

Investor Presentation

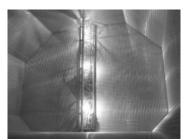
First quarter 2016 activity update











April 2016

Safety Excellence Innovation Teamwork Transparency

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Key highlights of the first quarter 2016

- First quarter 2016 total revenues up 7.1% at €58.6 M
 - ► Royalties up 9.4%
- Strong order book: 111 units
- ► Signature of cooperation agreement aiming at the industrialisation of NO96 Max new technology
- First order for the GTT Training simulator G-Sim
- 2016 Outlook confirmed



Breakdown of order book as at March 31, 2016

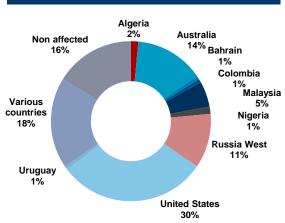
Strong order book of 111 units

- 99 LNGC/VLEC
- 6 FSRU/RV
- 1 LNG bunker barge
- ▶ 3 FLNG
- 2 onshore storage

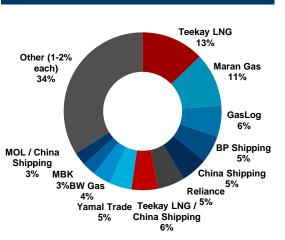
2016 movements in the order book

- **Deliveries: 7** (6 LNGC, 1 FSRU)
- ► New orders: 0

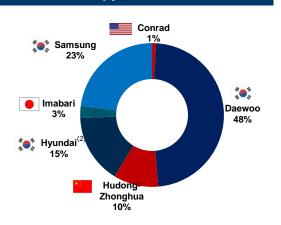
Balanced geographical breakdown⁽¹⁾



Diversified shipowners(1)



6 shipyard clients(1)



Notes: LNGC – Liquefied Natural Gas Carrier, VLEC – Very Large Ethane Carrier, FSRU – Floating Storage and Regasification Unit, RV – Regasification Vessel, FLNG – Floating Liquefied Natural Gas

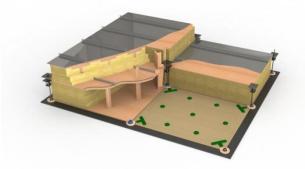
- (1) Excluding onshore storage
- (2) Hyundai Group includes Hyundai Heavy Industries and Hyundai Samho Heavy Industries orders



Cooperation agreement for the industrialisation of NO96 Max

Focus on NO96 Max

- NO96Max: For a better combination of thermal & mechanical efficiencies
 - Enable to achieve BOR⁽¹⁾ of 0.09%
 - Enable to achieve **higher strength levels** for more application possibilities and operational flexibility
- Cooperation agreement with DSME
- AIP from main classification societies
- **Ongoing General Approval**



Other new technologies on track

- Mark V
 - BOR (1) of 0.07%
 - Two cooperation agreements with Samsung and Hyundai
 - General Approval from 3 classification societies



R&D and innovation key figures in 2015

116 employees €21 M of operating expenses 900+ patents



First order for G-Sim (simulator)

Advisory and optimisation services





Sloshing prediction & monitoring system



STUDIES **PRE-PROJECT**

Vessel modification feasibility studies front end engineering



TRAINING

Training tool for LNGC crew members



G-SIM

LNG cargo management simulator

Intervention services



MOON

MOtorized BalloON

for **primary**

membrane

inspection







Technical assistance maintenance & repair





TAMI

Thermal camera for **secondary** membrane inspection

SUPPLIERS' APPROVAL Materials quality





Large range of services to support shipowners and oil & gas companies



Safety

Excellence

Innovation

Teamwork

Transparency

First quarter 2016 revenues: + 7.1%

Summary financials			
in € M	Q1 2015	Q1 2016	Change (%)
Revenues	54.7	58.6	+7.1%
Royalties	50.6	55.4	+9.4%
% of revenues	93%	95%	
LNGC/VLEC	44.4	49.9	+12.5%
% of revenues	81%	85%	
FSRU	3.5	4.4	+28.7%
% of revenues	6%	8%	
FLNG	2.2	0.6	-71.5%
% of revenues	4%	1%	
Onshore storage	0.6	0.2	-67.1%
% of revenues	1%	0%	
Barge	-	0.2	
% of revenues	-	0%	
Services	4.1	3.2	-21.6%
% of revenues	7%	5%	

Key highlights

- ► Total revenues: €58.6 million
- Revenues from royalties: + 9.4% at€55.4 million mainly driven by

► LNGC/VLEC: + 12.5%

FSRU: + 28.7%

- Revenues from services: €3.2 million
 - Mainly driven by studies, maintenance contracts for ships in service and suppliers' approvals
 - Down due to a comparatively high first quarter 2015



Quick overview of long term drivers

- Long term drivers are strong
 - Natural gas demand
 - Natural gas exports
 - Share of LNG
 - Need of additional capacity
 - New trade routes
- In a troubled context
 - Oil & gas price drop
 - Global economics concerns
 - Wait-and-see attitude
- Low gas prices should lead to new opportunities for LNG
 - Coal-to-gas switching in the power sector could boost demand
 - Europe, China and India
 - Environmental policies will help



Outlook for 2016(1)

GTT revenue⁽²⁾

2016 revenue growth of more than 10% vs 2015, which represents more than €250 M of revenues

Net margin⁽³⁾

► Net margin above 50%

Dividend Payment⁽⁴⁾

2016 and 2017 dividend amount at least equivalent to that proposed for 2015

- (1) Subject to any significant delays or cancellations in orders
- (2) Variations in order intake between periods could lead to fluctuations in revenues
- 3) Excluding potential acquisition effect
- (4) GTT by-laws provide that dividends may be paid in cash or in shares based on each shareholder's preference. 2015 dividend subject to next AGM approval.



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Thank you for your attention

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