Company's securities from the date of filing by a third party until the end of the offer period;
6. sets at twenty-six months, as from the date of this Meeting, the period of validity of the delegation of authority covered by this resolution.

**Sixteenth resolution** (*Delegation of authority to be given to the Board of Directors for a period of 26 months to decide on the issue, with cancellation of preferential subscription rights, of shares and/or securities giving access to the share capital of the Company or its subsidiaries, and/or securities giving entitlement to receive debt securities, by public offer other than those stipulated in Article L. 411-2, 1° of the French Monetary and Financial Code*)

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Extraordinary Shareholders' Meetings, having reviewed the report of the Board of Directors and the report of the Statutory Auditors, and in accordance with the provisions of Articles L. 225-129 to L. 225-129-6 of the French Commercial Code, and Articles L. 22-10-49, L. 225-135 and L. 22-10-51, L. 225-136, L. 22-10-52, L. 22-10-54 and L. 228-91 et seq. of the said Code:

1. delegates to the Board of Directors, with the option of subdelegation under the conditions laid down by law, regulations and the bylaws, its authority to decide on the issue, on one or more occasions, in the proportion and at the times it shall decide in France or abroad, with cancellation of preferential subscription rights, by a public offering other than those mentioned in Article L. 411-2 1° of the French Monetary and Financial Code, either in euros or in any other currency or monetary unit established by reference to several currencies, (i) ordinary shares of the Company, (ii) equity securities governed by Articles L. 228-91 et seq. giving access to other equity securities of the Company, and/or giving entitlement to receive debt securities of the Company, (iii) securities representing a debt right, whether governed or not by Articles L. 228-91 et seq. of the French Commercial Code, giving access or which may give access to equity securities to be issued by the Company, or giving access to existing equity securities and/or debt securities of the Company, (iv) equity securities of the Company, giving access to existing or future equity or debt securities in companies, in which the Company will hold directly or indirectly, at the time of the issue, more than half of the share capital, or giving access to existing equity and/or debt securities of the Company, and/or (v) equity securities of the Company giving access to existing and/or future equity or debt securities of other companies in which the Company will not directly or indirectly hold more than half of the share capital at the time of issue, or giving access to existing equity securities and/or debt securities, it being specified that the subscription of shares and other securities may be made either in cash or as consideration for receivables. These securities may in particular be issued as consideration for any securities contributed to the Company, as part of a public offer including an exchange component initiated by the Company in France or abroad, depending on the local rules on securities in compliance with the conditions set out in Article L. 22-10-54 of the

French Commercial Code; This decision automatically entails, in favour of the holders of the securities to potentially be issued by the Group companies, the waiver by the Company's shareholders of their preferential subscription rights to the shares or securities giving access to the Company's share capital to which these securities give entitlement;

2. resolves to set as follows the limits on the amounts of Company shares the Board of Directors may issue under this delegation of authority:
  - the maximum nominal amount of the Company's capital increases that may be carried out immediately or in the future under this delegation is set at 35,000 euros or the equivalent in any other currency or monetary unit established by reference to several currencies, it being specified that this amount will be deducted from the nominal ceiling on the Company's capital increases without preferential subscription rights provided for in paragraph 2 of resolution 17 proposed to this Shareholders' Meeting, and the overall ceiling applicable to the Company's capital increases provided for in resolution 22 proposed to this Meeting or, if applicable, the overall ceiling provided for in any similar resolution that may succeed this resolution during the period of validity of this delegation;
  - to these ceilings will be added, where applicable, the nominal amount of any Company shares to be issued, in the event of new financial transactions, to preserve, in accordance with law, regulations and any contractual stipulations, the rights of holders of securities giving access to the share capital;
  - in the event that debt securities are issued under this delegation of authority, the maximum nominal amount of debt securities that may be issued immediately or in the future under this delegation may not exceed 300,000,000 euros or the equivalent in any other currency or monetary unit established by reference to several currencies on the date of issue, this amount being increased, if applicable, by any redemption premium above par, it being specified that this amount shall be deducted from the amount of the nominal ceiling for issues of debt securities provided for in paragraph 2 of resolution 17 proposed to this Shareholders' Meeting and the overall ceiling applicable to the issuance of debt securities provided for in resolution 22 proposed to this Shareholders' Meeting or, if applicable, the amount of the overall ceiling provided for by any similar resolution that may succeed said resolution during the period of validity of this delegation;
3. resolves to cancel the preferential subscription rights of the Company's shareholders to the securities covered by this resolution, while leaving open to the Board of Directors, pursuant to Article L. 22-10-51 first paragraph, the option to grant shareholders, for a period and in accordance with the terms and conditions that it shall set and with law and regulations, a subscription priority period in respect of all or part of any issue, that shall not create negotiable rights, which must be exercised in proportion to the number of shares held by each shareholder and may be supplemented by a subscription on a reducible basis;

4. resolves that if the subscriptions, including, where applicable, those of the shareholders, have not absorbed the entire issue, the Board of Directors may apply, in the order it determines, the one of the following:
  - freely allocate all or part of unsubscribed securities;
  - offer all or part of the unsubscribed shares to the public;
  - limit the amount of the transaction to the amount of subscriptions received, provided that the latter total at least three-quarters of the issue approved;
5. notes that the public offers of shares and/or securities decided under this delegation of authority may be combined, within the framework of the same issue or several issues of shares and/or securities, with the offers referred to in Article L. 411-2 of the French Monetary and Financial Code decided under the delegation of authority in resolution 17 proposed to this Shareholders' Meeting;
6. notes that any decision to issue securities under this delegation of authority shall automatically entail the waiver, in favour of the holders of the securities issued giving access to the share capital, by the Company's shareholders of their preferential subscription rights to any shares issued to which these securities will confer immediate or future entitlement;
7. notes that the decision to issue, under this delegation of authority, the securities referred to in point 1 (iv) above will require, if they give access to future equity securities in a company in which the Company holds or will hold directly or indirectly, at the time of the issue, more than half of the share capital, approval by the extraordinary shareholders' meeting of the company concerned;
8. notes that, in accordance with Article L. 22-10-52 first paragraph of the French Commercial Code:
  - the issue price of the shares issued directly will be at least equal to the minimum required by the regulatory provisions applicable on the date of the issue (currently, the weighted average price of the last three trading sessions on the regulated market of Euronext Paris preceding the start of the public offering less a maximum discount of up to 10%), after, if necessary, correction of this average in the event of a difference between the effective dates;
  - the issue price of the securities giving access to the share capital and the number of shares to which each security may give rise through conversion, redemption or other type of transformation, shall be such that the amount received by the Company immediately, plus any further amount to be received subsequently, shall be for each share derived from these securities, at least equal to the minimum subscription price defined in the previous paragraph;
9. resolves that the Board of Directors shall have full powers, with the option of subdelegation under the conditions set by law and the bylaws, to implement this delegation of authority, in particular to:
  - decide on the issue and determine the securities to be issued;
  - decide, in the event of an immediate and/or future issue of ordinary shares, the amount of the capital increase, the issue price and the amount of the premium that may, if applicable, be requested upon issue;
  - determine the dates and the terms and conditions of the issue, the number and the characteristics of the securities to be created; decide, in addition, in the case of bonds or other debt securities (including securities giving entitlement to the allocation of debt securities referred to in Article L. 228-91 of the French Commercial Code), whether or not they are subordinated, set their interest rate and provide, where appropriate, for mandatory or optional cases of suspension or non-payment of interest, provide for their duration (fixed or indefinite), the possibility of reducing or increasing the par value of the securities and the other terms of issue and amortisation; where applicable, these securities may be accompanied by warrants giving entitlement to the allocation, acquisition or subscription of bonds or other debt securities or provide for the option for the Company to issue debt securities (equivalent or not) in payment of interest whose payment would have been suspended by the Company or take the form of complex bonds as defined by the stock market authorities; amend, during the useful life of the securities in question, the terms referred to above, in accordance with applicable formalities;
  - determine the method of payment for shares or securities giving access to the share capital to be issued immediately or in future;
  - set, if applicable, the terms and conditions for exercising the rights attached to the shares or securities giving right to the share capital to be issued and, in particular, to set the date, which may be retroactive, from which the new shares to be issued will carry dividend rights, as well as any other terms and conditions for carrying out the issue;
  - set the terms and conditions under which the Company may, where applicable, purchase or exchange on the stock market, at any time or during specified periods, the securities issued or to be issued immediately or in the future with a view to cancelling them or not, in accordance with legal provisions;
  - provide for the option of suspending the rights attached to the securities issued in accordance with legal and regulatory provisions;
  - in the event of an issue of securities for the purpose of remunerating securities tendered as part of a tender offer with an exchange component (*offre publique d'échange*), draw up the list of securities tendered to the exchange, set the conditions of the issue, the exchange parity and, where applicable, the amount of the cash balance to be paid, without the pricing methods in paragraph 8 of this resolution being applied and determine the terms of the issue in the case of either a public exchange offer, an alternative purchase or exchange offer, or a single offer proposing the purchase or exchange of the securities in question against settlement in securities and cash, or via a principal purchase or exchange offer combined with a subsidiary purchase or exchange component, or any other

form of tender offer in accordance with applicable law and regulations;

- at its sole discretion to charge the costs of the capital increases to the amount of the related premiums and deduct from this amount the sums necessary for the legal reserve;
  - set and make any adjustments to take into account the impact of transactions on the Company's share capital, and set the terms and conditions under which the rights of holders of securities giving access to the share capital will be preserved (including by way of cash adjustments);
  - record the completion of each capital increase and amend the bylaws accordingly;
  - if applicable, to have the shares or securities to be issued admitted to trading on a regulated market;
  - in general, enter into any agreement, in particular to successfully complete the planned issues, take all measures and carry out all formalities necessary for the issuance, listing and financial service of the securities issued under this delegation of authority, as well as the exercise of the rights attached thereto;
10. resolves that the Board of Directors may not, without prior authorisation of the Shareholders' Meeting, make use of this authorisation, in the event of a tender offer for the Company's securities, from the date on which it is filed, until the end of the offer period;
  11. sets at twenty-six months, as from the date of this Meeting, the period of validity of the delegation of authority covered by this resolution;
  12. duly notes that if the Board of Directors were to use the delegation of authority granted under this resolution, the Board of Directors must report to the next Ordinary Shareholders' Meeting, in accordance with the law and the regulations, on the use made of the authorisations granted under this resolution.

**Seventeenth resolution** (*Delegation of authority to be given to the Board of Directors for a period of 26 months to decide on the issue with cancellation of the preferential subscription rights of shares and/or securities giving access to the Company's share capital and/or securities granting entitlement to the allocation of debt securities, by private placement referred to in Article L. 411-2, 1° of the French Monetary and Financial Code*)

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Extraordinary Shareholders' Meetings, having reviewed the report of the Board of Directors and the report of the Statutory Auditors, and in accordance with the provisions of Articles L. 225-129 et seq. of the French Commercial Code, in particular Articles L. 225-129 to L. 225-129-6 of the French Commercial Code, and provisions of

Articles L. 22-10-49, L. 225-135 and L. 22-10-51, L. 225-136 and L.22-10-52 and L. 228-91 et seq. of the said Code, and of Article L. 411-2, 1° of the French Monetary and Financial Code:

1. delegates to the Board of Directors, with the option of subdelegation under the conditions set by law and the bylaws, its authority to decide on the issue, on one or more occasions, in the proportion and at the times that it will decide, in France or abroad, with cancellation of preferential subscription rights, by an offer referred to in Article L. 411-2 1 of the French Monetary and Financial Code, either in euros or in any other currency or monetary unit established by reference to several currencies, (i) of the Company's ordinary shares, (ii) of securities governed by Articles L. 228-91 et seq. of the French Commercial Code, which are equity securities of the Company giving access to other equity securities of the Company, and/or giving entitlement to the allocation of debt securities of the Company, (iii) of securities representing a right of debt governed or not by Articles L. 228-91 et seq. of the French Commercial Code, giving access or which may give access to equity securities to be issued by the Company, or giving access to existing equity securities and/or debt securities of the Company, (iv) equity securities of the Company, giving access to existing or future equity or debt securities issued by companies, in which the Company will directly or indirectly hold more than half of the share capital at the time of issue, and which may also give access to existing equity securities and/or debt securities of the Company and/or (v) equity securities of the Company giving access to existing equity and/or debt securities in other companies in which the Company will not directly or indirectly hold more than half of the share capital at the time of the issue, and which may give access to existing equity securities and/or debt securities, it being specified that the subscription of shares and other securities may be made either in cash or as consideration for receivables;

This decision automatically entails, in favour of the holders of securities that may be issued by Group companies, the waiver by the Company's shareholders of their preferential subscription rights to shares or securities giving access to the share capital in the Company to which these securities give entitlement;

2. resolves to set as follows the limits on the amounts of Company shares the Board of Directors may issue under this delegation of authority:
  - the maximum nominal amount of the Company's capital increases that may be carried out immediately or in the future under this delegation is set at 35,000 euros or the equivalent in any other currency or monetary unit established by reference to several currencies, it being specified that this amount will be deducted from the nominal ceiling of the Company's capital increases without preferential subscription rights provided for in paragraph 2 of resolution 16 proposed to this Shareholders' Meeting and from the overall ceiling applicable to the Company's capital increases provided for in resolution 22 proposed to this meeting or, where applicable, the overall ceiling provided for by any similar resolution of that could succeed said resolution during the period of validity of this delegation;

- to these ceilings will be added, where applicable, the nominal amount of any Company shares to be issued, in the event of new financial transactions, to preserve, in accordance with law, regulations and any contractual stipulations, the rights of holders of securities giving access to the share capital;
  - in the event that debt securities are issued under this delegation of authority, the maximum nominal amount of debt securities that may be issued immediately or in the future under this delegation may not exceed 300,000,000 euros or the equivalent in any other currency or monetary unit established by reference to several currencies on the date of issue, this amount being increased, if applicable, by any redemption premium above par, it being specified that this amount shall be deducted from the nominal ceiling for issues of debt securities provided for in paragraph 2 of resolution 16 proposed to this Shareholders' Meeting and the overall ceiling applicable to the issuance of debt securities provided for in resolution 22 proposed to this Shareholders' Meeting or, if applicable, the overall ceiling provided for by any similar resolution that may succeed said resolution during the period of validity of this delegation;
3. resolves to cancel the preferential subscription rights of the Company's shareholders to the securities covered by this resolution;
  4. notes that the offers referred to in paragraph 1 of Article L. 411-2 of the French Monetary and Financial Code decided upon under this delegation of authority may be combined, within the framework of the same issue or several issues of shares and/or securities, with public offers of shares and/or securities decided under the delegation of authority referred to in resolution 16 proposed to this Shareholders' Meeting;
  5. notes that if the subscriptions have not absorbed the entire issue, the Board of Directors may apply one of the following options, in the order it determines:
    - freely allocate all or part of unsubscribed securities;
    - limit the amount of the transaction to the amount of subscriptions received, provided that the latter total at least three-quarters of the issue approved;
  6. notes that any decision to issue securities under this delegation of authority shall automatically entail the waiver, in favour of the holders of the securities issued giving access to the share capital, by the Company's shareholders of their preferential subscription rights to any shares issued to which these securities will confer immediate or future entitlement;
  7. notes that the decision to issue, under this delegation of authority, the securities referred to in point 1 (iv) above will require, if they give access to future equity securities in a company in which the Company holds or will hold directly or indirectly, at the time of the issue, more than half of the share capital, approval by the extraordinary shareholders' meeting of the company concerned;
  8. notes that, in accordance with Article L. 22-10-52 paragraph 1 of the French Commercial Code:
    - the issue price will be at least equal to the minimum stipulated by applicable regulations at the time of the issue (currently, the weighted average price on the Euronext Paris regulated market on the last three trading sessions prior to the start of the public offering less a maximum discount of 10%, after, where applicable, correction of this average in the event of a difference between the effective dates;
    - the issue price of the securities giving access to the share capital and the number of shares to which each security may give rise through conversion, redemption or other type of transformation, shall be such that the amount received by the Company immediately, plus any further amount to be received subsequently, shall be for each share derived from these securities, at least equal to the minimum subscription price defined in the previous paragraph;
  9. resolves that the Board of Directors shall have full powers, with the option of subdelegation under the conditions set by law and the bylaws, to implement this delegation of authority, in particular to:
    - decide on the issue and determine the securities to be issued;
    - decide, in the event of an immediate and/or future issue of ordinary shares, the amount of the capital increase, the issue price and the amount of the premium that may, if applicable, be requested upon issue;
    - determine the dates and the terms and conditions of the issue, the number and the characteristics of the securities to be created; decide, in addition, in the case of bonds or other debt securities (including securities giving entitlement to the allocation of debt securities referred to in Article L. 228-91 of the French Commercial Code), whether or not they are subordinated, set their interest rate and provide, where appropriate, for mandatory or optional cases of suspension or non-payment of interest, provide for their duration (fixed or indefinite), the possibility of reducing or increasing the par value of the securities and the other terms of issue and amortisation; where applicable, these securities may be accompanied by warrants giving entitlement to the allocation, acquisition or subscription of bonds or other debt securities or provide for the option for the Company to issue debt securities (equivalent or not) in payment of interest whose payment would have been suspended by the Company or take the form of complex bonds as defined by the stock market authorities; amend, during the useful life of the securities in question, the terms referred to above, in accordance with applicable formalities;

- determine the method of payment for shares or securities giving access to the share capital to be issued immediately or in future;
  - set, if applicable, the terms and conditions for exercising the rights attached to the shares or securities giving right to the share capital to be issued and, in particular, to set the date, which may be retroactive, from which the new shares to be issued will carry dividend rights, as well as any other terms and conditions for carrying out the issue;
  - set the terms and conditions under which the Company may, where applicable, purchase or exchange on the stock market, at any time or during specified periods, the securities issued or to be issued immediately or in the future with a view to cancelling them or not, in accordance with legal provisions;
  - provide for the option of suspending the rights attached to the securities issued in accordance with legal and regulatory provisions;
  - at its sole discretion to charge the costs of the capital increases to the amount of the related premiums and deduct from this amount the sums necessary for the legal reserve;
  - set and make any adjustments to take into account the impact of transactions on the Company's share capital, and set the terms and conditions under which the rights of holders of securities giving access to the share capital will be preserved (including by way of cash adjustments);
  - record the completion of each capital increase and amend the bylaws accordingly;
  - if applicable, to have the shares or securities to be issued admitted to trading on a regulated market;
  - in general, enter into any agreement, in particular to successfully complete the planned issues, take all measures and carry out all formalities necessary for the issuance, listing and financial service of the securities issued under this delegation of authority, as well as the exercise of the rights attached thereto.
10. resolves that the Board of Directors may not, without prior authorisation of the Shareholders' Meeting, make use of this authorisation, in the event of a tender offer for the Company's securities, from the date on which it is filed, until the end of the offer period;
  11. sets at twenty-six months, as from the date of this Meeting, the period of validity of the delegation of authority covered by this resolution;
  12. notes that if the Board of Directors were to use the delegation of authority granted under this resolution, the Board of Directors must report to the next Ordinary Shareholders' Meeting, in accordance with the law and the regulations, on the use made of the authorisations granted under this resolution.

**Eighteenth resolution** (*Delegation of authority to be granted to the Board of Directors for a period of 26 months to increase the number of shares to be issued in the event of the issuance of ordinary shares and/or securities giving access to the share capital of the Company, any subsidiary and/or any other company with maintenance or cancellation of preferential subscription rights*)

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Extraordinary Shareholders' Meetings, after having reviewed the report of the Board of Directors and the report of the Statutory Auditors, in accordance with the provisions of Articles L. 225-129, L. 225-129-2 and L. 225-135-1 of the French Commercial Code:

1. delegates to the Board of Directors, with the option of subdelegation under the conditions laid down by law, the regulations and the bylaws, its authority to decide to increase the number of securities to be issued in the event of an issue with maintenance or cancellation of preferential subscription rights pursuant to resolutions 15, 16 and 17, at the same price as that used for the initial issue, within the periods and limits stipulated by applicable regulations at the time of the issue (currently, within thirty calendar days of the closing date for subscriptions and up to 15% of the initial issue volume), and in particular to grant an over-allocation option in accordance with market practices;
2. resolves that in the event of the issue, immediately and/or in the future, of ordinary shares, the nominal amount of the capital increases of the Company decided by this resolution shall be deducted from the ceiling stipulated in the resolution pursuant to which the initial issue is decided and from the overall ceiling applicable to capital increases provided for in resolution 22 proposed to this Shareholders' Meeting or, if applicable, the overall ceiling provided for by any similar resolution that could succeed said resolution during the period of validity of this delegation;
3. resolves that the Board of Directors may not, without prior authorisation of the Shareholders' Meeting, make use of this authorisation, in the event of a tender offer for the Company's securities, from the date on which it is filed, until the end of the offer period;
4. sets at twenty-six months, as from the date of this meeting, the period of validity of the delegation of authority covered by this resolution.

**Nineteenth resolution** (*Delegation of authority to be granted to the Board of Directors for a period of 26 months to issue shares and/or securities giving access to the share capital without preferential subscription rights in consideration for contributions in kind relating to shares and/or securities giving access to the share capital*)

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Extraordinary Shareholders' Meetings, having reviewed the report of the Board of Directors and the report of the Statutory Auditors, and in accordance with the provisions of Articles L. 225-129 et seq. of the French Commercial Code, in particular Article L. 225-147, and Articles L. 22-10-49 et seq., in particular Article L. 22-10-53 of the said Code:

1. delegates to the Board of Directors, with the option of subdelegation under the conditions laid down by law and the bylaws, its authority to proceed with the issue, on one or more occasions, in the proportions and at the times it sees fit, within the limit of 10% of the share capital, this limit being assessed at any time whatsoever, by applying this percentage to a share capital adjusted according to the transactions affecting it subsequent to this Shareholders' Meeting, i.e., for example, on the basis of the number of shares comprising the Company's share capital at December 31, 2020, a maximum of 3,707,835 shares, in order to remunerate contributions in kind granted to the Company and consisting of equity securities or securities giving access to the share capital, when the provisions of Article L. 22-10-54 of the French Commercial Code are not applicable, through the issue, on one or more occasions, of (i) ordinary shares of the Company, and/or (ii) securities, governed or not by Articles L. 228-91 et seq. of the French Commercial Code, which are equity securities of the Company giving access to other equity securities of the Company, and/or giving entitlement to the allocation of debt securities of the Company, and/or (iii) debt securities of the Company, governed or not by Articles L. 228-91 et seq. of the French Commercial Code, giving access or which may give access to equity securities to be issued by the Company, which may give access to existing equity securities and/or debt securities of the Company, (iv) equity securities of the Company, giving access to equity securities, current or to be issued in future, of companies and/or debt securities of companies, in which the Company will hold directly or indirectly, at the time of issue, more than half of the share capital, or securities that may give access to existing equity securities and/or debt securities of the Company and/or (v) securities which are equity securities of the Company giving access to existing equity securities and/or debt securities of other companies in which the Company will not directly or indirectly hold more than half of the share capital at the time of issue, or that may give access to existing equity securities and/or to debt securities;
2. resolves that the maximum nominal amount of the Company's capital increases that may be carried out immediately or in the future pursuant to this resolution shall be deducted from the nominal ceiling of the Company's capital increases without preferential subscription rights provided for in paragraphs 2 of resolutions 16 and 17 proposed to this Shareholders' Meeting and from the overall ceiling applicable to the Company's capital increases defined in resolution 22 proposed to this Shareholders' Meeting or, if applicable, the overall ceiling provided for by any similar resolution that may succeed said resolution during the period of validity of this delegation;
3. resolves that, in the event that debt securities are issued under this delegation, the maximum nominal amount of debt securities that may be issued immediately or in the future under this delegation shall be deducted from the nominal ceiling for the issuance of debt securities provided for in paragraph 2 of resolutions 16 and 17 proposed to this Shareholders' Meeting and from the overall ceiling applicable to the issuance of debt securities provided for in resolution 22 proposed to this Shareholders' Meeting or, if applicable, the overall ceiling provided for by any similar resolution that could succeed said resolution during the period of validity of this delegation;
4. cancels the preferential subscription rights of the Company's shareholders to the securities to be potentially issued under this delegation of authority;
5. notes, as necessary, that this delegation entails the waiver by the holders of shares of their preferential subscription rights to the Company's shares to which the securities issued on the basis of this resolution may entitle the holders immediately or in the future;
6. resolves that the Board of Directors shall have full powers, with the option of subdelegation under the conditions laid down by law and the bylaws, to implement this resolution, in particular to:
  - decide the issue remunerating the contributions and determine the securities to be issued, as well as their characteristics, the terms of their subscription and their effective date;
  - approving the list of securities contributed, approve the valuation of the contributions, set the conditions for the issue of the securities remunerating the contributions, and the amount of any balance to be paid;
  - determine the terms and conditions under which the rights of holders of securities giving access to the share capital will be preserved;
  - at its sole discretion to charge the costs of the capital increases to the amount of the related premiums and deduct from this amount the sums necessary for the legal reserve;
  - record the completion of each capital increase and make the corresponding amendments to the bylaws; - have the shares or securities to be issued admitted for trading on a regulated market;

- in general, take all measures and carry out all formalities necessary for the issue, listing and financial servicing of the securities issued under this delegation and for the exercise of the rights attached thereto;
- 7. resolves that the Board of Directors may not, without prior authorisation of the Shareholders' Meeting, make use of this authorisation, in the event of a tender offer for the Company's securities, from the date on which a it is filed, until the end of the offer period;
- 8. sets at twenty-six months, as from the date of this Meeting, the period of validity of the delegation of authority covered by this resolution;

**Twentieth resolution** (*Delegation of authority to be given to the Board of Directors for a period of 26 months to decide to increase the share capital by incorporation of premiums, reserves, profits or other items*)

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Ordinary Shareholders' Meetings, having reviewed the report of the Board of Directors in accordance with the provisions of Articles L. 22-10-49, L. 225-129 to L. 225-129-6, L. 225-130 and L. 22-10-50 of the French Commercial Code:

1. delegates to the Board of Directors, with the option of subdelegation under the conditions laid down by law, regulations and the bylaws, its authority to decide on the increase of the share capital in one or more instalments, in the proportion and at the times that it decides, by the successive or simultaneous incorporation in the share capital of all or part of the reserves, profits or premiums from the issue, merger, contribution or other kinds, whose capitalisation is permitted by law and the bylaws, by the creation and allocation of shares or by increasing the nominal value of shares or by a combination of these two processes. The maximum nominal amount of the Company's capital increases that may be carried out in this respect may not exceed 75,000 euros or the equivalent in any other currency or monetary unit established by reference to several currencies, it being specified that this amount will be deducted from the overall ceiling applicable to the capital increases of the Company provided for in resolution 22 proposed to this Shareholders' Meeting or, where applicable, the overall ceiling provided for by any similar resolution that may succeed said resolution during the period of validity of this delegation;
2. if the Board of Directors uses this delegation of authority, delegates to the latter all powers, with the option of subdelegation under the conditions set by law and the bylaws, to implement this delegation, in particular to:
  - set the amount and nature of the sums to be incorporated into the share capital, set the number of new equity securities to be issued and/or the amount by which the par value of existing equity securities will be increased, and set the date, which may be retroactive, from which the new equity securities will carry dividend rights or when the increase in nominal of the existing equity securities will take effect;

- decide, in the event of a distribution of free equity securities:
- that fractional rights will not be negotiable and that the corresponding equity securities will be sold; the proceeds from the sale will be allocated to the rights holders under the conditions provided for by law and regulations;
- that the shares that will be allocated under this delegation on the basis of existing shares and those that would benefit from double voting rights will benefit from this right as soon as they are issued;
- make any adjustments to take into account the impact of transactions on the Company's share capital, and set the terms and conditions under which the rights of holders of securities giving access to the share capital will be preserved, carry out all acts and formalities in order to make the capital increase(s) definitive (including by means of cash adjustments);
- record the completion of each capital increase and amend the bylaws accordingly;
- at its sole discretion to charge the costs of the capital increases to the amount of the related premiums and deduct from this amount the sums necessary for the legal reserve;
- if applicable, to have the shares or securities to be issued admitted to trading on a regulated market;
- in general, enter into any agreement, take all measures and carry out all formalities necessary for the issue, listing and financial servicing of the securities issued under this delegation as well as for the exercise of the rights that are attached to it;
- 3. resolves that the Board of Directors may not, without prior authorisation of the Shareholders' Meeting, make use of this authorisation, in the event of a tender offer for the Company's securities, from the date on which a it is filed, until the end of the offer period;
- 4. sets at twenty-six months, as from the date of this meeting, the period of validity of the delegation of authority covered by this resolution;
- 5. notes that the Board of Directors must report to the next Ordinary Shareholders' Meeting, in accordance with the law and regulations, on the use made of the delegation of authority granted under this resolution.

**Twenty-first resolution** (*Delegation of authority to be given to the Board of Directors for a period of 26 months to decide on the issue, with cancellation of preferential subscription rights, of shares or securities giving access to the share capital reserved for members of savings schemes*)

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Extraordinary Shareholders' Meetings, having reviewed the report of the Board of Directors and the report of the Statutory Auditors, in accordance with the provisions of Articles L. 225-129-2, L. 225-129-6 and L. 225-138-1 of the French Commercial Code, and Articles L. 3332-1 et seq. of the French Labour Code:

1. delegates to the Board of Directors, with the option of subdelegation under the conditions laid down by law, regulations and the bylaws, its authority to decide on an

increase in the Company's share capital, on one or more occasions, of a maximum nominal amount of 11,500 euros or the equivalent in any other currency or monetary unit established by reference to several currencies, through the issue of shares or securities giving access to the share capital reserved for members of one or more employee savings schemes (or any other scheme for which Articles L. 3332-1 *et seq.* of the French Labour Code or any similar law or regulation makes it possible to reserve a capital increase under equivalent conditions) set up within a French or foreign company or group of companies, which are related to it under the conditions of Article L. 225-180 of the French Commercial Code and falling within the scope of consolidation or combination of the Company's financial statements pursuant to Article L. 3344-1 of the French Labour Code; it being specified that this resolution may be used for the purpose of implementing leverage effects, it being specified that the payment of shares and/or securities subscribed may be made either in cash or as consideration for certain, liquid and due receivables held against the Company;

2. resolves that the maximum nominal amount of the capital increase(s) potentially carried out immediately or in the future under this delegation may not exceed the 11,500 euros or the equivalent of this amount on the issue date, it being specified that the maximum nominal amount of the capital increases potentially carried out immediately or in the future under this delegation will be deducted from the applicable overall ceiling on capital increases provided for in resolution 22 proposed to this Shareholders' Meeting or, if applicable, the overall ceiling provided for by any similar resolution that may succeed said resolution during the period of validity of this delegation;
3. resolves that the issue price of the new shares or securities giving access to the share capital shall be determined under the conditions provided for in Articles L. 3332-19 *et seq.* of the French Labour Code and shall be at least equal to 70% of the Reference Price (as defined below) or 60% of the Reference Price when the lock-in period provided for by the plan pursuant to Articles L. 3332-25 and L. 3332-26 of the French Labour Code is at least ten years; however, the Shareholders' Meeting expressly authorises the Board of Directors to reduce or cancel the aforementioned discounts (within the legal and regulatory limits), if it deems it appropriate; for the purposes of this paragraph, the Reference Price means an average of the quoted prices of the Company's share on the regulated market of Euronext in Paris during the twenty trading sessions preceding the day of the decision setting the opening date for subscriptions by members of an employee savings plan;
4. authorises the Board of Directors to allocate, free of charge, to the beneficiaries indicated above, in addition to the shares or securities giving access to the share capital to be subscribed in cash, shares or securities giving access to the share capital to be issued or already issued, as a replacement for all or part of the discount in relation to the Reference Price and/or matching contribution, it being understood that the benefit resulting from this allocation may not exceed the legal or regulatory limits applicable under the terms of the Articles L. 3332-10 *et seq.* of the French Labour Code;
5. resolves to cancel, in favour of the beneficiaries indicated above, the shareholders' preferential subscription rights to the shares to be issued and securities giving access to the

share capital the issue of which is the subject of this delegation, the said shareholders also waiving, in the event of a free allocation to the above-mentioned beneficiaries of shares to be issued or securities giving access to the share capital, any right to the aforementioned shares or securities giving access to the share capital, including the portion of the reserves, profits or share premiums incorporated into the share capital, in respect of the free allocation of said shares made on the basis of this resolution;

6. resolves that the Board of Directors shall have full powers to implement this delegation, with the option of subdelegation under the conditions set by law and the bylaws, within the limits and under the conditions specified above to the effect. in particular:
  - to draw up, under the legal conditions, the list of companies whose beneficiaries indicated above may subscribe to the shares or securities giving access to the capital thus issued and, where applicable, benefit from the free allocation of shares or securities giving access to the capital;
  - to decide that subscriptions may be made directly by the beneficiaries, members of an employee savings scheme, or through company mutual funds or other structures or entities permitted by applicable law or regulations;
  - determine the conditions, in particular regarding length of service, that the beneficiaries of the capital increases must fulfil;
  - set the opening and closing dates for subscriptions;
  - set the amounts of the issues that will be carried out under this authorisation and determine in particular the issue prices, dates, deadlines, terms and conditions of subscription, payment, delivery and enjoyment of the securities (which may be retroactive), the pro-rata allotment rules applicable in the event of oversubscription, as well as the other terms and conditions of the issues, within the legal or regulatory limits in force;
  - in the event of a free allocation of shares or securities giving access to the share capital, set the nature, characteristics and number of shares or securities giving access to the share capital to be issued, the number to be allocated to each beneficiary, and set the dates, deadlines, terms and conditions for the allocation of these shares or securities giving access to the share capital within the legal and regulatory limits in force and, in particular, choose either to substitute all or part of the allocation of these shares or marketable securities giving access to the share capital at the discounts to the Reference Price stipulated above, or to deduct the equivalent value of these shares or securities from the total amount of the matching contribution, or to combine these two possibilities;
  - in the event of the issue of new shares, to deduct, where applicable, from the reserves, profits or issue premiums, the sums necessary for the payment of said shares;
  - record the completion of capital increases up to the amount of shares that will be effectively subscribed;
  - if applicable, charge the costs of the capital increases to the amount of the related premiums and deduct from this amount the sums necessary to bring the legal reserve to one-tenth of the new capital resulting from these capital increases;
  - enter into all agreements, carry out directly or indirectly through an agent all transactions and formalities, including

carrying out formalities following capital increases and the corresponding amendments to the bylaws;

- in general, enter into any agreement, in particular for the successful completion of the proposed issues, take all measures and decisions and carry out all formalities necessary for the issuance, listing and financial servicing of the securities issued pursuant to this delegation of authority and the exercise of the rights attached thereto or subsequent to the capital increases carried out;

7. resolves that the Board of Directors may not, without prior authorisation of the Shareholders' Meeting, make use of this authorisation, in the event of a tender offer for the Company's securities, from the date on which a it is filed, until the end of the offer period;
8. sets at twenty-six months, as from the date of this Meeting, the period of validity of the delegation of authority covered by this delegation;

### **Twenty-second resolution** *(Overall limit on authorisations to issue shares and securities giving access to the share capital)*

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Extraordinary Shareholders' Meetings, having reviewed the report of the Board of Directors, resolves to set at 121,500 euros or the equivalent in any other

currency or monetary unit established by reference to several currencies, the maximum aggregate nominal amount of share capital increases, immediate and/or in the future, that may be carried out pursuant to the authorisations granted by the resolutions 15 to 21, it being specified that this nominal amount may be increased by the nominal amount of the additional shares to be issued to preserve the rights of the holders of securities giving access to the Company's share capital.

The Shareholders' Meeting also decides to set at 300,000,000 euros or the equivalent in any other currency or monetary unit established by reference to several currencies, the maximum aggregate nominal amount of debt securities issues that may be carried out pursuant to the authorisations granted by resolutions 15 to 21.

### **Twenty-third resolution** *(Powers for carrying out formalities)*

The Shareholders' Meeting, acting under the conditions of quorum and majority required for Ordinary and Extraordinary Shareholders' Meetings, grants full powers to the bearer of an original, a copy or an excerpt of the minutes of its deliberations to carry out any filing and formalities required by law.

## 8.4 STATUTORY AUDITORS' REPORTS

### 8.4.1 STATUTORY AUDITORS' REPORT ON RELATED-PARTY AGREEMENTS AND COMMITMENTS FOR THE FINANCIAL YEAR ENDED DECEMBER 31, 2020

The special report of the Statutory Auditors on related party agreements for the year ended December 31, 2020 is presented in section 4.3 of the Company's Universal Registration Document.

### 8.4.2 STATUTORY AUDITORS' REPORT ON THE FINANCIAL STATEMENTS PREPARED IN ACCORDANCE WITH ARTICLE L. 225-235 OF THE FRENCH COMMERCIAL CODE

Article L. 225-235 of the French Commercial Code amended by the ruling no. 2017-1162 of July 12, 2017 indicates the specific checks to be carried out by the Statutory Auditors on the Board of Directors' report on corporate governance in their report on the annual financial statements presented in section 6.2.4 of the Company's Universal Registration Document.

### 8.4.3 STATUTORY AUDITORS' REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS

The Statutory Auditors' report on the consolidated financial statements for the financial year ended December 31, 2020 is presented in section 6.1.6 of the Company's Universal Registration Document.

### 8.4.4 STATUTORY AUDITORS' REPORT ON THE ANNUAL FINANCIAL STATEMENTS UNDER FRENCH ACCOUNTING STANDARDS

The Statutory Auditors' report on the financial statements prepared in accordance with French standards is presented in section 6.2.4 of the Company's Universal Registration Document.

## 8.4.5 STATUTORY AUDITORS' REPORT ON CAPITAL TRANSACTIONS

Combined Shareholders' Meeting of May 27, 2021

Fourteenth to nineteenth and twenty-first resolutions

This is a free translation into English of a report issued in French and it is provided solely for the convenience of English-speaking users. This report should be read in conjunction with, and construed in accordance with, French law and professional standards applicable in France.

To the Shareholders,

In our capacity as statutory auditors of your Company and in compliance with the assignments provided for by the French Commercial Code (Code de commerce), we hereby report to you on the transactions upon which you are called to vote.

### Issuance of ordinary shares and securities with and/or without preferential subscription rights (fifteenth to nineteenth resolutions)

In compliance with the articles L.228.92 and L.225-135 *et seq.* and with the article L.22-10-52 of the French Commercial Code, we hereby present our report on the proposed delegations to the Board of Directors for various issuances of shares and/or securities, submitted to you for approval.

Your Board of Directors requests, on the basis of its report, that it be delegated the authority, for a period of twenty-six months starting on the date of the present shareholders' meeting, to decide on the following transactions and set the final conditions of the capital increase and propose, if applicable, to cancel your preferential subscription rights:

- issuance of ordinary shares and/or securities (fifteenth resolution), giving immediate or future access to the capital of your company or of a company in which it holds, directly or indirectly, more than half of the capital, and/or securities giving immediate or future entitlement to the allocation of debt securities, with preferential subscription rights. The maximum nominal amount of the capital increases may not exceed € 75,000, it being specified that this amount will be deducted from the overall ceiling of € 121,500 applicable to the capital increases of your company set in resolution 22 (or, as the case may be, from the overall ceiling that may be provided for by a resolution of the same nature that could replace said resolution during the period of validity of this delegation of authority). To this ceiling will be added, where applicable, the nominal amount of the new shares to be issued, in the event of new financial transactions, to preserve the rights of holders of securities giving access to the capital, stock-options or rights to free share allocations, For the issue of securities representing debt securities, the maximum nominal amount of the issues is set at € 300,000,000 in resolution 22;

- issuance of ordinary shares and/or securities (sixteenth resolution), giving immediate or future access to the capital of your company or of a company in which it holds, directly or indirectly, more than half of the capital, and/or securities giving immediate or future entitlement to the allocation of debt securities, without preferential subscription rights, by way of public offer other than those stipulated in Article L.411-2, 1° of the French Monetary and Financial Code. The maximum nominal amount of the capital increases may not exceed € 35,000, it being specified that this amount will be deducted from the ceiling set for capital increases without preferential subscription rights in resolution 17 and the overall ceiling of € 121,500 applicable to the capital increases of your company set in resolution 22 (or, as the case may be, from the overall ceiling that may be provided for by a resolution of the same nature that could replace said resolution during the period of validity of this delegation of authority). To this ceiling will be added, where applicable, the nominal amount of the potential new shares to be issued, in the event of new financial transactions, to preserve the rights of holders of securities giving access to the capital. For the issue of securities representing debt securities, the maximum nominal amount of the issues is set at € 300,000,000 in resolution 22;
- issuance of ordinary shares and/or securities (seventeenth resolution), giving immediate or future access to the capital of your company or of a company in which it holds, directly or indirectly, more than half of the capital, and/or securities giving immediate or future entitlement to the allocation of debt securities, without preferential subscription rights, by way of a private placement referred to in Article L.411-2, 1° of the French Monetary and Financial Code. The maximum nominal amount of the capital increases may not exceed € 35,000, it being specified that this amount will be deducted from the ceiling set for capital increases without preferential subscription rights in resolution 16 and the overall ceiling of € 121,500 applicable to the capital increases of your company set in resolution 22 (or, as the case may be, from the overall ceiling that may be provided for by a resolution of the same nature that could replace said resolution during the period of validity of this delegation of authority). To this ceiling will be added, where applicable, the nominal amount of the potential new shares to be issued, in the event of new financial transactions, to preserve the rights of holders of securities giving access to the capital. For the issue of securities representing debt securities, the maximum nominal amount of the issues is set at € 300,000,000 in resolution 22;

- issuance of securities (eighteenth resolution) giving immediate or future access to the capital of your company in the event of an issue with or without preferential subscription rights under resolutions 15 to 17, with a view to grant an over-allocation option. The maximum amount of securities will be limited to 15% of the amount of the initial issue provided for in resolutions 15 to 17;
- issuance of ordinary shares and/or securities (nineteenth resolution), giving immediate or future access to the capital of your company or of a company in which it holds, directly or indirectly, more than half of the capital, and/or securities giving immediate or future entitlement to the allocation of debt securities, without preferential subscription rights, as remuneration for contributions in kind involving equity securities and/or securities giving access to the capital, within the limit of 10% of the capital. The maximum nominal amount of the capital increases will be deducted from the nominal ceiling of the capital increases of your company without preferential subscription rights in resolutions 16 and 17 (€ 35,000) and on the overall ceiling of € 121,500 applicable to the capital increases of your company set in resolution 22 (or, as the case may be, from the overall ceiling that may be provided for by a resolution of the same nature that could replace said resolution during the period of validity of this delegation of authority). For the issue of securities representing debt securities, the maximum nominal amount of the issues is set at € 300,000,000 in resolution 22.

It is the responsibility of your Board of Directors to prepare a report in accordance with Articles R. 225-113 *et seq.* of the French Commercial Code. Our role is to report on the fairness of the financial information taken from the accounts, on the proposed cancellation of preferential subscription rights, for resolutions sixteen to nineteen, and on other information relating to the share issue contained in this report.

We have performed those procedures which we considered necessary to comply with the professional guidance issued by the French Institute of Statutory Auditors (Compagnie nationale des commissaires aux comptes) for this type of engagement.

These procedures consisted in verifying the content of the Board of Directors' report on these transactions and the methods used to determine the issue price of the shares or securities giving access to the capital or giving entitlement to the allocation of debt securities.

We hereby inform you that the Board of Directors' report does not include an indication on the methods for determining the issue price as required by French regulations.

As the final terms and conditions under which the issues would be carried out have not yet been set, we do not express an opinion on them nor, consequently, on the proposed cancellation of preferential subscription right which the Board of Directors has proposed in the resolutions sixteen to nineteen.

In accordance with Article R. 225-116 of the French Commercial Code, we will prepare an additional report when these delegations are used by your Board of Directors. we will issue an additional report, where necessary, when your Board of Directors uses these delegations in respect of an issuance of securities that are equity securities giving access to other equity securities or giving entitlement to the allocation of debt securities, as well as in the event of an issuance of securities giving access to equity securities to be issued and in the event of a share issuance without preferential subscription right.

### Issuance of ordinary shares reserved for members of a company savings plan (twenty-first resolution)

In compliance with the assignment provided for by Articles L.228-92 and L. 225-135 *et seq.* of the French Commercial Code, we hereby report to you the proposed delegations of authority to be given to the Board of Directors the authority to decide the issue, on one or several occasions, of shares or securities giving access to the capital, without preferential subscription rights, reserved for employees who are members of a company savings plan of your company and companies related to it within the meaning of Article L. 225-180 of the French Commercial Code for a maximum nominal amount of €11,500, a transaction upon which you are called to vote.

This maximum nominal amount of €11,500 will be deducted from the overall ceiling of €121,500 applicable to the capital increases of your company set in resolution 22 (or, as the case may be, the overall ceiling that may be provided for by a resolution of the same nature that could replace said resolution during the period of validity of this delegation).

This transaction is submitted for your approval in accordance with the provisions of Articles L. 225-129-6 of the French Commercial Code and L. 3332-18 *et seq.* of the French Labour Code (Code du travail).

Your Board of Directors proposes, on the basis of its report, that you authorize it, for a 26-month period, to increase the company's share capital, and proposes that you waive your preferential subscription right to the securities to be issued. If applicable, the Board shall determine the final terms and conditions of these transactions.

It is the responsibility of your Board of Directors to prepare a report in accordance with Articles R.225-113 *et seq.* of the French Commercial Code. Our role is to report on the fairness of the financial information taken from the accounts, on the proposed cancellation of the preferential subscription rights and on other information relating to the share issue contained in this report.

We have performed those procedures which we considered necessary to comply with the professional guidance issued by the French Institute of Statutory Auditors (Compagnie nationale des commissaires aux comptes) for this type of engagement. These procedures consisted in verifying the information provided in the Board of Directors' report in respect of this transaction and the methods used to determine the issue price of the securities to be issued.

We hereby inform you that the Board of Directors' report does not include an indication on the methods for determining the issue price as required by French regulations.

As the final terms and conditions under which the issues would be carried out have not yet been set, we do not express an opinion on them nor, consequently, on the proposed cancellation of preferential subscription right.

In accordance with Article R. 225-116 of the French Commercial Code, we will prepare an additional report when this delegation is used by your Board of Directors we will issue an additional report, where necessary, when your Board of Directors uses these delegations in respect of an issuance of securities that are equity securities giving access to other equity securities or giving entitlement to the allocation of debt securities, as well as in the event of an issuance of securities giving access to equity securities to be issued.

### Capital reduction by cancellation of shares purchased (fourteenth resolution)

In our capacity as statutory auditors of your Company and in compliance with article L. 22-10-62 of the French Commercial Code (Code de commerce) in respect of the reduction in capital by the cancellation of repurchased shares, we hereby report on our assessment of the terms and conditions for the proposed reduction in capital.

Your Board of Directors requests that it be authorized, for a period of twenty-four months starting on the date of the present shareholders' meeting, to proceed with the cancellation of shares the Company was authorized to repurchase,

representing an amount not exceeding 10% of its total share capital, by periods of twenty-four months in compliance with the article mentioned above.

We have performed those procedures which we considered necessary to comply with the professional guidance issued by the French Institute of Statutory Auditors (Compagnie nationale des commissaires aux comptes) for this type of engagement. These procedures consisted in verifying that the terms and conditions for the proposed reduction in capital, which should not compromise equality among the shareholders, are fair.

We have no matters to report as to the terms and conditions of the proposed reduction in capital.

Paris and Paris-La Défense, April 23, 2021

The Statutory Auditors

French original signed by

CAILLIAU DEDOUIT ET ASSOCIÉS

Rémi Savournin

ERNST & YOUNG Audit

Aymeric de La Morandière



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Annual Financial Report items are clearly identified in this summary with the aid of the AFR pictogram **AFR**

## 9.1 PRINCIPAL LEGAL AND STATUTORY PROVISIONS

### 9.1.1 GENERAL INFORMATION

The Company's corporate name is Gaztransport & Technigaz. It operates under the commercial name of GTT.

The Company is registered at the Trade and Companies Register of Versailles under the number 662 001 403.

Its Legal Entity Identifier (LEI code) is the following: 969500BVOHVZUUFWDT54

The Company was incorporated on November 3, 1965 for a duration, after extension, until January 10, 2065.

The Company's registered office is located at: 1, route de Versailles, 78470 Saint-Rémy-lès-Chevreuse. The phone number of the registered office is +33 (0) 1 30 23 47 89.

From September 19, 1994, the Company was incorporated as a *société par actions simplifiées* (simplified joint stock limited liability company). It was converted into a *société anonyme* (joint stock limited liability company) with a Board of Directors governed by the provisions of the French Commercial Code on December 11, 2013.

The principal provisions in the Company's by-laws which are applicable to it are referred to and described in chapter 4 – *Corporate governance* and in this chapter of the Universal Registration Document.

### 9.1.2 PROVISIONS OF THE COMPANY'S BY-LAWS

#### 9.1.2.1 Corporate purpose (Article 3 of the by-laws)

The Company's purpose, directly or indirectly, in France and abroad, is:

- to conduct research and development on all processes, patentable or not, in the field of liquefied gases;
- to commercialise such processes in all fields;
- to provide services associated with such processes and sell services derived from the technologies developed by the Company in all sectors;
- to participate directly or indirectly in any transactions or activities of any kind associated with one of the foregoing objects or which might contribute to developing the Company's assets, including research and engineering activities, by means of creation of new companies or entities, contributions, subscription or purchase of shares or other corporate rights, acquisition of equity interests of any kind in any entities or companies whether existing or to be created, mergers, partnerships or any other means;
- to create, acquire, rent and management lease any movable, immovable assets, or businesses, lease, equip and operate all premises, businesses, plants or workshops associated with one of the foregoing objects;
- to take, acquire, exploit, license or sell any processes, patents and patent licenses relating to activities associated with one of the foregoing purposes; and
- more generally, to conduct all industrial, commercial, financial, real or personal property or research transactions and activities of any kind associated directly or indirectly, wholly or partly with one of the foregoing objects, any similar, complementary or related objects and any objects that might foster the development of the Company's business.

#### 9.1.2.2 Administrative, management and supervisory bodies

The principal provisions of the Company's by-laws and of the Internal Regulations governing the Board of Directors and the General Management are described in chapter 6 – *Corporate governance, internal control and risk management* in this Universal Registration Document.

#### 9.1.2.3 Rights, Liens, restrictions and obligations attached to the shares

##### Ownership rights and obligations attached to shares (Article 12 of the by-laws)

Each share confers a right of ownership in the assets, sharing the profits and the liquidation premium, in proportion to the amount of the share capital it represents.

Shareholders are only liable for the Company's liabilities up to the amount of their capital contribution.

Ownership of share automatically entails full acceptance of the by-laws and the decisions of the Shareholders' Meeting.

Whenever it is necessary to hold several shares in order to exercise any right, particularly in the event of a share exchange, consolidation, split or allotment or as a result of a capital increase or reduction, merger, partial asset transfer, distribution or any other transaction, shares held in a number below the requisite number of shares do not entitle their holder to any right against the Company. The shareholders are personally responsible for pooling together the required number of shares or rights, and, if necessary, for purchasing or selling the required number of shares or rights.

### Voting rights and information rights attached to shares (Articles 12 and 31.1 of the by-laws)

Each share entitles the holder to attend the Shareholders' Meetings and vote on resolutions, under the terms and conditions provided for in the applicable laws and regulations and in the Company's by-laws.

Each share also entitles the holder to receive information relating to the Company's operation and obtain the disclosure of certain corporate documents at the times and under the terms and conditions provided for in the applicable laws and regulations.

The rights and obligations attached to a share are transferred with title to the shares.

The total number of voting rights attached to Company shares taken into account to determine a *quorum* on the date of the Shareholders' Meeting is communicated to the shareholders at the beginning of said Shareholders' Meeting.

### Exercise of voting rights in cases of dismemberment of ownership and joint-ownership of shares (Article 10 of the by-laws)

Where a usufruct is attached to the shares, the voting right shall belong to the beneficial owner at the Ordinary Shareholders' Meetings and to the bare owner at the Extraordinary Shareholders' Meetings.

However, the bare owner and the beneficial owner may agree among themselves to any other distribution for exercising the voting right at Shareholders' Meetings. In this case, they shall notify their agreement by registered letter with acknowledgement of receipt to the Company which shall apply the terms of this agreement to all Shareholders' Meetings held as of one month after receipt of notice.

Shares shall be indivisible with respect to the Company. Joint owners of undivided shares shall be represented at Shareholders' Meetings by one of them or by a joint representative. In the event of disagreement, the representative is appointed by court order at the request of the most diligent joint owners.

The right to information or consultation may be exercised by each of the joint owners of undivided shares by the beneficial owner and bare owner.

### Statutory appropriation of profits (Article 38 of the by-laws)

Distributable profits, as defined in the by-laws and the applicable laws and regulations, are available for allocation by the Shareholders' Meeting.

Save for any exceptions provided by applicable legal and regulatory provisions, the Shareholders' Meeting shall decide on the appropriation of profits at its own discretion.

The Shareholders' Meeting may also resolve to grant each shareholder the option of receiving all or part of the dividend (including any distribution of reserves) or interim dividend in cash or in shares in accordance with the applicable laws and regulations.

Upon the proposal of the Board of Directors, the Shareholders' Meeting may also decide to distribute profits or reserves, in the form of assets, including negotiable securities, in which case the shareholders shall group their shares together to obtain a whole number of the assets or securities distributed. Trading on a regulated market or on an organised multilateral trading system or whose admission to trading on such a market or multilateral trading system would not be carried out for this distribution, the choice of payment in dividend or in cash and the delivery of the securities will be offered to shareholders.

No distribution may be made if it would cause the Company's equity to fall below one half of the share capital plus any statutory or legal reserves.

### Form of the marketable securities issued by the Company (Articles 9 and 11 of the by-laws)

Fully paid up shares may be held in registered or bearer form at the holder's option, subject, however, to any legal or regulatory provisions and Internal Regulations of the Board of Directors, governing the form of shares held by certain persons.

The shares, in registered or bearer form, shall be freely transferable, subject to any legal or regulatory provisions to the contrary.

They are registered in an account and transferred from one account to another in accordance with the applicable legal and regulatory provisions.

### Double voting rights (Article 31.2 of the by-laws)

In accordance with the provisions of Article L.225-123 paragraph 3 of the French Commercial Code, the Combined Shareholders' Meeting of May 19, 2015 decided not to grant double voting rights to shares that have been held in registered form for a period of at least two years in the name of the same shareholder.

### Limitations on voting rights

The Company's by-laws do not contain any provisions limiting voting rights.

## 9.1.2.4 Change in shareholders' rights

The rights of the shareholders may be modified under the terms and conditions in accordance with the applicable legal and regulatory provisions. There are no specific provisions governing the changes in the shareholders' rights which are more stringent than the law requirements.

## 9.1.2.5 Shareholders' Meetings (title IV of the by-laws)

### Ordinary Shareholders' Meetings (Article 33 of the by-laws)

The Ordinary Shareholders' Meeting deliberates on any issues which do not fall within the exclusive authority of the Extraordinary Shareholders Meeting.

The Ordinary Shareholders' Meeting shall:

- hear reports of the Board of Directors and the Statutory Auditors presented at the Annual Shareholders' Meeting;

- discuss, approve, amend or reject the annual financial statements and consolidated financial statements for the financial year, and set the dividends to be distributed as well as the amounts to allocate to retained earnings;
- decide upon the constitution of any reserve funds, set the amounts to be deducted from such funds and determine their distribution;
- determine the total amount of compensation for the Board of Directors, which it shall allocate in accordance with law and regulations;
- appoint, re-elect or dismiss the Directors;
- ratify the temporary appointments of Directors made by the Board of Directors; and
- appoint the Statutory Auditors and vote, if applicable, on the special reports issued by them in accordance with the law.

### Extraordinary Shareholders' Meetings (Article 35 of the by-laws)

The Extraordinary Shareholders' Meeting deliberates on any proposals relating to the amendment of any provisions of the by-laws, and the conversion of the Company into a company of any other form.

However, the Extraordinary Shareholders' Meeting may not, under any circumstances, increase the shareholders' commitments or alter the equality of their rights, unless the shareholders unanimously approve such decision.

### Meeting notice, meeting and holding of the Shareholders' Meetings (Articles 28 and 31 of the by-laws)

The Shareholders' Meetings are convened under the terms and conditions provided for in the applicable legal and regulatory provisions.

The Shareholders' Meetings shall be held at the registered office or at any other place in mainland France indicated in the notice of meeting.

Meetings are chaired by the Chairman of the Board of Directors or, in his absence, by a Director specially empowered to that effect by the Board. Failing that, the Shareholders' Meeting shall elect its own Chairman.

The duties of scrutineers are fulfilled by the two members of the Shareholders' Meeting, present and accepting such duties, who hold the largest number of shares. The officers of the Shareholders' Meeting appoint a secretary, who may be chosen from outside the shareholders.

An attendance sheet duly initialled by the shareholders is certified as correct by the officers of the Shareholders' Meeting.

The resolutions of the Shareholders' Meetings are recorded in accordance with the legal provisions. The minutes are signed by the officers of the Shareholders' Meeting. Copies or extracts of the minutes may be validly certified by the Chairman of the Board of Directors or the secretary of the Shareholders' Meeting.

### Attendance at Shareholders' Meetings (Article 30 of the by-laws)

Any shareholder is entitled to attend Shareholders' Meetings and vote under the terms and conditions provided for in the by-laws and in accordance with applicable legal and regulatory provisions.

A shareholder may also under the terms set by applicable regulations, send a proxy form and a mail voting form for any Shareholders' Meeting either in paper form or, if agreed by the Board of Directors and published in the notices of meeting, by electronic form. In the case of an electronic form, the shareholder's signature must either be in secured digital form or in the form of a reliable means of identification of the relevant shareholder such as a user ID and password.

The holders of shares for which amounts due have not been paid within thirty days of notification to this effect made by the Company, may not attend the Shareholders' Meeting or exercise their voting rights attached to the shares held. Their shares are deducted from the total number of existing shares for the purpose of calculating whether or not a *quorum* is present.

### Quorum and majority

The general or special meetings deliberate pursuant to the *quorum* and majority requirements provided by law.

### Ordinary Shareholders' Meetings (Article 32 of the by-laws)

On first notice, the Ordinary Shareholders' Meeting of the shareholders validly deliberates if the shareholders present or represented hold at least one fifth of the shares with voting rights. On second notice, the deliberation is valid regardless of the number of shares held by the shareholders present or represented.

Resolutions shall be adopted by a simple majority vote of the shareholders present or represented.

### Extraordinary Shareholders' Meetings (Article 34 of the by-laws)

On first notice, the Extraordinary Shareholders' Meeting validly deliberates if the shareholders present or represented hold at least one fourth of the shares with voting right, or on second notice, one fifth of the shares with voting rights.

Resolutions are passed by a two-third majority vote of shareholders present or represented.

If the Extraordinary Shareholders Meeting deliberates on the approval of a contribution in kind or the grant of a specific benefit, the contributor or beneficiary, who is a shareholder of the Company, may not vote either personally or as proxy for another shareholder. The relevant shares are not counted for calculating either the *quorum* or the majority.

#### **9.1.2.6 Provisions of the Company's by-laws which may have an impact on the occurrence of a change of control**

The by-laws do not contain any provisions that would have the effect of delaying, deferring or preventing a change of control of the Company.

#### **9.1.2.7 Crossing of thresholds (Article 13 of the by-laws)**

With the exception of declarations of crossing of thresholds explicitly stipulated by the applicable legal and regulatory provisions, any physical or legal person that directly or indirectly through the intermediary of companies that it controls within the meaning of Article L. 233-3 of the French Commercial Code, acting alone or in concert with others, comes into possession of a fraction of the share capital or voting rights equal to or more than 1% of the share capital or voting rights, or any multiple thereof, is required to inform the Company, by recorded delivery with acknowledgement of receipt, of the total number of shares and voting rights held and the number of securities giving future access to the Company's share capital held directly or indirectly, alone or in concert, and any associated voting rights, no later than four trading days from the occurrence of the threshold crossing.

The Company's obligation to inform also applies in the same times and in the same conditions, when the shareholder's participation in capital or in voting rights calculated in accordance with Articles L. 233-7 and L. 233-9 of the French Commercial Code, becomes lower than one of the thresholds mentioned in the previous paragraph.

In the event of noncompliance with the above-mentioned provisions, the sanctions provided by law in the event of noncompliance with the requirement to notify the legal thresholds crossing shall only apply to thresholds defined by the by-laws upon request of one or more shareholders holding at least 1% of the Company's share capital or voting rights, duly recorded in the minutes of the Shareholders' Meeting.

Subject to the above-mentioned provisions, the same provisions applicable to the legal requirement apply to the statutory requirement, including the cases of assimilation to shares held as provided by applicable laws and regulations.

#### **9.1.2.8 Identification of the holders of securities (Article 9 of the by-laws)**

The Company may, at any time, identify the holders of equity securities or bonds under the legal and regulatory conditions in force.

#### **9.1.2.9 Special provisions governing changes to the share capital (Article 7 of the by-laws)**

The share capital may be increased, reduced or redeemed under the terms and conditions provided by law. The Company's by-laws do not contain any special provisions in that respect.

#### **9.1.2.10 Financial year (Article 36 of the by-laws)**

The financial year begins on January 1 and ends on December 31 each calendar year.

#### **9.1.2.11 Total number of shares that can be created**

The delegations for capital increases are indicated in section 9.1.1 – *General information* in this Universal Registration Document.

## 9.2 INFORMATION ON THE STATUTORY AUDITORS

### 9.2.1 PRINCIPAL STATUTORY AUDITORS

**Audit Ernst&Young**

Represented by Mr Aymeric de La Morandière

Member of the Compagnie Régionale des *Commissaires aux Comptes* of Versailles

1-2, place des Saisons

Paris-La Défense

92400 Courbevoie

Nanterre Trade and Companies Register: 344 366 315

Term renewed at the Shareholders' Meeting of May 18, 2016 for a period of six corporate financial years, and expiring at the end of the Shareholders' Meeting which will vote on the financial statements for the corporate financial year ending December 31, 2021.

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**Cailliau Dedouit et Associés**

Represented by Mr Rémi Savournin

Member of the Paris Compagnie Régionale des *Commissaires aux Comptes*

19, rue Clément-Marot

75008 Paris

Paris Trade and Companies Register: 722 012 051

Appointed at the General Shareholders' Meeting of May 18, 2017 for a term of six financial years due to expire at the end of the General Shareholders' Meeting to be called to vote on the financial statements for the financial year ending on December 31, 2022.

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### 9.2.2 DEPUTY STATUTORY AUDITORS

**Auditex**

Member of the Compagnie Régionale des *Commissaires aux Comptes* of Versailles

1-2, place des Saisons

Paris-La Défense

92400 Courbevoie

Nanterre Trade and Companies Register: 377 652 938

Term renewed at the Shareholders' Meeting of May 18, 2016 for a period of six corporate financial years, and expiring at the end of the Shareholders' Meeting which will vote on the financial statements for the corporate financial year ending December 31, 2021.

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## 9.3 PUBLICLY AVAILABLE DOCUMENTS

The documents required to be made available to shareholders, in accordance with the regulations in effect, may be consulted at the registered office of the Company and/or by electronic means on the Company's website, [www.gtt.fr](http://www.gtt.fr), "Finance" page, and this during the validity period of this Universal Registration Document.

The information shown on the Company's website does not form an integral part of this document, unless it is incorporated into it by reference.

Copies of this Universal Registration Document are available without charge from the Company (1, route de Versailles – 78470 Saint-Rémy-lès-Chevreuse – Tel: +33 1 30 23 47 89) and on the websites of the Company ([www.gtt.fr](http://www.gtt.fr)) and of the *Autorité des Marchés Financiers* ([www.amf-france.org](http://www.amf-france.org)).

## 9.4 PERSON RESPONSIBLE

Philippe Berterottière, Chairman and CEO

## 9.5 PUBLICLY AVAILABLE DOCUMENTS

I certify that the information in this Universal Registration Document, to the best of my knowledge, is accurate and free of any material omission.

I certify that, to the best of my knowledge, the financial statements have been prepared in accordance with the applicable accounting standards and give a true and fair view of the assets and liabilities, the financial position and results of the Company and all companies within the consolidation scope, and that the management report made up of the different

sections of this Universal Registration Document listed in the table of concordance, shown in section 9.7 of this Universal Registration Document, provides a fair view of the evolution of business, results and the financial position of the Company and all companies included in the consolidation scope, as well as a description of the main risks and uncertainties which they are facing.

Philippe Berterottière,  
Chairman and CEO

## 9.6 GLOSSARY

**IEA** (International Energy Agency) refers to the autonomous body created in November 1974 as part of the Organisation for Economic Cooperation and Development (OECD) to implement an international energy program and having its registered office at 9, rue de la Fédération 75739 Paris Cedex 15, France.

**AMF** refers to the *Autorité des Marchés Financiers* (the French Financial Markets Authority).

**BOR** (Boil-Off Rate) means the daily evaporation rate.

**BTU** means British Thermal Unit.

**Bunkering** means, concerning LNG, the use of LNG as fuel for the propulsion of vessels.

**Clarksons Research** refers to the Company Clarkson Research Services Limited, having its registered office at Commodity Quay, St Katharine Docks, London E1W 1BF, United Kingdom, a well-known consultant in the maritime transportation and offshore and energy sectors. Clarkson Research is a Clarkson group company, a world leader in services to the shipping industry.

**IGC Code** means the International Code for the construction and equipment of vessels carrying liquefied gases in bulk published by the IMO in 1983.

**EPC License Agreement** designates a License Agreement entered into between GTT and an EPC contractor in connection with the commercialisation of GTT's technologies for onshore storage tanks.

**ECA** means Emission Control Areas comprised of the Baltic Sea, North Sea, the English Channel, North-American coasts and coasts of certain Caribbean Islands.

**FLNG** (Floating Liquefied Natural Gas vessel) refers to offshore platforms that receive the gas produced on remote sites, remove impurities from natural gas coming from offshore gas fields, process the gas, liquefy it and store it until it is offloaded on an LNG carrier.

**FSRU** (Floating Storage and Regasification Unit) means a stationary vessel capable of loading LNG from LNG carriers, storing and degasifying it.

**GBS** (Gravity Base Structure) refers to underwater structures. These are built around a concrete or metal chamber and membrane containment tanks designed by GTT. They lie on the sea bed and can be installed in a harbour or in an isolated zone, without requiring any additional infrastructure.

**GIIGNL** is the International Group of LNG Importers.

**g/kWh** means grams per kilowatt hour.

**LNG** refers to liquefied natural gas.

**LPG** refers to liquefied petroleum gas.

**Group** refers together to (i) the Company, (ii) Cryovision, a French *société par actions simplifiée*, having its registered office at 114 bis, rue Michel-Ange, 75016 Paris, France, registered with the Trade and Companies Register of Paris under number 539 592 717, (iii) GTT North America, a company incorporated under the laws of the State of Delaware, having its registered office at Corporation Trust Center, 1209 Orange Street, Wilmington, New Castle 19801, United States of America, (iv) GTT Training Ltd, a UK company having its registered office at 105 St.Peter's

Street, St Albans, Herts, AL1 3EJ, United Kingdom, (v) GTT SEA PTE Ltd, a company governed by the laws of Singapore, having its registered office located at 8 Marina View, #34-01 Asia Square Tower 1, Singapore 018960, and (vi) Ascenz Solutions Pte. Ltd, a company governed by the law of Singapore, with its registered office at 33 Ubi Avenue 3, #04-08, Vertex Singapore 408868 and (vii) Marorka ehf, a company governed by Icelandic law, with its registered office at Bæjarlind 2, 201 Kópavogur, Iceland; (viii) OSE Engineering, société par actions simplifiée, whose registered office is located at 1, route de Versailles, 78470 Saint-Rémy-lès-Chevreuse and (ix) Elogen, société par actions simplifiée, whose registered office is located at 8, avenue du Parana, 91940 Les Ulis and (x) GTT Russia, a company governed by Russian law, with its registered office at Building 22, Ryazansky avenue, 109428, Moscow, Russian Federation.

**GTT** or the **Company** refers to Gaztransport & Technigaz, a French *société anonyme* having its registered office at 1, route de Versailles, 78470 Saint-Rémy-lès-Chevreuse, registered with the Trade and Companies Register of Versailles under number 662,001,403.

**LNGC** (LNG Carrier) is a vessel for transporting methane.

**m<sup>3</sup>** means cubic metre.

**Bcm** means billion cubic metres.

**Mbtu** means Million British Thermal Unit.

**MoU** stands for Memorandum of Understanding, which is, notwithstanding its name, the final technical agreement laying down the detailed arrangements for either a TALA or an EPC License Agreement for a specific project.

**Mtoe** means million tonnes of oil equivalent.

**Mtpa** means million metric tonnes per year.

**Vessels** refers to all LNG carriers, FSRUs (Floating Storage and Regasification Units) and FLNGs (Floating Liquefied Natural Gas vessels), as well as multi-gas transport vessels (in particular for ethane, LPG, propane, butane, propylene and ethylene).

**IMO** means the International Maritime Organisation.

**PERCOG** refers to the Group-wide collective pension savings scheme.

**Innovation Plan** refers to the plan presenting the Group's intellectual property and development innovation strategy.

**Poten & Partners** refers to Poten & Partners, a company having its registered office at 101 Wigmore Street, London W1U 1QU in the United Kingdom, a well-known shipping consulting specialist.

**EPC contractor** means engineering, procurement and construction contractor.

**Slushing** refers to the motion of LNG inside LNG carriers' tanks caused by sea conditions, potentially damaging the tank walls, chamfers and ceilings.

**Smart Shipping** refers to a set of navigation services, operational vessel management, predictive maintenance, on-board energy management and fleet management for charterers, ship-owners and operators.

**Company** means GTT.

**Group Company** means the Company or any company or entity controlled directly or indirectly by the Company within the meaning of Article L. 233-3 of the French Commercial Code.

**TALA** means a Technical Assistance and License Agreement, which is a framework agreement entered into between GTT and a shipyard to provide its technologies.

**GT** means Gross Tonnage.

## 9.7 TABLES OF CONCORDANCE

### 9.7.1 TABLE OF CONCORDANCE WITH DELEGATED REGULATION (EU) 2019/980

This Universal Registration Document contains all of the items required by Appendix I of Delegated Regulation (EU) 2019/980, as presented in the table below:

Information specified in appendix 1 of Delegated Regulation 2019/980 from the Commission dated March 14, 2019		Sections of the Universal Registration Document	Pages
<b>1</b>	<b>Person responsible, third-party information, reports from experts and approval by the competent authority</b>		
1.1	Person responsible for the information	9.4 / Person responsible	287
1.2	Declaration by the person responsible	9.5 / Declaration by the person responsible	287
1.3	Expert statements and declarations of interest	N/A	N/A
1.4	Third-party information	N/A	N/A
1.5	Declaration on the authority competent for approving the document	Introduction	1
<b>2</b>	<b>Statutory Auditors</b>		
2.1	Details of the Statutory Auditors	9.2 / Information on the Statutory Auditors	286
2.2	Resignation/departure of Statutory Auditors	N/A	N/A
<b>3</b>	<b>Risk factors</b>	<b>Chapter 2 / Risk factors</b>	<b>57 and 203</b>
<b>4</b>	<b>Information about the issuer</b>		
4.1	Legal and commercial name	9.1.1 / General information	282
4.2	Place of registration, number of registration and LEI of the issuer	9.1.1 / General information	282
4.3	Date of incorporation and duration of the issuer	9.1.1 / General information	282
4.4	Registered office, legal form, applicable law, country of origin, address and telephone number of the registered office and website of the issuer	9.1.1 / General information	282
<b>5</b>	<b>Overview of activities</b>		
5.1	Principal activities	Chapter 1 / Presentation of the Group and its activities	21
5.2	Principal markets	Chapter 1 / Presentation of the Group and its activities	21
5.3	Significant events in the development of the issuer's activities	Chapter 1 / Presentation of the Group and its activities 2020 Highlights	21 12
5.4	Strategy and objectives	1.3 / Objectives and strategy	26
5.5	Level of dependency on patents, licences, industrial, commercial or financial contracts or new manufacturing procedures	1.3.3 / Innovation, at the heart of the Group's strategy 2.2.1.2 / Risks related to the Group's intellectual property and know-how 3.4.6 / Intellectual property	27 59 77

Information specified in appendix 1 of Delegated Regulation 2019/980 from the Commission dated March 14, 2019		Sections of the Universal Registration Document	Pages
5.6	Competitive position	2.2.2.2.2 / Competitive environment Chapter 1 / Presentation of the Group and its activities	62 21
5.7	Investments		
5.7.1	Significant investments made	5.1.4 / Cash flow	171
5.7.2	Principal investments in progress or for which firm commitments have already been made, including their geographical breakdown (in France and abroad) and their method of financing (internal or external)	5.1.4 / Cash flow 1.3.3.2 / Resources dedicated to innovation and R&D	171 28
5.7.3	Information on joint ventures and companies in which the issuer holds a share in the capital likely to have a significant impact on the valuation of its assets and liabilities, its financial position or its earnings	Chapter 5 / Comments on the financial year	161
5.7.4	Environmental questions that can influence the use of property, plant and equipment	3.7 / Principal environmental challenges	94
<b>6</b>	<b>Organisational structure</b>		
6.1	Place of the issuer in the Group	1.2.2 / Group structure	24
6.2	Principal subsidiaries	1.2.2 / Group structure Note 3 / Principal subsidiaries at December 31, 2020	24 194
<b>7</b>	<b>Review of financial position and results</b>		
7.1	Financial position	6.1.1 / Statement of consolidated financial position	180
7.2	Operating income	6.1.2 / Statement of consolidated comprehensive income	182
<b>8</b>	<b>Equity and cash</b>		
8.1	Total equity	5.1.3 / Debt and equity	170
8.2	Cash flow	5.1.4 / Cash flow	171
8.3	Borrowing requirements and financing structure	5.1.3 / Debt and equity	170
8.4	Restrictions on the use of capital	N/A	N/A
8.5	Expected sources of financing in order to honour commitments in respect of investment decisions	5.1.3 / Debt and equity	170
<b>9</b>	<b>Regulatory environment</b>	<b>Chapter 1 / Presentation of the Group and its activities</b>	<b>21</b>
<b>10</b>	<b>Information on trends</b>		
10.1	Main trends affecting production, sales and inventory, costs and sale prices since the end of the reporting period and any significant change in the financial performance of the Group since the end of the last financial year	5.2 / Key figures of the 1 <sup>st</sup> quarter and events after the reporting period	173
10.2	Any trends, uncertainties, constraints, commitments or events known to the issuer which are reasonably likely to significantly influence the issuer's prospects	Chapter 1 / Presentation of the Group and its activities Chapter 2 / Risk factors and internal control	21 57 and 203
<b>11</b>	<b>Forecasts or revenue estimates</b>	<b>5.4.2 / Consolidated forecasts</b>	<b>177</b>
<b>12</b>	<b>Administrative, management, supervisory and General Management bodies</b>		
12.1	Information concerning members of the administrative and General Management bodies	4.1 / Presentation of governance	102
12.2	Conflicts of interest at the level of the administrative, management, supervisory, and General Management bodies	4.1.3 / Composition and work of the Board of Directors	104
<b>13</b>	<b>Compensation and benefits</b>		
13.1	Amount of compensation paid and benefits in kind	4.2.1 / Compensation of corporate officers for the 2020 financial year	128

Information specified in appendix 1 of Delegated Regulation 2019/980 from the Commission dated March 14, 2019

	Sections of the Universal Registration Document	Pages	
13.2	Amount reserved for purposes of payment of pensions, retirement, or other benefits	4.2.1 / Compensation of corporate officers for the 2020 financial year	128
<b>14</b>	<b>Operation of the administrative and management bodies</b>		
14.1	Term of office of the directors	4.1.3 / Composition and work of the Board of Directors	104
14.2	Service contracts with directors providing for the granting of benefits upon expiry	N/A	N/A
14.3	Audit and Risk Management Committee and Compensation and Nominations Committee	4.1.3.2 / Conditions for the preparation and organisation of work	118
14.4	Compliance with the Corporate Governance Code in force	4.1.1 / Corporate Governance Code	102
14.5	Potential significant impact on corporate governance, including any future changes to the composition of the management bodies and committees (to the extent it has already been decided by the management bodies and/or the Shareholders' Meeting)	4.1.3.1 / Composition	104
<b>15</b>	<b>Employees</b>		<b>0</b>
15.1	Workforce and breakdown of employees	Introduction 3.5.2 / Attracting and managing talent	4 8
15.2	Profit-sharing and stock options	4.2.1.3.2 / Details of performance share allocations	144
15.3	Agreements providing for participation (profit-sharing) of employees in the issuer's capital	3.5.5 / Employee savings	83
<b>16</b>	<b>Principal shareholders</b>		
16.1	Crossing of legal thresholds	7.6 / Information on share capital	248
16.2	Voting rights	9.1.2.3 / Rights, liens, restrictions and obligations attached to the shares 7.1.2 / Voting rights	282 243
16.3	Control	7.1.3 / Control	243
16.4	Agreement relating to change in control	7.1.3 / Control	243
<b>17</b>	<b>Related-party transaction</b>	<b>4.3.1 / Statutory Auditors' report on related-party agreements and commitments for the financial year ended December 31, 2020</b>	<b>158</b>
<b>18</b>	<b>Financial information relating to the issuer's assets and liabilities, financial position and results</b>		
18.1	Historic financial information	6.1.6 / Statutory Auditors' report on the consolidated financial statements Chapter 6 / Financial statements	212 179
18.1.1	Historical financial information for the last three financial years and the audit report	6.1.6 / Statutory Auditors' report on the consolidated financial statements Chapter 6 / Financial statements	212 179
18.1.2	Change in reporting date	N/A	N/A
18.1.3	Accounting standards	Chapter 6 / Financial statements	179
18.1.4	Change in accounting standards	Chapter 6 / Financial statements	179
18.1.5	Balance sheet, income statement, changes in equity, cash flow, accounting methods and explanatory notes	Chapter 6 / Financial statements	179
18.1.6	Consolidated financial statements	Chapter 6 / Financial statements	179
18.1.7	Date of the most recent financial information	Chapter 6 / Financial statements	179
18.2	Interim and other financial information	Chapter 6 / Financial statements	179
18.3	Audit of annual historical financial information	6.1.6 / Statutory Auditors' report on the consolidated financial statements	212

Information specified in appendix 1 of Delegated Regulation 2019/980 from the Commission dated March 14, 2019	Sections of the Universal Registration Document	Pages
18.3.1 Verification of historical financial information	6.1.6 / Statutory Auditors' report on the consolidated financial statements	212
18.3.2 Other information appearing in the Universal Registration Document, checked by the legal controllers	6.1.6 / Statutory Auditors' report on the consolidated financial statements	212
	4.3.1 / Statutory Auditors' special report on related-party agreements.	158
	8.4.5 / Statutory Auditors' report on share capital transactions.	278
18.3.3 Financial information appearing in the Universal Registration Document and not obtained from the certified financial statements of the issuer	6.1.6 / Statutory Auditors' report on the consolidated financial statements.	212
18.4 Proforma information	Chapter 6 / Financial statements	179
18.5 Dividend policy	7.4 / Dividends	246
18.6 Legal and arbitration proceedings	Note 22 / Disputes and competition	210
18.7 Significant change in financial condition	2.2.2. / Operational risks	61
<b>19 Additional information</b>		
19.1 Share capital	7.6 / Information on share capital	248
19.1.1 Subscribed capital, changes in share capital and action	7.6 / Information on share capital	248
19.1.2 Share capital subscribed and share capital authorised	N/A	N/A
19.1.3 Shares held by the issuer or by its subsidiaries	7.5 / Share buyback program	247
19.1.4 Securities granting access to the issuer's share capital in the future	7.6 / Information on share capital	248
19.1.5 Rights to acquire shares and obligations attached to capital which has been subscribed but not fully paid-up, or rights to any capital increase	9.1.2.9 / Special provisions governing changes to the share capital (Article 7 of the by-laws)	285
19.1.6 Capital options held by members of the Group	4.2 / Compensation and benefits	128
19.1.7 History of the share capital	7.6 / Information on share capital	248
	5.5 / Company results over the past five years	178
19.2 Incorporation and by-laws	9.1.2 / Provisions of the Company's by-laws	282
19.2.1 Register and corporate purpose	9.1.1 / General information	282
	9.1.2.1 / Corporate purpose (Article 3 of the by-laws)	
19.2.2 Rights, preferences and restrictions attached to the shares	9.1.2.3 / Rights, liens, restrictions and obligations attached to the shares	282
19.2.3 Provisions which may delay, postpone or prevent a change in control	9.1.2.6 / Provisions of the Company's by-laws which may have an impact on the occurrence of a change of control	285
<b>20 Significant contracts</b>	<b>5.1.3 / Debt and equity</b>	<b>170</b>
<b>21 Documents available</b>	<b>9.3 / Publicly available documents</b>	<b>287</b>

## 9.7.2 TABLE OF CONCORDANCE WITH THE ANNUAL FINANCIAL REPORT

The following table of concordance makes it possible to identify, in this Universal Registration Document, the information which constitutes the annual financial report, in implementation of Articles L. 451-1-2 of the French Monetary and Financial Code and 222-3 of the General Regulation of the *Autorité des Marchés Financiers*.

### Items in the annual financial report pursuant to Articles L. 451-1-2 of the French Monetary and Financial Code and 222-3 of the General Regulation of the *Autorité des Marchés Financiers*

	Sections of the Universal Registration Document	Pages
1 Annual financial statements	6.2 / Corporate financial statements	215
2 Consolidated financial statements	6.1 / Consolidated financial statements	180
3 Board of Directors' management report	Please refer to the table of concordance in section 9.7.3 of chapter 9 below	293
4 Declaration by the person responsible	Declaration by the person responsible for the Universal Registration Document presented in section 9.5 of chapter 9 below	287
5 Statutory Auditors' reports on the annual financial statements	8.4.4 / Statutory Auditors' report on the annual financial statements under French accounting standards	277
6 Statutory Auditors' reports on the consolidated financial statements	6.1.6 / Statutory Auditors' report on the consolidated financial statements	212
7 Fees paid to the Statutory Auditors	6.2 / Corporate financial statements	215
8 Board of Directors' report on corporate governance	4 / Corporate governance	101
9 Statutory Auditors' reports on the Board of Directors' report on corporate governance	8.4.2 / Statutory Auditors' report on the financial statements prepared in accordance with Article L. 225-235 of the French Commercial Code	277

## 9.7.3 TABLE OF CONCORDANCE WITH THE BOARD OF DIRECTORS' MANAGEMENT REPORT

This Universal Registration Document includes the items from the Board of Directors' management report and consolidated management report stipulated, in particular, in Article L. 225-100 of the French Commercial Code.

The table below shows the references to extracts from the Universal Registration Document corresponding to the different sections of the management report, as approved by the Board of Directors.

### Items from the management report and consolidated management report

	Sections of the Universal Registration Document	Pages
1 Situation of the Company and of its subsidiaries during the course of the past financial year	1 / Presentation of the Group and its activities	21
	5.1.1 / Activity & income statement	162
	5.1.2 / Analysis of the consolidated balance sheet	167
	6.1 / Consolidated financial statements	180
2 Analysis of developments in the business, results, and the financial situation of the Company and Group (particularly with respect to debt)	1 / Presentation of the Group and its activities	21
	5.1.3 / Debt and equity	170
3 Key performance indicators of a financial and nonfinancial nature (particularly environmental and employee-related issues)	Introduction	4-5
	Chapter 3 / Declaration of nonfinancial performance	71
4 Foreseeable developments and future outlook	1 / Presentation of the Group and its activities	21
5 Significant events which took place between the date of closure for the financial year and the date upon which the management report was drawn up	6.1 / Consolidated financial statements (note 24)	211
	6.2 / Corporate financial statements	215
6 Research and development activities	1.3.3 / Innovation at the heart of the strategy	27
7 Current branches	N/A	N/A

Items from the management report and consolidated management report		Sections of the Universal Registration Document	Pages
8	Disposal of shares undertaken to regularise cross shareholdings	N/A	N/A
9	Significant investments or taking of control in companies having their registered office in France	6.1 / Consolidated financial statements (note 3)	194
10	Amount of inter-company loans granted under Article L. 511-6 3 bis of the French Monetary and Financial Code	N/A	N/A
11	Amount of dividends distributed for the last three financial years	6.1 / Consolidated financial statements (note 11) 7.4 / Dividends	201 246
12	Injunctions or sanctions for anticompetitive practices	2.2.3.1 / Impact of the regulations on anti-competitive practices	64
13	Information on payment terms of the Company's suppliers or customers	6.2 / Corporate financial statements	215
14	Non-tax-deductible expenses and expenses reintegrated following a tax adjustment	8.3 / Draft resolutions	262
15	Description of the principal risks or uncertainties with which the Company is confronted	2.2 / Risk factors	57 et 203
16	Main characteristics of the internal control and risk management procedures implemented by the Company relating to the preparation and processing of the accounting and financial information	2.3 / Risk management	66
17	Information related to the exercise of a dangerous activity	N/A	N/A
18	Indication of the use of financial instruments by the Company	6.1 / Consolidated financial statements (note 13)	202
19	Allocation of free shares	6.2 / Corporate financial statements 6.1 / Consolidated financial statements (note 11) 4.2.1.3.2 Details of performance shares allocations	215 201 144
20	Allocations of stock options	N/A	N/A
21	Social and environmental consequences of the activity	Chapter 3 / Declaration of nonfinancial performance	71
22	Indications on the financial risks associated with the impacts of climate change and presentation of measures taken to reduce them by implementing a low-carbon strategy	N/A	N/A
23	Information relating to the distribution of capital	7.1.1.1 / Change in shareholding structure	242
24	Treasury shares	7.5 / Share buyback program	247
25	Share buyback transactions	7.5 / Share buyback program	247
26	Statement of employee ownership in the share capital as of the last day of the financial year	3.5.5 / Employee savings	83
27	Adjustments to the bases of conversion and the conditions for the subscription or exercise of negotiable securities giving access to the capital or for subscription or share purchase options	N/A	N/A
28	Table of revenue during the last five financial years	5.5 / Company results over the past five financial years	178
29	Agreements other than those for current operations and signed under normal conditions, occurring directly or via a third person between, on the one hand, one of the corporate officers or one of the shareholders holding a fraction of voting rights exceeding 10% of a company, and on the other, another company in which the former owns directly or indirectly over half of the share capital	6.1 / Consolidated financial statements (note 19) 4.3.1 / Statutory Auditors' report on related-party agreements and commitments for the financial year ended December 31, 2020	209 158
30	Obligations to hold shares imposed upon executive and corporate officers	4.1.3 / Composition and work of the Board of Directors	104

Items from the management report and consolidated management report		Sections of the Universal Registration Document	Pages
31	Summary of transactions performed by directors on Company securities	7.1.5 / Transactions on securities by senior management	243
32	Items likely to have an impact in the event of a public offer	7.1.4 / Items likely to have an impact in the event of a public offer	243
33	Report on Corporate Governance	Chapter 4 / Corporate Governance	101

This Universal Registration Document contains all items of the Corporate Governance Code covered by Articles L. 225-37-3 to L. 225-37-5 of the French Commercial Code.

Sections of the Corporate Governance Code	Sections of the Universal Registration Document	Pages
1 Principles and criteria for determining the compensation of executive officers	4.2 / Compensation and benefits	128
2 Compensation of corporate officers	4.2 / Compensation and benefits	128
3 Terms of offices and positions held by corporate officers	4.1.3 / Composition and work of the Board of Directors	104
4 Agreements made between a corporate officer or a shareholder of the Company and a subsidiary of the Company	4.3 / Statutory Auditors special report on related-party agreements for the financial year ended December 31, 2020	158
5 Table showing delegations in matters of capital increases	7.6 / Information on share capital	248
6 Composition, conditions of preparation and organisation of the Board of Directors	4.1.3 / Composition and work of the Board of Directors	104
7 Diversity policy	4.1.3 / Composition and work of the Board of Directors	104
8 Reference Corporate Governance Code	4.1.1 / Corporate Governance Code	102
9 Particular procedures relative to participation by shareholders	9.1.2.5 / Shareholders' Meetings (Title IV of the by-laws)	283-284
10 Limitations on the powers of the Chief Executive Officer	4.1.2 / Management bodies	103
11 Procedure for the examination of routine agreements	2.3.2.1 / Procedure for related-party and routine agreements	67
12 Statutory Auditors' reports on the Board of Directors' report on corporate governance	8.4.2 / Statutory Auditors' report on the financial statements prepared in accordance with Article L. 225-235 of the French Commercial Code	277

## 9.8 GENERAL COMMENTS

Unless stated otherwise, the term “Company” or “GTT” refers in this Universal Registration Document to Gaztransport & Technigaz, a *société anonyme* (joint stock limited liability company) having its registered office at 1, route de Versailles, 78470 Saint-Rémy-lès-Chevreuse, registered with the Versailles Trade and Companies Register under no. 662 001 403 and the term “Group” refers to the Company and its subsidiaries.

This Universal Registration Document contains information on the Company’s objectives and forecasts, particularly in chapters 1 – *The Group and its activities*, 5 – *Comments on the financial year* and 6 – *Financial statements*. The guidance is sometimes identified by the use of the future or conditional tenses as well as terms of a forward-looking nature such as “think”, “aim to”, “expect”, “intend to”, “should”, “seek to”, “predict”, “believe”, “hope that”, “could”, etc. This information is based on data, assumptions and estimates which the Company believes to be reasonable. It may change or be modified as a result of uncertainties arising from the hazard attached to any business and from the economic, financial, competitive, regulatory and climate-related environments. The Company does not undertake to publish any updates of the objectives, forecasts and prospective information contained in this Universal Registration Document, except where it has an obligation to do so in accordance with statutory and regulatory provisions. In addition, the occurrence of certain risk factors described in chapter 2 – *Risk factors and internal control* of this Universal Registration Document may have a material adverse effect on the Group’s activities and on its ability to meet its objectives. In addition, for the Company to meet its objectives, it entails success of its strategy presented in section 1.3 – *Objectives and strategy* of this Universal Registration Document. The Company does not give any undertakings or make any warranties that the objectives presented in this Universal Registration Document will be achieved.

Investors should carefully consider the risk factors described in chapter 2 – *Risk factors and internal control* of this Universal Registration Document before making their investment decision. The occurrence of all or some of these risk factors may have a material adverse effect on the Group’s business, situation, financial position or on its ability to achieve its objectives. In addition, other risk factors, not yet currently identified or not regarded as material by the Company may have the same adverse effect, and investors may lose part or all of their investment.

This Universal Registration Document contains, notably in chapter 1 – *Presentation of the Group and its activities*, information relative to the activities of the Group. In addition to estimates made by the Group, the information and data contained in this Universal Registration Document comes from databases or other information sources provided by Potem & Partners, Wood Mackenzie and Clarksons Research, each of which are recognised consultants in the areas of maritime transport or energy, as appropriate. With respect to the information and data pertaining to the LNG transport industry from databases or from other sources furnished by Clarksons Research, Clarksons Research has indicated that: (i) certain information originating from its databases is based on subjective estimates or judgements, (ii) the information contained in the databases of other maritime data collection bodies may differ from the information contained in the Clarksons Research database and (iii) although Clarksons Research has been diligent in the compilation of the statistical and graphical data, and considers that they are precise and accurate, the compilation of data is subject to limited validation and audit procedures. The information provided by Potem & Partners, Wood Mackenzie and Clarksons Research were carried out or supplied independently. Certain information contained in this Universal Registration Document is taken from publicly available sources that the Company considers to be reliable, but has not been verified by an independent expert. The Company cannot provide any guarantee that a third party using different methods to combine, analyse or calculate data for the business segments would obtain the same results. The Company and its shareholders do not give any undertakings or make any warranties as regards the accuracy of this information. Given the very rapid changes which mark the Group’s activities in France and around the world, this information may contain errors or may no longer be up-to-date. Consequently, the Group’s activities may evolve differently from those described in this Universal Registration Document. The Group does not give any undertaking to publish updates of this information, except where it has an obligation to do so in accordance with statutory and regulatory provisions.

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**Registered office :**

1, route de Versailles - 78470 Saint-Rémy-lès-Chevreuse - France  
Tel.: + 33 (0)1 30 23 47 89 - Fax: + 33 (0)1 30 23 47 00

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